



Will Lovell

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Employment history

Flatiron School, Student Software Engineer

Oct 2021 – Present

Rickenbaugh Volvo  Sales Manager

Nov 2018 – Present

Google AdWords Docusign Zoom

- Manage a team of sales professionals to help them and the company achieve monthly sales quotas from corporate directive in our market.
- Respond to inquiries and help sales team qualify prospects.
- Earned Volvo Excellence Award for sales and finance in 2019 and 2020. Finished in the top 10 of retailers in both categories for both years in the United States.
- YoY Volume increases of 15% creating revenue increases totaling over an additional 3 million dollars YoY.

Professional Bass Player, Bassist

Aug 2001 – Present

Rickenbaugh Volvo Cars, Finance manager

Dec 2018 – Oct 2021

Rickenbaugh INFINITI, Sales and Secondary Finance Manager

Jan 2015 – Nov 2018

Dr. Pepper Snapple Group, Key Account Manager

Jan 2009 – Jan 2015

Top Gun Mortgage, Inc., Licensed Mortgage Broker

Jun 2005 – May 2009

Education

Flatiron School (Bootcamp)

Oct 2021 – Present

Full Stack Software Engineer, n/a

- Full Stack Bootcamp. RUBY/REACT/REDUX/RAILS/NODE.JS/JAVASCRIPT/HTML/CSS

Snippets

My Github

I am still learning and building a portfolio. This is my Github with work I have done and code I have completed so far!

More about me

Outside of work I...

Member of the production team from Colorado signed with Easy Star Records out of New York called The Autos. We work with the biggest names in reggae music to create one off singles for release.

I like to work with people who...

Who always come to work with a positive attitude. A negative mind is not a creative mind and problems are not solved and nothing is created in darkness.

I'm making a career change because...

I feel like I have reached the peak of where I am in sales. I also want more time freedom and flexibility of who I can work for in this global environment.

Interests

Producing Music, Bass Guitar, Snowboarding, camping, movies, vinyl collecting, craft beer.