

Boston Airbnb Analysis



Overview of the Data

Two separate datasets used:

(1) Calendar

Trends in Listing Prices vs. Time
(Sept. 2016 - Aug. 2017)

(2) Listings

Number of Listings vs.
Neighborhood

Listing Prices vs. Neighborhood

Popularity (Reviews) vs. Neighborhood

Distance from Boston vs. Price (vs.
Type of Listings)

Calendar - Trends in Listing Prices vs. Time

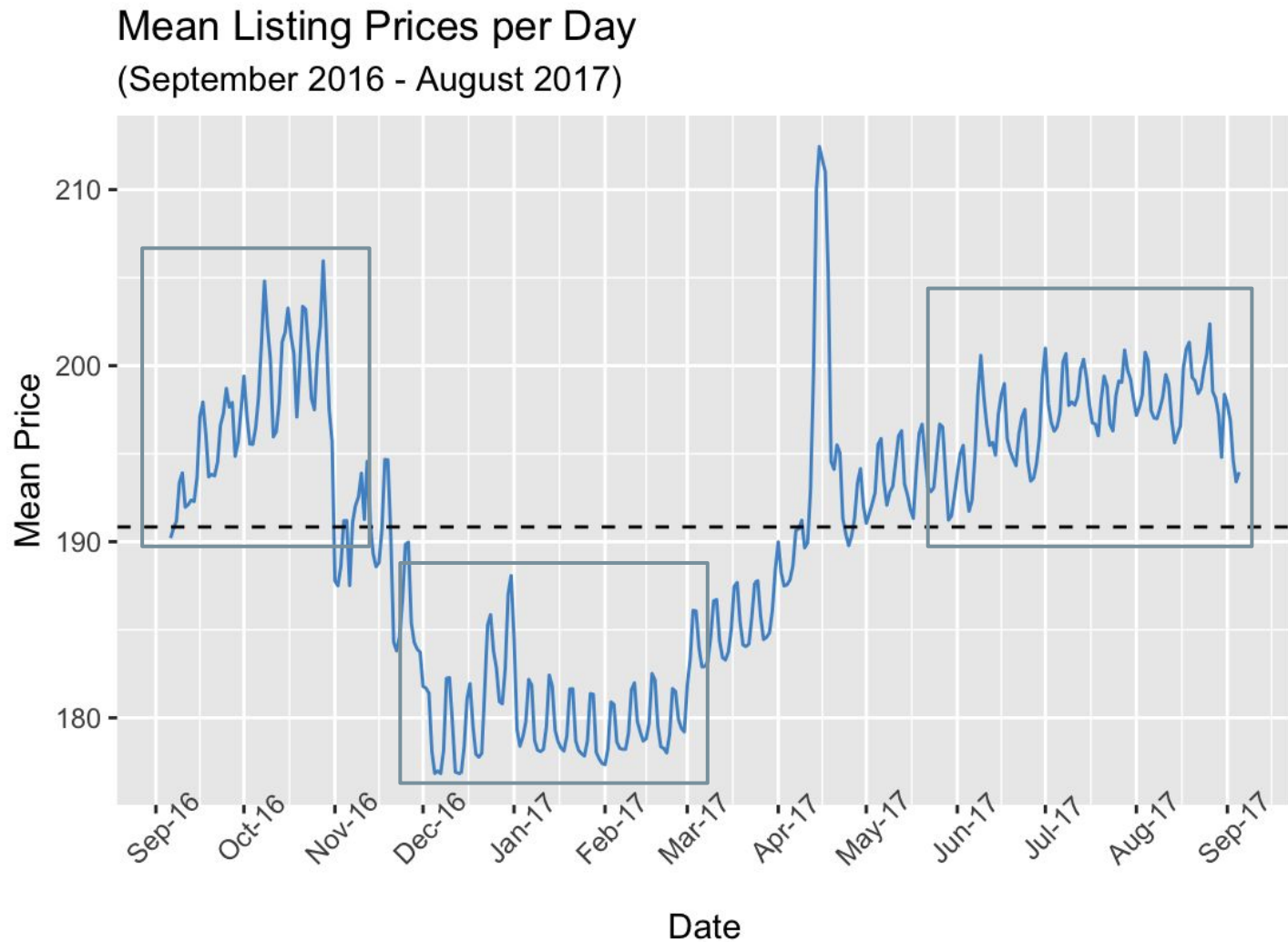
How do Airbnb listing prices fluctuate over the course of the year?

Sub-questions:

- What the peak/off seasons for listings in Boston?
- Do major events in the city influence listing prices?
- Correlation with rental market?

Seasonal Trends:

