Putting a price tag on football players

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1 Introduction

The purpose of this paper is to predict the transfer value of football players in the five major European leagues.[1] We use a variety of methods from the field of data science to gather, study and lastly predict footballers' transfer value. The paper is structured in three sections.[2] In the first section we briefly present our data scraping processes, our sources, the nature of our data and the ethical challenges we considered. In the second section the dataset is described using visualisations in order to get an overview of the different observations and variables which seems to affect the transfer values. In the final section, we use different prediction approaches including statistical learning models to predict the transfer values of footballers. The emphasis will be on testing different models and comparing their predictive power on a test set. The paper concludes that the random forest model is slightly better at predicting the footballers' transfer value in our test sample compared to rest of the presented models in the paper.

2 Data Gathering

Our data scrapping process relied heavily on the websites Transfermarkt.co.uk, and to a lesser extent on Google.com and Wikipedia.org. Transfermarkt.co.uk contains information on football transfers, player information and performance statistics. We expect most of

[1] Premier League (England), Bundesliga (Germany), La Liga (Spain), Serie A (Italy) and Ligue 1 (France).

[2] All calculations, graphics and writing was conducted using the programming language R and the IDE RStudio.

this information to be relevant in order to predict the transfer value of a player. We used Wikipedia.org to find data about the final table ranking for the five leagues in the season before the transfers (season 14/15). To extract the relevant data we build three web scrapers. One for Transfermarkt, another for Google.com and a third for Wikipedia.org. The scraper for Transfermarkt.co.uk both collected all transfer information from the transfer windows "Summer 15" and "Winter 16" in the five leagues and the individual performance statistics from each transferred player. We then used the Google-scraper to gather information on the number of google hits when searching for the name of each transferred player followed by the word "footballer". We use google hits as a proxy for a players popularity and because the variable probably correlates attributes which are not measured in the performance statistics. Information on transfer, performance statistics and google hits were then merged into one data frame consisting of player data. The scraper for Wikipedia ran through the different webpages with the table ranking for the season 14/15 in the five leagues. The table rankings were then merged into one data frame containing the club data. The two different datasets were at first cleaned and then merged into one big dataset containing only the variables thought to be relevant in predicting transfer values.

We do not find substantial ethical issues scraping the data from Google and Wikipedia because the information is publicly available and not private in any way. On the other hand, it can be argued that the performance and transfer data is the core of Transfermarkt's business model and they therefore has the right to privacy. We would therefore like to stress that we only use the data for scientific purpose and not a commercial purpose. An illustration of the data gathering process is provided in the appendix.

2.1 Data Cleaning

In order to do proper visualizations and predictions we have to clean the raw data. Our experience was that Transfermarkt was inconsistent in the way of handling statistics which made the cleaning process challenging.

2.1.1 Cleaning The Player Dataset

For the player data we first turn all the unavailable data into NA instead of different signs. Furthermore, we turned the transfer date, end date of contract and birth date into a correct date-format in R. The main reason for this process was to be able to calculate the precise age (in years) and contract period left (in months) at the day of transfer. We afterwards removed all keepers, duplicated observations and observations for which the transfer fee is unknown. The reason for removing the keepers is that our scraped performance data is mostly offensive statistics, which obviously don't describe the performance of goalkeepers and thereby affect their transfer value. At last we simplified the position variable so it only contains three categories: Defender, Midfielder and Attacker.

2.1.2 Cleaning The Club Dataset

For the club dataset we started by grouping the different clubs in 4 categories: Top Club (the five highest ranking clubs in the season 14/15), Middle Club (the following ten clubs, ranking from six to fifteen), Bottom Club (the remaining clubs in the league that season) and Promoted Club (clubs that entered the league in season 15/16). Afterwards we renamed the clubs so that they matched the player dataset, which enabled us to merge the player data set and the club data. Lastly, we selected the club variables that we found the most interesting for the later prediction (club name, club status, league) and removed all other variables.

