

Pandey Kumar



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Summary

Objective

Seeking a challenging opportunity in an organization which would give me a chance to utilize my skills towards making a positive contribution to organizational goals.

Experience



Sales Officer

Nissin Foods

Feb 2014 - Present (9 years)

To handle the Aehmdabad, Gujarat and Noida G.T and M.T

- Working closely with sales team to train and advice to implement marketing initiatives in order to track competition.
- To appoint dealer & distributor & handle the key account.
- To make strategies with the team in order to promote the products and to increase the sales and also to do Sale planning and Sale Forecasting.
- Monthly reporting on sale's of new & existing partners.
- To follow the existing clients and to solve their queries if any and to generate business from them.
- Ensuring timely delivery of product & services to the dealer & distributors.
- To work with a team of 7members and to take their report on daily bas



Salesperson

Bajaj Group

May 2009 - Jan 2012 (2 years 9 months)

HQ- AHMEDABAD GUJARAT



Territory Sales Manager

J. K. Helene Curtis Ltd.

HQ- NOIDA UP

Education



Magadh University

B.A)



B.I.E.C Board

Intermediate



E.B Board

High school, B.S

Skills

customer relations • delivery • english • forecasting • hindi • marketing • microsoft office •
microsoft windows • reports • sales