Price Prediction Models for Birkshire Hathaway Real Estate Group

Overview

This project analyzes the data from kc_house_data.csv and ZIP Codes. The kc_house_data.csv data consisted of detailed info of residential properties in King County, WA including sale price (prediction target). "ZIP Codes data consisted of all the ZIP Codes in King County with associated city.

We are using multiple linear regression modeling to analyze house sale prices and provide suggestions for Birkshire Hathaway Real Estate Group.

Business Problem

Washington's Birkshire Hathaway Real Estate Group are looking for efficient ways to refine and streamline the buying & selling process of residential properties in King County, WA for their clients. Our price prediction models aim to provide the company with estimated prices for each city and region based on the clients' preferences. Consequently, the company can focus more on the targeted area with a pricing reference.

Data Understanding

The King County House Data (kc_house_data.csv) has all the residential property details in King County, WA. We combined with ZIP Code data and organized the property details by each city. Each city data set varies in sizes and average price. So we also grouped the cities into 13 regions based on location proximity, average price, and similiar features. Since some of zipcodes are being shared with multiple towns, we found the center point of each city using latitude and longitude to group the nearby cities with similar prices.

```
import pandas as pd
import matplotlib.pyplot as plt
import numpy as np
import scipy.stats as stats
import seaborn as sns
import statsmodels
from statsmodels.formula.api import ols
import warnings

warnings.filterwarnings("ignore")
plt.style.use('seaborn-darkgrid')
```

```
#Loaded in clean data (cleaned in student.ipynb)
In [35]:
          df = pd.read csv('data/testing data.csv')
          df.drop(columns=['Unnamed: 0'], inplace=True)
In [36]:
In [37]:
          df.grade = df.grade.astype('category')
          df.grade = df.grade.cat.reorder_categories(['3 Poor', '4 Low', '5 Fair', '6 Low Average
                                                           '9 Better', '10 Very Good', '11 Excelle
          df.condition = df.condition.astype('category')
          df.condition = df.condition.cat.reorder categories(['Fair', 'Poor', 'Average',
                                                                   'Good', 'Very Good'])
          df.view = df.view.astype('category')
          df.view = df.view.cat.reorder categories(['NONE', 'FAIR', 'AVERAGE', 'GOOD', 'EXCELLENT
          df.view = df.view.cat.codes
          df.grade = df.grade.cat.codes
          df.condition =df.condition.cat.codes
In [38]:
          #copied citites data mapped by zipcode
          cities = {'Algona': [98001], 'Auburn': [98001, 98002, 98003, 98023, 98063, 98071, 98092
                    'Beaux Arts Village': [98004], 'Bellevue':[98004, 98005, 98006, 98007, 98008,
                    'Clyde Hill': [98004], 'Hunts Point': [98004], 'Yarrow Point': [98004], 'Blac
                    'Bothell': [98011, 98041, 98028], 'Burton': [98013], 'Vashion': [98013], 'Carn
                    'Duvall':[98019], 'Enumclaw': [98022], 'Fall City': [98024], 'Hobart': [98025]
                    'Issaquah': [98027], 'Kent': [98030, 98031, 98032, 98035, 98042, 98064], 'Kirk
                    'Maple Valley': [98038], 'Medina': [98039], 'Mercer Island': [98040], 'Kenmore
                   'Covington':[98042], 'North Bend': [98045], 'Pacific':[98047], 'Preston':[9805
                    'Ravensdale':[98051], 'Redmond': [98052, 98053, 98073, 98074], 'Redondo': [980
                    'Newcastle': [98056, 98059,], 'Seahurst':[98062], 'Snoqualmie': [98065, 98068]
                    'Vashon': [98070], 'Woodinville': [98072], 'Sammamish':[98075, 98075], 'Issaqu
                    'Seattle': [98101, 98102, 98103, 98104, 98105, 98106, 98107, 98108, 98109, 981
                               98126, 98131, 98132, 98133, 98134, 98136, 98138, 98144, 98145, 981
                    'Tukwila': [98108, 98138, 98168, 98178, 98188],
                    'Shoreline': [98133, 98155, 98177 ], 'Burien': [98146, 98148, 98166, 98168 ],
                    'Lake Forest Park': [98155, 98155, 98155], 'Baring': [98224], 'Skykomish': [9
          #created pandas dataframes for each city with the columns in df
          data = \{\}
          for i in cities.keys():
              if i in df.columns:
                  data[i] = df[df[i] == 1]
              else:
                  continue
```

center_geolcation(geolocations) function was taken from amites github https://gist.github.com/amites/3718961

```
In [39]: from math import cos, sin, atan2, sqrt, pi

def center_geolocation(geolocations):
    """
    Provide a relatively accurate center lat, lon returned as a list pair, given a list of list pairs.
    ex: in: geolocations = ((lat1,lon1), (lat2,lon2),)
        out: (center_lat, center_lon)
```

0.00

```
x = 0
              y = 0
              z = 0
              for lat, lon in geolocations:
                   lat = float(lat *(pi/180))
                   lon = float(lon * (pi/180))
                  x += cos(lat) * cos(lon)
                  y += cos(lat) * sin(lon)
                  z += sin(lat)
              x = float(x / len(geolocations))
              y = float(y / len(geolocations))
              z = float(z / len(geolocations))
              degrees1 = atan2(z, sqrt(x * x + y * y))
              degrees2 = atan2(y, x)
              return (degrees1 * (180/pi), degrees2 *(180/pi))
In [40]:
          #creating a dictonary of centerpoints of each city
          coordinates = {}
          for i in data.keys():
              x = data[i]['lat']
              y = data[i]['long']
              pair = list(zip(x,y))
              coordinates[i] = pair
          center_location = {}
          for i in data.keys():
              center_location[i] = center_geolocation(coordinates[i])
          center_location.pop('Clyde Hill')
          center_location.pop('Hunts Point')
          center_location.pop('Yarrow Point')
Out[40]: (47.616183826606125, -122.20518721213313)
In [41]:
          #mapped the cities for each city
          import folium
          lat = 47.613417665161194
          long = -122.33245505039801
          #Create a map of the area
          base map = folium.Map([lat, long], zoom start=13)
          for p in center_location.keys():
              lat = center_location[p][0]
              long = center_location[p][1]
              marker = folium.Marker(location=[lat, long])
```

popup_text = "City: {}, Latitude: {}, Longitude: {}".format(p,lat,long)

marker.add_to(base_map)

```
popup = folium.Popup(popup_text, parse_html=True)
marker = folium.Marker(location=[lat, long], popup=popup)
marker.add_to(base_map)
base_map
```