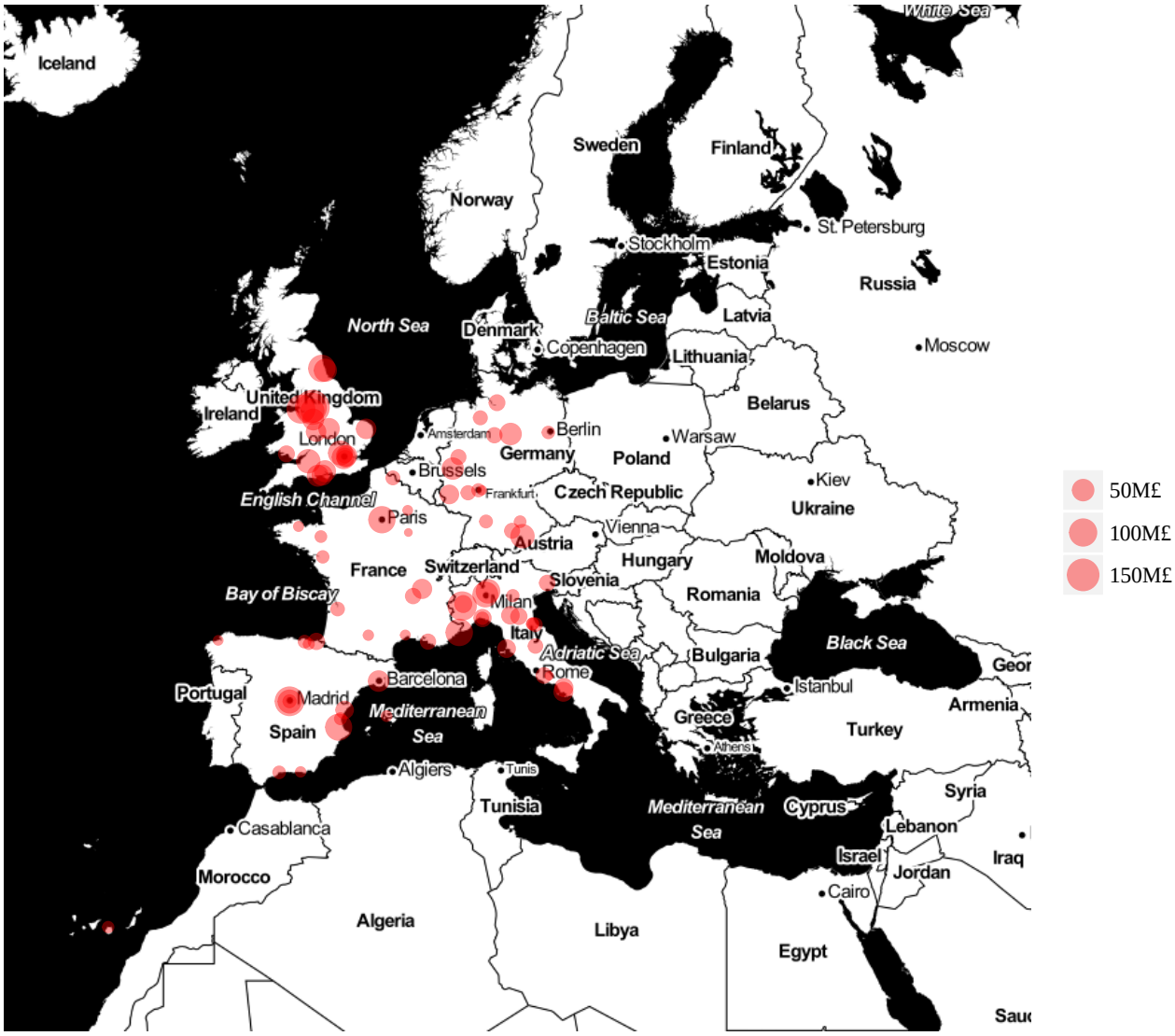
2.1.3 The Final Dataset

The final and tidy dataset contains 369 observations and 25 variables. A list of each of the variable with a short description is available in the appendix. As stated, the final data set contains a lot of variables. We will therefore in the following section describe how we used different visualizations to explore and select the different variables that seemed the most suited for predicting a football player's transfer value.

