



# **Q3-2024: Performance review**

January 20, 2024

*Certain statements in this release relating to a future period of time (including inter alia concerning our future business plans or growth prospects) are forward-looking statements intended to qualify for the 'safe harbor' under applicable securities laws including the US Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. These risks and uncertainties include, but are not limited to statutory and regulatory changes, international economic and business conditions; political or economic instability in the jurisdictions where we have operations, increase in non-performing loans, unanticipated changes in interest rates, foreign exchange rates, equity prices or other rates or prices, our growth and expansion in business, the adequacy of our allowance for credit losses, the actual growth in demand for banking products and services, investment income, cash flow projections, our exposure to market risks, changes in India's sovereign rating, as well as other risks detailed in the reports filed by us with the United States Securities and Exchange Commission. Any forward-looking statements contained herein are based on assumptions that we believe to be reasonable as of the date of this release. ICICI Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof. Additional risks that could affect our future operating results are more fully described in our filings with the United States Securities and Exchange Commission. These filings are available at [www.sec.gov](http://www.sec.gov).*



## Highlights for Q3-2024



# Key highlights for Q3-2024 (1/2)

## Earnings

- Profit before tax excluding treasury, grew by 23.4% y-o-y to ₹ 135.51 bn in Q3-2024
- Core operating profit grew by 10.3% y-o-y to ₹ 146.01 bn in Q3-2024
- Provisions of ₹ 10.50 bn in Q3-2024 (0.36% of average advances)

## Deposits

- Period-end total deposits grew by 18.7% y-o-y and 2.9% q-o-q at December 31, 2023
- Period-end term deposits grew by 31.2% y-o-y and 4.9% q-o-q at December 31, 2023
- Average current account deposits increased by 11.6% y-o-y and 2.4% q-o-q
- Average savings account deposits increased by 2.8% y-o-y and declined 0.6% q-o-q

## Advances

- Domestic loans grew by 18.8% y-o-y and 3.8% q-o-q
- Retail loans grew by 21.4% y-o-y and 4.5% q-o-q
- Business banking portfolio grew by 31.9% y-o-y and 6.5% q-o-q
- SME portfolio grew by 27.5% y-o-y and 6.7% q-o-q
- Domestic corporate portfolio grew by 13.3% y-o-y and 2.9% q-o-q



# Key highlights for Q3-2024 (2/2)

## Asset quality

- Net NPA ratio was 0.44% at Dec 31, 2023 (Sep 30, 2023: 0.43%)
- Net additions of ₹ 3.63 bn to gross NPAs in Q3-2024 (Q2-2024: ₹ 1.16 bn)
- Provision coverage was 80.7% at Dec 31, 2023 (Sep 30, 2023: 82.6%)
- Fund based o/s of ₹ 33.18 bn (0.3% of advances) to all standard borrowers under resolution; provisions of ₹ 10.32 bn held against these borrowers
- Contingency provisions of ₹ 131.00 bn at Dec 31, 2023

## Profit after tax and capital

- Profit after tax grew by 23.6% y-o-y to ₹ 102.72 bn in Q3-2024
- Common Equity Tier 1 ratio of 16.03%<sup>1</sup>



1. Including profits for 9M-2024

# Operating performance



# Profit & loss statement

(₹ billion)	FY2023	Q3-2023	9M-2023	Q2-2024	Q3-2024	9M-2024	Q3-o-Q3 (%)
Net interest income <sup>1</sup>	621.29	164.65	444.62	183.08	186.78	552.13	13.4%
Non-interest income	198.83	49.87	147.55	58.61	59.75	170.19	19.8%
- Fee income	180.01	44.48	131.71	52.04	53.13	153.60	19.4%
- Dividend income from subsidiaries/associates	17.84	5.16	15.11	6.48	6.50	15.89	26.0%
- Others	0.98	0.23	0.73	0.09	0.12	0.70	(47.8)%
<b>Core operating income</b>	<b>820.12</b>	<b>214.52</b>	<b>592.17</b>	<b>241.69</b>	<b>246.53</b>	<b>722.32</b>	<b>14.9%</b>
Operating expenses	328.73	82.17	239.45	98.55	100.52	294.30	22.3%
- Employee expenses	120.60	29.21	86.59	37.25	38.13	114.22	30.5%
- Non-employee expenses	208.13	52.96	152.86	61.30	62.39	180.08	17.8%
<b>Core operating profit</b>	<b>491.39</b>	<b>132.35</b>	<b>352.72</b>	<b>143.14</b>	<b>146.01</b>	<b>428.02</b>	<b>10.3%</b>
<b>Core operating profit excluding dividend income</b>	<b>473.55</b>	<b>127.18</b>	<b>337.61</b>	<b>136.66</b>	<b>139.51</b>	<b>412.13</b>	<b>9.7%</b>



1. Includes interest on income tax refund of ₹ 1.70 bn in Q3-2024 and ₹ 2.62 bn in 9M-2024 (FY2023: ₹ 1.14 bn, Q2-2024: ₹ (0.03) bn, Q3-2023: ₹ 0.03 bn and 9M-2023: ₹ 1.09 bn)

# Profit & loss statement

₹ in billion	FY2023	Q3-2023	9M-2023	Q2-2024	Q3-2024	9M-2024	Q3-o-Q3 (%)
<b>Core operating profit</b>	<b>491.39</b>	<b>132.35</b>	<b>352.72</b>	<b>143.14</b>	<b>146.01</b>	<b>428.02</b>	<b>10.3%</b>
Net provisions	66.66 <sup>1</sup>	22.57 <sup>1</sup>	50.45	5.83	10.50 <sup>2</sup>	29.24 <sup>2</sup>	(53.5)%
- Contingency provisions	56.50	15.00	40.50	-	-	-	-
- Other provisions	10.16	7.57	9.95	5.83	10.50	29.24	38.7%
<b>Core operating profit less provisions</b>	<b>424.73</b>	<b>109.78</b>	<b>302.27</b>	<b>137.31</b>	<b>135.51</b>	<b>398.78</b>	<b>23.4%</b>
Treasury income	(0.52)	0.36	(0.12)	(0.85)	1.23	2.90	-
<b>Profit before tax</b>	<b>424.21</b>	<b>110.14</b>	<b>302.15</b>	<b>136.46</b>	<b>136.74</b>	<b>401.68</b>	<b>24.2%</b>
Tax	105.25	27.02	74.40	33.85	34.02	99.87	25.9%
<b>Profit after tax</b>	<b>318.96</b>	<b>83.12</b>	<b>227.75</b>	<b>102.61</b>	<b>102.72</b>	<b>301.81</b>	<b>23.6%</b>



1. Includes the impact of ₹ 11.96 bn due to adoption of more conservative provisioning norms
2. Includes provision of ₹ 6.27 bn on investment in Alternate Investment Funds as per RBI circular dated December 19, 2023



# Key ratios

Percent	FY2023	Q3-2023	9M-2023	Q2-2024	Q3-2024	9M-2024
Net interest margin <sup>1,2</sup>	4.48	4.65	4.33	4.53	4.43	4.57
Cost of deposits <sup>2</sup>	3.66	3.65	3.56	4.53	4.72	4.53
Cost-to-income	40.1	38.2	40.4	40.9	40.6	40.6
Core operating profit/average assets <sup>2</sup>	3.32	3.50	3.23	3.36	3.31	3.37
Provisions/core operating profit	13.6 <sup>3</sup>	17.1 <sup>3</sup>	14.3 <sup>3</sup>	4.1	7.2 <sup>4</sup>	6.8 <sup>4</sup>
Provisions/average advances <sup>2</sup>	0.71 <sup>3</sup>	0.93 <sup>3</sup>	0.73 <sup>3</sup>	0.21	0.36 <sup>4</sup>	0.35 <sup>4</sup>
Return on average assets <sup>2</sup>	2.16	2.20	2.08	2.41	2.33	2.38
Standalone return on equity <sup>2</sup>	17.3	17.6	16.7	19.1	18.5	18.8
Weighted average EPS (₹) <sup>2</sup>	45.8	47.3	43.4	58.3	58.3	57.4
Book value (₹)	287.4	274.1	274.1	308.5	323.4	323.4

Yield, cost and margin: slide 54

Consolidated P&L and ratios: slide 55 - 57



1. Impact of interest on income tax refund 4 bps in Q3-2024 and 2 bps in 9M-2024 (1 bp in FY2023, nil in Q2-2024, nil in Q3-2023, 1 bps in 9M-2023)
2. Annualised for all interim periods
3. Includes the impact of ₹ 11.96 bn due to adoption of more conservative provisioning norms
4. Includes provision of ₹ 6.27 bn on investment in Alternate Investment Funds as per RBI circular dated December 19, 2023

# Unconsolidated segment-wise PBT

Profit before tax (₹ billion)	FY2023	Q3-2023	9M-2023	Q2-2024	Q3-2024	9M-2024
Retail	175.34	42.88	126.31	48.95	42.89	133.63
Wholesale	157.85	38.77	112.82	46.70	57.46	144.96
Treasury	142.72	42.58	100.36	39.67	33.28	116.57
Others	4.80	0.92	3.16	1.14	3.11	6.52
Unallocated <sup>1</sup>	(56.50)	(15.00)	(40.50)	-	-	-
<b>Total</b>	<b>424.21</b>	<b>110.15</b>	<b>302.15</b>	<b>136.46</b>	<b>136.74</b>	<b>401.68</b>



1. Represents contingency provision

# Balance sheet growth



# Deposits

(₹ billion)	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023	Y-o-Y growth	% share at Dec 31, 2023
CASA	5,088.42	5,276.30	5,279.95	3.8%	39.6%
- Current	1,456.26	1,553.04	1,534.11	5.3%	11.5%
- Savings	3,632.16	3,723.26	3,745.84	3.1%	28.1%
Term	6,132.08	7,671.12	8,043.20	31.2%	60.4%
<b>Total deposits</b>	<b>11,220.49</b>	<b>12,947.42</b>	<b>13,323.15</b>	<b>18.7%</b>	<b>100.0%</b>
	<b>Q3-2023</b>	<b>Q2-2024</b>	<b>Q3-2024</b>		
Average CASA ratio	44.6%	40.8%	39.4%	-	-

- Average current account deposits increased by 11.6% y-o-y and 2.4% sequentially in Q3-2024
- Average savings account deposits increased by 2.8% y-o-y and declined by 0.6% sequentially in Q3-2024



Balance sheet-liabilities: slide 58 - 59

Consolidated balance sheet: slide 60

Extensive franchise: slide 61

# Loan portfolio

(₹ billion)	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023	Y-o-Y growth	% share at Dec 31, 2023 <sup>4</sup>
Retail	5,292.36	6,148.72	6,425.72	21.4%	54.3%
Rural loans	829.06	937.57	980.36	18.2%	8.3%
Business banking	668.83	828.33	882.39	31.9%	7.4%
SME <sup>1</sup>	454.24	542.64	579.18	27.5%	4.9%
Domestic corporate and others	2,261.83	2,489.75	2,562.41	13.3%	21.7%
<b>Total domestic book (gross of BRDS/IBPC)</b>	<b>9,506.32</b>	<b>10,947.01</b>	<b>11,430.05</b>	<b>20.2%</b>	<b>96.7%</b>
BRDS/IBPC <sup>2</sup>	(118.50)	(204.95)	(281.85)	-	-
<b>Total domestic book (net of BRDS/IBPC)</b>	<b>9,387.82</b>	<b>10,742.06</b>	<b>11,148.20</b>	<b>18.8%</b>	<b>96.6%</b>
Overseas book <sup>3</sup>	352.65	363.36	389.51	10.5%	3.4%
<b>Total advances</b>	<b>9,740.47</b>	<b>11,105.42</b>	<b>11,537.71</b>	<b>18.5%</b>	<b>100.0%</b>

