

Borys Banaszekiewicz

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Work Experience

Boost Carriers, Inc.

DIRECTOR OF OPERATIONS

Bensenville, IL

September 2019 – May 2022

- Sold majority ownership of my company Boost Auto Transport to an industry veteran to help with expansion, resulting in the formation of Boost Carriers
- Responsible for managing all operations; developing business and financial plans, recruiting strategies, and growing sales through marketing
- Implemented and managed the expansion of operations from 5 to 40 trucks, **increasing yearly net revenue from \$300K to \$6M**
- Managed the daily operations of 11 full-time employees, 40 independent contractors, and 40 trucks
- Created an overseas dispatch center comprising eight full-time employees, **reducing labor costs by \$320K annually**
- Designed and optimized hiring and onboarding processes to achieve 100% Department of Transportation safety compliance
- Built and **maintained strategic partnerships with Amazon, CEVA Logistics, Swift, and Werner**

Boost Auto Transport

FOUNDER

Chicago, IL

August 2016 – September 2019

- Independently founded a trucking and logistics company in Chicago, IL
- Designed and executed marketing and sales strategies that **grew the business from \$130K to \$300K in net annual revenue**
- Operated dispatch to optimize loads and maximize profit, resulting in margins of \$0.50 cents per mile above the national average per load
- Developed and **maintained relationships with 20+ direct and repeat clients**
- Managed HR requirements to include recruiting talent, interviewing candidates, and onboarding employees

CHC Wellbeing

ASSISTANT OPERATIONS MANAGER

Chicago, IL

August 2015 – December 2016

- Distilled and communicated actionable conclusions from corporate health datasets to management
- Prepared detailed reports, designed digestible presentations, and performed and consolidated research on healthcare equipment
- Engaged with Account Managers and Sales Representatives to complete sales orders and implement customer incentive programs
- Ingested sales and employee activity data into corporate database

ACCOUNTING CLERK

September 2013 – August 2015

- Responsible for making all CHC electronic deposits and recording service payments into QuickBooks
- Monitored invoices to ensure payments from clients were made within term dates to protect key CHC revenue streams
- Transformed and ingested confidential health records into CHC systems from a variety of vendors

RECEPTIONIST

June 2013 – September 2013

- Collected and verified patient insurance records while maintaining strict HIPAA adherence
- Performed clerical duties such as bookkeeping, copying, faxing, mailing, and filing

Education

Arizona State University

BACHELOR OF SCIENCE IN SOFTWARE ENGINEERING

MINOR IN ECONOMICS

- Cumulative GPA: 4.00

Tempe, AZ

May 2021 – Current

Elgin Community College

ASSOCIATES IN ECONOMICS

- Cumulative GPA: 4.00

Elgin, IL

January 2021 – May 2021

Skills

Language Fluent in English and Polish

Computer Microsoft Access, Microsoft Office (Word, Excel, Outlook, PowerPoint), QuickBooks Online, Python, Java, Salesforce

Soft Skills Leadership, Entrepreneurship, Critical thinking, Organization, Creativity, Negotiation, Communication, Multitasking and Sales