

KARLA HILDEBRAND

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EDUCATION

- **Bachelor Of Business Administration**, January 2022-May 2023
University of North Alabama
Major: Data Analytics
GPA 3.59
- **Associates of Business Administration**, May 2020-Dec 2021
Wallace State Community College
Major: General studies Business Administration
GPA 3.62

RELEVANT EXPERIENCE

Realtor® March 2019-Present

Berkshire Hathaway Rise Real Estate, Madison AL

- Perform customer service
- Generate sales and client leads
- Organize house closings
- Prepare and file personal and business taxes
- Organize events including open houses and specialty showings

Student Worker March 2022-present

University of North Alabama, Florence AL

- Set up for events
- Organize files
- Create graphics
- Assist with event management
- Clean building
- Lock up building

BioTrain Intern May 2022- July 2022

Discovery Life Sciences, Huntsville AL

- Presented poster and paper
- Managed data and sorted
- Learned about biotechnology and the company's goals

Receptionist/Bookkeeper/Assistant May 2018-January 2022

Waterworks LLC, Madison AL

- Assisted with scheduling
- Managed all billing and invoices
- Performed customer service
- Managed schedules
- Set up calendar system

Holiday Retail Worker September 2019- January 2020

Belk Bridge Street, Huntsville AL

- Performed customer service
- Managed merchandise and inventory
- Operated point of sale systems and cash transactions

LEADERSHIP EXPERIENCE

University of North Alabama:

- **Honors College**, January 2022 -Present
- **Women In Business, Co-Vice President** February 2022
- **Honors College Mentor**, April 2022
- **Phi Beta Lambda, AL State Winner**, May 2022
Leadership and organization & fashion merchandizing
- **Steele Center of Professional Selling Sales team, 8th place**, March 2022
- **American Marketing Association, President** January 2022
- **LaGrange Society**, August 2022
- **Honors Society Organization**, September 2022
- **National Collegiate Sports Sales Championship**, December 2022
10th place virtual Qualifier

Wallace State Community College

- **Phi Theta Kappa**, December 2020-December 2021
 - Volunteered for 5k food drive
- **Mu Alpha Theta**, August 2021-December 2022
- **Sigma Kappa Delta**, August 2021-December 2021

Skills

- Mac OS
- Microsoft Office
- Python
- Weka
- Problem solving
- R Studio
- Marketing strategy
- Branding
- Public speaking
- Team work
- Leadership
- Negotiations
- Disciplined
- SalesForce
- SQL
- SPSS
- Eviews