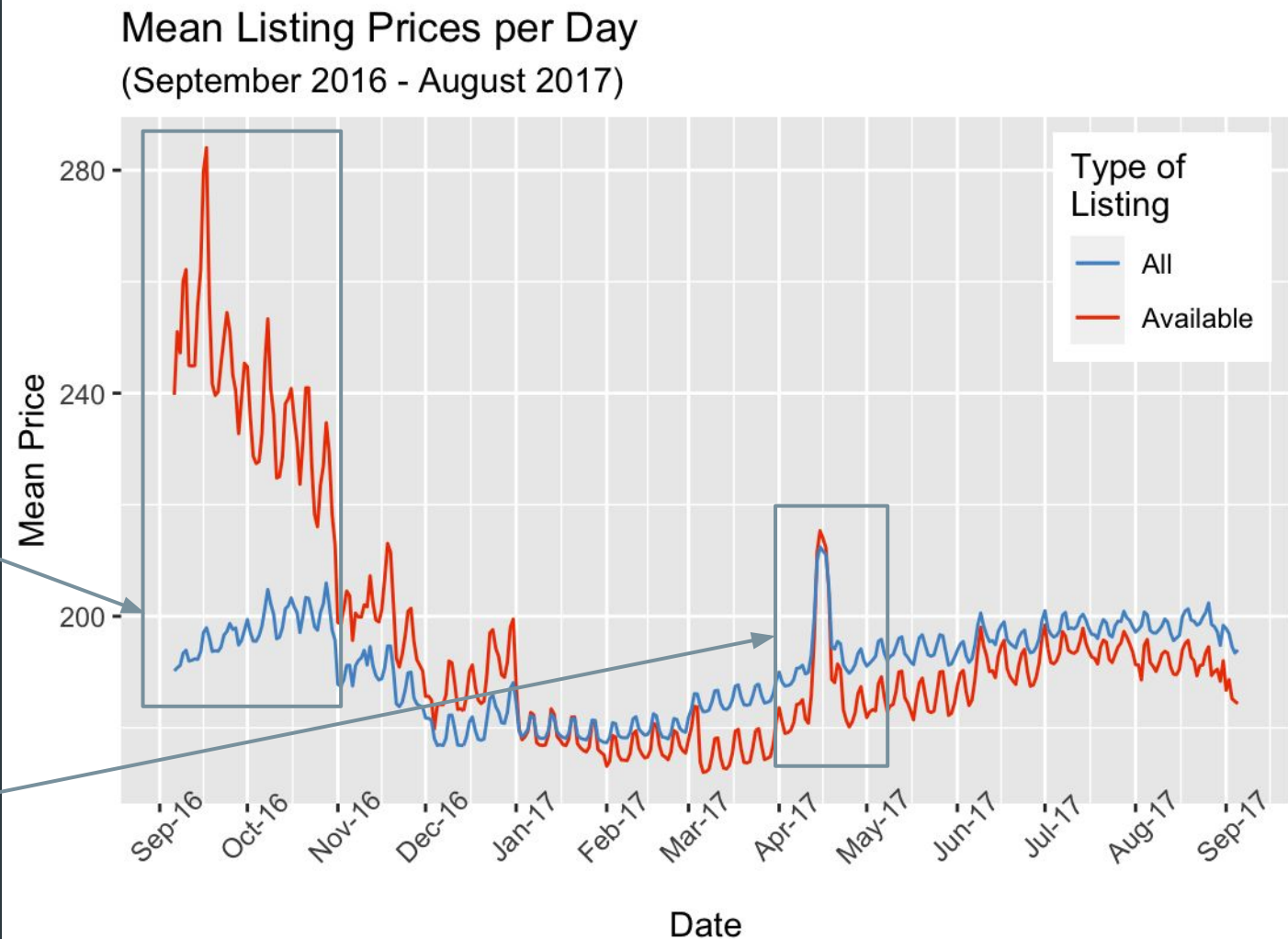
- Summer
- Fall
- Winter



Other Observations:

Start of long term (year-long) lease agreements

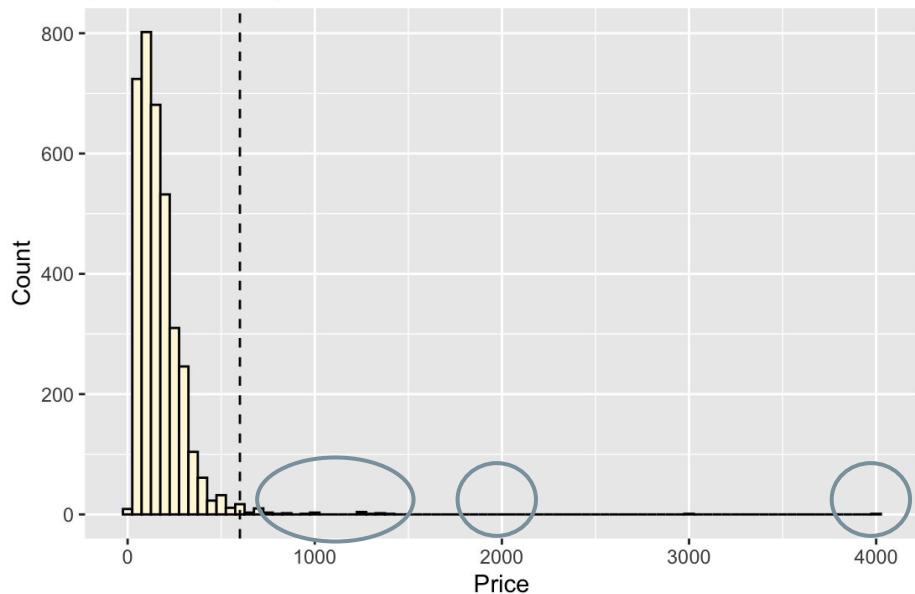
April break for schools and universities / 2017 Boston Marathon



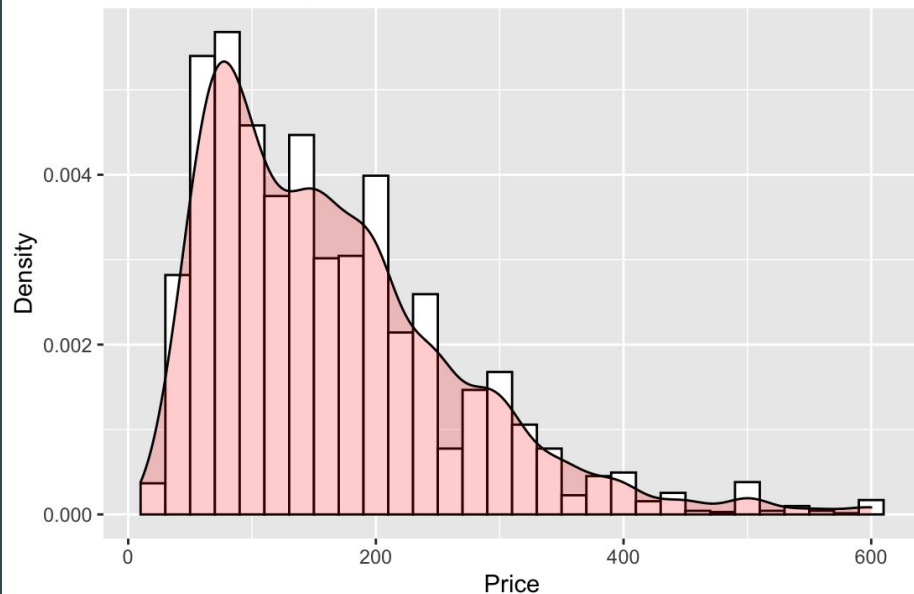
Before discussing analysis of the Listings Dataset...

