# Lecture 7: Instrumental variables estimation II

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## **Contents:**

- Simultaneous equations
- 2SLS revisited
- Overidentification
- Test for overidentification: Hansen *J* test (Sargan test)
- Test for endogeneity: Hausman-Wu
- Example of tests for endogeneity and overidentification

### **Material:**

Wooldridge:

Chapter 15: 15.5

Chapter 16: 16.1, 16.2, 16.3

# Motivation: IV can be used to address the following:

- Omitted variable bias (previous lecture)
- Simultaneity bias (first part of this lecture)
- Examples of omitted variables: see previous lecture
- Examples of simultaneity bias: see below

# Example 1 of simultaneity bias and 2SLS

IZA DP No. 12479: Open Labor Markets and Firms' Substitution between Training Apprentices and Hiring Workers Manuel Aepli, Andreas Kuhn revised version published in: Labour Economics, 2021, 70, 101979

In this paper, we study whether Swiss employers substitute between training apprentices and hiring cross-border workers. Because both training apprentices and hiring skilled workers are costly for firms, we hypothesize that (easier) access to cross-border workers will lead some employers to substitute away from training their own workers. We account for potential endogeneity issues by instrumenting a firm's share of cross-border workers using a firm's distance to the national border and therefore its possibility to fall back on cross-border workers to satisfy its labor demand. We find that both OLS and 2SLS estimates are negative across a wide range of alternative specifications, suggesting that firms substitute between training and hiring workers when the supply of skilled workers is higher. Our preferred 2SLS estimate implies that the increase in firms' share of crossborder workers within our observation period, from 1995 to 2008, led to about 3,500 fewer apprenticeship positions (equal to about 2% of the total number of apprentice positions).

 $Apprentice = F(Cross-border\ workers)$ 

Instrument for Cross-border workers: Distance to the national border

# Example 2 of simultaneity bias and 2SLS

Yin, Z., Gong, X., Guo, P., & Wu, T. (2019). What drives entrepreneurship in digital economy? Evidence from China. *Economic Modelling*, 82, 66-73.

Using data collected in the 2017 China Household Finance Survey (CHFS), we study the impact of mobile payment on the likelihood of household entrepreneurship. In the empirical analysis, we use two-stage least squares (2SLS) regression to address the endogeneity of mobile payment. The study finds that mobile payment significantly increases the likelihood of household entrepreneurship. The mechanism could be that the mobile payment: 1) makes users more risk seeking; 2) enriches social networks; 3) provides an additional lending channel.

The key identification requirement for this research is that mobile payment in eq. (1) and eq. (2) may be endogenous due to omitted variables and reverse causality. When households operate industrial or commercial projects, in order to improve the convenience of collection, entrepreneurial households may start to use mobile payment. Therefore, the reverse causal relationship between entrepreneurship and mobile payment cannot be ignored. In addition, the use of mobile payment may be affected by factors such as the ability of individuals to accept new things and local customs, which are unobserved.

Therefore, in this paper, the <u>Instrumental Variable</u> method is adopted to address the <u>endogeneity problem</u>. Referring to previous studies (Yin et al., 2019), in this paper, the ownership of smartphones is used as IV. The smartphone is an important carrier of mobile payment, and therefore, whether the household uses mobile payment is correlated to whether the household owns a smartphone, but the smartphone does not have a direct impact on the entrepreneurial decision of the household. Therefore, this IV is valid.

#### **Model:**

Entrepreneurship = F(Mobile Payment)

Instrument for Mobile Payment: Ownership of smartphone

## **Example 3 of Simultaneity bias and 2SLS**

Dogan, E., Madaleno, M., & Taskin, D. (2021). Which households are more energy vulnerable? Energy poverty and financial inclusion in Turkey. *Energy Economics*, *99*, 105306.

This study examines the effects of <u>financial inclusion</u> on <u>energy</u> <u>poverty</u> using the 2018 Turkish Household Budget and Consumption Expenditure Surveys. The study adopts three different measures of energy poverty and then analyzes the impact of financial inclusion proxied by a multidimensional index on energy poverty using different estimation strategies. **After addressing the endogeneity of financial inclusion by instrumenting financial inclusion with access to the nearest bank in a <b>two-stage least squares framework**, the empirical results show that financial inclusion significantly alleviates energy poverty while its impact is higher for female-headed households. These findings are robust to Oster's (2019) bounds estimates that deal with omitted variable bias. The results also suggest that health and income are significant through which financial inclusion influences energy poverty. The findings thus point to the need for policies that promote financial inclusion as a way of alleviating energy poverty.

#### **Model:**

Energy poverty = F(Financial Inclusion)

Instrument for Financial Inclusion: Access to nearest bank

# **Simultaneous equations**

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# Simultaneous equations

Aim: to introduce simultaneous equations

- Consider a market (e.g. labour market), which is described by supply and demand equations, as well as an equilibrium condition.
  - o Demand equation: there is a negative relationship between price and quantity. **Demand shifters** influence the position of the demand equation.
  - Supply equation: there is a positive relationship between price and quantity. Supply shifters influence the position of the supply equation.
- Both the supply and the demand equations describe the relationship between price and quantity.
- The distinction between the structural and reduced-form equations is important.
  - **Structural equation:** relationship between two or more endogenous variables. E.g.

$$y_1 = \alpha_1 y_2 + \beta_1 z_1$$

- o **Reduced-form equation:** RHS contains exogenous variables only (thus no endogenous variable).
- From an economic perspective, some important questions are:
  - Is it possible to estimate both equations jointly?
  - o It is possible to disentangle supply from demand?
  - Are there any exogenous factors which affect supply (but not demand)?
  - Are there any exogenous factors which affect demand (but not supply)?

### The structural model of the market

Aim: to introduce a structural model and to consider its implication for OLS.

- The first equation is a labour supply equation in which hours is explained by the wage:
  - $\circ hours_s = \alpha_1 wage + \beta_1 z_1 + u_1$ 
    - $\alpha_1 > 0$  (the supply curve may be backward bending under some conditions,  $\alpha_1 < 0$ )
    - Hours hours, and wage are endogenous variables
    - The exogenous variable  $z_1$  is an observed supply shifter.
    - The error term  $u_1$  is an unobserved supply shifter.
- The second equation is a labour demand equation in which hours is explained by the wage:
  - $o hours_d = \alpha_2 wage + \beta_2 z_2 + u_2$ 
    - $-\alpha$ , < 0
    - hours<sub>d</sub> and wage are endogenous variables
    - The exogenous variable  $z_2$  is an observed demand shifter.
    - The error term  $u_2$  is an unobserved demand shifter.
- Two statistical problems:
  - Endogeneity wage is an endogenous RHS-variable, which may be correlated with the error term of the demand equation:
    - $Cov(wage, u_1) \neq 0$  and  $Cov(wage, u_2) \neq 0$
  - The unobserved demand shifters may be correlated.  $Cov(u_1, u_2) \neq 0$ .

