



# Tennessee

Voluntary Loss Costs,  
Assigned Risk Rates, and  
Rating Values Filing

Proposed Effective March 1, 2018

<http://www.treasury.state.tn.us/claims/wcac/TN-3-1-2018-Filing.pdf>  
(retrieved 21 January 2019)



August 24, 2017

Honorable Julie M. McPeak  
Commissioner of Commerce and Insurance  
State of Tennessee  
500 James Robertson Parkway  
Nashville, Tennessee 37243-0565

Re: **Tennessee Workers Compensation Voluntary Loss Costs, Assigned Risk Rates, and Rating Values Filing— Proposed Effective March 1, 2018**

Dear Commissioner McPeak:

In accordance with the applicable statutes and regulations of the state of Tennessee, we are filing for your consideration and approval prospective loss costs and rating values for the voluntary market, and rates and rating values for the assigned risk market, to become effective March 1, 2018.

The voluntary loss costs, which are proposed to be effective March 1, 2018, reflect a decrease of 12.6 percent from the loss costs effective March 1, 2017.

The assigned risk rates, also proposed to be effective March 1, 2018, reflect a decrease of 12.2 percent from the rates effective March 1, 2017.

Please note the following in connection with this filing:

- As a result of Item B-1397, effective March 1, 2008, a single combined loss cost is still calculated for Class Codes 7710 and 7711 via a payroll-weighted average of the separately indicated loss costs for these two Class Codes.
- As a result of Item B-1435, effective March 1, 2018:
  - Class Code 0400 is discontinued and the loss cost for Class Code 8103 is payroll weighted to reflect the combined experience of Class Codes 0400 and 8103.
  - Class Code 1429 is discontinued and the loss cost for Class Code 1438 is payroll weighted to reflect the combined experience of Class Codes 1429 and 1438.
  - Class Code 1655 is discontinued and the loss cost for Class Code 1642 is payroll weighted to reflect the combined experience of Class Codes 1642 and 1655.
  - Class Codes 1741 and 1853 are discontinued and the loss cost for Class Code 1701 is payroll weighted to reflect the combined experience of Class Codes 1701, 1741, and 1853.
  - Class Codes 1860 and 4282 are discontinued and the loss cost for Class Code 4279 is payroll weighted to reflect the combined experience of Class Codes 1860, 4279, and 4282.
  - Class Code 2534 is discontinued and the loss cost for Class Code 2501 is payroll weighted to reflect the combined experience of Class Codes 2501 and 2534.
  - Class Codes 2883 and 2913 are combined to reflect the first year of a three-year transition program. In the third year of the transition, Class Code 2913 will be discontinued.

- Class Code 3175 is discontinued and the loss cost for Class Code 3169 is payroll weighted to reflect the combined experience of Class Codes 3169 and 3175.
  - Class Code 3223 is discontinued and the loss cost for Class Code 3180 is payroll weighted to reflect the combined experience of Class Codes 3180 and 3223.
  - Class Codes 3632 and 3639 are combined to reflect the first year of a three-year transition program. In the third year of the transition, Class Code 3639 will be discontinued.
  - Class Codes 4053 and 4061 are discontinued and the loss cost for Class Code 4062 is payroll weighted to reflect the combined experience of Class Codes 4053, 4061, and 4062.
  - Class Code 4113 is discontinued and the loss cost for Class Code 4111 is payroll weighted to reflect the combined experience of Class Codes 4111 and 4113.
  - Class Code 4439 is discontinued and the loss cost for Class Code 4558 is payroll weighted to reflect the combined experience of Class Codes 4439 and 4558.
  - Class Codes 5059, 5069, and 5539 are combined to reflect the first year of a two-year transition program. In the second year of the transition, Class Codes 5069 and 5539 will be discontinued.
  - Class Code 6017 is discontinued and the loss cost for Class Code 5213 is payroll weighted to reflect the combined experience of Class Codes 5213 and 6017.
  - Class Codes 7228 and 7229 are discontinued and the loss cost for Class Code 7219 is established and payroll weighted to reflect the combined experience of Class Codes 7228 and 7229.
  - Class Code 7225 is established.
  - Class Codes 7500 and 7502 are combined to reflect the first year of a three-year transition program. In the third year of the transition, Class Code 7500 will be discontinued.
- As a result of Item R-1413, the retrospective rating plan parameters were updated.

This filing is made exclusively on behalf of the companies that have given valid consideration for the express purpose of fulfilling regulatory rate or pure premium filing requirements and other private use of this information.

In the enclosed appendix is a list of companies, which, at the time this filing is being submitted, are eligible to reference this information. The inclusion of a company on this list merely indicates that the company, or the group to which it belongs, is affiliated with NCCI in this state, or has licensed this information as a non-affiliate, and is not intended to indicate whether the company is currently writing business or is even licensed to write business in this state.

Please contact me (803-356-0851) if you have any questions or need any further information.

Respectfully submitted,

NATIONAL COUNCIL ON COMPENSATION INSURANCE, INC.



Amy Quinn  
State Relations Executive  
Regulatory Services Division



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## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Actuarial Certification

I, Ann Marie Smith, am a Director & Actuary for the National Council on Compensation Insurance, Inc. I am a Fellow of the Casualty Actuarial Society and a member of the American Academy of Actuaries, and I meet the Qualification Standards of the American Academy of Actuaries to provide the actuarial report contained herein.

The information contained in this report has been prepared under my direction in accordance with applicable Actuarial Standards of Practice as promulgated by the Actuarial Standards Board. The Actuarial Standards Board is vested by the U.S.-based actuarial organizations with the responsibility for promulgating Actuarial Standards of Practice for actuaries providing professional services in the United States. Each of these organizations requires its members, through its Code of Professional Conduct, to observe the Actuarial Standards of Practice when practicing in the United States.

A handwritten signature in purple ink that reads "Ann Marie Smith". The signature is written in a cursive, flowing style.

Ann Marie Smith, FCAS, MAAA  
Director & Actuary  
Actuarial and Economic Services



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Disclosures

##### Purpose of the Report

The purpose of this report is to provide the proposed voluntary loss costs and assigned risk rates for workers compensation policies in Tennessee, proposed to be effective March 1, 2018. The intended users of this report are:

- State of Tennessee Department of Commerce and Insurance
- Affiliated carriers, for their reference in determining workers compensation rates

##### Scope

The prospective loss costs are intended to cover the indemnity and medical benefits provided under the system, as well as some of the expenses associated with providing these benefits (loss adjustment expenses). They do not, however, contemplate any other costs associated with providing workers compensation insurance (such as commissions, taxes, etc.).

Each insurance company offering workers compensation insurance in Tennessee must file a loss cost multiplier to be applied to the approved advisory prospective loss costs in order to compute the final workers compensation rates they intend to charge. This multiplier is intended to cover the other costs associated with providing workers compensation insurance that are not already part of the advisory prospective loss costs.

Employers unable to secure coverage in the voluntary market can apply for such coverage in the assigned risk market. The proposed assigned risk rates are intended to cover the indemnity and medical benefits provided under the system, the expenses associated with providing these benefits (loss adjustment expenses), and any other costs associated with providing workers compensation insurance (such as commissions, taxes, etc.).

##### Data Sources and Dates

The overall average loss cost level change is based on a review of Financial Call Data, which is an aggregation of workers compensation data annually reported to NCCI. In this filing, Financial Call Data submissions received after June 25, 2017 were not considered for inclusion in the analysis.

Loss cost level changes at the classification code level are based on Unit Statistical Data, which is the audited exposure, premium and loss information reported to NCCI on a policy level. In this filing, Unit Statistical Data submissions received after June 23, 2017 were not considered for inclusion in the analysis.



## **Tennessee**

### **Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018**

#### **Disclosures**

In some areas, NCCI's analysis also relies on other data sources, which are reviewed for reasonableness and are referenced in the filing where applicable.

This filing was prepared as of July 31, 2017. Therefore, events that occurred after this date that may have a material impact on workers compensation costs in this jurisdiction have not been considered in the analysis.

NCCI maintains several data reporting initiatives and programs to assist carriers to report data and to ensure that the data that is reported to NCCI is complete, accurate, and reported in a timely fashion. Occasionally, a carrier's data submission is not available for use in an NCCI filing either because the data was not reported prior to the filing, had quality issues, or NCCI determined that the data that was reported should not be included in the filing based on NCCI's actuarial judgment.

Data for all carriers writing at least one-tenth of one percent of the Tennessee workers compensation written premium volume have been included in the experience period on which this filing is based.

Other exclusions are made for the purposes of analysis, but do not have a material impact on the proposed changes in this filing.

#### **Risks and Uncertainty**

This filing includes assumptions and projections concerning the future. As with any prospective analysis, there exists estimation uncertainty in these assumptions and projections. Areas of this analysis subject to estimation uncertainty that could have a material impact on the final results include the following:

- Projection of future loss development
- Selection of loss ratio trends
- Potential impact of changes to laws and/or regulations

In addition, any future changes to workers compensation law or regulations that apply retroactively to policies or benefit claims on policies in the proposed effective period may have a significant impact on the adequacy of the loss costs proposed in this filing.



