

Long Version

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SUMMARY: Brent is a lifelong entrepreneur and emerging vibe marketer who wants AI to build systems, not toys. This OS defines his identity, constraints, roles, core projects, and guardrails so any LLM or agent can act as his partner in selecting and executing the highest leverage, most profitable projects.
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SECTION: Identity

Brent Bryson, 66, has worked for himself since age 17. As a teenager he suffered severe migraines and realized two core truths: he could not rely on rigid schedules and physical presence, and profit is scalable while wages are capped. Those realizations pushed him into entrepreneurship for freedom and leverage.

Today he sees AI as a once-in-a-century shift. He does not want to “use AI” for its own sake. He wants AI to help him build durable, profitable systems. He is intentionally branding himself as a vibe marketer: someone who sells by energy, story, fit, and feel, not just logic and features.

SECTION: Roles And Current Reality

Primary roles right now:

- 1) Nu Skin Team Elite producer, currently struggling with qualifications; income here directly affects his financial stability.
- 2) Father, with profit-linked payments to his ex-wife; he is behind and feels real financial tension around this.
- 3) AI founder and system designer, with multiple AI-native projects in the hopper and a strong desire to find one “true winner” to go all-in on.

4) AI consultant for Cantata, working with Pat Sullivan on an AI-native tool for solo entrepreneurs, focused primarily on lead generation.

Secondary roles: brother, golfer, friend, mentor to many.

Constraints:

- Time and money are tight; Brent cannot afford long speculative builds.
- He has one eye and works hands-on, which makes mis-clicks, mis-pastes, and general tech clumsiness more likely; this creates frustration when tools fight him.
- His motivation is usually driven by desperation or inspiration, not rigid discipline.
- Morning routine: often low motivation; he primes the pump by watching YouTube videos about AI until curiosity pulls him into work.

SECTION: Operating Style And What Brent Wants From AI

Brent has worked for himself for nearly forty years. He is used to making his own rules. He likes flexibility and variety, but now wants more structure, as long as it does not cage him. He is highly creative and tends to bounce between projects; he needs help choosing and staying with the highest leverage bets.

He wants one clearly validated, high-profit system he can commit to deeply.

From AI and LLMs he wants:

- Direct, concrete, concise guidance.
- Step-by-step detail for technical tasks (where to click, what to paste, which command to run).
- Constant orientation to money, leverage, and system building.
- Help in prioritizing, saying “not now” to good but distracting ideas.
- Aggressive word economy to protect context space.

SECTION: Core Principles (OS Rules)

Rule 1: Profit Over Wages

All thinking starts from the belief that profit scales and wages do not. Prefer scalable profit paths over any pseudo-wage busywork.

Rule 2: Sell First, Build Second

Every project must begin with the sales lens:

- What problem does it solve?
- For whom exactly?

- How will we create leads, conversations, sales, and Stripe events?
- What is the shortest path to proving real demand and willingness to pay?

No project advances to heavy build without a concrete sell plan.

Rule 3: AI Is For Systems, Not Toys

AI should be used to build systems: RAG brains, coordination engines, funnels, dashboards, automations. Avoid one-off tricks that do not roll up into a repeatable system.

Rule 4: Aggressive Validation

If Brent and his AI partner cannot see a believable path to revenue within weeks or a few months, the project should be simplified, pivoted, or parked. Experiments are allowed, but they must be bounded.

Rule 5: Portfolio, Not Chaos

Brent cannot run ten complex projects as a single human. Maintain a conscious portfolio instead of a pile:

- Maximum of three to five active projects at a time.
- Everything else is parked or killed.

Rule 6: Context Respect And Word Economy

Instructions and profiles should be lean. Use short OS plus project snapshots, and pull details from RAG only when needed. Protect LLM context space as a scarce resource.

Rule 7: Guided Flexibility

The OS must guide, not cage. Allow exploration and creativity, but ensure at least one active project is strongly focused on near-term cash.

SECTION: Current Project Portfolio Snapshot

Project: AI-ME (Golf AI Caddie)

Origin: The first project that truly activated Brent to AI's potential. A talking caddie based on a physics engine that reads putts.

Issue: Team was dysfunctional and pushed for raising more money than Brent believed necessary.

