Subhadip Mitra

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Last updated: December 25, 2025

Professional Summary

Senior Engineering Leader with 15+ years of experience bridging fundamental AI research and enterprise-scale system delivery. Currently leading Google Cloud's Data & Analytics practice for Southeast Asia while driving internal innovations on LLM inference efficiency, multi-agent systems, and AI safety research (activation probing, sandbagging detection). Proven track record of operating as a "Player-Coach": managing regional engineering portfolios while simultaneously architecting and patenting novel frameworks (UPIR, ARTEMIS, FTCS, Speculative Decoding).

Professional Experience

Google Cloud - Professional Services Organization: Head of Data & Analytics, Southeast Asia — Site Lead, PSO Southeast Asia *January 2021 – Present*

Dual-track role combining technical innovation leadership with regional delivery management. Built Google Cloud's Data Analytics practice across Southeast Asia while serving as Site Lead overseeing cross-practice operations. Member of delta - Google Cloud's innovation and transformation team architecting enterprise AI solutions at scale.

Strategic Leadership & Delivery:

- Built Data Analytics practice for Southeast Asia from 0 to 1, recruiting and developing engineering talent while establishing the region's premier capability serving strategic enterprise clients across 6 countries.
- Serve as Site Lead overseeing delivery governance across all 7 PSO practices (Data Analytics, AI/ML, Infrastructure, Security, Enterprise Architecture, Application Development, Delivery Management) in Southeast Asia, owning utilization and CSAT metrics (97%) while driving strategic pursuits and contributing to 100% annual revenue target attainment.
- Direct $XXM+ Data Analytics delivery portfolio across JAPAC while simultaneously overseeing $XXM+ cross-practice portfolio as regional Site Lead.
- Led critical engagements for JAPAC strategic accounts including major financial services institutions, telcos and consumer electronics manufacturers, ensuring delivery excellence and client success.
- Partner with Sales leadership on strategic pursuits and collaborate with Product Engineering to shape platform roadmap based on field insights and customer requirements.
- Spearheaded cross-practice rescue operations for at-risk enterprise accounts with multi-million dollar project values, recovering strategic customers and converting potential platform exits into long-term partnerships.
- Delivered first-of-kind solutions including GenAI-powered reconciliation framework for a major airline (now replicated across JAPAC), large-scale ML platform migrations (30K+ notebooks), and petabyte-scale data platform modernizations.
- Partner with C-level stakeholders (CTOs, CDOs) to define data modernization and AI transformation roadmaps, translating technical capabilities into business outcomes.
- Pioneered agentic AI adoption across all 7 PSO practices (Data Analytics, AI/ML, Infrastructure, Security, Enterprise Architecture, Application Development, Delivery Management) and 6 JAPAC sub-regions, building SDKs, agent catalog, and standardized templates while designing reusable governance frameworks that accelerated innovation and reduced delivery costs.
- Built agentic tool suites including architecture discovery (100M+ node graph modeling), automated data pipeline generation, and platform cleanup agents that recovered multi-million dollar at-risk

engagements and secured significant long-term cloud commitments.

- Built Data Strategy competency from 0, delivering 8-figure pursuit value across 14 strategic pitches in Asia Pacific while establishing critical data assets and new GTM offerings.

Technical Innovation & Research:

- 5 Google Technical Disclosures on AI and distributed systems - UPIR (automated system synthesis, 274x speedup), FTCS (context architecture for AI agents), ARTEMIS (multi-agent debate framework), ETLC (data processing for GenAI), and LLM inference optimization (speculative decoding, custom Triton kernels).
- Industry-agnostic agentic AI for enterprise trust decisions. APLS self-learning + cascade routing achieving 86% cost reduction, sub-50ms latency. Won Google Cloud PSO Hackathon JAPAC, qualified for World Finals.

Standard Chartered Bank: Principal Engineer - Data & Analytics Transformation *January 2019 – January 2021*

Led enterprise-wide AI and data platform development serving 11 markets, delivering technical excellence while influencing C-suite data strategy.