# Simultaneity bias in OLS

Aim: to generalize a structural equation.

- The **structural equations** can be rewritten using two reducedform equations.
- The explanation is simpler without intercepts in the equations.
- The equations are written as hours as a function of wage (equation (1)) and wage as another function of hours (equation (2)).

The supply equation: **structural equation** of  $y_1$  as a function of  $y_2$ 

$$y_{1} = \alpha_{1}y_{2} + \beta_{1}z_{1} + u_{1}$$

$$"hours = \alpha_{1}wage + \beta_{1}z_{1} + u_{1}"$$
(1)

The demand equation: **structural equation** of  $y_2$  as a function of  $y_1$ 

$$y_{2} = \alpha_{2}y_{1} + \beta_{2}z_{2} + u_{2}$$

$$"wage = \alpha_{2}hours + \beta_{2}z_{2} + u_{2}"$$
(2)

# **Assumptions:**

- $z_1$  is exogenous in the structural equation (1):  $Cov(z_1, u_1) = 0$
- $z_2$  is exogenous in structural equation (2):  $Cov(z_2, u_2) = 0$

Aim: to rewrite a structural equation in a reduced-form equation.

• The reduced-form equation of  $y_2$  can be obtained by substituting equation (1) into the **structural equation** (2):

$$y_{2} = \alpha_{2}y_{1} + \beta_{2}z_{2} + u_{2}$$

$$"wage = \alpha_{2}hours + \beta_{2}z_{2} + u_{2}"$$

$$y_{2} = \alpha_{2}(\alpha_{1}y_{2} + \beta_{1}z_{1} + u_{1}) + \beta_{2}z_{2} + u_{2}$$

$$"wage = \alpha_{2}(\alpha_{1}wage + \beta_{1}z_{1} + u_{1}) + \beta_{2}z_{2} + u_{2}"$$

$$(1 - \alpha_{1}\alpha_{2})y_{2} = \alpha_{2}\beta_{1}z_{1} + \beta_{2}z_{2} + \alpha_{2}u_{1} + u_{2}$$

$$y_{2} = \frac{\alpha_{2}\beta_{1}}{1 - \alpha_{1}\alpha_{2}}z_{1} + \frac{\beta_{2}}{1 - \alpha_{1}\alpha_{2}}z_{2} + \frac{\alpha_{2}u_{1} + u_{2}}{1 - \alpha_{1}\alpha_{2}}$$

$$(3)$$

**Assumption:**  $\alpha_1 \alpha_2 \neq 1$ . This ensures that the denominator is not allowed to be zero.

Note that in the reduced-form equation  $y_2$  ("wage") depends on all exogenous variables  $(z_1, z_2)$  as well as the unobserved demand and supply shifters  $(u_1, u_2)$ .

 Equation (3) can be rewritten as the reduced-form equation of y<sub>2</sub> (wage)

$$y_{2} = \pi_{21} z_{1} + \pi_{22} z_{2} + v_{2}$$
With  $\pi_{21} = \frac{\alpha_{2} \beta_{1}}{1 - \alpha_{1} \alpha_{2}}; \ \pi_{22} = \frac{\beta_{2}}{1 - \alpha_{1} \alpha_{2}}; \ v_{2} = \frac{\alpha_{2} u_{1} + u_{2}}{1 - \alpha_{1} \alpha_{2}}$ 
(4)

•  $y_2$  (wage) is influenced by both  $z_1$  and  $z_1$  (all exogenous variables).

• Since  $u_1$  and  $u_2$  are each uncorrelated with  $z_1$  and  $z_2$ ,  $v_2 (= \alpha_2 u_1 + u_2)$  is uncorrelated with  $z_1$  and  $z_2$ . As a consequence, the parameters  $\pi_{21}$  and  $\pi_{22}$  of equation (4) can be estimated consistently with OLS.

# Result: simultaneity bias of OLS in structural equation

Aim: to show that OLS on a structural equation leads to inconsistent parameter estimates.

It can be shown that OLS of equation (1) gives **inconsistent parameter estimates** if there is a non-zero correlation between the error term  $u_1$  and  $y_2$  in equation (1). In other words, the covariance between  $y_2$  and  $y_3$  is non-zero. This bias of OLS on equation (1) is referred to as **simultaneity bias**.

$$y_{1} = \alpha_{1} y_{2} + \beta_{1} z_{1} + u_{1} \tag{1}$$

#### **Proof:**

$$Cov(y_{2}, u_{1}) = Cov(\underbrace{\pi_{21}z_{1} + \pi_{22}z_{2} + v_{2}}_{\text{equation (4)}}, u_{1})$$

$$= \underbrace{Cov(\pi_{21}z_{1}, u_{1})}_{\text{equation (4)}} + \underbrace{Cov(\pi_{22}z_{2}, u_{1})}_{=0} + Cov(v_{2}, u_{1}) =$$

$$= Cov(\underbrace{\frac{\alpha_{2}u_{1} + u_{2}}{1 - \alpha_{1}\alpha_{2}}}_{= v_{2}; \text{ see equation (4)}}, u_{1})$$

$$= \underbrace{\frac{\alpha_{2}}{1 - \alpha_{1}\alpha_{2}}}_{\text{Var}(u_{1})} + \underbrace{\frac{1}{1 - \alpha_{1}\alpha_{2}}}_{\text{Cov}(u_{1}, u_{2})}$$

OLS gives inconsistent parameter estimates.

- 1) If the correlation between the error terms of both equations is zero  $(Cov(u_1, u_2) = 0)$  then  $Cov(y_2, u_1) \neq 0$
- 2) If the correlation between the error terms of both equations is nonzero  $(Cov(u_1, u_2) \neq 0)$  then  $Cov(y_2, u_1) \neq 0$
- Note that the motivation for the **simultaneity bias** differs from the motivation provided in lecture 6. In Chapter 15, the motivation for a nonzero correlation between  $y_2$  and  $u_1$  is **omitted variables** (e.g. ability in wage equation).

