| Name of Variable = SALES4       |          |  |  |  |  |
|---------------------------------|----------|--|--|--|--|
| Mean of Working Series 44.32907 |          |  |  |  |  |
| Standard Deviation              | 9.591172 |  |  |  |  |
| Number of Observations          | 520      |  |  |  |  |

| Autocorrelation Check for White Noise |            |    |            |                  |        |        |        |        |        |
|---------------------------------------|------------|----|------------|------------------|--------|--------|--------|--------|--------|
| To<br>Lag                             | Chi-Square | DF | Pr > ChiSq | Autocorrelations |        |        |        |        |        |
| 6                                     | 143.07     | 6  | <.0001     | 0.498            | 0.156  | 0.003  | -0.010 | -0.027 | -0.014 |
| 12                                    | 149.30     | 12 | <.0001     | -0.015           | -0.063 | -0.041 | -0.030 | -0.040 | -0.058 |
| 18                                    | 155.90     | 18 | <.0001     | -0.070           | -0.067 | -0.033 | -0.005 | -0.008 | -0.041 |
| 24                                    | 157.50     | 24 | <.0001     | -0.037           | -0.022 | -0.009 | -0.016 | 0.000  | -0.027 |

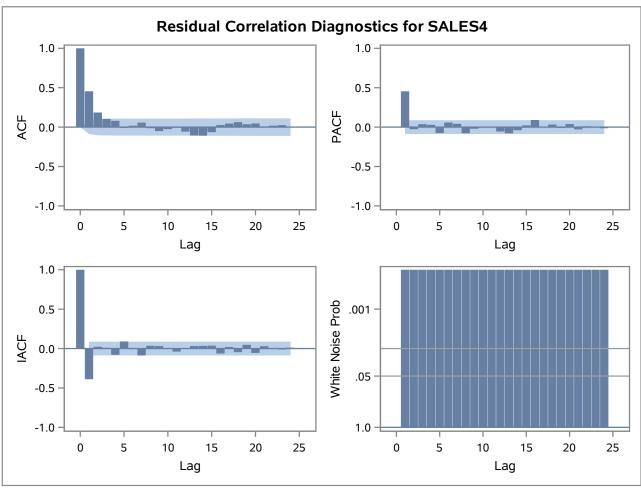
| Correlation of SALES4 and RAMP |     |  |  |  |
|--------------------------------|-----|--|--|--|
| Variance of input = 0.255917   |     |  |  |  |
| Number of Observations         | 520 |  |  |  |

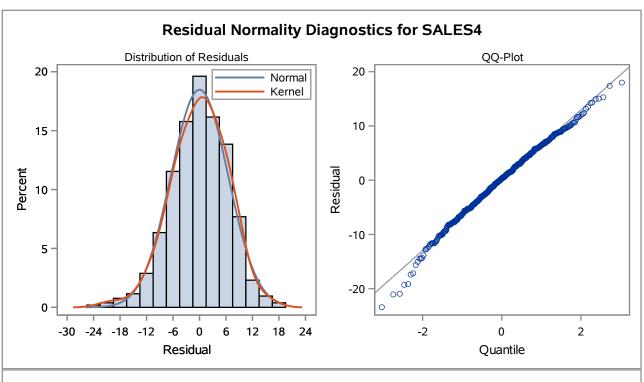
| Maximum Likelihood Estimation   |          |         |        |        |   |        |   |  |  |
|---|----------|---------|--------|--------|---|--------|---|--|--|
| Parameter Estimate Standard Error t Value Pr >  t  Lag Variable Shift |          |         |        |        |   |        |   |  |  |
| MU  | 42.71466 | 0.29168 | 146.44 | <.0001 | 0 | SALES4 | 0 |  |  |
| NUM1  | 13.99152 | 0.56215 | 24.89  | <.0001 | 0 | RAMP   | 0 |  |  |

