

# Brandon Barsotti

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## EDUCATION

**Virginia Tech, College of Arts and Science**

Major: *Bachelor of Arts, Economics*

*May 2016*

**GPA: 3.23/4.00**

**In Major: 3.49/4.00**

## DEVELOPMENT EXPERIENCE

### Java,

- Designed Ants vs. Some Bees game, similar game to Plants vs. Zombies
- Designed Asteroids game
- Created program which determines winner of poker hands

### HTML5, CSS 3, JavaScript

- Developed interactive resume website
- Developed job finding website which helps users to build a portfolio

## PROFESSIONAL EXPERIENCE

**Management Development Program, GEICO, Fredericksburg VA**

*Nov. 2016- Present*

- Passed state licensing exam

**Student Assistant Manager, West End Market, Blacksburg VA**

*Sept. 2015- Mar. 2016*

- Managed a team of up to 8 students in the dish room
- Tracked performance of each team member taking note of those who stood out and those who underperformed

**Student Employee, West End Market, Blacksburg VA**

*Aug. 2015- Sept. 2015*

- Improved efficiency of team by a significant amount
- At time of hire, the average time for finishing closing work was 10:00 pm
- Resolved issues causing the late closes and improved average finishing time to 9:00 pm
- Performance stood out well enough to be selected for promotion by peers after 4 weeks

**Server/Server Trainer, Buffalo Wild Wings, Fredericksburg VA**

*July 2009- Nov. 2016*

- Trained 40+ newly hired servers
- Gave individualized training to each new hire tailored to their level of experience and needs
- Continuously served as a leader and supporter for all servers even after completion of their training

## VOLUNTEER EXPERIENCE

**Virginia Tech Consulting Club,**

*Sept. 2015- Mar. 2016*

*YMCA Consulting,*

- Created business plan for new revenue streams
- Obtained and analyzed market data to determine feasibility of new revenue streams
- Performed competition analysis to find strengths and weaknesses of client competitors
- Managed this project while taking 18 credit hours and working 15 hours per week

### Private Tutor,

- Tutored students in Microeconomics, Macroeconomics and Statistics
- Gave personalized lecture to individual students as well as groups so they could learn at their own pace
- Created practice tests and problems for students to complete and judge their understanding of concepts