MARUTI SUZUKI INDIA LIMITED

Plot No 1, Nelson Mandela Road, Vasant Kunj, New Delhi - 110070 CJN | L34103DL1981PLC011375 ; Website:www.marutisuzuki.com , E-mail::nvestor@maruti.co.in ; Phone: +91-11-46781000 ; Fax; +91-11-46150275/76

Statement of Standalone Unaudited / Audited Financial Results for the quarter and year ended March 31, 2020

INR in million, except per share data

	INR in million, except per share data					
		Quarter ended			Year ended	
	Particulars	31st March, 2020	31st December, 2019	31st March, 2019	31st March, 2020	31st March, 2019
		Unaudited	Unaudited	Unaudited	Audited	Audited
Re	venue from operations					
Sal	e of products	171.857	196,491	207,375	716,904	830,265
	her operating revenues	10,130	10,577	7,219	39,202	29,938
I To	tal Revenue from Operations	181,987	207,068	214,594	756,106	860,203
	her Income	8,804	7,840	8,677	34,208	25,610
III To	tal Income (I+II)	190,791	214,908	223,271	790,314	885,813
Ex	penses					
Cos	st of materials consumed	83,136	84,106	96,737	346,366	450,239
	rchases of stock-in-trade	47,715	53,431	45,840	187,581	143,138
	anges in inventories of finished goods, work-in-progress and					
	ck-in-trade	(2,937)	9,274	9,022	(2,381)	2,108
	ployee benefits expenses	8,194	8,670	8,169	33,839	32,549
	nance costs	283	217	88	1,329	758
	preciation and amortisation expenses	8,230	8,580	8,102	35,257	30,189
	ner expenses	30,609	30,853	32,513	118,892	123,397
	hicles / dies for own use	(194)	(287)	(321)	(1.217)	(1,221)
IV To	tal Expenses	175,036	194,844	200,150	719,666	781,157
V Pro	ofit before tax (III-IV)	15,755	20,064	23,121	70,648	104,656
	x expenses					
	rrent tax	2,519	3,785	5,269	13,748	29,323
	ferred tax	319	631	(104)	394	327
VI To	tal tax expenses	2,838	4,416	5,165	14,142	29,650
VII Pro	ofit for the period (V-VI)	12,917	15,648	17,956	56,506	75,006
	her Comprehensive Income					
A(i	i) Items that will not be reclassified to profit or loss					
	(a) gain / (loss) of defined benefit obligation	(344)	16	.118	(718)	(435)
	(b) gain / (loss) on change in fair value of equity instruments	(1,949)	491	316	(3,902)	(1,745)
		(2,293)	507	434	(4,620)	(2,180)
	ii) Income tax relating to items that will not be reclassified to fit or loss	108	(4)	(44)	203	149
B(i	i) Items that will be reclassified to profit or loss: (a) effective portion of gain / (loss) on hedging instrument in a cash flow hedge		٠	(27)		2
	ii) Income tax relating to items that will be reclassified to profit loss	-	/#:	9		(1)
	tal Other Comprehensive Income for the period (i+ii)+B(i+ii))	(2,185)	503	372	(4,417)	(2,030)
IX To	tal Comprehensive Income for the period (VII+VIII)	10,732	16,151	18,328	52,089	72,976
	d-up equity share capital	1,510	1,510	1,510	1,510	1,510
	ce value of the share (INR)	5	5	5	.5	5
XII Ear	rnings Per Share (of INR 5 each) (not annualised)					
	Basic	42,76	51,80	59.44	187,06	248.30
	Diluted	42,76	51.80	59.11	187.06	248,30
			51,80	39,11	107.00	240,30





