

SYNOPSIS

- Emotionally intelligent, adaptive, resilient, multitasker and resourceful leader with years of global exposure
- Intrapreneurial/ Entrepreneurial-spirited business transformer as well as a lateral and innovative thinker
- Culturally-sensitive, active-listener, goal-oriented and an effective servant-team-leader and team-member
- Good up/ down management skills in fast-paced and high-pressure environments
- Inquisitive, analytic, continual-learner, open-minded and adherent of “Kaizen” and variant-perception
- Attuned to VUCA (volatility-uncertainty-chaos-ambiguity)
- Seeking executive/ consulting/ advisory position in Strategy, PE, Management, Technology or/and Finance
- Open to relocation in the US/ abroad, and can legally work in the US (citizen), EU and India

SKILLS

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|---|---------------------------------|
| ➤ Strategy (Business/ Finance/ Corporate/ Technology) | ➤ General Management |
| ➤ Private Equity | ➤ Venture Capital |
| ➤ Investment/ Wealth/ Portfolio Management | ➤ Corporate Development |
| ➤ Negotiation | ➤ M&A |
| ➤ Alternative Investments | ➤ Business Development |
| ➤ Capital Markets | ➤ Due Diligence/ Research |
| ➤ Equities | ➤ Marketing |
| ➤ Start-ups | ➤ Valuation and Modelling |
| ➤ Big Data/ Blockchain/ AI/ AR/ VR/ IoT/ 5G | ➤ Real Estate Development |
| ➤ Software Development/ Project Management | ➤ Emerging and Frontier Markets |

EXPERIENCE

- **Senior Director and General Manager, Mar 2011 to Present**
Clients: Hi-Tech, Angels, HNWLs, Family Offices, and nimble VCs, PEs, REs Entities/Companies
 - Advised on industry/sector reviews, resource evaluations, business analyses, profit pool analyses, value net analyses, competitive positions, scenario appraisals, competitive advantages, insiderization, wealth/portfolio management, corporate development, due diligence, risk appraisal/mitigation, project management, brand-equity and operational improvements
 - Formulated KSFs/KPIs/PoCs, corporate/business/financial/technology strategies and social engagements. Contrived innovative, economical and time-sensitive initiatives
 - Managed/supported investors in different/all aspects of the investment decision-making and execution process across screening, sourcing, evaluating, fairness-opining, negotiating, financing, structuring, operating, managing, P&L, and exiting their investments
 - Formed, led and mentored teams to implement strategic/compliance/operational policies
 - Digitally-transformed firms/investees and managed IT projects. Rebuilt, upgraded and outsourced
- **Managing Director, IT and Management, Oct 1992 - Dec 2010**
Clients: NYSE Euronext, JPMorgan Chase and BNY Mellon
 - Consulted on numerous projects at investment banks, comprising a 15 year stint at one bank
 - Counselling C-Suite executives to formulate technology and management group/corporate strategies
 - Led teams to implement initiatives across geographies and managed day-to-day operations
 - Responsible for time-sensitive/ mission-critical systems transacting several hundred billion \$ per day

EDUCATION

- Harvard University, USA (Master's Degree in General Management)
- University of Oxford, UK (Master's Degree in Finance and Strategy)
- New York Institute of Technology, USA (Master's Degree in Computer Science)

PERSONAL

- **Languages:** German (basic fluency)
- **Passions:** Traveling, Reading, Fitness, Automobilia, Horology, Theater, Technology
- **Interests:** Education, Gender Equality, Entrepreneurship, Agriculture, EU, NAFTA, Exchange Rates, FT, Oxford Union, Asia 2022, Frontier/Developing Markets, Infrastructure/RE Opportunities