## Identification and estimation of a structural equation

Aim: to introduce exclusion restrictions, which are required to identify and estimate structural equations

Start again with the **structural** equations (1) and (2)

$$y_{1} = \alpha_{1} y_{2} + \beta_{1} z_{1} + u_{1} \tag{1}$$

$$y_2 = \alpha_2 y_1 + \beta_2 z_2 + u_2 \tag{2}$$

We have supply equation (1) and demand equation (2) in which:

q: quantity

p: price

 $z_1$ : exogenous variable

Supply: 
$$p = \alpha_1 q + \beta_1 z_1 + u_1$$
 (5)

Demand: 
$$q = \alpha_{2}p + u_{2}$$
 (6)

**Identification:** we need to have specific assumptions to identify the parameters of equation (6) In this model, the parameters of the demand equation (6) can be identified. The **identifying assumption** is the following:

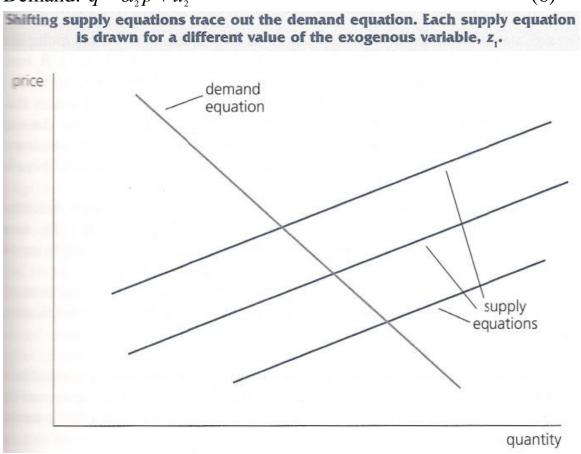
- The exogenous variable  $z_1$  has an influence on the supply (5) but not on demand (6). It is assumed that:
  - $\circ \beta_1 \neq 0$
  - $\circ$  equation (6) does NOT contain  $z_1$ . (exclusion restriction)

# **Implications**

- The parameters of the supply equation (5) cannot be identified.
- The parameter of the demand equation (6) can be identified. The parameter  $\alpha_2$  gives the **causal** effect of p on q.

Supply: 
$$p = \alpha_1 q + \beta_1 z_1 + u_1$$
 (5)

Demand:  $q = \alpha_2 p + u_2$  (6)



# **2SLS** revisited

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# **Relationship with 2SLS: Revision from lecture 6**

- Consider the case of a **structural equation** with two RHS-variables.  $y_1 = \beta_0 + \beta_1 y_2 + \beta_2 z_1 + u_1$  (9)
- We have demonstrated above that because of **simultaneity bias** OLS cannot be applied for equation (9), because  $Cov(y_2, u_1) \neq 0$
- We will identify the causal effect of  $y_2$  on  $y_1$  by 2SLS:
- Assumption 1: the variable  $z_2$  (not included in equation (9)) has an effect on  $y_2$  ( $Cov(y_2, z_2) \neq 0$ )
  - This corresponds to the relevance criterion for instrumental variables in the 2SLS-procedure (Chapter 15)
- Assumption 2: the instrument variable  $z_2$  has **NO effect on**  $y_1$ 
  - This is referred to as the **exclusion restriction**, and therefore  $z_2$  is not included in equation (9).
  - This corresponds to the exogeneity criterion for the instrumental variables in the 2SLS-procedure

$$y_{1} = \beta_{0} + \beta_{1}y_{2} + \beta_{2}z_{1} + u_{1} \tag{9}$$

• The endogenous RHS-variable  $y_2$  in equation (9) may be rewritten in terms of the exogenous variable  $z_1$  and the instrumental variable  $z_2$ . This is the reduced-form equation for  $y_2$ , which only depends on exogenous variables  $z_1$  and  $z_2$ :

$$y_2 = \pi_{20} + \pi_{21} z_1 + \pi_{22} z_2 + v_2 \tag{10}$$

with assumption  $\pi_{22} \neq 0$  (assumption 1 of above) and where it is assumed that the explanatory variables  $z_1$  and  $z_2$  are uncorrelated to the error term  $v_2$ .  $Cov(z_1, v_2) = 0$ , and  $Cov(z_2, v_2) = 0$ .

For the 2SLS-estimator, there are two stages:

• First stage of 2SLS: the reduced-form equation of  $y_2$ . Regress  $y_2$  on  $z_1$  and  $z_2$  (equation (10)) with OLS and determine the fitted value of  $y_2$ , using the estimated parameters:

$$\hat{y}_2 = \hat{\pi}_{20} + \hat{\pi}_{21} z_1 + \hat{\pi}_{22} z_2$$

• **Second stage of 2SLS:** the structural-form equation of  $y_1$ . Regress the structural equation (9), in which the fitted value  $\hat{y}_2$  is used, instead of its actual value:

$$y_1$$
 on  $\hat{y}_2$  and  $z_1$  (11)

- The second stage does not include  $z_2$  (the exclusion restriction; assumption 2 of above).
- Note that the *t*-values of (11) are wrong, but are corrected using standard 2SLS commands in software packages.

# Example 1

# **Example 1: Application of 2SLS on estimation of structural** model

We have 97 daily price and quantity observations of the Fulton Fish market in Manhattan. Suppose that we want to estimate the following demand function for fish:

$$ltotqty_{t} = \beta_{0} + \beta_{1}lavgprc_{t} + u_{t}$$

$$"y_{1} = \beta_{10} + \alpha_{1}y_{2} + u_{1}"$$
(16.17)

-  $avgprc_t$ : average price of fish in period t

-  $lavgprc_t$  :  $log(avgprc_t)$ 

-  $wave2_t$  : measure of wave heights of the sea over the

past two days

-  $wave3_t$  : measure of wave heights of the sea over the

past three days

-  $totqty_t$  : quantity of fish sold.