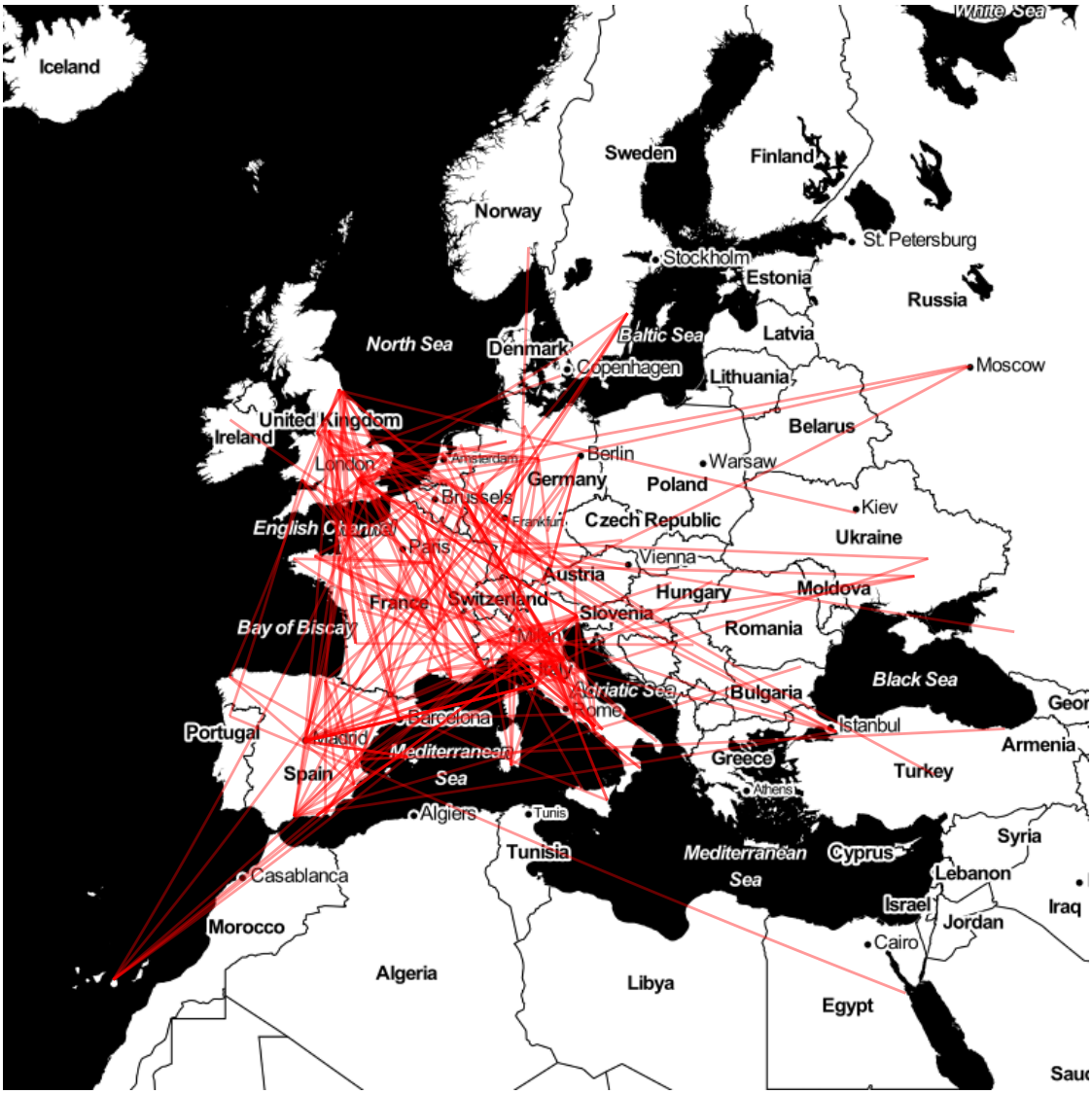
3 Data visualisation

The objective of this section is to highlight possible correlations, clear outliers, important variables via the use of data visualisation processes. The creation of maps, scatter plots and bar charts enabled us to have a better understanding of our dataset and convey its most important characteristic in an engaging and simple way. After experimenting different scatterplots, we were able to have a better grasp of the relationship between transfer fees and other variables such as age, position, appearance, total goals and time left on contract.
In order to transform our dataset into graphs and maps we used different digital tools: GGplot for scatterplots and bar chart, Google maps API for maps, and plotly for interactive visualisation. The dataset used in this visualisations was cleaned by filtering all observations with a transfer fee equal to zero, this resulted in clearer representations.

3.1 A European market dominated by the UK.



This first visual is a mapping of all the clubs buying players with the size of the plots corresponding with their transfer spendings. Making this map allowed us to check the validity of our sample, by comparing it to the most well known clubs and gave us a better overview of the big players in the market. Unsurprisingly, the premier league appeared to have on average more clubs with a higher spending, and the most reknown clubs such as PSG, Real Madrid or Barcelona clearly appeared on the map.

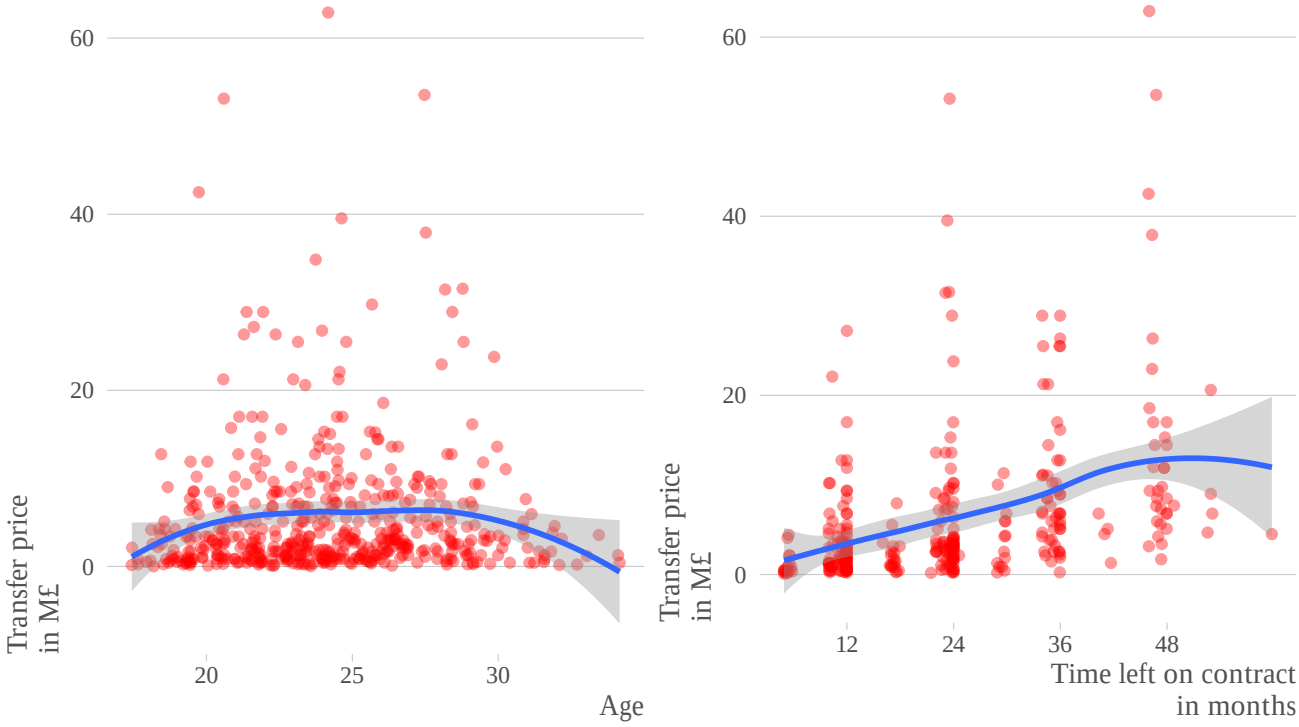


Our second visualisation focused on the transfer path of each player. This highlighted the fact that the market for football players is a European market, or even a global one and that barriers between countries don't seem to play a big role in transfering players. As you can see on the map, most of the players are traded between countries and not within them.