- Including non-fund based outstanding, the share of retail portfolio was 46.4% of the total portfolio at Dec 31, 2023
- Of the total domestic loan book, 31% has fixed interest rate, 49% has interest rate linked to repo rate, 2% has interest rate linked to other external benchmarks and 18% has interest rate linked to MCLR and other older benchmarks



1. SME portfolio includes borrowers with turnover less than ₹ 2.50 billion
2. Bill rediscounting scheme/Interbank participatory certificate
3. Includes impact of exchange rate movement
4. Proportions are gross of BRDS/IBPC

Balance sheet-assets: slides 62 - 63

Portfolio composition: slide 64

# Retail portfolio

(₹ billion)	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023	Y-o-Y growth	% share at Dec 31, 2023
Mortgages	3,313.79	3,703.51	3,841.32	15.9%	59.8%
Vehicle loans	756.93	870.43	905.01	19.6%	14.1%
- Auto finance	472.63	553.61	578.74	22.5%	9.0%
- Commercial vehicle and equipment	265.32	294.67	304.48	14.8%	4.7%
- Two wheeler loans	18.98	22.15	21.79	14.8%	0.3%
Personal loans	809.32	1,044.28	1,110.99	37.3%	17.3%
Credit cards	345.46	432.30	481.97	39.5%	7.5%
Others	66.85	98.20	86.43	29.3%	1.3%
- Dealer funding loans	45.34	77.44	63.85	40.8%	1.0%
- Loan against shares and others	21.51	20.76	22.58	5.0%	0.4%
<b>Total retail loans</b>	<b>5,292.35</b>	<b>6,148.72</b>	<b>6,425.72</b>	<b>21.4%</b>	<b>100.0%</b>



- Till Dec 31, 2023 the Bank disbursed ~ ₹ 207 bn under ECLGS schemes

# Growing digital platforms



# Robust platforms

Reliable, seamless and scalable platforms, delivering best in class customer experience

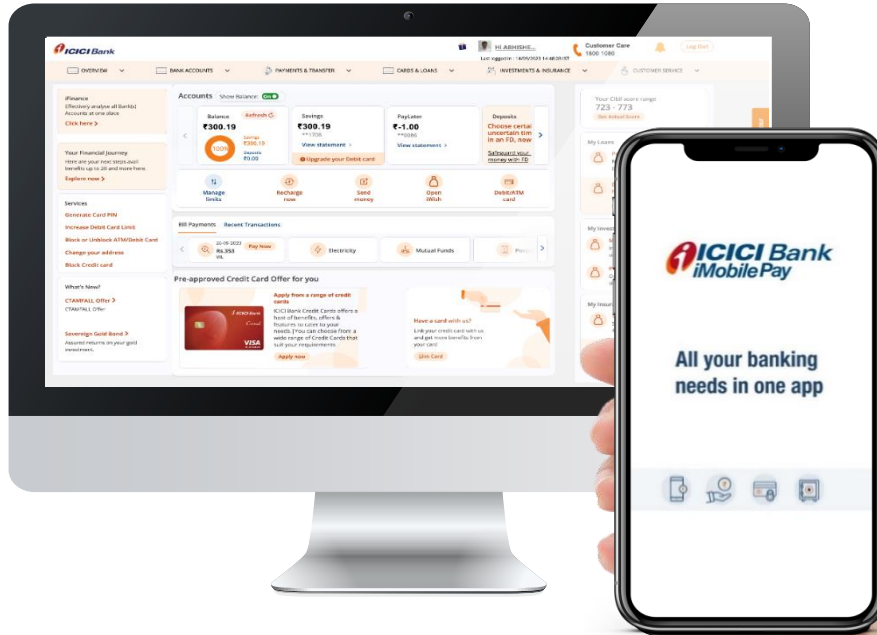
## Retail Internet Banking & iMobile Pay



400+  
Services



500+  
Services



iPlay videos

360+

DIY journeys

100+

Products  
integrated in VKYC

20



Digital  
onboarding

Intuitive  
journeys

Secure and  
personalized

Ecosystem  
banking

Improved  
engagement



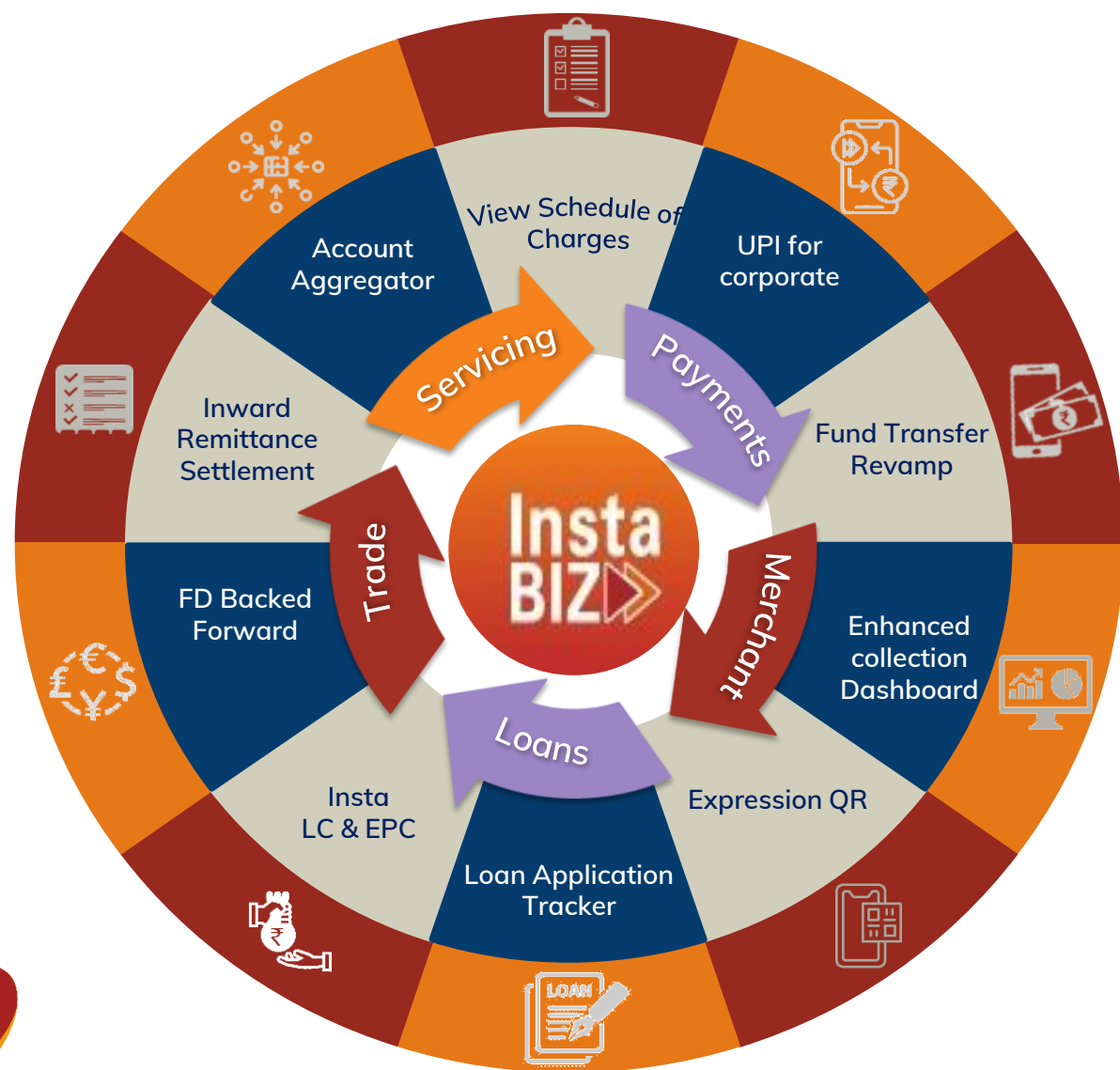
# iMobile Pay – Universal Super App



1. Till December 31, 2023

# InstaBIZ: Universal app for Business Banking

## New developments



## Lead indicators

2.1x

Average CA balances digitally active vs inactive customer<sup>1</sup>

~90%

Payment transactions done digitally (in Dec 2023)<sup>2</sup>

~73k

New Bizpay registrations<sup>3</sup>



1. As of December 31, 2023  
2. By count  
3. YTD December 23

# iLens - ICICI Bank Lending Solution

## Journey

## Key functionality

## New enhancements

### Onboarding

- Paperless logins
- On the fly decisioning
- Digital income fetch
- Digital co-applicant addition

Integration with Account Aggregators

### Verification

- In-built waiver & allocation logics
- FI, PD, Legal, Technical enabled
- Customized agency dashboards
- All types of KYC verification

Instant property valuation reports for select developers

### Decisioning

- Digital sanction letter
- One view eligibility & verifications
- Customer affluent classification
- Automated regulatory tagging

STP for Affluent Customers and instant Paperless Saving A/C

### Disbursement

- Digital disbursement
- Integrated Bank approved projects
- Customer affluent classification
- Automated regulatory tagging

Digital disbursement (e-sign/e-stamp/e-Nach)

## Benefits

Faster decision making for approvals

Reduction in valuation effort and TAT

Seamless opening of saving account

Reduced errors and increased authenticity



# Digital solutions for merchant ecosystem



- **Super merchant account:** Zero balance, swipe based benefits
- Enabling Eazypay QR onboarding with the linkage of any Bank's account

- Digital POS solutions through Eazypay (POS, UPI, Cards, etc.)
  - PG: Eazypay Pro , POS: Eazypay Platinum 2.0
- Merchant module in InstaBIZ
- Value added services
  - **Insta QR kit: Pre-printed QR code for Instant activation**
  - **Voice notification on App: Txn notification on Instabiz app**

- Merchant OD : Instant sanction and disbursement upto ₹ 2.5 mn

- Digital store management
- **Buy now pay later- DC/CC EMI**



**30% growth in spends<sup>1</sup>**

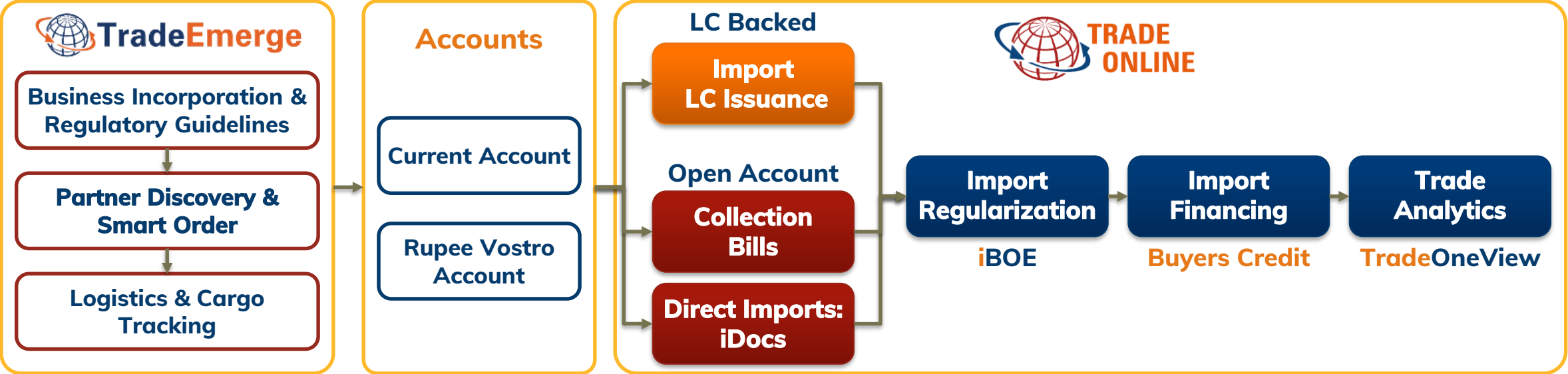
**39% YoY growth in active merchants<sup>2</sup>**



