

Q1-2023: Performance review

Certain statements in this release relating to a future period of time (including inter alia concerning our future business plans or growth prospects) are forward-looking statements intended to qualify for the 'safe harbor' under applicable securities laws including the US Private Securities Litigation Reform Act of 1995. Such forward looking statements involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. These risks and uncertainties include, but are not limited to statutory and regulatory changes, international economic and business conditions, political or economic instability in the jurisdictions where we have operations, increase in non-performing loans, unanticipated changes in interest rates, foreign exchange rates, equity prices or other rates or prices, our growth and expansion in business, the adequacy of our allowance for credit losses, the actual growth in demand for banking products and services, investment income, cash flow projections, our exposure to market risks, changes in India's sovereign rating, and the impact of the Covid-19 pandemic which could result in fewer business opportunities, lower revenues, and an increase in the levels of non-performing assets and provisions, depending inter alia upon the period of time for which the pandemic extends, the remedial measures adopted by governments and central banks, and the sustenance of economic activity as well as other risks detailed in the reports filed by us with the United States Securities and Exchange Commission. Any forward-looking statements contained herein are based on assumptions that we believe to be reasonable as of the date of this release. ICICI Bank undertakes no obligation to update forward-looking statements to reflect events or circumstances after the date thereof. Additional risks that could affect our future operating results are more fully described in our filings with the United States Securities and Exchange Commission. These filings are available at www.sec.gov.



Highlights for Q1-2023



Key highlights for Q1-2023 (1/2)

Core operating profit¹

- Growth of 19.4% y-o-y to ₹ 102.73 bn
- Excluding dividend income from subsidiaries, core operating profit grew by 21.1% y-o-y

Deposits

- Average current account deposits increased by 23.0% y-o-y and 2.9% sequentially in Q1-2023
- Average savings account deposits increased by 19.1% y-o-y and 4.4% sequentially in Q1-2023
- Period-end term deposits grew by 11.4% y-o-y at June 30, 2022

Advances

- Domestic loans grew by 21.7% y-o-y
- Retail loans grew by 24.4% y-o-y
- Rural loans grew by 8.4% y-o-y
- Business banking portfolio grew by 44.7% y-o-y
- SME portfolio grew by 32.3% y-o-y
- Domestic corporate portfolio grew by 14.4% y-o-y



Key highlights for Q1-2023 (2/2)

Asset quality

- Net NPA ratio declined to 0.70% at Jun 30, 2022 from 0.76% at Mar 31, 2022 and 1.16% at June 30, 2021
- Net additions of ₹ 3.82 bn to gross NPAs in Q1-2023 (Q4-2022: net deletions of ₹ 4.89 bn)
- Total provisions of ₹ 11.44 bn in Q1-2023 (0.53% of average loans, 11.1% of core operating profit)
 - Includes contingency provision of ₹ 10.50 billion made on a prudent basis
- Provision coverage was 79.6% at Jun 30, 2022 (Mar 31, 2022: 79.2%)
- Fund based o/s of ₹ 73.76 bn (0.8% of advances) to all standard borrowers under resolution; provisions of ₹ 22.90 bn held against these borrowers
- Contingency provisions of ₹85.00 bn at Jun 30, 2022

Profit after tax and capital

- Profit after tax grew by 49.6% y-o-y to ₹ 69.05 bn in Q1-2023
- Common Equity Tier 1 ratio of 17.23%¹



Operating performance



P&L trends: Q1-2023

Net interest margin (%)

4.01 in Q1-2023 (Q4-2022: 4.00;

Q1-2022: 3.89)

Fee income

Growth of 31.8% y-o-y to ₹ 42.43 billon

Core operating profit to average assets (%)

2.95 in Q1-2023`

(Q4-2022: 3.06; Q1-2022: 2.88)

Provision to core operating profit (%)

11.1 in Q1-2023

(Q4-2022: 10.5; Q1-2022: 33.1)

Profit after tax

Growth of 49.6% y-o-y to ₹ 69.05 billon

Standalone return on equity (%)

15.9 in Q1-2023

(Q4-2022: 17.1; Q1-2022: 12.3)



Profit & loss statement

(₹ billion)	FY2022	Q1-2022	Q4-2022	Q1-2023	Q1-o-Q1 (%)
Net interest income ¹	474.66	109.36	126.05	132.10	20.8%
Non-interest income	176.14	37.06	46.08	46.29	24.9%
- Fee income	156.87	32.19	43.66	42.43	31.8%
- Dividend income ²	18.29	4.10	2.32	3.47	(15.4)%
- Others	0.98	0.77	0.10	0.39	(49.4)%
Core operating income	650.80	146.42	172.13	178.39	21.8%
Operating expenses	267.33	60.37	70.49	75.66	25.3%
- Employee expenses	<i>96.73</i> ³	23.74	24.29 ³	28.49 ³	20.0%
- Non-employee expenses	170.60	36.63	46.20	47.17	28.8%
Core operating profit	383.47	86.05	101.64	102.73	19.4%
Core operating profit excluding dividend income ²	365.18	81.95	99.32	99.26	21.1%

- 1. Includes interest on income tax refund of ₹ 0.95 bn in Q1-2023 (FY2022: ₹ 2.43 bn, Q1-2022: ₹ 0.14 bn, Q4-2022: ₹ 0.19 bn)
- 2. Dividend income from subsidiaries/associates



The Bank has changed its accounting policy from intrinsic value method to fair value method for all stock options granted after March 31, 2021 under its ESOS scheme based on RBI's clarification dated Aug 30, 2021. The fair value of ESOPs is estimated on the date of grant using Black-Scholes model and is recognised as compensation expense over the vesting period. Accordingly, the Bank has accounted for additional employee expense of ₹ 1.29 bn during Q1-2023, ₹ 0.69 bn during Q4-2022 and ₹ 2.63 bn during FY2022

Profit & loss statement

(₹ billion)	FY2022	Q1-2022	Q4-2022	Q1-2023	Q1-o-Q1 (%)
Core operating profit	383.47	86.05	101.64	102.73	19.4%
Treasury income	9.03	2.90	1.29	0.36	(87.6)%
Operating profit	392.50	88.95	102.93	103.09	15.9%
Net provisions	86.41	28.52	10.69	11.44	(59.9)%
- Contingency provisions	(0.25)	(10.50)	10.25	10.50	-
- Other provisions	86.66	39.02	0.44	0.94	<i>(97.6)</i> %
Profit before tax	306.09	60.43	92.24	91.65	51.7%
Tax	72.70	14.27	22.05	22.60	58.4%
Profit after tax	233.39	46.16	70.19	69.05	49.6%



Key ratios

Percent	FY2022	Q1-2022	Q4-2022	Q1-2023
Net interest margin ^{1,2}	3.96	3.89	4.00	4.01
Cost of deposits ²	3.53	3.65	3.48	3.46
Cost-to-income	40.5	40.4	40.6	42.3
Core operating profit/average assets ²	3.03	2.88	3.06	2.95
Provisions/core operating profit	22.5	33.1	10.5	11.1
Provisions/average advances ²	1.12	1.57	0.53	0.53
Return on average assets ²	1.84	1.54	2.11	1.98
Standalone return on equity ²	14.8	12.3	17.1	15.9
Weighted average EPS (₹) ²	33.7	26.8	41.0	39.8
Book value (₹)	245.4	220.0	245.4	255.7

Yield, cost and margin: slide 56

Consolidated P&L and ratios: slide 57-59



- Impact of interest on income tax refund 3 bps in Q1-2023 (FY2022: 2 bps, Q4-2022: 1 bps, Q1-2022: 1 bps) Annualised for all interim periods

