

# MOHAMMAD ALI SHAIKH

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## EDUCATION

### **SIMON BUSINESS SCHOOL, University of Rochester - Rochester, NY**

**Master of Business Administration, Dual Concentrations:** Competitive Strategy and Finance

**June 2016**

Ronald Fielding Scholarship of Finance Recipient (Merit Scholarship)

Consortium for Graduate Study in Management Student

**Simon School Venture Capital Fund** - Portfolio Management and Due Diligence Associate

**Simon Meliorate Investment Fund** - Equity Research Associate with a long term investment approach

**MBA JumpStart** - July 2014 Finance 2.0 and Consulting Case Participant

Private Equity Boot Camp - presented an LBO opportunity of Pfizer, recognized as best analytical presentation

**Goldman Sachs** - Discover GS Participant

### **CyGLASS - Consultant**

**December 2014**

- Performed market analysis to advise CEO to shift business focus from public sector to private sector, raised \$2.4M Series A

### **Investment Banking Institute – IBI Participant**

**Apr 2014 - May 2014**

*Intensive 4-week financial modeling and valuation training program*

- Performed company valuations utilizing comparable company analysis, precedent transactions analysis and DCF analysis
- Built fully-integrated financial statements projection model, LBO model, accretion/dilution merger models

### **Hunter College University of New York - New York, NY**

**B.S. Accounting Minor:** Psychology **GPA** 3.4

**June 2008**

Dean's List, Volunteer Income Tax Assistance (VITA) Coordinator, Guest Professor, Accounting Society Treasurer

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## EXPERIENCE

### **BlackRock - New York, NY**

**August 2012 - June 2014**

**Associate - Investment Management (Alternative Investment, Real Estate)**

- Managed a \$300M portfolio of 9 NYC residential/retail properties that outperformed NCREIF benchmark by 20%
- Developed disposition model utilizing IRR, NPV and market conditions to achieve best-case exit strategy
- Collaborated with Accounting to develop adaptive reporting for Portfolio Management, increased efficiency by 30%
- Executed strategy with Debt team to enter interest rate swaps, reduced WACC by 15%, increased portfolio return by 25%
- BlackRock's Sustainability Committee Member - Data Scientist, developed and executed strategy to install solar panel roof as part of capital improvement project resulting in a triple bottom line

### **Royal Bank of Canada - New York, NY**

**October 2010 - August 2012**

**Senior Analyst - Product Control**

- Developed a statistical optimization model that monitored current market conditions and analyzed performance of hedging portfolio to determine purchases and sales required to maintain appropriate portfolio weights, increased efficiency by 30%
- Implemented strategy for hedging share based compensation that reduced executive based compensation by 10%
- Created an accurate financial reporting system for P&L support that increased efficiency by 75%
- Acquired a strong foundation of derivatives, equity swaps, and mutual funds along with accounting for respective instruments, including recording monthly P&L and producing effective deliverables
- Coordinated and instructed 4 CPE firm-wide courses, distinguished as a strong performer by management

### **KPMG - New York, NY**

**July 2007 - October 2010**

**Senior Associate - International Senior Auditor (Audit, Risk, & Advisory)**

- Completed efficient and accurate financial statement and compliance audits of an International SEC Consumer Goods company, in accordance with GAAP and IFRS, government compliance audits of health-care and Insurance clients, and Energy client financials statement and compliance audits
- Advised on restructure of long-term debt and revolver during financial crisis. Project resulted in an increase in client total enterprise value, increased market rating and increased share price by 30%
- Oversaw 4 audit teams, reviewed associates' work for debt restructure audit, government compliance audit, and pro forma carve out financials. Consistently recognized as an outstanding performer on all engagements.
- Reviewed financial models for derivative instruments and assessed associated risk for early implementation

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## PERSONAL PROFILE

- Advanced in MS Excel modeling (Risk Solver, macros, lookup, sensitivity analysis), Argus, Bloomberg,
- Founder and President of Network for Aspiring Young Professionals (NAYP), Trained Muay Thai, Competitive Bicyclist