-  $ltotqty_t$  :  $log(totqty_t)$ 

- t : time trend

In the equations we ignore the intercepts (it does not change the answer):

Supply: 
$$lavgprc_t = \alpha_2 ltotqty_t + \beta_2 wave2_t + u_{2t}$$
 (5')

$$"y_2 = \beta_{20} + \alpha_2 y_1 + \beta_2 z_2 + u_2"$$
 (16.18)

Demand: 
$$ltotqty_t = \alpha_t lavgprc_t + u_{tt}$$
 (6')

$$"y_1 = \beta_{10} + \alpha_1 y_2 + u_1"$$
 (16.17)

**Exclusion restriction for identification of**  $\alpha_1$ : We assume that  $wave2_t$  has an influence on the price of fish  $(\beta_2 \neq 0)$ , AND that there is no influence of  $wave2_t$  on  $ltotqty_t$  (this is referred to as an exclusion restriction).

- Note that the parameters  $\alpha_2$  and  $\beta_2$  from the structural supply equation (5') cannot be identified.
- Parameter  $\alpha_1$  can be estimated by 2SLS on equation (6'), using  $Wave2_t$  as an instrument for  $lavgprc_t$ . The first-stage equation of the 2SLS-procedure:

 $lavgprc_{t} = \pi_{21}wave2_{t} + v_{2t}$ , where we assume that  $\pi_{21} \neq 0$  (note that this is the identifying assumption of instrumental relevance of a 2SLS-procedure).

- In addition, we may substitute equation (5') in to equation (6'):  $ltotqty_{t} = \alpha_{1}(\alpha_{2}ltotqty_{t} + \beta_{2}Wave2_{t} + u_{2t}) + u_{1t}$  $(1 \alpha_{1}\alpha_{2})ltotqty_{t} = \alpha_{1}\beta_{2}wave2_{t} + \alpha_{1}u_{2t} + u_{1t}$
- Note that exclusion restriction for identification,  $\beta_2 \neq 0$ , is equivalent to the condition of the first-stage equation of 2SLS that  $\pi_{21} \neq 0$ .

# **Application: fish.dta**

# . ivreg ltotqty (lavgprc = wave2) t, first

First-stage regressions

Model Residual	SS 	2 94	1.93 .126	 3036097 3089237		Number of obs F( 2, 94) Prob > F R-squared Adj R-squared Root MSE	= 15.31 = 0.0000 = 0.2457 = 0.2297
lavgprc	Coef.	Std.	Err.	t	P> t	[95% Conf.	Interval]
wave2	.097487  6368629	.021	215 153 	4.60 -4.34	0.000	004824 .0553641 9281695	.13961
Source						Number of obs	= 97
Model Residual	+	2 94	.415 .588	3411573 3315004		F( 2, 94) Prob > F R-squared Adj R-squared	= 0.1157 = 0.0148
Total	56.1324335	96	.584	712849		Root MSE	
ltotqty	Coef.	Std.	Err.	t	P> t	[95% Conf.	Interval]
	9714214  0028012   7.984152	.0033	493	-0.84	0 405	-1.904757 0094513 7.668845	0038489
Instrumented: Instruments:				<b></b>			<b></b>

# Overidentification

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## Overidentification: omitted variable bias (Section 15.5)

Aim: to show how overidentification may be used to obtain statistically significant t-statistics

The conclusion of the previous slides and of lecture 6 may be that IV (2SLS) is necessary if there is omitted variable bias (chapter 15) or simultaneity bias (chapter 16). In all of the examples, the number of instruments and endogenous RHS variables were equal (in most applications, 1 endogenous variable and 1 instrument). However, there may be more valid instruments than RHS-variables.

• An important feature of IV is that using more instrumental variables for 1 endogenous variable leads to lower standard errors (and higher *t*-value) of:

```
o educ (example 2 below + estimates)
o (y_{i-1} - y_{i-2}) (example 3 below + estimates)
o ltotqty (example 4 below + estimates)
```

• Generally, higher *t*-values are more useful in empirical analysis.

This may lead to overidentification.

## Next, we explain:

- Overidentification of instrumental variables to address omitted variable bias.
- Overidentification of instrumental variables to address simultaneity bias.

# Why do we need to overidentify? Recall lecture 6

Aim: to show why IV leads to a larger standard error (smaller t-statistic) and what happens to this outcome if we add more instruments?

• Recall from Chapter 2 (Wooldridge) that the standard error of the OLS-estimator  $\hat{\beta}_1$  is

$$Var(\hat{\beta}_1) = \frac{\hat{\sigma}^2}{\sum_{i=1}^{n} (x_i - \bar{x})^2} = \frac{\hat{\sigma}^2}{SST_x}$$

• It can be shown that the standard error of the IV-estimator  $\hat{\beta}_1^{IV}$ :

$$Var(\hat{\beta}_1^{IV}) = \frac{\hat{\sigma}^2}{SST_x R_{x,z}^2} = \frac{Var(\hat{\beta}_1)}{R_{x,z}^2}$$

Where  $R_{x,z}^2$  is the  $R^2$  from the regression of x on z (equation (19)), so that

$$Var(\hat{\beta}_1^{IV}) = \frac{Var(\hat{\beta}_1)}{R_{x,z}^2} > Var(\hat{\beta}_1)$$

- If  $R_{x,z}^2$  is small, z will be a weak instrument and the t-value for  $\hat{\beta}_1^{IV}$  will be relatively small.
- The instrument may be strengthened by adding a second (or even a third) instrument to the regression of *x* on *z* (and thus on the other instrumental variables).
- Consequence: *t*-values will become larger.
- However, adding more instrumental variables leads to overidentification.
- Below we will motivate and explain the statistical consequences of overidentification.

# **Examples of Overidentification? Omitted variable bias (I)**

Aim: to compare exact identification with overidentification

• Example 2: Wage equation with endogenous education.

$$\log(wage) = \beta_0 + \beta_1 educ + u$$

In lecture 6, we saw that educf "father's education" may satisfy the criterion of instrument exogeneity. This result relies on the assumption that the father's education is not correlated with their child's ability. The same reasoning may be used to argue that *educm* (education of mother) may satisfy the criterion of instrument exogeneity.

ivragrace Tele Imaga (adue - fothadue) avnar

Instrumental var	iables (2SI	S) regressio	on		Number of obs Wald chi2(2) Prob > chi2 R-squared Root MSE	= = =	2220 143.35 0.0000 0.1020 .41657
lwage	Coef.	Std. Err.	z	P> z	[95% Conf.	In	terval]
educ   exper   _cons	.1479617 .0688418 3.698219	.0129567 .0057758 .221646	11.42 11.92 16.69	0.000 0.000 0.000	.122567 .0575213 3.263801		1733564 0801622 .132637
Instrumented: e	duc	lua					

