



# Borislav Bechev



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## Skills and Languages

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Technical: STATA • Excel (incl. VBA) • SQL • Tableau • Python • MS Office Suite

Competencies: Collaborative • Analytical • Organized • Responsible

Languages: Bulgarian (native) • English (fluent) • Spanish (elementary)

## Experience

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Sep 2019 – Feb 2020

Corporate Banking (ISB Team) Intern  
HSBC  
Amsterdam, the Netherlands

- *Evaluating whether new and recurring client requests are commercially viable and fit within the risk appetite of the bank by considering financial and non-financial factors.*
- *Performing portfolio-level data wrangling, analysis, and visualization, related to income, credit risk, bank products, and balances.*
- *Effectively communicating and properly managing expectations in a highly collaborative environment with multiple stakeholders and various associated projects running in parallel.*



Sep 2017 – May 2018

Student Assistant – Economics, Finance, Statistics  
Fontys University of Applied Sciences  
Eindhoven, the Netherlands

- *Assisting students with the subjects of Economics, Finance, and Statistics, in addition to guiding them through projects.*



Aug 2016 – Jan 2017

Material Planning & Sales Intern  
Lufthansa Technik  
Sofia, Bulgaria

- *Classification and sales of aircraft materials.*
- *Communication with external and internal clients.*
- *Improvement of the pricing/ quotation process through increased automation.*



## Education

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Sep 2018 – Oct 2019	MSc Economics and Strategy in Emerging Markets Maastricht University SBE / UNU-MERIT Maastricht, the Netherlands	  
Feb – May 2017	MSc/BSc Business Economics – Exchange Semester Universita degli Studi di Trento Trento, Italy	
Sep 2014 – Jul 2018	BBA International Business and Management Fontys University of Applied Sciences Eindhoven, the Netherlands	
Sep 2009 – Jul 2014	Secondary Education, Mathematics Track First English Language School Sofia Sofia, Bulgaria	

## Projects

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### *The Internet as a factor in the distribution of de facto political power (Master's thesis)*

Examining the effect of Internet penetration on inclusive governance and institutions in a sample of 41 countries through the use of a SEM-PLS approach. The topic fits in the wider context of institutional economics.

### *Firm Performance and Inequality, Analysis of Mexico*

Investigating the relationship between within-firm inequality (proxied by gender distribution, education, and contract terms) and firm performance, while controlling for industry and state effects.

### *Microfinance Impact Investment Fund*

Developing an impact investment fund around SDG 3 – Good health and well-being in the context of India. The structure combines financial performance with realistic and measurable impact.

### *Country Risk Evaluation*

Workshop on country risk modelling and evaluation, given by Rabobank RaboResearch. Primarily focused on Ukraine and the agriculture sector, but applicable in a broader context.

### *Unlocking Investment and Finance in Emerging Markets and Developing Economies (EMDEs)*

A 4-week course by the World Bank Group with the focus of providing guidance on how to: strengthen the stability, efficiency, and inclusiveness of financial systems and services; develop roadmaps for investment in EMDEs; adopt principles and practice of impact investment.

### *Sustainability Policy - Factors Affecting Circular Business Practices, China and the EU*

Identifying and studying the factors affecting businesses' circularity efforts in the sectors of electric and electronic equipment, and fast-moving consumer goods in China and the European Union. Done in collaboration with UNU-MERIT.