Out[41]: Make this Notebook Trusted to load map: File -> Trust Notebook

```
In [42]:
          #created a dictionary of dataframes by region using the above map
          regions_df = {}
          regions_df['Southwest'] = df[(df['Federal Way'] == 1) | (df['Auburn'] == 1) | (df['Algo
          regions df['Southeast'] = df[(df['Enumclaw'] == 1) | (df['Black Diamond'] == 1) | (df['
                                        (df['Covington'] == 1) | (df['Kent'] == 1)]
          regions_df['Islands'] = df[df['Vashon'] == 1]
          regions_df['South_of_Greater_Seattle'] = df[(df['Des Moines'] == 1) | (df['Normandy Par
                                        (df['Burien'] == 1) | (df['Tukwila'] == 1)]
          regions df['Seattle Region'] = df[df['Seattle'] == 1]
          regions_df['Southeast_of_Greater_Seattle'] = df[(df['Renton'] == 1) | (df['Newcastle']
          regions_df['Rich'] = df[(df['Mercer Island'] == 1) | (df['Bellevue'] == 1) | (df['Beaux
                                        (df['Medina'] == 1)]
          regions df['Kirkland Region'] = df[df['Kirkland'] == 1]
          regions_df['NorthEast'] = df[(df['Kenmore'] == 1) | (df['Bothell'] == 1) | (df['Woodinv'])
          regions_df['NorthWest'] = df[(df['Shoreline'] == 1) | (df['Lake Forest Park'] == 1)]
          regions_df['Redmond Region'] = df[df['Redmond'] == 1]
          regions df['Suburban'] = df[(df['Sammamish'] == 1) | (df['Issaquah'] == 1)]
          regions_df['Rural'] = df[(df['Duvall'] == 1) | (df['Carnation'] == 1) | (df['Fall City'
                                        (df['Snoqualmie'] == 1) | (df['North Bend'] == 1)]
```

Exploratory Data Anayslis

Data Exploration by City

```
In [43]: city_dfs = {}
```

```
for i in cities.keys():
    if i in df.columns:
        data = df[df[i] == 1]
        city_dfs[i] = data
    else:
        continue

city_dfs.pop('Beaux Arts Village')
city_dfs.pop('Clyde Hill')
city_dfs.pop('Hunts Point')
```

Out[43]:

	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	view	condition	grac
66	975000.0	4	2.50	2720	11049	2.0	0	0	2	
69	1330000.0	5	2.25	3200	20158	1.0	0	0	2	
102	1090000.0	3	2.50	2920	8113	2.0	0	0	2	
123	1450000.0	4	2.75	2750	17789	1.5	0	0	2	
265	2900000.0	4	3.25	5050	20100	1.5	0	2	2	
•••						•••				
21259	1750000.0	4	2.75	3560	8975	2.0	0	0	2	
21316	3000000.0	4	3.75	5090	14823	1.0	0	0	2	
21319	999999.0	3	2.50	2100	4097	2.0	0	0	2	
21354	1700000.0	4	3.50	3830	8963	2.0	0	0	2	
21386	1540000.0	5	3.75	4470	8088	2.0	0	0	2	

317 rows × 60 columns

```
In [44]: mean_prices = {}

for key, values in city_dfs.items():
    mean = city_dfs[key]['price'].mean()
    mean_prices[key] = mean

fig, ax = plt.subplots(figsize=(20,8))

sns.barplot(x=list(mean_prices.keys()), y = list(mean_prices.values()))
ax.set_xticks(list(range(len(city_dfs.keys()))))
ax.set_xticklabels(city_dfs.keys(), rotation =75, fontsize=15)
ax.set_yticks(list(range(0, 2500000, 250000)))
ax.set_yticklabels(['${}'.format(i) for i in range(0,2500000, 250000)], fontsize=15)

ax.set_ylabel('Prices', fontsize= 25)
ax.yaxis.labelpad = 20

ax.set_xlabel('Cities', fontsize= 25)
ax.xaxis.labelpad = 15
```

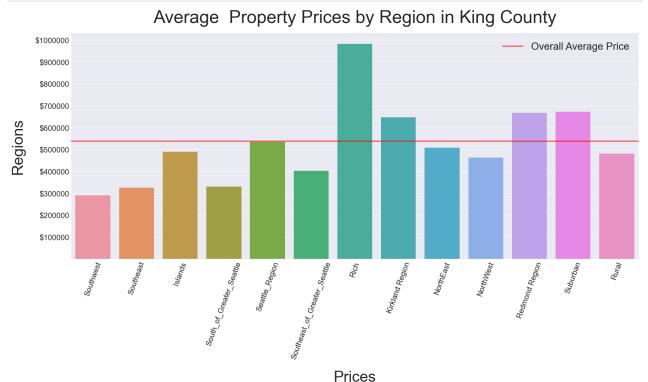
```
ax.set_ylim(100000)
ax.axhline(y = df.price.mean(), color = 'r', linestyle = '-', label='Overall Average Pr
ax.set_title('Average Property Price by City in King County', fontsize=30, pad=25)
plt.legend(fontsize=20)
plt.show()
```



Data Exploration by Region

```
mean_prices = {}
In [45]:
          for key, values in regions_df.items():
              mean = regions df[key]['price'].mean()
              mean prices[key] = mean
          fig, ax = plt.subplots(figsize=(20,8))
          sns.barplot(x=list(mean_prices.keys()), y = list(mean_prices.values()))
          ax.set_xticks(list(range(len(mean_prices))))
          ax.set_xticklabels(regions_df.keys(), rotation=70, fontsize=15)
          ax.set_yticks(list(range(100000, 1100000, 100000)))
          ax.set_yticklabels(['${}'.format(i) for i in range(100000, 1100000, 100000)], fontsize=
          ax.set_xlabel('Prices', fontsize=30)
          ax.set_ylabel('Regions', fontsize=30)
          ax.yaxis.labelpad = 20
          ax.xaxis.labelpad =20
          ax.set_title('Average Property Prices by Region in King County', fontsize =35, pad=20)
```

```
ax.axhline(y = df.price.mean(), color = 'r', linestyle = '-', label = 'Overall Average
plt.legend(fontsize=20)
plt.show()
```



Linear Regression Models

In this section, we looped through different models in order to determine the best model for each city and model. We realized our r-squared scores were most affect by the technique we used to clean our data and the amount of features in the model. Therefore, we partitioned our code for linear regression into 2 sections, with three subsections each.