Statement of Standalone Assets and Liabilities

INR in million

As at 31st	As at 31st
	March, 2019
Addited	Audited
147.618	149,567
	16,001
	4,511
	1,511
5,127	
352 488	314,695
	2
	340
	20,586
	505,702
341,247	303,702
32,149	33,257
12,188	50,455
21,270	23,104
211	1,789
169	160
5,075	4,964
5,269	4,274
7,943	5,613
84,274	123,616
625,521	629,318
1.510	1,510
	459,905
484,370	461,415
550	
	20
	39:
	5,640
	20,36
28,203	26,40
1,063	1,49
74,941	96,33
94	
9,017	14,40
6,796	6,24
6,962	6,72
14,075	16,30
112,948	141,50
444 4 244	1/7 00
141,151	167,903
625,521	629,31
	12,188 21,270 211 169 5,075 5,269 7,943 84,274 625,521 1,510 482,860 484,370 550 516 5,984 21,153 28,203 1,063 74,941 94 9,017 6,796 6,962 14,075 112,948

Charted Accountants



Particulars 2020 Audited	31st March, 2019
Particulars 2020 Audited	
	Audited
A. Cash flow from Operating Activities:	
Profit before tax 70,648	104,656
Adjustments for:	
Depreciation and amortisation expenses 35,257	30,189
Finance costs 1,329	758
Interest income (966)	(1,237)
Dividend income (900)	
Net loss on sale / discarding of property, plant and equipment 424	(91) 531
	(1,601)
	(22,681)
Liabilities no longer required written back (37)	(53)
Unrealised foreign exchange (gain)/ loss (768)	85
Operating Profit before Working Capital changes 74,067	110,556
Adjustments for changes in Working Capital:	
- (Increase)/decrease in other financial assets (non-current) (18)	(16)
- (Increase)/decrease in other non-current assets (1,549)	(4,281)
- (Increase)/decrease in inventories 1,108	(1,649)
- (Increase)/decrease in trade receivables 1,888	(8,518)
- (Increase)/decrease in loans (current) (9)	(130)
- (Increase)/decrease in other financial assets (current) 808	(2,155)
- (Increase)/decrease in other current assets (2,416)	7,506
- Increase/(decrease) in non-current provisions 121	130
- Increase/(decrease) in other non-current liabilities 788	4,512
- Increase/(decrease) in trade payables (21,551)	(8,603)
- Increase/(decrease) in other financial liabilities (current) (2,576)	4,501
- Increase/(decrease) in current provisions (166)	209
- Increase/(decrease) in other current liabilities (2,087)	(4,702)
Cash generated from Operating Activities 48,408	97,360
- Income taxes paid (net) (14,357)	(31,428)
Net Cash from / (used in) Operating Activities 34,051	65,932
The second secon	05,752
B. Cash flow from Investing Activities:	
Payments for purchase of property, plant and equipment and capital	
work in progress (31,936)	(47,447)
Payments for purchase of intangible assets (2,423)	(1,254)
Proceeds from sale of property, plant and equipment 369	1,701
Payment for purchase of investment in joint venture/associate	
company (150)	(3)
Proceeds from sale of debt mutual funds 469,687	539,864
Payments for purchase of debt mutual funds (442,050)	(529,572)
Interest received 960	1,237
Dividend received 904	91
Net Cash from / (used in) Investing Activities (4,639)	(35,383)
C C-l flow from Fire size A 11 11	
C. Cash flow from Financing Activities:	255
Movement in long term / short term borrowings (Net) (433)	388
Principal elements of lease payments (91)	+
Finance cost paid (1,342)	(732)
Payment of dividend on equity shares (24,166)	(24,166)
Related income tax (4,968)	(4,968)
Net Cash from / (used in) Financing Activities (31,000)	(29,478)
Net Increase/(Decrease) in cash & cash equivalents (1,588)	1,071
Cash and cash equivalents at the beginning of the year 1,770	699
Cash and cash equivalents at the beginning of the year 182	1,770
	13,770
Cash and cash equivalents comprises :	
Cash and cheques in hand	881
	889
Balance with Banks 181	
182	1,770
	1,770 19 1,789

Standalone Cash Flow Statement for the year ended March 31, 2020



Notes to Statement of Standalone Unaudited / Audited Financial Results for the quarter and year ended March 31, 2020:

