

# 통계자료처리론 기말프로젝트

방재희

## Exhibit 1 Description of 236 Ellery Street Condominium

Rooms:	Five (two bedroom, one bath)
Location:	Mid-Cambridge
Interior Space:	1040 square feet of interior space
Monthly Condominium Fee:	\$175
Annual Property Taxes:	\$1,121
Price:	\$169,000
Put on market:	April 11, 1994
Rent Control Status:	In the event that owner wishes to let condominium, restrictions apply on monthly rent owner may charge.

1. 지역이 M 인 자료 중, 1994 년~1992 년도 자료로 각각 따로 뽑음

```
> data94=read.table("clipboard")
> names(data94) <-
c("AR","FP","LP","SP","CD","DAYS","IT","BED","BATH","ROOM","CONDO","TAX","RC")

> data93=read.table("clipboard")
> names(data93) <-
c("AR","FP","LP","SP","CD","DAYS","IT","BED","BATH","ROOM","CONDO","TAX","RC")

> data92=read.table("clipboard")
> names(data92) <-
c("AR","FP","LP","SP","CD","DAYS","IT","BED","BATH","ROOM","CONDO","TAX","RC")
```

2. 94, 93, 92 년별로,

1) 지역=M, 2) 940<=Interior94<=1140, 3) BED >=2 인 관측값 추출

```
> filter(data94, IT>=940 & IT<=1140 & BED>=2)
  AR   FP   LP   SP   CD DAYS   IT BED BATH ROOM CONDO TAX RC
1 M 189000 169000 162000 1/14/94 174 1058 3 1 6 135 966 1
2 M 154975 149000 140000 2/8/94 171 981 3 1 6 125 1788 1
3 M 187000 169000 166000 2/22/94 166 960 3 1 6 50 1545 1
4 M 189000 179000 172000 3/1/94 171 1125 2 1 5 250 1626 1
> filter(data93, IT>=940 & IT<=1140 & BED>=2)
  AR   FP   LP   SP   CD DAYS   IT BED BATH ROOM CONDO TAX RC
1 M 235000 219000 212500 1/15/93 55 1022 2 2 5 364 1963 0
2 M 139000 129000 118000 2/26/93 241 969 2 2 4 223 1142 0
3 M 179000 179000 170000 6/29/93 74 1100 3 1 6 312 1495 1
4 M 199000 199000 195000 7/16/93 83 1124 2 1 5 100 1596 1
5 M 194000 194000 189000 8/6/93 80 1058 3 1 5 163 1682 0
6 M 189000 153000 148000 8/31/93 185 1060 2 1 5 96 1239 1
7 M 235000 225000 210000 9/1/93 130 1012 2 2 4 435 1811 0
8 M 169500 169500 165000 9/24/93 55 1042 2 2 5 120 1929 0
9 M 189000 189000 177000 9/30/93 133 1120 2 1 5 108 1335 1
10 M 179000 179000 181000 10/29/93 43 1022 2 1 6 100 895 1
> filter(data92, IT>=940 & IT<=1140 & BED>=2)
  AR   FP   LP   SP   CD DAYS   IT BED BATH ROOM CONDO TAX RC
1 M 132000 132000 125000 1/24/92 140 940 2 1 4 123 412 1
2 M 169900 175000 160000 4/17/92 199 1000 2 2 5 100 830 0
3 M 144900 129000 119500 6/27/92 119 959 2 1 5 130 466 1
```

4	M	199000	189000	180000	8/14/92	166	950	2	2	5	100	1483	1
5	M	158000	158000	155000	10/30/92	69	990	2	1	6	160	1119	1
6	M	225000	165000	165000	11/2/92	515	1050	2	2	4	160	2676	0
7	M	190000	165000	160000	11/5/92	237	1060	2	1	5	100	1298	1

→ 94, 93, 92년도 기준으로 보면,

LP가 169,000과 비슷한 관측값 중, SP는 160,000 ~ 165,000 값을 활용할 수 있다.

3. 지역을 M으로 한정하고, 94, 93, 92 년별로,  
Last Price 를 독립변수로, SalePrice 를 종속변수로 하여 회귀분석을 해보자.

> lm(SP~LP, data=data94) -> 회귀선  $y=0.9867x-4688$  (SP 는 LP 에서 1.33% 할인)

Call:  
lm(formula = SP ~ LP, data = data94)

Coefficients:  
(Intercept)                      LP  
-4688.9092                      0.9867

> lm(SP~LP, data=data93) -> 회귀선  $y=0.9716x-2509$  (SP 는 LP 에서 2.84% 할인)

Call:  
lm(formula = SP ~ LP, data = data93)

Coefficients:  
(Intercept)                      LP  
-2509.4949                      0.9716

> lm(SP~LP, data=data92) -> 회귀선  $y=0.9716x-2509$  (SP 는 LP 에서 7.12% 할인)

Call:  
lm(formula = SP ~ LP, data = data92)

Coefficients:  
(Intercept)                      LP  
3430.7172                      0.9288

→ 94, 93, 92년도 기준으로 보면,

94년 최근일수록 Last Price 대비 SalePrice 차이가 줄어들었고,  
SP는 156,967 ~ 166,752 정도로 제안해볼 수 있다.

4. 모든 자료를 data3 에 저장하고, 단계적 회귀분석을 해보자.  
독립변수를 모두 추가할 때, AIC 값이 가장 작기 때문에 설명력이 높다고 볼 수 있다.

> start.model=lm(SP~AR+CD, data=data3)  
> start.model

Call:  
lm(formula = SP ~ AR + CD, data = data3)

Coefficients:  
(Intercept)                      ARAH                      ARC                      ARCP                      ARE  
2.983e+05                      -4.994e+04                      -4.578e+04                      -9.483e+04                      5.204e+04  
ARFP                      ARHS                      ARK                      ARM                      ARN  
-3.662e+04                      -3.662e+04                      -7.735e+03                      -3.828e+04                      -4.372e+04  
ARNW                      ARPS                      ARRA                      ARRS                      ARSH  
-1.954e+04                      -7.565e+04                      -2.649e+04                      -5.812e+04                      -1.196e+05  
ARW                      CD1/12/93                      CD1/12/94                      CD1/14/93                      CD1/14/94