Unconsolidated segment-wise PBT

Profit before tax (₹ billion)	FY 2022	Q1- 2022	Q4- 2022	Q1- 2023
Retail	114.00	3.89	46.43	38.10
Wholesale	90.53	19.09	32.78	36.88
Treasury	98.20	26.15	23.24	26.09
Others	3.11	0.80	0.04	1.08
Unallocated ¹	0.25	10.50	(10.25)	(10.50)
Total	306.09	60.43	92.24	91.65



Balance sheet growth



Deposits

(₹ billion)	Jun 30, 2021	Mar 31, 2022	Jun 30, 2022	Y-o-Y growth	% share at Jun 30, 2022
CASA	4,251.01	5,184.37	4,921.14	15.8%	46.9%
- Current	1,184.92	1,584.80	1,403.00	18.4%	13.4%
- Savings	3,066.09	3,599.57	3,518.14	14.7%	33.5%
Term	5,011.22	5,461.35	5,582.35	11.4%	53.1%
Total deposits	9,262.24	10,645.72	10,503.49	13.4%	100.0%
	Q1-2022	Q4-2022	Q1-2023		
Average CASA ratio	43.7%	45.2%	45.8%	-	-

- Average current account deposits increased by 23.0% y-o-y and 2.9% sequentially in Q1-2023
- Average savings account deposits increased by 19.1% y-o-y and 4.4% sequentially in Q1-2023



Balance sheet-liabilities: slide 60-61

Consolidated balance sheet: slide 62





Loan portfolio

(₹ billion)	Jun 30, 2021	Mar 31, 2022	Jun 30, 2022	Y-o-Y growth	% share at Jun 30, 2022 ⁴
Retail	3,841.92	4,546.35	4,779.41	24.4%	53.1%
Rural Ioans	710.00	768.30	769.98	8.4%	8.6%
Business banking	396.76	534.37	573.96	44.7%	6.4%
SME ¹	297.78	404.50	393.85	32.3%	4.4%
Domestic corporate and others	1,768.53	1,937.34	2,022.92	14.4%	22.4%
BRDS/IBPC ²	(30.00)	(13.50)	(41.50)	-	
Total domestic book	6,984.99	8,177.36	8,498.62	21.7%	94.9%
Overseas book ³	400.99	412.84	457.63	14.1%	5.1%
Total advances	7,385.98	8,590.20	8,956.25	21.3%	100.0%

- Including non-fund based outstanding, the share of retail portfolio was 44.0% of the total portfolio at Jun 30, 2022
- Of the total domestic loan book, 30% has fixed interest rates, 43% has interest rate linked to reportate, 6% has interest rate linked to other external benchmarks and 21% has interest rate linked to MCLR and other older benchmarks



- 1. SME portfolio includes borrowers with turnover less than ₹ 2.50 billion
- 2. Bill rediscounting scheme/Interbank participatory certificate
- 3. Includes impact of exchange rate movement
- 4. Proportions are gross of BRDS/IBPC

Balance sheet-assets: slides 64-65

Portfolio composition: slide 66

Retail portfolio

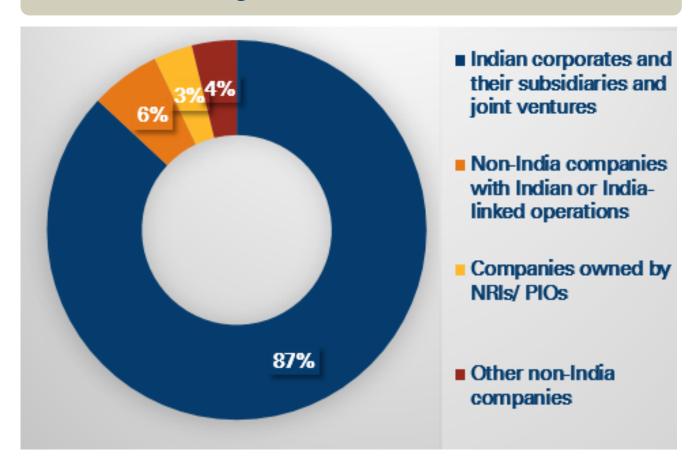
(₹ billion)	Jun 30, 2021	Mar 31, 2022	Jun 30, 2022	Y-o-Y growth	% share at Jun 30, 2022
Mortgages	2,493.87	2,930.63	3,050.76	22.3%	63.8%
Vehicle loans	624.82	680.51	702.30	12.4%	14.7%
- Auto finance	360.53	403.20	424.07	17.6%	8.9%
Commercial vehicle and equipmentTwo wheeler loans	251.56 12.74	261.67 15.64	260.85 17.38	3.7% 36.5%	5.5% 0.4%
Personal loans	494.70	628.73	683.75	38.2%	14.3%
Credit cards	171.56	250.62	280.10	63.3%	5.9%
Others	56.96	55.86	62.50	9.7%	1.3%
- Dealer funding loans	40.22	38.54	44.42	10.4%	0.9%
- Loan against shares and others	16.74	17.32	18.08	8.0%	0.4%
Total retail loans	3,841.92	4,546.35	4,779.41	24.4%	100.0%



Till Jun 30, 2022 the Bank disbursed \sim ₹ 190 bn under ECLGS schemes

Portfolio of overseas branches

Total outstanding¹ at Jun 30, 2022: USD 3.54 billion

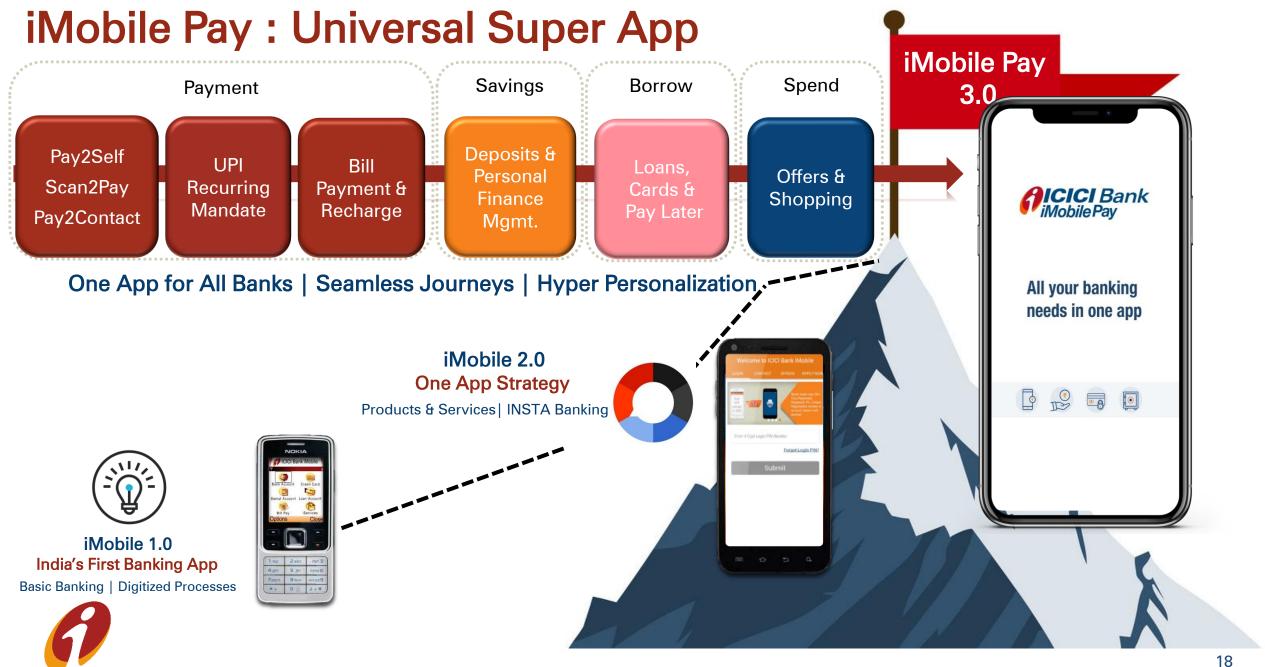


The overseas non-India linked corporate portfolio reduced by 52.8% year-on-year or about USD 513 million and 28.6% sequentially or about USD 183 million at Jun 30, 2022