Instruments: exper fatheduc

• Formally, there is no need to add further instrumental variables, since *educ* has large *t*-statistic. However, for the sake of this exercise, let's add another instrumental variable. Consequence of overidentification: the standard error of *educ* becomes somewhat smaller.

ivregress 2sls lwage (educ = fatheduc motheduc) exper

vicgicss 2sis	)			1001100	P		
Instrumental var	riables (2SI	LS) regression	on		Number of obs	=	2220
					Wald chi2(2)	=	178.20
					Prob > chi2	=	0.0000
					R-squared	=	0.0932
					Root MSE	=	.4186
lwage	Coef.	Std. Err.	Z	P> z	[95% Conf.	In	terval]
educ	.151402	.0117729	12.86	0.000	.1283275		.1744765
exper	.0702544	.0053361	13.17	0.000	.0597958		.080713
cons	3.639622	.2015898	18.05	0.000	3.244513		4.03473

Instrumented: educ

Instruments: exper fatheduc motheduc

# **Examples of Overidentification? Omitted variable bias (II)**

• **Example 3:** Panel data regression with a lagged dependent variable, applied to first difference estimator.

 $(y_{it} - y_{it-1}) = \gamma(y_{it-1} - y_{it-2}) + (u_{it} - u_{it-1})$  i = 1,...,N; t = 3,...,T

In lecture 6, we saw that  $y_{i-2}$  might be a valid instrument. One could also argue that additional valid instruments are  $y_{i-3}, y_{i-4}, ..., y_{i1}$  as well as  $y_{i-2} - y_{i-3}, y_{i-3} - y_{i-4}, ..., y_{i2} - y_{i1}$ . All of these instruments may be correlated with  $(y_{i-1} - y_{i-2})$  but they remain uncorrelated with  $(u_{i} - u_{i-1})$ .

• Consequence of overidentification: the standard errors of estimated regression parameters will become smaller by allowing for overidentification.

# **Examples of overidentification? simultaneity bias**

- Next, we consider overidentification if IV is needed to correct for simultaneity bias.
- It may be the case that there are many variables that are suitable for the exclusion restriction. E.g. there are two variables  $z_1$  and  $z_2$ , that do affect  $y_1$  but that do not affect  $y_2$ . Thus,

Structural equation of  $y_1$ :

$$y_{1} = \alpha_{1}y_{2} + \beta_{1}z_{1} + \beta_{2}z_{2} + u_{1}$$
(13)

Structural equation of  $y_2$ :

$$y_2 = \alpha_2 y_1 + \beta_3 z_3 + u_2 \tag{14}$$

• The reduced-form equation of  $y_2$  can be obtained by substituting equation (13) in (14):

$$y_2 = \pi_{21} z_1 + \pi_{22} z_2 + \pi_{23} z_3 + v_2$$

# Example 4:

Supply: 
$$lavgprc_t = \alpha_2 ltotqty_t + \beta_2 Wave2_t + \beta_3 Wave3_t + u_{2t}$$
 (5'')  
Demand:  $ltotqty_t = \alpha_1 lavgprc_t + u_{1t}$  (6'')

• There are two instruments (Wave2 and Wave3) in the first equation and one endogenous variable ltotqty in the second equation, so that  $\alpha_1$  can be identified by both (only if overidentification does not turn out to be a problem - see tests for overidentification on slides below). Note again that the structural parameter  $\alpha_2$  cannot be identified.

# How to estimate with overidentification? 2SLS (Section 15.5)

**2SLS:** No problem at all to calculate  $\hat{\beta}_0^{IV}$  and  $\hat{\beta}_1^{IV}$ . E.g. Structural equation of  $y_1$ :

$$y_{1} = \alpha_{1}y_{2} + \beta_{1}z_{1} + \beta_{2}z_{2} + u_{1}. \tag{15}$$

Structural equation of  $y_2$ :

$$y_2 = \alpha_2 y_1 + \beta_3 z_3 + u_2 \tag{16}$$

**Overidentification**: there are **two instrumental variables**  $z_1$  and  $z_2$ ), although there is **one endogenous variable** only  $(y_1)$ .

The 2SLS estimate of  $\alpha_2$  in case of overidentification:

Stage 1:  $y_1 = \pi_1 z_1 + \pi_2 z_2 + \pi_3 z_3 + v_2$  gives  $\hat{y}_1 = \hat{\pi}_1 z_1 + \hat{\pi}_2 z_2 + \hat{\pi}_3 z_3$ 

Stage 2: regression of  $y_2$  on  $\hat{y}_1$  and  $z_3$ .

# Why is overidentification a statistical problem? (I)

We make a comparison with OLS. OLS leads to a zero correlation between residual and explanatory variables

# **Example 5 (data: Card.dta):**

First, we dropped the cases with missing variables in *fatheduc* or *motheduc* 

. drop if fatheduc == .

(690 observations deleted)

drop if motheduc == 1

(100 observations deleted)

Source   	354.160051	2217 	MS 37.4197264 .159747429		Number of obs F( 2, 2217) Prob > F R-squared Adj R-squared	= 234.24 = 0.0000 = 0.1745
Total	428.999503	2219	.193330105		Root MSE	= .39968
lwage	Coef.	Std. E	Err. t	P> t	[95% Conf.	Interval]
educ   exper   _cons	.0894429 .0448139 4.694929	.00415	16.23	0.000	.0812149 .0393993 4.549506	.097671 .0502286 4.840352
. predict uhat, resid . reg uhat educ exper Source	SS	df 	MS		Number of obs F( 2, 2217)	
Model   Residual			3.4106e-13 .15974743		Prob > F R-squared Adj R-squared	= 1.0000 = 0.0000
Total	354.160052	2219	.159603448		Root MSE	= .39968
uhat	Coef.	Std. E	Err. t	P> t	[95% Conf.	Interval]
educ   exper   _cons	1.45e-10 1.05e-10 -3.45e-09	.00419	0.00	1.000	008228 0054147 1454229	.008228 .0054147 .1454229

#### . corr uhat educ exper

(obs=2220)

·		uhat	educ	exper
uhat		1.0000		
educ		0.0000	1.0000	
exper	1	0.0000	-0.6239	1,0000

• Conclusion with OLS: residuals are uncorrelated with all of the explanatory variables.