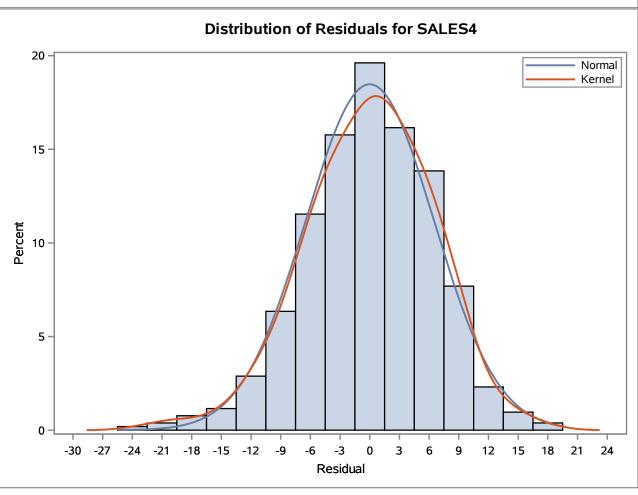
| Constant Estimate   | 42.71466 |
|---------------------|----------|
| Variance Estimate   | 42.05328 |
| Std Error Estimate  | 6.48485  |
| AIC                 | 3421.94  |
| SBC                 | 3430.447 |
| Number of Residuals | 520      |

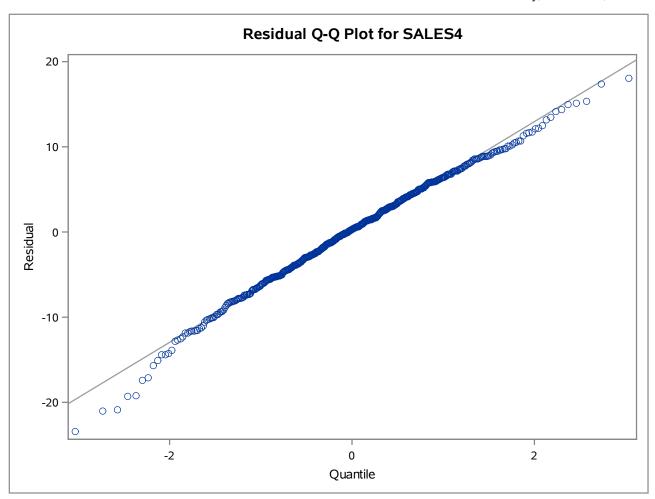
| Correlations of Parameter Estimates |              |              |  |  |  |
|-------------------------------------|--------------|--------------|--|--|--|
| Variable<br>Parameter               | SALES4<br>MU | RAMP<br>NUM1 |  |  |  |
| SALES4 MU                           | 1.000        | -0.222       |  |  |  |
| RAMP NUM1                           | -0.222       | 1.000        |  |  |  |

|           | Autocorrelation Check of Residuals |    |            |                  |        |        |        |        |        |
|-----------|------------------------------------|----|------------|------------------|--------|--------|--------|--------|--------|
| To<br>Lag | Chi-Square                         | DF | Pr > ChiSq | Autocorrelations |        |        |        |        |        |
| 6         | 135.19                             | 6  | <.0001     | 0.454            | 0.185  | 0.104  | 0.080  | -0.009 | 0.018  |
| 12        | 140.54                             | 12 | <.0001     | 0.057            | -0.014 | -0.051 | -0.026 | -0.007 | -0.057 |
| 18        | 158.77                             | 18 | <.0001     | -0.107           | -0.108 | -0.065 | 0.026  | 0.045  | 0.063  |
| 24        | 161.20                             | 24 | <.0001     | 0.036            | 0.046  | 0.008  | 0.018  | 0.025  | 0.008  |
| 30        | 164.05                             | 30 | <.0001     | 0.012            | -0.007 | 0.022  | -0.054 | -0.035 | -0.018 |
| 36        | 183.79                             | 36 | <.0001     | -0.057           | -0.079 | -0.083 | -0.085 | -0.083 | -0.068 |
| 42        | 192.71                             | 42 | <.0001     | -0.060           | 0.002  | -0.055 | -0.069 | -0.060 | -0.030 |
| 48        | 197.43                             | 48 | <.0001     | 0.004            | -0.001 | -0.021 | -0.083 | -0.018 | 0.023  |









| Model for variable SALES4 |          |  |  |  |
|---------------------------|----------|--|--|--|
| Estimated Intercept       | 42.71466 |  |  |  |

| Input Number 1            |          |  |  |  |
|---------------------------|----------|--|--|--|
| Input Variable            | RAMP     |  |  |  |
| Overall Regression Factor | 13.99152 |  |  |  |

Warning: Unless PRINTALL is specified along with the options given in the current FORECAST statement, the FORECAST statement will do nothing.