3.2 A foreseeable repartition of player ages around 25

The scatterplot graph of the relationship between Age and transfer fee shows a convex average curve with a flat top around 25. Perhaps forseeably, most players are traded while in their

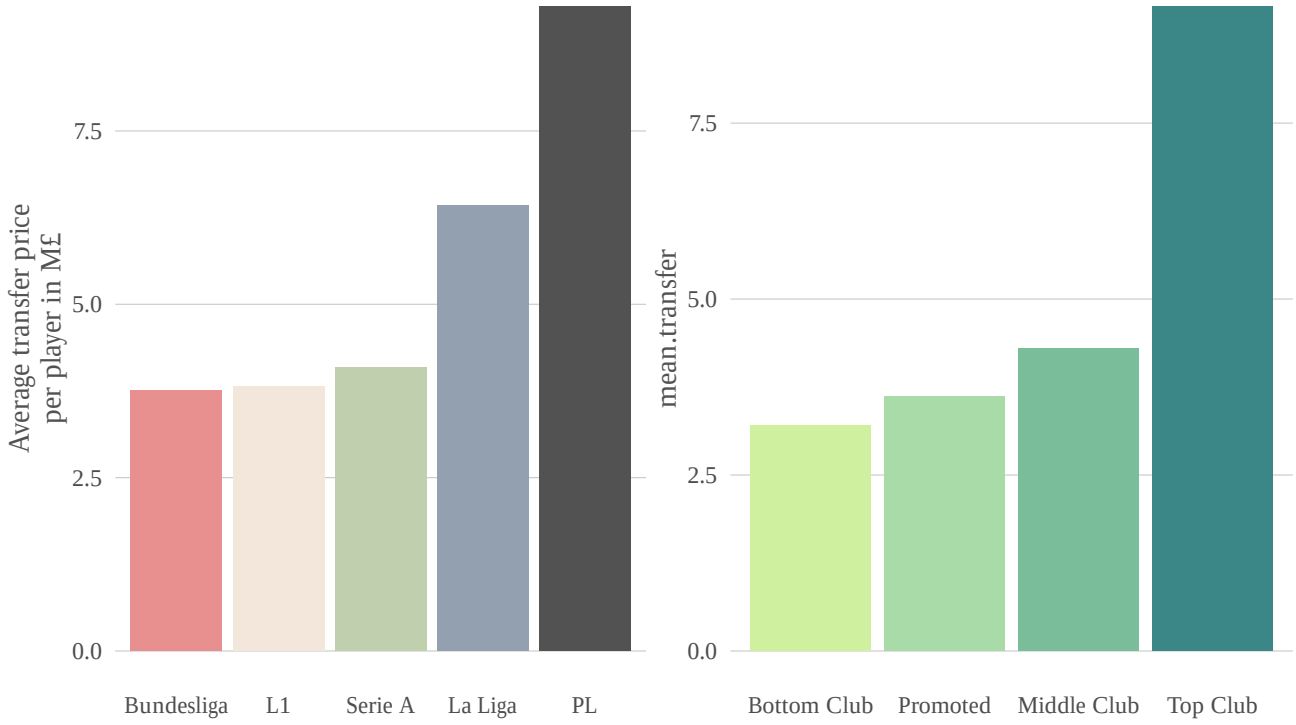
prime, between 20 and 27 years old. One interpretation might be the the promises of a rising stars are more sought after than the celebrity of an older player. This graph also shows that transfer above 40 millions are the exception.



3.3 Time left on contract/Transfer fees

This graph highlights a correlation between the time left on a player's contract and his transfer fee. The more time there is on the contract, the higher a price for a player will be. When the period is less than 20 months, the transfer fees do not exceed 30 million pounds. When more than 20 months, the transfer fees can go up to 30 million pounds - some transfer fees even reach 40 million pounds, when the time left on the contract exceeds 40 months.

3.4 The Premier League spends almost three time as much as the Serie A on new players



This chart shows the spending on transfers in the 5 major leagues in Europe. Average spending are the lowest in the French Ligue 1.The German Bundesliga, the Spanish La Liga and the Italian Serie A all have higher spendings on average than Ligue 1. We also see that the English Premier League dominates the chart with the highest amount of money spent on average. It amounts up to almost free time the average club budget for the second league in terms of spending, the Serie A.

One of the reason of the Premier League hegemony might be its popularity all over the world, resulting in higher TV licensing rights, bigger sales of fan merchandise and a higher attendance during british match. Both being able to buy expensive players and the ambition to remain at the center of international football push british clubs into buying more, and at a higher price(as shown below). It is difficult to say if this loops does not feed itself, and if clubs and agents ask for more money from an english club for the same player.(!It would be

nice to include club budgets as a variable to know more on this phenomenon)

3.5 British clubs spend more money per players

This graph is not as clear cut as the last one. Premier League is still far ahead other clubs, but Spanish teams actually are closer to spending as much as the Premier League for players. This can be explained by the behavior of the top teams in Spain: Real Madrid, FC Barcelona and Atlético Madrid. Those three clubs spend a lot of money on transfers and try to secure record deals to boost their audience and gain more media coverage. However, this behavior is not followed by other clubs in the league, which may choose not to buy any player, resulting in less player tranfers in total as compared to the premier league.

3.6 Top Clubs drive the market

The following graph shows that the more successful the club is, the more money it can afford to spend on transfers. One interesting feature of this graph however is that the promoted clubs are spending a bit more money on transfer than the bottom clubs. This can be explained by their intention to improve their roster in order to be able to compete in the major league. On the other hand, some of the bottom clubs are relegated, which means that they loose money and therefore cannot afford to spend as much. On top of that, they will compete in the second best league and therefore have a smaller need for transfers.

