Claim Prediction Analysis

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Introduction

In this notebook I will use the swautoins dataset from the CASdatasets R package and estimate claim amounts and frequency. I will be using SQL and Dplyr to store and manipulate data. Then I will be using regression models (multiple linear regression and generalized linear regression) to model the data and estimate expected pure premiums for each tariff cell.

I'm applying what I have learned from a similar project in ACTSC 431 - Property and Casualty, Pricing at the University of Waterloo. This time I will be dealling with a less tidy dataset so I can practice SQL and dpylr. I will also experiment with the ggplot2 library instead of base R graphics

Preparing the Data

SQLite Database

Although it is not necessary to use a database here, lets pretend we will do so for the convenience of adding new data down the line. I mostly just wanted to practice working with SQL in a project.

We create a SQLite database and add a dataset called 'autoclaims' into the db.

```
swautoins = read.csv("C:/Users/bben555/Desktop/spring 2021/actsc 432/swautoins.csv")

swautoins = swautoins %>%
    select(-"X")

conn = dbConnect(RSQLite::SQLite(), "claim_data.db")

dbWriteTable(conn, "swautoins", value = swautoins, overwrite = TRUE)
dbListTables(conn)
```

[1] "mostpayment" "swautoins"

This dataset includes the auto insurance data collected in 1977 in Sweden by the Swedish Committee on the Analysis of Risk Premium. There are 5 variables and total of 1703 tariff cells. Here we get a list of columns included in the dataframe:

There are 4 rating factors: Kilometres, Zone, Bonus and Make. Kilometres has 5 categories, while Zone, Bonus and Make all have 7 categories.

Let's create a example view in the database that includes the top 100 tariff cells with the most payments. xtract it as a dataframe.

```
dbExecute(conn, "CREATE VIEW IF NOT EXISTS mostpayment AS SELECT * FROM swautoins ORDER BY Payment DESC
```

```
## [1] 0
```

```
mostpayment = dbGetQuery(conn, "SELECT * FROM mostpayment")
head(mostpayment)
```

```
##
     Kilometres Zone Bonus Make
                                   Insured Claims Payment
## 1
                              7 127781.49
              3
                   4
                         7
                                             3522 19262635
## 2
                         7
                              7 131708.80
                                             3003 16017692
## 3
              4
                   4
                         7
                              7 84665.15
                                             2718 14261028
## 4
              3
                   3
                         7
                              7
                                 63261.02
                                             2149 11002188
## 5
              3
                   1
                         7
                              7
                                 46275.83
                                             2215 10692912
## 6
              3
                         7
                              7 56954.58
                                             2188 10503115
```

Insert and removing dummy rows:

```
## [1] 3
```

```
# Deleting the added rows
dbExecute(conn, "DELETE FROM swautoins WHERE rowid = ?", params = 1704)

## [1] 1

dbExecute(conn, "DELETE FROM swautoins WHERE rowid = ?", params = 1705)

## [1] 1

dbExecute(conn, "DELETE FROM swautoins WHERE rowid = ?", params = 1706)

## [1] 1
```

Above are the basic CRUD (create, read, update, delete) operations using SQL.

Exploratory Analysis

```
summary(swautoins)
```

```
##
     Kilometres
                       Zone
                                      Bonus
                                                      Make
## Min.
          :1.000
                 Min.
                         :1.000
                                  Min.
                                         :1.000
                                                 Min.
## 1st Qu.:2.000
                 1st Qu.:2.000
                                  1st Qu.:2.000
                                                 1st Qu.:2
## Median :3.000
                 Median :4.000
                                  Median :4.000
                                                 Median:4
## Mean
         :3.009
                  Mean
                         :3.981
                                  Mean
                                       :4.011
                                                 Mean:4
## 3rd Qu.:4.000
                  3rd Qu.:6.000
                                  3rd Qu.:6.000
                                                 3rd Qu.:6
## Max.
          :5.000
                  Max.
                         :7.000
                                  Max.
                                        :7.000
                                                 Max.
##
                          Claims
      Insured
                                          Payment
## Min.
               0.01
                      Min.
                            :
                                 0.00
                                       Min.
                                                      0
## 1st Qu.:
               27.98
                      1st Qu.:
                                 1.00
                                       1st Qu.:
                                                   4072
            114.70
                                 7.00
                                                  36493
## Median :
                      Median :
                                       Median:
                                                 329390
## Mean
         : 1399.40
                                66.45
                      Mean :
                                       Mean
## 3rd Qu.:
              532.88
                      3rd Qu.: 30.00
                                       3rd Qu.: 150386
         :131708.80
                                              :19262635
## Max.
                      Max.
                            :3522.00
                                       Max.
```

There are no NAs in this dataset.

