

SYNOPSIS

- Emotionally intelligent, adaptive, resilient, multitasker and resourceful leader with years of global exposure
- Intrapreneurial/ Entrepreneurial-spirited business transformer as well as a lateral and innovative thinker
- Culturally-sensitive, active-listener, goal-oriented and an effective servant-team-leader and team-member
- Good up/ down management skills in fast-paced and high-pressure environments
- Inquisitive, analytic, continual-learner, open-minded and adherent of “Kaizen” and variant-perception
- Attuned to VUCA (volatility-uncertainty-complexity-ambiguity)
- Seeking executive/ consulting/ advisory position in Strategy, PE, Management, Technology or/and Finance
- Open to relocation in the US/ abroad, and can legally work in the US (citizen), EU and India

SKILLS

Strategy (Business/ Finance/ Corporate/ Technology)
Private Equity
Investment/ Wealth/ Portfolio/ Risk Management
Negotiation
Alternative Investments and Risk Management
Capital Markets
Equities
Start-ups
Big Data/ Blockchain/ AI/ AR/ VR/ IoT/ 5G
Software Development/ Project Management

General Management/ Operations
Venture Capital
Corporate Development
M&A
Business Development
Due Diligence/ Research
Marketing
Valuation and Modelling
Real Estate Development
Emerging and Frontier Markets

EXPERIENCE

➤ **Senior Director, CR, New York**

2011 - Present

Clients: Hi-Tech, Angels, HNWIs, Family Offices, and nimble VCs, PEs, REs Entities/Companies

- Advised on industry/sector reviews, resource evaluations, business analyses, profit pool analyses, value net analyses, competitive positions, scenario appraisals, competitive advantages, insiderization, wealth/portfolio management, corporate development, due diligence, risk management, project management, brand-equity and operational improvements
- Formulated KSFs/KPIs/PoCs, corporate/business/financial/technology strategies and social engagements. Contrived innovative, economical and time-sensitive initiatives
- Managed/supported investors in different/all aspects of the investment decision-making and execution process across screening, sourcing, evaluating, fairness-opining, negotiating, financing, structuring, operating, managing, P&L, and exiting their investments
- Formed, led and mentored teams to implement strategic/compliance/operational policies
- Digitally-transformed firms/investees and managed IT projects. Rebuilt, upgraded and outsourced

➤ **Managing Director, CSI, New York**

2000 - 2011

Clients: NYSE Euronext, JPMorgan Chase and BNY Mellon

- Client Director/ Senior Advisor at investment banks, comprising a 10+ year stint at a bank
- Counselling C-Suite executives to formulate technology and management group/corporate strategies
- Led teams to implement initiatives across geographies and managed day-to-day operations
- Oversaw operations of time-sensitive/mission-critical systems daily transacting multi hundred billion \$

EDUCATION

Harvard University, USA (Master's Degree in General Management)

University of Oxford, UK (Master's Degree in Finance and Strategy)

New York Institute of Technology, USA (Master's Degree in Computer Science)

Languages: German (basic fluency), Hindi

TECHNICAL SKILLS

Platforms: Windows, UNIX, VAX/VMS/Linux, iOS, Android, Mac OS, SAN, WebLogic, WebSphere, TCP/IP

Tools: Java/Script, HTML/HTTP, C/++, SQL/TSQL, PHP, Python, Hadoop, PowerBuilder, VB, Octave **UX/UI**

Databases: Oracle, Sybase, MS SQL, Access, DB2, JDBC

Software: MSFT Office/ Productivity/CRM Suite

Methodologies: Agile(Scrum/Kanban), RAD, OOP/D, Spiral, SDLC, Waterfall, Prototyping, SOC, Extreme