-4.017e+04	-1.572e+05	-1.750e+05	4.457e+03	-9.800e+04
CD1/15/93	CD1/16/90	CD1/17/92	CD1/18/94	CD1/19/94
-5.275e+04	-1.213e+05	-7.466e+04	-8.932e+04	-7.963e+04
CD1/2/91	CD1/20/94	CD1/21/94	CD1/24/92	CD1/25/94
1.383e+05	-1.870e+05	-6.179e+04	-1.350e+05	-5.200e+04
CD1/26/94	CD1/27/93	CD1/3/94	CD1/9/90	CD10/1/92
-1.271e+05	-7.645e+04	-1.800e+05	4.467e+04	1.083e+05
CD10/1/93	CD10/17/92	CD10/18/91	CD10/19/93	CD10/2/91
-2.573e+05	-1.897e+05	-1.464e+05	-1.968e+05	-1.127e+05
CD10/20/93	CD10/21/92	CD10/22/93	CD10/25/91	CD10/28/93
-1.066e+05	-1.500e+05	-8.718e+04	-1.297e+05	-1.468e+05
CD10/29/93	CD10/30/92	CD10/31/90	CD10/4/90	CD10/4/91
-8.153e+04	-9.370e+04	-1.518e+05	-5.583e+04	8.421e+03
CD10/5/92	CD10/8/92	CD10/9/92	CD11/1/91	CD11/10/93
3.533e+05	-1.318e+05	-1.847e+05	-8.345e+04	-7.613e+04
CD11/12/92	CD11/12/93	CD11/14/91	CD11/15/90	CD11/15/93
-1.000e+04	-1.024e+05	2.896e+03	-9.266e+04	-8.983e+04
CD11/2/92	CD11/22/91	CD11/23/92	CD11/23/93	CD11/24/93
-9.500e+04	-1.283e+05	-7.379e+04	-9.400e+04	-1.263e+05
CD11/26/91	CD11/30/90	CD11/30/93	CD11/5/92	CD11/5/93
-1.405e+05	-1.687e+05	2.350e+03	-1.000e+05	-1.810e+05
CD11/6/92	CD11/7/90	CD12/10/90	CD12/10/93	CD12/11/90
-1.181e+05	-1.603e+05	-6.316e+04	-1.173e+05	-1.436e+05
CD12/13/90	CD12/13/93	CD12/14/90	CD12/14/93	CD12/15/92
-1.767e+05	4.968e+04	-7.955e+04	-1.612e+05	-1.462e+05
CD12/15/93	CD12/16/91	CD12/18/91	CD12/19/91	CD12/20/93
-8.233e+04	-1.000e+05	1.440e+04	-9.000e+04	-1.601e+05
CD12/21/93	CD12/22/93	CD12/23/91	CD12/23/93	CD12/27/91
-9.432e+04	-7.763e+04	-9.110e+04	-1.088e+05	-1.040e+05
CD12/27/93	CD12/28/92	CD12/28/93	CD12/29/92	CD12/29/93
5.247e+05	8.940e-10	-7.310e+04	-8.510e+04	-1.390e+05
CD12/3/93	CD12/30/93	CD12/31/90	CD12/31/92	CD12/6/93
-1.307e+05	-1.181e+05	-6.850e+04	-5.849e+04	2.247e+05
CD12/7/90	CD2/1/91	CD2/1/94	CD2/12/93	CD2/13/92
-1.590e+05	-1.141e+05	3.834e+04	-5.068e+04	-9.310e+04
CD2/14/91	CD2/14/92	CD2/18/91	CD2/18/94	CD2/22/91
-1.400e+05	-1.446e+05	-1.215e+05	-1.402e+05	-1.582e+05
CD2/22/94	CD2/23/94	CD2/24/93	CD2/26/93	CD2/27/92
-1.191e+05	-8.963e+04	-1.082e+05	-1.526e+05	-1.161e+05
CD2/28/92	CD2/3/92	CD2/3/93	CD2/4/91	CD2/4/92
1.472e+05	-1.617e+05	-1.390e+05	-9.595e+04	-1.227e+05
CD2/5/90	CD2/5/93	CD2/7/94	CD2/8/94	CD2/9/90
-1.410e+05	-1.245e+04	-8.932e+04	-1.200e+05	-1.300e+04
CD3/1/91	CD3/1/94	CD3/11/91	CD3/14/93	CD3/14/94
-1.070e+05	-8.800e+04	-1.356e+05	-2.843e+05	-6.000e+04
CD3/15/93	CD3/15/94	CD3/16/92	CD3/18/92	CD3/19/93
-1.417e+05	-7.054e+04	-1.477e+05	-1.257e+05	-1.550e+05
CD3/2/93	CD3/21/92	CD3/22/91	CD3/22/93	CD3/24/94
-1.005e+05	-1.201e+05	-1.540e+05	1.797e+05	-8.532e+04
CD3/25/94	CD3/26/93	CD3/28/90	CD3/28/94	CD3/3/93
-7.916e+04	-1.231e+05	-1.284e+05	-1.767e+05	-5.983e+04
CD3/30/90	CD3/30/94	CD3/31/92	CD3/31/94	CD3/4/93
-4.300e+04	-7.850e+04	-1.277e+05	-7.831e+04	-1.630e+05
CD3/4/94	CD3/6/92	CD4/1/92	CD4/1/93	CD4/10/91
-1.230e+05	9.092e+04	-2.338e+05	-7.566e+04	-1.267e+05
CD4/11/90	CD4/13/92	CD4/14/94	CD4/15/91	CD4/17/92
-1.037e+05	-2.591e+05	-1.193e+05	3.345e+04	-1.000e+05
CD4/19/90	CD4/2/90	CD4/2/91	CD4/2/92	CD4/20/90
-1.508e+05	-6.955e+04	-1.433e+05	-1.298e+05	-2.060e+04
CD4/22/93	CD4/22/94	CD4/23/93	CD4/25/91	CD4/26/91
-1.340e+05	-1.611e+05	-1.190e+05	-1.077e+05	-1.603e+05
CD4/27/90	CD4/27/94	CD4/28/92	CD4/29/93	CD4/29/94
-3.657e+03	-1.055e+05	-6.183e+04	-1.215e+05	-9.742e+04
CD4/3/94	CD4/30/92	CD4/4/94	CD4/5/94	CD4/6/90
-1.417e+05	-1.531e+05	-1.503e+05	-1.553e+05	-1.103e+05
CD4/8/91	CD5/10/93	CD5/11/90	CD5/11/92	CD5/12/93
-9.833e+04	1.968e+04	-1.340e+05	-1.153e+05	-1.396e+05
CD5/14/91	CD5/14/92	CD5/16/90	CD5/18/90	CD5/18/92