Growing digital platforms





iMobile Pay – Built for all, Built for scale

Adoption and usage by non-ICICI Bank account holders

~7.3 mn activations¹

270,000 conversions²

1 35% q-o-q transactions³

25% q-o-q Scan to Pay³

1 58% q-o-q Pay to contact³

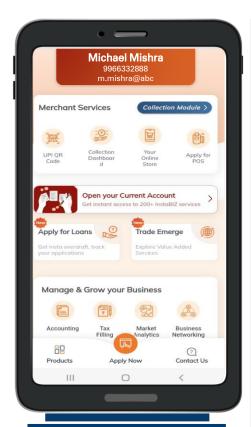




- 1. Till June 30, 2022
- 2. Non-ICICI Bank account holders who have taken at least one product from the Bank
- 3. Based on value; Q1-2023 over Q4-2022

InstaBIZ: Universal app for small business





Voice of customer

4.6 App rating⁴

1 mn + active users³

120,000 Registrations^{5,6}

- Pre-approved
- 2. Video KYC
- **During Q1-2023**
- 4. Rating on Android



- 5. From non-ICICI bank account holders
- 6. Till June 30, 2022
- 7. By count
- 8. Merchants with non-ICICI Bank current accounts registered for collections on InstaBIZ

Key metrics

Customer 360



161% y-o-y in Q1-2023 InstaOD limit set-up

Interoperable



58,500 New-to-Bank merchants acquired^{6,8}

Transactions

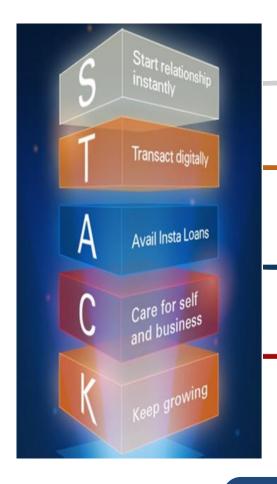


157% y-o-y in Q1-2023 Value of financial transactions

1.7x average CA balances digitally active vs inactive customer³

~90% Payment transactions done digitally^{3,7}

Digital solutions for merchant ecosystem



- Super merchant account: Zero balance, swipe based benefits
- Enabling Eazypay POS/QR onboarding for savings customers and non-ICICI Bank account holders
- Digital POS solutions through **Eazypay** (POS, UPI, Cards, etc.)
 - PG: Eazypay Pro , POS: Eazypay Platinum 2.0
- Merchant module in InstaBIZ
- Value added services
 - Eazysound: Sound device for QR transaction confirmation
 - Tap on Phone: Tap n Pay on Android phone
- Express credit: Instant settlement
- Merchant OD : Instant sanction and disbursement upto ₹ 2.5 mn
- Digital store management
- Eazyrewards program
- Buy now pay later- DC/CC EMI



Growth in spends¹ 2.8x

YoY growth in active merchants²: 69%



API Connect - Embedded banking for MSMEs

API

One To One integrations

High transaction volume, full fledged ERP users

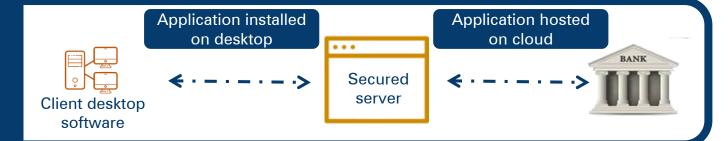




Bank Plugin

Plug-n-Play

Desktop accounting software users



Y-o-Y growth in throughput value²



Connected Banking

Pre-integrated

Cloud based on the fly solutions
- Accounting, Payroll



Growth in average CA balance³

Robust API Suite – Payments, Collections, Tax, Statement, Overdraft, Account Opening

Automated reconciliation

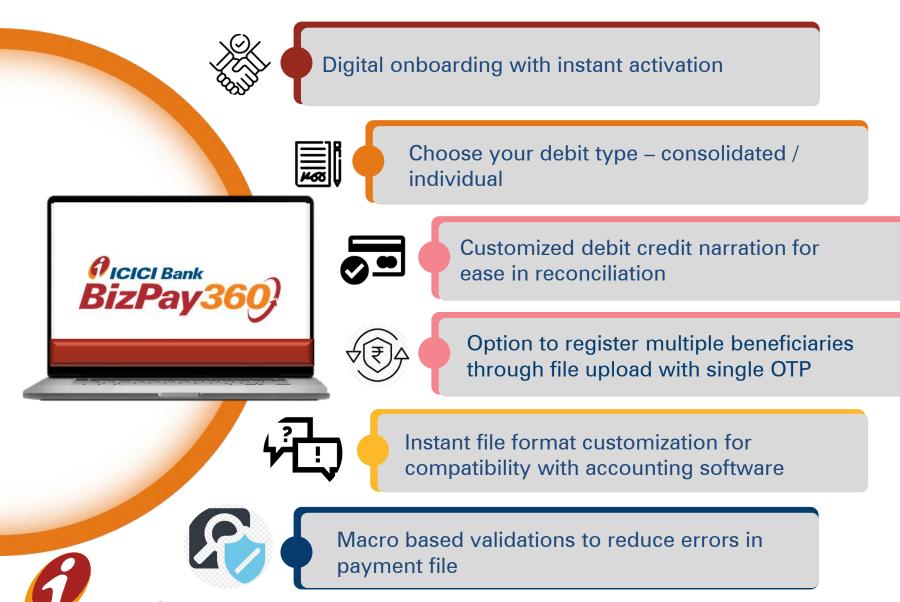
Low integration TAT¹ for APIs

Wide range of Partners on Connected Banking



- . Turn-around-time
- 2. Growth in Q1-2023 over Q1-2022
- 3. Q1-2023 over FY2022

BizPay360 – Bulk Payment Solution



35,000 + registrations¹



12%

Q-o-Q growth in throughput value²

1. In Q1-2023

2. Growth in Q1-2023 over Q4-2022

Bespoke trade solutions

Value driven by recent Initiatives

Corporate API Suite

A bouquet of APIs for corporate customers

2.7x Growth in corporate integration¹



End-to-end blockchain solution for domestic trade

2.4X Growth in volume¹

4.0x

Number of current accounts opened digitally¹

- 1 2
 - 1. Q1-2023 over Q1-2022
 - 2. Jun 2022 over Mar 2022
 - 3. Q1-2023



One stop solution for all trade needs

2.2x Growth in customers²

Insta ODFD

End to end digital journey for OD against FD

2.0x Utilization²

3.7x

Growth in volume of payment and collection transactions through API¹



A comprehensive suite of APIs enabling trade transactions from clients' ERP with document transfers in an encrypted format

Getting Businesses Future Ready

Simplify trade transactions

Boost your business

Direct integration & instant solution

Highly efficient mode of banking

Secured medium of integration

Reduced branch dependency

69%

Volume of trade transactions done digitally³

- Trade API enabled us to regularise export bills at the click of a button
- Successfully integrated bill lodgement APIs with client's ERP
 - One of the leading corporates in the textile & apparel space

Supply chain solutions







Multiple mode of integration (ERP/H2H/API)

Credit sanction within 29 minutes

Real time status update dashboard

Automated reconciliation of transaction

Outstanding book



2.6x y-o-y¹

Throughput



2.4x y-o-y²



Jun 2022 over Jun 2021

2. Q1-2023 over Q1-2022



An integrated supply chain finance solution

Provides corporate customers, their vendors and dealers with a one-stop solution to efficiently manage working capital requirements