Linear Regression Models for each Region

```
'num_of_feats': [], 'model': [], 'test_size': []}

def add_model(df_type, cleaning_method, ind_vars, rsquared, MAE, RMSE, test_size, num_o
    """
    This function takes in the following paramaters and adds them to a dictonary. The p
    is to later change the dictonary into a pandas dataframe to find the best linear re
    for each region by it's best r-squared value

    """
    all_models['df_type'].append(df_type)
    all_models['cleaning_method'].append(cleaning_method)
    all_models['ind_vars'].append(ind_vars)
    all_models['rsquared'].append(rsquared)
    all_models['MAE'].append(RMSE)
    all_models['MSE'].append(RMSE)
    all_models['num_of_feats'].append(num_of_feats)
    all_models['model'].append(model)
    all_models['test_size'].append(test_size)
```

Not Cleaning Outliers - Regions

We did not clean outliers before doing linear regression on each region.

```
cleaning method = 'None'
In [47]:
          for counter in range(2,6):
              for i in regions df.keys():
                  df_type = i
                  #chooses the highest coorelated variables to price
                  col lst = list(regions df[i].loc[:, col selector].corr().price.sort values(asce
                  x = regions_df[i][col_lst]
                  X = poly.fit_transform(x)
                  y = regions df[i]['price']
                  test = None
                  #we use a higher test size for smaller datasets
                  if len(regions_df[i]) < 300:</pre>
                       test = 0.3
                       X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=test)
                   else:
                       test = 0.2
                       X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=test)
                  lr = LinearRegression()
                  lr.fit(X train, y train)
                  rsquared = lr.score(X_train, y_train)
                  y_pred = lr.predict(X_test)
```

```
MAE = mean_absolute_error(y_pred, y_test)
RMSE = np.sqrt(mean_squared_error(y_pred, y_test))

feats = lr.n_features_in_

model_dict= {}
error_dict = {}

#as mentioned before this function is adding all the features of the model to a add_model(df_type, cleaning_method, col_lst, rsquared, MAE, RMSE, test, feats,
```

Cleaning outliers by quantile range

```
cleaning_method = 'quantile'
In [49]:
          for counter in range(2,6):
              for i in quantile dfs.keys():
                  df type = i
                  col_lst = list(quantile_dfs[i].loc[:, col_selector].corr().price.sort_values(as
                  x = quantile_dfs[i][col_lst]
                  X = poly.fit transform(x)
                  y = quantile dfs[i]['price']
                  test = None
                   if len(quantile dfs[i]) < 300:</pre>
                       X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=test)
                   else:
                       X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=test)
                   lr = LinearRegression()
                   lr.fit(X_train, y_train)
```

```
rsquared = lr.score(X_train, y_train)
y_pred = lr.predict(X_test)

MAE = mean_absolute_error(y_pred, y_test)
RMSE = np.sqrt(mean_squared_error(y_pred, y_test))

feats = lr.n_features_in_
add_model(df_type, cleaning_method, col_lst, rsquared, MAE, RMSE, test, feats,
```

Cleaning model by logarithmic

```
#makes a copy of the regions_df dict
In [50]:
          log dfs = regions df.copy()
          #logs each coorelated variable
          for i in log_dfs.keys():
              for x in col selector:
                  \log_{dfs[i][x]} = \log_{dfs[i][x].map(lambda k: np.log(k) if k > 0 else 0)
In [51]:
          cleaning_method = 'log'
          for counter in range(2,6):
              for i in regions_df.keys():
                  df type = i
                  col lst = list(regions df[i].loc[:, col selector].corr().price.sort values(asce
                  x = regions_df[i][col_lst]
                  X = poly.fit transform(x)
                  y = regions_df[i]['price']
                  test = None
                   if len(regions df[i]) < 300:</pre>
                       test = 0.3
                       X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=test)
                   else:
                       test = 0.2
                       X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=test)
                  lr = LinearRegression()
                  lr.fit(X_train, y_train)
                   rsquared = lr.score(X_train, y_train)
                  y_pred = lr.predict(X_test)
                  MAE = mean_absolute_error(np.exp(y_pred), np.exp(y_test))
                  RMSE = np.sqrt(mean_squared_error(np.exp(y_pred), np.exp(y_test)))
                  feats = lr.n_features_in_
                   add_model(df_type, cleaning_method, col_lst, rsquared, MAE, RMSE, test, feats,
```

Linear Models for Cities

No Cleaning Outliers

```
cleaning method = 'None'
In [52]:
          for counter in range(2,6):
              for i in city dfs.keys():
                  df_type = i
                  col lst = list(city dfs[i].loc[:, col selector].corr().price.sort values(ascend
                  x = city_dfs[i][col_lst]
                  X = poly.fit_transform(x)
                  y = city dfs[i]['price']
                  test = None
                  if len(city dfs[i]) < 300:</pre>
                       test = 0.4
                       X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=test)
                  else:
                      test = 0.3
                      X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=test)
                  lr = LinearRegression()
                  lr.fit(X_train, y_train)
                  rsquared = lr.score(X_train, y_train)
                  y_pred = lr.predict(X_test)
                  MAE = mean_absolute_error(y_pred, y_test)
                  RMSE = np.sqrt(mean squared error(y pred, y test))
                  feats = lr.n_features_in_
                   add_model(df_type, cleaning_method, col_lst, rsquared, MAE, RMSE, test, feats,
```