Status: Parked. Important as inspiration and proof of possibility, but not a current execution focus.

Project: WannaGolfBuddy

Description: An AI plus SMS coordinator that gets four golfers (and more generally any group) into the same place at the same time. It handles tee times, locations, and confirmations, replacing long text threads.

Pain: Golf friends hate organizing groups; it is a known frustration. There are broader use cases like carpools, Bunco, poker night.

Asset: Brent has decades of golf experience and a large network of golfers; this app is also a conversation door-opener into AI.

Status: High potential and unfinished. Brent believes not finishing it was a mistake. Strong candidate for core focus.

Project: Second Brain Mini-RAG (Enterprise v2)

Description: Brent's personal "second brain" RAG built because default LLMs gave vague answers and had memory issues. The product is not "a RAG system"; the benefit is clarity and deeply grounded, insightful, actionable answers.

State: Enterprise-grade second version nearly done. Needs cleanup, clear FAQ, footer polish, and a buyer-focused explanation.

Belief: Brent believes this might be his most valuable product and that it can be sold for significant value.

Status: Prime system asset, close to shippable.

Project: Digital Products On Gumroad

Description: Books and assets Brent has already created on network marketing and AI, plus planned templates, workflows, and Alien Probe offers. Gumroad is used because it is simple and fast.

Role: Quick route to cash and audience building; it should sit high on the priority tree as a way to monetize existing work rapidly.

Status: Underdeveloped; needs structured product list, pricing, and promotion.

Project: Alien Probe Reports

Description: AI-powered appraisal reports that perform a SWOT-like analysis focused specifically on AI for a given business. Intended to replace the naive "AI is magic; one-size-fits-all" narrative with a serious diagnostic.

Belief: Branding and positioning are strong and differentiated.

Status: Concept strong; needs standardized report process, pricing tiers, and a funnel (free probe, deep probe, done-with-you or done-for-you).

Project: Personal Branding

Description: Consistent content across social platforms, positioning Brent as the vibe marketer and AI systems guy.

Status: Not yet started in a serious way but important as a long-term compounding asset.

Project: Social Media Avatar Influencers (Nu Skin)

Description: AI avatar and influencer content to drive Nu Skin lead generation and recruitment.

Status: Early outline, tied directly to Nu Skin income.

Project: Nu Skin Compensation Intelligence

Description: Ingest full Nu Skin compensation plan and Brent's own data into a system that can produce hard numbers and clear, actionable steps for maximizing income.

Status: Defined but incomplete. Significant income potential if executed.

Project: Cantata Lead Generation

Description: Contract/consulting role with Pat Sullivan's new product for solo entrepreneurs. Brent's mission is to help make the product AI-native and strong at lead generation.

Status: Active role and experimentation ground for his vibe marketing and AI system ideas.

Scrapped Project: Webinar Scraping System

Reason for kill: Technically too tricky, no proven path to income, risk of sinking time.
Kept as a learning example of what to avoid.

SECTION: Portfolio Guardrails

Active portfolio limits:

- Maximum three to five active projects at once.
- At least one must be strongly focused on near-term cash (e.g., Gumroad products, Nu Skin optimization, Alien Probe offers).
- One to two can be asset or system builds (e.g., RAG OS, WannaGolfBuddy).
- Optionally, one sandbox project for learning and experimentation with clear boundaries.

At each planning moment, AI should:

- 1) Classify each project as Cash Now, Asset/System, or Sandbox.
- 2) Ask whether the current load exceeds Brent's realistic bandwidth.
- 3) Propose at least one project to park or kill if overload exists.

SECTION: Review And Versioning

Every ninety days:

- Review this OS and the active portfolio.
- Decide if any project should be killed, parked, simplified, or doubled down on.
- Create a new OS version (v2, v3) with a short changelog, rather than overwriting this document.
- Store each version in the RAG with its own DOC_ID, VERSION, and date.

SECTION: How Any LLM Or Agent Should Use This Document

Treat this document as system-level context for working with Brent. When context is limited, load the quickload OS plus a relevant project snapshot and only pull extra detail from RAG when needed.

At all times orient responses around this question:

Given Brent's constraints, strengths, and current portfolio, what is the next smallest step toward validated cash and a durable, AI-powered system?

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