4 Prediction models for transfer value

4.1 Prediction versus causality

The main purpose of this section is to find the best way of predicting transfer values. We therefore focus on finding the best way to estimate our dependent variable when we know the value of several different independent variables - hereafter called predictors. The issue of prediction stands in contrast to the regular goal in social sciences where we want to estimate

the causal effect of one particular independent variable on the dependent variable. The key difference is that the focus shifts from the individual effect of a predictor (effects of causes) to the interplay between several predictors and how this interplay can help us predict the value of the dependent variable most efficient. Due to this scientific purpose we use the predictors as signals of a specific transfer value and do not pay attention to whether they come before the dependent variable in time or whether there is an omitted variable bias. A good example of this is our use of google hits as a predictor for the players transfer value. The amount of hits is recorded in real time and therefore after the transfer was made. Due to the time order, the recorded number of google hits cannot be the reason why the club bought the particular player for a given price. On the other hand a high number of google hits can signal that the player has had a successful career or was part of a news generating transfer. The predictors used in this section are listed in the appendix.

4.2 Evaluating prediction models using RMSE

To find the best way of predicting a football player's transfer value we will make a comparative analysis of the accuracy of five different models. The models we will use to predict the transfer values are 1) simple average, 2) ordinary least square (linear model), 3) lasso model, 4) decision tree and 5) random forest.

We measure the models' prediction accuracy by finding the *out of sample error* (the prediction error when applying the models on a dataset on which the model was not trained). The first step of our comparative analysis is therefore to randomly split our data into a *training sample* and a *test sample*. We choose to put 70 percent of the observations in the training sample because we want a sufficiently large amount of observations to train our models.
We evaluate and compare the models by using the root mean squared error (RMSE) which is stated in the equation below. The RMSE measures how well the model predicts the observations in the test sample. We created a function in R to calculate the RMSE. We use the RMSE instead of the mean square error (MSE) because RMSE is more robust to outliers.

$$RMSE = \sqrt{\frac{\sum_{i=1}^{n} (y_i - \hat{y}_i)^2}{n}}$$

The *bias-variance trade-off* is important to keep in mind when dealing with prediction. The reason is that the prediction errors are the sum of errors due to bias and errors due to variance between the training and test sample. When we build our prediction models, we do it on the available data in the training sample which also include standard noise. If we on the one hand build a model with only a few variables the model will not be able to comprehend the complexity of the real world. Due to this *underfitting* we end up with a biased model with estimates quite far from the real world values. If we on the other hand increase the number of variables and thereby the model's complexity, then the model will adjust too much to the training sample. The result of this *overfitting* will be prediction errors due to the variance between the training sample and the real world. The take-away point is that the most accurate models have found a balance between over- and underfitting so that the increase in bias is equivalent to the decrease in variance. The trade-off is illustrated in the appendix.

4.3 Simple Average

We use a simple average as the first prediction model. This is a good baseline model because it is the simplest way of estimating a player's transfer value without using any other variables as predictors. When we use the mean transfer fee in the training sample on the test sample we get a RMSE at 9.06.

4.4 Ordinary least square

As the second prediction model we use the linear regression model - ordinary least square (OLS). OLS works by minimizing the *sum of squared residuals* (SSR) and is thereby also minimizing the bias. Unfortunately, the goal of minimizing the in-sample errors lead to a risk of overfitting and thereby increase the errors due to variance. Therefore, OLS is considered among the best prediction methods. On the other hand, OLS is a very good method when

inference is the goal because the model's significance can be tested. When applying the OLS model on the test sample we receive a RMSE of 6.34.

4.5 The Lasso model

One way to deal with the problem of overfitting is the Lasso model. The Lasso model punishes complexity by adding a loss function to the OLS-equation:

$$\underset{\beta_j}{\text{minimize}} : \sum_{i=1}^{n}(y_i - \beta_0 - \sum_{i=1}^{p}\beta_j x_{ij}^2) + \lambda \sum_{j=1}^{p}|\beta_j|$$

From the equation above we see a clear trade-off between minimizing the SSR and the penalty term. The penalty is given by the sum of the absolute β coefficients. For a given λ the model returns a corner solution of the most significant variables. The λ parameter weights the penalty according to the complexity of the model. The larger λ, the heavier a penalty which will lead to exclusion of more variables. The Lasso is performing a so-called *variable selection*. The optimal size of λ is decided by running the regression on our training data for different values of λ. For each of the estimated models we estimate the expected transfer values in the test data. We then calculate the RMSE for all the different models and find the λ which minimizes the RMSE in our test data. The model with the optimal λ ($\lambda = 0.0009$) has a RMSE of 6.34. Due to the low optimal size of the penalty term overfitting does not seem to be an issue for our regular OLS model.

4.6 Regression Trees

Decision trees is a machine learning method which can be applied on both categorical and continuous variables. When used for predicting continuous outcomes (such as transfer value) the method is called *Regression Trees*. The decision tree is grown by using our training data in the following way: First all observations are divided into J different regions depending on patterns of the predicting variables. For all observations in one region the prediction is given by the mean of the observed transfer values. The regions are constructed in a way that

minimizes the SSR:

$$\sum_{j=1}^{J} \sum_{i \in R_j} (y_i - \hat{y}_{R_m})^2$$

It is computationally infeasible to consider all possible splits into J regions. Therefore, an approach called *recursive binary splitting* (you do not take into account how a split affects the following splits) is used (Friedman et. al, 2001). In our case the first split is searchresults>50300 which means that this division of the observations provides the greatest reduction of the SSR of all possible first splits across all predictors and all values.