# Why is overidentification a statistical problem? (II) Example 6:

- Now we estimate a 2SLS regression, for which there are as many instruments as endogenous variables. So there is no overidentification.
  - . ivregress 2sls lwage (educ = fatheduc) exper

. predict uhat, resid

. reg uhat fatheduc exper

Source	SS	df	MS		Number of obs	
+	0 385.234439 385.234439		0 173763843  173607228		F( 2, 2217) Prob > F R-squared Adj R-squared Root MSE	= 1.0000 = 0.0000
uhat	Coef.	Std. Er		P> t		Interval]
fatheduc   exper   _cons	1.57e-11 1.02e-10 -1.06e-09	.0025619 .0024093 .038892	9 0.00	1.000	0050241 0047246 0762685	.0050241 .0047246 .0762685

. corr uhat educ fatheduc exper

```
(obs=2220)

| uhat educ fatheduc exper

| uhat | 1.0000 | | |
| educ | -0.2219 | 1.0000 |
| fatheduc | -0.0000 | 0.4692 | 1.0000 |
| exper | 0.0000 | -0.6239 | -0.3571 | 1.0000
```

• Conclusion: the residuals of 2SLS are uncorrelated with instruments (*fatheduc*) and the exogenous variable (*exper*) in case of exact identification.

# Why is overidentification a statistical problem? (III)

# Example 7:

For the test for overidentification, compute the residual after 2SLS.

```
. ivregress 2sls lwage (educ = fatheduc motheduc) exper
Instrumental variables (2SLS) regression
                                                       Number of obs =
                                                      Number of ODS - 2225

Wald chi2(2) = 178.20

Prob > chi2 = 0.0000

R-squared = 0.0932

Root MSE = .4186
 ______
     lwage | Coef. Std. Err. z P>|z| [95% Conf. Interval]
______
educ | .151402 .0117729 12.86 0.000 .1283275 .1744765

exper | .0702544 .0053361 13.17 0.000 .0597958 .080713

_cons | 3.639622 .2015898 18.05 0.000 3.244513 4.03473
Instrumented: educ
```

Instruments: exper fatheduc motheduc

. predict uhat, resid

#### . corr uhat educ fatheduc motheduc exper (obs=2220)

```
uhat educ fatheduc motheduc exper
      uhat | 1.0000
educ | -0.2339 1.0000
fatheduc | -0.2339 1.0000 | fatheduc | -0.0052 0.4692 1.0000 | motheduc | 0.0060 0.4396 0.6315 1.0000 | exper | -0.0000 -0.6239 -0.3571 -0.3163 1.0000
```

• Conclusion: the residual (*uhat*) is correlated with instrumental variables fatheduc and motheduc (correlations are -0.0052 and 0.0060, respectively.

# Is overidentification a serious statistical problem? (IV)

Aim: To explain when overidentification is no problem for inconsistency of parameter estimates.

• Consider 3 linear equations in X-Y which must solved simultaneously.

e.g.: 
$$Y+X = 10$$
  
 $-Y + 3X = 5$   
 $2Y + 3X = 2$ 

- Two equations will intersect, but the third equation does not intersect at the same point
- If the third line is "close" to the intersection of the other two lines, overidentification will not be a problem. "How close is close?" This is where the statistical test is about.
- Overidentification will be a problem if the third line is not "close" to the intersection of the other two lines.

# Test for overidentification: Hansen J test (Sargan test)

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# Test for overidentification: Hansen J test (Sargan test)

Aim: to outline the Hansen J (or Sargan) test of overidentification

- Please remember that after OLS, the residual  $\hat{u}$  must be uncorrelated with all of the explanatory variables. And  $\hat{u}$  is on average zero. In addition, the regression of  $\hat{u}$  on all explanatory variables gives an  $R^2$  of zero.
- The  $R^2$  will be zero for 2SLS if the there is no overidentification (# endogenous RHS variables = # instruments)
- It is possible to construct the following hypothesis test
  - $\circ$   $H_0$ : no overidentification
  - $\circ$   $H_1$ : overidentification.
- On average, if there is no overidentification, the correlation between residual of the second stage equation and the explanatory variables should be small after 2SLS (example 7). Without overidentification (# instruments = # endogenous variables), the correlation would be zero (example 6). This can be tested in the following way.

• The test on overidentification is illustrated using the following model:

$$y_{1} = \alpha_{1} y_{2} + \beta_{1} z_{1} + u. \tag{17}$$

In equation (17), the instruments are  $z_2$  and  $z_3$  for  $y_2$  (endogenous RHS-variable).

**Step 1:** determine  $\hat{u}$  after 2SLS.

**Step 2:** regress  $\hat{u}$  on all exogenous variables  $z_1$  + instrumental variables,  $z_2$  and  $z_3$  (the exogenous regressors of first-stage equation).

**Step 3:** calculate  $R^2$  of regression of Step 2. The  $R^2$  will be small (though not exactly equal to zero as in the case of exact identification). However, if  $H_0$  is true,  $n \cdot R^2$  follows a Chi-square distribution with q degrees of freedom. Thus,  $n \cdot R^2 \sim \chi_{(q)}^2$ . q: number of instruments – number of endogenous variables.

Thus, for equation (15), we have q = 1. We have indication of overidentification if  $n \cdot R^2 > \chi^2_{(q;\alpha)}$ , where  $\chi^2_{(q;\alpha)}$  is the  $\alpha$  percent critical value of the Chi-square distribution.

- What conclusion can be drawn if  $H_0$  (no overidentification) is rejected? We cannot trust the 2SLS or GMM-estimates. They do not solve the bias problems we already knew existed when estimating by OLS.
- Solution? Omit one of the instruments, but this results in lower *t*-statistics.
- If we do not reject  $H_0$  (no overidentification) there may be overidentification (more instruments than endogenous variables), however it is not a statistical problem. The t-values of the endogenous variables will be larger.

### Sargan-test for overidentification

We continu with the residual of the 2SLS estimator of Example 7. We run a regression of residual on all exogenous variables; instruments included)

### . reg uhat fatheduc motheduc exper

. display e(r2) (Stata command to show R2)

.00017246

 $2220 \cdot 0.00017246 = 0.38286$  (computed manually)

Under H<sub>0</sub>, the statistic is Chi-squared distributed with one degree of freedom

Critical value of  $\chi^2_{(1;0.05)}$ : 3.84. (see Table G.4 of Wooldridge; 1 overidentifying restriction).