Invoice Discounting

Factoring

Payable Financing

Vendor Financing

Reverse Factoring

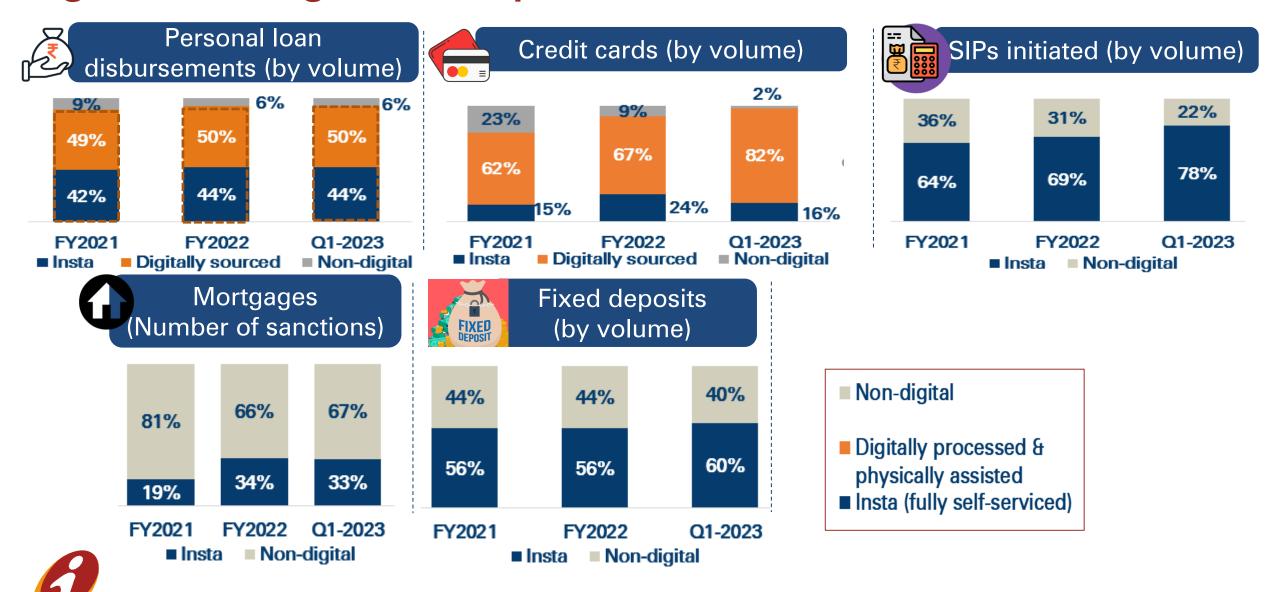
Fully automated transaction workflow

Automated repayment through virtual identifiers

Digital bulk counterparty onboarding

Scalable cloud based architecture

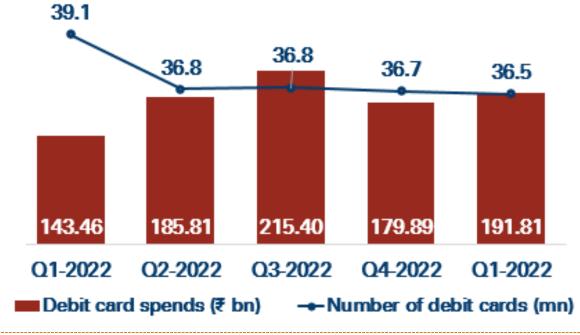
Digital sourcing for retail products in Q1-2023



Digital payments: credit and debit cards



Debit card spends



Partnerships



Issued 3.2 mn+ AmazonPay cards



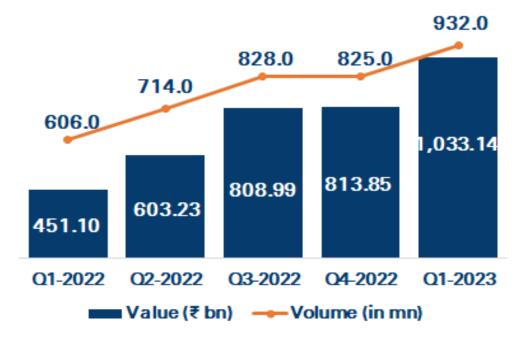




Digital payments

UPI: P2M¹ transactions

Value: 2.3x y-o-y Volume: 1.5x y-o-y



Market share by volume was 13% in Q1-2023

Electronic toll collections



52.8% y-o-y



■ Average monthly transactions (₹ billion)

Market share by value was 32% in Q1-2023; ranked 1st in the industry



Payments to merchants 28

Asset quality trends



NPA trends

(₹ billion)	Jun 30, 2021	Mar 31, 2022	Jun 30, 2022
Gross NPAs ¹	431.48	339.20	331.63
Less: cumulative provisions	338.42	269.59	265.07
Net NPAs ¹	93.06	69.61	66.56
Gross NPA ratio ¹	5.15%	3.60%	3.41%
Net NPA ratio ¹	1.16%	0.76%	0.70%
Provision coverage ratio	78.2%	79.2%	79.6%
Non-fund o/s to NPAs	41.01	36.40	36.70
Provisions on non-fund o/s to NPAs	16.55	20.51	20.75

 Net investment in security receipts of ARCs was ₹ 6.06 billion at Jun 30, 2022 (Mar 31, 2022: ₹ 8.07 billion, Jun 30, 2021: ₹ 17.13 billion)



Retail, rural and business banking NPAs: slide 67

NPA movement¹

₹ in billion	FY2022	Q1-2022	Q4-2022	Q1-2023
Opening gross NPA	413.73	413.73	370.53	339.20
Add: gross additions (1)	192.91	72.31	42.04	58.25
- Retail, rural and business banking	173.57	<i>67.73</i> ²	37.36	<i>50.37</i> ³
- Corporate and SME	19.34	4.58	4.68	7.88
Less: recoveries, upgrades and others (2)	163.63	36.27	46.93	54.43
- Retail, rural and business banking	132.93	22.64	36.13	43.13
- Corporate and SME	30.70	13.63	10.80	11.30
Net additions (1)-(2)	29.28	36.04	(4.89)	3.82
Less: write-offs	99.46	15.89	26.44	11.26
: sale of NPAs	4.35	2.40		0.13
Closing gross NPAs	339.20	431.48	339.20	331.63



- . Based on customer assets
- 2. Includes additions of ₹ 9.61 bn from kisan credit card portfolio and ₹ 11.30 bn from jewel loan portfolio
- 3. Includes additions of ₹ 7.55 bn from kisan credit card portfolio

Resolution under RBI frameworks

(₹ billion)	Jun 30, 2021	Mar 31, 2022	Jun 30, 2022
Retail, rural and business banking ¹	21.80	60.43	52.75
Corporate and SME ¹	26.84	22.24	21.01
Total fund based o/s ¹	46.84	82.67	73.76
Total fund based o/s as % of total advances	0.7%	1.0%	0.8%
Provisions held on loans under resolution	8.99	25.30	22.90



Standard asset and other provisions

(₹ billion)	Jun 30, 2021	Sep 30, 2021	Dec 31, 2021	Mar 31, 2022	Jun 30, 2022
Contingency provisions ¹	64.25	64.25	64.25	74.50	85.00
Provision on non-fund based o/s to NPAs	16.55	17.71	19.57	20.51	20.75
Provisions on fund based o/s to standard borrowers under resolution	8.99	19.50	24.36	25.30	22.90
General provisions on other standard assets and other provisions	49.02	48.06	52.08	58.87	59.05
Total	138.81	149.51	160.26	179.18	187.70
Total as a % of net advances	1.9%	2.0%	2.0%	2.1%	2.1%



