Julian Obando

julian.obando@outlook.com

(305) 528-7372

SUMMARY

Entrepreneurial and driven professional with over 15 years of experience in various technology and business management roles. Experience building and managing technology teams ensuring well architected software solutions that support overall business strategies and goals.

DEMONSTRATED ACHIEVEMENTS

* Co-Founded RiskPossible and oversaw the development of innovative SaaS service for underwriting and risk management.
* Managed relationships with national insurance companies to evaluate the integration of risk management services into their internal workflows.
* Lead various technology initiatives as Director of IT for Granada Insurance that helped the company increase its processing volume and revenue by more than 50% while maintaining the same level of underwriting and support staff.

EXPERIENCE

January 2018 – May 2019

Co-Founder & CTO, RiskPossible Inc. (Miami, FL)

* Worked with the CEO in creating the company’s vision, strategy, and product roadmap for the development of the company’s underwriting and risk management SaaS platform.
* Assembled a team of software developers, created workflow processes, evaluated technology stacks and cloud technologies for development operations.
* Worked with national insurance carriers in planning and analysis of product evaluation and integration of RiskPossible’s services within their workflows.
* Managed a small team of developers and used agile methodology to prioritize development tasks and ensure successful completion of milestones.
* Evaluated new technology, industries, data sources, and strategic partnerships.

November 2017 – July 2018

IT Software Analyst (Contractor), Lennar/NATIC (Miami, FL)

* Worked on the design, development, and maintenance of new features for NATIC’s internal and external web applications and web services.
* Developed application workflows based on required specifications.
* Worked on server-side and client-side web applications.
* Tested and validated new features and application updates to ensure changes were made according to specifications.
* Profiled web applications and database queries to ensure high performance.
* Participated in weekly scrum meetings with project manager, business analyst, and developers to provide project updates and ensure project stayed on track.

September 2016 – October 2017

IT Consultant, Granada Insurance Company (Miami, FL)

* Worked with development team to create efficient and highly scalable web applications deployed to Azure and AWS cloud services.
* Integrated web applications with third party vendors through web service APIs.
* Developed CI/CD processes in Visual Studio Team Services to automate the integration and deployment of web applications to Azure cloud services.
* Analyzed and implemented new business automation processes that increased efficiency and reduced operating costs.
* Worked with the IT team to develop network and software solutions to ensure successful daily operations and business continuity.

December 2011 – September 2016

Director of IT, Granada Insurance Company (Miami, FL)

* Oversaw all aspects of IT and software development operations including IT infrastructure, communication, backups, software applications, database management, data warehouse, reporting, disaster recovery, security, and regulatory compliance.
* Worked with top management to identify, analyze and document requirements for new systems and solutions.
* Developed detailed work plans, schedules, project estimates and resource plans.
* Automated underwriting processes that allowed the company to increase policy processing volume and revenue by more than 50% without requiring additional staff.
* Worked with development team to create new products and features for the agent portal which accounted for more than 80% of new quotes processed by the company.
* Developed and maintained a risk management application that helped the company analyze risk exposure including crime statistics, construction types, and distance to a body of water.
* Oversaw the migration of on-premise servers to AWS and Azure virtual servers.

November 2007 – December 2011

Senior Developer, Granada Insurance Company (Miami, FL)

* Managed all aspects of the company’s web portals including front end, business logic and database management.
* Worked with management and third-party vendor in transitioning the company to a newer more efficient and cost-effective version of their policy management system.
* Managed the implementation of bill pay through the web and phone, with the option to schedule automatic payment processing.
* Improved the company’s quoting system which reduced the time to create and retrieve a quote by more than 60%.
* Created detailed error reporting to system admins which helped reduce the number of errors and the time taken to resolve them.

SKILLS

* **Management and Product Development:**
  + Experience in company management, product development, leading and mentoring IT and software development teams.
  + Experience developing well architected, agile, highly available, and responsive cloud-based web applications using best practices.
* **Programming:**
  + Experience using asp.net, asp.net core, c#, VB, MVC, Python, MS SQL, Entity Framework, ORM, HTML 5, XML, Rest API’s, Micro-Services, Angular 4, VueJS, JavaScript, jQuery, Bootstrap, Visual Studio 2017, SVN, Git, GitHub, DevOps using Visual Studio Team Services for CI/CD, OAuth, OpenID.
  + Familiar with Docker containers, NoSQL, RabbitMQ, Azure Service Bus, SAS business intelligence software and data warehouse projects in MS SQL Analysis Server.
* **Databases:**
  + Experience working with MS SQL Server, Oracle, Postgres, MySQL, Azure SQL, Azure CosmosDB.
* **Networking, Servers, and Cloud:**
  + Experience managing Windows networks, servers, workstations, firewall devices, virtual servers, VPN connections, active directory, domain controllers, security certificates.
  + Experience working with Windows operating systems including Windows Server 2016/2012/2008/2003.
  + Experience migrating in-house applications and servers to Amazon AWS and Microsoft Azure cloud environments.
* **Office and Productivity Applications:**
  + Experience using Atlassian products suite for project management and documentation.
  + Microsoft Office Suite, Tableau, Microsoft Power BI.
* **Communication:**
  + Able to communicate well with top level management to analyze and implement plans that address and resolve business problems.
  + Strong communication skills in English and Spanish.

EDUCATION

Master of Business Administration, Florida International University, College of Business, Miami, FL (2014)

Bachelor of Science in Computer Science, Florida International University, College of Engineering and Computing, Miami, FL (2007)

**REFERENCES**

Available upon request