1. Q3-2024 over Q3-2023

2. December 31, 2023 over December 31, 2022

# Digital Solutions for Importers



**72.2%** ↑

Trade online digital adoption<sup>1</sup>

**26.2%** ↑

Volume of digital throughput<sup>2</sup>

**1.75x** ↑

Merchandise Import Flows<sup>2</sup>



- 1. Q3-2024 (by count)
- 2. Q3-2024 over Q3-2023 (by count)
- 3. Q3-2024 over Q3-2023 (by value)

# Simplifying Cross Border Remittances

## SmartIRM

Multi-party cross-border Inward Remittance solution - virtual a/c architecture

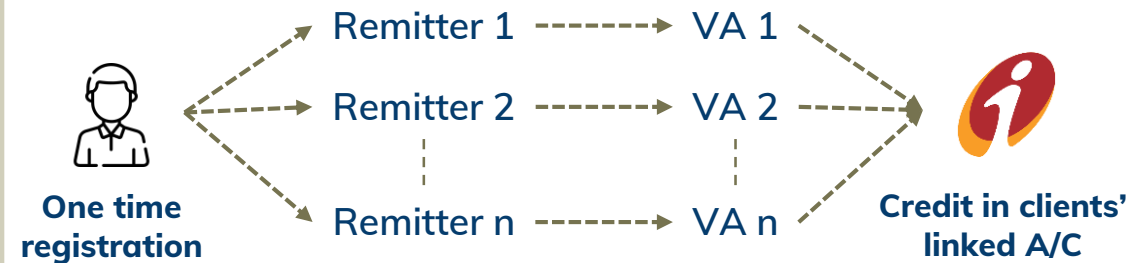
NEW

### Challenges

Manual reconciliation of multiple inward transactions

Account details exposed to multiple parties

### Solution



### Benefits

Inward credit in linked A/C:  
Easy payer identification

Enhanced security with  
account no. masking

Seamless auto-  
reconciliation

Multi-channel MIS Feed  
(Mail/API/H2H)

## SmartORM

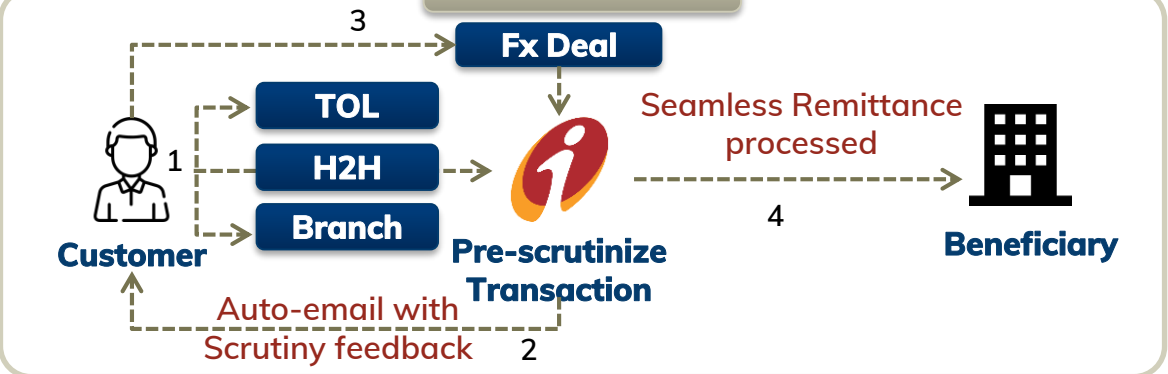
Get outward remittance documents pre-vetted before booking Fx deals

### Challenges

Fx deal funding cost loss in  
discrepant transactions

High transaction cycle time  
in case of discrepancies

### Solution



### Benefits

Auto-email with vetting  
observations

Better treasury management  
eliminating Fx deal loss

High operational efficiency:  
reduced turnaround time

Seamless processing with  
multi-channel availability



VA: Virtual Account

# Supply chain solutions



Increased client requirement for efficient supply chain management

Bespoke solutions leading to operational efficiency in client's supply chain

Self liquidating and short tenor transactions resulting in granular book

End-to-end digital architecture enabling seamless transaction flow

Supply Chain Finance & Structured Trade

Loan book<sup>1</sup>

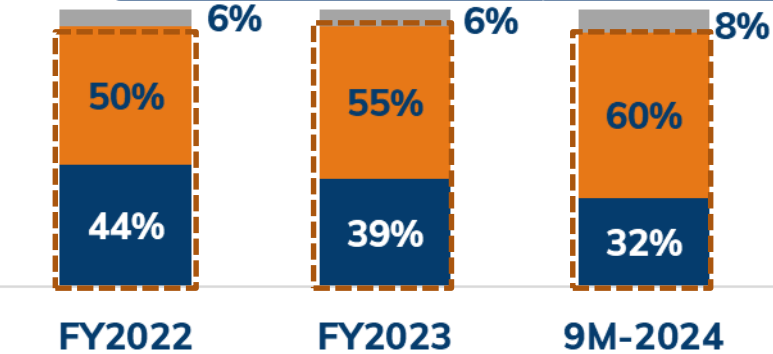
48% ↑




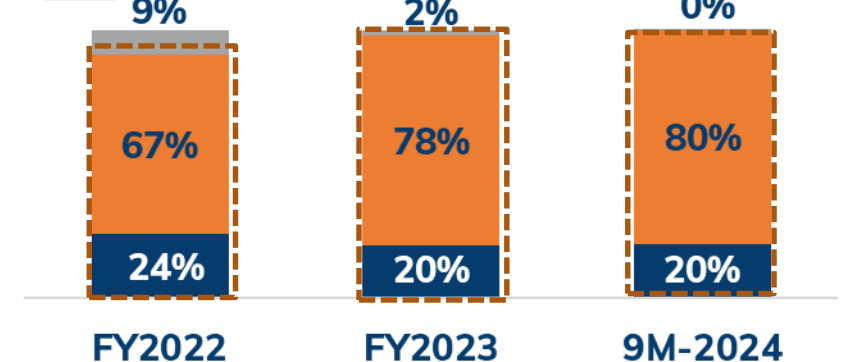
1. December 31, 2023 over December 31, 2022

# Digital sourcing for retail products in 9M-2024

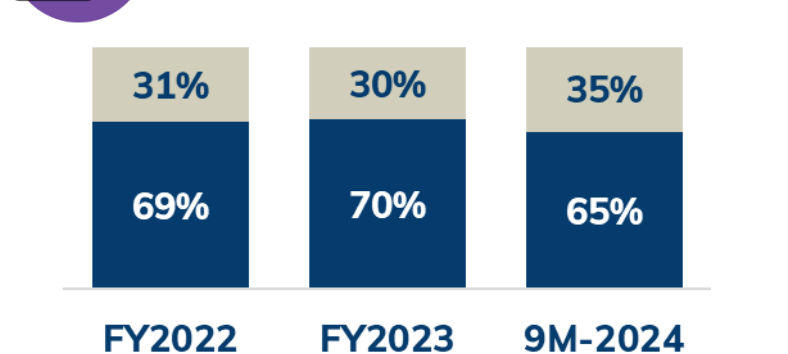
 Personal loan disbursements (by volume)



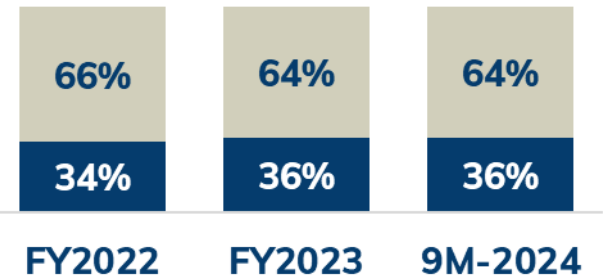
 Credit cards (by volume)

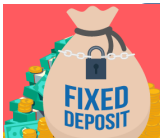


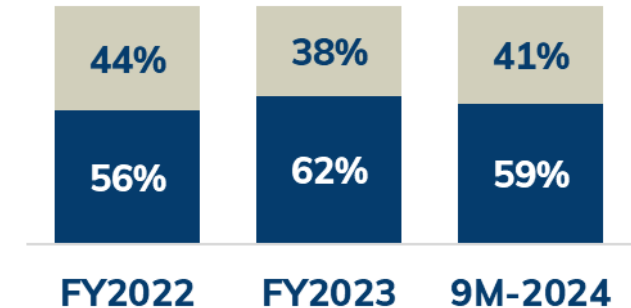
 SIPs initiated (by volume)



 Mortgages (Number of sanctions)



 Fixed deposits (by volume)



- Non-digital
- Digitally processed & physically assisted
- Insta (fully self-serviced)