-8.333e+04	-8.800e+04	-1.090e+05	-9.427e+04	-1.500e+05
CD5/19/93	CD5/20/93	CD5/21/91	CD5/21/93	CD5/25/90
-5.979e+04	-5.500e+04	-1.855e+05	-1.455e+05	-1.607e+05
CD5/26/92	CD5/26/93	CD5/27/93	CD5/28/93	CD5/30/90
-1.064e+05	-1.287e+05	-1.201e+05	-7.179e+04	-1.087e+05
CD5/30/91	CD5/31/91	CD5/7/91	CD5/7/93	CD5/8/91
-7.417e+04	-1.034e+05	-4.366e+04	-1.403e+05	-1.380e+05
CD6/10/91	CD6/12/91	CD6/12/92	CD6/13/92	CD6/15/91
-1.828e+05	-1.233e+05	-8.195e+04	-2.054e+04	-1.260e+05
CD6/15/93	CD6/16/92	CD6/17/93	CD6/18/90	CD6/18/91
-6.789e+04	1.190e+04	-1.325e+05	-1.014e+05	-1.268e+05
CD6/19/92	CD6/21/91	CD6/21/93	CD6/24/92	CD6/24/93
-1.188e+05	-1.389e+05	-1.303e+05	-9.204e+04	-1.617e+05
CD6/25/91	CD6/26/91	CD6/27/92	CD6/28/93	CD6/29/90
-1.033e+05	-1.111e+05	-1.405e+05	-6.445e+04	-1.528e+04
CD6/29/93	CD6/3/90	CD6/3/92	CD6/30/92	CD6/30/93
-1.069e+05	-1.557e+05	-1.103e+05	2.828e+04	-4.031e+04
CD6/4/93	CD6/5/90	CD6/5/91	CD6/7/91	CD6/8/92
-6.827e+04	-1.199e+05	1.155e+04	-4.806e+04	-1.502e+05
CD6/9/93	CD7/1/91	CD7/1/92	CD7/10/91	CD7/12/93
-8.045e+04	-7.645e+04	-6.136e+04	-1.292e+05	2.167e+04
CD7/15/91	CD7/15/92	CD7/15/93	CD7/16/91	CD7/16/93
-7.872e+04	-6.996e+04	-8.221e+04	-8.233e+04	-7.152e+04
CD7/17/92	CD7/19/90	CD7/19/91	CD7/2/93	CD7/23/93
9.946e+04	-9.417e+04	-1.003e+05	-1.761e+05	-1.217e+04
CD7/25/90	CD7/25/91	CD7/27/90	CD7/27/93	CD7/28/92
-1.068e+05	-1.098e+05	-1.264e+05	-1.263e+05	-1.280e+05
CD7/28/93	CD7/29/91	CD7/29/92	CD7/29/93	CD7/30/92
-6.560e+04	-1.828e+05	-9.747e+04	-1.007e+05	-1.439e+05
CD7/30/93	CD7/31/90	CD7/31/91	CD7/31/93	CD7/6/91
-6.487e+04	-1.228e+05	-5.033e+04	-1.140e+05	-8.116e+04
CD7/6/93	CD7/7/92	CD7/9/92	CD7/9/93	CD8/1/90
-2.285e+05	9.468e+04	-1.827e+05	-1.019e+05	-1.267e+05
CD8/1/91	CD8/10/93	CD8/11/93	CD8/12/93	CD8/13/90
-1.205e+05	-1.788e+05	-1.166e+04	-1.052e+05	-8.166e+04
CD8/13/93	CD8/14/91	CD8/14/92	CD8/15/90	CD8/15/91
-1.670e+05	-1.587e+05	-8.000e+04	-3.166e+04	-1.567e+05
CD8/16/91	CD8/16/93	CD8/17/90	CD8/19/93	CD8/2/91
-1.327e+05	-8.816e+03	-1.202e+05	-1.550e+05	-9.258e+04
CD8/2/93	CD8/20/92	CD8/20/93	CD8/21/90	CD8/21/92
9.034e+04	-7.683e+04	-1.648e+05	-1.128e+05	-9.639e+03
CD8/22/90	CD8/22/91	CD8/23/91	CD8/24/92	CD8/24/93
-7.800e+04	-8.266e+04	-5.400e+04	-1.450e+05	-1.423e+05
CD8/26/91	CD8/26/92	CD8/27/91	CD8/27/93	CD8/28/90
-1.500e+05	-7.810e+04	-9.816e+04	-5.164e+04	-1.053e+05
CD8/28/91	CD8/29/91	CD8/3/93	CD8/30/90	CD8/31/92
-1.250e+05	-8.219e+04	-1.348e+05	-1.570e+05	-1.278e+05
CD8/31/93	CD8/5/92	CD8/5/93	CD8/6/90	CD8/6/93
-1.120e+05	-1.353e+05	-9.950e+04	-9.379e+04	-9.579e+04
CD8/7/92	CD8/8/90	CD8/8/91	CD8/9/91	CD8/9/93
-5.166e+04	-1.175e+05	-1.140e+05	-9.763e+04	-1.251e+05
CD9/1/92	CD9/1/93	CD9/10/90	CD9/10/92	CD9/12/91
-7.060e+04	-6.073e+04	3.690e+04	-1.317e+05	-1.430e+05
CD9/13/91	CD9/15/92	CD9/15/93	CD9/16/91	CD9/17/92
-1.045e+05	-8.500e+04	-1.482e+05	-4.045e+04	-1.318e+05
CD9/18/91	CD9/18/92	CD9/22/93	CD9/23/91	CD9/23/92
-1.852e+05	-1.537e+05	-4.666e+04	-1.135e+05	-1.531e+05
CD9/24/93	CD9/26/90	CD9/27/90	CD9/27/91	CD9/27/93
-9.500e+04	-1.000e+05	-1.427e+05	-1.733e+05	-6.245e+04
CD9/28/90	CD9/28/93	CD9/29/92	CD9/3/91	CD9/3/93
-1.483e+05	-1.447e+05	-5.845e+04	-1.285e+05	-1.267e+05
CD9/30/91	CD9/30/92	CD9/30/93	CD9/4/90	CD9/4/91
-2.500e+04	1.033e+05	-1.536e+05	-1.263e+05	-1.496e+05
CD9/4/92	CD9/5/90	CD9/7/90	CD9/8/90	CD9/9/93
-2.500e+04	-5.500e+04	1.334e+04	-1.050e+05	-3.963e+04

```
> stepAIC(start.model,
scope=list(upper=~AR+CD+DAYS+IT+BED+BATH+ROOM+CONDO+TAX+RC, lower=~AR+CD),
direction="both")
Start: AIC=-764.18
log(SP) ~ AR + CD
```

	Df	Sum of Sq	RSS	AIC
+ TAX	1	13.0623	5.3236	-1327.36
+ IT	1	11.5159	6.8700	-1211.07
+ ROOM	1	7.5497	10.8362	-1003.26
+ BED	1	7.0762	11.3097	-983.76
+ CONDO	1	6.3009	12.0850	-953.52
+ BATH	1	5.9861	12.3998	-941.79
+ RC	1	1.5440	16.8419	-802.17
<none>			18.3859	-764.18
+ DAYS	1	0.0007	18.3851	-762.19

```
Step: AIC=-1327.36
log(SP) ~ AR + CD + TAX
```

	Df	Sum of Sq	RSS	AIC
+ IT	1	1.5836	3.7400	-1486.35
+ ROOM	1	0.7330	4.5905	-1392.91
+ BED	1	0.5434	4.7802	-1374.45
+ DAYS	1	0.2014	5.1222	-1342.94
+ BATH	1	0.1802	5.1434	-1341.06
<none>			5.3236	-1327.36
+ CONDO	1	0.0117	5.3119	-1326.36
+ RC	1	0.0003	5.3233	-1325.38
- TAX	1	13.0623	18.3859	-764.18

```
Step: AIC=-1486.35
log(SP) ~ AR + CD + TAX + IT
```

	Df	Sum of Sq	RSS	AIC
+ DAYS	1	0.14627	3.5937	-1502.5
+ CONDO	1	0.10658	3.6334	-1497.5
+ RC	1	0.02335	3.7166	-1487.2
+ ROOM	1	0.02293	3.7171	-1487.2
+ BED	1	0.02250	3.7175	-1487.1
<none>			3.7400	-1486.3
+ BATH	1	0.00374	3.7363	-1484.8
- IT	1	1.58359	5.3236	-1327.4
- TAX	1	3.12998	6.8700	-1211.1

```
Step: AIC=-1502.55
log(SP) ~ AR + CD + TAX + IT + DAYS
```

	Df	Sum of Sq	RSS	AIC
+ CONDO	1	0.1287	3.4650	-1517.2
+ RC	1	0.0238	3.5699	-1503.6
+ ROOM	1	0.0208	3.5729	-1503.2
+ BED	1	0.0200	3.5738	-1503.1
<none>			3.5937	-1502.5
+ BATH	1	0.0016	3.5921	-1500.8
- DAYS	1	0.1463	3.7400	-1486.3
- IT	1	1.5285	5.1222	-1342.9
- TAX	1	3.2486	6.8423	-1210.9

```
Step: AIC=-1517.18
log(SP) ~ AR + CD + TAX + IT + DAYS + CONDO
```

	Df	Sum of Sq	RSS	AIC
+ ROOM	1	0.05547	3.4096	-1522.5
+ BED	1	0.04677	3.4183	-1521.4
+ RC	1	0.02673	3.4383	-1518.7
<none>			3.4650	-1517.2
+ BATH	1	0.00022	3.4648	-1515.2

```

- CONDO 1 0.12870 3.5937 -1502.5
- DAYS 1 0.16838 3.6334 -1497.5
- TAX 1 1.44913 4.9142 -1359.8
- IT 1 1.63506 5.1001 -1342.9

```

Step: AIC=-1522.53

log(SP) ~ AR + CD + TAX + IT + DAYS + CONDO + ROOM

	Df	Sum of Sq	RSS	AIC
+ RC	1	0.03605	3.3735	-1525.4
<none>			3.4096	-1522.5
+ BED	1	0.00729	3.4023	-1521.5
+ BATH	1	0.00256	3.4070	-1520.9
- ROOM	1	0.05547	3.4650	-1517.2
- CONDO	1	0.16338	3.5729	-1503.2
- DAYS	1	0.16841	3.5780	-1502.5
- IT	1	0.84963	4.2592	-1423.1
- TAX	1	1.23463	4.6442	-1383.6

Step: AIC=-1525.38

log(SP) ~ AR + CD + TAX + IT + DAYS + CONDO + ROOM + RC

	Df	Sum of Sq	RSS	AIC
<none>			3.3735	-1525.4
+ BED	1	0.00254	3.3710	-1523.7
+ BATH	1	0.00054	3.3730	-1523.5
- RC	1	0.03605	3.4096	-1522.5
- ROOM	1	0.06479	3.4383	-1518.7
- DAYS	1	0.16933	3.5428	-1505.0
- CONDO	1	0.17078	3.5443	-1504.9
- IT	1	0.85973	4.2333	-1423.9
- TAX	1	1.01902	4.3925	-1407.0