## Alternative Stata command . estat overid

```
Tests of overidentifying restrictions: Sargan (score) chi2(1) = .38287 (p = 0.5361) Basmann chi2(1) = .382246 (p = 0.5364)
```

• Conclusion: do not reject the null hypothesis (no overidentification), because *p*-value (0.38) is above 0.05. Thus, overidentification is not a statistical problem.

### Test for endogeneity: Hausman-Wu

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### Introduction to a test of endogeneity

• Consider a structural wage equation (with experience as exogenous variable) and education as an endogenous RHS-variable. There is omitted variable bias (ability bias), which is addressed by 2SLS, when *ability* is instrumented using father's education.

$$\log(wage) = \beta_0 + \beta_1 educ + \beta_2 exper + u_1$$

• After the first-stage regression of the RHS-endogenous variable on the instrument and the exogenous variable,

$$educ = \pi_0 + \pi_1 exper + \pi_2 feduc + v_2$$

we may keep the residuals:

- . predict uhat, resid
- We add the residual  $\hat{v}_2$  to the structural equation

$$\log(wage) = \beta_0 + \beta_1 educ + \beta_2 exper + \delta_1 \hat{v}_2 + u_1$$
 (18)

- and estimate equation (18) with OLS.
- Interestingly, the  $\hat{\beta}_1$  and  $\hat{\beta}_2$  are equal to those of the 2SLS (ivreg) procedure (see below) but only the *t*-values of ivregress 2SLS are correct.

### Example of test of endogeneity: Card.dta

### Example 8:

- We run the first-stage equation of 2SLS procedure: Regression of endogenous RHS variable on instruments and exogenous variables:
- . reg educ fatheduc motheduc exper

Source		df		MS		Number of obs F( 3, 2216)		2220 666.67
Model   Residual	7048.85948					Prob > F R-squared Adj R-squared	=	0.0000 0.4744
Total	14858.9239	2219	6.69	622527		Root MSE		1.8773
educ		Std.	Err. 	t	P> t	[95% Conf.	In	terval]
fatheduc   motheduc   exper   _cons	.1302532	.0142 .0169 .0109 .2055	854 367	9.15 8.09 -30.46 66.25	0.000 0.000 0.000 0.000	.1023502 .1040692 3546039 13.21685	-:	1581563 1706873 3117096 4.02316

. predict vhat, resid

## • Regression of structural model, including the residual of first stage:

. reg lwage educ exper vhat

Source	ss <sup>*</sup>	df	MS		Number of obs F( 3, 2216)	=	2220 170.57
Model   Residual	80.4783086 348.521195		26.8261029 .157274907		Prob > F R-squared Adj R-squared	=	0.0000 0.1876 0.1865
Total	428.999503	2219	.193330105		Root MSE	=	.39658
lwage	Coef.	Std. E	rr. t	P> t	[95% Conf.	Int	terval]
educ   exper   vhat   _cons	.151402 .0702544 0719885 3.639622	.01115 .00505 .01202 .19098	54 13.90 46 -5.99	0.000 0.000 0.000 0.000	.1295293 .0603405 0955651 3.265091		1732748 0801683 0484118 .014153

- Compare this with the 2SLS outcome the estimated parameters are similar, but the standard errors are slightly different.
- *vhat* is statistically significant (-5.99)

### . ivregress 2sls lwage (educ = fatheduc motheduc) exper

```
Instrumental variables (2SLS) regression

Number of obs = 2220
Wald chi2(2) = 178.20
Prob > chi2 = 0.0000
R-squared = 0.0932
Root MSE = .4186
```

lwage	Coef.	Std. Err.	Z	P> z	[95% Conf.	Interval]
educ	.151402	.0117729	12.86	0.000	.1283275	.1744765
exper	.0702544	.0053361	13.17	0.000	.0597958	.080713
_cons	3.639622	.2015898	18.05	0.000	3.244513	4.03473

Instrumented: educ

Instruments: exper fatheduc motheduc

### **Alternative command in Stata:**

. estat endogenous

### **Test for endogeneity (Section 15.5; (Hausman-Wu))**

Model 
$$y_1 = \alpha_1 y_2 + \beta_1 z_1 + u$$
 (19)

- This test is based on insights from the previous slide.
- It is possible to test for endogeneity of  $y_2$  in structural model.
- Hypotheses:  $H_0: Cov(y_2, u) = 0$  (no endogeneity)  $H_1: Cov(y_2, u) \neq 0$  (endogeneity)
- Under  $H_0$ , OLS may be safely applied on equation (19) and gives  $\hat{\alpha}_1^{oLS}$  and  $\hat{\beta}_1^{oLS}$ .
- Under  $H_1$ , 2SLS must be applied on equation (19), which is very similar to OLS on:

$$y_{1} = \alpha_{1} y_{2} + \beta_{1} z_{1} + \delta_{1} \hat{v}_{2} + u, \qquad (20)$$

Where  $\hat{v}_2$  is the residual of the first-stage equation of the 2SLS-procedure:

$$\hat{y}_2 = \pi_1 z_1 + \pi_2 z_2 + \pi_3 z_3 + v_2$$
 and  $\hat{v}_2 = y_2 - \hat{y}_2 = y_2 - \hat{\pi}_1 z_1 - \hat{\pi}_2 z_2 - \hat{\pi}_3 z_3$ 

- If  $H_0$  is true:  $\delta_1 = 0$ ; If  $H_0$  is not true:  $\delta_1 \neq 0$ .  $\delta_1$  refers to the parameter on  $\hat{v}_2$  in equation (20). After OLS on equation (20), a *t*-test on  $\delta_1$  to test for endogeneity may be applied. There is an indication of endogeneity of  $v_2$  if  $v_2$  in equation (20) is statistically different from zero.
- Hypotheses:  $H_0: \delta_1 = 0$  (no endogeneity)  $H_1: \delta_1 \neq 0$  (endogeneity)

### Test for endogeneity in Stata (Hausman-Wu):

### Example 9:

- . reg educ feduc meduc exper (first stage of 2SLS procedure)
- . predict uhat, resid (residual after first-stage regression)
- . reg lwage educ exper uhat (structural model with residual)

Source	SS	df	MS		Number of obs F( 3, 718)		722 44.87
Model   Residual	20.022858 106.789058		67428601 48731278		Prob > F R-squared Adj R-squared	= 0	0.0000 0.1579
Total	126.811916	721 .1	75883378		Root MSE		38566
lwage	Coef.	Std. Err	. t	P> t	[95% Conf.	Inte	erval]
educ   exper   uhat   _cons	.142298 .0376059 0769213 4.429426	.018011 .005374 .0196251 .2962819	7.00 -3.92	0.000 0.000 0.000 0.000	.1069375 .0270552 1154509 3.847744	.04	776585 181565 383918 )11108

#### Observation:

• The IV-estimate is 0.142, which is close to 0.151 (parameter estimate using OLS)

### Conclusion:

• |*t*-value| on *uhat* > 1.96. Reject the null hypothesis and conclude that there is indication of endogeneity.