- 1 The above results have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013, read together with the Companies (Indian Accounting Standards) Rules, 2015 (as amended).
- 2 The above financial results were reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on May 13, 2020. The financials results for the year ended March 31, 2020 have been audited and for the quarter ended March 31, 2020 have been reviewed by the statutory auditors of the Company and they have expressed an unmodified opinion thereon.
- 3 Effective April 1, 2019, the Company adopted Ind AS 116 "Leases", applied to all lease contracts existing on April 1, 2019 using the modified retrospective method along with the transition option to recognise Right-of-Use asset (ROU) at an amount equal to the lease liability. Accordingly, comparatives for the quarter and year ended March 31, 2019 have not been retrospectively adjusted. The effect of this adoption is not material on the profit and earnings per share for the quarter and year ended March 31, 2020.
- 4 The Company is primarily in the business of manufacturing, purchase and sale of Motor Vehicles, Components and Spare Parts ("Automobiles"). The other activities of the Company comprise facilitation of Pre-Owned Car Sales, Fleet Management and Car Financing. The income from these activities is not material in financial terms but such activities contribute significantly in generating demand for the products of the Company. Accordingly there are no reportable segments.
- 5 On September 20, 2019, the Government of India vide the Taxation Laws (Amendment) Ordinance 2019, inserted Section 115BAA in the Income Tax Act, 1961, which provides domestic companies an option to pay Income tax at reduced rate effective April 1, 2019 subject to certain conditions. The tax expenses for the quarter and year ended March 31, 2020 have been provided for at reduced tax rate.
- 6 The Board of Directors at their meeting considered and recommended a final dividend aggregating INR 18,125 million i.e. INR 60 per share (Nominal value INR 5.00 per share) (Previous Year INR 24,166 million i.e. INR 80 per share) for the financial year 2019-20. Final dividend is subject to approval of shareholders.
- The Company has considered the possible effects that may result from the pandemic relating to COVID-19 on the carrying amounts of property, plant and equipment, Investments, Inventories, receivables and other current assets. In developing the assumptions relating to the possible future uncertainties in the global economic conditions because of this pandemic, the Company, as at the date of approval of these financial results has used internal and external sources on the expected future performance of the Company. The Company has performed sensitivity analysis on the assumptions used and based on current estimates expects the carrying amount of these assets will be recovered. The impact of COVID-19 on the Company's financial results may differ from that estimated as at the date of approval of these financial results.
- 8 The figures for the current quarter ended March 31, 2020 and quarter ended March 31, 2019 are the balancing figures between the audited figures in respect of the full financial year ended March 31, 2020 and March 31, 2019, respectively and published year to date figures up to third quarter ended December 31, 2019 and December 31, 2018, respectively which were subjected to limited review.
- 9 The figures of previous periods have been regrouped/reclassified wherever required to conform to the current period's presentation.

For and on behalf of the Board of Directors

Place- Gurugram May 13, 2020



(Kenichi Ayukawa) Managing Director & CEO

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Plot No.1, Nelson Mandela Road, Vasant Kunj, New Delhi - 110070 CTN L34103DL1981PLC011375; Website www.martutsuzuki.com E-mail investor@martut.co.in; Phone + 91-11-46781000, Fax +91-11-46150275/76

Statement of Consolidated Unaudited / Audited Financial Results for the quarter and year ended March 31, 2020