Cleaning outliers in city set with quantile replacement

```
In [53]: quantile_city_dfs = city_dfs.copy()

for i in quantile_city_dfs.keys():
    for x in col_selector:

        data = quantile_city_dfs[i][x]

        q1 = data.quantile(0.25)
        q3 = data.quantile(0.75)
        iqr = q3 - q1
        lower = q1 - 1.5*iqr
```

```
upper = q3 + 1.5*iqr
quantile_city_dfs[i][x] = np.where(data > upper, upper, data)
quantile_city_dfs[i][x] = np.where(data < lower, lower, data)</pre>
```

```
cleaning_method = 'quantile'
In [54]:
          for counter in range(2,6):
              for i in quantile_city_dfs.keys():
                  df_type = i
                  col_lst = list(quantile_city_dfs[i].loc[:, col_selector].corr().price.sort_valu
                  x = quantile city dfs[i][col lst]
                  X = poly.fit_transform(x)
                  y = quantile city dfs[i]['price']
                  test = None
                  if len(quantile city dfs[i]) < 300:</pre>
                      test = 0.3
                      X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=test)
                   else:
                      test = 0.2
                       X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=test)
                  lr = LinearRegression()
                  lr.fit(X_train, y_train)
                  rsquared = lr.score(X_train, y_train)
                  y_pred = lr.predict(X_test)
                  MAE = mean_absolute_error(y_pred, y_test)
                  RMSE = np.sqrt(mean_squared_error(y_pred, y_test))
                  feats = lr.n_features_in_
                  add_model(df_type, cleaning_method, col_lst, rsquared, MAE, RMSE, test, feats,
```

Cleaning Outliers in city set with logartimethic

```
In [55]: log_city_dfs = city_dfs.copy()
    for i in log_city_dfs.keys():
        for x in col_selector:
            log_city_dfs[i][x] = log_city_dfs[i][x].map(lambda k: np.log(k) if k > 0 else 0

In [56]: cleaning_method = 'log'
    for counter in range(2,6):
        for i in log_city_dfs.keys():
            df_type = i
```

```
col_lst = list(log_city_dfs[i].loc[:, col_selector].corr().price.sort_values(as
x = log_city_dfs[i][col_lst]
X = poly.fit_transform(x)
y = log city dfs[i]['price']
test = None
if len(log city dfs[i]) < 300:</pre>
    test = 0.3
    X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=test)
else:
    test = 0.2
    X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=test)
lr = LinearRegression()
lr.fit(X_train, y_train)
rsquared = lr.score(X_train, y_train)
y_pred = lr.predict(X_test)
MAE = mean_absolute_error(np.exp(y_pred), np.exp(y_test))
RMSE = np.sqrt(mean_squared_error(np.exp(y_pred), np.exp(y_test)))
feats = lr.n_features_in_
add_model(df_type, cleaning_method, col_lst, rsquared, MAE, RMSE, test, feats,
```

Evaluating all Models

In this section, we look at all our models and the determine the best model for each city and region by the highest r-squared value.

```
In [57]: #created a dataframe using the all_models dict that has been updated with values with e
final_df = pd.DataFrame(data=all_models)
```

In [58]: final_df

ut[58]:		df_type	cleaning_method	ind_vars	rsquared	MAE	RMSE	nun
	0	Southwest	None	[sqft_living]	0.672155	41661.614388	67762.323819	
	1	Southeast	None	[sqft_living]	0.586859	49592.584515	74634.233136	
	2	Islands	None	[grade]	0.437831	105928.983011	145931.683213	
	3	South_of_Greater_Seattle	None	[sqft_living]	0.454190	88659.765826	154529.280405	
	4	Seattle_Region	None	[sqft_living]	0.525146	165110.572783	237147.579792	
	•••							
5	71	Burien	log	[sqft_living, grade, bathrooms, view]	0.680716	55016.741076	70202.376150	

	df_type	cleaning_method	ind_vars	rsquared	MAE	RMSE	nun
572	Des Moines	log	[sqft_living, bathrooms, view, grade]	0.627544	38243.281389	51498.043671	
573	Normandy Park	log	[sqft_living, grade, bathrooms, view]	0.694191	61909.107927	83917.668253	
574	Seatac	log	[sqft_living, bathrooms, grade, bedrooms]	0.566547	38078.125238	52577.049215	
575	Lake Forest Park	log	[sqft_living, grade, bathrooms, bedrooms]	0.682916	50584.984622	67097.571495	
576 rows × 9 columns							
4							•