Let's plot the distribution of payments, claims counts, and exposure/duration with respect to the four rating factors.

```
payment_by_kilo = swautoins %>%
    group_by(Kilometres) %>%
    summarise(Payment = sum(Payment))
payment_by_zone = swautoins %>%
    group_by(Zone) %>%
    summarise(Payment = sum(Payment))
payment_by_bonus = swautoins %>%
    group_by(Bonus) %>%
    summarise(Payment = sum(Payment))
payment_by_Make = swautoins %>%
```

```
group_by(Make) %>%
    summarise(Payment = sum(Payment))
p1 = ggplot(payment_by_kilo, aes(x = Kilometres, y = Payment)) +
    geom_bar(stat = "identity")
p2 = ggplot(payment_by_zone, aes(x = Zone, y = Payment)) + geom_bar(stat = "identity")
p3 = ggplot(payment_by_bonus, aes(x = Bonus, y = Payment)) +
    geom bar(stat = "identity")
p4 = ggplot(payment_by_Make, aes(x = Make, y = Payment)) + geom_bar(stat = "identity")
p1.1 = ggplot(swautoins, aes(Kilometres, Insured)) + geom_bar(stat = "identity")
p2.1 = ggplot(swautoins, aes(Zone, Insured)) + geom_bar(stat = "identity")
p3.1 = ggplot(swautoins, aes(Bonus, Insured)) + geom bar(stat = "identity")
p4.1 = ggplot(swautoins, aes(Make, Insured)) + geom_bar(stat = "identity")
p1.2 = ggplot(swautoins, aes(Kilometres, Claims)) + geom_bar(stat = "identity")
p2.2 = ggplot(swautoins, aes(Zone, Claims)) + geom_bar(stat = "identity")
p3.2 = ggplot(swautoins, aes(Bonus, Claims)) + geom_bar(stat = "identity")
p4.2 = ggplot(swautoins, aes(Make, Claims)) + geom_bar(stat = "identity")
grid.arrange(p1, p1.1, p1.2, p2, p2.1, p2.2, p3, p3.1, p3.2,
    p4, p4.1, p4.2, ncol = 3)
    2.0e+08 -
                                                                       40000 -
                                     8e+05 -
                                  Insured
                                                                    Claims
                                                                      30000 -
    1.5e+08 -
                                     6e+05 -
    1.0e+08 -
                                     4e+05 -
                                                                       20000 -
                                     2e+05 -
    5.0e+07 -
                                                                       10000 -
    0.0e+00 -
                                     0e+00 -
                                                                           0
                  2
                                                  2
                                                                                   2
                                                      3
                                                                                       3
                     3
              1
                Kilometres
                                                                                  Kilometres
                                                 Kilometres
    1.5e+08 -
                                     8e+05 -
                                                                    Claims
                                                                      30000 -
                                   Insured
                                     6e+05 -
    1.0e+08
                                                                      20000 -
                                     4e+05 -
                                                                       10000
    5.0e+07 -
                                     2e+05 -
    0.0e+00 -
                                                                           0 -
                                     0e+00 -
                2
                                                2
                                                      4
                                                            6
                                                                                  2
                                                                                       4
                           6
                                                                                             6
                     4
                                                    Zone
                                                                                     Zone
                   Zone
                                     1500000 -
                                                                      50000 -
40000 -
30000 -
                                  Insured
                                                                    Claims
    2e+08
                                     1000000 -
                                                                      20000 -
10000 -
    1e+08
                                      500000
    0e+00 -
                                            0 -
                                                  2
                     4
                                                       <u>.</u>
               2
                          6
                                                            6
                                                                                  2
                                                                                        4
                                                                                             6
                  Bonus
                                                    Bonus
                                                                                     Bonus
    4e+08 -
                                                                      75000 -
                                  Insured
                                     1500000 -
                                                                    Claims
    3e+08 -
                                                                       50000 -
                                     1000000 -
    2e+08 -
                                                                       25000
                                      500000
    1e+08 -
   0e+00
                                            0
                                                                           0
                          6
               2
                    4
                                                  2
                                                       4
                                                            6
                                                                                  2
                                                                                        4
                                                                                             6
                  Make
                                                     Make
                                                                                     Make
```

In the kilometre rating factor, class 2 and 3 has the most exposure/duration therefore the most sum of claims and payments.

In the zone rating factor, zone 4 has the most exposure and claims and payments. Notice that zone 1 has one of the least exposures but the claims and payments stands out as some of the highest.

In the bonus rating factor, majority of exposures is in class 7. Similarly, class 1 has one of the least exposures but the claims and payments stands out as one of the highest.

In the make rating factor, majority of exposures is in class 7. It has the most sum of claims and payments.