INR in million, except per share data

					The transfer of	cept per share data
		Quarter ended			Year ended	
	Particulars	31st March, 2020	31st December, 2019	31st March, 2019	31st March, 2020	31st March, 2019
		Unaudited	Unaudited	Unaudited	Audited	Audited
	Revenue from operations					
	Sale of products	171,873	196,555	207,403	717,048	830,385
	Other operating revenues	10,204	10,663	7,328	39,552	30,300
1	Total Revenue from Operations	182,077	207,218	214,731	756,600	860,685
II	Other Income	8,802	7,841	8,676	33,344	25,616
111	Total Income (I+II)	190,879	215,059	223,407	789,944	886,301
	Expenses					
	Cost of materials consumed	83,137	84,105	96,737	346,348	450,257
	Purchases of stock-in-trade	47,722	53,481	45,848	187,672	143,209
	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(2,943)	9,273	9,030	(2,387)	2,116
_	Employee benefits expenses	8,250	8,760	8,215	34,162	32,850
	Finance costs	288	222	.85	1,342	759
_	Depreciation and amortisation expenses Other expenses	8,236	8,593	8,107	35,284	30,208
	Vehicles / dies for own use	30,625 (194)	30,836	32,570	118,896	123,442
IV	Total Expenses	175,121	(287) 194,983	(321)	(1,217)	(1,221
				200,271	720,100	781,620
V	Share of profit / (loss) of associates	396	164	337	1,175	1,273
VI	Share of profit / (loss) of joint ventures	32	23	74	9	284
VII	Profit before tax (III-IV+V+VI)	16,186	20,263	23,547	71,028	106,238
	Tax expenses					
	Current tax	2,520	3,790	5,271	13,765	29,338
	Deferred tax	443	599	(32)	487	394
VIII	Total tax expenses	2,963	4,389	5,239	14,252	29,732
IX	Profit for the period (VII-VIII)	13,223	15,874	18,308	56,776	76,506
	Other Comprehensive Income					
	A(i) Items that will not be reclassified to profit or loss					
	(a) gain / (loss) of defined benefit obligation	(344)	16	117	(718)	(436
	(b) gain / (loss) on change in fair value of equity	(1,949)	491	316	(3,902)	(1,745
	instruments	`´´			(-,/	(, ,
		(2,293)	507	433	(4,620)	(2,181
	A(ii) Income tax relating to items that will not be reclassified to profit or loss	108	(4)	(43)	203	150
	B(i) Items that will be reclassified to profit or loss: (a) effective portion of gain / (loss) on hedging instrument in a cash flow hedge	***	*)	(27)		2
	B(ii) Income tax relating to items that will be reclassified to profit or loss	(50)	:00	9		(1
Х	Total Other Comprehensive Income for the period (A(i+ii)+B(i+ii))	(2,185)	503	372	(4,417)	(2,030
ΧI	Total Comprehensive Income for the period (IX+X)	11,038	16,377	18,680	52,359	74,476
	Profit for the period attributable to					
	Owners of the Company	13,222	15,869	18,303	56,760	76,491
	Non controlling interest	1	5	5	16	15
		13,223	15,874	18,308	56,776	76,506
	Other comprehensive income for the period attributable to					
	Owners of the Company	(2,185)	503	372	(4,417)	(2,036
	Non controlling interest		- 1			-
	Total comprehensive income for the period attributable to	(2,185)	503	372	(4,417)	(2,030
	Owners of the Company	11,037	16,372	18,675	52,343	74,461
	Non controlling interest	11,037	5	18,075	16	14,461
		11,038	16,377	18,680	52,359	74,476
XII	Daid on again the and the					
$\Delta\Pi$	Paid-up equity share capital Face value of the share (INR)	1,510	1,510	1,510		1,510
XIII		5	5			-
	Famings Per Share (of INR 5 each) (not annualized)					
XIII	Earnings Per Share (of INR 5 each) (not annualised) Basic	43.77	52,55	60,61	187.95	253.26





Statement of Consolidated Assets and Liabilities

Particulars	Particulars As at 31st March, 2020	
	Audited	Audited
ASSETS		
Non-current assets		
Property, plant and equipment	147,905	149,862
Capital work in progress	13,443	16,069
Intangible assets	4,067	4,511
Right-of-use assets	6,181	2:
Financial assets		
Investments	362,692	324,581
Loans	2	2
Other financial assets	365	344
Other non-current assets	17,216	20,591
Total non-current assets	551,871	515,960
Current assets		
Inventories	32,139	33,226
Financial assets		
Investments	12,188	50,455
Trade receivables	21,298	23,128
Cash and bank balances	290	1,878
Loans	170	161
Other financial assets	5,075	4,964
Current tax assets (Net)	5,272	4,277
Other current assets	7,974	5,638
Total current assets	84,406	123,727
Total current assets		
TOTAL ASSETS	636,277	639,687
EQUITY AND LIABILITIES		
Equity		
Equity share capital	1,510	1,510
	492,620	469,411
Other equity Total equity	494,130	470,921
Non controlling interest	192	170
	494,322	471,09
Total equity Liabilities	0.1,022	171,00
Non-current liabilities		
Financial liabilities	54	80
Borrowings	598	
Lease liabilities	516	39:
Provisions	6,575	6,13
Deferred tax liabilities (Net)	21,158	20,37
Other non-current liabilities Total non-current liabilities	28,901	26,98
Current liabilities		
Financial liabilities	1002	1,49
Borrowings	1,063 74,988	96,37
Trade payables	103	90,37
Lease liabilities	9,040	14,42
Other financial liabilities	6,807	6,25
Provisions Current tour link illining (Net)	6,962	6,72
Current tax liabilities (Net)	14,091	16,32
Other current liabilities	113,054	141,60
Total current liabilities	113,034	141,00
TOTAL LIABILITIES	141,955	168,59

