

Recruitment. Retention. Results.



“Solving the nursing shortage, one client at a time.”

Recruitment. Retention. Results.

- The nursing shortage is challenging all health care institutions to meet increasing patient care demands, expand service lines and open beds.
- Operationally, hospitals fill the void by offering overtime, hiring contract staff or increasing staffing ratios. All of which impact quality, the patient experience, employee morale, and the bottom line.
- Hospitals must look beyond traditional tactics and pursue a strategy of full staffing while easing margin compression.
- As the pioneer and industry leader in **high volume recruitment of experienced RNs**, NSI has the national reach and track record to **quickly** meet your hiring goals and reduce excess labor spending.
- Whether you need to hire 20 or 200 RNs, let NSI help solve your nursing shortage.

GUIDING PRINCIPLES

Recruitment. Retention. Results.

“From a patient perspective, the RN creates the image, builds the brand and delivers the patient experience.”

M. L. Colosi

- We recognize that RNs are key business partners. For this reason, we take an **Executive Approach** to recruitment and transition.
- We stand behind our services by protecting your investment with the **Best Guarantee** in the industry.
- All endeavors are **Risk Free** since you must hire the nurses before we are paid.
- “Building relationships...not assignments” is at our core. Our experienced Project Managers will ensure transparency and guide you through each phase of our model.

RECRUITMENT. Retention. Results.

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Study Phase

- Market analysis
- Cultural modeling
- Competency review
- Comp/Benefit calibration

Strategic Sourcing

- Fully customized
- Market determination
- Messaging
- Collateral design
- ***Average NSI Attraction rate is ~1,100 applicants per client.***

Pre-Qualify Candidates

- Star Profile
- Screen-in process
- License & OIG verification
- ***Average NSI applicant has 14 years of experience.***

Candidate Presentation

- Facilitate logistics
- Complete client employment application.
- ***Up to 60 pre-qualified RNs per on-site week.***

Selection Decision

- Determined by client hiring manager and per job criteria.
- ***Interview-to-Offer rate is 82%.***

Job Offer

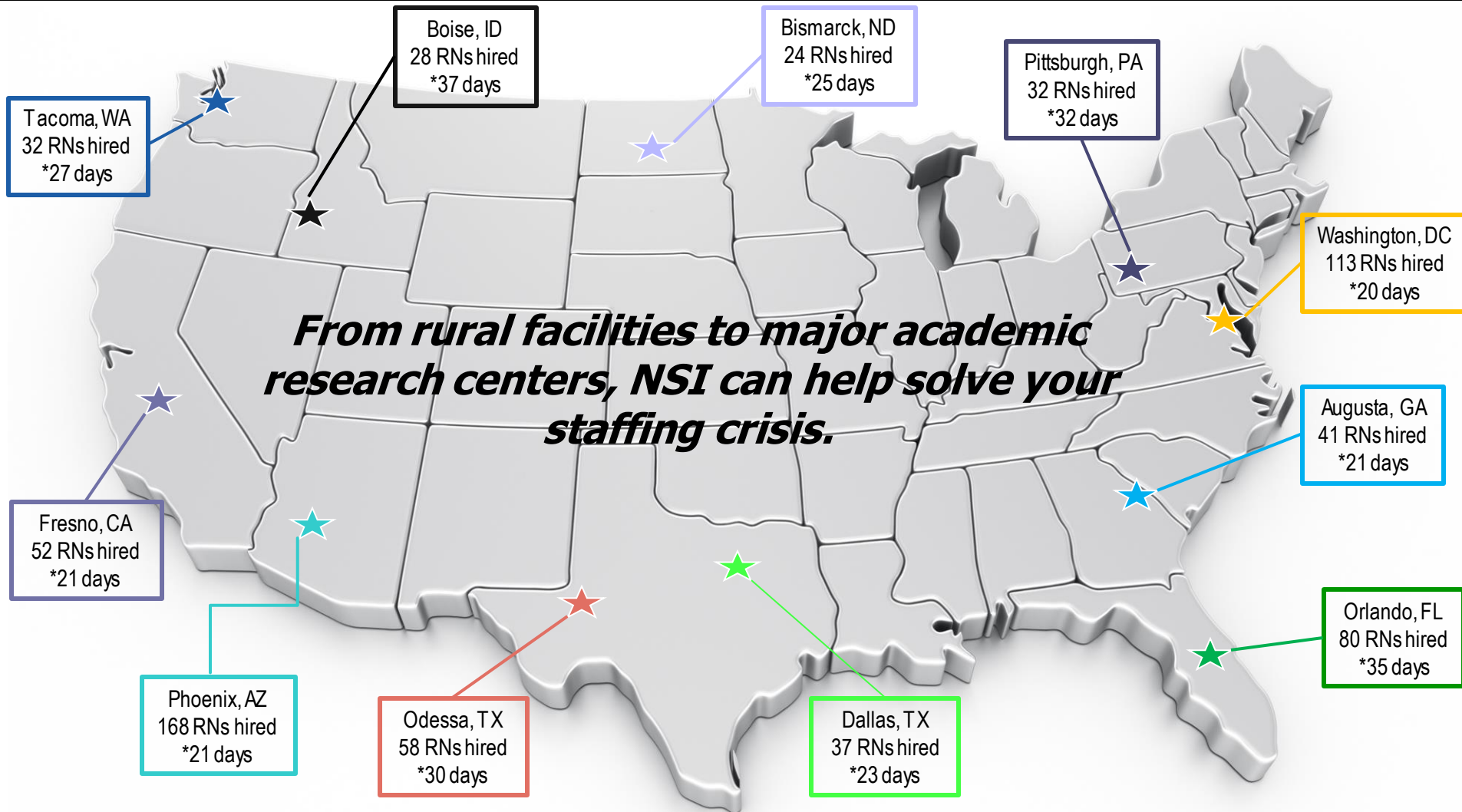
- Per client comp & benefit policy, contingencies and orientation guidelines.
- ***Average NSI Time-to-Fill a contract is 32 days.***

Recruitment. ***RETENTION.*** Results.

Recruitment. Retention. Results.



Recruitment. Retention. ***RESULTS.***



Recruitment. Retention. Results.

Leadership
Development

Full Service
Recruitment
Model

National
Reach

Control Excess
Labor Costs

Best
Guarantee
in the
Industry

Risk Free

***The NSI
Difference!***

Retention
Consulting

Rapid Time-to-
Fill ~32 days

Average RN
Experience
~14 years

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***Let NSI
solve your
Nursing
Shortage!***

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