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

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- Proposed Assigned Risk Rates and Rating Values
- Proposed Values for Inclusion in the Experience Rating Plan Manual
- Proposed Values for Inclusion in the Retrospective Rating Plan Manual

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- Exhibit II: Workers Compensation Loss Adjustment Expenses
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## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### **Part 1    Filing Overview**

- Executive Summary
- Overview of Methodology
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- Additional Proposed Changes



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Executive Summary

Based on its review of the most recently available data, NCCI has proposed an overall average workers compensation voluntary market loss cost level change of –12.6% to become effective March 1, 2018. In addition, NCCI has proposed an overall average assigned risk rate level change of –12.2%, also to become effective March 1, 2018.

| <b><u>Key Components</u></b>                                  | <b><u>Percentage Change</u></b> |
|---|---------------------------------|
| Impact of change in Experience and Development                | –11.1%                          |
| Impact of change in Trend                                     | –1.9%                           |
| Impact of change in Benefits                                  | +0.5%                           |
| <u>Impact of change in Loss-based Expenses</u>                | <u>–0.3%</u>                    |
| <b>Proposed Change in Overall Voluntary Loss Cost Level</b>   | <b>–12.6%</b>                   |
|   |                                 |
| <u>Impact of change in Assigned Risk Loss Cost Multiplier</u> | <u>+0.5%</u>                    |
| <b>Proposed Change in Overall Assigned Risk Rate Level</b>    | <b>–12.2%</b>                   |

#### Key observations:

- The filing is based on premium and loss experience for policy years 2014 and 2015. Experience for both policy years is favorable.
- Tennessee's lost-time claim frequency continues to decrease.
- After adjusting to a common wage level, both indemnity average cost per case and medical average cost per case remain relatively stable in recent years.

#### Proposed Changes in Voluntary Loss Cost Level by Industry Group:

| <b><u>Industry Group</u></b> | <b><u>Average Change</u></b> | <b><u>Maximum Increase</u></b> | <b><u>Maximum Decrease</u></b> |
|------------------------------|------------------------------|--------------------------------|--------------------------------|
| Manufacturing                | -11.3%                       | +14.0%                         | -36.0%                         |
| Contracting                  | -15.0%                       | +10.0%                         | -40.0%                         |
| Office and Clerical          | -13.2%                       | +12.0%                         | -38.0%                         |
| Goods and Services           | -12.9%                       | +12.0%                         | -38.0%                         |
| Miscellaneous                | -11.4%                       | +14.0%                         | -36.0%                         |

#### Additional Notable Change(s) Proposed in the Filing:

- Updated terrorism loss cost and assigned risk rate



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Overview of Methodology

##### Aggregate Ratemaking

<http://www.treasury.state.tn.us/claims/wcac/TN-3-1-2018-Filing.pdf>  
(retrieved 21 January 2019)

NCCI's approach to determining the proposed overall average loss cost level change utilizes widely accepted ratemaking methodologies. The approach employed in this filing includes the following steps:

- The reported historical premium totals are projected to an ultimate basis and adjusted to the current pure premium level
- The excess loss portion of individual large claims are removed from reported aggregate losses, based on a Tennessee specific large loss threshold
- The reported historical limited indemnity and medical loss totals are projected to an ultimate basis and adjusted to the current benefit level
- Ratios of losses to pure premium are projected to the cost levels expected in the loss cost effective period
- Ultimate, trended, limited losses are adjusted to an unlimited basis with an excess ratio
- Proposed benefit level and/or expense changes are applied to the projected cost ratios

The indicated average loss cost level change is calculated for the years in the filing's experience period. If the final projected cost ratios are greater (less) than 1.000, then an increase (decrease) in the average loss cost level is indicated.

##### Class Ratemaking

Once the proposed overall average voluntary loss cost level change has been determined, NCCI separately determines loss costs per \$100 of payroll for each workers compensation job classification (class); the loss costs and year-over-year changes vary by class. Three sets of pure premiums are combined as part of each class code's loss cost calculation based on the volume of available data for that job classification. The three sets of pure premiums are:

- State-specific payroll and loss experience ("indicated")
- Currently-approved pure premium adjusted to the proposed level ("present on rate level")
- Countrywide experience adjusted to state conditions ("national")

##### Assigned Risk Rates

The proposed assigned risk rates are then determined for each job classification as the product of the classification's voluntary loss cost and a loss cost multiplier (LCM). The LCM incorporates the indicated assigned risk market expense need, changes to the assigned risk differential, and the proposed uncollectible premium provision.



## **Tennessee**

### **Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018**

#### **Overview of Methodology**

Note: The methodology and assumptions used in this filing may not be applicable to or relevant for another purpose, including but not limited to NCCI filings in other jurisdictions.



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Summary of Selections

The following is a summary of selections underlying the voluntary loss costs and assigned risk rates proposed to be effective March 1, 2018, along with the selections underlying the currently-approved loss costs and rates.

| <b>Voluntary Loss Costs</b>                                | <b>Currently Approved<br/>March 1, 2017</b> | <b>Proposed Effective<br/>March 1, 2018</b> |
|--|---|---|
| Experience Period  | Policy Years 2013 and 2014                  | Policy Years 2014 and 2015                  |
| Premium Development  | 3-year average                              | 3-year average                              |
| Basis of Loss Experience                                   | Average of Paid and Paid+Case losses        | Average of Paid and Paid+Case losses        |
| Paid Loss Development                                      | 2-year average                              | 2-year average                              |
| Paid+Case Loss Development                                 | 5-year average*                             | 5-year average*                             |
| Tail Factors   | 10-year average                             | Selected                                    |
| Indemnity Annual Loss Ratio Trend Factor                   | 0.950                                       | 0.945                                       |
| Medical Annual Loss Ratio Trend Factor                     | 0.985                                       | 0.980                                       |
| Loss Adjustment Expense Provision                          | 20.1%                                       | 19.7%                                       |
| Base Threshold for Limiting Losses                         | \$7,518,887                                 | \$7,994,236                                 |
| Large Loss Excess Ratio                                    | 1.2%  | 1.1%  |
| Classification Swing Limits<br>(applied by Industry Group) | +/-25%                                      | +/-25%                                      |

\*Five-year average excludes the years with the lowest and highest factors for the medical 1<sup>st</sup>/2<sup>nd</sup> link ratio



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Summary of Selections

| Assigned Risk Rates                  | Currently Approved<br>March 1, 2017 | Proposed Effective<br>March 1, 2018 |
|--------------------------------------|-------------------------------------|-------------------------------------|
| Assigned Risk Loss Cost Multiplier   | 1.700                               | 1.709                               |
| Assigned Risk Loss Cost Differential | 1.250                               | 1.350                               |
| Assigned Risk Permissible Loss Ratio | 0.632                               | 0.681                               |
| Uncollectible Premium Provision      | 1.032                               | 1.032                               |
| Expense Constant                     | \$160                               | \$160                               |
| Maximum Minimum Premium              | \$1,250                             | \$1,250                             |
| Minimum Premium Multiplier           | 200                                 | 200                                 |



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Selections Underlying the Proposed Changes

##### Experience and Development

NCCI analyzed the emerging experience of Tennessee workers compensation policies in recent years. The primary focus of our analysis was on premiums and losses from policy years 2014 and 2015 evaluated as of December 31, 2016. The most recently available full policy year is 2015 since the last policy had an effective date of December 31, 2015 and did not expire until December 31, 2016. During this year's analysis, after reviewing various possible experience periods, the use of the two most recently available full policy years of data was selected as most appropriate in terms of providing balance between stability and responsiveness.

NCCI performs analysis on different subsets of data including (i) paid losses and (ii) the sum of paid losses plus case reserves. For use in this filing, NCCI utilized loss development factors based on the average of these two loss aggregations. This is consistent with NCCI filings made in the past two filings in Tennessee. Loss development factors are needed since paid losses and case reserve estimates on a given claim change over time until the claim is finally closed. The loss development factors are based on how paid losses and case reserve estimates changed over time for claims from older years. The specific development link ratio selections underlying this filing are shown below:

- A three-year average of historical premium development factors
- A two-year average of historical paid loss development factors through a 19<sup>th</sup> report
- A five-year average of historical paid plus case loss development factors through a 19<sup>th</sup> report, except for the medical 1<sup>st</sup>/2<sup>nd</sup> link ratio where a five-year average excluding the years with the lowest and highest factors was used
- Loss development tail factors from a 19<sup>th</sup> report to ultimate were selected based on a review of the ten most recently available factors

##### Trend

This filing relies primarily on the experience from policy years 2014 and 2015. However, the proposed loss costs and assigned risk rates are intended for use with policies with effective dates starting on March 1, 2018. It is necessary to use trend factors that forecast how much the future Tennessee workers compensation experience will differ from the past. These trend factors measure anticipated changes in the amount of indemnity and medical benefits as compared with anticipated changes in the amount of workers' wages. For example, if benefit costs are expected to grow faster than wages, then a trend factor greater than zero is indicated. Conversely, if wages are expected to grow faster than benefit costs, then a trend factor less than zero is indicated.