Loan portfolio information

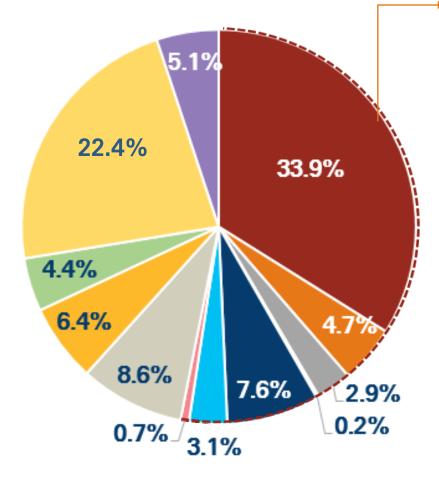


Diversified and granular loan book

Breakup of loan portfolio¹ at Jun 30, 2022



- Auto finance
- Commercial vehicle and equipment
- Two wheeler loans
- Personal loans
- Credit cards
- Other retail loans²
- Rural loans
- Business banking
- SME
- Corporate and others
- Overseas book



53.1% of total loans are retail³

Retail portfolio largely secured and built on proprietary data and analytics in addition to bureau checks and well-priced in relation to risk

Focus on granular exposures and higher rated corporates; provide full suite of banking products to corporate clients and their ecosystems



- I. Proportions are gross of BRDS/IBPC
- 2. Includes dealer funding, loan against shares and others
- 3. Including non-fund based outstanding, the share of retail portfolio was 44.0% of the total portfolio at Jun 30, 2022

Rating-wise loan book, excluding retail and rural portfolio

Rating category ¹	Mar 31, 2019	Mar 31, 2020	Mar 31, 2021	Mar 31, 2022	Jun 30, 2022
AA- and above	25.3%	27.3%	35.3%	36.1%	47.1%
A+, A, A-	32.5%	36.9%	33.7%	35.7%	25.8%
A- and above	57.7%	64.2%	69.1%	71.8%	72.9%
BBB+,BBB, BBB-	33.4%	29.8%	25.6%	24.5%	24.1%
BB and below	4.1%	3.0%	3.6%	2.2%	1.6%
Non-performing loans	4.4%	2.4%	1.1%	0.7%	0.7%
Unrated	0.4%	0.5%	0.5%	0.8%	0.7%
Total	100.0%	100.0%	100.0%	100.0%	100.0%
Total net loans, excluding retail and rural portfolio (₹ billion)	2,527	2,639	2,818	3,276	3,407



Corporate and SME: BB and below

₹ billion	Jun 30, 2021	Mar 31, 2022	Jun 30, 2022
BB and below outstanding ¹	139.75	108.08	82.09
- Fund and non-fund o/s to borrowers with loans under resolution	40.82	23.89	22.89
- Other borrowers with o/s greater than ₹ 1.00 bn²	64.31	58.81	38.05
- Other borrowers with o/s less than ₹ 1.00 bn²	34.62	25.38	21.15

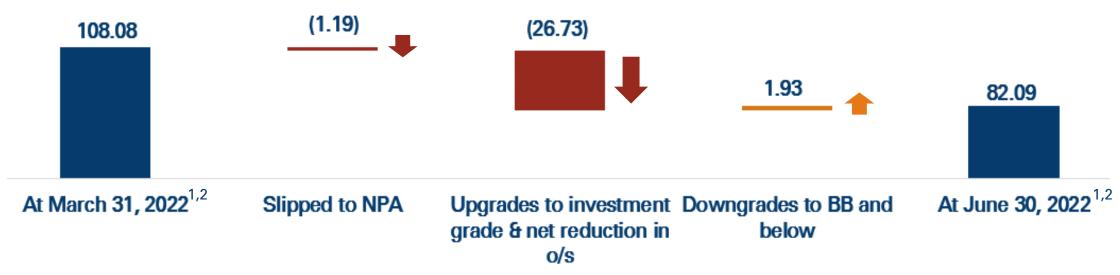
- Other than one account in power sector, where resolution has been implemented as RBI's Covid resolution framework, the maximum single borrower outstanding in the BB and below portfolio was less than ₹ 6.00 billion at Jun 30, 2022
- At Jun 30, 2022, total provisions³ held on BB and below portfolio were ₹ 8.61 billion (Mar 31, 2022: ₹ 12.32 billion)



- . Excludes banks, investments and fund and non-fund based outstanding to NPAs
- 2. Fund-based and non-fund based outstanding
- 3. Including provisions on loans under resolution

Movement in Corporate & SME BB and below: Q1-2023

(₹ billion)



 The upgrades and net reduction during Q1-2023 was mainly due to reduction in outstanding to a borrower in the telecom sector and upgrades of a few accounts in power and construction sectors



- 1. Fund-based and non-fund based outstanding
- 2. Excludes banks, investments and fund and non-fund based outstanding to NPAs

Mortgage portfolio



Mortgage portfolio includes home loans ~70%, top-up loans given to existing home loan customers 6%, office premises loans ~6% and loan against property ~18%



Home loans are geographically well diversified, built on fundamental premises of cashflow assessment of underlying borrower + meeting the legal and technical standards of the Bank for the property being mortgaged

Loan against property portfolio has conservative loan to value ratios, lending based on cash flows of business/individuals with limited reliance on the value of collateral; valuation of the property is carried out internally



iLens, an integrated, end-to-end, retail lending solution, covering all facets of loan lifecycle starting from sourcing till disbursement for all kind of customers. It is a single interface for employees, third party agencies and sourcing channels



Mortgage customers have liability relationship with the Bank

~ ₹ 2.5 mn

Average ticket size of home loan

~60%

Average loan-tovalue ratio of home loan

~35%

Average loan-to-value ratio of loan against property



Auto and two wheeler finance

Auto loan portfolio comprises 87% new vehicles and 13% used vehicles





Instant car loan disbursement, a industry first proposition, for pre-approved customers; delivery order is generated digitally in a seamless manner. The product won the 'Best Automobile/Car Loan Product Award' in 2021



ICICI Bank ICICIAuto.com, a one stop digital solution to assist customers in their car buying journey; offers superior and more personalized comits in the contraction of the contractio journey; offers superior and more personalised service to the customer; helps in reducing operating expenses

Two wheeler loans – onboarding mobility solution provides an end-to-end digital journey for customers with instant approval; instant verification and rule engine based decisioning



Auto loan customers have ~70% a liability relationship with the Bank

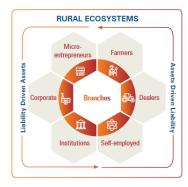
Digital sourcing ~85% and processing for new car loan



Rural and personal loan and credit card portfolio

Rural loans

Gold loans comprise 2.3% and kisan credit cards comprise 2.5% of the total loan book



Leverage opportunities for growth in identified ecosystems such as farmers, dealers, self-employed, corporates, institutions and microentrepreneurs



Through API integration with Bharat Bill Payment System, customers can instantly pay interest on their overdraft facilities; eliminates branch visits to service their loans



Personal loans and credit cards



Personal loan disbursements remained flat sequentially in Q1-2023

Growth in credit card spends driven by -



- Improvement in discretionary spending
- higher activation rate through digital onboarding of customers, including Amazon Pay credit cards
- Diversification through commercial cards
- ~75% Portfolio to existing customers
- ~85% Portfolio of salaried individuals
- ~75% Salaried customers from well rated corporates, MNCs, and government entities

SME and business banking portfolio





Focus on parameterised and programme based lending, granularity, collateral and robust monitoring; well diversified portfolio across sectors and geographies