Charte ed Accountants



	Consolidated Cash Flow Statement for the year end	ed March 31, 20	20	
		Year ended		
	Particulars	31st March, 2020	31st March, 2019	
		Audited	Audited	
A.	Cash flow from Operating Activities:			
	Profit before tax	71,028	106,238	
			Ti .	
	Adjustments for:			
	Share of profit of associates	(1,175)	(1,273)	
	Share of profit of joint ventures	(9)	(284)	
	Share of dividend from joint Venture/associates	867	74	
	Depreciation and amortisation expense	35,284	30,208	
	Finance costs	1,342	759	
	Interest income	(969)	(1,243)	
	Dividend income	(37)	(91)	
	Net loss on sale / discarding of property, plant and equipment	424	531	
	Net gain on sale of investments in debt mutual funds	(1,503)	(1,601)	
	Fair valuation gain on investment in debt mutual funds	(29,413)	(22,681)	
	Liabilities no longer required written back	(37)	(53)	
	Unrealised foreign exchange (gain)/ loss	(768)	85	
	Operating Profit before Working Capital changes	75,034	110,595	
	Adjustments for changes in Working Capital:			
	- (Increase)/decrease in other financial assets (non-current)	(21)	(16)	
	- (Increase)/decrease in other non-current assets	(1,547)	(4,282)	
	- (Increase)/decrease in inventories - (Increase)/decrease in trade receivables	1,087	(1,624)	
	- (Increase)/decrease in trade receivables - (Increase)/decrease in loans (current)	1,884	(8,506)	
	- (Increase)/decrease in other financial assets (current)	808	(2,153)	
	- (Increase)/decrease in other current assets	(2,422)	7.502	
	- Increase/(decrease) in non-current provisions	121	130	
	- Increase/(decrease) in other non-current liabilities	787	4,512	
	- Increase/(decrease) in trade payables	(21,551)	(8,579)	
	- Increase/(decrease) in other financial liabilities (current)	(2,577)	4,499	
	- Increase/(decrease) in current provisions	(165)	209	
	- Increase/(decrease) in other current liabilities	(2,096)	(4,709)	
	Cash generated from Operating Activities	49,333	97,447	
	- Income taxes paid (net)	(14,375)	(31,438)	
	Net Cash from / (used in) Operating Activities	34,958	66,009	
_				
В.	Cash flow from Investing Activities:			
	Payments for purchase of property, plant and equipment and capital			
	work in progress	(31,947)	(47,470)	
	Payments for purchase of intangible assets	(2,423)	(1,254)	
	Proceeds from sale of property, plant and equipment	370	1,702	
	Payment for purchase of investment in joint venture/associate			
	company	(150)	(3)	
	Proceeds from sale of debt mutual funds	469,687	539,864	
	Payments for purchase of debt mutual funds	(442,050)	(529,572)	
	Deposits with banks not considered as cash and cash equivalents	(53)	(6)	
	Interest received	963	1,243	
	Dividend received	37	91	
	Net Cash from / (used in) Investing Activities	(5,566)	(35,399	





	Year o	Year ended		
Particulars	31st March, 2020	31st March, 2019		
	Audited	Audited		
C. Cash flow from Financing Activities:				
Movement in long term / short term borrowings (Net)	(456)	388		
Principal elements of lease payments	(98)	C#		
Finance cost paid	(1,355)	(733)		
Payment of dividend on equity shares	(24,166)	(24,166)		
Related income tax	(4,968)	(4,968)		
Net Cash from / (used in) Financing Activities	(31,043)	(29,479)		
Net Increase/(Decrease) in cash & cash equivalents	(1,651)	1,131		
Cash and cash equivalents at the beginning of the year	1,859	728		
Cash and cash equivalents at the end of the year	208	1,859		
Cash and cash equivalents comprises:				
Cash and cheques in hand	4	882		
Balance with Banks	204	977		
	208	1,859		
Other Bank balances:				
Deposits (more than 3 months but less than 12 months original				
maturity period)	53			
Unclaimed dividend accounts	29	19		
Cash and bank balances	290	1,878		