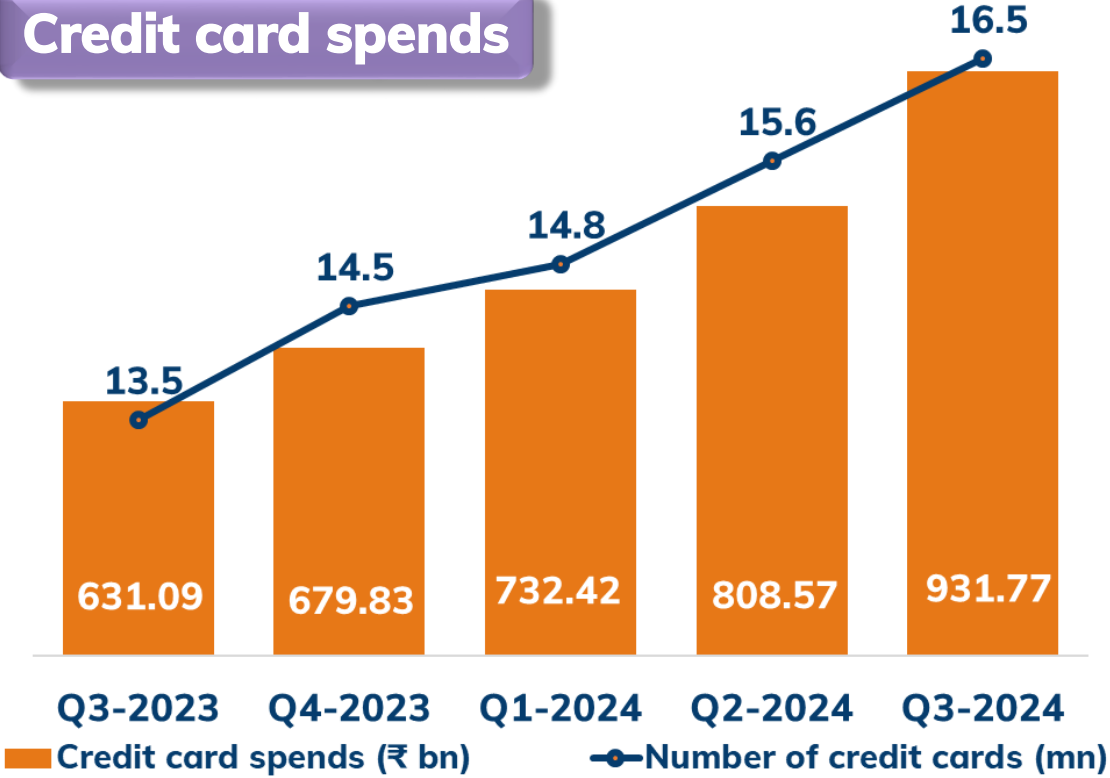


1. Represents insignificant number

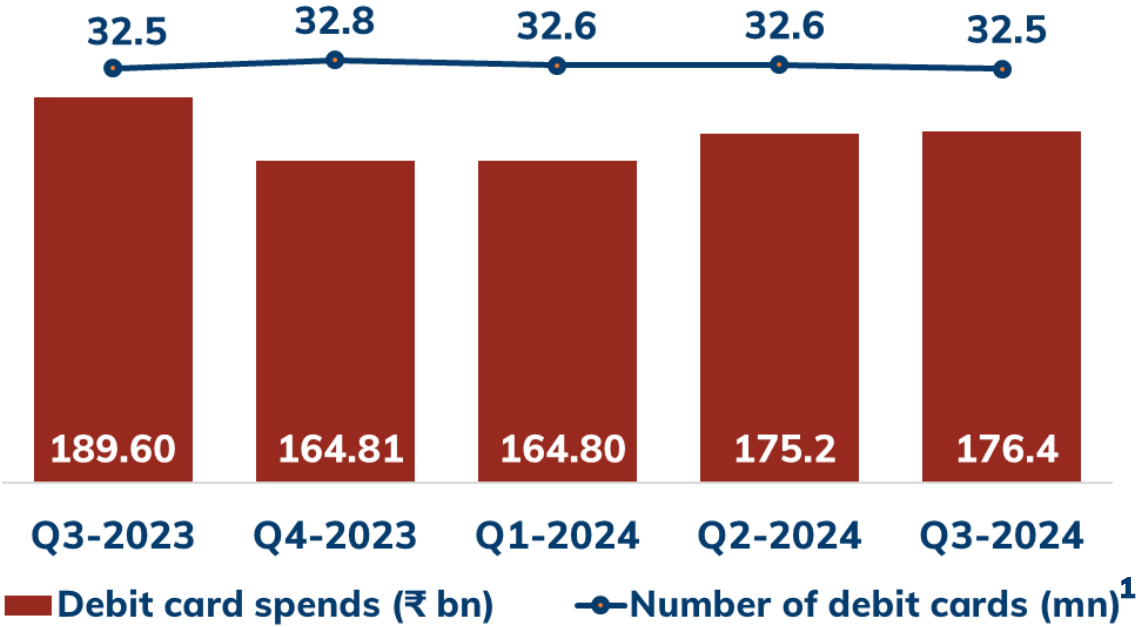


# Digital payments: credit and debit cards

Credit card spends



Debit card spends



## Credit card partnerships

Issued 4.7 mn+ Amazon Pay cards



1. Excluding proprietary cards

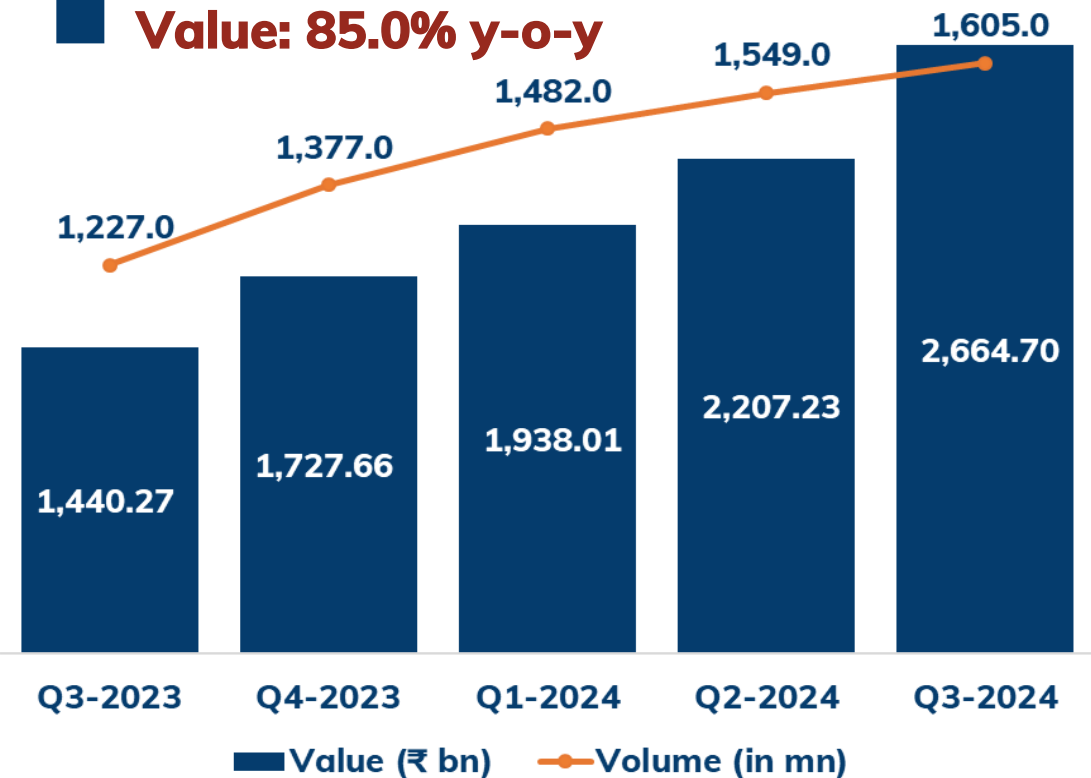


# Digital payments

## UPI: P2M<sup>1</sup> transactions



Volume: 30.8% y-o-y  
Value: 85.0% y-o-y



Market share by value was 19.7% in Dec 2023

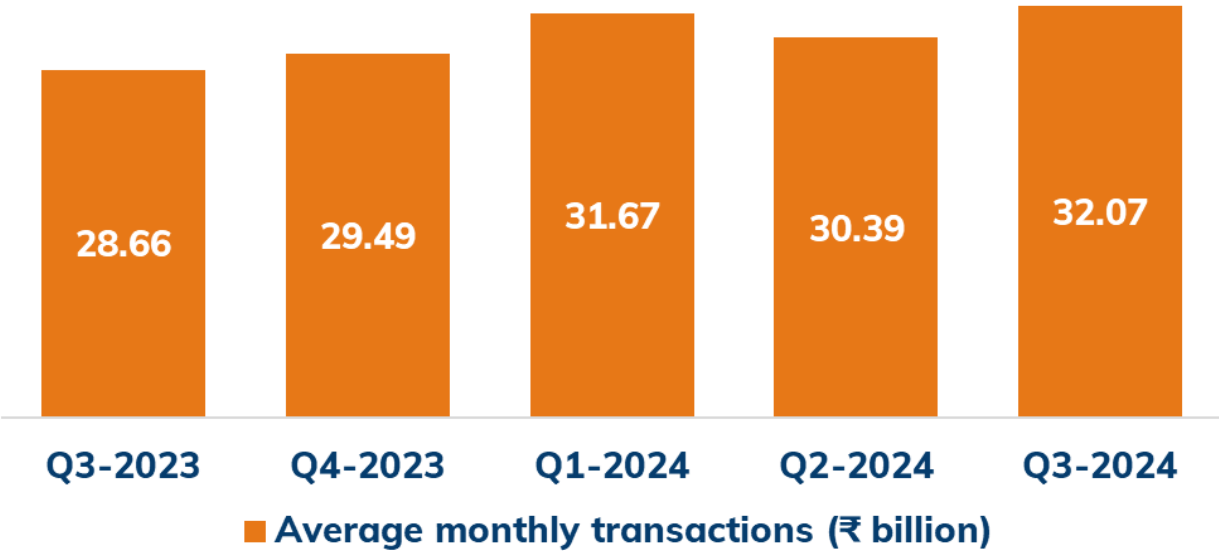


1. Payments to merchants

## Electronic toll collections



11.9% y-o-y ↑



Market share by value was 28.8% in Q3-2024

# Asset quality trends



# NPA trends

(₹ billion)	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023
Gross NPAs <sup>1</sup>	325.28	298.37	287.75
Less: cumulative provisions	268.77	247.91	233.97
<b>Net NPAs<sup>1</sup></b>	<b>56.51</b>	<b>50.46</b>	<b>53.78</b>
Gross NPA ratio <sup>1</sup>	3.07%	2.48%	2.30%
Net NPA ratio <sup>1</sup>	0.55%	0.43%	0.44%
<b>Provision coverage ratio</b>	<b>82.0%</b>	<b>82.6%</b>	<b>80.7%</b>
Non-fund o/s to NPAs	38.69	38.86	36.94
Provisions on non-fund o/s to NPAs	19.93	20.64	20.61

- Net investment in security receipts of ARCs was ₹ 1.42 billion at Dec 31, 2023 (Sep 30, 2023: ₹ 1.52 billion; Dec 31, 2022: ₹ 4.90 billion)



1. Based on customer assets

Retail, rural and business banking NPAs: slide 65



# NPA movement<sup>1</sup>

₹ billion	FY2023	Q3-2023	Q2-2024	Q3-2024
Opening gross NPA	339.20	325.71	318.22	298.37
Add: gross additions (1)	186.41	57.23	46.87	57.14
- Retail, rural and business banking	154.90	41.59	43.64	54.82 <sup>2</sup>
- Corporate and SME	31.51	15.64	3.23	2.32
Less: recoveries, upgrades and others (2)	166.03	46.04	45.71	53.51
- Retail, rural and business banking	124.14	31.84	30.19	31.80
- Corporate and SME	41.89	14.20	15.52	21.71
Net additions (1)-(2)	20.38	11.19	1.16	3.63
Less: write-offs	44.66	11.62	19.22	13.89
: sale of NPAs	3.08	-	1.79	0.36
<b>Closing gross NPAs</b>	<b>311.84</b>	<b>325.28</b>	<b>298.37</b>	<b>287.75</b>



1. Based on customer assets
2. Includes additions of ₹ 6.17 bn from kisan credit card portfolio

# Resolution under RBI frameworks

(₹ billion)	31-Dec-22	30-Sep-23	31-Dec-23
Retail, rural and business banking <sup>1</sup>	41.90	30.00	27.82
Corporate and SME <sup>1</sup>	7.97	5.36	5.36
<b>Total fund based o/s<sup>1</sup></b>	<b>49.87</b>	<b>35.36</b>	<b>33.18</b>
<b>Total fund based o/s<sup>1</sup> as % of total advances</b>	<b>0.5%</b>	<b>0.3%</b>	<b>0.3%</b>
<b>Provisions held on loans under resolution</b>	<b>15.29</b>	<b>11.07</b>	<b>10.32</b>