## Tennessee

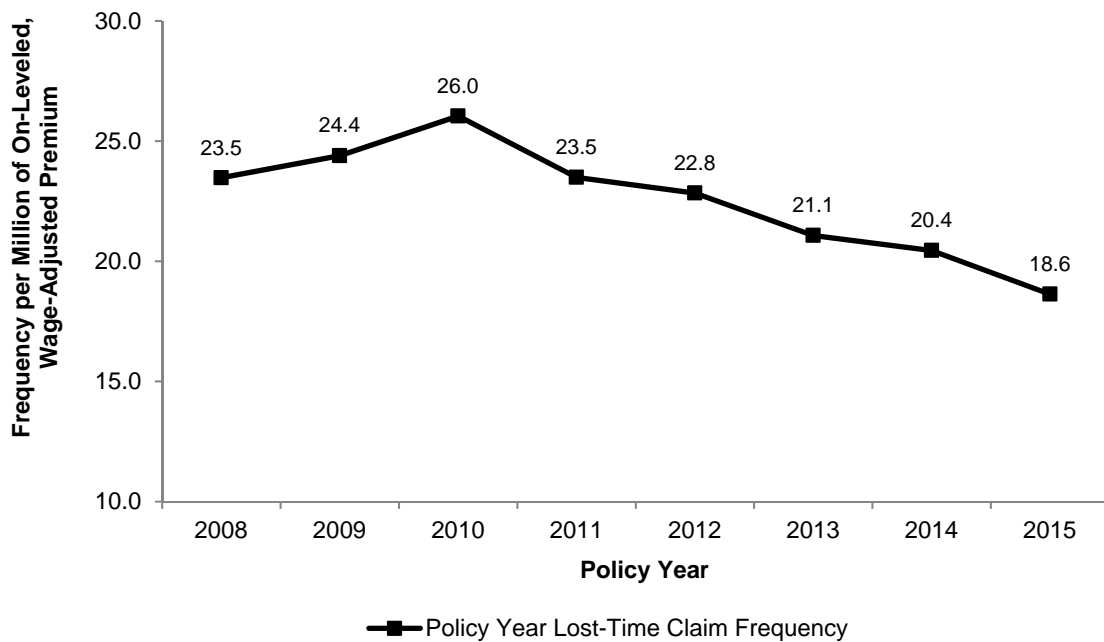
### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Selections Underlying the Proposed Changes

While historical changes in claim frequency and average cost per case were also reviewed, NCCI applies loss ratio trend factors in the determination of the proposed overall average loss cost level change.

The following few charts show a measure of the number of workplace injuries (claim frequency) and the average cost of each of these injuries (claim severity).

#### Tennessee Claim Frequency



Tennessee's lost-time claim frequency has generally declined since 2010, as shown immediately above. The data in this chart reflects premiums at today's loss cost and wage levels.



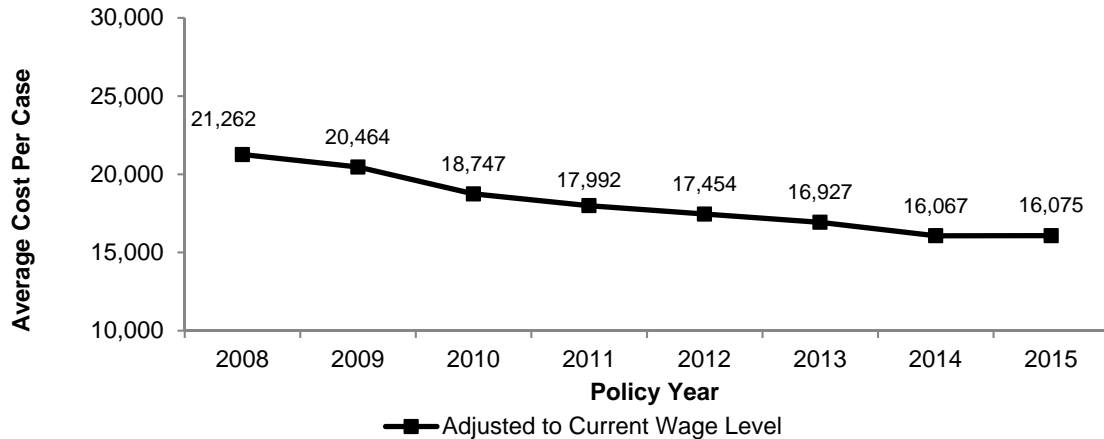


## Tennessee

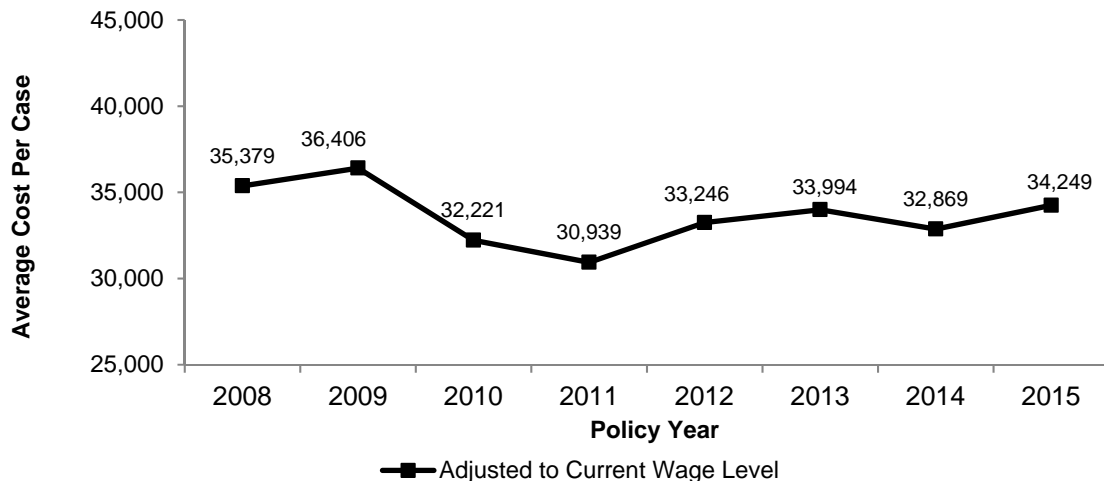
### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Selections Underlying the Proposed Changes

##### Tennessee Indemnity Cost Per Case Adjusted to Current Wage Level



##### Tennessee Medical Cost Per Case Adjusted to Current Wage Level



As these two charts illustrate, Tennessee's average indemnity cost per case in excess of wage growth remains flat during the latest year after declining since 2008, while the average Tennessee medical cost per case after adjustment to the current wage level increased at the latest point following a decrease in 2014.



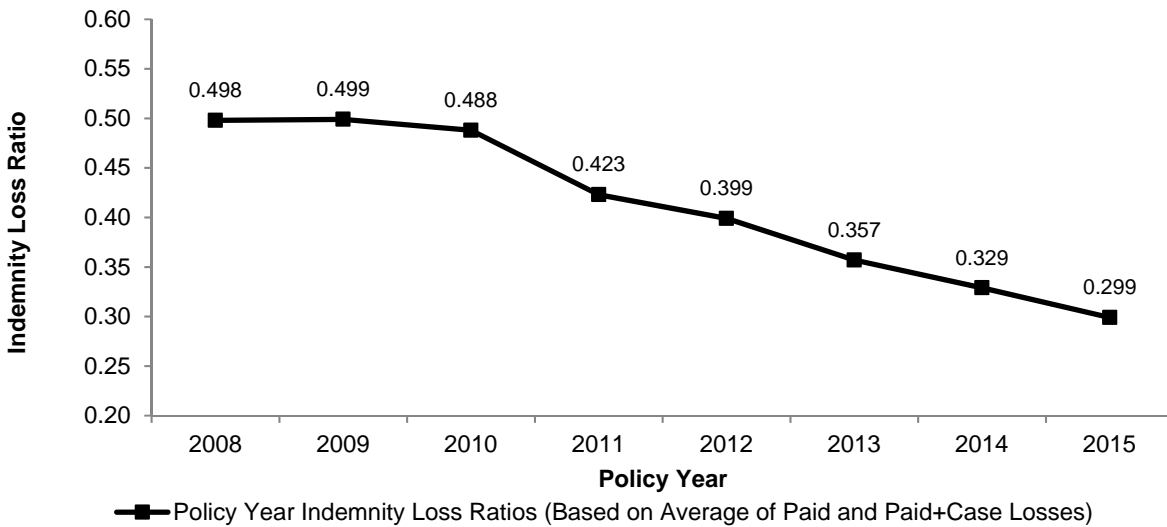
## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

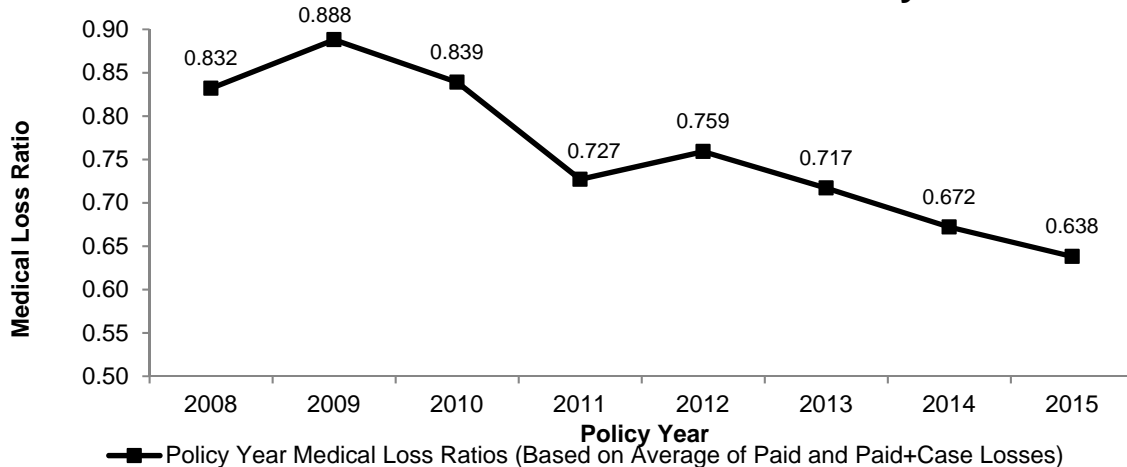
#### Selections Underlying the Proposed Changes

Loss ratios result after combining observed changes in Tennessee's average claim frequency with corresponding changes in Tennessee's average cost per case.

#### Tennessee Indemnity Loss Ratio History



#### Tennessee Medical Loss Ratio History



Based on our analysis this year, we are proposing to decrease the annual indemnity loss ratio trend from –5.0% to –5.5% and the annual medical loss ratio trend from –1.5% to –2.0%.