Regression Analysis

Lets factorize the rating factors and set the tariff cell with the longest duration as the base:

```
swautoins = within(swautoins, {
   Kilometres = factor(Kilometres)
    Zone = factor(Zone)
   Bonus = factor(Bonus)
   Make = factor(Make)
})
basecell = swautoins[which.max(swautoins$Insured), ]
basecell
       Kilometres Zone Bonus Make Insured Claims Payment
## 530
                           7
                                7 131708.8
                                             3003 16017692
swautoins$Kilometres = relevel(swautoins$Kilometres, as.character(basecell$Kilometres))
swautoins$Zone = relevel(swautoins$Zone, as.character(basecell$Zone))
swautoins$Bonus = relevel(swautoins$Bonus, as.character(basecell$Bonus))
swautoins$Make = relevel(swautoins$Make, as.character(basecell$Make))
```

Claim Frequency

We will use a poisson GLM model with insured as an offset and a canonical log link to model claim frequency. We will first fit a crude model with all the rating factors

```
##
## Call:
## glm(formula = Claims ~ Kilometres + Zone + Bonus + Make + offset(log(Insured)),
## family = poisson("log"), data = swautoins[swautoins$Insured >
## 0,])
##
## Deviance Residuals:
## Min 1Q Median 3Q Max
```

```
## -6.9849 -0.8875 -0.1749
                                0.6042
                                          6.2196
##
## Coefficients:
##
                Estimate Std. Error
                                      z value Pr(>|z|)
## (Intercept) -3.789635
                            0.008278
                                     -457.771
                                                < 2e-16 ***
                                        45.061
## Kilometres1
                0.576668
                            0.012798
                                                < 2e-16 ***
## Kilometres3
                0.212768
                            0.007521
                                        28.289
                                                < 2e-16 ***
## Kilometres4
                0.320543
                            0.008654
                                        37.038
                                                < 2e-16 ***
## Kilometres5
                0.405129
                            0.012042
                                        33.643
                                                < 2e-16 ***
## Zone1
                0.581742
                            0.008652
                                        67.238
                                                < 2e-16 ***
## Zone2
                0.343639
                            0.008856
                                        38.801
                                                < 2e-16 ***
## Zone3
                0.195477
                            0.009031
                                        21.646
                                                < 2e-16 ***
                                                < 2e-16 ***
## Zone5
                0.255835
                            0.014117
                                        18.122
## Zone6
                0.055825
                            0.011350
                                         4.919 8.71e-07 ***
## Zone7
                            0.040552
                -0.149261
                                        -3.681 0.000233 ***
## Bonus1
                1.327071
                            0.008677
                                       152.943
                                                < 2e-16 ***
## Bonus2
                0.848089
                            0.010731
                                        79.030
                                                < 2e-16 ***
## Bonus3
                0.633966
                            0.012249
                                        51.755
                                                < 2e-16 ***
## Bonus4
                0.499811
                            0.013381
                                        37.352
                                                < 2e-16 ***
## Bonus5
                0.401647
                            0.012666
                                        31.712
                                                < 2e-16 ***
## Bonus6
                0.333900
                            0.009996
                                        33.404
                                                < 2e-16 ***
## Make1
                0.067380
                            0.009928
                                        6.787 1.15e-11 ***
## Make2
                0.143561
                            0.019451
                                        7.381 1.57e-13 ***
## Make3
               -0.180133
                            0.023610
                                        -7.629 2.36e-14 ***
## Make4
               -0.585852
                            0.022444
                                       -26.102
                                                < 2e-16 ***
## Make5
                0.222330
                            0.018307
                                        12.144
                                                < 2e-16 ***
               -0.268124
                            0.015043
                                       -17.824
                                                < 2e-16 ***
## Make6
##
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
##
##
   (Dispersion parameter for poisson family taken to be 1)
##
##
       Null deviance: 33549.7
                                on 1702
                                          degrees of freedom
## Residual deviance:
                        2446.2
                                on 1680
                                          degrees of freedom
   AIC: 8884
##
##
## Number of Fisher Scoring iterations: 4
```

From the summary object we see that all of the predictors are significant as the p-values for them are all below the significance level. The effects on claim frequency is also quite strong for a lot of the predictors. We will use a deviance test to see the fit of the model.

```
cbind(scaled.deviance = freq$deviance, df = freq$df.residual,
    p = 1 - pchisq(freq$deviance, freq$df.residual))
```

```
## scaled.deviance df p
## [1,] 2446.175 1680 0
```

The p-value of the deviance test is virtually 0. Therefore this is not a good fitting model.

