

# Borys Banaszekiewicz

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## Work Experience

### Boost Carriers, Inc.

DIRECTOR OF OPERATIONS

Bensenville, IL

September 2019 – May 2022

- Sold majority ownership of my company Boost Auto Transport to an industry veteran to help with expansion, resulting in the formation of Boost Carriers
- Responsible for managing all operations; developing business and financial plans, recruiting strategies, and growing sales through marketing
- Implemented and managed the expansion of operations from 5 to 40 trucks, **increasing yearly net revenue from \$300K to \$6M**
- Managed the daily operations of 11 full-time employees, 40 independent contractors, and 40 trucks
- Created an overseas dispatch center comprising eight full-time employees, **reducing labor costs by \$320K annually**
- Designed and optimized hiring and onboarding processes to achieve 100% Department of Transportation safety compliance
- Built and **maintained strategic partnerships with Amazon, CEVA Logistics, Swift, and Werner**

### Boost Auto Transport

FOUNDER

Chicago, IL

August 2016 – September 2019

- Independently founded a trucking and logistics company in Chicago, IL
- Designed and executed marketing and sales strategies that **grew the business from \$130K to \$300K in net annual revenue**
- Operated dispatch to optimize loads and maximize profit, resulting in margins of \$0.50 cents per mile above the national average per load
- Developed and **maintained relationships with 20+ direct and repeat clients**
- Managed HR requirements to include recruiting talent, interviewing candidates, and onboarding employees

### CHC Wellbeing

ASSISTANT OPERATIONS MANAGER

Chicago, IL

August 2015 – December 2016

- Distilled and communicated actionable conclusions from corporate health datasets to management
- Prepared detailed reports, designed digestible presentations, and performed and consolidated research on healthcare equipment
- Engaged with Account Managers and Sales Representatives to complete sales orders and implement customer incentive programs
- Ingested sales and employee activity data into corporate database

ACCOUNTING CLERK

September 2013 – August 2015

- Responsible for making all CHC electronic deposits and recording service payments into QuickBooks
- Monitored invoices to ensure payments from clients were made within term dates to protect key CHC revenue streams
- Transformed and ingested confidential health records into CHC systems from a variety of vendors

RECEPTIONIST

June 2013 – September 2013

- Collected and verified patient insurance records while maintaining strict HIPAA adherence
- Performed clerical duties such as bookkeeping, copying, faxing, mailing, and filing

## Education

### Arizona State University

BACHELOR OF SCIENCE IN SOFTWARE ENGINEERING

MINOR IN ECONOMICS

- Cumulative GPA: 4.00

Tempe, AZ

May 2021 – Current

### Elgin Community College

ASSOCIATES IN ECONOMICS

- Cumulative GPA: 4.00

Elgin, IL

January 2021 – May 2021

## Skills

**Language** Fluent in English and Polish

**Computer** Microsoft Access, Microsoft Office (Word, Excel, Outlook, PowerPoint), QuickBooks Online, Python, Java, Salesforce

**Soft Skills** Leadership, Entrepreneurship, Critical thinking, Organization, Creativity, Negotiation, Communication, Multitasking and Sales