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Selections Underlying the Proposed Changes

##### Benefit Changes

NCCI has included the impact of the most recent Medical Fee Schedule update effective January 1, 2017. This change is estimated to increase medical costs by 0.6% and overall workers compensation system costs by 0.4%. Please see Appendix C-I for additional detail.

NCCI has included the impact of SB 297 effective May 18, 2017, which increased the burial allowance from \$7,500 to \$10,000. This change is estimated to have 0.0% impact to both indemnity costs and the overall system costs. Please see Appendix C-II for additional detail.

Workers injured in Tennessee receive wage replacement (indemnity) benefits at a rate of two-thirds of their pre-injury weekly wage. These benefits are subject to a weekly minimum and maximum. Each July 1, the minimum and maximum weekly benefits are updated based on Tennessee's most recent state average weekly wage. The latest increase in Tennessee's state average weekly wage is estimated to increase indemnity costs by 0.3% and overall system costs by 0.1%. Please see Appendix C-III for additional detail.

##### Loss Based Expenses

The proposed loss costs include a provision for loss adjustment expenses (LAE). These are expenses associated with the handling of workers compensation claims. LAE is included in the loss costs by using a ratio of loss adjustment expense dollars to loss dollars (called the LAE provision). In this filing, NCCI is proposing to decrease the current voluntary LAE provision from 20.1% to 19.7% of losses. Please see Exhibit II for additional detail.



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Additional Proposed Changes

##### Updated Terrorism Voluntary Loss Cost and Assigned Risk Rate

As a result of NCCI's most recent analysis, the proposed terrorism loss cost per \$100 of payroll in Tennessee decreased from \$0.01 to \$0.005.

The proposed assigned risk terrorism rate per \$100 of payroll in Tennessee decreased from \$0.02 to \$0.01.

<http://www.treasury.state.tn.us/claims/wcac/TN-3-1-2018-Filing.pdf>  
(retrieved 21 January 2019)

##### Background

The Terrorism Risk Insurance Act of 2002 ("TRIA" or the "Act") was implemented since Congress recognized that terrorism is a catastrophe exposure that is real and significant for insurers of workers compensation and other lines of insurance. Each state's current terrorism Miscellaneous Value was initially based on the result of one of six modeled states. The current values are rounded to the nearest \$0.01 (i.e. penny).

TRIA 2002 was renewed and amended as TRIE in 2005 and as TRIPRA in 2007. NCCI submitted several Item filings over the years that proposed changes to the Miscellaneous Values, rules, and policy forms to implement these changes.

The U.S. Congress passed the Terrorism Risk Insurance Plan Reauthorization Act (TRIPRA 2015), which changed various coverage parameters for certified terrorism losses and generally increased carriers' financial responsibility (and thus decreased the U.S government's financial support). TRIPRA of 2015 is set to expire on 12/31/2020.

However, NCCI anticipated that in addition to changes in the law itself, the risk and cost of terrorism losses may have changed over time.

##### NCCI Analysis

NCCI worked with expert catastrophe loss modeling firms to assess the impact of terrorism risk on workers compensation insurance losses. NCCI selected results which included an estimated average terrorism workers compensation loss dollar amount per worker for each NCCI state under TRIPRA 2015 parameters and provisions.

NCCI converted those estimates from the modeling firms to a loss cost per \$100 payroll using average weekly wage information and currently approved loss-based expense provisions, by state. NCCI relied on average weekly wage information from the Bureau of Labor Statistics



## **Tennessee**

### **Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018**

#### **Additional Proposed Changes**

Quarterly Census of Employment and Wages, and is consistent with that which NCCI uses in other areas of its filings.

The indicated terrorism Miscellaneous Value loss cost is rounded to the nearest \$0.005, and set to a minimum of \$0.005 (i.e. half-penny).



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### **Part 2 Proposed Values**

- Proposed Voluntary Loss Costs and Rating Values
- Proposed Assigned Risk Rates and Rating Values
- Proposed Values for Inclusion in the Experience Rating Plan Manual
- Proposed Values for Inclusion in the Retrospective Rating Plan Manual



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Proposed Voluntary Loss Costs and Rating Values

The following pages include proposed voluntary loss costs and rating values:

- Voluntary loss costs, expected loss rates, and d-ratios by class code, along with associated footnotes
- Advisory miscellaneous values, such as:
  - Advisory loss elimination ratios
  - Maximum and minimum weekly payroll applicable for select class codes
  - Premium determination for Partners and Sole Proprietors
  - Terrorism advisory loss cost
  - United States Longshore and Harbor Workers' Compensation Coverage Percentage

**ADVISORY LOSS COSTS - NOT RATES****TENNESSEE**

Advisory loss costs exclude all expense provisions except loss adjustment expense.