1. Includes standard borrowers under resolution as per various RBI frameworks

# Standard asset and other provisions

(₹ billion)	Dec 31, 2022	Mar 31, 2023	Jun 30, 2023	Sep 30, 2023	Dec 31, 2023
Contingency provisions <sup>1</sup>	115.00	131.00	131.00	131.00	131.00
Provision on non-fund based o/s to NPAs	19.93	20.05	19.64	20.64	20.61
Provisions on fund based o/s to standard borrowers under resolution	15.29	13.80	12.24	11.07	10.32
General provisions on other standard assets and other provisions	63.18	61.50	60.58	66.39	68.32
<b>Total</b>	<b>213.40</b>	<b>226.35</b>	<b>223.46</b>	<b>229.10</b>	<b>230.25</b>
<b>Total as a % of net advances</b>	<b>2.2%</b>	<b>2.2%</b>	<b>2.1%</b>	<b>2.1%</b>	<b>2.0%</b>



1. Includes Covid-19 related provisions

## **Loan portfolio information**



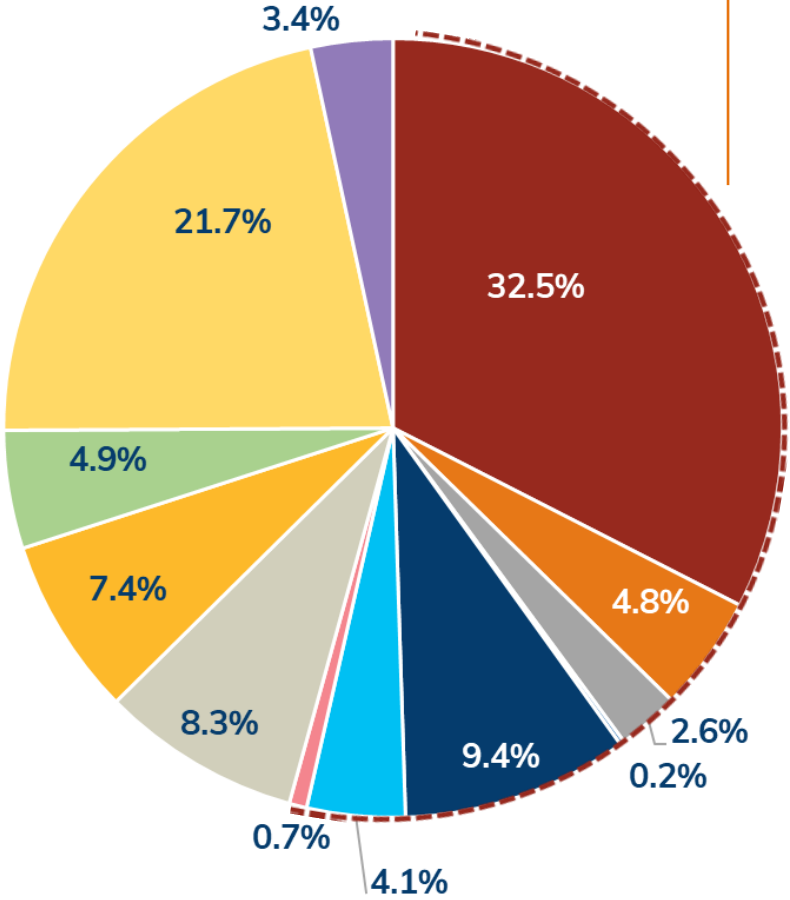


# Diversified and granular loan book

## Breakup of loan portfolio<sup>1</sup> at Dec 31, 2023

54.3% of total loans are retail<sup>3</sup>

- Mortgages
- Auto finance
- Commercial vehicle and equipment
- Two wheeler loans
- Personal loans
- Credit cards
- Other retail loans<sup>2</sup>
- Rural loans
- Business banking
- SME
- Corporate and others
- Overseas book



1. Proportions are gross of BRDS/IBPC
2. Includes dealer funding, loan against shares and others
3. Including non-fund based outstanding, the share of retail portfolio was 46.4% of the total portfolio at Dec 31, 2023

# Rating-wise loan book, excluding retail and rural portfolio

Rating category <sup>1</sup>	Mar 31, 2020	Mar 31, 2021	Mar 31, 2022	Mar 31, 2023	Sep 30, 2023	Dec 31, 2023
AA- and above	27.3%	35.3%	36.1%	46.9%	44.5%	41.7%
A+, A, A-	36.9%	33.7%	35.7%	26.6%	26.8%	28.1%
<b>A- and above</b>	<b>64.2%</b>	<b>69.1%</b>	<b>71.8%</b>	<b>73.5%</b>	<b>71.3%</b>	<b>69.8%</b>
BBB+,BBB, BBB-	29.8%	25.6%	24.5%	24.3%	26.8%	28.2%
BB and below	3.0%	3.6%	2.2%	0.8%	0.7%	0.9%
Non-performing loans	2.4%	1.1%	0.7%	0.4%	0.3%	0.3%
Unrated	0.5%	0.5%	0.8%	1.0%	0.9%	0.8%
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>
<b>Total net loans, excluding retail and rural portfolio (₹ billion)</b>	<b>2,639</b>	<b>2,818</b>	<b>3,276</b>	<b>3,826</b>	<b>4,114</b>	<b>4,287</b>



1. Based on internal ratings

# Corporate and SME: BB and below

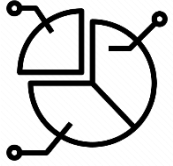
(₹ billion)	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023
<b>BB and below outstanding<sup>1</sup></b>	<b>55.81</b>	<b>47.89</b>	<b>58.53</b>
- Fund and non-fund o/s to borrowers with loans under resolution	8.79	6.82	6.61
- Other borrowers with o/s greater than ₹ 1.00 bn <sup>2</sup>	26.06	21.91	31.66
- Other borrowers with o/s less than ₹ 1.00 bn <sup>2</sup>	20.96	19.16	20.26

- Other than two accounts, the maximum single borrower outstanding in the BB and below portfolio was less than ₹ 5.00 billion at Dec 31, 2023
- At Dec 31, 2023, total provisions<sup>3</sup> held on BB and below portfolio were ₹ 9.25 billion (Sep 30, 2023: ₹ 8.17 billion)



1. Excludes banks, investments and fund and non-fund based outstanding to NPAs
2. Fund-based and non-fund based outstanding
3. Including provisions on loans under resolution

# Mortgage portfolio



Mortgage portfolio includes home loans ~69%, top-up loans given to existing home loan customers 6%, office premises loans ~5% and loan against property ~19%



**Home loans** are geographically well diversified, built on fundamental premises of cashflow assessment of underlying borrower + meeting the legal and technical standards of the Bank for the property being mortgaged

**Loan against property** portfolio has conservative loan to value ratios, lending based on cash flows of business/individuals with limited reliance on the value of collateral; valuation of the property is carried out internally

**iLens** **iLens**, an integrated, end-to-end, retail lending solution, covering all facets of loan lifecycle starting from sourcing till disbursement for all kind of customers. It is a single interface for employees, third party agencies and sourcing channels

**~85%**

Mortgage customers  
have existing relationship  
with the Bank

**~ ₹ 3.5 mn**

Average ticket  
size of home  
loan

**~60%**

Average loan-  
to-value ratio of  
home loan

**~40%**

Average loan-to-  
value ratio of loan  
against property



# Auto and two wheeler finance

Auto loan portfolio comprises 85% new vehicles and 15% used vehicles



**Instant car loan disbursement**, a industry first proposition, for pre-approved customers; delivery order is generated digitally in a seamless manner. The product won the **'Best Automobile/Car Loan Product Award'** in 2021



**"Dream Car Search"**, a one stop digital solution to assist customers in their car buying journey; offers superior and more personalized service to the customer; helps in reducing operating expenses

**Two wheeler loans – onboarding mobility solution** provides an end-to-end digital journey for customers with instant approval; instant verification and rule engine based decisioning



**~75%**

Auto loan customers have liability relationship with the Bank



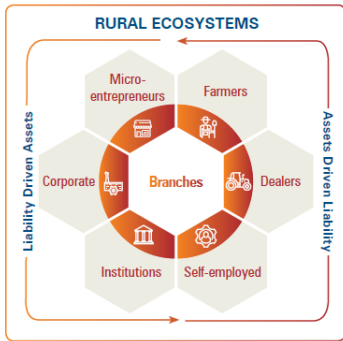
**~85%**

Digital processing for new car loan

# Rural and personal loan and credit card portfolio

## Rural loans

Gold loans comprise ~2% and kisan credit cards comprise ~2% of the total loan book



**Leverage opportunities for growth in identified ecosystems** such as farmers, dealers, self-employed, corporates, institutions and micro-entrepreneurs

Through **API integration with Bharat Bill Payment System**, customers can instantly pay interest on their overdraft facilities; **eliminates branch visits** to service their loans



## Personal loans and credit cards



**Personal loan disbursements increased sequentially with focus on cross-selling to our existing customers**



**Growth in retail credit card spends driven by**

- Improvement in discretionary spending
- higher activation rate through digital onboarding of customers, including Amazon Pay credit cards

**~ 55%** Portfolio to existing customers

**~ 85%** Portfolio of salaried individuals

**~ 75%** Salaried customers from well rated corporates, MNCs, and government entities

# SME and business banking portfolio



Growth driven by **leveraging branch network** and **digital platforms** such as InstaBIZ, Merchant STACK and Trade Online and efforts towards process decongestion such as e-signing of disbursement documents through **EazySign**



Focus on **parameterised and programme based lending**, granularity, collateral and robust monitoring; well diversified portfolio across sectors and geographies



**Primary collateral** in the business banking portfolio in the form of **charge on current assets** and backed by property

**~ ₹ 100 million**

Average ticket size of the incremental sanctions in SME in Q3-2024



**₹ 10 - 15 mn**

Average ticket size of business banking loan

**~ 80%**

Of business banking book fully collateralized with a collateral cover of >100%

# Exposure to power sector

(₹ billion)	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023	Share at Dec 31, 2023 (%)
Borrowers classified as NPA or part of BB and below portfolio <sup>1</sup>	50.98	43.82	13.98	2.8%
Other borrowers	387.58	399.07	483.33	97.2%
Total	438.56	442.89	497.31	100.0%

- Of the other borrowers aggregating ₹ 483.33 billion, excluding exposure to State Electricity Boards, about 85% was rated A- and above

Sector-wise exposures: slide 66 



1. Including loans restructured or under a RBI resolution scheme



# NBFCs, HFCs and builder portfolio

Outstanding (₹ billion)	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023
NBFCs <sup>1</sup>	660.45	799.30	740.50
HFCs <sup>1</sup>	104.95	38.19	44.34
Builder portfolio (construction finance, lease rental discounting, term loans and working capital)	360.11	430.58	456.85