We will now try splitting the data into 2 sets and check the fit of poisson glm.

```
# tariff cells in Set 1.
swautoins = read.csv("C:/Users/bben555/Desktop/spring 2021/actsc 432/swautoins.csv")
swautoins set1 = swautoins[(swautoins$Bonus <= 5) | (swautoins$Zone <=</pre>
   4), ]
# turn the rating factors into categorical variables
swautoins_set1 = within(swautoins_set1, {
   Kilometres = factor(Kilometres)
   Zone = factor(Zone)
   Bonus = factor(Bonus)
   Make = factor(Make)
})
# change the base cell
basecell = swautoins_set1[which.max(swautoins_set1$Insured),
swautoins_set1$Kilometres = relevel(swautoins_set1$Kilometres,
    as.character(basecell$Kilometres))
swautoins_set1$Zone = relevel(swautoins_set1$Zone, as.character(basecell$Zone))
swautoins_set1$Bonus = relevel(swautoins_set1$Bonus, as.character(basecell$Bonus))
swautoins_set1$Make = relevel(swautoins_set1$Make, as.character(basecell$Make))
# relative Poisson glm model
freq.set1 = glm(Claims ~ Kilometres + Zone + Bonus + Make + offset(log(Insured)),
   family = poisson("log"), data = swautoins_set1[swautoins_set1$Insured >
freq.set1 %>%
    summary()
##
## Call:
## glm(formula = Claims ~ Kilometres + Zone + Bonus + Make + offset(log(Insured)),
##
       family = poisson("log"), data = swautoins_set1[swautoins_set1$Insured >
##
          0,])
##
## Deviance Residuals:
##
      Min
                1Q
                    Median
                                   3Q
                                           Max
## -6.9051 -0.8817 -0.1631
                              0.6221
                                        6.0792
##
## Coefficients:
               Estimate Std. Error z value Pr(>|z|)
##
## (Intercept) -3.803756
                          0.008538 -445.532 < 2e-16 ***
## Kilometres1 0.584275
                                     43.426 < 2e-16 ***
                           0.013455
## Kilometres3 0.222750
                          0.007834
                                     28.433 < 2e-16 ***
## Kilometres4 0.328763
                          0.009062
                                     36.279 < 2e-16 ***
## Kilometres5 0.413122
                          0.012681
                                     32.579 < 2e-16 ***
## Zone1
               0.580868
                          0.008655
                                     67.113 < 2e-16 ***
## Zone2
                          0.008858 38.732 < 2e-16 ***
               0.343081
## Zone3
               0.195242 0.009031
                                     21.619 < 2e-16 ***
## Zone5
               0.221677
                          0.020576 10.773 < 2e-16 ***
## Zone6
               0.019742 0.016559
                                     1.192 0.23317
```

```
1.340851
                        0.009084 147.607 < 2e-16 ***
## Bonus1
## Bonus2
              ## Bonus3
              0.646469 0.012540 51.552 < 2e-16 ***
## Bonus4
              0.511761 0.013639 37.522 < 2e-16 ***
## Bonus5
              ## Bonus6
              0.346691
                       0.010800 32.100 < 2e-16 ***
## Make1
              0.075888 0.010433
                                7.274 3.49e-13 ***
## Make2
             0.141125 0.020545
                                  6.869 6.47e-12 ***
## Make3
             -0.182036
                       0.025007
                                 -7.279 3.35e-13 ***
## Make4
             -0.588557
                        0.022948 -25.647 < 2e-16 ***
                                 11.836 < 2e-16 ***
## Make5
              0.227913
                        0.019256
## Make6
             -0.268968
                       0.015746 -17.081 < 2e-16 ***
## ---
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
## (Dispersion parameter for poisson family taken to be 1)
##
      Null deviance: 31510.4 on 1492 degrees of freedom
## Residual deviance: 2179.2 on 1470 degrees of freedom
## AIC: 7892.4
## Number of Fisher Scoring iterations: 4
# deviance
cbind(scaled.deviance = freq.set1$deviance, df = freq.set1$df.residual,
   p = 1 - pchisq(freq.set1$deviance, freq.set1$df.residual))
##
       scaled.deviance
                       df p
             2179.184 1470 0
## [1,]
```