*Effective March 1, 2018*

| CLASS CODE | LOSS COST | ELR    | D RATIO | CLASS CODE | LOSS COST | ELR  | D RATIO | CLASS CODE | LOSS COST | ELR   | D RATIO |
|------------|-----------|--------|---------|------------|-----------|------|---------|------------|-----------|-------|---------|
| 0005       | 1.75      | 1.17   | 0.41    | 2003       | 2.06      | 1.44 | 0.43    | 2702*      | 59.21     | 30.33 | 0.26    |
| 0008       | 2.09      | 1.36   | 0.38    | 2014       | 3.13      | 1.94 | 0.35    | 2705X*     | 15.95     | 9.62  | 0.34    |
| 0016       | 4.28      | 2.56   | 0.33    | 2016       | 2.49      | 1.74 | 0.46    | 2709       | 8.82      | 5.41  | 0.34    |
| 0034       | 1.91      | 1.30   | 0.42    | 2021       | 2.05      | 1.32 | 0.38    | 2710       | 8.11      | 4.58  | 0.29    |
| 0035       | 1.66      | 1.16   | 0.45    | 2039       | 1.74      | 1.24 | 0.47    | 2714       | 3.17      | 2.24  | 0.46    |
| 0036       | 2.21      | 1.50   | 0.42    | 2041       | 1.58      | 1.12 | 0.47    | 2731       | 2.45      | 1.49  | 0.34    |
| 0037       | 2.13      | 1.36   | 0.37    | 2065       | 1.34      | 0.92 | 0.43    | 2735       | 3.00      | 2.07  | 0.45    |
| 0042       | 3.38      | 2.18   | 0.38    | 2070       | 3.20      | 2.24 | 0.43    | 2759       | 3.66      | 2.56  | 0.46    |
| 0050       | 2.68      | 1.85   | 0.43    | 2081       | 2.42      | 1.63 | 0.42    | 2790       | 1.03      | 0.71  | 0.45    |
| 0059D      | 0.27      | 0.07   | 0.35    | 2089       | 2.43      | 1.65 | 0.42    | 2797       | 2.37      | 1.62  | 0.42    |
| 0065D      | 0.05      | 0.02   | 0.34    | 2095       | 1.95      | 1.31 | 0.42    | 2799       | 3.65      | 2.40  | 0.39    |
| 0066D      | 0.05      | 0.02   | 0.35    | 2105       | 2.41      | 1.67 | 0.45    | 2802       | 2.98      | 1.96  | 0.38    |
| 0067D      | 0.05      | 0.02   | 0.35    | 2110       | 1.53      | 1.07 | 0.46    | 2835       | 1.57      | 1.16  | 0.51    |
| 0079       | 2.19      | 1.31   | 0.33    | 2111       | 1.87      | 1.31 | 0.46    | 2836       | 1.37      | 1.01  | 0.50    |
| 0083       | 3.37      | 2.30   | 0.42    | 2112       | 1.88      | 1.32 | 0.46    | 2841       | 2.89      | 2.01  | 0.45    |
| 0106       | 5.37      | 3.12   | 0.30    | 2114       | 1.99      | 1.39 | 0.45    | 2881       | 2.20      | 1.63  | 0.51    |
| 0113       | 2.10      | 1.44   | 0.42    | 2121       | 1.06      | 0.72 | 0.42    | 2883       | 2.74      | 1.86  | 0.42    |
| 0170       | 1.34      | 0.92   | 0.42    | 2130       | 1.04      | 0.72 | 0.43    | 2913X      | 2.03      | 1.49  | 0.50    |
| 0251       | 2.06      | 1.42   | 0.43    | 2131       | 1.09      | 0.77 | 0.44    | 2915       | 1.69      | 1.12  | 0.39    |
| 0400       | —         | 0.80   | 0.38    | 2143       | 1.22      | 0.86 | 0.46    | 2916       | 3.21      | 1.84  | 0.29    |
| 0401       | 7.57      | 4.48   | 0.30    | 2157       | 2.65      | 1.85 | 0.44    | 2923       | 1.51      | 1.07  | 0.46    |
| 0771N      | 0.40      | —      | —       | 2172       | 1.14      | 0.76 | 0.39    | 2942       | —         | 0.68  | 0.49    |
| 0908P      | 64.00     | 44.44  | 0.43    | 2174       | 1.83      | 1.28 | 0.45    | 2960       | 2.37      | 1.65  | 0.43    |
| 0913P      | 220.00    | 152.49 | 0.43    | 2211       | 6.84      | 4.17 | 0.34    | 3004       | 1.53      | 0.93  | 0.34    |
| 0917       | 2.84      | 1.98   | 0.46    | 2220       | 1.44      | 1.01 | 0.43    | 3018       | 2.06      | 1.26  | 0.34    |
| 1005*      | 3.67      | 1.72   | 0.30    | 2286       | 1.07      | 0.76 | 0.46    | 3022       | 1.85      | 1.32  | 0.47    |
| 1016X*     | 11.93     | 5.68   | 0.30    | 2288       | 2.29      | 1.59 | 0.45    | 3027       | 1.91      | 1.17  | 0.34    |
| 1164D      | 3.57      | 1.85   | 0.28    | 2300       | —         | 1.28 | 0.42    | 3028       | 3.27      | 2.22  | 0.42    |
| 1165D      | 6.15      | 3.41   | 0.28    | 2302       | 1.05      | 0.71 | 0.42    | 3030       | 4.99      | 3.00  | 0.33    |
| 1320       | 1.04      | 0.60   | 0.30    | 2305       | 1.26      | 0.84 | 0.39    | 3040       | 4.10      | 2.50  | 0.34    |
| 1322       | 7.49      | 4.23   | 0.29    | 2361       | 1.41      | 0.94 | 0.41    | 3041       | 2.64      | 1.79  | 0.42    |
| 1429       | —         | 1.90   | 0.30    | 2362       | 1.05      | 0.71 | 0.42    | 3042       | 2.68      | 1.79  | 0.39    |
| 1430       | 3.05      | 1.86   | 0.34    | 2380       | 1.42      | 0.96 | 0.42    | 3064       | 2.55      | 1.75  | 0.43    |
| 1438X      | 3.27      | 1.90   | 0.30    | 2386       | —         | 1.28 | 0.42    | 3069       | —         | 1.63  | 0.43    |
| 1452       | 1.64      | 1.00   | 0.34    | 2388       | 0.96      | 0.66 | 0.45    | 3076       | 2.37      | 1.63  | 0.43    |
| 1463       | 7.67      | 4.47   | 0.30    | 2402       | 1.64      | 1.01 | 0.35    | 3081D      | 2.10      | 1.28  | 0.35    |
| 1472       | 2.60      | 1.48   | 0.29    | 2413       | 1.94      | 1.31 | 0.42    | 3082D      | 2.27      | 1.34  | 0.34    |
| 1604X      | 2.61      | 1.65   | 0.36    | 2416       | 1.06      | 0.73 | 0.43    | 3085D      | 2.27      | 1.38  | 0.35    |
| 1624D      | 2.57      | 1.51   | 0.30    | 2417       | 0.93      | 0.64 | 0.42    | 3110       | 2.76      | 1.90  | 0.43    |
| 1642       | 1.37      | 0.86   | 0.35    | 2501       | 1.90      | 1.28 | 0.42    | 3111       | 1.69      | 1.15  | 0.42    |
| 1654       | 3.23      | 2.02   | 0.35    | 2503       | 0.98      | 0.69 | 0.46    | 3113       | 1.31      | 0.91  | 0.43    |
| 1655       | —         | 0.86   | 0.35    | 2534       | —         | 1.28 | 0.42    | 3114       | 1.45      | 0.99  | 0.42    |
| 1699       | 1.64      | 1.01   | 0.35    | 2570       | 3.10      | 2.16 | 0.45    | 3118       | 1.18      | 0.84  | 0.47    |
| 1701       | 2.42      | 1.49   | 0.35    | 2585       | 2.72      | 1.91 | 0.46    | 3119       | 0.46      | 0.34  | 0.51    |
| 1710D      | 2.44      | 1.50   | 0.35    | 2586       | 1.54      | 1.06 | 0.42    | 3122       | 1.19      | 0.83  | 0.46    |
| 1741       | —         | 1.49   | 0.35    | 2587       | 1.28      | 0.92 | 0.47    | 3126       | 1.51      | 1.02  | 0.42    |
| 1747       | 1.15      | 0.72   | 0.35    | 2589       | 1.39      | 0.95 | 0.42    | 3131       | 1.06      | 0.72  | 0.42    |
| 1748       | 2.91      | 1.74   | 0.33    | 2600       | 2.42      | 1.74 | 0.47    | 3132       | 2.07      | 1.38  | 0.41    |
| 1803D      | 3.45      | 1.90   | 0.30    | 2623       | 5.20      | 3.39 | 0.38    | 3145       | 1.50      | 1.01  | 0.42    |
| 1852       | —         | 0.71   | 0.26    | 2651       | 0.70      | 0.49 | 0.46    | 3146       | 1.97      | 1.34  | 0.42    |
| 1853       | —         | 1.49   | 0.35    | 2660       | 1.49      | 1.03 | 0.45    | 3169       | 1.83      | 1.25  | 0.42    |
| 1860       | —         | 1.26   | 0.43    | 2670       | 1.37      | 0.99 | 0.50    | 3175       | —         | 1.25  | 0.42    |
| 1924       | 1.53      | 1.09   | 0.46    | 2683       | 1.14      | 0.78 | 0.44    | 3179       | 1.24      | 0.87  | 0.46    |
| 1925       | 1.74      | 1.15   | 0.39    | 2688       | 1.84      | 1.31 | 0.47    | 3180       | 1.81      | 1.28  | 0.46    |
| 2002       | 2.42      | 1.63   | 0.44    | 2701       | 11.55     | 6.95 | 0.34    | 3188       | 1.39      | 0.98  | 0.46    |

\* Refer to the Footnotes Page for additional information on this class code.



**ADVISORY LOSS COSTS - NOT RATES****TENNESSEE**

Advisory loss costs exclude all expense provisions except loss adjustment expense.

