

**Situation:**

Your boss, Brandy, lambasted you for something you didn't do. You're tired of being bullied and blamed for things you haven't done. You're worried about losing your job and have been building evidence of Brandy's behavior. Brandy came at you hard this past week and made you so uncomfortable you want to talk with Brandy's boss Toodles. You're still figuring out why you think this is a good idea but desperate for anything to change so you can have a decent holiday.

- Below are examples to consider getting a meeting with Toodles. Given Locker et al. chapter 1 learnings of the audience, persuasion, and credibility, what would be your approach?

ID	A: 107 words	B: 109 words	C: 102 words	D: 74 words
1	Morning Toodles! How are you? Isn't Friday the way to start today? :)	Morining Toodles! How are you? Isn't Friday the way to start today? :)	Morning Toodles! How are you? Isn't Friday the way to start today? :)	Morning Toodles! How are you? Isn't Friday the way to start today? :)
2	I'm reaching out about the unpleasantness of my 1 on 1 with Brandy.	Checking to connect about my 1 on 1 with Brandy as it wasn't pleasant.	Checking to connect about my 1 on 1 with Brandy, as it was unexpectedly uncomfortable.	Checking to connect about my 1 on 1 with Brandy, as it was unexpectedly uncomfortable.
3	Walking into his office, he said the meeting would be quick and "let me set the expectations."	Walking into his office he said the meeting would be quick and "let me set my expectations."	Walking into his office, he said the meeting would be quick and "let me set my expectations."	
4	He finished, and I started to speak when he quipped, "you're always deflecting." At a pause, I started again to relay our conversation, but things became strange, leaving me taciturn.	He finished and I started to speak when he quipped "your always deflecting." At a pause I started again to relay our conversation but things became strange leaving me taciturn.	He finished, and I started to speak when he quipped, "you're always deflecting." At a pause began again to relay our conversation, but things became strange, leaving me taciturn.	He said the meeting would be quick and when I started to bring up our conversation he said "you're always deflecting."
5	After a bit, I looked at him and said I was excusing myself.	After a bit I looked at him and said I was excusing myself.	After a bit, I looked at him and said I was excusing myself.	
6				After being taciturn for a few minutes I said I was going to excuse myself.
7	Now he wants to discuss my behavior. I would super appreciate discussing this in person with you. Thanks! Debra	Now he wants to discuss my behavior and I would super appreciate sitting down with you to discuss in person. Best ~debra	He wants to discuss my behavior, and I would super appreciate sitting down. Best ~debra	I would super appreciate an opportunity to discuss. Best ~debra