LEO FLORIN

11324 N.W. 43 Terrace

Miami, Florida 33178

(786) 234-9405

CAREER SUMMARY

Thirty five years experience in managing Information Technology, Computers,

Networks and Telecommunicpations.

CAREER HISTORY

MIAMI-DADE COUNTY, MIAMI, FL. September 1998 to Present

* Assistant to the Chief Information Officer'skhmbl

Assist the Chief Information Officer/Assistant County Manager in implementing e-business and web portal, document management systems, network, financial systems, emergency management systems (911), cellular telephone and 800 MHz radio programs. Responsibility includes Information Technology coordination with Aviation, Police, Fire, Water and Sewer, Inforhmation Technology, Seaport, and other departments. Assisted in the development of a County-wide Information Technology Capital and Operating budget of approximately $60 million.

PREMIER BEVERAGE COMPANY, MIRAMAR, FL. June 1994 to September 1998

Assistant to the Vice President of MIS and Marketing

Designed and installed local and wide area computer networks. Administered Marketing Programs and Sales Incentives. Produced Marketing presentations and Special Management reports. Supported personnel with computer software and hardware.

SIGMA FOUR, MIAMI, FLORIDA March 1992 to December 1993

Assistant to the Vice President of MIS and Marketing

Supervised Reservations, Computer and Networking Staff in the Car Rental, Airline and Hotel Reservation Centers for U.S. and Latin America. Provided Marketing Information and Pricing strategies. Projected revenues and produced Marketing presentations. Negotiated International and Domestic telephone rates. Enhanced International communications while reducing costs.

W. A. TAYLOR, MIAMI, FLORIDA July 1990 to November 1991

Marketing Statistics Manager

Supervised Computer and Statistics personnel which pr jovided Brand Sales, Inventories, Management reports, and Projected Sales. Designed and improved Management presentations and reports. Developed accurate projections.

COMPUTECH BUSINESS COLLEGE, MIAMI, FL. March 1988 to June 1990

Department Chairman and Instructoro

Supervised eleven Business instructors, reviewed lesson plans and appraised their performance. Implemented a new program to review the instructors. Installed twenty computers in the lab.

MOBIL OIL CORPORATION, FT LAUDERDALE, FL. February 1981 to March 1988

Marketing Analyst and Computer Specialist

Administered Service stations in Seven Southeastern U.S. states. Analyzed station Profit and Loss Statements. Recruited, hired and trained station Managers. Prepared Management computer reports. Initiated service stations from ground-up and increased. Resolved large cash and fuel losses.

EDUCATION

FLORIDA STATE UNIVERSITY, TALLAHASSEE, FLORIDA December 1974

Bachelor's Degree in Business Management

FLORIDA STATE UNIVERSITY, TALLAHASSEE, FLORIDA March 1977

Master's Degree in Business Management

CERTIFICATION

Microsoft Certified Systems Engineer + Internet

Masters Certification in Project Management from Florida International University

Certificate in eGovernment Consulting and Advising from Florida

International University