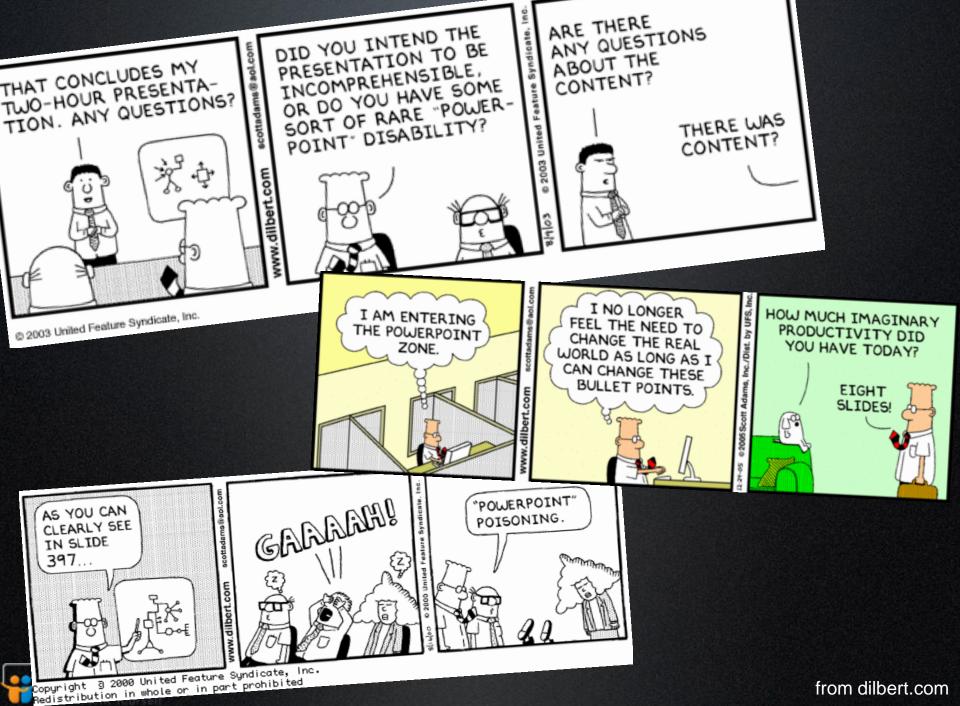
Sexy time with PowerPoint: Hacking growth at SlideShare

Rashmi Sinha, SlideShare





#### Embrace the jokes.

i hate powerpoint



About 4,830,000 results (0.19 seconds)

#### I Hate PowerPoint - SlideShare

www.slideshare.net/MeetingBoy/i-hate-powerpoint

May 23, 2011 – Maybe it's not **PowerPoint's** fault, but all I know is **PowerPoint** is always up when I fall asleep in a meeting.

Ten Reasons I Hate PowerPoint: Musings from the Corner Office ...

www.divinecaroline.com/.../43867-ten-reasons-hate-powerpoi...

Finally, a work holiday that both the mighty and the masses can celebrate! According to a posting on Brownielocks.com, February 11–14 is "Just Say No...



#### Look at numbers. Always.

"I hate powerpoint" 58,000 "I love powerpoint" 316,000

(results on Google search)



## Build something useful.

Solve ONE problem really well.

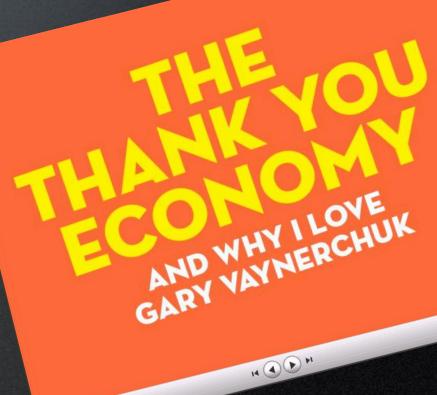


## First useful, then social.



## Build opinionated software.

Don't blindly go by loudest users or metrics.





## Don't depend on one platform.

Diversify. Build your own base.





Don't hire growth hackers, build a growth team



# Distribution hacks: be ahead of the curve.



Channels can burnout



## Biz Dev can be a time sink.



Focus on your users, not your competition.



#### My slides at

http://www.slideshare.net/rashmi

#### Find me at

www.twitter.com/rashmi

