

Bay Shen

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October 25th, 2024

National Bank Financial Markets
Toronto, Ontario

RE: Summer Internship, Analyst, Sales & Trading

Dear Hiring Team,

My name is Bay Shen, and I am currently a second-year student at the Schulich School of Business pursuing my Bachelor of Business Administration. I was introduced to National Bank's student opportunities through a presentation at my school, and what I have learned about the firm since then has greatly impressed me. The firm's entrepreneurial culture and track record of innovation prove that National Bank is and will continue to be a trailblazer in the capital markets industry. Due to this, I am highly interested in pursuing the 2025 Sales & Trading Summer Internship in Toronto. As outlined below, my background has fostered many of the competencies I consider imperative for this role.

During the summers leading up to university, I interned at a financial education start-up called ExplorerHop, where I was responsible for developing in-house market simulation software and analyzing user trade data. Through this, I developed a strong skill set in quantitative analysis and programming in Python. During the winter of my freshman year, I completed an internship at Pycap, a venture capital firm. There, I was able to apply my business acumen in a practical setting by scrutinizing business plans and financial projections, and conducting due diligence on potential tech startup investments.

This past summer, I completed an internship at Aimstar Capital Group, a CIRO-regulated securities dealer. This experience has included conducting due diligence and valuation analysis on multiple live deals, which has solidified my attention to detail and helped me gain a deeper understanding of the equity-raising processes. Specifically, I was able to contribute to the initial public offering of Reitar Logtech Group (NASDAQ:RITR), which closed in Q3 of 2024.

To continuously hone my technical skills, I joined the York University Student Investment Fund (YUSIF) as part of the technology, media and telecommunications coverage group. At the fund, I not only learn valuable technical skills such as financial modelling, but also how to work effectively in a team, manage my time, and adhere to strict deadlines. Likewise, my experience as a Member Development associate on the York Finance Club (YFC) allows me to give back to the Schulich community, as I support 80+ students in learning about the technical skills needed to pursue a career in finance. Alongside this, my time mentoring a high school robotics team and being an executive on the Scarborough Stem Alliance allows me to contribute to my local community outside of Schulich.

Given my experiences and competitive academic background, I believe that I am a particularly good fit for the Sales and Trading internship at your firm. I look forward to joining and contributing to your firm. I welcome the opportunity to discuss my qualifications with you and learn more about National Bank at your earliest convenience. I can be reached at 437-777-0090 or via email at bayshen@gmail.com. Thank you very much for your time and consideration.

Sincerely,

Bay Shen