



KARLA HILDEBRAND

Data Analytics & Management

I am a graduating senior in May 2023. I will receive my bachelor's in data analytics from the University of North Alabama and received my associate in management from Wallace state. I am from Huntsville, AL. I am engaged, and I am getting married in June. I am skilled in sales, management, and technology. I love people and technology. My bubbly personality and problem-solving skills make me a great asset to your team.

CONTACT

✉ Khildebrand@una.edu

☎ 256-337-4148

📍 Florence, AL

🌐 <https://www.linkedin.com/in/karla-h-768378241/>

SKILLS

- Mac OS
- Microsoft Office
- Python
- Weka
- Problem solving
- R Studio
- Marketing strategy
- Branding
- Public speaking
- Team work
- Leadership
- Negotiations
- Disciplined
- Salesforce
- SQL
- SPSS
- Eviews

WORK EXPERIENCE

STUDENT WORKER

University of North Alabama

2022 - 2023

- Set up for events and assisting with the event till finished and tearing down the event
- Organize files for students and staff
- Create graphics for the Instagram page, LinkedIn, and other forms of communication
- Assist with event management
- Clean building and other
- Lock up the building in the evening when it was closing time

REALTOR

Berkshire Hathaway Rise Real Estate, Madison AL

2019-2023

- Perform customer service such as taking clients to houses, taking them out to lunch, and assisting with buying a house
- Generate sales and client leads by calling many leads and sending mass emails to leads
- Organize house closings such as the inspections and contacting others who are involved with the closing process
- Prepare and file personal and business taxes
- Organize events, including open houses and specialty showings

BIOTRAIN INTERN

HudsonAlpha, Huntsville AL

2022-2022

- Presented poster and paper for the internship
- Managed data in Salesforce and sorted it for the sales team. Cleaning out duplicates and researching the companies and scientists.
- Learned about biotechnology and the company's goals for

RECEPTIONIST/BOOKKEEPER/ASSISTANT

Waterworks LLC, Madison AL

2018-2022

- Assisted with scheduling customers for service and scheduled meetings
- Managed all billing and invoices for the company and organized receipts for taxes
- Performed customer service by talking on the phone, sending out emails, and delivering messages
- Managed schedules for the service team and the main crew for what jobs were to be done on what day
- Set up a calendar system for the company to keep up with the customer demand

EDUCATION

University of North Alabama

Bachelor of Business Administration

- Honors (GPA: 3.59/4.0) 2022- 2023

Wallace State Community College

Associates General studies Business Administration

- Honors (GPA: 3.62/4.0) 2020- 2022

LEADERSHIP EXPERIENCE

University of North Alabama

- Women In Business, Co-Vice President February 2022
- Honors College Mentor, April 2022
- Phi Beta Lambda, AL State Winner, May 2022

Leadership and organization & fashion merchandising

- Steele Center of Professional Selling Sales team, 8th place, March 2022
- American Marketing Association, President January 2022
- LaGrange Society, August 2022
- Honors Society Organization, September 2022
- National Collegiate Sports Sales Championship, December 2022

10th place virtual Qualifier

Wallace State Community College

- Phi Theta Kappa, December 2020-December 2021
- Volunteered for a 5k food drive
- Mu Alpha Theta, August 2021-December 2022
- Sigma Kappa Delta, August 2021-December 2021

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SCHOLARSHIPS & AWARDS

- Delores and Weldon Cole Honors College Scholarship
- LaGrange Society Ambassador Scholarship
- UNA Phi Theta Kappa Scholarship
- UNA Deans List (2022-2023)
- Wallace State Honors
- Wallace State Cum Laude
- Wallace State Phi Theta Kappa
- Wallace State Deans List (2020-2021)
- Wallace State Mu Alpha Theta
- Wallace State Sigma Kappa Delta
- Sam and Nell Williams in Honor of Roy S. Stevens Endowed Scholarship
- College of Business General Scholarship
- Cale & Potts Honors Scholarship

REFERENCES

Available upon request