*Effective March 1, 2018*

| CLASS CODE | LOSS COST | ELR  | D RATIO | CLASS CODE | LOSS COST | ELR  | D RATIO | CLASS CODE | LOSS COST | ELR  | D RATIO |
|------------|-----------|------|---------|------------|-----------|------|---------|------------|-----------|------|---------|
| 3220       | 1.29      | 0.88 | 0.42    | 3865       | 0.89      | 0.64 | 0.49    | 4581       | 0.48      | 0.27 | 0.29    |
| 3223       | —         | 1.28 | 0.46    | 3881       | 2.38      | 1.63 | 0.42    | 4583       | 2.40      | 1.38 | 0.29    |
| 3224       | 2.00      | 1.46 | 0.48    | 4000       | 2.69      | 1.60 | 0.31    | 4611       | 0.93      | 0.65 | 0.45    |
| 3227       | 1.58      | 1.13 | 0.47    | 4021       | 4.45      | 2.70 | 0.34    | 4635       | 1.79      | 0.95 | 0.28    |
| 3240       | 1.70      | 1.19 | 0.46    | 4024D      | 3.38      | 1.96 | 0.32    | 4653       | 0.90      | 0.64 | 0.47    |
| 3241       | 1.79      | 1.24 | 0.43    | 4034       | 4.04      | 2.48 | 0.34    | 4665       | 3.72      | 2.27 | 0.34    |
| 3255       | 1.36      | 1.01 | 0.51    | 4036       | 1.66      | 1.01 | 0.34    | 4670       | 3.62      | 2.20 | 0.34    |
| 3257       | 1.62      | 1.10 | 0.42    | 4038       | 1.68      | 1.27 | 0.52    | 4683       | 2.55      | 1.80 | 0.44    |
| 3270       | 1.88      | 1.28 | 0.42    | 4053       | —         | 1.24 | 0.42    | 4686       | 1.36      | 0.83 | 0.34    |
| 3300       | 2.95      | 1.98 | 0.41    | 4061       | —         | 1.24 | 0.42    | 4692       | 0.35      | 0.25 | 0.47    |
| 3303       | 3.80      | 2.59 | 0.44    | 4062       | 1.82      | 1.24 | 0.42    | 4693       | 0.61      | 0.41 | 0.42    |
| 3307       | 2.57      | 1.76 | 0.42    | 4101       | 2.05      | 1.34 | 0.38    | 4703       | 1.07      | 0.75 | 0.44    |
| 3315       | 2.47      | 1.77 | 0.47    | 4109       | 0.44      | 0.31 | 0.47    | 4717       | 1.81      | 1.39 | 0.53    |
| 3334       | 1.16      | 0.81 | 0.43    | 4110       | 0.58      | 0.39 | 0.42    | 4720       | 1.68      | 1.13 | 0.42    |
| 3336       | 1.60      | 0.99 | 0.35    | 4111       | 1.10      | 0.75 | 0.45    | 4740       | 1.01      | 0.64 | 0.36    |
| 3365       | 3.07      | 1.92 | 0.35    | 4113       | —         | 0.75 | 0.45    | 4741       | 2.20      | 1.51 | 0.43    |
| 3372       | 2.41      | 1.56 | 0.38    | 4114       | 1.69      | 1.16 | 0.43    | 4751       | 1.01      | 0.62 | 0.34    |
| 3373       | 2.85      | 1.96 | 0.43    | 4130       | 2.68      | 1.84 | 0.42    | 4761       | —         | 1.20 | 0.28    |
| 3383       | 1.13      | 0.81 | 0.47    | 4131       | 2.87      | 1.99 | 0.45    | 4771N      | 2.27      | 1.20 | 0.28    |
| 3385       | 0.47      | 0.34 | 0.47    | 4133       | 1.70      | 1.16 | 0.44    | 4777       | 2.96      | 1.58 | 0.28    |
| 3400       | 2.48      | 1.62 | 0.38    | 4149       | 0.96      | 0.71 | 0.51    | 4825       | 0.59      | 0.36 | 0.34    |
| 3507       | 1.53      | 1.06 | 0.43    | 4206       | 2.62      | 1.82 | 0.43    | 4828       | 1.42      | 0.92 | 0.38    |
| 3515       | 1.52      | 1.02 | 0.42    | 4207       | 0.99      | 0.62 | 0.36    | 4829       | 0.88      | 0.51 | 0.30    |
| 3548       | 0.77      | 0.52 | 0.42    | 4239       | 1.57      | 0.99 | 0.36    | 4902       | 1.83      | 1.28 | 0.46    |
| 3559       | 2.34      | 1.58 | 0.42    | 4240       | 2.00      | 1.39 | 0.45    | 4923       | 1.42      | 0.93 | 0.40    |
| 3565       | —         | 0.51 | 0.46    | 4243       | 1.29      | 0.89 | 0.43    | 5020       | 4.63      | 2.86 | 0.35    |
| 3574       | 0.73      | 0.51 | 0.46    | 4244       | 1.44      | 0.99 | 0.42    | 5022       | 5.55      | 3.22 | 0.30    |
| 3581       | 0.54      | 0.38 | 0.46    | 4250       | 1.47      | 1.02 | 0.43    | 5037       | 18.58     | 9.72 | 0.27    |
| 3612       | 1.12      | 0.74 | 0.39    | 4251       | 1.60      | 1.12 | 0.43    | 5040       | 5.15      | 2.76 | 0.29    |
| 3620       | 2.18      | 1.33 | 0.34    | 4263       | 1.44      | 0.97 | 0.42    | 5057       | 2.41      | 1.28 | 0.28    |
| 3629       | 0.94      | 0.67 | 0.46    | 4273       | 1.99      | 1.37 | 0.43    | 5059       | 10.81     | 5.66 | 0.27    |
| 3632       | 2.31      | 1.51 | 0.38    | 4279       | 1.83      | 1.26 | 0.43    | 5069X      | 9.50      | 5.10 | 0.29    |
| 3634       | 1.95      | 1.41 | 0.48    | 4282       | —         | 1.26 | 0.43    | 5102X      | 3.61      | 2.08 | 0.29    |
| 3635       | 1.56      | 1.06 | 0.42    | 4283       | 1.19      | 0.81 | 0.42    | 5146       | 3.32      | 2.05 | 0.35    |
| 3638       | 1.30      | 0.91 | 0.45    | 4299       | 1.22      | 0.87 | 0.47    | 5160       | 1.63      | 0.97 | 0.31    |
| 3639X      | 1.74      | 0.91 | 0.27    | 4304       | 3.28      | 2.12 | 0.38    | 5183       | 1.58      | 0.98 | 0.35    |
| 3642       | 0.74      | 0.51 | 0.43    | 4307       | 1.15      | 0.85 | 0.50    | 5188       | 2.17      | 1.35 | 0.35    |
| 3643       | 1.42      | 0.98 | 0.43    | 4351       | 0.59      | 0.40 | 0.42    | 5190       | 1.78      | 1.11 | 0.35    |
| 3647       | 2.21      | 1.47 | 0.39    | 4352       | 1.13      | 0.79 | 0.45    | 5191       | 0.61      | 0.42 | 0.43    |
| 3648       | 0.89      | 0.62 | 0.46    | 4360       | 0.70      | 0.50 | 0.47    | 5192       | 1.83      | 1.26 | 0.43    |
| 3681       | 0.48      | 0.34 | 0.46    | 4361       | 0.77      | 0.54 | 0.45    | 5213       | 4.67      | 2.73 | 0.30    |
| 3685       | 0.65      | 0.45 | 0.46    | 4410       | 1.85      | 1.28 | 0.43    | 5215       | 3.23      | 2.15 | 0.39    |
| 3719       | 0.80      | 0.44 | 0.29    | 4420       | 2.10      | 1.24 | 0.30    | 5221       | 3.28      | 2.00 | 0.34    |
| 3724       | 2.58      | 1.54 | 0.31    | 4431       | 0.97      | 0.71 | 0.50    | 5222       | 5.96      | 3.48 | 0.30    |
| 3726       | 2.48      | 1.38 | 0.30    | 4432       | 0.93      | 0.68 | 0.49    | 5223       | 3.21      | 1.97 | 0.35    |
| 3803       | 1.16      | 0.80 | 0.43    | 4439       | —         | 0.82 | 0.43    | 5348       | 2.46      | 1.52 | 0.35    |
| 3807       | 1.52      | 1.07 | 0.46    | 4452       | 2.63      | 1.74 | 0.41    | 5402       | 3.24      | 2.28 | 0.46    |
| 3808       | 1.31      | 0.87 | 0.39    | 4459       | 1.61      | 1.10 | 0.42    | 5403X      | 4.67      | 2.69 | 0.29    |
| 3821       | 3.77      | 2.45 | 0.38    | 4470       | 1.38      | 0.96 | 0.43    | 5437       | 3.80      | 2.34 | 0.35    |
| 3822       | 2.36      | 1.51 | 0.37    | 4484       | 1.82      | 1.24 | 0.42    | 5443       | 1.94      | 1.32 | 0.42    |
| 3824       | 2.86      | 1.87 | 0.38    | 4493       | 2.17      | 1.49 | 0.43    | 5445       | 4.13      | 2.41 | 0.30    |
| 3826       | 0.44      | 0.31 | 0.43    | 4511       | 0.33      | 0.21 | 0.38    | 5462       | 4.87      | 2.96 | 0.34    |
| 3827       | 2.05      | 1.31 | 0.37    | 4557       | 1.41      | 0.99 | 0.46    | 5472       | 2.93      | 1.58 | 0.29    |
| 3830       | 0.99      | 0.66 | 0.39    | 4558       | 1.19      | 0.82 | 0.43    | 5473       | 3.52      | 1.87 | 0.28    |
| 3851       | 2.45      | 1.75 | 0.47    | 4568       | 1.43      | 0.88 | 0.35    | 5474       | 3.98      | 2.29 | 0.29    |

\* Refer to the Footnotes Page for additional information on this class code.

**ADVISORY LOSS COSTS - NOT RATES****TENNESSEE**

Advisory loss costs exclude all expense provisions except loss adjustment expense.