0.061228 -3.006 0.00265 **

Zone7

-0.184040

For the tariff cells in Set 1, we obtain a p-value of virtually 0 which implies that the relative Poisson glm does not fit well the data.

```
# repeat the same process for tariff cells in Set 2.
swautoins = read.csv("C:/Users/bben555/Desktop/spring 2021/actsc 432/swautoins.csv")
swautoins_set2 = swautoins[(swautoins$Bonus > 5) & (swautoins$Zone >
    4), ]
swautoins_set2 = within(swautoins_set2, {
   Kilometres = factor(Kilometres)
    Zone = factor(Zone)
   Bonus = factor(Bonus)
   Make = factor(Make)
})
basecell = swautoins_set2[which.max(swautoins_set2$Insured),
swautoins_set2$Kilometres = relevel(swautoins_set2$Kilometres,
    as.character(basecell$Kilometres))
swautoins set2$Zone = relevel(swautoins set2$Zone, as.character(basecell$Zone))
swautoins_set2$Bonus = relevel(swautoins_set2$Bonus, as.character(basecell$Bonus))
swautoins_set2$Make = relevel(swautoins_set2$Make, as.character(basecell$Make))
```

```
freq.set2 = glm(Claims ~ Kilometres + Zone + Bonus + Make + offset(log(Insured)),
    family = poisson("log"), data = swautoins_set2[swautoins_set2$Insured >
        0, ])
summary(freq.set2)
##
## Call:
##
  glm(formula = Claims ~ Kilometres + Zone + Bonus + Make + offset(log(Insured)),
       family = poisson("log"), data = swautoins_set2[swautoins_set2$Insured >
##
##
           0, ])
##
## Deviance Residuals:
##
       Min
                 1Q
                      Median
                                   3Q
                                           Max
                               0.5078
## -2.7073 -0.7918 -0.2205
                                         2.8562
##
## Coefficients:
               Estimate Std. Error
                                   z value Pr(>|z|)
## (Intercept) -3.51710
                           0.02142 -164.183
                                             < 2e-16 ***
## Kilometres1 0.39138
                           0.04064
                                      9.630 < 2e-16 ***
                                     -3.329 0.000871 ***
## Kilometres2 -0.08938
                           0.02685
## Kilometres4 0.13255
                           0.02786
                                      4.757 1.96e-06 ***
## Kilometres5 0.21940
                           0.03754
                                      5.845 5.06e-09 ***
## Zone5
                0.20042
                           0.02177
                                      9.206 < 2e-16 ***
               -0.21226
                                     -3.855 0.000116 ***
## Zone7
                           0.05505
## Bonus6
                0.26110
                           0.02644
                                      9.877 < 2e-16 ***
                           0.03228
                                     -0.365 0.714863
## Make1
               -0.01179
## Make2
                0.16418
                           0.06041
                                      2.718 0.006572 **
## Make3
               -0.16367
                           0.07166
                                     -2.284 0.022382 *
## Make4
               -0.49725
                           0.10774
                                     -4.615 3.93e-06 ***
## Make5
                0.16712
                           0.05905
                                      2.830 0.004650 **
               -0.25696
                                     -5.047 4.50e-07 ***
## Make6
                           0.05092
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for poisson family taken to be 1)
##
##
       Null deviance: 683.24
                              on 209
                                      degrees of freedom
## Residual deviance: 207.87
                              on 196 degrees of freedom
  AIC: 960.49
## Number of Fisher Scoring iterations: 4
cbind(scaled.deviance = freq.set2$deviance, df = freq.set2$df.residual,
    p = 1 - pchisq(freq.set2$deviance, freq.set2$df.residual))
##
        scaled.deviance
                         df
## [1,]
               207.8698 196 0.2671894
```

For the tariff cells in Set 2, we obtain a p-value of 0.2671894 which implies that we do not reject the null hypothesis that the relative Poisson glm fits the data well. Hence, the relative Poisson model is more appropriate for the tariff cells in Set 2 (than those in Set 1).