Data Management / Cleaning Process

Distribution of Listing Prices
(Outliers Included)



Distribution of Listing Prices
(Outliers Excluded)



Listings - Number of Listings vs. Neighborhood

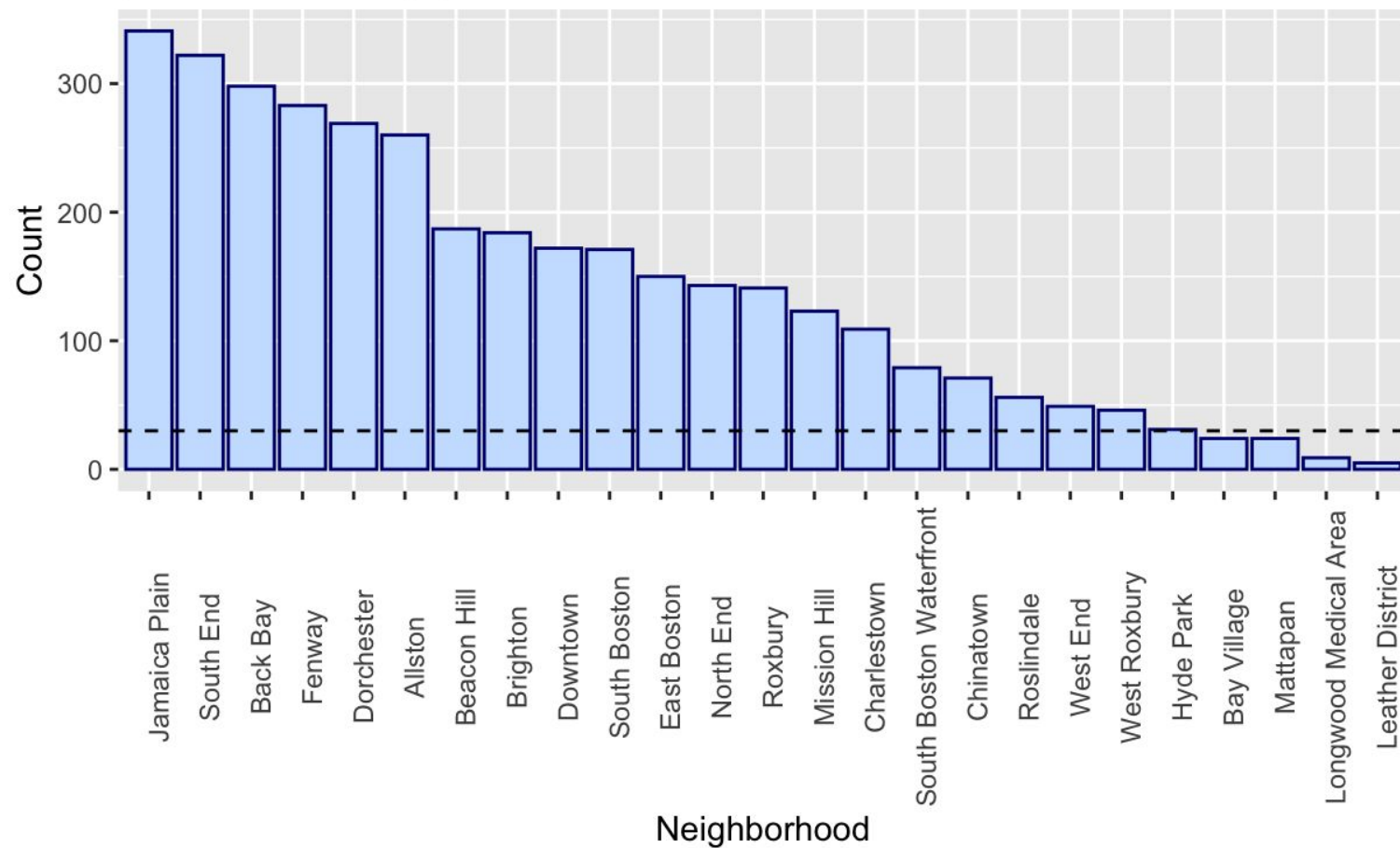
How does the number of listings vary within each of Boston's neighborhoods?

Sub-questions:

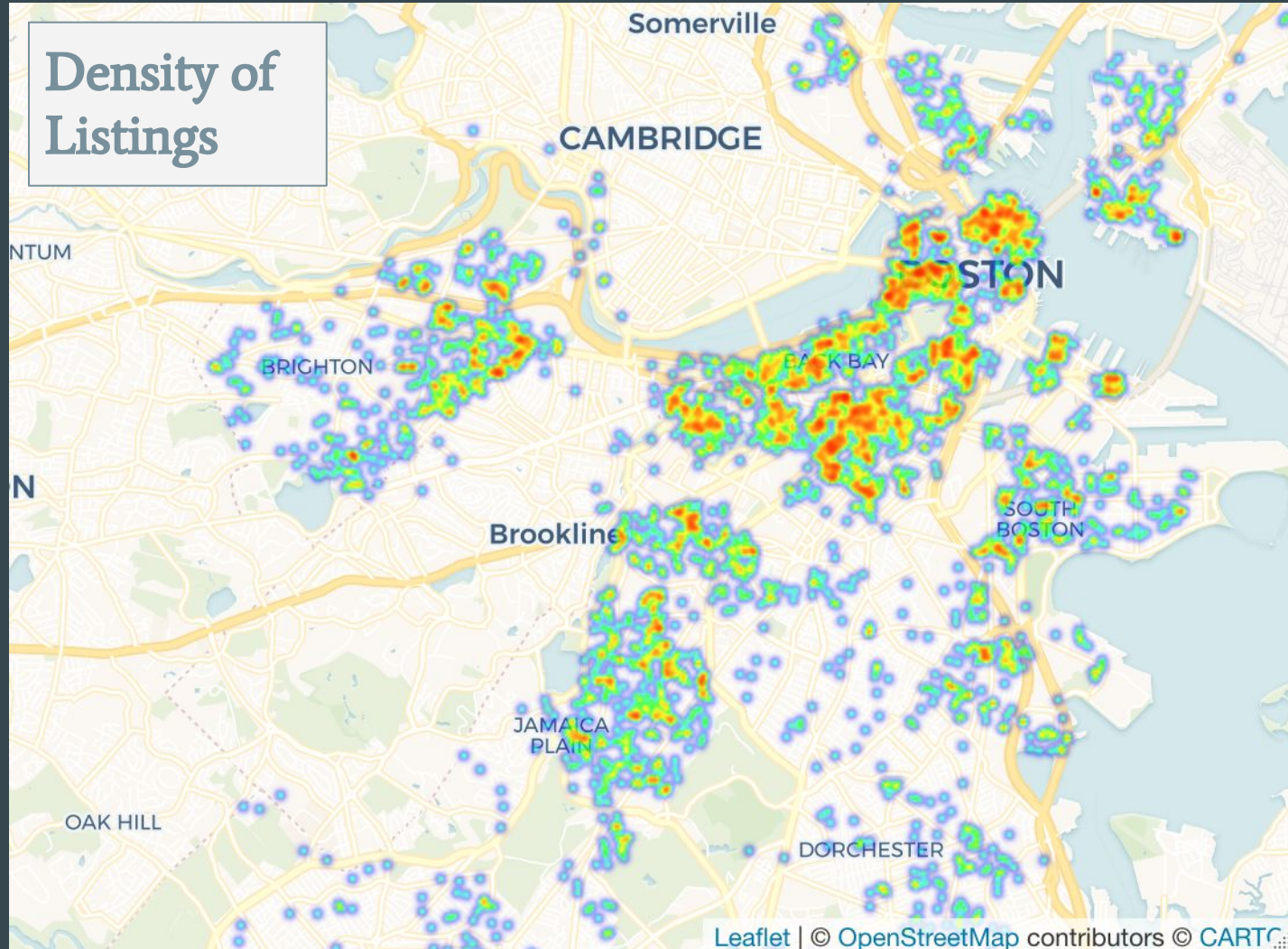
- Which neighborhoods in Boston have the most/least amount of listings?
- Which neighborhoods in Boston have the highest amount of listings/ per area?