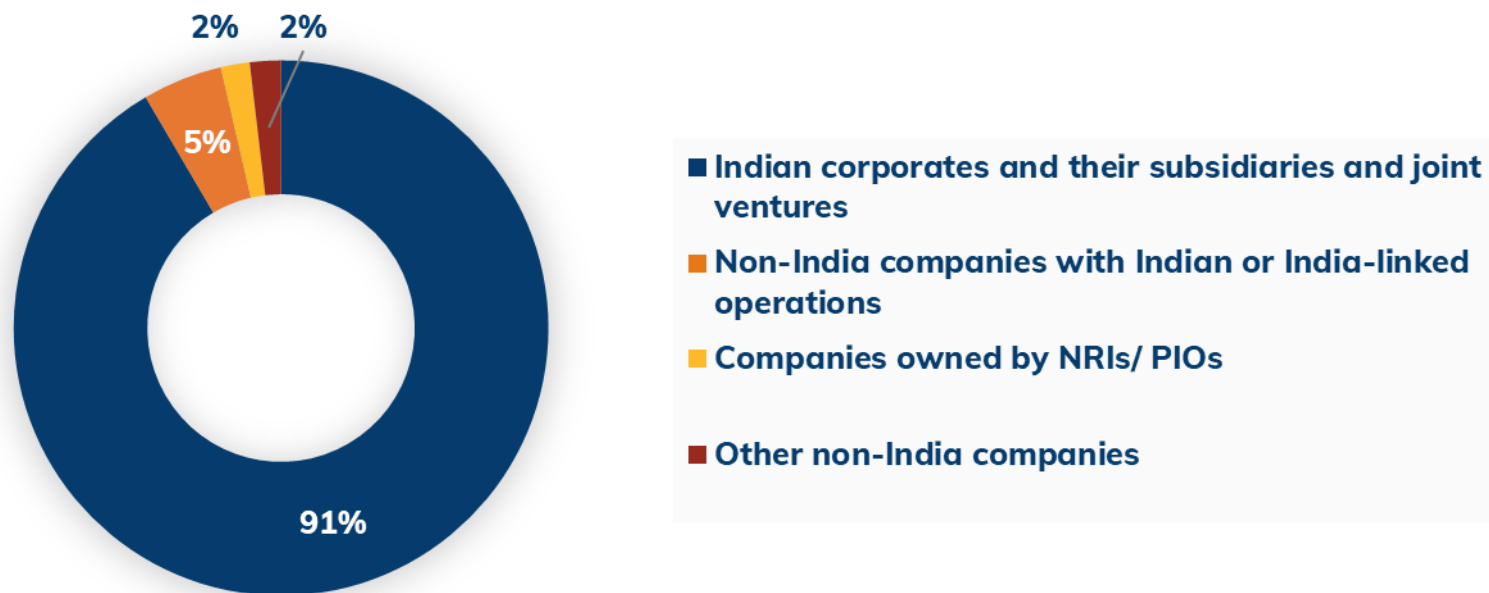
- Proportion of the NBFC and HFC portfolio internally rated BB and below or non-performing at Dec 31, 2023 was < 0.5% (similar level as Sep 30, 2023)
- 3.1% of the builder portfolio at Dec 31, 2023 was either internally rated BB and below or classified as non-performing Sep 30, 2023: 3.5%)



1. Includes loans, investment and non-fund based outstanding

# Portfolio of overseas branches

**Total outstanding<sup>1</sup> at Dec 31, 2023: USD 3.17 billion**



The overseas non-India linked corporate portfolio reduced by 30.4% year-on-year or about USD 116 million at Dec 31, 2023



1. Corporate fund and non-fund outstanding of overseas branches, net of cash/bank/insurance backed lending

# Concentration risk ratios

<b>Advances</b>	<b>Mar 31, 2021</b>	<b>Mar 31, 2022</b>	<b>Mar 31, 2023</b>	<b>Jun 30, 2023</b>	<b>Sep 30, 2023</b>	<b>Dec 31, 2023</b>
Exposure to top 20 borrowers <sup>1</sup> as a % of total exposure	12.1%	9.6%	8.5%	8.7%	8.6%	8.2%
Exposure to top 10 groups as a % of total exposure	11.6%	10.3%	10.1%	10.5%	10.1%	10.0%

- All top 20 borrowers as of Dec 31, 2023 are rated A- and above internally

<b>Deposits</b>	<b>Mar 31, 2021</b>	<b>Mar 31, 2022</b>	<b>Mar 31, 2023</b>	<b>Jun 30, 2023</b>	<b>Sep 30, 2023</b>	<b>Dec 31, 2023</b>
Exposure to top 20 depositors <sup>1</sup> as a % of total deposits	5.38%	5.26%	3.46%	3.78%	3.88%	3.59%



1. Excludes banks

# Capital



# Strong capital position

	Sep 30, 2023 <sup>1</sup>		Dec 31, 2023 <sup>2</sup>	
	(₹ billion)	%	(₹ billion)	%
Total capital	1,939.11	16.07	1,936.21	14.61
- Tier I	1,852.06	15.35	1,847.42	13.94
- of which: CET1	1,840.66	15.26	1,847.62	13.94
- Tier II	87.05	0.72	88.79	0.67
Risk weighted assets	12,064.06		13,253.25	
- On balance sheet	10,887.46		11,987.63	
- Off balance sheet	1,176.60		1,265.62	

- Including profits for 9M-2024, CET1 ratio was 16.03%, Tier I ratio was 16.03% and total capital adequacy ratio was 16.70% at Dec 31, 2023



1. Excluding profits for H1-2024
2. Excluding profits for 9M-2024

Consolidated capital adequacy: slide 67



# Group companies



# Profit after tax of key subsidiaries and associates

Profit after tax (₹ billion)	FY2023	Q3-2023	Q2-2024	Q3-2024
ICICI Prudential Life Insurance	8.11	2.21	2.44	2.27
ICICI Lombard General Insurance	17.29	3.53	5.77	4.31
ICICI Prudential Asset Management <sup>1</sup>	15.16	4.20	5.01	5.46
ICICI Securities (Consolidated) <sup>1</sup>	11.18	2.81	4.24	4.66
ICICI Securities Primary Dealership <sup>1,2</sup>	1.28	0.12	0.17	1.37
ICICI Home Finance <sup>1</sup>	3.02	1.05	1.12	1.86
ICICI Venture	0.06	0.10	0.03	0.01
ICICI Bank UK (USD million)	13.0	3.1	3.3	6.7
ICICI Bank Canada (CAD million)	46.4	11.5	21.1	15.9

Details on key subsidiaries and associates: slides 68 - 73



1. As per Ind AS
2. Represents total comprehensive income

# Insurance entities

## ICICI Prudential Life Insurance

- Value of new business (VNB) was ₹ 14.51 billion in 9M-2024 (9M-2023: ₹ 17.10 billion)
- VNB margin was 26.7% in 9M-2024 (FY2023: 32.0%)
- Annualised premium equivalent (APE) was ₹ 54.30 billion in 9M-2024 (9M-2023: ₹ 53.41 billion)
- New business sum assured grew by 4.4% y-o-y in 9M-2024

## ICICI Lombard General Insurance

- Gross direct premium income (GDPI) grew by 16.5% y-o-y to ₹ 187.03 billion in 9M-2024
- Leading private sector non-life insurer in India with a market share<sup>1</sup> of 8.8% at December 31, 2023





# ICICI Securities and ICICI AMC

## ICICI Securities

- NSE active clients<sup>1</sup> market share at 5.3% at December 31, 2023 compared to 5.7% at September 30, 2023
- Retail equity market share was 13.1% in Q3-2024 compared to 12.8% in Q2-2024
- Market share in commodity trading segment<sup>2</sup> was 7.5% in Q3-2024 compared to 7.8% in Q2-2024

## ICICI AMC

- AAUM<sup>3</sup> grew by 25.9% y-o-y to ₹ 6,146 billion in Q3-2024
- Market leader in equity and hybrid AUM with market share of 13.3% at December 31, 2023



1. Active in trailing 12 months
2. Excluding FII, DII and proprietary
3. Average assets under management (excluding fund of funds); source: Association of Mutual Funds in India (AMFI)

# **Environmental, Social and Governance (ESG) initiatives**



# ESG at ICICI Bank




## Environment

*Promoting sustainable practices*

Focus on increasing Indian Green Building Council certification of Bank's premises 


Forest Stewardship Council certified recycled paper being used for pre-print forms at branches 

Enhancing internal risk assessment tools for evaluating climate transition risk and evaluate borrower risks in high-polluting sectors 




## Social

*Striving to create value for stakeholders*

Project 'GhanVan' launched with Tata Power, for nurturing biodiversity through tree plantation in the Western Ghats 


Process completed for ISO 45001-2018 certification of select offices on occupational health & safety management

Enhanced internal portal focusing on employee well-being in areas like fitness, financial planning and protection 

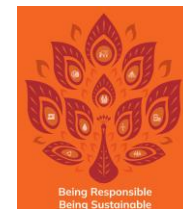


## Governance

*Being responsible and transparent*

Micro page developed on the Bank's website for all ESG and CSR related disclosures 

Extensive awareness campaigns through digital channels on cyber security, fraud prevention 



The Bank's efforts contribute to the UN Sustainable Development Goals



**Thank you**

## **Additional financial information**



# Yield, cost and margin

<b>Movement in yield, costs &amp; margins (Percent)<sup>1</sup></b>	<b>FY2023</b>	<b>Q3-2023</b>	<b>9M-2023</b>	<b>Q2-2024</b>	<b>Q3-2024</b>	<b>9M-2024</b>
Yield on total interest-earning assets <sup>2</sup>	7.87	8.07	7.62	8.64	8.71	8.69
- <i>Yield on advances</i>	8.94	9.13	8.65	9.81	9.79	9.82
Cost of funds	3.93	3.95	3.80	4.78	4.96	4.79
- <i>Cost of deposits</i>	3.66	3.65	3.56	4.53	4.72	4.53
Net interest margin <sup>2</sup>	4.48	4.65	4.33	4.53	4.43	4.57
- <i>Domestic</i>	4.61	4.79	4.47	4.61	4.52	4.66
- <i>Overseas</i>	0.61	0.63	0.49	1.56	1.47	1.35

◀ slide 9



1. Annualised for all interim periods
2. Impact of interest on income tax refund of 4 bps in Q3-2024 and 2 bps in 9M-2024 (1 bp in FY2023, nil in Q2-2024, nil in Q3-2023, 1 bp in 9M-2023)

# Consolidated profit & loss statement

(₹ billion)	FY2023	Q3-2023	9M-2023	Q2-2024	Q3-2024	9M-2024	Q3-o-Q3 growth
Net interest income	705.23	186.41	505.64	210.30	214.57	632.25	15.1%
Non-interest income	651.12	162.41	456.29	183.54	186.14	519.46	14.6%
- Fee income	228.72	57.09	168.03	68.88	70.64	201.48	23.7%
- Premium income	411.37	101.53	279.60	106.79	105.88	289.64	4.3%
- Other income	11.03	3.79	8.65	7.87	9.62	28.34	-
<b>Total income</b>	<b>1,356.35</b>	<b>348.82</b>	<b>961.93</b>	<b>393.84</b>	<b>400.71</b>	<b>1,151.71</b>	<b>14.9%</b>
Operating expenses	824.39	205.12	582.02	239.10	239.09	678.76	16.6%
<b>Operating profit</b>	<b>531.96</b>	<b>143.70</b>	<b>379.91</b>	<b>154.74</b>	<b>161.62</b>	<b>472.95</b>	<b>12.5%</b>



# Consolidated profit & loss statement

(₹ billion)	FY2023	Q3-2023	9M-2023	Q2-2024	Q3-2024	9M-2024	Q3-o-Q3 growth
<b>Operating profit</b>	<b>531.96</b>	<b>143.70</b>	<b>379.91</b>	<b>154.74</b>	<b>161.62</b>	<b>472.95</b>	<b>12.5%</b>
Contingency provisions	56.50	15.00	40.50	-	-	-	-
Other provisions	12.90	9.34	11.68	6.49	10.20	30.14	9.2%
<b>Profit before tax</b>	<b>462.56</b>	<b>119.36</b>	<b>327.73</b>	<b>148.25</b>	<b>151.42</b>	<b>442.81</b>	<b>26.9%</b>
Tax	117.92	30.00	82.95	38.09	38.86	112.46	29.5%
Share in profit of associates	9.98	2.29	7.47	3.35	2.60	8.46	13.5%
Minority interest	14.25	3.73	10.41	4.55	4.63	12.96	24.1%
<b>Profit after tax</b>	<b>340.37</b>	<b>87.92</b>	<b>241.84</b>	<b>108.96</b>	<b>110.53</b>	<b>325.85</b>	<b>25.7%</b>