Call:

```
lm(formula = log(SP) ~ AR + CD + TAX + IT + DAYS + CONDO + ROOM +
    RC, data = data3)
```

Coefficients:

(Intercept)	ARAH	ARC	ARCP	ARE	ARFP
ARHS					
11.0629886	-0.0642240	0.0007143	-0.2775281	0.0777248	-0.0741587
-0.0425579					
ARK	ARM	ARN	ARNW	ARPS	ARRA
ARRS					
-0.1316608	-0.0117789	-0.1189313	0.0006830	-0.2994903	0.0958937
-0.2109864					
ARSH	ARW	CD1/12/93	CD1/12/94	CD1/14/93	CD1/14/94
CD1/15/93					
-0.4039203	-0.1587977	-0.1454392	-0.3386144	0.1159089	0.0808019
-0.0137846					
CD1/16/90	CD1/17/92	CD1/18/94	CD1/19/94	CD1/2/91	CD1/20/94
CD1/21/94					
0.1923748	0.1857666	0.0289810	0.3824956	0.2473794	-0.3156132
0.0597507					
CD1/24/92	CD1/25/94	CD1/26/94	CD1/27/93	CD1/3/94	CD1/9/90
CD10/1/92					
0.0592693	0.0869708	0.2120023	0.0922170	-0.1258494	0.1286782
0.1175307					
CD10/1/93	CD10/17/92	CD10/18/91	CD10/19/93	CD10/2/91	CD10/20/93
CD10/21/92					
-0.2568241	-0.1587494	-0.0275291	-0.4619100	0.0919043	-0.0052499
-0.1632349					
CD10/22/93	CD10/25/91	CD10/28/93	CD10/29/93	CD10/30/92	CD10/31/90
CD10/4/90					
0.2527119	-0.2031604	-0.0444788	0.1935496	-0.0971664	0.0597688
-0.0205909					
CD10/4/91	CD10/5/92	CD10/8/92	CD10/9/92	CD11/1/91	CD11/10/93
CD11/12/92					

-0.0672475	-0.1090407	0.1663747	-0.1790718	0.1981062	0.0215837
-0.2932051					
CD11/12/93	CD11/14/91	CD11/15/90	CD11/15/93	CD11/2/92	CD11/22/91
CD11/23/92					
0.1180871	0.2938435	-0.0340281	0.0828691	-0.1493548	-0.0139832
-0.1342436					
CD11/23/93	CD11/24/93	CD11/26/91	CD11/30/90	CD11/30/93	CD11/5/92
CD11/5/93					
-0.3205964	-0.1438234	-0.0719525	-0.2659579	0.0851906	0.0728270
-0.1546120					
CD11/6/92	CD11/7/90	CD12/10/90	CD12/10/93	CD12/11/90	CD12/13/90
CD12/13/93					
0.2992476	0.0411823	0.2816975	0.1974323	0.0077476	-0.4711339
0.2712564					
CD12/14/90	CD12/14/93	CD12/15/92	CD12/15/93	CD12/16/91	CD12/18/91
CD12/19/91					
0.0749186	-0.0675747	-0.0938485	0.3319167	0.1040058	0.0691690
-0.0796132					
CD12/20/93	CD12/21/93	CD12/22/93	CD12/23/91	CD12/23/93	CD12/27/91
CD12/27/93					
-0.1764838	-0.0699780	0.0870008	0.2427305	0.0345552	-0.0324197
-0.3586114					
CD12/28/92	CD12/28/93	CD12/29/92	CD12/29/93	CD12/3/93	CD12/30/93
CD12/31/90					
-0.0652787	0.2906804	0.0361277	-0.0248275	0.1289870	-0.0671462
0.1282224					
CD12/31/92	CD12/6/93	CD12/7/90	CD2/1/91	CD2/1/94	CD2/12/93
CD2/13/92					
0.1782452	0.1063955	-0.1596445	-0.2337385	0.0647146	-0.1639718
-0.0578581					
CD2/14/91	CD2/14/92	CD2/18/91	CD2/18/94	CD2/22/91	CD2/22/94
CD2/23/94					
-0.2451286	-0.1564609	-0.0115123	-0.3353019	0.0318777	0.0054766
0.1777225					
CD2/24/93	CD2/26/93	CD2/27/92	CD2/28/92	CD2/3/92	CD2/3/93
CD2/4/91					
0.1022204	-0.2425150	-0.1101920	-0.1729939	-0.0678937	0.0175616
0.1047555					
CD2/4/92	CD2/5/90	CD2/5/93	CD2/7/94	CD2/8/94	CD2/9/90
CD3/1/91					
-0.1867023	-0.1235678	0.0931971	0.0907676	-0.1996079	0.2620520
-0.0388496					
CD3/1/94	CD3/11/91	CD3/14/93	CD3/14/94	CD3/15/93	CD3/15/94
CD3/16/92					
-0.0604883	0.2523837	-0.5939257	0.1435524	-0.0270389	0.4210424
-0.0797472					
CD3/18/92	CD3/19/93	CD3/2/93	CD3/21/92	CD3/22/91	CD3/22/93
CD3/24/94					
0.0398060	-0.2029868	0.3788453	0.0231917	-0.2007531	0.0706221
0.0265793					
CD3/25/94	CD3/26/93	CD3/28/90	CD3/28/94	CD3/3/93	CD3/30/90
CD3/30/94					
0.0617067	-0.1041453	0.1796762	-0.2393272	0.1217543	0.0761009
-0.0402272					
CD3/31/92	CD3/31/94	CD3/4/93	CD3/4/94	CD3/6/92	CD4/1/92
CD4/1/93					
-0.2185368	0.0745291	-0.5562275	0.1336844	-0.0285678	-0.2867541
-0.2038489					
CD4/10/91	CD4/11/90	CD4/13/92	CD4/14/94	CD4/15/91	CD4/17/92
CD4/19/90					
0.0160575	0.0640307	-0.3465888	-0.1088808	-0.0383332	0.1384740
-0.1378733					
CD4/2/90	CD4/2/91	CD4/2/92	CD4/20/90	CD4/22/93	CD4/22/94
CD4/23/93					
0.1417536	0.1407769	0.0568239	0.4266645	-0.2046356	-0.0840118
-0.1377020					
CD4/25/91	CD4/26/91	CD4/27/90	CD4/27/94	CD4/28/92	CD4/29/93
CD4/29/94					

