Input

- 1. Image 177×256
- 2. "expert labels" such as color, pattern, fabrics composition etc. The price labels were created by k-mean clustering. Label information was preprocessed into one-hot vectors.

Label

 $\Pi_{ij} \in \{0,1\}$ for i-th articles, j-th customer. 0 - hasn't bought, 1 - has bought. The data is devided into 4 parts (refer to figure 1).

- 1. training data for both customer and articles Π^{tt}
- 2. validation data for articles feature (articles unseen, trained customers). Π^{vt}
- 3. validation data for customer parameter (customers unseen, trained articles). Π^{tv}
- 4. all validation (new article, customers from Π^{vv})

Network

For better understanding, please refer to figure 4

1. Attribute network

4-layers connected neural network supplied by one-hot attributes (labels). The target is to extract the features from labels.

2. Image network

CNN network, Alexnet according to the paper.

3. Combined network

From 2 models above, concatenate the extracted feature and pass them through FC-256, Relu, dropout-0.2 then the final value is called "fDNA" (simply feature). Let's the input data (image, labels) is ϕ_i and the θ is the parameters. Therefore f_i (i-th fDNA for i-th article) is $f_i = f(\phi_i, \theta)$

Prediction & Loss

Assume that we extracted the fDNA f_i from the combined network, we model the probability of purchase the article-ith from customer-jth by

$$p_{ij} = \sigma(f_i \cdot w_j + b_j)$$

where w_j, b_j is a factor associated with customer j-th (Each customer has their own parameters). The loss is calculated by the mean cross entropy loss.

Training

1. Training

Use the training data Π_{tt} to update both network weight θ and customer weight w_j, b_j

2. Article Validation

Straightforwardly pass the article validation data Π_{vt} .

3. Customer Validation

Freeze the network parameter θ but update the customers weight w_j, b_j by passing data Π_{tv} .

4. All validation

Similar to part 2, we pass data Π_{vv} . This step is for judging whether that the customer validation from part 3 generalizes well to unseen articles.

Evaluation

Because the ratio of purchase is very low $E[P(\Pi_{ij}=1)]=1.14\times 10^{-4}$, the overall prediction quality should not be determined by 0 or 1 instead it can be expressed by receiver operating characteristic (ROC) analysis (refer to Fig 6) and the score is the area under the ROC curve, called AUC score (refer: https://www.medcalc.org/manual/roc-curves.php)