



Solutions
Architect
Associate

GIOVANY LOPES

AWS - Solution Architect
Certified Associate

An enthusiastic technical architect with the necessary drive and determination needed to architect networks to adhere to the well-architected framework. In my current full-time role I am responsible for evaluating an organisations business needs and determining how technology can support those needs leveraging software, hardware, infrastructure and cloud technologies. I am a 2x AWS certified professional, current studies include building and deploying a architecture dashboard in AWS, studying for my next certification and React.js

CONTACT

+44 (0) 7497509041

[LinkedIn](#)

giovany.lopes-d@outlook.com

10 Shirley Grove,
Cambridge,
Cambridgeshire, CB4 1LX

SKILLS & KNOWLEDGE

Compute:

Amazon Lightsail, Amazon EC2, Auto-scaling, AWS Lambda, AWS Elastic tBeanstalk.

Network & CD:

Amazon VPC, Amazon API Gateway, Amazon Cloudfront, Amazon Route 53, Elastic Load balancing, AWS Transit Gateway, AWS PrivateLink, AWS Direct Connect.

Security, Identity & Compliance:

AWS IAM, AWS CloudWatch, AWSCloudTrail, AWS GuardDuty, AWS Cognito, AWS Organisation, AWS Single Sign-on.

Storage & Managed Services:

AWS Lambda, AWS Fargate, ECS, EKS, AWS S3, AWS EFS, AWS EBS, AWS SQS & SNS, AWS DynamoDB, AWS Aurora.

Database:

AWS RDS, AWS Aurora, AWS DynamoDB, AWS ElastiCache, Amazon RedShift.

Data Transfer & Migration:

AWS Transfer Family, DataSync, AWS Snow Family, AWS Database Migration Service.

REFERENCES

Available on request.

EXPERIENCE

AREFARE LTD, CAMBRIDGE

Feb 2020 - Jan 2022

IT & OPERATIONS ASSISTANT

Performed website re-design that helped improve customer sales by 7% and trained new members of the team.

Facilitated and improved operations processes for user inquires, solving 200+ customer enquiries weekly on Amazon platform.

Implemented new administrative method, resulting in a 15% increase in orders fulfilled per hour and greater efficiency at the warehouse.

ALUMNI TOURS LTD, CAMBRIDGE

Aug 2016 – Aug 2018

Maintained and built relationships with 100+ customers daily, providing answers to technical questions in order to communicate the value of our services which translated to a customer satisfaction rating of 97%.

Presented recommendations for seasonal sales items including walking tours and wedding tours to senior management, streamlining POS which accumulated to £1,200 in sales daily.

Generated reports on Excel and PowerPoint to conduct trend analysis and research on competitors, identify market to help optimize the website and introduce stamp cards which leveraged customer retention by 15%.

EDUCATION & TRAINING

Feb 2021 - Present
London UK

AWS Solution Architect, Cloud Practitioner, CompTia Cloud+ & BCS Artificial Intelligence

1999-2001
University of
Buckingham,

Bachelor of Business Economics (Bsc.)

Key Skills

- Knowledge of public cloud in general and broad knowledge on next gen Cloud services like PaaS, SaaS, FaaS, Automation , AI ,application portability
- Ability to design highly available & scalable applications on cloud adhering to architecture best practices
- Excellent presentations skills and comfortable presenting to management & CEO level.
- Strong knowledge of data migration.
- Ability to clearly present concepts and Cloud Managed Services products to internal and external clients
- Knowledge of best security practices centered around cloud