# **Example of tests for endogeneity and overidentification**

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### **Application of method below**

Dutta, N., Sobel, R. S., & Roy, S. (2013). Entrepreneurship and political risk. *Journal of Entrepreneurship and Public Policy*.

### Purpose

Previous literature has clearly demonstrated the need for sound government policies or "institutions" to promote and support entrepreneurship in a country. The purpose of this paper is to explore the role of one such institution – political stability – in boosting entrepreneurial endeavors. A politically stable nation will have lower risk and transaction/contracting costs, and higher levels of government transparency, predictability, and accountability. Thus, the paper should expect that with greater political stability there should be a greater degree of entrepreneurial activity.

### Design/methodology/approach

Using dynamic panel estimators (System GMM estimators) and considering multiple proxies of political risk, our results confirm this hypothesis. Such estimators handle challenges associated with panel data efficiently.

### Findings

The paper's results show that greater political stability for a country does indeed lead to an increased rate of entrepreneurship and wealth creation.

### Originality/value

Entrepreneurship is critical to the process of economic growth and development. To prosper, countries must unleash the creative talents of their citizens through the decentralized process of formal private sector entrepreneurship. New legal businesses create jobs, opportunities, wealth, and goods and services that make a nation grow. Sadly in many nations, this process is stifled and poverty is the result. While previous research has examined which types of specific policies matter for promoting entrepreneurship, the paper considers the different question of how the stability of political institutions impacts the rate of entrepreneurship.

## Example of tests for endogeneity and overidentification (II): panel data with lagged dependent variable.

Data: wagepan.dta

### Example 10:

Next, we apply tests for endogeneity and overidentification to a panel data equation, in which there is a lagged dependent variable.

```
. ivreg d.lwage (d.l.lwage=12.lwage 13.lwage), cluster(nr) first
First-stage regressions
                                           Number of obs = 2725
SS df MS
                                            Adj R-squared = 0.2371
     Total | 491.559492 2724 .180455027
                                            Root MSE
  LD.lwage | Coef. Std. Err. t P>|t| [95% Conf. Interval]
     L2. | -.507284 .0175622 -28.88 0.000 -.5417206 -.4728473
L3. | .2586314 .0172092 15.03 0.000 .224887 .2923758
_cons | .4797474 .0251195 19.10 0.000 .4304922 .5290026
Instrumental variables (2SLS) regression
                                            Number of obs = 2725
                                            F( 1, 544) = 3.45

Prob > F = 0.0638

R-squared = .

Root MSE = .42679
                            (Std. Err. adjusted for 545 clusters in nr)
                      Robust
  D.lwage |
             Coef. Std. Err. t P>|t|
                                              [95% Conf. Interval]
     lwage |
     Instrumented: LD.lwage
Instruments: L2.lwage L3.lwage
______
```

### Test for endogeneity (Hausman-Wu):

. reg d.l.lwage 12.lwage 13.lwage (first-stage regression of 2SLS)

Source	SS +	df	MS		Number of obs F( 2, 2722)		2725
Model Residual	•	2 58. 2722 .13	4194561 7663696		Prob > F R-squared Adj R-squared	= =	0.0000 0.2377 0.2371
	491.559492				Root MSE		.37103
_		Std. Err.	t	P> t	[95% Conf.	In	terval]
	+						

. predict uhat, resid (residual after first-stage regression) (1635 missing values generated)

## . reg d.lwage d.l.lwage uhat (OLS on structural equation, included residual of first-stage regression)

Source	SS	df		MS		Number of obs F( 2, 2722)		2725 489.97
Model   Residual	122.017973 338.931188			)089864  515499		Prob > F R-squared Adj R-squared	=	0.0000 0.2647 0.2642
Total	460.949161	2724	.169	217754		Root MSE		.35287
D.lwage	Coef.			t		[95% Conf.	In	terval]
lwage   LD.   uhat   _cons	.0784685 6474184 .0544607	.0326	897	2.40 -17.32 7.76	0.016 0.000 0.000	.0144568 7207336 .0407067		1424802 5741033 0682147

Conclusion: |t-value| for uhat > 1.96. Reject the null hypothesis and conclude that there is indication of endogeneity

### **Test for overidentification (Sargan):**

- . ivreg d.lwage (l.d.lwage = 12.lwage 13.lwage) (2SLS)
- . predict uhat, resid (**residual after 2SLS**) (1090 missing values generated)

## . reg uhat 12.1wage 13.1wage (regression of residual on all instruments and exogenous variables)

Source	SS	df	MS		Number of obs = $2725$ F( 2, 2722) = $2.75$	_
Model   Residual		2 .50 2722 .18	00991339 31849221		Prob > F = 0.0638 R-squared = 0.0020 Adj R-squared = 0.0013	)
	495.995562				Root MSE = .42644	
uhat					[95% Conf. Interval]	
lwage   L2.   L3.	.0061685	.0201848 .0197791 .0288706	0.31 -2.01 1.80	0.760	0334106 .0457477 0785570009899 0046972 .108524	)

. display e(r2) (**R2 in STATA**) .00202014

.00202014\* 2725=5.5045. Critical value of Chi-square (1): 3.84.

Conclusion: Reject H<sub>0</sub>. There is indication of overidentification. Parameter estimates using 2SLS are inconsistent.

### Wrapping up

- Simultaneity of supply and demand equation
- Simultaneity bias due to endogenous variables
- Instrumental variables and exclusion restriction
- Solving simultaneity bias by 2SLS
- Testing overidentifying restrictions in 2SLS (Sargan)
- Testing for endogeneity after 2SLS (Hausman-Wu)