*Effective March 1, 2018*

| CLASS CODE | LOSS COST | ELR  | D RATIO | CLASS CODE | LOSS COST | ELR  | D RATIO | CLASS CODE | LOSS COST | ELR  | D RATIO |
|------------|-----------|------|---------|------------|-----------|------|---------|------------|-----------|------|---------|
| 5478       | 2.82      | 1.73 | 0.35    | 6845F      | 4.80      | 2.33 | 0.25    | 7515       | 0.83      | 0.44 | 0.28    |
| 5479       | 3.62      | 2.39 | 0.39    | 6854       | 2.88      | 1.55 | 0.29    | 7520       | 2.17      | 1.47 | 0.42    |
| 5480       | 5.48      | 3.36 | 0.32    | 6872F      | 7.05      | 3.43 | 0.25    | 7538       | 4.62      | 2.44 | 0.28    |
| 5491       | 1.15      | 0.67 | 0.30    | 6874F      | 12.45     | 6.05 | 0.25    | 7539       | 2.14      | 1.23 | 0.29    |
| 5506       | 4.83      | 2.58 | 0.28    | 6882       | 2.10      | 1.12 | 0.28    | 7540       | 4.20      | 2.24 | 0.28    |
| 5507       | 2.24      | 1.31 | 0.30    | 6884       | 5.23      | 2.97 | 0.31    | 7580       | 2.02      | 1.28 | 0.36    |
| 5508D      | 6.89      | 4.31 | 0.35    | 7016M      | 1.18      | 0.65 | 0.30    | 7590       | 1.80      | 1.18 | 0.38    |
| 5535       | 3.39      | 2.09 | 0.35    | 7024M      | 1.31      | 0.72 | 0.30    | 7600       | 3.63      | 2.28 | 0.35    |
| 5537       | 2.92      | 1.80 | 0.35    | 7038M      | 3.95      | 1.97 | 0.25    | 7601       | —         | 2.28 | 0.35    |
| 5539X      | 9.66      | 5.88 | 0.34    | 7046M      | 5.50      | 3.07 | 0.30    | 7605       | 1.56      | 0.96 | 0.35    |
| 5551       | 12.59     | 6.45 | 0.26    | 7047M      | 2.88      | 1.48 | 0.30    | 7610       | 0.27      | 0.17 | 0.39    |
| 5604X      | 1.39      | 0.82 | 0.30    | 7050M      | 9.66      | 4.51 | 0.25    | 7611       | —         | 2.28 | 0.35    |
| 5606       | 0.79      | 0.46 | 0.30    | 7090M      | 4.39      | 2.19 | 0.25    | 7612       | —         | 2.28 | 0.35    |
| 5610       | 3.62      | 2.47 | 0.42    | 7098M      | 6.11      | 3.41 | 0.30    | 7613       | —         | 2.28 | 0.35    |
| 5613X      | 5.98      | 4.09 | 0.42    | 7099M      | 13.44     | 7.03 | 0.30    | 7705       | 3.56      | 2.33 | 0.38    |
| 5645       | 10.88     | 6.14 | 0.29    | 7133       | 1.41      | 0.82 | 0.30    | 7710       | 3.31      | 1.90 | 0.29    |
| 5651       | —         | 6.14 | 0.29    | 7151M      | 1.71      | 0.99 | 0.30    | 7711       | 3.31      | 1.90 | 0.29    |
| 5703       | 11.13     | 6.81 | 0.34    | 7152M      | 4.19      | 2.28 | 0.30    | 7720       | 1.79      | 1.07 | 0.33    |
| 5705       | 16.65     | 9.95 | 0.33    | 7153M      | 1.90      | 1.10 | 0.30    | 7855       | 2.36      | 1.44 | 0.34    |
| 5951       | 0.29      | 0.20 | 0.45    | 7219       | 4.44      | 2.63 | 0.31    | 8001       | 1.17      | 0.81 | 0.45    |
| 6003       | 3.35      | 2.11 | 0.36    | 7222       | 4.91      | 3.12 | 0.36    | 8002       | 1.21      | 0.80 | 0.41    |
| 6005       | 2.91      | 1.76 | 0.34    | 7225       | 3.88      | 2.44 | 0.36    | 8006       | 1.61      | 1.08 | 0.41    |
| 6017       | —         | 2.73 | 0.30    | 7228       | —         | 2.63 | 0.31    | 8008       | 0.80      | 0.55 | 0.45    |
| 6018       | 1.24      | 0.81 | 0.38    | 7229       | —         | 2.63 | 0.31    | 8010       | 1.12      | 0.78 | 0.45    |
| 6045       | 2.46      | 1.59 | 0.37    | 7230       | 4.80      | 3.18 | 0.39    | 8013       | 0.23      | 0.15 | 0.41    |
| 6204       | 5.55      | 3.24 | 0.30    | 7231       | 4.15      | 2.81 | 0.40    | 8015       | 0.46      | 0.31 | 0.42    |
| 6206       | 1.55      | 0.83 | 0.29    | 7232       | 4.85      | 2.96 | 0.32    | 8017       | 0.86      | 0.60 | 0.45    |
| 6213       | 1.15      | 0.68 | 0.31    | 7309F      | 6.56      | 3.19 | 0.25    | 8018       | 1.52      | 1.07 | 0.46    |
| 6214       | 1.15      | 0.61 | 0.28    | 7313F      | 2.58      | 1.25 | 0.25    | 8021       | 1.66      | 1.13 | 0.42    |
| 6216       | 4.50      | 2.48 | 0.30    | 7317F      | 6.73      | 3.27 | 0.26    | 8031       | 1.54      | 1.03 | 0.41    |
| 6217       | 3.59      | 2.08 | 0.30    | 7327F      | 15.68     | 7.63 | 0.24    | 8032       | 1.24      | 0.86 | 0.45    |
| 6229       | 2.53      | 1.46 | 0.29    | 7333M      | 1.28      | 0.70 | 0.30    | 8033       | 1.13      | 0.76 | 0.42    |
| 6233       | 1.69      | 1.01 | 0.31    | 7335M      | 1.42      | 0.78 | 0.30    | 8037       | 1.36      | 0.96 | 0.46    |
| 6235       | 6.41      | 3.44 | 0.29    | 7337M      | 3.12      | 1.61 | 0.30    | 8039       | 0.90      | 0.62 | 0.45    |
| 6236       | 5.12      | 3.19 | 0.35    | 7350F      | 9.99      | 5.18 | 0.27    | 8044       | 1.53      | 1.00 | 0.38    |
| 6237       | 1.04      | 0.65 | 0.35    | 7360       | 1.99      | 1.23 | 0.35    | 8045       | 0.26      | 0.18 | 0.46    |
| 6251D      | 3.26      | 1.98 | 0.32    | 7370       | 2.92      | 2.00 | 0.42    | 8046       | 1.31      | 0.88 | 0.41    |
| 6252D      | 3.45      | 1.85 | 0.29    | 7380       | 3.48      | 2.31 | 0.39    | 8047       | 0.39      | 0.28 | 0.46    |
| 6260       | —         | 1.98 | 0.32    | 7382       | 2.87      | 1.93 | 0.41    | 8058       | 1.37      | 0.92 | 0.41    |
| 6306       | 5.55      | 3.14 | 0.29    | 7390       | 4.29      | 2.89 | 0.42    | 8061       | —         | 1.08 | 0.41    |
| 6319       | 3.43      | 2.00 | 0.30    | 7394M      | 1.76      | 0.95 | 0.29    | 8072       | 0.44      | 0.31 | 0.45    |
| 6325       | 1.94      | 1.14 | 0.30    | 7395M      | 1.95      | 1.05 | 0.29    | 8102       | 1.31      | 0.92 | 0.46    |
| 6400       | 4.61      | 2.99 | 0.38    | 7398M      | 4.29      | 2.16 | 0.29    | 8103       | 1.24      | 0.80 | 0.38    |
| 6503       | 1.11      | 0.78 | 0.46    | 7402       | 0.09      | 0.06 | 0.43    | 8105       | —         | 1.07 | 0.46    |
| 6504       | 1.57      | 1.11 | 0.46    | 7403       | 2.56      | 1.58 | 0.35    | 8106       | 3.44      | 2.11 | 0.34    |
| 6702M*     | 2.87      | 1.75 | 0.34    | 7405N      | 0.29      | 0.18 | 0.35    | 8107       | 2.45      | 1.50 | 0.34    |
| 6703M*     | 7.01      | 4.01 | 0.34    | 7420       | 3.86      | 2.16 | 0.31    | 8111       | 1.00      | 0.69 | 0.43    |
| 6704M*     | 3.19      | 1.94 | 0.34    | 7421       | 0.78      | 0.47 | 0.32    | 8116       | 1.70      | 1.17 | 0.43    |
| 6801F      | 2.64      | 1.41 | 0.32    | 7422       | 0.76      | 0.41 | 0.29    | 8203       | 5.24      | 3.52 | 0.42    |
| 6811       | 3.15      | 1.97 | 0.35    | 7425       | 1.13      | 0.65 | 0.32    | 8204       | 3.07      | 1.83 | 0.33    |
| 6824F      | 8.68      | 4.51 | 0.27    | 7431N      | 0.47      | 0.26 | 0.30    | 8209       | 2.57      | 1.76 | 0.42    |
| 6826F      | 3.56      | 1.90 | 0.32    | 7445N      | 0.16      | —    | —       | 8215       | 1.86      | 1.13 | 0.34    |
| 6834       | 1.52      | 1.00 | 0.38    | 7453N      | 0.25      | —    | —       | 8227       | 3.14      | 1.64 | 0.27    |
| 6836       | 2.67      | 1.61 | 0.34    | 7500X      | 1.84      | 1.11 | 0.34    | 8232       | 3.17      | 1.95 | 0.34    |
| 6843F      | 2.74      | 1.33 | 0.25    | 7502       | 2.11      | 1.27 | 0.34    | 8233       | 1.78      | 1.12 | 0.36    |

\* Refer to the Footnotes Page for additional information on this class code.

**ADVISORY LOSS COSTS - NOT RATES****TENNESSEE**

Advisory loss costs exclude all expense provisions except loss adjustment expense.