In this model, Makel is deemed as not significant. Lets try dropping the rating factor Make to see if it is a better fitting model.

```
# relative Poisson glm model for Set 2 without the rating
# factor Make
freq.set2.wMake = glm(Claims ~ Kilometres + Zone + Bonus + offset(log(Insured)),
   family = poisson("log"), data = swautoins_set2[swautoins_set2$Insured >
freq.set2.wMake %>%
    summary()
##
## Call:
## glm(formula = Claims ~ Kilometres + Zone + Bonus + offset(log(Insured)),
       family = poisson("log"), data = swautoins_set2[swautoins_set2$Insured >
##
          0, ])
##
## Deviance Residuals:
##
      Min
                 1Q
                     Median
                                   3Q
                                           Max
## -4.2703 -0.8785 -0.3180
                              0.5706
                                        3.0603
##
## Coefficients:
##
              Estimate Std. Error z value Pr(>|z|)
## (Intercept) -3.52947
                          0.02042 -172.855 < 2e-16 ***
## Kilometres1 0.39529
                          0.04058
                                     9.741 < 2e-16 ***
## Kilometres2 -0.10235
                          0.02671
                                     -3.832 0.000127 ***
## Kilometres4 0.13549
                          0.02785
                                     4.865 1.15e-06 ***
## Kilometres5 0.22303
                                     5.945 2.77e-09 ***
                          0.03752
               0.20152
## Zone5
                          0.02177
                                      9.258 < 2e-16 ***
## Zone7
                          0.05503
                                    -3.849 0.000119 ***
              -0.21181
## Bonus6
               0.26126
                           0.02643
                                     9.884 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for poisson family taken to be 1)
##
       Null deviance: 683.24 on 209 degrees of freedom
## Residual deviance: 281.84 on 202 degrees of freedom
## AIC: 1022.5
## Number of Fisher Scoring iterations: 4
# likelihood ratio test HO: all betas of the rating factor
# 'Make' are O, Ha: at least one beta of the rating factor
# 'Make' is different than O
anova(freq.set2.wMake, freq.set2, test = "LRT")
## Analysis of Deviance Table
##
## Model 1: Claims ~ Kilometres + Zone + Bonus + offset(log(Insured))
## Model 2: Claims ~ Kilometres + Zone + Bonus + Make + offset(log(Insured))
```

```
## Resid. Df Resid. Dev Df Deviance Pr(>Chi)
## 1    202    281.84
## 2    196    207.87 6   73.973 6.244e-14 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

Since the p-value is 6.239453e-14, we are not statistically justified to simplify the model by dropping the variable Make. Lets instead try grouping Make 1 and 3 into the base Make level 7.

```
# merge categories 1, 3 and 7 of Make into one category
levels(swautoins_set2$Make) = recode(levels(swautoins_set2$Make),
    '1' = "1&3&7")
levels(swautoins_set2$Make) = recode(levels(swautoins_set2$Make),
    3' = 12327
levels(swautoins_set2$Make) = recode(levels(swautoins_set2$Make),
    '7' = "1&3&7")
# merge categories 2 and 5 of Make into one category
levels(swautoins_set2$Make) = recode(levels(swautoins_set2$Make),
    '2' = "2\&5")
levels(swautoins_set2$Make) = recode(levels(swautoins_set2$Make),
    5' = "2\&5"
# relative Poisson glm model
freq.set2.mMake = glm(Claims ~ Kilometres + Zone + Bonus + Make +
    offset(log(Insured)), family = poisson, data = swautoins_set2[swautoins_set2$Insured >
    0, ])
freq.set2.mMake %>%
   summary()
##
## glm(formula = Claims ~ Kilometres + Zone + Bonus + Make + offset(log(Insured)),
       family = poisson, data = swautoins_set2[swautoins_set2$Insured >
##
##
           0,])
##
## Deviance Residuals:
##
      Min
                10
                      Median
                                   30
                                           Max
## -2.7136 -0.8309 -0.2682
                               0.4841
                                        2.8508
##
## Coefficients:
##
               Estimate Std. Error z value Pr(>|z|)
## (Intercept) -3.52304
                           0.02079 -169.482 < 2e-16 ***
                                      9.574 < 2e-16 ***
## Kilometres1 0.38863
                           0.04059
## Kilometres2 -0.08703
                           0.02680
                                     -3.247 0.001166 **
                                      4.724 2.31e-06 ***
## Kilometres4 0.13160
                           0.02786
## Kilometres5 0.21767
                           0.03752
                                      5.801 6.58e-09 ***
## Zone5
               0.20026
                           0.02177
                                      9.199 < 2e-16 ***
## Zone7
              -0.21000
                           0.05504
                                     -3.815 0.000136 ***
```

```
## Bonus6
               0.26184
                          0.02643
                                     9.906 < 2e-16 ***
## Make2&5
                          0.04278
                                     4.013 6.01e-05 ***
               0.17168
## Make4
              -0.49308
                          0.10767
                                    -4.580 4.66e-06 ***
                                    -4.957 7.16e-07 ***
## Make6
              -0.25134
                           0.05070
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for poisson family taken to be 1)
##
##
       Null deviance: 683.24 on 209 degrees of freedom
## Residual deviance: 213.41 on 199 degrees of freedom
## AIC: 960.03
##
## Number of Fisher Scoring iterations: 4
# likelihood ratio test
anova(freq.set2.mMake, freq.set2, test = "LRT")
## Analysis of Deviance Table
##
## Model 1: Claims ~ Kilometres + Zone + Bonus + Make + offset(log(Insured))
## Model 2: Claims ~ Kilometres + Zone + Bonus + Make + offset(log(Insured))
     Resid. Df Resid. Dev Df Deviance Pr(>Chi)
          199
## 1
                  213.41
## 2
           196
                   207.87 3
                              5.5384
                                       0.1364
```

For this alternative simplified model, the p-value of the likelihood ratio test is 0.1363605. We are statistically justified to simplify freq.set2 to freq.set2.mMake.

Claim Severity

Let's focus on only data in set 2 while modeling claim severity.