There is a risk that this procedure will lead to overfitting. To avoid this, we can use a procedure called pruning which punish the complexity of the model. To prune the tree, we use the following equation:

$$\sum_{m=1}^{|T|} \sum_{x_i \in R_j} (y_i - \hat{y}_{R_j})^2 + \alpha |T|$$

$|T|$ is the number of terminal nodes in the subtree T, R_m is the subspace of the region M, and y_{R_m} is the predicted response associated with R_m. When pruning the tree, we obtain different version of the tree as a function of α. We evaluate the prediction power of each version of the tree using *K-fold cross-validation* (in our case we divide the training data into 10 folds) to choose the right α value. A new tree is grown on all but the *10*th fold of the training data. The process is repeated for each value of α. All the grown trees are evaluated by calculating the MSE on the *10*th fold. The α value with the lowest average MSE across the folds are chosen and then used on the original tree. As with the Lasso model overfitting wasn't an issue and the original tree produced a lower RMSE than the pruned one. The RMSE is 6.60.

The figure illustrates the regression tree made to predict the transfer value. The first split assign observations with less than 50300 search results to the left branch. The next split of the left branch assign players with less than 31.885 month of the contract left to the left branch and so on. In our model the tree divides the players into 11 leaves and predicts a transfer fee for each of these subgroups. The variables at the top of the tree is the most important ones and the length of a branch shows the relative importance of the split. Hence, in our model google search results is the most important predictor of a player's transfer value.

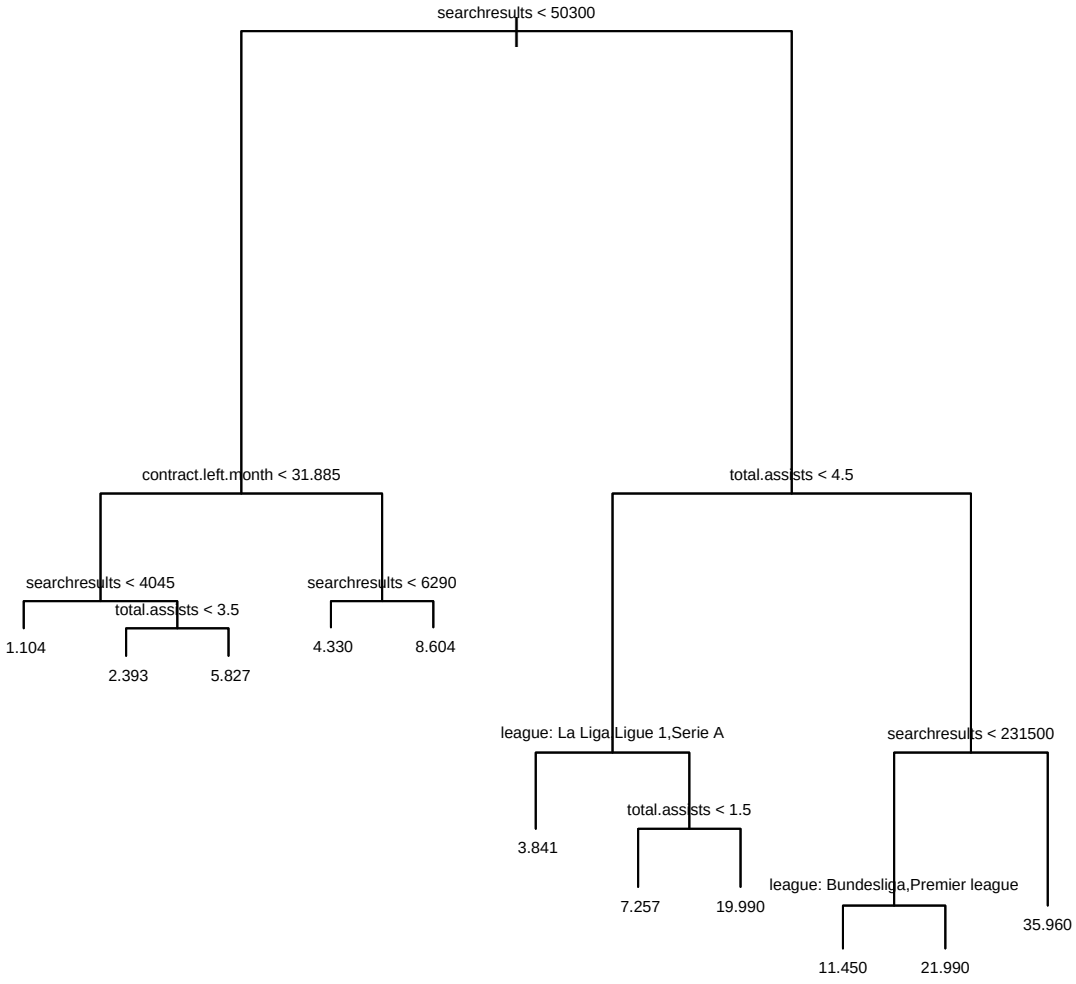


Figure 1: Decision Tree

4.7 Random Forest

As described, the decision tree often has issues with overfitting which creates errors due to variance. The issues can be reduced by another prediction method called *random forest* (RF). The RF is a so-called ensemple model which means that the model consists of several smaller decision trees (in this case regression trees). RF has great similarities with the concept of *bagging* or *bootstrap aggregating* (Breiman, 1996) where the core idea is to reduce the error due to variance from one model by building several models and use their average prediction. A random forest prediction can by divided into 4 steps:
1) First, each regression tree is constructed by randomly draw and replace (called bootstrap sampling) 63.2 percent of the observations in the training sample. In our rapport this is done 500 times so we in the end have a forest of 500 different trees with random selected observations from the training sample.
2) In the next step each tree randomly select m number of the predictor variables in the data set. For regression trees likes these m is equal to the total number of all predictors divided by 3. All 500 trees use the same number of variables. The purpose of randomly choosing predictors is to prevent very important variables from overshadowing the effect of weaker variables. This often happens because the underlying algorithm searches for the split with the largest decrease in the loss function.
3) Thirdly, we calculate the out of bag error rate for each tree using the remaining 36.8 percent of the data.
4) In the last step the average prediction is calculated out of all predictions from each individual tree.