-0.0374713	-0.1495046	0.1504571	0.1305457	0.0382356	-0.0702184
0.0484309					
CD4/3/94	CD4/30/92	CD4/4/94	CD4/5/94	CD4/6/90	CD4/8/91
CD5/10/93					
0.1079930	0.1936481	-0.0007081	-0.0772729	0.3517276	0.1902733
0.1340209					
CD5/11/90	CD5/11/92	CD5/12/93	CD5/14/91	CD5/14/92	CD5/16/90
CD5/18/90					
-0.0681249	0.0801742	-0.0070770	0.1031932	0.0825481	-0.0946256
0.0984793					
CD5/18/92	CD5/19/93	CD5/20/93	CD5/21/91	CD5/21/93	CD5/25/90
CD5/26/92					
-0.1787130	0.0069798	-0.2461335	-0.6529771	-0.3417692	0.1610541
0.1158520					
CD5/26/93	CD5/27/93	CD5/28/93	CD5/30/90	CD5/30/91	CD5/31/91
CD5/7/91					
0.1499421	-0.0204399	0.0372455	0.1626891	-0.0172329	0.0428045
-0.0256454					
CD5/7/93	CD5/8/91	CD6/10/91	CD6/12/91	CD6/12/92	CD6/13/92
CD6/15/91					
-0.0277404	-0.1571568	-0.2652539	0.2115875	0.1808341	-0.0842075
-0.0033283					
CD6/15/93	CD6/16/92	CD6/17/93	CD6/18/90	CD6/18/91	CD6/19/92
CD6/21/91					
0.0934269	0.0725397	0.1219654	0.0641154	-0.0205011	-0.1065640
-0.3616989					
CD6/21/93	CD6/24/92	CD6/24/93	CD6/25/91	CD6/26/91	CD6/27/92
CD6/28/93					
0.2424492	0.1287218	-0.0855296	0.1815726	0.0525640	-0.0518062
0.2401693					
CD6/29/90	CD6/29/93	CD6/3/90	CD6/3/92	CD6/30/92	CD6/30/93
CD6/4/93					
-0.2260980	-0.0962485	0.0298431	0.0627737	0.1005228	0.1268497
0.0695962					
CD6/5/90	CD6/5/91	CD6/7/91	CD6/8/92	CD6/9/93	CD7/1/91
CD7/1/92					
0.2421722	0.0845901	0.1129449	0.0076622	0.2150471	-0.0231535
0.0586940					
CD7/10/91	CD7/12/93	CD7/15/91	CD7/15/92	CD7/15/93	CD7/16/91
CD7/16/93					
-0.0934447	0.4260190	-0.0266888	-0.0153438	0.0921158	0.0332569
0.2269640					
CD7/17/92	CD7/19/90	CD7/19/91	CD7/2/93	CD7/23/93	CD7/25/90
CD7/25/91					
-0.0075605	0.1128031	0.4637626	-0.1203885	0.1036543	0.0302552
-0.0272410					
CD7/27/90	CD7/27/93	CD7/28/92	CD7/28/93	CD7/29/91	CD7/29/92
CD7/29/93					
0.1812800	0.1151833	-0.0231661	0.0579782	-0.3792353	0.0439743
0.1184848					
CD7/30/92	CD7/30/93	CD7/31/90	CD7/31/91	CD7/31/93	CD7/6/91
CD7/6/93					
0.0192951	0.1779224	-0.0031881	0.2756650	-0.0397278	0.3555311
-0.5226190					
CD7/7/92	CD7/9/92	CD7/9/93	CD8/1/90	CD8/1/91	CD8/10/93
CD8/11/93					
0.0912361	-0.1406755	0.1259932	0.3032504	0.1414545	-0.0967458
-0.1740616					
CD8/12/93	CD8/13/90	CD8/13/93	CD8/14/91	CD8/14/92	CD8/15/90
CD8/15/91					
0.1171823	0.2204841	-0.2190701	-0.1965569	0.1790479	0.1410708
0.1573116					
CD8/16/91	CD8/16/93	CD8/17/90	CD8/19/93	CD8/2/91	CD8/2/93
CD8/20/92					
0.2534068	0.1643264	0.1315124	0.0223573	0.1837789	-0.3023604
0.1503172					
CD8/20/93	CD8/21/90	CD8/21/92	CD8/22/90	CD8/22/91	CD8/23/91
CD8/24/92					



-0.1241371	0.2603062	0.0414549	-0.0233140	0.1897048	0.0327786
0.0988781					
CD8/24/93	CD8/26/91	CD8/26/92	CD8/27/91	CD8/27/93	CD8/28/90
CD8/28/91					
-0.0524080	0.1166478	-0.0097536	0.3265905	0.0106681	0.0902358
-0.1696356					
CD8/29/91	CD8/3/93	CD8/30/90	CD8/31/92	CD8/31/93	CD8/5/92
CD8/5/93					
0.0445913	-0.0822468	-0.0014616	-0.1610504	-0.0053615	0.0548829
-0.8053367					
CD8/6/90	CD8/6/93	CD8/7/92	CD8/8/90	CD8/8/91	CD8/9/91
CD8/9/93					
0.0654794	-0.2384035	0.2073452	0.1926070	0.0221886	0.0559349
-0.1771644					
CD9/1/92	CD9/1/93	CD9/10/90	CD9/10/92	CD9/12/91	CD9/13/91
CD9/15/92					
0.1498057	-0.0168385	0.3903059	0.0340257	-0.1175231	0.0573609
-0.2773978					
CD9/15/93	CD9/16/91	CD9/17/92	CD9/18/91	CD9/18/92	CD9/22/93
CD9/23/91					
-0.2985088	0.0012858	0.0561002	-0.1017210	-0.0292466	-0.0386322
-0.3129537					
CD9/23/92	CD9/24/93	CD9/26/90	CD9/27/90	CD9/27/91	CD9/27/93
CD9/28/90					
-0.3390298	-0.1339471	0.0618113	0.1105176	-0.2621948	0.0540571
0.0450866					
CD9/28/93	CD9/29/92	CD9/3/91	CD9/3/93	CD9/30/91	CD9/30/92
CD9/30/93					
0.0668502	0.2586879	-0.0913407	0.2218630	-0.2049047	0.3582393
-0.2811916					
CD9/4/90	CD9/4/91	CD9/4/92	CD9/5/90	CD9/7/90	CD9/8/90
CD9/9/93					
-0.1319136	-0.1215142	0.2059735	0.2484556	-0.1918739	0.1139717
-0.2324524					
TAX	IT	DAYS	CONDO	ROOM	RC
0.0002105	0.0004355	-0.0002890	0.0005946	0.0362022	-0.0480394

```
> lm(log(SP)~LP+ROOM+RC, data=data94)
```

Call:

```
lm(formula = log(SP) ~ LP + ROOM + RC, data = data94)
```

Coefficients:

(Intercept)	LP	ROOM	RC
1.068e+01	6.319e-06	3.666e-02	NA

```
> p=10.68+0.000006*169000+0.04*5
```

```
> p
```

```
[1] 11.894
```

```
> exp(p)
```

```
[1] 146385.7
```

➔ -> Area=M, Year=1994년도로 정리한 data94 데이터 세트를 이용하여

위 단계적 회귀분석에서 coefficients 값이 상대적으로 큰 ROOM과 RC, 그리고 Last Price 변수로 계산하여, 예상가격을 146,385로 찾았다.

결론,

✓ 94, 93, 92 년별로,

지역=M, 2) 940<=Interior94<=1140, 3) BED >=2 인 관측값 추출

→ 예상가격: 160,000 ~ 165,000

- ✓ 지역을 M으로 한정하고, 94, 93, 92 년별로,  
Last Price 를 독립변수로, SalePrice 를 종속변수로 하여 회귀분석

→ 예상가격: 156,967 ~ 166,752

- ✓ `lm(log(SP)~LP+ROOM+RC, data=data94)`

→ 예상가격: 146,385

---

안지훈

```
> Reyeme2 <- read_excel("C:/Users/k16hy/Desktop/통계자료처리론/새 폴더/Reyeme2.xls")
```

```
> View(Reyeme2)
```

## Multiple Regression

```
> reg=lm(SalePrice~Area+Days)
```

```
> summary(reg)
```

Call:

```
lm(formula = SalePrice ~ Area + Days)
```

Residuals:

Min	1Q	Median	3Q	Max
-239228	-43357	-11321	24477	569652

Coefficients:

	Estimate	Std. Error	t value	Pr(> t )	
(Intercept)	170342.552	24724.230	6.890	1.95e-11	***
AreaAH	-9856.448	28221.051	-0.349	0.7271	
AreaC	-42347.331	47694.229	-0.888	0.3751	
AreaCP	-37794.315	30068.498	-1.257	0.2094	
AreaE	135184.153	28658.897	4.717	3.22e-06	***
AreaFP	-25416.368	62614.196	-0.406	0.6850	
AreaHS	1766.706	26226.247	0.067	0.9463	
AreaK	41901.839	30559.763	1.371	0.1710	
AreaM	-11896.850	25763.990	-0.462	0.6445	
AreaN	-19228.674	32043.781	-0.600	0.5488	
AreaNW	-9165.521	43947.163	-0.209	0.8349	
AreaPS	-45336.019	32303.655	-1.403	0.1612	
AreaRA	-5603.165	27783.423	-0.202	0.8403	
AreaRS	-28495.583	32288.256	-0.883	0.3780	
AreaSH	-86068.430	41344.479	-2.082	0.0379	*
AreaW	5290.708	28225.982	0.187	0.8514	
Days	-1.841	28.027	-0.066	0.9477	

---

Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 81340 on 439 degrees of freedom  
Multiple R-squared: 0.2065, Adjusted R-squared: 0.1776  
F-statistic: 7.141 on 16 and 439 DF, p-value: 8.919e-15

```
> reg=lm(SalePrice~Area+Days)
```

```
> summary(reg)
```