```
swautoins_set2\( Kilometres = relevel(swautoins_set2\( Kilometres, \)
    as.character(basecell$Kilometres))
swautoins_set2$Zone = relevel(swautoins_set2$Zone, as.character(basecell$Zone))
swautoins_set2$Bonus = relevel(swautoins_set2$Bonus, as.character(basecell$Bonus))
swautoins_set2$Make = relevel(swautoins_set2$Make, as.character(basecell$Make))
```

Multiple Linear Regression

Let's first try fitting a multiple linear regression model. This will assume the response, severity per claim, is normally distributed.

```
sev.norm = lm(Payment/Claims ~ Kilometres + Zone + Bonus + Make,
   data = swautoins_set2[swautoins_set2$Claims > 0, ])
summary(sev.norm)
##
## Call:
## lm(formula = Payment/Claims ~ Kilometres + Zone + Bonus + Make,
##
      data = swautoins_set2[swautoins_set2$Claims > 0, ])
##
## Residuals:
##
      Min
               10 Median
                               3Q
                                      Max
## -7255.9 -2695.2 -800.4
                            853.2 24975.3
## Coefficients:
##
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 5561.13 1342.77
                                   4.142 5.63e-05 ***
## Kilometres1 2409.76
                          1236.21 1.949
                                            0.0531 .
## Kilometres2
                 22.94
                          1143.04
                                    0.020
                                            0.9840
## Kilometres4 759.76
                                   0.668 0.5049
                          1136.72
## Kilometres5 746.56
                          1197.05
                                   0.624
                                            0.5338
## Zone5
              -837.07
                          862.69
                                   -0.970
                                           0.3334
## Zone7
                354.97
                          1007.35
                                   0.352
                                           0.7250
                          763.99 -1.457
## Bonus6
              -1113.17
                                           0.1471
## Make1
                251.02
                          1291.04
                                   0.194
                                           0.8461
## Make2
                189.93
                          1318.03
                                    0.144
                                            0.8856
## Make3
                628.00
                          1373.71
                                    0.457
                                            0.6482
## Make4
                158.97
                          1551.49
                                    0.102
                                            0.9185
## Make5
              -1763.41
                          1371.82 -1.285
                                            0.2005
## Make6
                935.17
                          1355.20
                                    0.690
                                            0.4912
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 4907 on 156 degrees of freedom
## Multiple R-squared: 0.0791, Adjusted R-squared: 0.002363
## F-statistic: 1.031 on 13 and 156 DF, p-value: 0.4247
c(R_Squared = summary(sev.norm)$r.squared)
```

```
## R_Squared
```

0.07910477

The R^2 of the linear regression model is very poor. The predictors are not significant either. Therefore linear regression is not appropriate for this dataset.

Gamma GLM

Make4

Make5

Make6

AIC: 160113

##

-0.02426

-0.28798

0.09076

0.18720

0.10263

0.08856

Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1

(Dispersion parameter for Gamma family taken to be 3.020134)

Null deviance: 436.16 on 169 degrees of freedom

Residual deviance: 378.56 on 156 degrees of freedom

Now we will check the fit of a gamma glm model.

```
# gamma glm model Note that the response variable is
# Payment/Claims, which measures the average claim amount
# per claim. We use weights because data was a sum of
# gamma variables.
sev = glm(Payment/Claims ~ Kilometres + Zone + Bonus + Make,
   family = Gamma("log"), data = swautoins_set2[swautoins_set2$Claims >
       0, ], weights = Claims)
summary(sev)
##
## Call:
  glm(formula = Payment/Claims ~ Kilometres + Zone + Bonus + Make,
       family = Gamma("log"), data = swautoins set2[swautoins set2$Claims >
##
##
          0, ], weights = Claims)
##
## Deviance Residuals:
##
      Min
                 1Q
                     Median
                                   3Q
                                           Max
## -3.3314 -1.2512 -0.4377
                               0.8988
                                        4.8973
##
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
                           0.03735 230.542 < 2e-16 ***
## (Intercept) 8.60975
## Kilometres1 0.02134
                           0.07074
                                     0.302 0.76327
## Kilometres2 0.01205
                           0.04663
                                     0.258 0.79640
## Kilometres4 0.01823
                           0.04847
                                     0.376 0.70740
## Kilometres5 0.05561
                           0.06534
                                     0.851 0.39602
## Zone5
              -0.09742
                           0.03791
                                    -2.570 0.01111 *
## Zone7
               -0.05667
                                    -0.592 0.55482
                           0.09575
## Bonus6
              -0.03722
                           0.04598
                                    -0.810 0.41944
## Make1
               0.04718
                           0.05614
                                     0.840 0.40194
## Make2
               0.09200
                           0.10508
                                     0.876 0.38262
## Make3
               0.04411
                           0.12452
                                     0.354 0.72365
```

-0.130 0.89704

-2.806 0.00566 **

1.025 0.30699