In theory, RF does not need a separate test sample to examine the validity of the results. The validity is measured internally by the out of bag error rate. In this report we have used a separate test sample. The reason is that we wanted to calculate the RMSE so we can compare the RF model's predictive power to the previous prediction models. The RMSE of the RF on the test sample is 6.26.

We can also use the RF to calculate and rank the importance of each predictor in the data set. This is done by calculating *%IncMSE*. The %IncMSE states the percentage increase of

Table 1: Summary RMSE

Model	RMSE
Average	9.06
OLS	6.34
Lasso	6.34
Regression Tree	6.60
Random Forest	6.26

the mean squared error (estimated with the out-of-bag error rate) if the particular variable is permuted (which mean that the values are randomly shuffled). The higher the number the more important is the variable. As with the decision tree google search results is shown to be the most important variable[3].

5 Conclusion

In this paper we try to predict the transfer value of football players. To answer the initial question, we first created several web scraping functions to collect a dataset containing information about transfers made in the season 15/16 in the five major European leagues, the players performance statistics in the season prior to the transfer and information about the buying club's latest results. We scraped the data from Transfermarkt, Google and Wikipedia. After the data gathering and cleaning we ended up with a tidy data set of 369 observations and 25 variables.

To select the best predictors out of all 25 variables in the data set we used several visualizations to search for correlation patterns. Furthermore, we used the Google Maps API to visualize our data sample. We then selected 11 predictors which all seemed to have an influence on the players' transfer value.

In the third and last section we built five different predictions models using a training sample. The models were a simple average, OLS, lasso, decision tree and random forest. The accuracy of each prediction model was evaluated by calculating the RMSE on the test sample. The result of the comparative analysis shows that the OLS, Lasso, regression tree and random forest

[3]The list of the importance of each predictor is provided in the appendix. %IncMSE of the different predictors are listed in the table below.

have quite similar prediction accuracy. The random forest model was the best performing model in predicting the transfer value of football players. If we take the average transfer value of 5.6 million into consideration, then is a RMSE of 6.5 very high (the same unit as the transfer value variable). This raises the question of whether we are missing variables that could help differentiate the players and their performance better (most likely). Otherwise the market for football players seems highly irrational due to the fact that players with similar attributes end up with very different price tags.

Litterature

Fortmann-Roe, Scott. 2016. “Understanding the Bias-Variance Tradeoff”. Located at: http://scott.fortmann-roe.com/docs/BiasVariance.html.

Friedman, Jerome, Trevor Hastie, and Robert Tibshirani. 2001. “Introduction to statistical learning”. Vol. 1. Springer, Berlin: Springer series in statistics. Located at: http://www-bcf.usc.edu/~gareth/ISL/ISLR%20Fourth%20Printing.pdf

