SEAN KARSHIS

INFORMATION TECHNOLOGY EXECUTIVE

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SEAN KARSHIS

EXPERIENCE

CTO, Postal Center International
Weston, FL — 2015-present

Founded 1984
Commercial Printer & Mail Automation - $70MM

Key Accomplishments & Responsibilities

- Selected to set & implement IT strategic direction and spearhead all software development
- Implemented HR Overhaul matching talent to strategic initiative resulting in **hiring and mentoring** entire new team
- Direct Reports:
  - 7 Software Engineers, 2 Data Analysts & 1 PM
- Pitched, sold and lead the **creation of several web based, LAMP stack software applications** for Fortune 1000 companies
- Architected highly available **AWS** environment and CI/CD Workflows
- Successfully **implemented new company ERP** reducing end user application from 5 to 2 and boosting **KPI productivity by 20%**
- Oversaw **SOC & HITRUST Certifications**

CTO, Original Impressions
Miami, FL — 2008-2015

Founded 1982
Marketing Communications Company - $24MM

Architected and developed a robust ecommerce print and fulfillment system. This web-based print and marketing automation suite became a key competitive advantage and core to the company success.

Key software highlights:

- New Revenue: $10 Million
- Revenue Facilitated: $250 Million
- 500,000+ shipments

SKILLS

- Team Leadership & Mentoring
- Agile / Scrum Methodologies
- Jira / Productivity Software
- AWS Systems Architecture
- SDLC focusing on SaaS & Web Apps
- Wireframe & User Stories
- IT/Solutions Architecture
- API Creation & Implementation
- IT Auditing/Regulatory Compliance
- Object Oriented Software Development
- Full Stack Web App Architecture
- Strong Competency: PHP, JS, MySQL, SQL, GIT Flow, CI/CD Workflows
- Familiarity: .Net, C#, Java, C, Bash, Node.js, Python
- Process Design & Automation
- Disaster Planning & Response

SCHOLASTIC RESUME

- PMP (# 2241953)
  - Valid through Sep 2021
- Bachelors in Business Administration from the University of New Mexico, Anderson School of Business

PERSONAL INFORMATION

- U.S. American Citizen
- Limited working proficiency: Italian & Spanish

SEAN KARSHIS – Information Technology Executive

- 18,000+ SKU's
- 40,000+ active users
- 100 Million direct mail communications managed

Key Accomplishments & Responsibilities

- Direct Reports:
    - 8 Software Engineers, 2 Network Engineers, 1 Data Analyst & Off-shore Software Development teams ranging from 2 to 40 engineers based on demand
- Developed a sophisticated ETL platform for the successful **integration with hundreds of B2B data feeds** and data processing requests.
- Developed a strong competency in **public speaking and technical sales** leading to the closing of key customers including SubWay Restaurants, Humana, HardRock & Casinos and Anthem **representing 30% of top-line revenue**

Lead Developer, Original Impressions
Miami, FL — 2004-2008

Accomplishments: Lead Developer @ Original Impressions

- Architected and developed an eCommerce & Operations Software Platform from scratch generating **$1MM+ Annually**

Software Developer, Affinity Solutions
New York, NY— 2001 - 2004

Key Accomplishments:

- Mastery of OOP and Software Architecture

Developer, ExpoServer
Florence, Italy — 1999-2001

Built and maintained multiple data base driven websites and managed a small team of graphic designers and programmers along with developing a corporate strategy/business plan aimed at seeking startup funding.

PROJECTS & HOBBIES

- ❖ Training for a Marathon (2019 goal)
- ❖ Children's Book Author: http://AdventureDraw.com
- ❖ Innovative Hand-Crafted Home Furnishing: http://ElasticHorizon.com