Primary collateral in the business banking portfolio in the form of charge on current assets and backed by property



average ticket size of the incremental sanctions in SME

₹ 10-15 mn

Average ticket size of business banking loan

> 95%

Of business banking book fully collateralized with a collateral cover of > 100%



Exposure to power sector

(₹ billion)	Jun 30, 2021	Mar 31, 2022	Jun 30, 2022	Share at Jun 30, 2022 (%)
Borrowers classified as NPA or part of BB and below portfolio ¹	80.59	73.24	66.33	17.7%
Other borrowers	305.26	327.47	308.06	82.3%
Total	385.85	400.71	374.39	100.0%

• Of the other borrowers aggregating ₹ 308.06 billion, excluding exposure to State Electricity Boards, about 90% was rated A- and above





NBFCs, HFCs and builder portfolio

Outstanding (₹ billion)	Jun 30, 2022	Mar 31, 2022	Jun 30, 2022
NBFCs ¹	503.97	601.44	619.56
HFCs ¹	89.70	84.88	80.16
Builder portfolio (construction finance, lease rental discounting, term loans and working capital loans)	230.05	269.48	275.69

- Proportion of the NBFC and HFC portfolio internally rated BB and below or nonperforming at Jun 30, 2022 was < 0.5% (similar level as Mar 31, 2022)
- About 8.3% of the builder portfolio at Jun 30, 2022 was either internally rated BB and below or classified as non-performing (Mar 31, 2022: ~ 9.5%)



Concentration risk ratios

Details	Mar 31, 2019	Mar 31, 2020	Mar 31, 2021	Mar 31, 2022	Jun 30, 2022
Exposure to top 20 borrowers ¹ as a % of total exposure	10.8%	11.0%	12.1%	9.6%	9.2%
Exposure to top 10 groups as a % of total exposure	13.6%	12.1%	11.6%	10.3%	10.1%

All top 20 borrowers as of Jun 30, 2022 are rated A- and above internally



. Excludes banks

Capital



Strong capital position

	Mar 31,	Mar 31, 2022		D 22 ¹
	(₹ billion)	%	(₹ billion)	%
Total capital	1,693.13	19.16%	1,698.95	18.04%
- Tier I	1,621.21	18.35%	1,624.58	17.25%
- of which: CET1	1,555.00	17.60%	1,557.63	16.54%
- Tier II	71.92	0.81%	74.38	0.79%
Risk weighted assets	8,835.91		9,415.42	
- On balance sheet	8,069.72		8,585.41	
- Off balance sheet	766.19		830.01	

- Including profits for Q1-2023, CET1 ratio was 17.23%, Tier I ratio was 17.95% and total capital adequacy ratio was 18.74% at Jun 30, 2022
- Capital adequacy ratios well above the minimum regulatory requirement of CET1 ratio of 8.20%, Tier I ratio of 9.70% and total capital adequacy ratio of 11.70%



Consolidated capital adequacy: slide 69

Group companies



Profit after tax of key subsidiaries and associates

Profit after tax (₹ billion)	FY2022	Q1-2022	Q4-2022	Q1-2023
ICICI Prudential Life Insurance	7.54	(1.86)	1.85	1.56
ICICI Lombard General Insurance ³	12.71	1.94	3.13	3.49
ICICI Prudential Asset Management ¹	14.54	3.80	3.57	3.05
ICICI Securities (Consolidated) ¹	13.83	3.11	3.40	2.74
ICICI Securities Primary Dealership ^{1,2}	3.30	1.24	0.42	0.20
ICICI Home Finance ¹	1.64	0.17	0.53	0.40
ICICI Venture	0.00^{4}	0.01	0.16	(0.08)
ICICI Bank UK (USD million)	10.9	2.9	3.1	3.4
ICICI Bank Canada (CAD million)	29.2	5.0	4.3	7.2

Details on key subsidiaries and associates: slides 70-75



- 2. Represents total comprehensive income
- 3. In accordance with the Scheme of Arrangement between ICICI General and Bharti AXA General Insurance, assets and liabilities of Bharti AXA's general insurance business vested with ICICI General on the appointed date of April 1, 2020. ICICI General's financial statements for Q1-2022 have been restated to reflect the scheme.
 - I. Insignificant amount



Insurance entities

ICICI Prudential Life Insurance

- Value of new business (VNB) increased by 31.6% y-o-y to ₹ 4.71 billion in Q1-2023
- VNB margin increased to 31.0% in Q1-2023 to 28.0% in FY2022
- Annualised premium equivalent (APE) grew by 24.7% y-o-y to ₹ 15.20 billion in Q1-2023
 - Annuity APE increased by 69.0% y-o-y to ₹ 0.98 billion
- New business sum assured grew by 24.9% y-o-y in Q1-2023; market share at 15.8% in Q1-2023

ICICI Lombard General Insurance¹

- Gross direct premium income grew by 28.2% y-o-y to ₹ 53.70 billion in Q1-2023
- Market leader in motor segment with a share of 11.3% at June 30, 2022



I. In accordance with the Scheme of Arrangement between ICICI General and Bharti AXA General Insurance, assets and liabilities of Bharti AXA's general insurance business vested with ICICI General on the appointed date of April 1, 2020. ICICI General's financial statements for Q1-2022 have been restated to reflect the scheme.

ICICI Securities and ICICI AMC

ICICI Securities

- Total revenue¹ grew by 6.3% y-o-y to ₹ 7.95 billion in Q1-2023
- Overall active clients increased by 62.3% y-o-y and 5.0% sequentially to 3.6 million in Q1-2023
- Retail derivative market share improved from 3.3% in Q4-2022 to 3.5% in Q1-2023
- Recently launched commodity trading segment continues to gain market share which was 4.4% in Q1-2023

ICICI AMC

- AAUM² grew by 11.7% y-o-y to ₹ 4,654.68 billion in Q1-2023
- Market leader in equity and hybrid AUM with market share of 13.1% at June 30, 2022



Environmental, Social and Governance (ESG) initiatives



ESG at ICICI Bank



Environment

Conduct business responsibly and promote sustainable environmental practices

- The Bank has formulated an approach to address risks from climate change as part of the Climate Risk Management Framework
- 134 locations certified till June 30, 2022 by IGBC



Social

Continuously strive to create value for all stakeholders

- Water harvesting projects with potential of 8 billion litres undertaken till date as part of CSR initiatives
- Digital offerings to enhance access to financial services
- Lending to rural women and promoting entrepreneurship; credit provided to 9.2 million women through over 710,000 SHGs as on June 30, 2022



Governance

Being responsible and transparent in business

- The Board approved Environmental, Social and Governance Policy is disclosed on the Bank's website
- Principles of 'Fair to Customer, Fair to Bank' and 'One Bank, One RoE' driving the Bank's business





Thank you

Additional financial information



Yield, cost and margin

Movement in yield, costs & margins (Percent) ¹	FY2022	Q1-2022	Q4-2022	Q1-2023
Yield on total interest-earning assets	7.21	7.25	7.19	7.19
- Yield on advances	8.27	8.26	8.31	8.12
Cost of funds	3.71	3.82	3.68	3.67
- Cost of deposits	3.53	3.65	3.48	3.46
Net interest margin ²	3.96	3.89	4.00	4.01
- Domestic	4.07	3.99	4.12	4.14
- Overseas	0.29	0.27	0.35	0.33





- 1. Annualised for all interim periods
- Impact of interest on income tax refund 3 bps in Q1-2023 (FY2022: 2 bps, Q4-2022: 1 bps, Q1-2022: 1 bps)

Consolidated profit & loss statement

(₹ billion)	FY2022	Q1-2022 ¹	Q4-2022	Q1-2023	Q1-o-Q1 growth
Net interest income	542.40	125.47	143.66	150.70	20.1%
Non-interest income	621.29	127.38	178.34	130.60	2.5%
- Fee income	203.35	43.40	55.30	38.63	(11.0)%
- Premium income	389.60	72.28	119.34	75.37	4.3%
- Other income	28.34	11.70	3.70	16.60	41.9%
Total income	1,163.69	252.85	322.00	281.30	11.3%
Operating expenses	731.52	158.71	206.72	170.07	7.2%
Operating profit	432.17	94.14	115.28	111.23	18.2%