# Key ratios (consolidated)

Percent	FY2023	Q3-2023	9M-2023	Q2-2024	Q3-2024	9M-2024
Return on equity <sup>1</sup>	17.3	17.5	16.6	18.9	18.5	18.9
Weighted average EPS <sup>1</sup> (₹)	48.9	50.0	46.1	61.9	62.7	62.0
Book value (₹)	307	293	293	331	347	347

◀ slide 9



1. Annualised for all interim periods

# Balance sheet: liabilities

(₹ billion)	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023
Net worth	1,912.69	2,160.49	2,268.37
- Equity capital	13.96	14.01	14.03
- Reserves	1,898.73	2,146.48	2,254.34
Deposits	11,220.49	12,947.42	13,323.15
- Current	1,456.26	1,553.04	1,534.11
- Savings	3,632.16	3,723.26	3,745.84
- Term	6,132.08	7,671.12	8,043.20
Borrowings <sup>1</sup>	1,305.50	1,167.58	1,268.71
Other liabilities	778.80	932.31	971.99
<b>Total liabilities</b>	<b>15,217.48</b>	<b>17,207.80</b>	<b>17,832.22</b>

- Credit/deposit ratio of 84.6% on the domestic balance sheet at Dec 31, 2023 (Sep 30, 2023: 84.1%; Dec 31, 2022: 84.7%)



1. Including impact of rupee depreciation

# Composition of borrowings

(₹ billion)	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023
Domestic	999.65	883.38	947.38
- Capital instruments	82.60	39.66	28.38
- Other borrowings	917.05	843.73	919.00
- Long term infrastructure bonds	459.04	459.09	460.18
- Refinance	292.77	325.81	387.12
Overseas borrowings <sup>1</sup>	305.85	284.20	321.33
<b>Total borrowings</b>	<b>1,305.50</b>	<b>1,167.58</b>	<b>1,268.71</b>



slide 12

1. Including impact of rupee depreciation

# Consolidated balance sheet

(₹ billion)	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023
Cash & bank balances	1,398.80	1,291.02	1,214.49
Investments	6,125.58	7,152.64	7,548.65
Advances	10,380.91	11,821.09	12,291.98
Fixed & other assets	966.80	983.75	1,025.06
<b>Total assets</b>	<b>18,872.09</b>	<b>21,248.50</b>	<b>22,080.18</b>
Net worth	2,045.93	2,318.84	2,438.31
Minority interest	65.73	72.04	74.32
Deposits	11,523.25	13,252.53	13,668.42
Borrowings	1,924.97	1,897.10	2,009.67
Liabilities on policies in force	2,399.75	2,593.50	2,735.64
Other liabilities	912.46	1,114.49	1,153.82
<b>Total liabilities</b>	<b>18,872.09</b>	<b>21,248.50</b>	<b>22,080.18</b>



# Branch and ATM network

Branches	Mar 31, 2021	Mar 31, 2022	Mar 31, 2023	Jun 30, 2023	Sep 30, 2023	Dec 31, 2023	% share at Dec 31, 2023
Metro	1,542	1,567	1,709	1,775	1,838	1,882	29.5%
Urban	1,063	1,074	1,160	1,203	1,250	1,298	20.4%
Semi urban	1,537	1,599	1,712	1,753	1,797	1,814	28.5%
Rural	1,124	1,178	1,319	1,343	1,363	1,377	21.6%
<b>Total branches</b>	<b>5,266</b>	<b>5,418</b>	<b>5,900</b>	<b>6,074</b>	<b>6,248</b>	<b>6,371</b>	<b>100.0%</b>
<b>Total ATMs and CRMs</b>	<b>16,834</b>	<b>16,609</b>	<b>16,650</b>	<b>16,731</b>	<b>16,927</b>	<b>17,037</b>	



slide 12

# Balance sheet: assets

(₹ billion)	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023
Cash & bank balances	1,224.71	1,094.62	993.28
Investments	3,370.51	4,132.53	4,366.50
- <i>SLR investments</i>	2,867.42	3,480.84	3,683.42
- <i>Equity investment in subsidiaries<sup>1</sup></i>	69.78	69.78	69.78
Advances	9,740.47	11,105.42	11,537.71
Fixed & other assets	881.79	875.23	934.73
- <i>RIDF<sup>2</sup> and related</i>	225.67	202.45	211.27
<b>Total assets</b>	<b>15,217.48</b>	<b>17,207.80</b>	<b>17,832.22</b>



1. In addition, the Bank's equity investment in ICICI Lombard General Insurance Company Limited was ₹ 13.31 billion. The company ceased to be a subsidiary of the Bank during Q2-2022
2. Rural Infrastructure Development Fund

# Equity investment in subsidiaries

(₹ billion)	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023
ICICI Prudential Life Insurance	32.75	32.75	32.75
ICICI Bank Canada	9.96	9.96	9.96
ICICI Bank UK	9.70	9.70	9.70
ICICI Home Finance	13.62	13.62	13.62
ICICI Securities Limited	1.22	1.22	1.22
ICICI Securities Primary Dealership	1.58	1.58	1.58
ICICI AMC	0.61	0.61	0.61
ICICI Venture Funds Mgmt	0.05	0.05	0.05
Others	0.29	0.29	0.29
<b>Total</b>	<b>69.78</b>	<b>69.78</b>	<b>69.78</b>



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# Portfolio composition

	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023
Domestic	92.8%	93.4%	93.4%
International	7.2%	6.6%	6.6%
<b>Total consolidated advances (₹ billion)</b>	<b>10,381</b>	<b>11,821</b>	<b>12,292</b>



# Retail, rural and business banking NPAs

₹ in billion	Dec 31, 2022	Sep 30, 2023	Dec 31, 2023
Gross retail, rural and business banking NPAs	122.45	128.52	137.88
- as a % of gross advances	1.78%	1.61%	1.65%
Net retail, rural and business banking NPAs	43.51	44.25	48.81
- as a % of net advances	0.64%	0.56%	0.59%



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# Sector-wise exposures

Top 10 sectors <sup>1</sup> : % of total exposure of the Bank	Mar 31, 2021	Mar 31, 2022	Mar 31, 2023	Jun 30, 2023	Sep 30, 2023	Dec 31, 2023
Retail finance <sup>2</sup>	33.9%	36.3%	38.3%	38.8%	39.2%	39.8%
Services – finance	9.9%	8.9%	8.7%	8.9%	8.4%	8.2%
Rural	6.3%	5.8%	6.2%	6.2%	6.1%	6.2%
Wholesale/retail trade	3.4%	3.3%	4.0%	4.2%	4.5%	4.7%
Banks	7.9%	7.9%	6.0%	4.7%	5.5%	4.6%
Electronics & engineering	4.5%	4.2%	4.0%	3.9%	3.8%	3.9%
Crude petroleum/refining & petrochemicals	4.9%	4.1%	3.8%	3.8%	3.6%	3.6%
Services - non finance	2.8%	3.0%	3.3%	3.5%	3.4%	3.5%
Road, port, telecom, urban development & other infra	3.5%	3.2%	3.0%	3.1%	3.0%	3.1%
<i>of which: Telecom</i>	<i>1.6%</i>	<i>1.4%</i>	<i>1.4%</i>	<i>1.4%</i>	<i>1.4%</i>	<i>1.4%</i>
Real estate	1.9%	2.2%	2.4%	2.5%	2.5%	2.5%
Construction	2.3%	2.3%	2.3%	2.3%	2.2%	2.3%
<b>Total (₹ billion)</b>	<b>14,223</b>	<b>16,648</b>	<b>20,245</b>	<b>20,985</b>	<b>22,102</b>	<b>22,874</b>



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1. Top 10 based on position at Dec 31, 2023

2. From Mar 31, 2022, the Bank has started reporting rural portfolio separately from retail finance. Previous period numbers have been re-classified

# Consolidated capital adequacy

Basel III (%)	Sep 30, 2023 <sup>1</sup>	Dec 31, 2023 <sup>2</sup>
Total capital	15.94%	14.38%
- Tier I	15.23%	13.73%
- of which: CET 1	15.15%	13.73%
- Tier II	0.71%	0.65%

- Including profits for 9M-2024, CET 1 ratio was 15.77%, Tier I ratio was 15.77% and total capital adequacy ratio was 16.42% at Dec 31, 2023



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1. Excludes profit for H1-2024
2. Excludes profit for 9M-2024

# Insurance entities

<b>ICICI Life (₹ billion)</b>	<b>FY2023</b>	<b>Q3-2023</b>	<b>Q2-2024</b>	<b>Q3-2024</b>
Annualised premium equivalent	86.40	18.21	20.62	19.07
- <i>Of which: protection</i>	<i>15.04</i>	<i>3.40</i>	<i>3.90</i>	<i>3.58</i>
Assets under management	2,511.91	2,518.84	2,719.03	2,866.76
Expense ratio <sup>1</sup>	21.5%	19.5%	25.0%	23.9%

<b>ICICI General (₹ billion)</b>	<b>FY2023</b>	<b>Q3-2023</b>	<b>Q2-2024</b>	<b>Q3-2024</b>
Gross written premium	217.72	56.00	62.72	64.37
Combined ratio	104.5%	104.4%	103.9%	103.6%
Return on average equity <sup>2</sup>	17.7%	14.3%	21.1%	15.3%