Call:

```
lm(formula = SalePrice ~ Area + Days)
```

Residuals:

Min	1Q	Median	3Q	Max
-239228	-43357	-11321	24477	569652

Coefficients:

	Estimate	Std. Error	t value	Pr(> t )	
(Intercept)	170342.552	24724.230	6.890	1.95e-11	***
AreaAH	-9856.448	28221.051	-0.349	0.7271	
AreaC	-42347.331	47694.229	-0.888	0.3751	
AreaCP	-37794.315	30068.498	-1.257	0.2094	
AreaE	135184.153	28658.897	4.717	3.22e-06	***
AreaFP	-25416.368	62614.196	-0.406	0.6850	
AreaHS	1766.706	26226.247	0.067	0.9463	
AreaK	41901.839	30559.763	1.371	0.1710	
AreaM	-11896.850	25763.990	-0.462	0.6445	
AreaN	-19228.674	32043.781	-0.600	0.5488	
AreaNW	-9165.521	43947.163	-0.209	0.8349	
AreaPS	-45336.019	32303.655	-1.403	0.1612	
AreaRA	-5603.165	27783.423	-0.202	0.8403	
AreaRS	-28495.583	32288.256	-0.883	0.3780	
AreaSH	-86068.430	41344.479	-2.082	0.0379	*
AreaW	5290.708	28225.982	0.187	0.8514	
Days	-1.841	28.027	-0.066	0.9477	

Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 81340 on 439 degrees of freedom  
Multiple R-squared: 0.2065, Adjusted R-squared: 0.1776  
F-statistic: 7.141 on 16 and 439 DF, p-value: 8.919e-15

```
> reg=lm(SalePrice~Area+Interior)
```

```
> summary(reg)
```

Call:

```
lm(formula = SalePrice ~ Area + Interior)
```

Residuals:

Min	1Q	Median	3Q	Max
-284450	-21516	-1849	17523	438905

Coefficients:

	Estimate	Std. Error	t value	Pr(> t )	
(Intercept)	-17899.01	19483.90	-0.919	0.35878	
AreaAH	21994.67	19972.44	1.101	0.27139	
AreaC	-90959.61	33600.23	-2.707	0.00705	**
AreaCP	-31643.93	21202.97	-1.492	0.13630	
AreaE	115902.20	20169.44	5.746	1.71e-08	***

AreaFP	-59937.97	44163.31	-1.357	0.17542
AreaHS	38262.64	18431.97	2.076	0.03849 *
AreaK	39131.59	21551.72	1.816	0.07010 .
AreaM	-854.56	18155.67	-0.047	0.96248
AreaN	-49421.36	22532.05	-2.193	0.02880 *
AreaNW	-13183.48	30966.42	-0.426	0.67051
AreaPS	-23833.55	22813.34	-1.045	0.29673
AreaRA	31051.18	19624.46	1.582	0.11431
AreaRS	-31343.41	22790.67	-1.375	0.16975
AreaSH	-27975.54	29269.20	-0.956	0.33970
AreaW	9731.05	19846.31	0.490	0.62415
Interior	174.72	8.31	21.027	< 2e-16 ***

---  
 Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 57410 on 439 degrees of freedom  
 Multiple R-squared: 0.6047, Adjusted R-squared: 0.5903  
 F-statistic: 41.97 on 16 and 439 DF, p-value: < 2.2e-16

```
> reg=lm(SalePrice~Area+Interior+Condo+Tax+RC)
> summary(reg)
```

Call:  
 lm(formula = SalePrice ~ Area + Interior + Condo + Tax + RC)

Residuals:

Min	1Q	Median	3Q	Max
-116070	-21276	516	19646	219179

Coefficients:

	Estimate	Std. Error	t value	Pr(> t )
(Intercept)	-25481.078	13863.962	-1.838	0.066752 .
AreaAH	18210.269	12792.005	1.424	0.155287
AreaC	-37070.022	21598.245	-1.716	0.086809 .
AreaCP	-10754.777	13779.153	-0.781	0.435514
AreaE	48031.380	13810.281	3.478	0.000556 ***
AreaFP	-6484.645	28285.097	-0.229	0.818774
AreaHS	3479.072	11935.578	0.291	0.770817
AreaK	-11777.514	14539.314	-0.810	0.418356
AreaM	105.031	11694.775	0.009	0.992838
AreaN	-12930.541	14602.561	-0.885	0.376376
AreaNW	878.484	20024.644	0.044	0.965028
AreaPS	-10307.589	15127.882	-0.681	0.496003
AreaRA	10905.235	12596.245	0.866	0.387102
AreaRS	-1975.399	14697.997	-0.134	0.893149
AreaSH	-4204.201	18815.207	-0.223	0.823292
AreaW	-18714.637	12768.412	-1.466	0.143451
Interior	76.767	6.974	11.007	< 2e-16 ***
Condo	177.496	26.294	6.750	4.71e-11 ***
Tax	51.924	3.574	14.528	< 2e-16 ***
RC	11376.706	4540.865	2.505	0.012595 *

---  
 Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

Residual standard error: 36660 on 436 degrees of freedom  
 Multiple R-squared: 0.8399, Adjusted R-squared: 0.833  
 F-statistic: 120.4 on 19 and 436 DF, p-value: < 2.2e-16

### \*회귀모형 변수 생성

```
> reg<-lm(SalePrice~.,data=Reyeme2)
```

```
> summary(null_reg)
```

```
> null_reg<-lm(SalePrice~-1,data=Reyeme2)
```

```
> summary(null_reg)
```

### \*전진선택법

```
> fs<-step(null_reg,direction="forward",scope=list(lower=null_reg,upper=reg))
```

Start: AIC=11099.73

SalePrice ~ -1

	Df	Sum of Sq	RSS	AIC
+ LastPrice	1	1.6667e+13	3.4235e+10	8134.0
+ FirstPrice	1	1.6474e+13	2.2785e+11	8983.1
+ Tax	1	1.5608e+13	1.0937e+12	9685.9
+ Address	234	1.6118e+13	5.8306e+11	9870.1
+ Interior	1	1.4848e+13	1.8540e+12	9922.3
+ Condo	1	1.4563e+13	2.1389e+12	9986.4
+ Bath	1	1.4009e+13	2.6928e+12	10089.5
+ Rooms	1	1.3706e+13	2.9953e+12	10137.2
+ Bed	1	1.3393e+13	3.3084e+12	10181.8
+ Area	15	1.3516e+13	3.1851e+12	10192.8
+ CloseDate	1	1.3088e+13	3.6136e+12	10221.3
+ FirstDate	311	1.5754e+13	9.4731e+11	10241.5
+ Unit	179	1.4539e+13	2.1626e+12	10347.3
+ AreaCode	1	1.0237e+13	6.4643e+12	10481.8
+ Days	1	8.4636e+12	8.2380e+12	10590.5
+ RC	1	6.2859e+12	1.0416e+13	10695.6
<none>			1.6702e+13	10905.1