- Delivered a Self-Service ML Platform that reduced model development time from months to weeks
- MarTech modernization - +30% customer acquisition

Think Big Analytics (a Teradata company): Principal Data Engineer / Solution Architect *January 2017 – January 2019*

Architected enterprise-scale data solutions for Fortune 500 clients across APAC.

- Data lakes processing 1.2 PB/hour for Fortune 500 clients across APAC
- Real-time fraud detection systems - 60% reduction in false positives

Microsoft, Truckaurbus (Founder), UTU: Software Engineering & Technical Leadership *January 2010 – January 2017*

Progressive advancement through software engineering, entrepreneurship, and technical leadership across systems development, marketplace platforms, and payments infrastructure.

- Microsoft (2010-2014): Windows Kernel development (Windows 7/8, Server 2012 R2), Azure ML implementations, CDN architecture optimization
- Truckaurbus (2014-2016): Founded B2B commercial vehicle marketplace - 15 cities, 25+ OEM/bank partnerships
- UTU Singapore (2016-2017): Led maiden Thailand technical development; bank integration; payment/rewards systems for merchants

Research & Open Source Engineering

Spark LLM Eval - Distributed Evaluation Framework
Distributed LLM evaluation framework built on Apache Spark for enterprise-scale model assessment. Addresses the gap in evaluating LLMs at scale with statistical rigor, integrating seamlessly with Databricks infrastructure.
GitHub · Blog

LLM Inference Efficiency Research
Research implementations addressing the fundamental bottleneck in LLM inference: memory-bandwidth constraints rather than compute limits. Explores acceleration through speculative decoding, custom GPU kernels, and quantization strategies.
GitHub · GitHub
Google Technical Disclosure - Pending

AI Metacognition Toolkit

Activation-level detection of sandbagging, deception, and situational awareness in LLMs. Linear probes achieve 90-96% accuracy across Mistral, Gemma, and Qwen models. Includes steering vectors for runtime behavior control.

PyPI · GitHub · Docs · Blog

Steering Vectors for Agent Behavior Control

Runtime control of LLM agent behaviors through activation steering vectors - modifying model outputs at inference time without retraining. Demonstrates more calibrated control than traditional prompting approaches with LangChain integration.

GitHub · Blog

Publications & Technical Disclosures

UPIR: Automated Synthesis and Verification of Distributed Systems
Google, Technical Disclosure Commons, November 2025

ETLC: A Context-First Approach to Data Processing in the Generative AI Era
Google Cloud, May 2025

Field-Theoretic Context System (FTCS)
Google, Technical Disclosure Commons, May 2025

ARTEMIS - Adaptive Multi-agent Debate Framework
Google, Technical Disclosure Commons, January 2025

Data Monetization Strategy for Enterprises
BITS Pilani, December 2023

OConsent: Open Consent Protocol for Privacy and Consent Management with Blockchain
BITS Pilani, December 2021

Education

MBA, Business Analytics	Birla Institute of Technology and Science, Pilani
MTech, Software Systems	Birla Institute of Technology and Science, Pilani

Technical Skills

Technology Leadership & Strategy: Enterprise Architecture, Digital Transformation, AI & Data Strategy, C-Suite Advisory, Innovation Leadership, Strategic Planning

Data Engineering & Architecture: Data Pipelines, Real-Time Processing, Data Mesh & Fabric, Data Governance, Apache Spark, Delta Lake, Apache Kafka, Apache Iceberg

Generative AI & Machine Learning: Multi-Agent Systems, Large Language Models, RAG Architecture, Vector Databases, PyTorch, LangChain, LangGraph, LlamaIndex, Google ADK, MCP, A2A Protocol, MLflow, LLMOps

Cloud Platforms & Infrastructure: Google Cloud Platform, BigQuery, Vertex AI, Dataproc, Cloud Composer, GKE, Terraform, Kubernetes

Programming & Development: Python, SQL, Scala, Triton, CUDA, Algorithm Design, Formal Verification, Program Synthesis, Distributed Systems