1. All expenses (including commission) / (Total premium – 90% of single premium)
2. Annualised for all interim periods

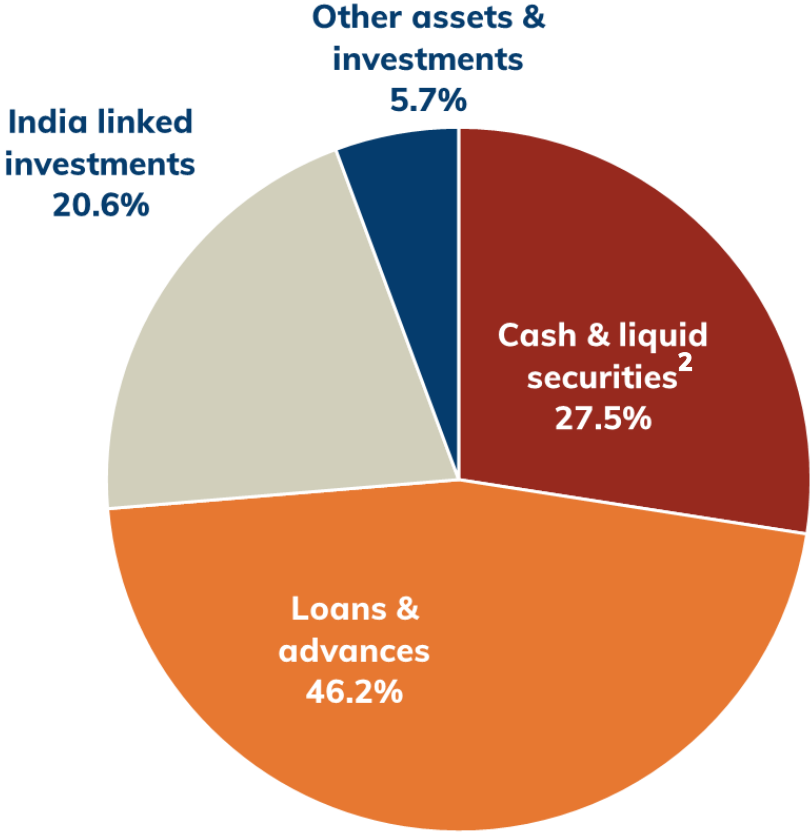
# ICICI Bank UK

<b>(USD million)</b>	<b>FY2023</b>	<b>Q3-2023</b>	<b>9M-2023</b>	<b>Q2-2024</b>	<b>Q3-2024</b>	<b>9M-2024</b>
Net interest income	52.6	13.8	36.7	16.5	16.7	50.6
Operating profit	21.7	7.9	11.9	8.0	10.0	29.1
Loans and advances	997.2	1,021.9	1,021.9	1,056.6	1,070.3	1,070.3
Deposits	1,617.4	1,529.8	1,529.8	1,591.1	1,834.3	1,834.3
- <i>Retail term deposits</i>	<i>650.2</i>	<i>494.9</i>	<i>494.9</i>	<i>663.2</i>	<i>868.6</i>	<i>868.6</i>
Capital adequacy ratio	27.1%	25.4%	25.4%	20.9%	20.1%	20.1%
- <i>Tier I</i>	<i>21.5%</i>	<i>20.1%</i>	<i>20.1%</i>	<i>20.7%</i>	<i>19.9%</i>	<i>19.9%</i>
Net impaired loans	32.4	20.9	20.9	14.9	13.7	13.7



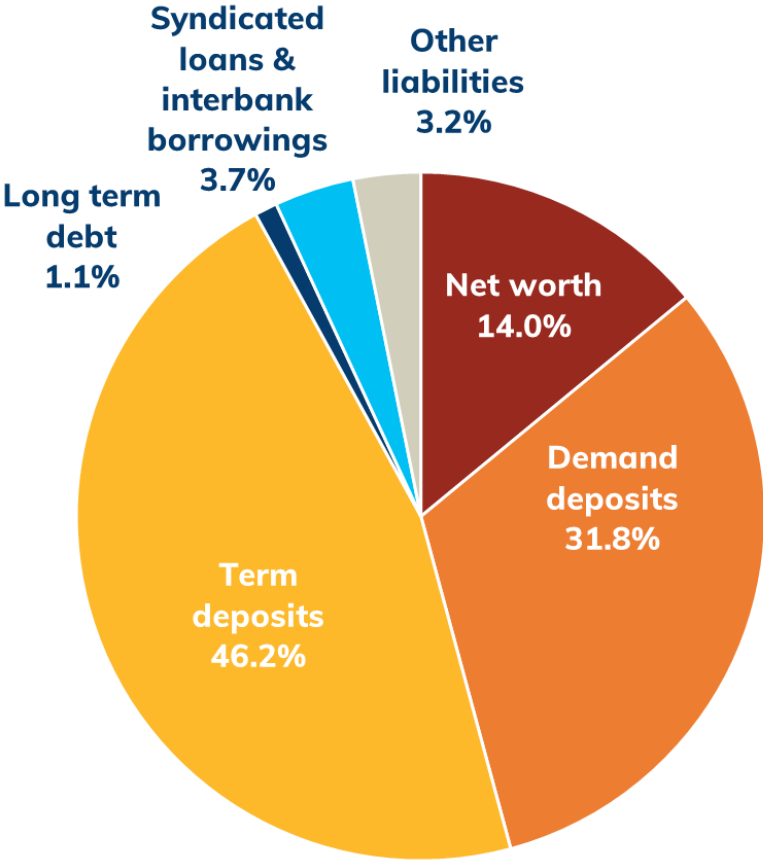
# ICICI Bank UK<sup>1</sup>

## Asset profile



**Total assets: USD 2.35 bn**

## Liability profile



**Total liabilities: USD 2.35 bn**



1. At Dec 31, 2023  
2. Includes cash & advances to banks and T Bills

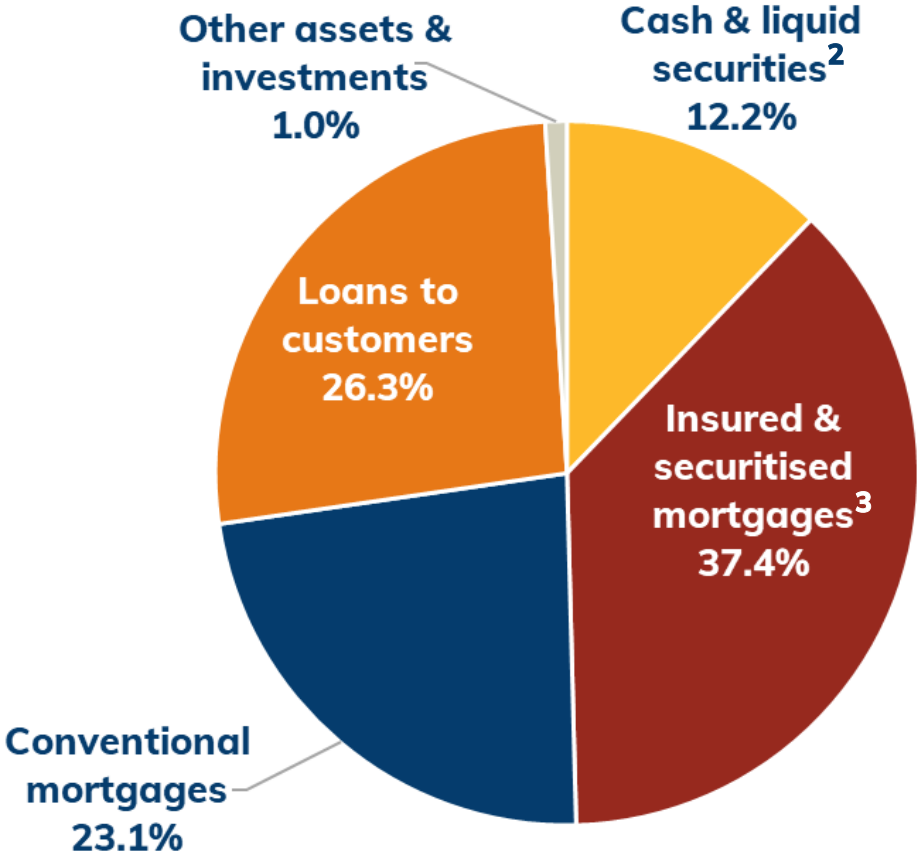
# ICICI Bank Canada

<b>(CAD million)</b>	<b>FY2023</b>	<b>Q3-2023</b>	<b>9M-2023</b>	<b>Q2-2024</b>	<b>Q3-2024</b>	<b>9M-2024</b>
Net interest income	84.2	25.0	57.4	30.7	30.2	88.3
Operating profit	65.6	19.3	44.9	27.4	24.4	73.6
Loans and advances	5,182.1	5,153.0	5,153.0	5,269.8	5,299.0	5,299.0
- <i>Residential mortgages</i>	<i>3,741.5</i>	<i>3,752.9</i>	<i>3,752.9</i>	<i>3,706.9</i>	<i>3,692.8</i>	<i>3,692.8</i>
Deposits	3,176.7	3,238.7	3,238.7	3,180.8	3,357.8	3,357.8
Capital adequacy ratio	17.3%	17.6%	17.6%	18.5%	18.5%	18.5%
- <i>Tier I</i>	<i>16.5%</i>	<i>16.8%</i>	<i>16.8%</i>	<i>17.8%</i>	<i>17.8%</i>	<i>17.8%</i>
Net impaired loans	4.4	1.8	1.8	12.3	8.6	8.6



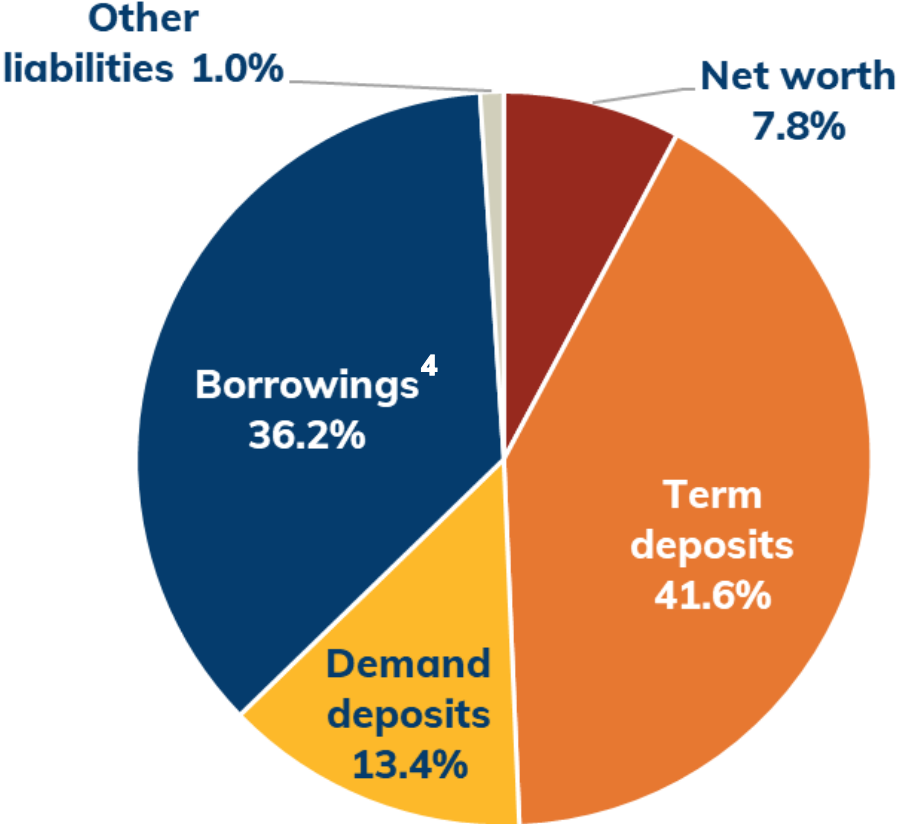
# ICICI Bank Canada<sup>1</sup>

## Asset profile



**Total assets: CAD 6.11 bn**

## Liability profile



**Total liabilities: CAD 6.11 bn**



1. At Dec 31, 2023
2. Includes cash & placements with banks and government securities
3. Insured mortgages include CAD 2,236.3 million of securitised mortgages at Dec 31, 2023 (Sep 30, 2023: CAD 2,263.2 million)
4. As per IFRS, proceeds of CAD 2,214.3 million at Dec 31, 2023 (Sep 30, 2023: CAD 2,238.6 million) on securitisation of residential mortgages are considered a part of borrowings



# ICICI Home Finance<sup>1</sup>

(₹ billion)	Sep 30, 2023	Dec 31, 2023
Loans and advances	193.66	208.28
Gross impaired loans (stage 3) <sup>2</sup>	4.83	4.28
Net impaired loans (stage 3)	2.39	2.58
Capital adequacy ratio	21.96%	21.07%



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1. As per Ind AS
2. Includes nil commercial real estate loans as at Dec 31, 2023 (Sep 30, 2023: ₹ 0.61 billion)