Step: AIC=8275.79

SalePrice ~ LastPrice - 1

	Df	Sum of Sq	RSS	AIC
+ Unit	179	2.4394e+10	9.8409e+09	7933.5
+ Area	15	5.2704e+09	2.8965e+10	8089.1
+ Interior	1	1.9137e+09	3.2321e+10	8110.2
+ Rooms	1	1.8044e+09	3.2431e+10	8111.7
+ Bed	1	1.7620e+09	3.2473e+10	8112.3
+ CloseDate	1	1.2784e+09	3.2957e+10	8118.9
+ RC	1	1.2629e+09	3.2972e+10	8119.1
+ AreaCode	1	1.2113e+09	3.3024e+10	8119.8
+ Condo	1	7.2157e+08	3.3514e+10	8126.4
+ Tax	1	5.7333e+08	3.3662e+10	8128.4
+ FirstPrice	1	5.5978e+08	3.3675e+10	8128.6
+ Bath	1	2.9864e+08	3.3936e+10	8132.0
<none>			3.4235e+10	8134.0
+ Days	1	9.7217e+06	3.4225e+10	8135.8
+ Address	234	1.8227e+10	1.6008e+10	8261.4
+ FirstDate	311	2.1448e+10	1.2787e+10	8314.8

```
install.packages("car")
library("car")
library("MASS")
```

```
at=as.data.frame(read_excel("Reyeme2.xls"))
at
nrow(at) #456개 데이터
ncol(at) #17개 변수
str(at)
```

```
# > str(at)
# 'data.frame': 456 obs. of 17 variables:
# $ Address : chr "73 Allston St" "239 Allston St" "83 Amory St" "107 Antrim St" ...
# $ Unit : chr "1" "2" "3" "1" ...
# $ Area : chr "CP" "CP" "M" "M" ...
# $ AreaCode : num 4 4 9 9 9 9 9 9 9 ... (지역코드)
# $ FirstPrice: num 109000 127000 123000 219000 199000 ... (초기요구가격)
# $ LastPrice : num 109000 127000 100000 210000 189000 ... (판매전 마지막 요청가격)
# $ SalePrice : num 106000 125000 95000 206000 175000 ... (매매가격)
# $ FirstDate : chr "34167" "34202" "34034" "33314" ... (판매 제안된 날짜)
# $ CloseDate : POSIXct, format: "1993-10-22" "1993-10-22" "1993-09-30" "1991-08-23" ... (마감일)
# $ Days : num 97 62 208 159 110 116 160 80 157 123 ... (처음 개시부터 팔릴때까지의 숫자)
# $ Interior : num 834 850 730 1460 1630 ... (내부면적)
# $ Bed : num 2 2 2 3 4 2 2 3 3 3 ... (침실수)
# $ Bath : num 1 1 1 2 1 1 1 1 1 1 ... (욕실수)
# $ Rooms : num 4 5 4 6 8 6 6 5 6 6 ... (방수)
# $ Condo : num 70 100 185 100 50 100 100 163 150 100 ... (월 콘도미니엄 또는 조합비)
# $ Tax : num 490 923 575 1582 1659 ... (세)
# $ RC : num 0 1 0 1 1 1 1 0 1 1 ... (소유자가 콘도미니엄을 허용하려는 경우 적용되는 임대료 통제 상태)
```

```
modelW =
lm(SalePrice~Unit+Area+AreaCode+FirstPrice+factor(FirstDate)+factor(CloseDate)+LastPrice+Days
+Interior+Bed+Bath+Rooms+Condo+Tax+RC, data=at)
modelW
vif(modelW)
```

vif.default(modelW)에서 다음과 같은 에러가 발생했습니다:  
there are aliased coefficients in the model

모든 변수를 넣어 돌려보니, 다중공선성을 살펴볼수 없을 뿐만 아니라 회귀분석의 결과도 다소 이상하게 나오게 됨. 비슷한 변수들을 모아 각자 돌려본 뒤 추후 추려내는 방식을 선택함

### ● **Bed+Bath+Interior+Rooms(침실, 화장실, 인테리어, 방들)\_더미변수화 X**

```
modelWAdjust1 = lm(SalePrice~Bed + Bath + Interior + Rooms, data=at)
```

Call:

```
lm(formula = SalePrice ~ Bed + Bath + Interior + Rooms, data = at)
```

Coefficients:

(Intercept)	Bed	Bath	Interior	Rooms
-1518.6	-13528.5	39111.9	169.6	-4887.7

➤ Bath, Interior를 제외하고 음의 관계

```
vif(modelWAdjust1)
```

Bed	Bath	Interior	Rooms
3.867804	1.614318	3.680481	4.750244

➤ 다중공선성 전부 5이하

```
stepAIC(modelWAdjust1, method="backward")
```

Call:

```
lm(formula = SalePrice ~ Bed + Bath + Interior, data = at)
```

Coefficients:

(Intercept)	Bed	Bath	Interior
-10373.0	-18140.6	40946.9	162.6

➤ Bed, Bath, Rooms 3개의 변수로 추려짐

```
anova(modelWAdjust1)
```

Analysis of Variance Table

Response: SalePrice

	Df	Sum Sq	Mean Sq	F value	Pr(>F)
Bed	1	6.0329e+11	6.0329e+11	141.7437	<2e-16 ***

```

Bath          1 6.1949e+11 6.1949e+11 145.5512 <2e-16 ***
Interior      1 5.1499e+11 5.1499e+11 120.9981 <2e-16 ***
Rooms         1 2.9439e+09 2.9439e+09   0.6917   0.406
Residuals 451 1.9195e+12 4.2562e+09
---
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1

```

➤ anova결과 Rooms는 p-value가 높게 나옴

anova결과 Rooms는 제외하는 것이 좋아보인다. 또한, Bath, Interior를 제외하고 음의 관계가 나타나는 것이 다소 이상하여 factor화 할 수 있는 침실, 화장실, 방의 개수를 더미변수화 한 후에 모델을 돌려봄.

## ● Bed+Bath+Interior+Rooms(침실, 화장실, 인테리어, 방들)\_더미변수화 O

```
modelWAdjust2 = lm(SalePrice~factor(Bed) + factor(Bath) + factor(Rooms) + Interior, data=at)
```

Call:

```
lm(formula = SalePrice ~ factor(Bed) + factor(Bath) + factor(Rooms) +
    Interior, data = at)
```

Coefficients:

```

(Intercept)    factor(Bed)2    factor(Bed)3    factor(Bed)4    factor(Bath)2
      -6770.1      -32049.9      -27411.7      -46169.7       39029.7
factor(Bath)3    factor(Rooms)3    factor(Rooms)4    factor(Rooms)5    factor(Rooms)6
      67018.8       -1277.3       -2961.9        3149.6      -10784.2
factor(Rooms)7    factor(Rooms)8    factor(Rooms)9          Interior
     -66231.4     -67848.9    -329751.5         194.4

```

➤ Interior는 양의 관계(내부 면적이 커질수록 Price는 높아짐)  
Bed및 Rooms는 많아질수록 대체적으로 음의 관계를 보임

```
vif(modelWAdjust2)
```

```

              GVIF Df GVIF^(1/(2*Df))
factor(Bed) 13.219640  3      1.537694
factor(Bath)  1.917167  2      1.176698
factor(Rooms) 18.910464  7      1.233653
Interior      4.215918  1      2.053270

```



- 다중공선성의 결과 Bath, Interior를 제외하고 모두 5보다 큼

Bed, Rooms를 뺀 결과 내부면적과 화장실의 개수가 증가할수록 판매가격은 양의 관계로 정상적으로 보임 또한 다중공선성도 두 변수 모두 5이하였으며 backward방식으로 돌려본결과 Interior과 Bath는 유의한 변수로 보여짐

```
modelWAdjust3 = lm(SalePrice~Interior+factor(Bath), data=at)
```

Call:

```
lm(formula = SalePrice ~ Interior + factor(Bath), data = at)
```

Coefficients:

(Intercept)	Interior	factor(Bath)2	factor(Bath)3
24852.8	133.3	40901.4	94058.4

```
vif(modelWAdjust3)
```

GVIF Df GVIF<sup>1/(2\*Df)</sup>

Interior	1.480845	1	1.216900
factor(Bath)	1.480845	2	1.103132

```
stepAIC(modelWAdjust3, method="backward")
```

Call:

```
lm(formula = SalePrice ~ Interior + factor(Bath), data = at)
```

Coefficients:

(Intercept)	Interior	factor(Bath)2	factor(Bath)3
24852.8	133.3	40901.4	94058.4

결론적으로, 더미화 한 것이 더 정상적으로 보여졌으며 Interior과 Bath는 유의한 변수로 보여짐

## ● FirstPrice, LastPrice

같은 방식으로 진행했으나 다중공선성이 전부 20을 넘는 값이 나오기에 다른 변수와 함께 사용하기로 함. 회귀분석 결과 FirstPrice는 음의 관계, LastPrice는 양의 관계를 보임

## ● Tax, Condo, RC

세 개의 항목 모두 회귀분석 결과 양의 관계가 나왔고 다중공선성은 전부 5 이하로 보여짐. stepAIC결과도 세 개의 변수 모두 유의한 값으로 나옴

Day 항목은 크면 클수록 판매가격이 높게 나옴(양의관계). 아마도 큰 평수의 집일 수록 안 팔릴 확률이 높기 때문으로 보여짐. 이에 따라 종속변수에 log를 취한 결과는 다음과 같다.