```
##
## Number of Fisher Scoring iterations: 5
```

```
# deviance (deviance/dispersion)
sev.phi = summary(sev)$dispersion
cbind(scaled.deviance = sev$deviance/sev.phi, df = sev$df.residual,
    p = 1 - pchisq(sev$deviance/sev.phi, sev$df.residual))
```

```
## scaled.deviance df p
## [1,] 125.3445 156 0.9660689
```

Except for Make 5 and possibly Zone 5, all the other tariff factors do not seem to be significant to predict the severity key ratio in the tariff cells in Set 2. As measured by the deviance statistic, the gamma glm fit seems to be quite good as the p-value is of 0.9660689.

Let's compare the model above to a model where we group all categories except for zone 5 and make 5 into the base category.

```
##
## Call:
## glm(formula = Payment/Claims ~ Zone + Make, family = Gamma("log"),
      data = swautoins_set2[swautoins_set2$Claims > 0, ], weights = Claims)
##
## Deviance Residuals:
      Min
                    Median
                10
                                  30
##
                                          Max
## -3.2833 -1.2269 -0.4072
                            0.8419
                                       4.9414
##
## Coefficients:
##
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 8.62896
                         0.02195 393.079 < 2e-16 ***
                          0.03687 -2.610 0.00988 **
## Zone5
              -0.09624
## Make5
              -0.30332
                          0.10083 -3.008 0.00303 **
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' 1
## (Dispersion parameter for Gamma family taken to be 2.944661)
##
##
      Null deviance: 436.16 on 169 degrees of freedom
## Residual deviance: 391.25 on 167 degrees of freedom
## AIC: 160408
##
## Number of Fisher Scoring iterations: 5
```

```
# likelihood ratio test
anova(sev.simpl, sev, test = "LRT")
```

```
## Analysis of Deviance Table
##
## Model 1: Payment/Claims ~ Zone + Make
## Model 2: Payment/Claims ~ Kilometres + Zone + Bonus + Make
## Resid. Df Resid. Dev Df Deviance Pr(>Chi)
## 1 167 391.25
## 2 156 378.56 11 12.697 0.9636
```

Since the p-value is of 0.9636, we are statistically justified to simplify sev to sev.simpl.

Predictions & Conclusion

After fitting the models, we found two statistically significant GLM models that fits the claim frequency and severity of the swautoins dataset.

The expected key ratio is the the ratio of a rating factor level compared to the base level. Multiplying the expected key frequency ratio with key severity ratio will give us the expected pure premium of a tariff cell.

```
# print the relativities of key frequency ratio of claim
# freq
exp(freq.set2.mMake$coefficients)

## (Intercept) Kilometres1 Kilometres2 Kilometres4 Kilometres5 Zone5
```

```
1.2431803
##
     0.0295096
                  1.4749521
                              0.9166481
                                           1.1406477
                                                                     1.2217174
##
         Zone7
                     Bonus6
                                 Make2&5
                                                Make4
                                                            Make6
##
     0.8105850
                  1.2993165
                              1.1872921
                                           0.6107446
                                                        0.7777589
```

```
# print the relativities of key severity ratio of claim sev
exp(sev.simpl$coefficients)
```

```
## (Intercept) Zone5 Make5
## 5591.2344401 0.9082442 0.7383632
```

Let's calculated the expected pure premium of the cell (Kilometres=5, Zone=7, Bonus=7 and Make=4).

The expected key frequency ratio of the cell (Kilometres=5, Zone=7, Bonus=7 and Make=4) is:

```
0.0295096 * 1.2431803 * 0.810585 * 1 * 0.6107446
```

```
## [1] 0.01816166
```

The expected key severity ratio of the cell (Kilometres=5, Zone=7, Bonus=7 and Make=4) is:

```
5591.2344401 * 1 * 1 * 1 * 1
```

```
## [1] 5591.234
```

The expected pure premium of the cell (Kilometres=5, Zone=7, Bonus=7 and Make=4) is:

```
0.01816166 * 5591.234
```

```
## [1] 101.5461
```

Compare the result to the actual observed premiums:

```
swautoins %>%
  filter(Kilometres == 5, Zone == 7, Bonus == 7, Make == 4)
```

```
## X Kilometres Zone Bonus Make Insured Claims Payment ## 1 1700 5 7 7 4 6.69 0 0
```