6 Appendix

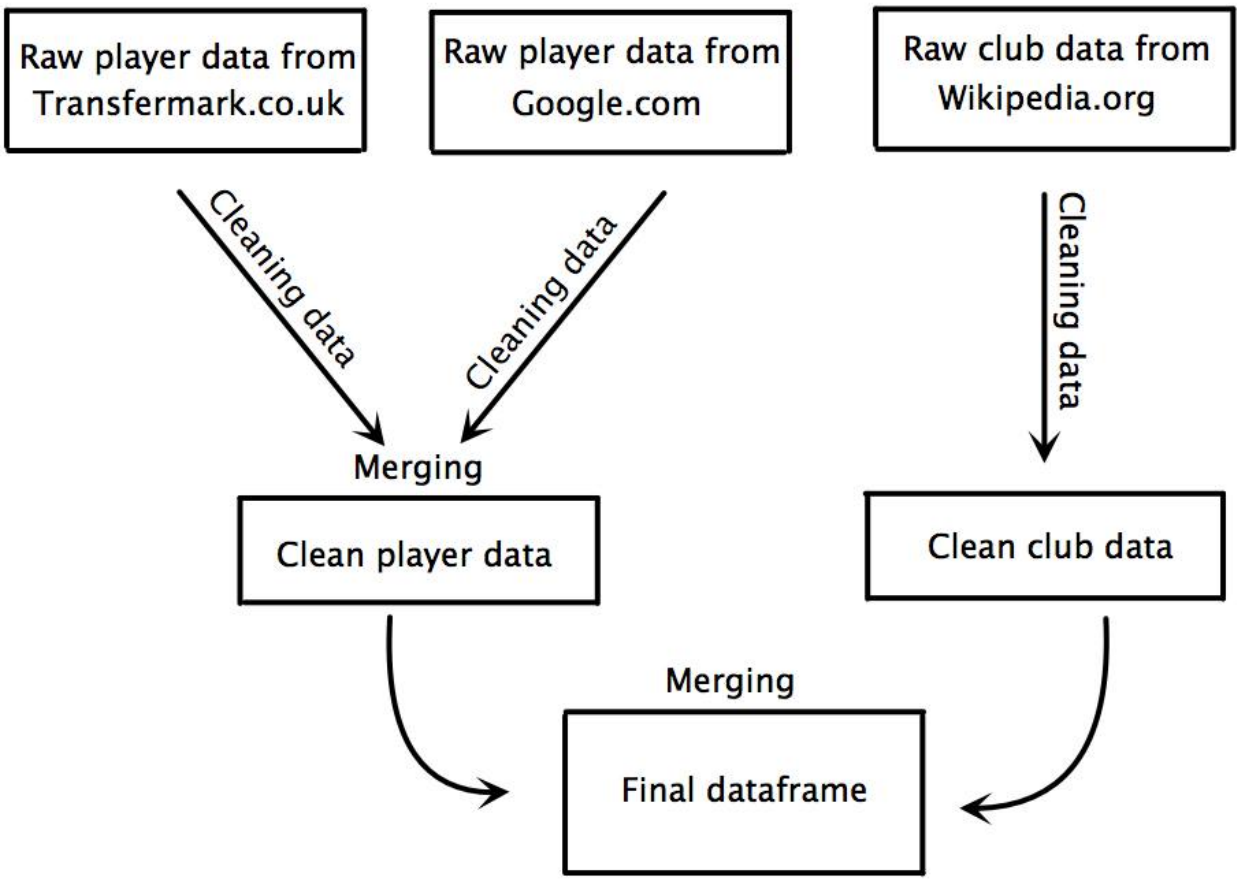


Figure 2: Illustration of the data gathering process

Find graph here: http://scott.fortmann-roe.com/docs/BiasVariance.html

Table 2: Variables in the data set

Variables	Description
name	Name of player
nationality	Nationality of player
birth_place	Birth place of player
birth.date	The date at which the player was born
transferage	Age of player when transfer occurred
positions	Position on field of player
total.goals	Total amount of goals scored by player
penaltygoals	Total amount of penalty goals scored by player
total.assists	Total amount of assists made by player
substitutions_in	Total amount of matches where player gets substituted in
substitutions_out	Total amount of matches where player gets substituted out
total.minutes.played	Total amount of minutes played by player
minutes.pr.goal	Amount of minutes played per goal scored by player
yellow cards	Total amount of yellow cards the player got
secondyellow	Total amount of second yellow cards the player got
redcards	Total amount of red cards the player got
contract.left.month	Months left of the transfered players' contract at transfer
club.to	Which club player is transferred to
club.from	Which club player is transferred from
league	The league that buying club is playing in
Status	Status of the buying club
transfer.data	Date of transfer
transfer.fee	The transfer fee measured in million £
searchresults	Number of search results when you google the player name and 'footballer'

Table 3: Predictors

Predictors
positions
appearances
total.goals
total.assists
total.minuts.played
contract.left.month
transferage
league
Status
searchresults
transferage_sq

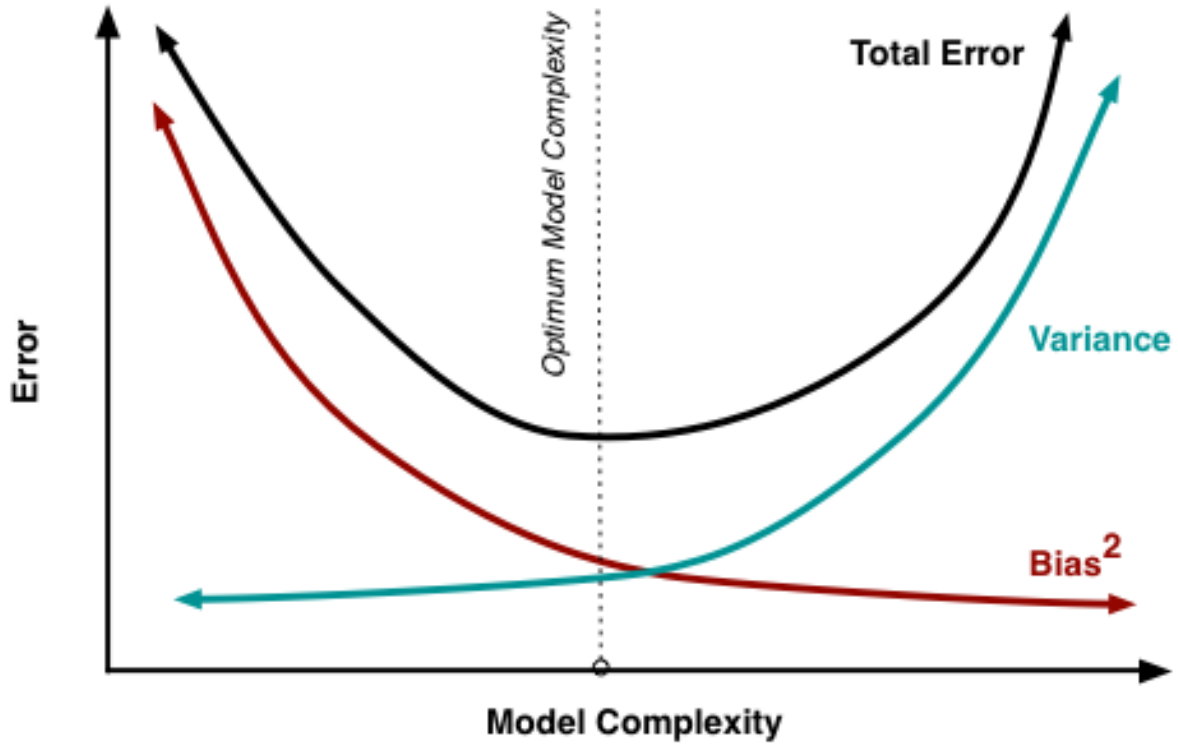


Figure 3: Image is downloaded from Fortmann-Roe (2016)

Table 4: Variable importance

Variables	%IncMSE
posistions	0.35
appearances	8.00
total.goals	5.44
total.assists	2.67
contract.left.month	6.32
transferage	4.26
league	2.52
Status	5.67
searchresults	16.21
transferage_sq	4.79