***JULIO GONZALEZ***

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***SUMMARY OF QUALIFICATIONS***

Strategic technology executive with 30 years’ experience delivering business value and cost reduction across multiple industries. Strong business partner to facilitate growth and operations through effective technology solutions. Focused on business and technology transformation, process excellence, application modernization, security and governance. Employee development champion. Core areas of expertise include:

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| --- | --- |
| * Transformation & Modernization | * IT Security, Risk, & Compliance |
| * Strategic Technology Planning and Governance | * Organizational Change & Change Management |
| * Budget & Finance | * Service Delivery |

***PROFESSIONAL EXPERIENCE***

**United States Medical Supply, Inc., August 2017 – Present**

***CIO/CISO/Senior Vice President of Information Technology***

Responsible for leading the information technology department for a $100MM, private equity owned medical supply/pharmacy family of companies as it transforms itself post acquisition and positions itself for growth both organically and through acquisition. With a $4MM budget and a staff of 15, responsible for web development, business intelligence, security, infrastructure and operations, and clinical systems. Responsible for leading all aspect of long-term technology strategy development and tactical service delivery, as well as enhancing the business strategy with technology accelerators. Accountable for the governance, budget management and project execution of technology operations and project delivery based on strategic objectives, cost/benefit considerations, risk, timing, capacity and interdependencies. HIPAA Security Officer.

* Drove the implementation of business processes and supporting systems to enable the business to initiate a new product line that went from start to $3MM per month in nine months.
* Implemented robotic process automation software that improved revenue by almost $500K and reduced two FTEs.
* Collaborated with executive leadership to develop a technology strategy tightly integrated into the business strategy that accelerates the growth and deliver much needed value to the organization while improving efficiency, security, compliance and governance.
* Initiated an application modernization project to eliminate the outdated and MS Access centric applications currently in place with immediate improvements in performance, reliability and functionality.
* Identified and executed several cost-cutting measures eliminating redundant contracts and renegotiating existing contracts eliminating $100K of spend in the first 90 days.
* Was instrumental in helping achieve a highly sought-after pharmacy certification by providing the guidance the compliance and pharmacy departments were lacking to be able to attain certification.

**HealthSun Health Plans, Inc., March 2015 – August 2017**

***CIO/CISO/Vice President of Information Technology***

***Head of Infrastructure and Operations***

Was responsible for the information technology department for South Florida’s fourth largest Medicare Advantage provider. With a $10MM budget and a staff of 36 resources responsible for web development, business intelligence, security, infrastructure and operations, and clinical systems, was responsible for leading all aspect of long-term strategy development and tactical service delivery for HealthSun and its affiliated companies, WellMax Medical Centers, Pasteur Medical Centers, EasyScripts, Delivery Network, and Human Resources Associates. HIPAA Security Officer.

* Negotiated a $4MM set of deals to expand and improve the WAN, convert all voice to SIP, and replace multiple phone systems to a single, hosted, redundant Cisco Call Manager system with no incremental cost.
* Integrated the technology operations of Pasteur Medical Centers consisting of 15 medical centers with its own NextGen clinical management system and technology environment eliminating $100K of annual spend.
* Implemented new state-of-the-art production and disaster recovery datacenters leveraging in-house and cloud services that delivers higher throughput, increase business speed and agility, and virtually eliminated downtime.
* Completed a HIPAA/HITECH gap assessment leveraging complementary frameworks such as ISO27000, PCI, and CoBIT implementing a strategy to address existing security gaps and lay the groundwork for future compliance efforts.
* Developed a 24-month strategic plan taking the original plan for infrastructure to build upon its achievements and bring similar successes to the rest of IT.

**AvMed, Inc., August 2012 – September 2014**

***Director, IT Support and Operations***

***Director, Operations, Security and Technology***

Directed the Information Technology operations teams for a $1B, Florida based health maintenance organization. Managed the staff of over 50 local and remote technical professionals responsible for all technology, security, and applications operations for the organization. Responsible for application support (claims/ERP, EDI, data warehouse), infrastructure management (systems, DBA, network, telecom, operations, disaster recovery, outsourced datacenters), IT security and compliance, help desk and desk side support, and vendor management/procurement with a budget of $9 million. Provided strategic oversight of AvMed’s information security procedures and technology architecture, drove standards and practices throughout AvMed to ensure compliance with the HIPAA Security Rule and HITECH Act, as well as technology infrastructure and information security compliance with Model Audit Rule (MAR) and Statement on Standards for Attestation Engagements No. 16 (SSAE 16).