In accordance with the Scheme of Arrangement between ICICI General and Bharti AXA General Insurance, assets and liabilities of Bharti AXA's general insurance business vested with ICICI General on the appointed date of April 1, 2020. The Bank's consolidated financial statements for Q1-2022 have been restated to reflect the scheme

Consolidated profit & loss statement

(₹ billion)	FY2022	Q1-2022 ¹	Q4-2022	Q1-2023	Q1-o-Q1 growth
Operating profit	432.17	94.14	115.28	111.23	18.2%
Contingency provisions ²	(0.25)	(10.50)	10.25	10.50	-
Other provisions	90.02	40.21	0.79	0.81	(98.0)%
Profit before tax	342.40	64.43	104.24	99.92	55.1%
Tax	84.56	16.51	25.13	25.05	51.7%
Share in profit of associates	7.54	1.28	1.78	2.11	64.8%
Minority interest	14.28	1.57	3.70	3.13	-
Profit after tax	251.10	47.63	77.19	73.85	55.0%





In accordance with the Scheme of Arrangement between ICICI General and Bharti AXA General Insurance, assets and liabilities of Bharti AXA's general insurance business vested with ICICI General on the appointed date of April 1, 2020. The Bank's consolidated financial statements for Q1-2022 have been restated to reflect the scheme

Represents contingency provisions made by ICICI Bank

Key ratios (consolidated)

Percent	FY2022	Q1-2022	Q4-2022	Q1-2023
Return on equity ¹	14.8	11.9	17.5	15.9
Weighted average EPS¹ (₹)	36.2	27.5	45.1	42.6
Book value (₹)	262	235	262	273





Balance sheet: liabilities

(₹ billion)	Jun 30, 2021	Mar 31, 2022	Jun 30, 2022
Net worth	1,523.76	1,705.12	1,778.78
- Equity capital	13.85	13.90	13.91
- Reserves	1,509.91	1,691.22	1,764.87
Deposits	9,262.24	10,645.72	10,503.49
- Current	1,184.92	1,584.80	1,403.00
- Savings	3,066.09	3,599.57	3,518.14
- Term	5,011.22	5,461.35	5,582.35
Borrowings ¹	891.31	1,072.31	1,154.54
Other liabilities	529.23	683.83	719.00
Total liabilities	12,206.54	14,112.98	14,155.81

 Credit/deposit ratio of 81.6% on the domestic balance sheet at Jun 30, 2022 (Mar 31, 2022: 77.5%)



Composition of borrowings

(₹ billion)	Jun 30, 2021	Mar 31, 2022	Jun 30, 2022
Domestic	611.73	753.10	756.62
- Capital instruments	172.57	138.51	138.80
- Other borrowings	439.16	614.59	617.82
- Long term infrastructure bonds	221.39	387.84	388.09
Overseas borrowings ¹	279.58	319.21	397.93
Total borrowings	891.31	1,072.31	1,154.54



Consolidated balance sheet

(₹ billion)	Jun 30, 2021 ¹	Mar 31, 2022	Jun 30, 2022
Cash & bank balances	1,204.80	1,831.26	1,275.90
Investments	5,300.56	5,670.98	5,655.77
Advances	7,984.99	9,203.08	9,572.07
Fixed & other assets	876.96	821.05	924.03
Total assets	15,367.31	17,526.37	17,427.77
Net worth	1,626.38	1,820.52	1,896.99
Minority interest	54.88	59.81	60.18
Deposits	9,549.54	10,913.66	10,777.90
Borrowings	1,368.96	1,616.03	1,660.64
Liabilities on policies in force	2,128.17	2,288.27	2,188.25
Other liabilities	639.38	828.08	843.81
Total liabilities	15,367.31	17,526.37	17,427.77





In accordance with the Scheme of Arrangement between ICICI General and Bharti AXA General Insurance, assets and liabilities of Bharti AXA's general insurance business vested with ICICI General on the appointed date of April 1, 2020. AXA's general insurance business vested with ICICI General on the appointed date of April 1, 2020. The Bank's consolidated financial statements for Q1-2022 have been restated to reflect the scheme

Branch and ATM network

Branches	Mar 31, 2019	Mar 31, 2020	Mar 31, 2021	Mar 31, 2022	Jun 30, 2022	% share at Jun 30, 2022
Metro	1,438	1,585	1,542	1,567	1,594	28.8%
Urban	991	1,067	1,063	1,074	1,091	19.7%
Semi urban	1,453	1,546	1,537	1,599	1,632	29.5%
Rural	992	1,126	1,124	1,178	1,217	22.0%
Total branches	4,874	5,324	5,266	5,418	5,534	100%
Total ATMs	14,987	15,688	14,136	13,626	13,379	





Balance sheet: assets

(₹ billion)	Jun 30, 2021	Mar 31, 2022	Jun 30, 2022
Cash & bank balances	1,058.64	1,678.22	1,132.23
Investments	2,948.49	3,102.41	3,212.52
- SLR investments	2,278.28	2,563.78	2,785.95
- Equity investment in subsidiaries ²	97.57	67.13	67.13
Advances	7,385.98	8,590.20	8,956.25
Fixed & other assets	813.43	742.14	854.80
- RIDF ¹ and related	305.07	264.19	255.46
Total assets	12,206.54	14,112.98	14,155.81





^{1.} Rural Infrastructure Development Fund

In addition, at June 30, 2022 and March 31, 2022 the Bank's equity investment in ICICI Lombard General Insurance Company Limited was ₹ 13.31 billion. The company ceased to be a subsidiary of the Bank during Q2-2022

Equity investment in subsidiaries

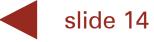
(₹ billion)	Jun 30, 2021	Mar 31, 2022	Jun 30, 2022
ICICI Prudential Life Insurance	32.75	32.75	32.75
ICICI Bank Canada	18.74	9.96	9.96
ICICI Bank UK	18.05	9.70	9.70
ICICI Lombard General Insurance	13.31	-1	-1
ICICI Home Finance	11.12	11.12	11.12
ICICI Securities Limited	1.22	1.22	1.22
ICICI Securities Primary Dealership	1.58	1.58	1.58
ICICI AMC	0.61	0.61	0.61
ICICI Venture Funds Mgmt	0.05	0.05	0.05
Others	0.14	0.14	0.14
Total	97.57	67.13	67.13



Portfolio composition

	Jun 30, 2021	Mar 31, 2022	Jun 30, 2022
Domestic	89.7%	91.2%	91.0%
International	10.3%	8.8%	9.0%
Total consolidated advances (₹ billion)	7,985	9,203	9,572





Retail, rural and business banking NPAs

₹ in billion	Jun 30, 2021	Mar 31, 2022	Jun 30, 2022
Gross retail, rural and business banking NPAs	189.90	128.32	127.19
- as a % of gross advances	3.75%	2.17%	2.05%
Net retail, rural and business banking NPAs	71.51	53.05	50.22
- as a % of net advances	1.45%	0.91%	0.82%