As you see above, we have 576 linear regression models

Separating Models by Max R-Squared value

```
In [59]:
          #created 4 dictonaries
          #sep dfs will contain individual dataframes filered by df type-- ex: Southwest region w
          sep dfs = {}
          #max_rsquares will have the values of the linear regresssion models corresponding to df
          max_rsquares = {}
          #contains the indexes where the rsquared value is maxed -- Ex: {'Southwest': [4]}
          indexes = {}
          #contains the models by highest r-squared model for each df_type -- Ex: {'Southwest': L
          best models = {}
          for i in final_df.df_type.unique():
              sep_dfs[i] = final_df[final_df.df_type == i]
          for i in sep_dfs.keys():
              max_rsquares[i] = sep_dfs[i].rsquared.max()
          for key, value in max rsquares.items():
              indexes[key] = sep_dfs[key].index[sep_dfs[key].rsquared == value].tolist()
          for i in sep_dfs.keys():
              best_models[i] = sep_dfs[i].loc[indexes[i][0]]
          best models
In [60]:
```

```
Out[60]: {'Southwest': df_type Southwest
```

```
cleaning method
                                                      None
                    [sqft living, grade, bathrooms, view]
ind vars
rsquared
                                                  0.749948
MAE
                                                   39232.9
RMSE
                                                   68846.4
num_of_feats
                                                        10
model
                                        LinearRegression()
test size
                                                       0.2
Name: 39, dtype: object,
'Southeast': df_type
                                                                 Southeast
cleaning method
                                                        None
ind vars
                    [sqft_living, grade, bathrooms, floors]
rsquared
                                                    0.675884
MAE
                                                     43696.3
RMSE
                                                     68295.2
num_of_feats
                                                          10
model
                                         LinearRegression()
test_size
                                                         0.2
Name: 40, dtype: object,
'Islands': df_type
                                                                 Islands
cleaning_method
                                                    quantile
ind vars
                    [grade, sqft living, bathrooms, floors]
rsquared
                                                     0.66333
MAE
                                                      106902
RMSE
                                                      132288
num of feats
                                                          10
model
                                         LinearRegression()
test size
                                                         0.3
Name: 93, dtype: object,
'South of Greater Seattle': df type
                                                                South of Greater Seattle
cleaning method
                    [sqft_living, grade, view, waterfront]
ind_vars
rsquared
                                                   0.761513
MAE
                                                    65213.1
RMSE
                                                     102658
num_of_feats
                                                         10
model
                                        LinearRegression()
test size
                                                        0.2
Name: 42, dtype: object,
'Seattle Region': df type
                                                               Seattle Region
cleaning method
                                                      None
ind vars
                    [sqft living, grade, bathrooms, view]
                                                  0.679454
rsquared
MAE
                                                    133318
RMSE
                                                    187332
num of feats
                                                        10
model
                                       LinearRegression()
test size
Name: 43, dtype: object,
'Southeast of Greater Seattle': df type
                                                        Southeast of Greater Seattle
cleaning_method
                                                None
ind vars
                    [sqft_living, grade, bathrooms]
rsquared
                                            0.780638
MAE
                                             68668.1
RMSE
                                              151631
num_of_feats
                                                   6
model
                                 LinearRegression()
                                                 0.2
test_size
Name: 31, dtype: object,
'Rich': df_type
                                                               Rich
cleaning method
ind vars
                    [sqft_living, grade, bathrooms, view]
rsquared
                                                  0.707056
MAE
                                                    249277
RMSE
                                                    369354
```

```
num of feats
                                                        10
model
                                       LinearRegression()
test size
                                                       0.2
Name: 45, dtype: object,
'Kirkland Region': df_type
                                                               Kirkland Region
cleaning_method
                                                      None
ind vars
                    [sqft living, grade, bathrooms, view]
rsquared
                                                  0.815735
MAE
                                                    117258
                                                    179590
RMSE
num of feats
                                                        10
mode1
                                       LinearRegression()
test_size
                                                       0.2
Name: 46, dtype: object,
'NorthEast': df type
                                                        NorthEast
cleaning method
                                                 log
ind_vars
                    [sqft_living, grade, bathrooms]
rsquared
                                            0.737649
                                             57083.2
MAE
RMSE
                                             83472.2
num of feats
                                                   6
model
                                 LinearRegression()
test size
                                                 0.2
Name: 138, dtype: object,
'NorthWest': df type
                                                              NorthWest
cleaning method
                                                      None
ind vars
                    [sqft living, grade, view, bathrooms]
rsquared
                                                   0.82563
MAE
                                                   74283.6
RMSE
                                                    124364
num of feats
                                                        10
model
                                       LinearRegression()
test size
                                                       0.2
Name: 48, dtype: object,
'Redmond Region': df_type
                                                                     Redmond Region
cleaning_method
                                                             None
ind vars
                    [sqft_living, grade, bathrooms, waterfront]
rsquared
                                                        0.815653
MAE
                                                            67051
RMSE
                                                          100976
num of feats
                                                               10
model
                                              LinearRegression()
test size
                                                              0.2
Name: 49, dtype: object,
'Suburban': df type
                                                                     Suburban
cleaning method
ind vars
                    [sqft living, grade, bathrooms, waterfront]
rsquared
                                                         0.85087
MAE
                                                         76127.6
RMSE
                                                          112685
num_of_feats
                                                               10
model
                                              LinearRegression()
test size
                                                              0.2
Name: 50, dtype: object,
'Rural': df_type
                                                        Rural
cleaning_method
ind vars
                    [sqft_living, grade, bathrooms]
rsquared
                                            0.808381
MAE
                                             59731.8
RMSE
                                              106473
num of feats
model
                                 LinearRegression()
test size
                                                 0.2
Name: 38, dtype: object,
'Algona': df type
                                                                 Algona
```

```
cleaning method
                                                        None
                    [sqft living, grade, bathrooms, floors]
ind vars
rsquared
                                                     0.77685
MAE
                                                     32939.8
RMSE
                                                     47801.4
num_of_feats
                                                          10
model
                                         LinearRegression()
test size
                                                         0.3
Name: 261, dtype: object,
'Auburn': df type
                                                               Auburn
cleaning method
                                                      None
ind vars
                    [sqft_living, grade, bathrooms, view]
rsquared
                                                   0.74991
MAE
                                                   36968.9
RMSE
                                                   55149.3
num_of_feats
                                                        10
model
                                       LinearRegression()
test_size
                                                       0.3
Name: 262, dtype: object,
'Federal Way': df type
                                                               Federal Way
cleaning method
                                                      None
ind vars
                    [sqft living, grade, bathrooms, view]
rsquared
                                                  0.750777
MAE
                                                   37684.2
RMSE
                                                   52795.5
num of feats
                                                        10
model
                                       LinearRegression()
test size
                                                       0.3
Name: 263, dtype: object,
'Bellevue': df type
                                                               Bellevue
cleaning method
                                                  quantile
ind_vars
                    [sqft_living, grade, bathrooms, view]
                                                  0.673018
rsquared
MAE
                                                    176173
RMSE
                                                    233482
num_of_feats
                                                        10
model
                                        LinearRegression()
test size
                                                       0.2
Name: 404, dtype: object,
'Yarrow Point': df_type
                                                               Yarrow Point
cleaning method
                                                  quantile
ind vars
                    [sqft living, grade, bathrooms, view]
                                                  0.811119
rsquared
MAE
                                                    213156
RMSE
                                                    274923
num of feats
                                                        10
mode1
                                       LinearRegression()
test size
Name: 405, dtype: object,
'Black Diamond': df type
                                                        Black Diamond
cleaning_method
                                                None
ind vars
                    [sqft_living, grade, bathrooms]
rsquared
                                            0.800103
MAE
                                             96536.9
RMSE
                                              138082
num_of_feats
                                                   6
model
                                 LinearRegression()
                                                 0.4