Number of Listings per Neighborhood

(Cutoff: ≥ 30 listings)



Density of Listings



Listings - Listing Prices vs. Neighborhood

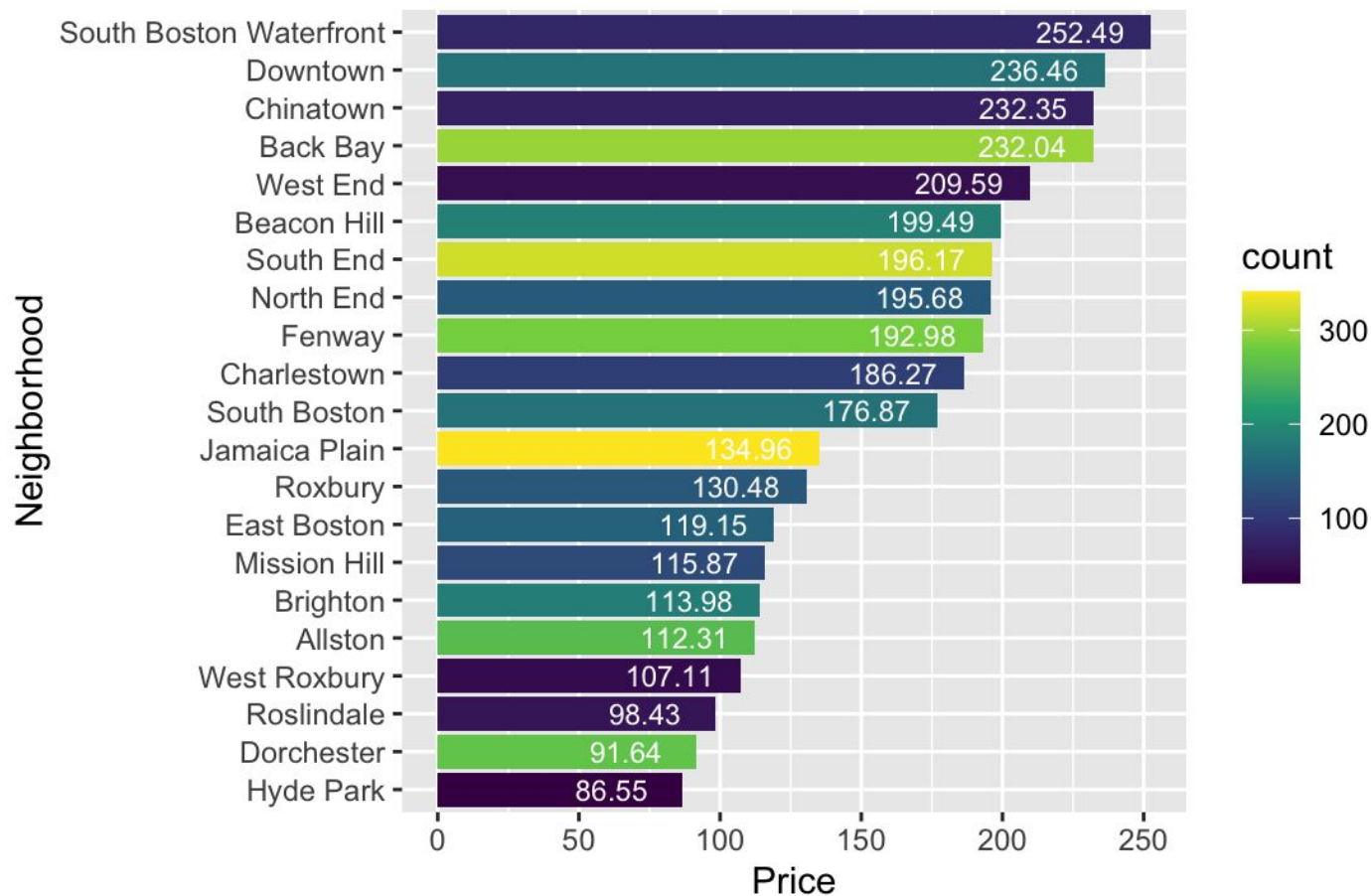
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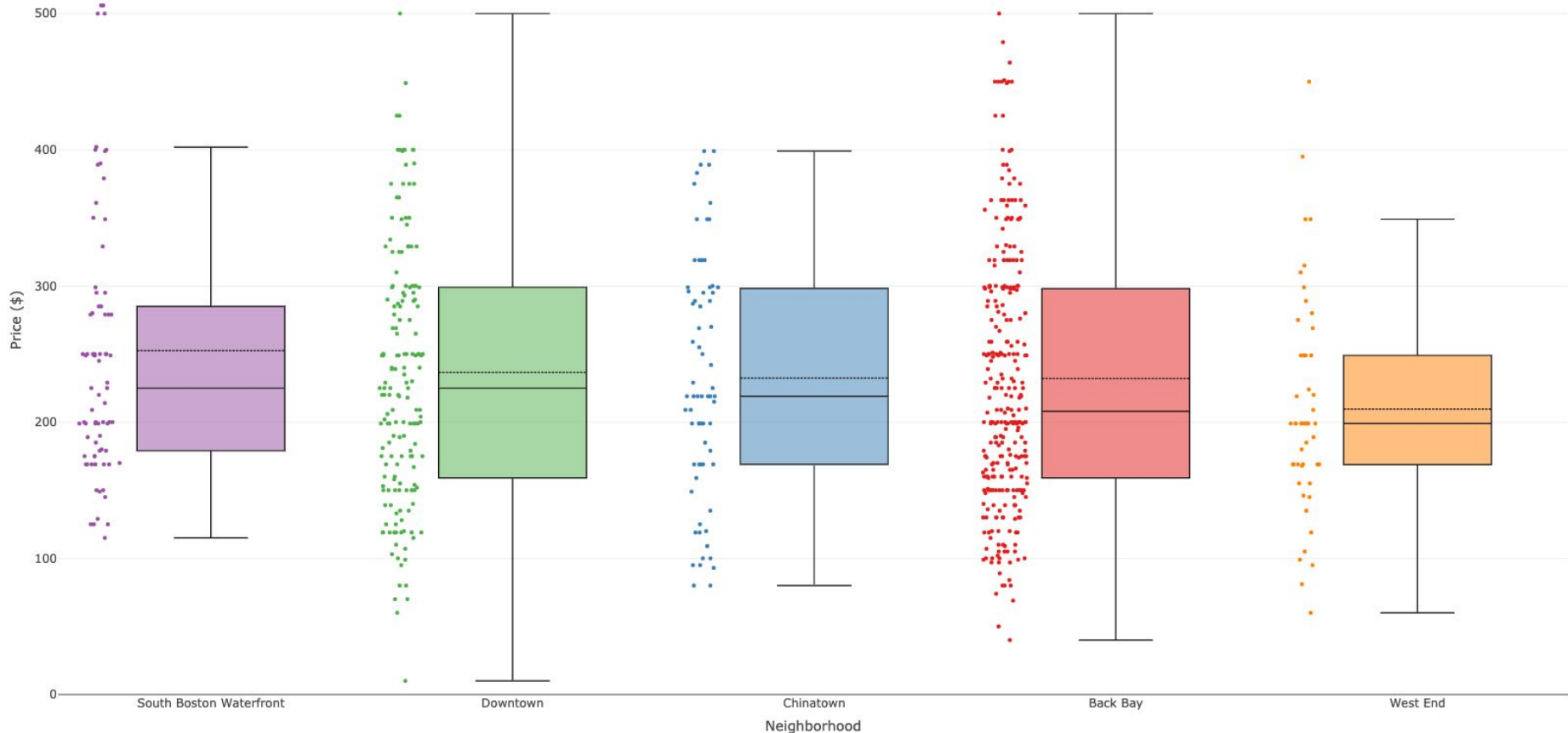
- Which neighborhoods in Boston have the most/least expensive listings?