Notes to Statement of Consolidated Unaudited / Audited Financial Results for the quarter and year ended March 31, 2020:

- 1 The above results have been prepared in accordance with Indian Accounting Standards ('Ind AS') notified under Section 133 of the Companies Act, 2013, read together with the Companies (Indian Accounting Standards) Rules, 2015 (as amended).
- 2 The above financial results were reviewed by the Audit Committee and approved by the Board of Directors in their meeting held on May 13, 2020. The financials results for the year ended March 31, 2020 have been audited and for the quarter ended March 31, 2020 have been reviewed by the statutory auditors of the Company and they have expressed an unmodified opinion thereon.
- 3 The Consolidated financial results include the results of the Company, 2 subsidiaries, 14 associates and 3 joint ventures. The Company together with its subsidiaries is herein referred to as the Group. In the previous year, the Group had opted to publish consolidated financial results on an annual basis. Accordingly, the consolidated financial results for the quarter ended March 31, 2019 are approved by the Board of Directors of the Company but have not been subjected to review by the Statutory Auditors.
- 4 Effective April 1, 2019, the Group adopted Ind AS 116 "Leases", applied to all lease contracts existing on April 1, 2019 using the modified retrospective method along with the transition option to recognise Right-of-use asset (ROU) at an amount equal to the lease liability. Accordingly, comparatives for the quarter and year ended March 31, 2019 have not been retrospectively adjusted. The effect of this adoption is not material on the profit and earnings per share for the quarter and year ended March 31, 2020.
- 5 The Group is primarily in the business of manufacturing, purchase and sale of Motor Vehicles, Components and Spare Parts ("Automobiles"). The other activities of the Group comprise facilitation of Pre-Owned Car Sales, Fleet Management and Car Financing. The income from these activities is not material in financial terms but such activities contribute significantly in generating demand for the products of the Group. Accordingly there are no reportable segments.
- 6 On September 20, 2019, the Government of India vide the Taxation Laws (Amendment) Ordinance 2019, inserted Section 115BAA in the Income Tax Act, 1961, which provides domestic companies an option to pay Income tax at reduced rate effective April 1, 2019 subject to certain conditions. The tax expenses for the quarter and year ended March 31, 2020 have been provided for at reduced tax rate.
- 7 The Board of Directors at their meeting considered and recommended a final dividend aggregating INR 18,125 million i.e. INR 60 per share (Nominal value INR 5.00 per share) (Previous Year INR 24,166 million i.e. INR 80 per share) for the financial year 2019-20. Final dividend is subject to approval of shareholders.
- 8 The Group has considered the possible effects that may result from the pandemic relating to COVID-19 on the carrying amounts of property, plant and equipment, Investments, Inventories, receivables and other current assets. In developing the assumptions relating to the possible future uncertainties in the global economic conditions because of this pandemic, the Group, as at the date of approval of these financial results has used internal and external sources on the expected future performance of the Group. The Group has performed sensitivity analysis on the assumptions used and based on current estimates expects the carrying amount of these assets will be recovered. The impact of COVID-19 on the Group's financial results may differ from that estimated as at the date of approval of these financial results.
- 9 The figures for the current quarter ended March 31, 2020 and quarter ended March 31, 2019 are the balancing figures between the audited figures in respect of the full financial year ended March 31, 2020 and March 31, 2019, respectively and published year to date figures up to third quarter ended December 31, 2019 and December 31, 2018, respectively which were subjected to limited review.
- 10 The figures of previous periods have been regrouped/reclassified wherever required to conform to the current period's presentation.

For and on behalf of the Board of Directors

Place- Gurugram May 13, 2020



(Kepithi Ayukawa) Managing Director & CEO