test_size
Name: 231, dtype: object,
'Bothell': df_type
                                                                   Bothell
cleaning method
                                                      quantile
ind vars
                    [sqft_living, grade, bathrooms, bedrooms]
rsquared
                                                      0.732204
MAE
                                                       49793.3
RMSE
                                                       64012.5
```

```
num of feats
                                                             10
model
                                            LinearRegression()
test size
                                                            0.2
Name: 407, dtype: object,
                                                         Carnation
'Carnation': df_type
cleaning_method
                                                None
ind vars
                    [sqft living, bathrooms, grade]
rsquared
                                            0.843486
MAE
                                             86601.5
RMSE
                                              118678
num of feats
mode1
                                 LinearRegression()
                                                 0.4
test_size
Name: 233, dtype: object,
'Duvall': df type
                                                                   Duvall
cleaning_method
                                                           None
ind_vars
                    [sqft_living, grade, bathrooms, bedrooms]
rsquared
                                                      0.796401
MAE
                                                       64247.9
RMSE
                                                       92743.2
num of feats
                                                             10
model
                                            LinearRegression()
test size
                                                            0.4
Name: 269, dtype: object,
'Enumclaw': df_type
                                                               Enumclaw
cleaning method
                                                       log
ind vars
                    [sqft living, grade, bathrooms, view]
rsquared
                                                  0.723268
MAE
                                                   55797.3
RMSE
                                                   76150.4
num of feats
                                                        10
                                       LinearRegression()
model
test size
                                                       0.3
Name: 550, dtype: object,
'Fall City': df_type
                                                                 Fall City
cleaning_method
                                                         None
                    [sqft_living, grade, bathrooms, floors]
ind_vars
rsquared
                                                    0.917995
MAE
                                                      158920
RMSE
                                                      264418
num of feats
                                                          10
model
                                          LinearRegression()
test size
                                                         0.4
Name: 271, dtype: object,
'Issaquah': df type
                                                                     Issaquah
cleaning method
ind vars
                    [sqft living, grade, bathrooms, waterfront]
rsquared
                                                         0.844967
MAE
                                                          72187.5
RMSE
                                                           105960
num_of_feats
                                                               10
                                              LinearRegression()
model
test size
                                                              0.3
Name: 272, dtype: object,
'Kent': df_type
                                                         Kent
cleaning_method
                                            quantile
ind vars
                    [sqft_living, grade, bathrooms]
                                             0.71103
rsquared
MAE
                                             34540.1
RMSE
                                             49485.6
num of feats
mode1
                                 LinearRegression()
test_size
                                                 0.2
Name: 378, dtype: object,
'Kirkland': df type
                                                               Kirkland
```

```
cleaning method
                                                      None
                    [sqft living, grade, bathrooms, view]
ind vars
rsquared
                                                  0.844456
MAE
                                                    133287
RMSE
                                                    214688
num_of_feats
                                                        10
model
                                        LinearRegression()
test size
                                                       0.3
Name: 274, dtype: object,
'Maple Valley': df_type
                                                        Maple Valley
cleaning method
                                                None
ind vars
                    [sqft_living, grade, bathrooms]
rsquared
                                            0.765908
MAE
                                             49055.6
RMSE
                                             70093.2
num_of_feats
                                                   6
model
                                 LinearRegression()
test_size
                                                 0.3
Name: 240, dtype: object,
'Medina': df_type
                                                                   Medina
cleaning_method
                                                          None
ind vars
                    [sqft living, grade, bathrooms, bedrooms]
rsquared
                                                       0.96843
MAE
                                                        397894
RMSE
                                                        526674
num of feats
                                                             10
model
                                            LinearRegression()
test size
                                                           0.4
Name: 276, dtype: object,
'Mercer Island': df type
                                                              Mercer Island
cleaning method
                                                       log
ind_vars
                    [sqft_living, grade, bathrooms, view]
rsquared
                                                  0.785802
MAE
                                                    198591
RMSE
                                                    268200
num_of_feats
                                                        10
model
                                        LinearRegression()
test size
                                                       0.3
Name: 557, dtype: object,
'Kenmore': df_type
                                                               Kenmore
cleaning method
                                                      None
ind vars
                    [sqft living, grade, bathrooms, view]
                                                  0.763873
rsquared
MAE
                                                   59331.4
RMSE
                                                   94924.4
num of feats
                                                        10
model
                                       LinearRegression()
test size
                                                       0.4
Name: 278, dtype: object,
'Covington': df_type
                                                                 Covington
cleaning_method
                                                        None
ind vars
                    [sqft living, grade, bathrooms, floors]
rsquared
                                                    0.709883
MAE
                                                     43908.6
RMSE
                                                       70742
num_of_feats
                                                          10
model
                                          LinearRegression()
test_size
                                                         0.3
Name: 279, dtype: object,
'North Bend': df_type
                                                        North Bend
cleaning method
ind vars
                    [sqft_living, grade, bathrooms]
rsquared
                                            0.890892
MAE
                                             46810.8
RMSE
                                             80559.3
```

```
num of feats
                                 LinearRegression()
model
test size
                                                 0.4
Name: 245, dtype: object,
'Redmond': df_type
                                                                     Redmond
cleaning_method
                                                             None
ind vars
                    [sqft living, grade, bathrooms, waterfront]
rsquared
                                                        0.834163
MAE
                                                         69148.8
RMSE
                                                         99431.9
num of feats
                                                               10
mode1
                                              LinearRegression()
test_size
                                                              0.3
Name: 281, dtype: object,
'Renton': df type
                                                        Renton
cleaning_method
                                                None
ind_vars
                    [sqft_living, grade, bathrooms]
rsquared
                                            0.788575
MAE
                                             67851.5
RMSE
                                              127137
num of feats
                                                   6
model
                                 LinearRegression()
test size
                                                 0.3
Name: 247, dtype: object,
'Newcastle': df_type
                                                                 Newcastle
cleaning method
                                                    quantile
ind vars
                    [grade, sqft_living, bathrooms, floors]
rsquared
                                                    0.833286
MAE
                                                     55653.4
RMSE
                                                     77178.9
num of feats
                                                          10
                                          LinearRegression()
model
test size
                                                         0.2
Name: 423, dtype: object,
'Snoqualmie': df_type
                                                                   Snoqualmie
cleaning_method
                                                      quantile
ind_vars
                    [sqft_living, grade, bathrooms, bedrooms]
rsquared
                                                      0.924002
MAE
                                                          42152
RMSE
                                                       64241.8
num of feats
                                                             10
model
                                            LinearRegression()
test size
                                                           0.2
Name: 424, dtype: object,
'Vashon': df type
                                                                 Vashon
cleaning method
                                                    quantile
ind vars
                    [grade, sqft_living, bathrooms, floors]
rsquared
                                                    0.695981
MAE
                                                      113601
RMSE
                                                      146360
num_of_feats
                                                          10
                                          LinearRegression()
model
test size
                                                         0.3
Name: 425, dtype: object,
'Woodinville': df_type
                                                                 Woodinville
cleaning_method
                                                        None
                    [sqft_living, grade, bathrooms, floors]
ind vars
                                                    0.817661
rsquared
MAE
                                                     80894.6
RMSE
                                                      125657
num of feats
                                                          10
model
                                          LinearRegression()
test_size
                                                         0.4
Name: 286, dtype: object,
'Sammamish': df type
                                                                Sammamish
```

