

****Ahmad Basheer****

****Turning CEOs 'To-Do' into 'Ta-Da'! | Expert Recruiter | Tech-Savvy Leader | Leveraging AI to Enhance Recruitment and Productivity****

****Location:** Saudi Arabia**

****Contact****

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* ****Company:**** assisted.vip

****Summary****

Over 10 years of experience leading and managing high-performing recruitment teams. Proven ability to develop and execute effective talent sourcing strategies, attracting top-tier candidates. Expertise in optimizing recruiting efficiency through automation, AI, and data analytics. Known for building trusted relationships with stakeholders, providing outstanding service, and creating tailored solutions that ensure optimal organizational fit and high retention. Passionate about innovating the candidate experience through emerging technologies.

- * Full-cycle recruiting, pipelining, and employer branding expertise.
- * Skilled in compensation analysis, needs assessment, and mapping solutions to unique business objectives.
- * Excel at nurturing talent communities and passive candidate pools.
- * Consistent overachiever of KPIs, including time-to-hire, cost per hire, and retention.

Managing Director at Assisted.VIP, providing innovative solutions to maximize productivity and success for individuals and businesses. Combining the power of AI with a personal touch through virtual assistant services, LinkedIn profile enhancement, resume writing, and application tracking systems.

****Top Skills****

- * Recruiting
- * Sales
- * Management
- * Leadership
- * Talent Acquisition
- * Employer Branding
- * Relationship Management
- * AI and Automation

****Experience****

****Assisted.VIP****

*** **Director****

* July 2021 – Present (3 years 8 months)

* Led a team committed to empowering individuals and businesses to reach peak productivity and success. Oversee all facets of the company, from product development and customer service to financial management and strategic planning. Focused on delivering the highest level of service and leveraging technology to simplify and enhance clients' lives. Matched clients with assistants based on individual needs to ensure a personalized and efficient service.

****Healthcare Resourcing****

*** **Head of Healthcare Recruitment****

* March 2022 – August 2023 (1 year 6 months)

* Manchester, England, United Kingdom

* Responsible for overseeing and managing the end-to-end recruitment process for clients in the healthcare sector. Developed and implemented effective recruitment strategies to attract, source, and retain high-quality healthcare professionals. Led and managed a team of recruitment consultants, ensuring they achieve their targets and deliver exceptional service. Built and maintained strong relationships with clients. Continuously improved recruitment processes and systems, leveraging technology and data.

****JOIN Solutions****

*** **Operations Director****

* March 2019 – March 2023 (4 years 1 month)

* Al-Riyadh Governorate, Saudi Arabia

* Focused on recruitment, project management involving sales, government work, LinkedIn partnerships, and communication. Managed a team and assisted companies in KSA and the MENA Region in hiring top talent. Steered and coordinated businesses, ensuring profitability across all functions.

****Carry Delivery****

*** **Co-Founder - VP of Operations****

* March 2021 - January 2023 (1 year 11 months)

****Carry Delivery****

*** **Call Center Recruitment & Training Executive (QA/Coaching)****

* April 2018 – February 2019 (11 months)

* Amman Governorate, Jordan

* Managed a call center team of 23-30 employees. Devised and conducted training programs, created process and training materials, handled back-office tasks, interviews, recruitment, and quality assurance. Coached, trained, and monitored employees, creating content for coaching and training. Developed strategies for company employment branding.

****Visage.Jobs****

* ****Recruitment Consultant****

* 2017 – January 2019 (2 years)

* (Remote)

* Engaged in headhunting, identifying and approaching competent employees to fill business positions. Sourced candidates, fostered partnerships, assessed candidates, conducted interviews, and presented shortlisted candidates.

****Unifonic Inc****

* ****Talent Acquisition Executive****

* December 2018 – 2019 (1 year)

* Remote

* Sourced candidates, planned interviews, developed recruiting strategies, and nurtured relationships with potential hires. Coordinated with hiring managers, determined selection criteria, and led employer branding initiatives.

****Talenty.net****

* ****Founder & Director of Storytelling****

* 2016 – 2017 (1 year)

* Amman Governorate, Jordan

* Created an entrepreneurship business that combined employment branding & crowd-recruiting. Built a team, presented services, scheduled meetings with HR Directors, and identified recruitment needs.

****Carmudi.com****

* ****Jeddah City Manager - "Business Development"*****

* September 2015 – August 2016 (1 year)

* Jeddah -Saudi Arabia

* Ensured the company's sales goals in Jeddah were achieved. Attended meetings with car dealers, scaled up operations, improved team processes, and managed operations.

****FHI360 -USAID Funded Project****

* ****Recruitment User Experience Specialist****

* February 2015 – September 2015 (8 months)

* Iraq - Erbil

* Conducted training programs, trained clients on the platform, and oversaw a team of 10. Reported to the Director of the project.

****Bayt.com****

* ****Recruitment Relationship / Account Manager Sales****

* 2013 – 2014 (1 year)

* Kurdistan / Erbil

* Managed relationships, generated leads, sold services, and conducted training. Consistently overachieved monthly targets.

* ****Recruitment Relationship Manager - Sales****

* 2012 – 2013 (1 year)

* Amman - Jordan

* Overachieved monthly sales targets. Developed strong relationships with clients, managed business, and prepared proposals.

****Extensya****

* ****Customer Service Representative****

* 2011 – 2012 (1 year)

* Amman _ jordan

* Handled calls, verified service quality, and won performance-related awards.

****Ready Virtual****

* ****Telesales Supervisor****

* January 2010 – August 2011 (1 year 8 months)

* Amman, Jordan

* Delivered sales talks, contacted businesses, explained products, and obtained customer information.

****Languages****

* Arabic (Native or Bilingual)

* English (Native or Bilingual)

****Honors-Awards****

* Top Performer in Q1

* Efficiency Top Performer

****Publications****

* How Video Is Changing The Way You Will Be Hired In The Middle East