Call:  
lm(formula = log(SalePrice) ~ Days, data = at)

Coefficients:  
(Intercept)            Days  
11.9710409     -0.0001049

로그를 취한결과 Day와 SalePrice는 음의 관계로 보여졌다. anova결과, Sale에 로그를 취한 결과값의 p-value가 더 낮게 나오는 것을 알 수 있었음

### ● Area, AreaCode

anova결과 둘다 함께 돌렸을 경우 AreaCode는 p-value가 너무 높게 형성되고 더미변수화하여 돌렸을 경우 NA 값도 다수 보였다. 따로 돌려본 결과는 다음과 같다.

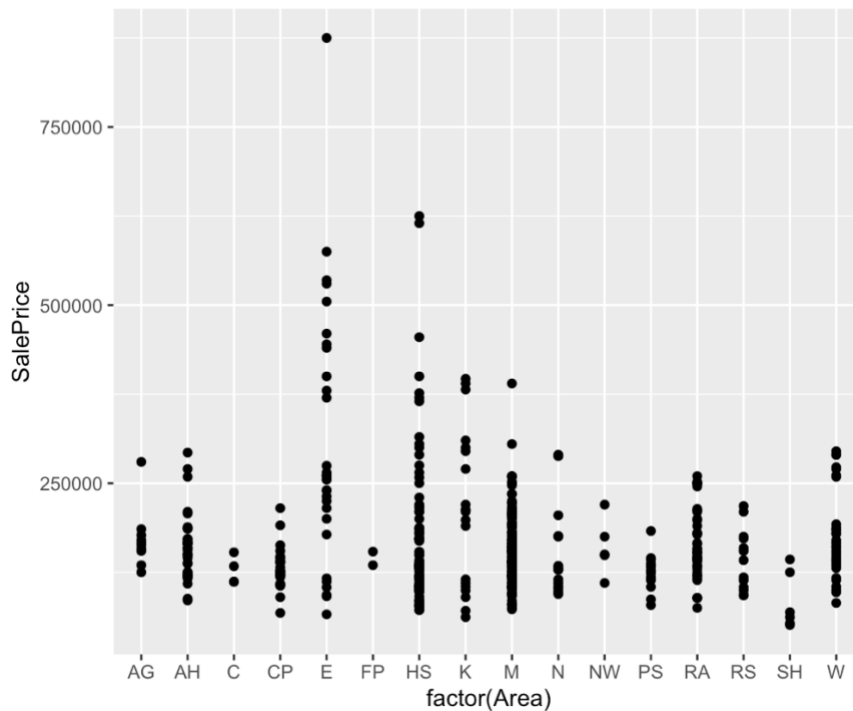
Area를 factor화 후 단순회귀로 돌려본 결과)

Call:  
lm(formula = SalePrice ~ factor(Area), data = at)

Coefficients:

(Intercept)	factor(Area)AH	factor(Area)C	factor(Area)CP
170136	-9899	-42636	-37886
factor(Area)E	factor(Area)FP	factor(Area)HS	factor(Area)K
135017	-25636	1539	41817
factor(Area)M	factor(Area)N	factor(Area)NW	factor(Area)PS
-12006	-19455	-9336	-45403
factor(Area)RA	factor(Area)RS	factor(Area)SH	factor(Area)W
-5751	-28510	-86220	5126

Reference그룹은 AG로 보여진다. 더미변수가 다소 많아 이를 plot으로 그려본 결과는 다음과 같다.



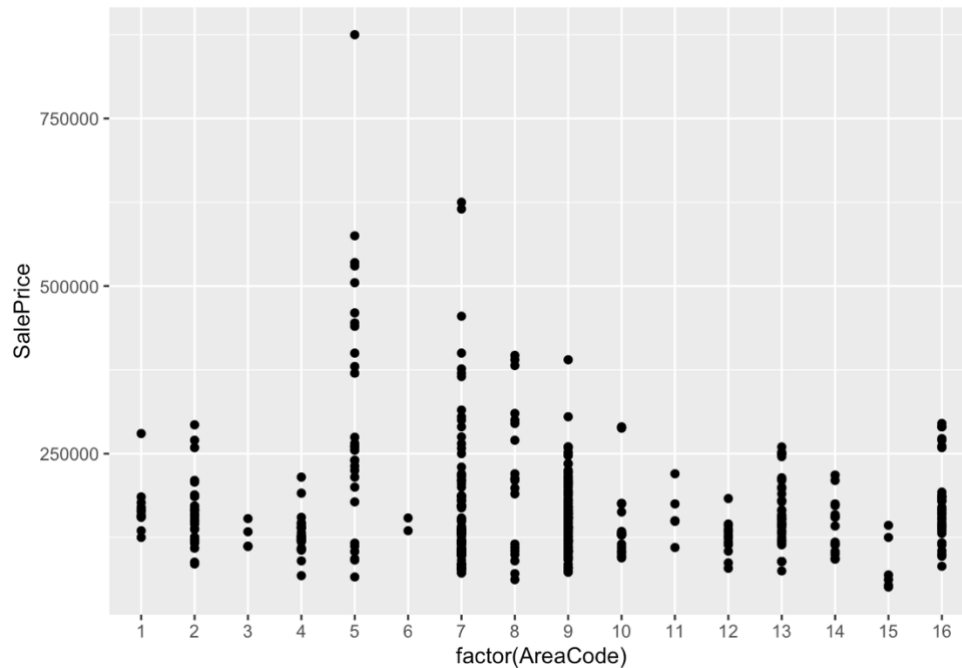
ggplot으로 그려본 결과 E와 HS의 매매가격이 다소 높게 형성되는 것을 알 수 있음

AreaCode를 factor화 후 단순회귀로 돌려본 결과

(Intercept)	factor(AreaCode)2	factor(AreaCode)3
	170136	-9899
		-42636
factor(AreaCode)4	factor(AreaCode)5	factor(AreaCode)6
	-39351	135017
		-25636
factor(AreaCode)7	factor(AreaCode)8	factor(AreaCode)9
	1909	41817
		-12006
factor(AreaCode)10	factor(AreaCode)11	factor(AreaCode)12
	-22080	-9336
		-45403
factor(AreaCode)13	factor(AreaCode)14	factor(AreaCode)15
	-5751	-28510
		-86220
factor(AreaCode)16		
	5126	

Reference 그룹은 1그룹

AreaCode도 다소 더미변수가 많아 plot으로 그려본 결과는 다음과 같다.



결과, AreaCode와 Area는 같은 변수인데 표기만 다르게 하였음을 알 수 있음. 둘 중에 하나는 빼고 다중회귀를 돌려도 되는 것을 볼 수 있었다.

## ● 결론 모델

결론적으로, Interior, Bath, FirstPrice, LastPrice, Tax, Condo, RC, Area로 stepAIC를 한 결과는 다음과 같았다.

```
lm(formula = log(SalePrice) ~ factor(Area) + Interior + factor(Bath) + LastPrice + Condo + RC + Days, data = at)
```

	Df	Sum Sq	Mean Sq	F value	Pr(>F)
factor(Area)	15	14.064	0.938	55.2082	< 2.2e-16 ***
Interior	1	39.906	39.906	2349.6985	< 2.2e-16 ***
factor(Bath)	2	0.599	0.300	17.6409	4.313e-08 ***
LastPrice	1	18.725	18.725	1102.5414	< 2.2e-16 ***
Condo	1	0.077	0.077	4.5592	0.03330 *
RC	1	0.099	0.099	5.8569	0.01593 *
Days	1	0.130	0.130	7.6688	0.00586 **
Residuals	433	7.354	0.017		