**PROFILE SUMMARY**

Dynamic senior executive with over 25 years of global Information Technology experience enabling digital transformations, growth, and process improvements. Proven ability to deliver business results while serving every level in the organization. Focused on leading and delivering IT-enabled business solutions through selective technology deployments.

Core competencies include:

Technology Strategy | Digital Transformation | Mergers & Acquisitions | Customer-Facing eCommerce Platforms | Compliance & Risk Management | Data Center, Virtualization & Cyber Security Management | Business Application & Business Intelligence Management | Global Telecommunications & Connectivity Management | Program Management | Project Management | Financial Management | IT General Controls, Audit & Security Management | COBIT and Information Assurance | Vendor & Contract Management

**PROFESSIONAL EXPERIENCE**

**GENERAL CABLE CORPORATION, Miami, FL 2000 – 2018**

A global industrial manufacturing leader with over 100 years of experience, yearly sales in excess of $6B, about 10,000 employees and operations in over 30 countries.

*Vice President of Information Technology / CIO Latin America (2012 – 2018)*

Overall IT responsibilities supporting General Cable’s $2B business and 4k employees in Latin America, Asia Pacific and Sub-Sahara Africa. Part of the Senior Leadership Team (SLT) responsible for business strategy and day-to-day operations. Led IT vision, strategy and roadmap for technology innovation and transformation.

* Led IT due diligence efforts related to 2 business acquisitions and 4 divestitures globally netting $200M of incremental revenue and $30M in process improvements, synergies and cost savings.
* Enabled increases of ~ 8% in customer service levels through the deployment of mobile and analytic solutions streamlining business processes such as customer order management, inventory management, shipping and delivery management across 11 countries and 30+ transportation business partners.
* Partnered with commercial and finance teams in Latin America and delivered daily, common business intelligence dashboards and management reports over 8 distinct ERPs tracking $900M in sales a year over 11 countries.
* Consolidated worldwide IT $12M US Capex and $20M US Opex funding requirements. Drove 15% reduction in spend while establishing a rigorous prioritization, selection and approval process for IT programs and projects.
* Partnered with corporate compliance and led the development and deployment of an analytics platform to review and report on $400M sales per year and suspect of having paid commissions outside of contract agreements.
* Led the consolidation of multiple service delivery platforms into 1 servicing 11 countries and processing over 100k service requests per year. Implemented ITIL processes and metrics in support of services, incidents and problems management leading to 20%+ improvements in customer satisfaction.
* Directed a staff of 75+ IT professionals and 30+ consultants over 15 countries. Partnered with HR ensuring challenging, yet attainable goals with a clear “line of sight” into the business strategy. Developed succession plans for direct reports ensuring readiness to take on increased responsibilities.
* Led the effort to standardize IT General Controls and Information Assurance standards globally. Based on COBIT standards, collaborated with internal and external audit partners to overhaul audit standards to govern IT projects and IT operations over 20 countries.

*Global Director of Information Technology (2000 – 2011)*

Partnered with Sr. leadership team members and drove business growth from $800M US to $2B globally through the selective deployment of technology. Successfully led Program and Project Management, Business Intelligence, Compliance and Risk Management, Application Development, Resource Management, Infrastructure and Security.

* Directed IT initiatives in support of 4 business acquisitions and new “green field” businesses globally netting 1 billion US of incremental revenue. Collaborated with supply chain, manufacturing and finance leadership and delivered 200 million in lean initiatives, synergies and cost savings.
* Led 8 full life-cycle ERP implementation projects globally enabling $50M US synergies through materials management, cost savings and process improvements in manufacturing, engineering and supply chain.
* Partnered with compliance and internal audit and led the effort to develop sales commissions risk monitoring analysis over $150M US in sales in Latin America.
* Developed the first global business intelligence platform to track material purchases across all 3 divisions and 12 distinct ERPs. Enabled the supply chain and sourcing teams to realize over $80M in synergies through analytics.
* Led the global standardization of IT platforms supporting IP telephony, cellular, web and video conferencing delivering $700k annual savings with a payback period of 1.5 years.
* Played a leading role on global IT vendor negotiations delivering $5M+ in cost savings from ERP, global telecommunications and infrastructure investment contracts.

**SC JOHNSON WAX, Racine, WI 1991 – 2000**

A leading manufacturer of household cleaning products and products for home storage, air care, pest control, etc. with over 130 years of experience, sales in excess of $10B, about 13,000 employees and operations in over 50 countries.

*Director of Information Technology– Latin America (1998 – 2000)*

Created IT vision, strategic direction, and leadership for developing and implementing IT initiatives in Latin America.

* Directed IT initiatives in support of 3 business acquisitions netting $200M of incremental revenue.
* Led 4 full life-cycle ERP implementation projects enabling $80M US synergies through cost savings, process improvements and materials management in business functions such as supply chain, finance and manufacturing.
* Partnered with cross-functional business leaders and department heads to develop business practices and deliver high-quality IT solutions to support business growth in excess of 30% and continuous improvements through technology.
* Directed full life-cycle custom application development, roll out and support of over 12 solutions in 11+ countries and project funding of $5M.
* Collaborated with key customers across the region to streamline data sharing practices and establish Electronic Data Interchange (EDI) processes to improve billing and collection efforts.
* Successfully planned and executed the Y2k IT strategy which included the upgrade of 4 ERPs, analysis and remediation of 30+ applications and replacement of critical infrastructure equipment in 11+ countries.

*Regional Application Manager (1994 – 1998)*

*Decision Support Supervisor (1991 – 1994)*

* Conducted MRPII Audits for performance improvements in the areas of Inventory Management, On-time deliveries, MPS/MRP Planning, Shop Floor Control, Purchasing, and Supply Chain.
* Analyzed and designed custom applications to meet specific company requirements as well as local government and business requirements.
* Worked with both internal and external auditors on the successful design and implementation on IT general controls minimizing operational risks and incrementing business resiliency and availability.
* Hired, developed, and supervised 10 IT staff across multiple countries. Collaborated with human resources and local management teams on ensuring people objectives were clear, measurable and kept inline with business strategy.

*(Prior work experience in progressively responsible programming roles at System Software Associates)*

**TEACHING EXPERIENCE**

**MIAMI-DADE COLLEGE, Miami, FL 2000 – 2015**

The largest institution of higher education in the country. Over 8 campuses offering 300+ educational pathways to a career and 92,000+ students.

*Adjunct Professor – Adult and Continuing Education*

Planed, prepared and taught various technology courses including analysis and design, database management systems, report writing, application development and project management.

* Developed course syllabus, monitored student performance, assisted academic chairs.
* Incorporated higher-level learning and assisted students to develop information literacy and problem-solving skills.
* Organized, prepared and revised/updated course materials.
* Developed innovative training tools such as real-world practice exercises that facilitated the learning environment.

**LANGUAGES**

Fluent in Spanish | Brazilian Portuguese

**EDUCATION**

Master’s degree in Science in Software Engineering and Project Management, DePaul University, Chicago, IL

Bachelor’s degree in Business Administration & MIS, University of Puerto Rico, Rio Piedras, P.R.

**CERTIFICATIONS**

* Certified in the Governance of Enterprise IT (CGEIT) from ISACA
* ITIL version 3 basic level Certification
* Project Management Professional (PMP) Certification
* Computer and Information System Auditor (CISA) Certification
* Management course at Center for Creative Leadership

**PROFESSIONAL ASSOCIATIONS**

* Project Management Institute (PMI)
* Information Systems Audit and Control Association (ISACA)
* South Florida PMI Chapter, South Florida ISACA Chapters