DOS

What are the real problems? –> What can be improved? How can we contribute to the current system?

How does the workflow look like? Can we get an example?

Can we get a copy of an actual order and invoice?

How will the infrastructure will look like (will you have internet? or is it just going to be locally stored)

How well are your employees educated? 🡪 Regards to technology

How big is your company? 🡪 nr\_employees/ nr\_orders?

What hardware/systems are you planning to use?

Which data needs to be converted to the digital system?

Are there different use cases?

How is the information distributed?

Do we need to use gps?

Do you want a mobile version?

Will you be storing the data online or offline?

Is an automatic backup feature necessary?

What do you do to keep the handwriting in such manner that it is readable.

Is there any form of discount?

MON

What is your work process?

How is the current system limiting your effort?

How are the bills being stored?

What does your service cost in terms of €/km?

Would you like to have a template for email/invoices/etc.?

What information do you need for every order?

Is there any form of discount?