cleaning_method		None	
ind_vars	[waterfront,	sqft_living, view, grade]	
rsquared		0.87208	
MAE		78458	
RMSE		129156	
num_of_feats		10	
model		LinearRegression()	
test_size		0.3	
Name: 287, dtype:	object,		
'Seattle': df_type			Seattle
cleaning_method		None	
ind_vars	[saft living.	grade, bathrooms, view]	
rsquared	[34. 51.8)	0.68207	
MAE		134340	
RMSE		196467	
num_of_feats		190407	
model		LinearRegression()	
test_size	- h +	0.3	
Name: 288, dtype:			T 1 13
'Tukwila': df_type	2		Tukwila
cleaning_method		None	
ind_vars	[sqft_living,	grade, bathrooms, view]	
rsquared		0.608507	
MAE		58702.2	
RMSE		104290	
num_of_feats		10	
model		LinearRegression()	
test size		0.3	
Name: 289, dtype:	object,		
'Shoreline': df_ty			Shoreline
cleaning_method	, , , ,	None	
ind_vars	[saft living	grade, view, bathrooms]	
rsquared	[341 0_1111116,	0.813552	
MAE		77783.6	
RMSE		142798	
_		142798	
num_of_feats			
model		LinearRegression()	
test_size		0.3	
Name: 290, dtype:	object,		
'Burien': df_type			Burien
cleaning_method		None	
ind_vars	[grade, view,	sqft_living, bathrooms]	
rsquared		0.813232	
MAE		62579.1	
RMSE		86986.7	
num_of_feats		10	
model		LinearRegression()	
test_size		0.3	
Name: 291, dtype:	obiect.		
'Des Moines': df_t			Des Moines
cleaning_method	-) -	None	200 11021100
ind_vars	[saft living	view, grade, bathrooms]	
rsquared	[341 c_iiving,	0.809108	
MAE		55114.5	
RMSE		77137.4	
num_of_feats		10	
model		LinearRegression()	
test_size		0.3	
Name: 292, dtype:			
'Normandy Park': o	df_type		Normandy Park
cleaning_method		None	
ind_vars	[sqft_living,	<pre>grade, view, waterfront]</pre>	
rsquared		0.819583	
MAE		74757.4	
RMSE		111084	

```
num of feats
                                                         10
model
                                         LinearRegression()
test size
                                                         0.3
Name: 293, dtype: object,
'Seatac': df_type
                                                               Seatac
cleaning_method
                                                      None
ind vars
                    [sqft living, grade, view, bathrooms]
rsquared
                                                  0.750822
MAE
                                                   42494.2
RMSE
                                                   63235.5
num of feats
                                                        10
                                       LinearRegression()
model
test_size
                                                       0.3
Name: 294, dtype: object,
'Lake Forest Park': df type
                                                                Lake Forest Park
cleaning_method
                                                       None
                    [waterfront, sqft_living, view, grade]
ind_vars
rsquared
                                                   0.880827
MAE
                                                    70702.5
                                                     179673
RMSE
num of feats
                                                         10
model
                                         LinearRegression()
test size
Name: 295, dtype: object}
```