* Acting CIO during six-month CIO search with full responsibility over IT and executing all senior leadership functions.
* Developed the security and compliance strategy to reinforce AvMed’s HIPAA/HITECH compliance and to achieve compliance with the PCI DSS standard.
* Reduced operating expenses across all managed areas by approximately $700K (over 10%) in fewer than twelve months.
* Drove a 10% reduction to the overall IT budget and an additional $400K savings by implementing licensing and contract management standards and procedures.
* Principal driver in the development of a new IT strategy and restructuring and participated in the development in the overall corporate strategy.
* Architected several technology solutions such as centralization of Oracle databases onto an Exadata appliance and significant advances in server virtualization that generated noticeable performance improvements including a 75% reduction in batch processing times and negotiating a 50% reduction in planned Oracle spend.
* Drove the transformation of the user experience providing greatly improved employee productivity by replacing dated hardware and software systems such as Novell GroupWise with Microsoft Exchange email, deploying improving communications across facilities with Microsoft Lync, and empowering employees through an automated/self-service application deployment using Microsoft SCCM.
* Oversaw the implementation of a managed datacenter instance to support our implementation of PeopleSoft and Hyperion and served as technical subject matter expert in the implementation of a managed Siebel instance at another facility.

**Ryder Truck Rental, Inc. Miami, Florida, November 2004 – June 2012**

***Director, Enterprise Network Operations***

***Senior Manager, Enterprise Network Operations and IT Security***

***Manager, End User Support, US/Canada***   
Led the global Cisco and Avaya communications infrastructure for Ryder’s $6B truck rental and logistics business. Managed enterprise voice/data network, IT security, IT compliance, and telecom life cycle teams with responsibility for 27 direct and ten indirect technical professionals and engineers in five countries, a $7 million budget, and over $30 million indirect telecom spend supporting over 1000 retail and warehouse locations.

* Managed the selection and implementation of a new SIP based voice over IP (VoIP) phone system as the first half of a geo-redundant core that would support all telephony across Ryder’s US locations. This $12 million project netted a $3.2 million annual cost reduction while improving voice and data network capability and performance.
* Drove over $5 million annual cost reduction by converting to less expensive yet more resilient technologies such as MPLS and DSL, and through aggressive contract management.
* Created the organization’s IT governance, risk, and compliance program with initial focus on achieving PCI compliance and GLBA and continuing to remediate various privacy regulations such as Canada’s PIPEDA and the Massachusetts 940 rule.
* Improved Ryder’s overall information security posture by improving existing processes, implementing new firewall technology, and driving awareness of risk throughout the security team and senior IT management.

***EDUCATION & CERTIFICATIONS***

**Master of Business Administration in Technology Management,** University of Phoenix, 1999

**Change Management Registered Practitioner**, APMG International, 2016

**Project Management Professional (PMP),** Project Management Institute, 2003

**Bachelor of Science in Computer Science**, Florida International University, 1996

**Certified Information Systems Security Professional (CISSP),** ISC2 (retired)

***COMMUNITY INVOLVEMENT***

**Switchboard of Miami, Miami, FL, *April 2012 – June 2016***

***Board Member, Governance Committee Member***

Switchboard addresses community needs through mental health counseling, crisis intervention, suicide prevention, and referral services.

***SPEAKING ENGAGEMENTS***

**PCI Compliance: How to make it work!**  INFOSEC 2010, April 20, 2010

**Ryder Truck Rental PCI Compliance Project.** Interview by searchsecurity.com, INFOSEC, April 20, 2010 (http://tinyurl.com/6tk3ktp)

**McAfee and Ryder Truck Rental: Managing Risk while Enabling Compliance with Regulatory Mandates**, McAfee Focus, October 9, 2009

**The Extended Enterprise: Securing the Infrastructure, A Ryder Case Study**, Gartner IT Security Summit (with Verizon Business), June 8, 2008

**Multiple Locations, Centralized Control, a Ryder Case Study,** Gartner IT Expo (for LANDesk) – October 9, 2007