Mean Listing Price per Neighborhood

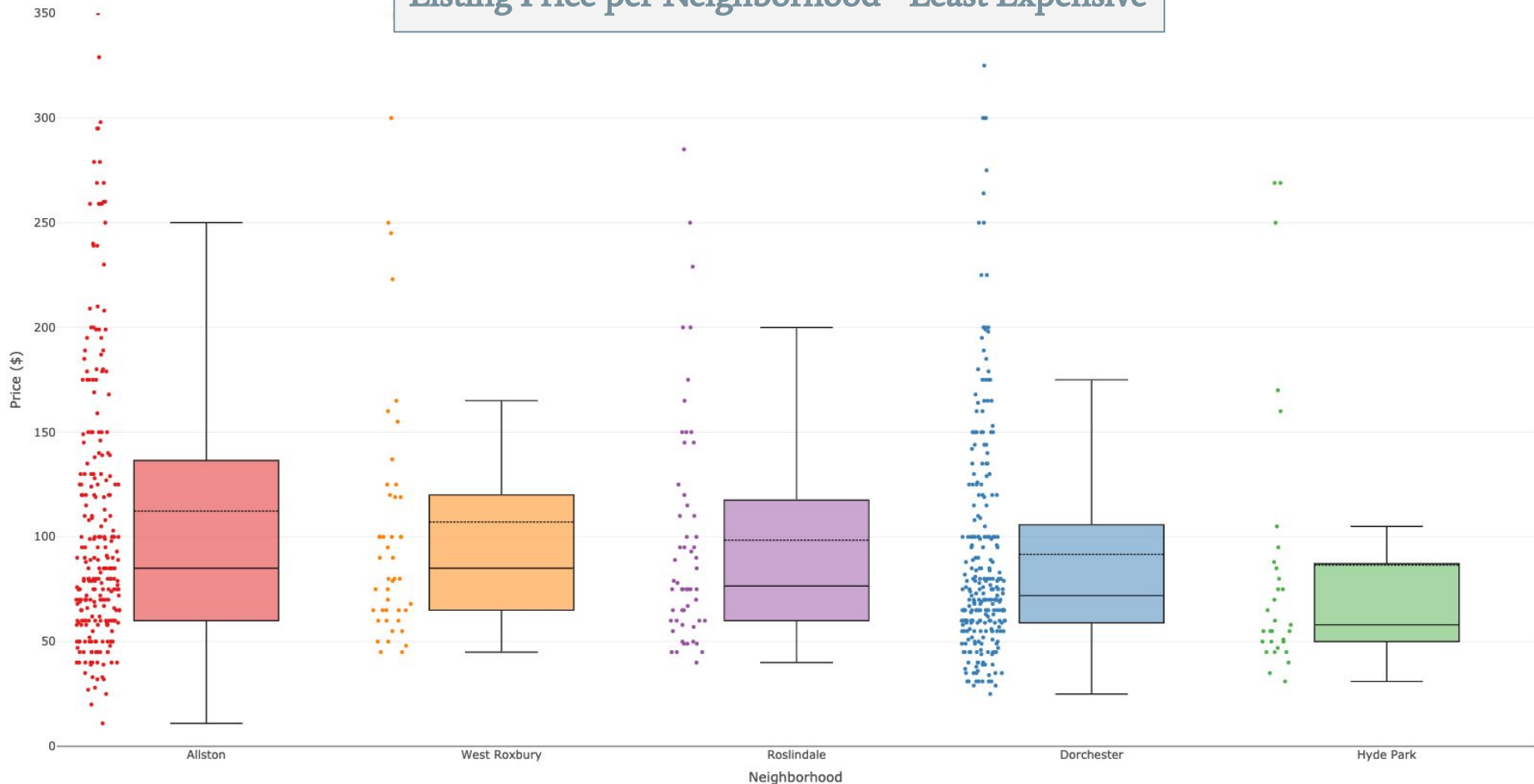
(At least 30 listings in each neighborhood)



