

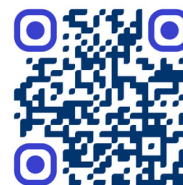


# BRUNO BUCIO CHÁVEZ

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## SUMMARY

Business Management and Finance student at Universidad Panamericana with experience in corporate finance, financial modeling, client relationship management, and strategic sales. I have worked at a private debt fund supporting the structuring of deals, preparing investor-ready presentations, and participating in meetings with company owners and key stakeholders. Additionally, I have led the development of a new digital business line, managed cross-functional teams, and executed pricing strategies based on market analysis. I bring a combination of analytical rigor, commercial awareness, and execution focus, and I am eager to contribute to fast-paced, high-performance environments.

## WORK EXPERIENCE

### Junior Financial Analyst (*Winter Internship*), Alta Real Estate Fund

Nov 2024 - Feb 2025

- Built detailed financial models for mid-market debt deals (\$30M+), supporting investment committees in structuring and credit analysis.
- Created professional investor presentations, increasing pitch quality and team productivity by 20%.
- Streamlined approval workflows for debt structures by coordinating with cross-functional teams, improving deal turnaround time.
- Joined meetings with partners and key clients, gaining exposure to live deal execution and investor strategy.
- Implemented Notion to centralize processes, increasing task tracking and internal communication efficiency by 25%.

### Project Management Intern, XBD

Aug 2023 - Sep 2024

- Negotiated with Chinese suppliers, securing favorable pricing and quality, reducing procurement costs by 10%.
- Led pricing strategy and monthly promotion planning through product and market analysis, increasing sales and engagement.
- Deployed chatbot automation, improving client service productivity by 40% and drastically cutting response times.

## EDUCATION

### Bachelor of Finance & Business Management

Universidad Panamericana GPA [3.76]

Aug 2022 - Dic 2026

CDMX, Mexico

- Member of the Student Society

### Bachelor's Exchange Abroad

UC Berkeley

Summer 2025

CA, United States

- Economics, Politics, AI, and Data

### Pre-collegiate Studies

Gustavson School of Business, University of Victoria

Summer 2022

Victoria, Canada

- International Summer for Business Management

## SKILLS & INTERESTS

- **Technical Skills:** Financial Modeling, Business Analysis, Market Research, Strategic Planning, CRM Tools, Macabacus, Notion, Chatbot Automation, Google Workspace, Microsoft Office (Excel, PowerPoint, Word), Canva, Meta Business Suite, Python, VSB.
- **Languages:** English (C1), Spanish (Native), French (DELFI B1).
- **Interests:** Financial & Business Podcasts, Entrepreneurship, Technology Trends, Tennis, Padel, Soccer
- **Soft Skills:** Analytical thinking, strategic problem solving, attention to detail, effective communication, client relationship management, time management, adaptability, team collaboration, initiative, data-driven decision making.