Model Prediction

In this section, we created functions to predict the prices based on selected user input. For example, if someone wants a property with 3 bedrooms, 2bathrooms and 1500 square feet. The output will be a dictonary of the predicted prices by each city and region

4/1/22, 3:38 PM

```
cleaning method = ['None', 'quantile']
for clean in cleaning_method:
    if clean == 'quantile':
        quantile = city_dfs.copy()
        for key in quantile.keys():
            for col in col selector:
                data = quantile[key][col]
                q1 = data.quantile(0.25)
                q3 = data.quantile(0.75)
                iqr = q3 - q1
                lower = q1 - 1.5*iqr
                upper = q3 + 1.5*iqr
                quantile[key][col] = np.where(data > upper, upper, data)
                quantile[key][col] = np.where(data < lower, lower, data)</pre>
        for i in quantile.keys():
            df type = i
            x = quantile[i][cols]
            X = poly.fit transform(x)
            y = quantile[i]['price']
            test = None
            if len(quantile[i]) < 300:</pre>
                test = 0.4
                X_train, X_test, y_train, y_test = train_test_split(X, y, test_size
            else:
                test = 0.3
                X train, X test, y train, y test = train test split(X, y, test size
            lr = LinearRegression()
            lr.fit(X_train, y_train)
            rsquared = lr.score(X_train, y_train)
            y_pred = lr.predict(X_test)
            MAE = mean absolute error(y pred, y test)
            RMSE = np.sqrt(mean_squared_error(y_pred, y_test))
            feats = lr.n_features_in_
            total model(dct, df type, clean, cols, rsquared, MAE, RMSE, test, feats
    elif clean == 'log':
        log = city dfs.copy()
        for i in log.keys():
            for x in col_selector:
```

```
log[i][x] = log[i][x].map(lambda k: np.log(k) if k > 0 else 0)
    for i in log.keys():
        df type = i
        x = log[i][cols]
        X = poly.fit_transform(x)
        y = log[i]['price']
        test = None
        if len(log[i]) < 300:</pre>
            test = 0.4
            X_train, X_test, y_train, y_test = train_test_split(X, y, test_size
        else:
            test = 0.3
            X_train, X_test, y_train, y_test = train_test_split(X, y, test_size
        lr = LinearRegression()
        lr.fit(X_train, y_train)
        rsquared = lr.score(X_train, y_train)
        y_pred = lr.predict(X_test)
        MAE = mean_absolute_error(np.exp(y_pred), np.exp(y_test))
        RMSE = np.sqrt(mean_squared_error(np.exp(y_pred), np.exp(y_test)))
        feats = lr.n_features_in_
        total_model(dct, df_type, clean, cols, rsquared, MAE, RMSE, test, feats
else:
    norm = city dfs.copy()
    for i in norm.keys():
        df type = i
        x = norm[i][cols]
        X = poly.fit_transform(x)
        y = norm[i]['price']
        test = None
        if len(norm[i]) < 300:</pre>
            test = 0.4
            X_train, X_test, y_train, y_test = train_test_split(X, y, test_size
        else:
            X_train, X_test, y_train, y_test = train_test_split(X, y, test_size
        lr = LinearRegression()
        lr.fit(X_train, y_train)
```

```
rsquared = lr.score(X_train, y_train)
y_pred = lr.predict(X_test)

MAE = mean_absolute_error(y_pred, y_test)
RMSE = np.sqrt(mean_squared_error(y_pred, y_test))

feats = lr.n_features_in_
total_model(dct, df_type, clean, cols, rsquared, MAE, RMSE, test, feats
```

```
def region_prices(dct, cols):
In [63]:
               .....
              This function takes in two paramaters: a dictornary and inputted columns. The dicti
              as the function loops through each model. The columns is the selected variables the
              dct = {'df_type':[], 'cleaning_method': [], 'ind_vars': [], 'rsquared': [], 'MAE':
                       'num_of_feats': [], 'model': [], 'test_size': []}
              cols = ['bedrooms', 'grade', 'sqft_living']
               .....
              poly = PolynomialFeatures(include_bias=False, interaction_only=True)
              cleaning method = ['None', 'quantile']
              for clean in cleaning method:
                   if clean == 'quantile':
                       quantile = regions_df.copy()
                       for key in quantile.keys():
                           for col in col_selector:
                               data = quantile[key][col]
                               g1 = data.guantile(0.25)
                               q3 = data.quantile(0.75)
                               iqr = q3 - q1
                               lower = q1 - 1.5*iqr
                               upper = q3 + 1.5*iqr
                               quantile[key][col] = np.where(data > upper, upper, data)
                               quantile[key][col] = np.where(data < lower, lower, data)</pre>
                       for i in quantile.keys():
                           df type = i
                           x = quantile[i][cols]
                           X = poly.fit transform(x)
                           y = quantile[i]['price']
```

```
test = None
        if len(quantile[i]) < 300:</pre>
            test = 0.4
            X_train, X_test, y_train, y_test = train_test_split(X, y, test_size
        else:
            test = 0.3
            X_train, X_test, y_train, y_test = train_test_split(X, y, test_size
        lr = LinearRegression()
        lr.fit(X_train, y_train)
        rsquared = lr.score(X_train, y_train)
        y pred = lr.predict(X test)
        MAE = mean_absolute_error(y_pred, y_test)
        RMSE = np.sqrt(mean_squared_error(y_pred, y_test))
        feats = lr.n_features_in_
        total model(dct, df type, clean, cols, rsquared, MAE, RMSE, test, feats
elif clean == 'log':
    log = regions df.copy()
    for i in log.keys():
        for x in col_selector:
            log[i][x] = log[i][x].map(lambda k: np.log(k) if k > 0 else 0)
    for i in log.keys():
        df_type = i
        x = log[i][cols]
        X = poly.fit_transform(x)
        y = log[i]['price']
        test = None
        if len(log[i]) < 300:</pre>
            test = 0.4
            X_train, X_test, y_train, y_test = train_test_split(X, y, test_size
        else:
            test = 0.3
            X_train, X_test, y_train, y_test = train_test_split(X, y, test_size
        lr = LinearRegression()
        lr.fit(X_train, y_train)
        rsquared = lr.score(X_train, y_train)
        y_pred = lr.predict(X_test)
        MAE = mean_absolute_error(np.exp(y_pred), np.exp(y_test))
```

```
feats = lr.n_features_in_
                           total model(dct, df type, clean, cols, rsquared, MAE, RMSE, test, feats
                  else:
                       norm = regions_df.copy()
                       for i in norm.keys():
                           df_type = i
                           x = norm[i][cols]
                           X = poly.fit_transform(x)
                           y = norm[i]['price']
                           test = None
                           if len(norm[i]) < 300:</pre>
                               test = 0.4
                               X_train, X_test, y_train, y_test = train_test_split(X, y, test_size
                           else:
                               test = 0.3
                               X_train, X_test, y_train, y_test = train_test_split(X, y, test_size
                           lr = LinearRegression()
                           lr.fit(X_train, y_train)
                           rsquared = lr.score(X_train, y_train)
                           y pred = lr.predict(X test)
                           MAE = mean_absolute_error(y_pred, y_test)
                           RMSE = np.sqrt(mean squared error(y pred, y test))
                           feats = lr.n features in
                           total_model(dct, df_type, clean, cols, rsquared, MAE, RMSE, test, feats
In [66]:
          def find_price(dct1, dct2, answers):
              0.00
```

RMSE = np.sqrt(mean_squared_error(np.exp(y_pred), np.exp(y_test)))

```
0.00
cols = list(answers.keys())
vals1 = poly.fit_transform(pd.Series(answers).values.reshape(1,-1))
cities_prices(dct1, cols)
region_prices(dct2, cols)
df1 = pd.DataFrame(data=dct1)
df2 = pd.DataFrame(data=dct2)
best city prices = {}
best region prices = {}
for i in city_dfs.keys():
    d = df1[df1.df_type == i]
   max rsquared = d.rsquared.max()
    r = d.index[d.rsquared == max rsquared].tolist()
   m = d.loc[r[0]]
    best_city_prices[i] = m.model.predict(vals1)
for i in regions df.keys():
    d = df2[df2.df_type == i]
   max_rsquared = d.rsquared.max()
    r = d.index[d.rsquared == max_rsquared].tolist()
   m = d.loc[r[0]]
    best_region_prices[i] = m.model.predict(vals1)
min_city = min(best_city_prices, key=best_city_prices.get)
min val = best city prices[min city]
min_region = min(best_region_prices, key=best_region_prices.get)
min_val_region = best_region_prices[min_region]
max_city = max(best_city_prices, key=best_city_prices.get)
max val = best city prices[max city]
max region = max(best region prices, key=best region prices.get)
max_val_region = best_region_prices[max_region]
return df1, df2, best_city_prices, best_region_prices
```

Testing the Product

In this last part, we test the find_price() function by testing three different sets of parameters.

Conclusions

This model is very large and complex based on the number of variales that we test. Our next step is to incorporate more data to train the model. So that we can find balance between increasing the R-squared and decreasing the error.

```
In [ ]:
```