Sector-wise exposures

Top 10 sectors ¹ : % of total exposure of the Bank	Mar 31, 2019	Mar 31, 2020	Mar 31, 2021	Mar 31, 2022	Jun 30, 2022
Retail finance ²	30.4%	32.2%	33.9%	36.3%	38.0%
Rural	4.7%	4.9%	6.3%	5.8%	6.0%
Services – finance	7.3%	8.4%	9.9%	8.9%	8.8%
Banks	7.9%	6.4%	7.9%	7.9%	6.2%
Crude petroleum/refining &	5.7%	5.9%	4.9%	4.1%	4.1%
petrochemicals					
Electronics & engineering	6.7%	6.1%	4.5%	4.2%	4.0%
Wholesale/retail trade	3.3%	3.9%	3.4%	3.3%	3.4%
Road, port, telecom, urban development	4.6%	4.3%	3.5%	3.2%	3.3%
& other infra					
of which: Telecom	2.0%	1.7%	1.6%	1.4%	1.5%
Services - non finance	3.2%	3.0%	2.8%	3.0%	3.0%
Construction	3.0%	2.6%	2.3%	2.3%	2.3%
Iron/steel & products	2.3%	1.8%	1.6%	2.2%	2.3%
Total (₹ billion)	11,207	12,446	14,223	16,648	16,924





slide 43

Top 10 based on position at Jun 30, 2022

From Mar 31, 2022, the Bank has started reporting rural portfolio separately from retail finance. Previous period numbers have been reclassified

Consolidated capital adequacy

Basel III (%)	Mar 31, 2022 ¹	Jun 30, 2022 ²
Total capital	18.87%	17.78%
- Tier I	18.02%	16.97%
- of which: CET 1	17.34%	16.32%
- Tier II	0.84%	0.81%

Including profits for Q1-2023, CET 1 ratio was 16.99%, Tier I ratio was 17.64% and total capital adequacy ratio was 18.45% at Jun 30, 2022







- After reckoning the impact of proposed dividend
- Excludes profit for Q1-2023

Insurance entities

ICICI Life (₹ billion)	FY2022	Q1-2022	Q4-2022	Q1-2023
Annualised premium equivalent	77.33	12.19	26.08	15.20
- Of which: protection	13.13	2.70	4.57	3.30
Assets under management	2,404.92	2,231.71	2,404.92	2,300.72
Expense ratio ¹	18.6%	19.9%	20.6%	23.8%
ICICI General ² (₹ billion)	FY2022	Q1-2022	Q4-2022	Q1-2023
Gross written premium	185.62	42.67	50.01	55.30
Combined ratio	108.8%	123.5%	103.2%	104.1%
Return on average equity ³	14.7%	9.4%	14.0%	15.0%



- 1. All expenses (including commission) / (Total premium 90% of single premium)
- 2. In accordance with the Scheme of Arrangement between ICICI General and Bharti AXA General Insurance, assets and liabilities of Bharti AXA's general insurance business vested with ICICI General on the appointed date of April 1, 2020. ICICI General's financial statements for Q1-2022 have been restated to reflect the scheme.
 - Annualised for all interim periods

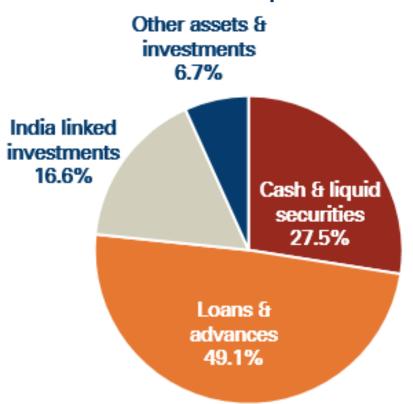
ICICI Bank UK

(USD million)	FY2022	Q1-2022	Q4-2022	Q1-2023
Net interest income	40.5	10.5	10.0	10.9
Operating profit	14.4	3.8	4.3	3.9
Loans and advances	1,244.3	1,544.1	1,244.3	1,068.8
Deposits	1,542.0	1,873.7	1,542.0	1,348.6
- Retail term deposits	240.0	428.6	240.0	193.3
Capital adequacy ratio	23.0%	30.2%	23.0%	24.9%
- Tier I	17.8%	25.4%	17.8%	19.7%
Net impaired loans	25.4	33.6	25.4	27.2



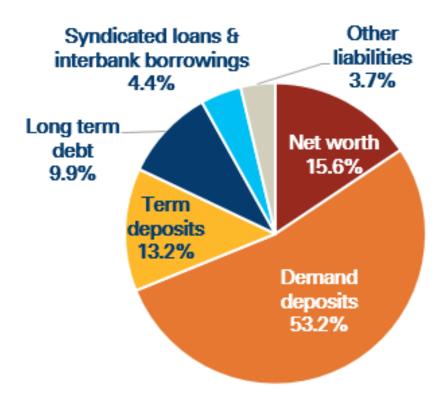
ICICI Bank UK¹

Asset profile



Total assets: USD 2.03 bn

Liability profile



Total liabilities: USD 2.03 bn



- 1. At Jun 30, 2022
- 2. Includes cash & advances to banks and T Bills
- 3. Includes securities re-classified to loans & advances

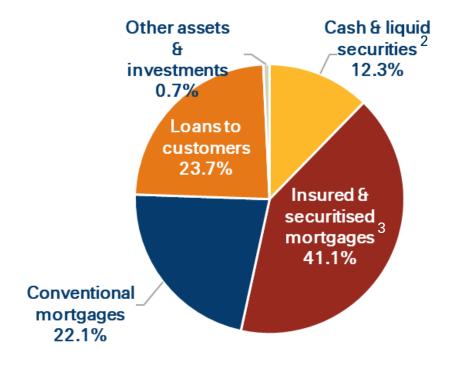
ICICI Bank Canada

(CAD million)	FY2022	Q1-2022	Q4-2022	Q1-2023
Net interest income	44.0	9.9	11.5	12.5
Operating profit	34.1	8.6	8.0	9.9
Loans and advances	4,984.1	5,018.9	4,984.1	5,154.4
- Residential mortgages	3,692.5	3,619.4	3,692.5	3,749.2
Deposits	2,851.7	2,783.6	2,851.7	3,044.2
Capital adequacy ratio	17.2%	24.8%	17.2%	16.4%
- Tier I	16.5%	24.0%	16.5%	15.7%
Net impaired loans	0.3	0.5	0.3	0.2

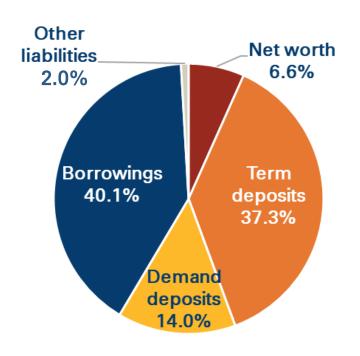


ICICI Bank Canada¹

Asset profile



Liability profile



Total assets: CAD 5.93 bn



Total liabilities: CAD 5.93 bn

- 1. At Jun 30, 2022
- 2. Includes cash & placements with banks and government securities
- 3. Insured mortgages include CAD 2,352.6 million of securitised mortgages at Jun 30, 2022 (Mar 31, 2022: CAD 2,400.3 million)
- 4. As per IFRS, proceeds of CAD 2,321.1 million at Jun 30, 2022 (Mar 31, 2022: CAD 2,369.2 million) on securitisation of residential mortgages are considered a part of borrowings

ICICI Home Finance¹

(₹ billion)	Mar 31, 2022	Jun 30, 2022
Loans and advances	144.98	148.32
Gross impaired loans (stage 3) ²	8.60	8.94
Net impaired loans (stage 3)	6.24	6.35
Capital adequacy ratio	21.90%	22.28%

• At Jun 30, 2022, loans to borrowers where resolution was implemented as per the framework announced by RBI in August 2020 and May 2021 were ₹ 7.45 billion (₹ 8.62 billion at March 31, 2022); provisions held on these loans were ₹ 0.83 billion (₹ 0.96 billion at March 31, 2022)





- As per Ind AS
- 2. Includes commercial real estate loans of ₹ 1.59 billion at Jun 30, 2022 (Mar 31, 2022: ₹ 1.62 billion)