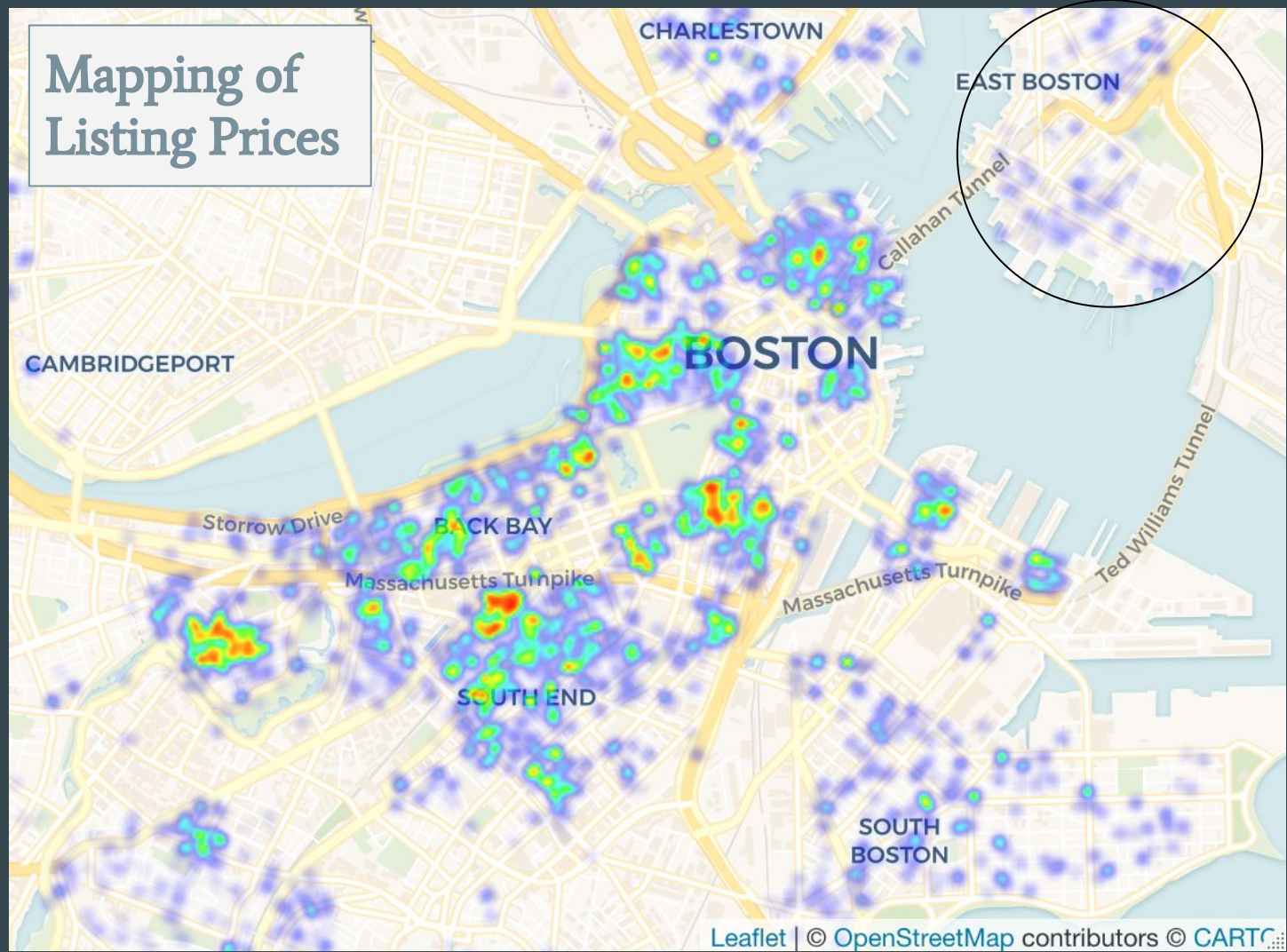
Listing Price per Neighborhood - Most Expensive



Listing Price per Neighborhood - Least Expensive



Mapping of Listing Prices

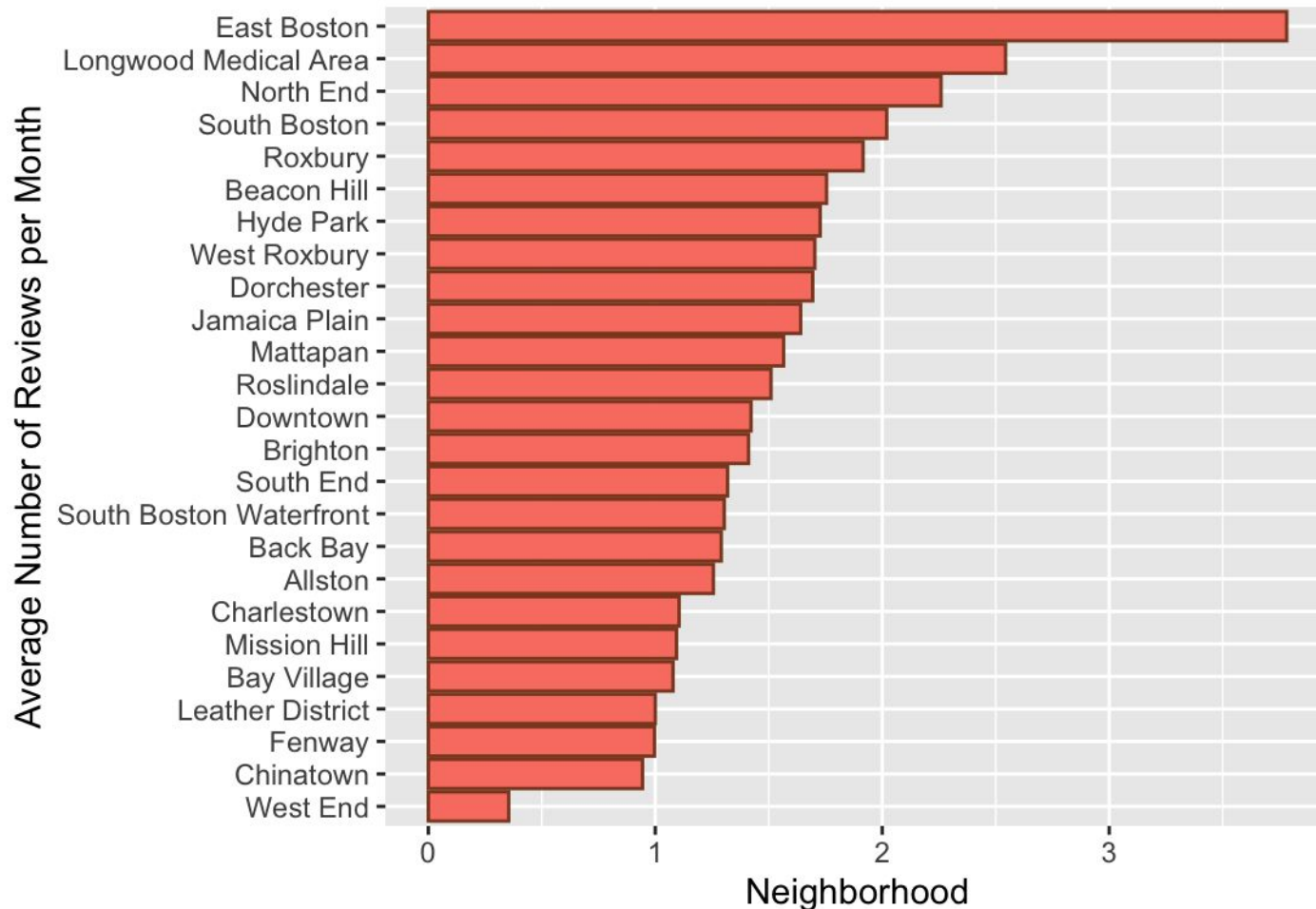


Popularity (Reviews) vs. Neighborhood

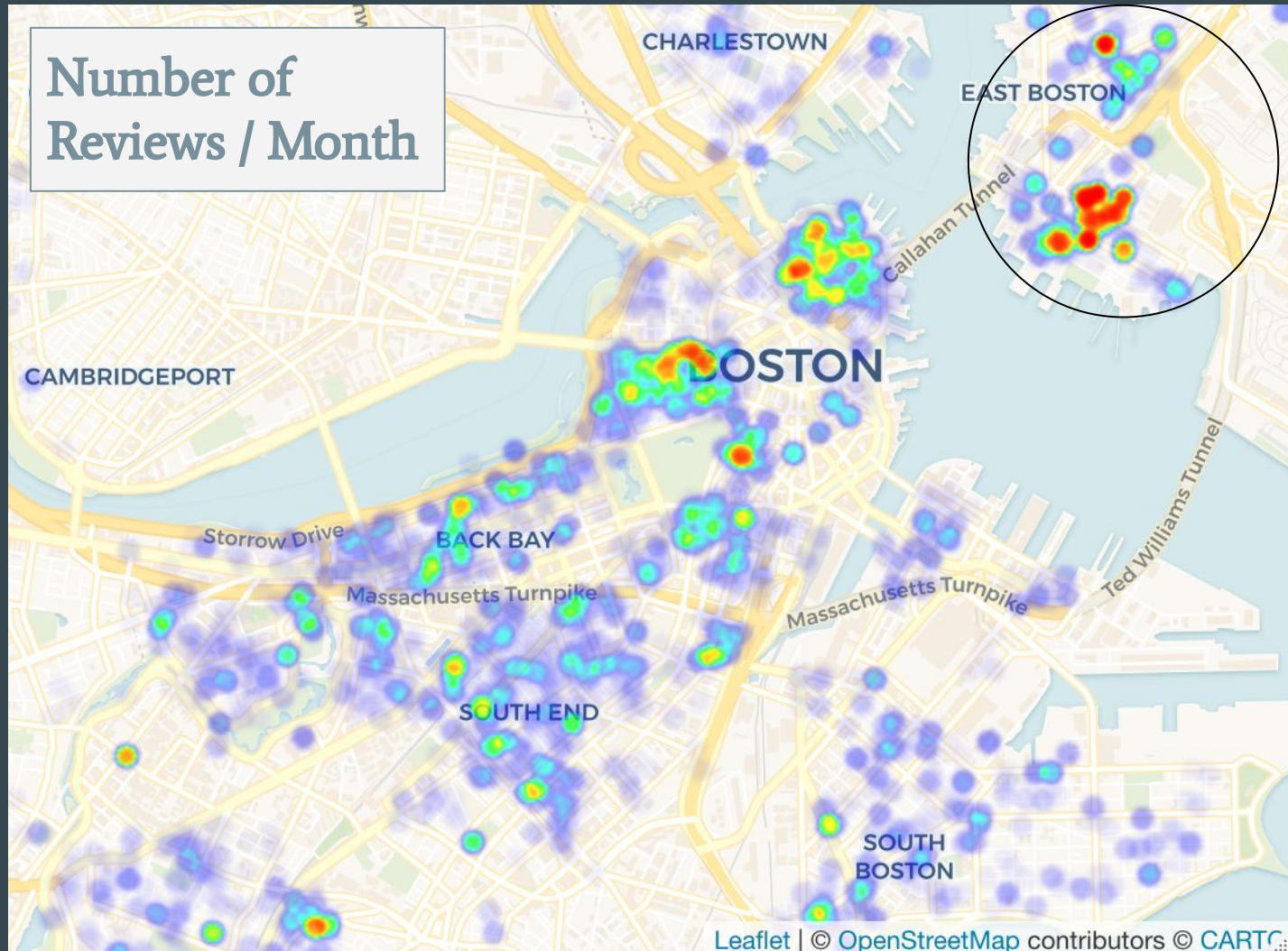
Which are the most widely booked areas of Boston?

- Using the reviews/month ratio as a metric of popularity, which areas are most commonly selected?

Average Reviews per Month per Neighborhood



Number of Reviews / Month



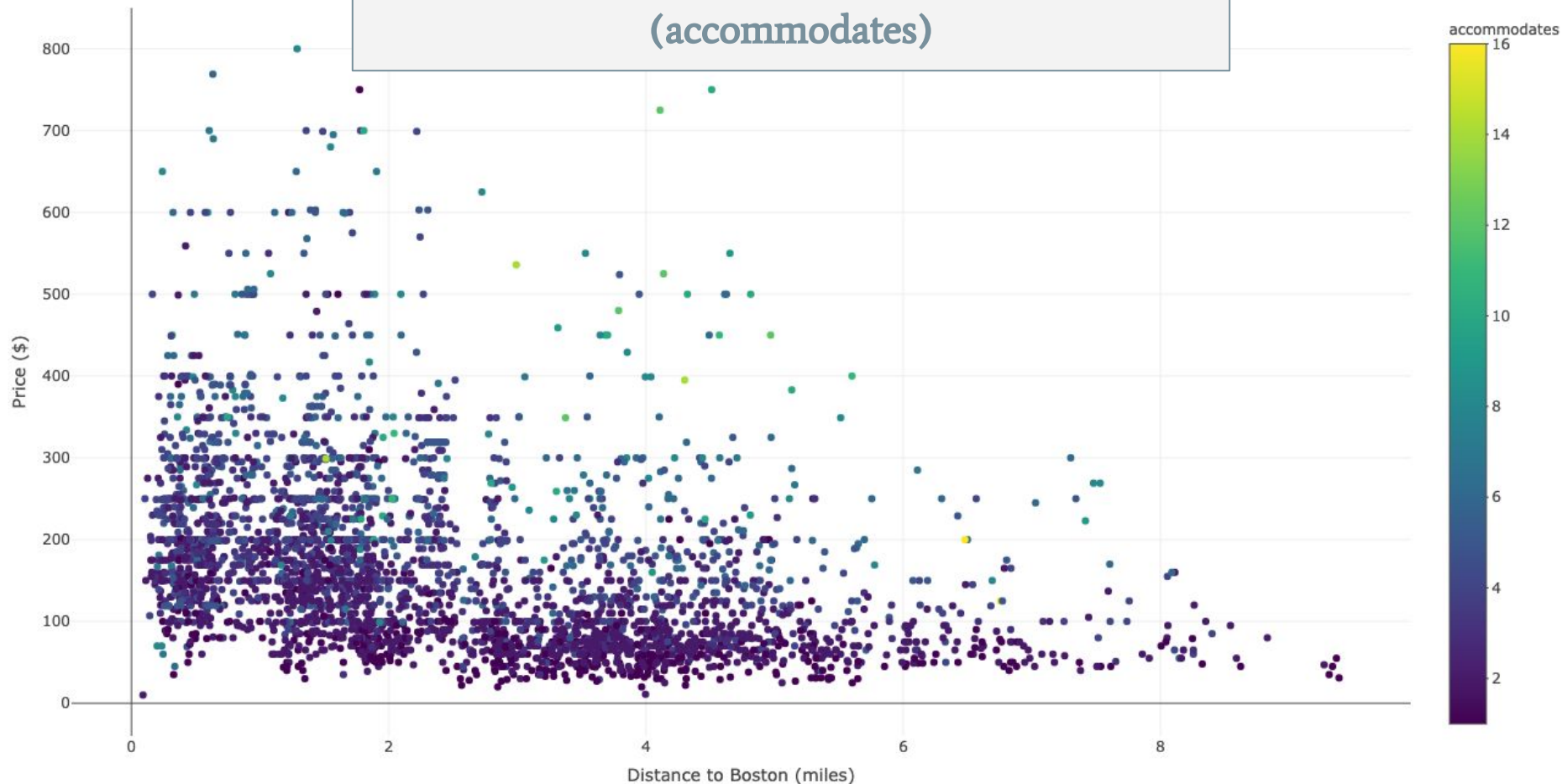
Distance from Boston vs. Price (vs. Type of Listings)

How does the distance from Boston effect price? Types of listings?

Sub-factors:

- Number of Guests (accommodates)
- Property Types
- Room Types

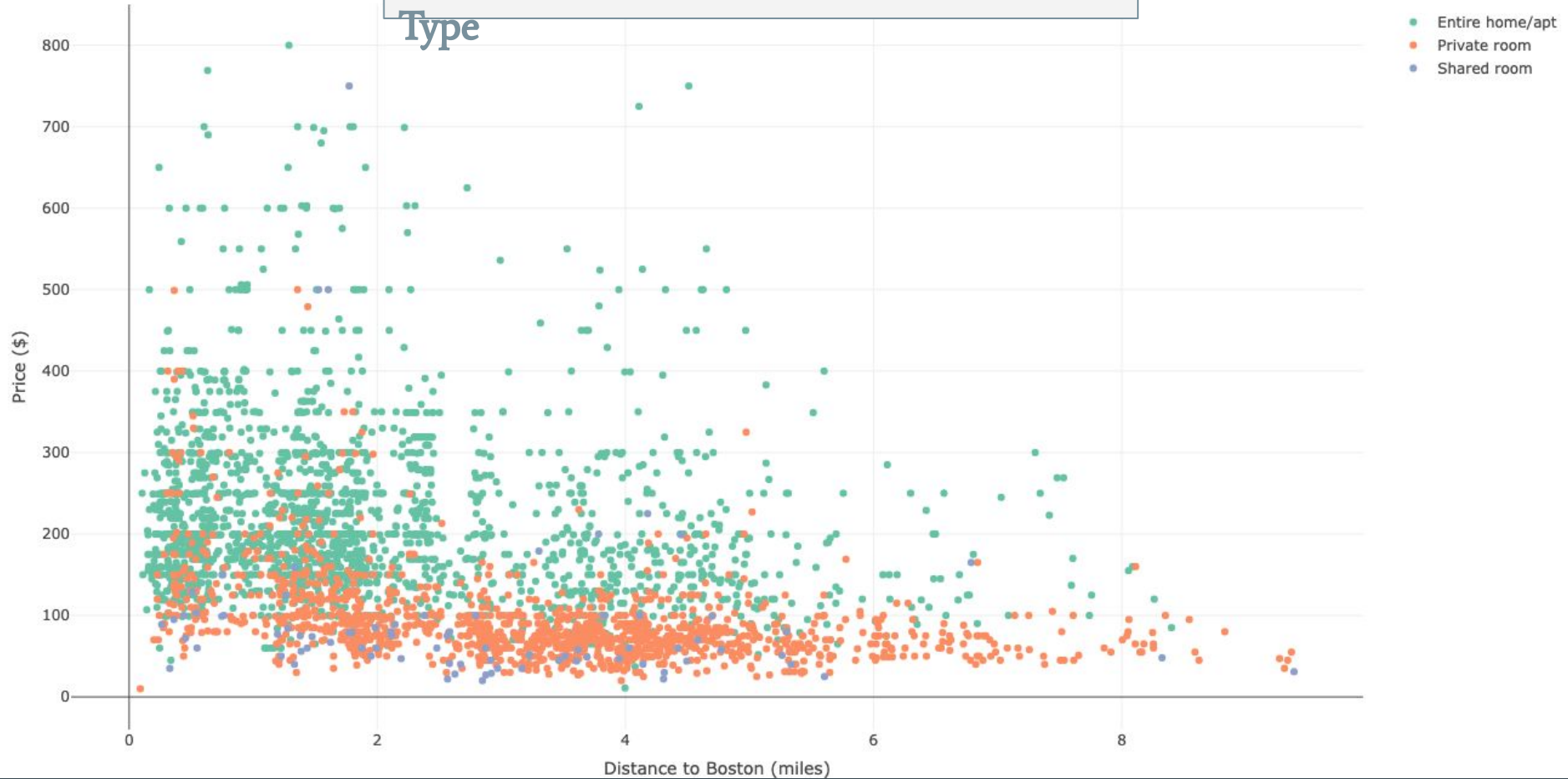
Distance to Boston vs. Price vs. Number of Guest (accommodates)



Distance to Boston vs. Price vs. Property Type



Distance to Boston vs. Price vs. Room Type



Concluding Thoughts

- East Boston
 - Relatively low listing prices
 - Moderate amount of listings
 - High traffic / popularity

(Suburban pricing while being much closer to the heart of Boston - just over the bridge!)
- Long term commitments
 - Sync to traditional leasing pattern (Fall start date)

...and Next Steps

- Multi Linear Regression
 - Better understanding of listing prices and predictor variables (those covered & amenities, bed count, bath count, etc.)

Thank you!

Any questions?