*Effective March 1, 2018*

| CLASS<br>CODE | LOSS<br>COST | ELR  | D<br>RATIO | CLASS<br>CODE | LOSS<br>COST | ELR  | D<br>RATIO | CLASS<br>CODE | LOSS<br>COST | ELR | D<br>RATIO |
|---------------|--------------|------|------------|---------------|--------------|------|------------|---------------|--------------|-----|------------|
| 8235          | 3.81         | 2.54 | 0.41       | 8864          | 1.17         | 0.78 | 0.41       |               |              |     |            |
| 8263          | 3.38         | 2.14 | 0.37       | 8868          | 0.20         | 0.14 | 0.45       |               |              |     |            |
| 8264          | 2.76         | 1.68 | 0.34       | 8869          | 0.59         | 0.40 | 0.44       |               |              |     |            |
| 8265          | 3.28         | 1.90 | 0.30       | 8871          | 0.06         | 0.04 | 0.47       |               |              |     |            |
| 8279          | 3.36         | 1.92 | 0.29       | 8901          | 0.13         | 0.09 | 0.39       |               |              |     |            |
|               |              |      |            |               |              |      |            |               |              |     |            |
| 8288          | 5.96         | 3.47 | 0.32       | 9012          | 0.71         | 0.46 | 0.38       |               |              |     |            |
| 8291          | 2.26         | 1.48 | 0.38       | 9014          | 1.60         | 1.08 | 0.42       |               |              |     |            |
| 8292          | 1.62         | 1.10 | 0.42       | 9015          | 1.74         | 1.19 | 0.43       |               |              |     |            |
| 8293          | 4.71         | 2.88 | 0.34       | 9016          | 1.32         | 0.88 | 0.41       |               |              |     |            |
| 8295          | —            | 0.80 | 0.38       | 9019          | 1.03         | 0.62 | 0.34       |               |              |     |            |
|               |              |      |            |               |              |      |            |               |              |     |            |
| 8304          | 2.96         | 1.79 | 0.34       | 9033          | 1.14         | 0.78 | 0.43       |               |              |     |            |
| 8350          | 3.69         | 2.17 | 0.30       | 9040          | 2.56         | 1.77 | 0.45       |               |              |     |            |
| 8380X         | 1.60         | 1.05 | 0.38       | 9052          | 1.21         | 0.83 | 0.45       |               |              |     |            |
| 8381          | 1.80         | 1.14 | 0.37       | 9058          | 0.95         | 0.69 | 0.49       |               |              |     |            |
| 8385          | 1.52         | 0.92 | 0.34       | 9060          | 1.00         | 0.69 | 0.45       |               |              |     |            |
|               |              |      |            |               |              |      |            |               |              |     |            |
| 8392          | 1.42         | 0.94 | 0.41       | 9061          | 0.73         | 0.54 | 0.50       |               |              |     |            |
| 8393          | 1.02         | 0.70 | 0.43       | 9063          | 0.55         | 0.37 | 0.44       |               |              |     |            |
| 8500          | 4.02         | 2.43 | 0.34       | 9077F         | 2.60         | 1.47 | 0.42       |               |              |     |            |
| 8601          | 0.18         | 0.12 | 0.39       | 9082          | 0.74         | 0.54 | 0.49       |               |              |     |            |
| 8602          | 0.77         | 0.51 | 0.38       | 9083          | 0.74         | 0.53 | 0.49       |               |              |     |            |
|               |              |      |            |               |              |      |            |               |              |     |            |
| 8603          | 0.04         | 0.03 | 0.42       | 9084          | 1.05         | 0.71 | 0.41       |               |              |     |            |
| 8606          | 1.18         | 0.69 | 0.30       | 9088a         | a            | a    | a          |               |              |     |            |
| 8709F         | 3.81         | 1.85 | 0.25       | 9089          | 1.22         | 0.84 | 0.45       |               |              |     |            |
| 8719          | 1.84         | 0.99 | 0.29       | 9093          | 0.89         | 0.61 | 0.44       |               |              |     |            |
| 8720          | 0.85         | 0.52 | 0.34       | 9101          | 1.77         | 1.22 | 0.45       |               |              |     |            |
|               |              |      |            |               |              |      |            |               |              |     |            |
| 8721          | 0.15         | 0.10 | 0.35       | 9102          | 1.82         | 1.24 | 0.42       |               |              |     |            |
| 8723          | 0.13         | 0.09 | 0.43       | 9154X         | 1.05         | 0.71 | 0.42       |               |              |     |            |
| 8725          | 1.88         | 1.13 | 0.33       | 9156          | 0.93         | 0.60 | 0.38       |               |              |     |            |
| 8726F         | 1.93         | 1.03 | 0.32       | 9170          | 6.49         | 3.31 | 0.26       |               |              |     |            |
| 8734M         | 0.28         | 0.17 | 0.35       | 9178          | 3.05         | 2.14 | 0.48       |               |              |     |            |
|               |              |      |            |               |              |      |            |               |              |     |            |
| 8737M         | 0.26         | 0.16 | 0.35       | 9179          | 5.54         | 3.84 | 0.45       |               |              |     |            |
| 8738M         | 0.62         | 0.36 | 0.35       | 9180          | 3.74         | 2.19 | 0.32       |               |              |     |            |
| 8742          | 0.21         | 0.13 | 0.35       | 9182          | 1.30         | 0.86 | 0.41       |               |              |     |            |
| 8745          | 2.36         | 1.53 | 0.38       | 9186          | 10.05        | 5.59 | 0.28       |               |              |     |            |
| 8748X         | 0.29         | 0.19 | 0.39       | 9220          | 3.00         | 1.96 | 0.38       |               |              |     |            |
|               |              |      |            |               |              |      |            |               |              |     |            |
| 8755          | 0.17         | 0.10 | 0.34       | 9402          | 3.28         | 2.06 | 0.35       |               |              |     |            |
| 8799          | 0.33         | 0.22 | 0.42       | 9403          | 4.82         | 2.83 | 0.30       |               |              |     |            |
| 8800          | 0.80         | 0.59 | 0.51       | 9410          | 1.33         | 0.91 | 0.42       |               |              |     |            |
| 8803          | 0.04         | 0.03 | 0.34       | 9501          | 1.97         | 1.28 | 0.38       |               |              |     |            |
| 8805M         | 0.14         | 0.09 | 0.42       | 9505          | 1.96         | 1.29 | 0.39       |               |              |     |            |
|               |              |      |            |               |              |      |            |               |              |     |            |
| 8810          | 0.10         | 0.07 | 0.42       | 9516          | 2.84         | 1.76 | 0.35       |               |              |     |            |
| 8814M         | 0.12         | 0.08 | 0.42       | 9519          | 3.16         | 1.96 | 0.35       |               |              |     |            |
| 8815M         | 0.30         | 0.19 | 0.42       | 9521          | 1.89         | 1.15 | 0.34       |               |              |     |            |
| 8820          | 0.12         | 0.08 | 0.37       | 9522          | 1.69         | 1.14 | 0.42       |               |              |     |            |
| 8824          | 2.43         | 1.66 | 0.44       | 9534          | 2.42         | 1.42 | 0.30       |               |              |     |            |
|               |              |      |            |               |              |      |            |               |              |     |            |
| 8825          | 1.06         | 0.78 | 0.50       | 9554          | 6.39         | 3.69 | 0.29       |               |              |     |            |
| 8826          | 1.28         | 0.86 | 0.42       | 9586          | 0.31         | 0.23 | 0.50       |               |              |     |            |
| 8829          | 1.43         | 0.96 | 0.41       | 9600          | 1.54         | 1.11 | 0.47       |               |              |     |            |
| 8831          | 0.79         | 0.52 | 0.41       | 9620          | 0.55         | 0.36 | 0.38       |               |              |     |            |
| 8832          | 0.18         | 0.12 | 0.42       |               |              |      |            |               |              |     |            |
|               |              |      |            |               |              |      |            |               |              |     |            |
| 8833          | 0.70         | 0.48 | 0.42       |               |              |      |            |               |              |     |            |
| 8835          | 1.58         | 1.09 | 0.43       |               |              |      |            |               |              |     |            |
| 8842          | 1.55         | 1.03 | 0.41       |               |              |      |            |               |              |     |            |
| 8855          | 0.12         | 0.08 | 0.42       |               |              |      |            |               |              |     |            |
| 8856          | 0.20         | 0.14 | 0.44       |               |              |      |            |               |              |     |            |

\* Refer to the Footnotes Page for additional information on this class code.

Effective March 1, 2018

## FOOTNOTES

a Advisory loss cost for each individual risk must be obtained from NCCI Customer Service or the Rating Organization having jurisdiction.

D Advisory loss cost for classification already includes the specific disease loading shown in the table below. See **Basic Manual** Rule 3-A-7.

| Code No. | Disease Loading | Symbol | Code No. | Disease Loading | Symbol | Code No. | Disease Loading | Symbol |
|----------|-----------------|--------|----------|-----------------|--------|----------|-----------------|--------|
| 0059D    | 0.27            | S      | 1624D    | 0.01            | S      | 4024D    | 0.03            | S      |
| 0065D    | 0.05            | S      | 1710D    | 0.03            | S      | 5508D    | 0.03            | S      |
| 0066D    | 0.05            | S      | 1803D    | 0.16            | S      | 6251D    | 0.02            | S      |
| 0067D    | 0.05            | S      | 3081D    | 0.03            | S      | 6252D    | 0.02            | S      |
| 1164D    | 0.07            | S      | 3082D    | 0.06            | S      |          |                 |        |
| 1165D    | 0.06            | S      | 3085D    | 0.04            | S      |          |                 |        |

S=Silica

F Advisory loss cost provides for coverage under the United States Longshore and Harbor Workers Compensation Act and its extensions. Loss cost contains a provision for USL&HW Assessment.

M Risks are subject to Admiralty Law or Federal Employers Liability Act (FELA). However, the published loss cost is for risks that voluntarily purchase standard workers compensation and employers liability coverage. A provision for the USL&HW Assessment is included for those classifications under Program II USL Act.

N This code is part of a ratable / non-ratable group shown below. The statistical non-ratable code and corresponding advisory loss cost are applied in addition to the basic classification when determining premium.

| Class Code | Non-Ratable Element Code |
|------------|--------------------------|
| 4771       | 0771                     |
| 7405       | 7445                     |
| 7431       | 7453                     |

P Classification is computed on a per capita basis.

X Refer to special classification phraseology in these pages which is applicable in this state.

**\* Class Codes with Specific Footnotes**

1005 Advisory loss cost includes a non-ratable disease element of \$0.57. (For coverage written separately for federal benefits only, \$0.56. For coverage written separately for state benefits only, \$0.01.)

1016 Advisory loss cost includes a non-ratable disease element of \$1.72. (For coverage written separately for federal benefits only, \$1.68. For coverage written separately for state benefits only, \$0.04.)

2702,2705 An upset payroll of \$10.00 per cord shall be used for premium computation when payroll records are not available.

6702 Loss cost and rating values only appropriate for laying or relaying of tracks or maintenance of way - no work on elevated railroads. Otherwise, assign appropriate construction or erection code loss cost and elr each x 1.215.

6703 Loss cost and rating values only appropriate for laying or relaying of tracks or maintenance of way - no work on elevated railroads. Otherwise, assign appropriate construction or erection class loss cost x 2.97 and elr x 2.782.

6704 Loss cost and rating values only appropriate for laying or relaying of tracks or maintenance of way - no work on elevated railroads. Otherwise, assign appropriate construction or erection class loss cost and elr each x 1.35.

Effective March 1, 2018

## ADVISORY MISCELLANEOUS VALUES

**Advisory Loss Elimination Ratios** - The following percentages represent the portion of total loss eliminated per claim and are applicable by hazard group. They do not include a safety factor.

| Deductible Amount | Advisory Loss Elimination Ratios |       |       |      |      |      |      |
|-------------------|----------------------------------|-------|-------|------|------|------|------|
|                   | HAZARD GROUP                     |       |       |      |      |      |      |
|                   | A                                | B     | C     | D    | E    | F    | G    |
| \$100             | 1.8%                             | 1.2%  | 1.0%  | 0.8% | 0.5% | 0.4% | 0.3% |
| \$200             | 3.3%                             | 2.2%  | 1.9%  | 1.4% | 1.0% | 0.7% | 0.6% |
| \$300             | 4.6%                             | 3.1%  | 2.7%  | 2.0% | 1.4% | 1.0% | 0.9% |
| \$400             | 5.7%                             | 4.0%  | 3.4%  | 2.6% | 1.8% | 1.3% | 1.1% |
| \$500             | 6.7%                             | 4.7%  | 4.1%  | 3.1% | 2.1% | 1.5% | 1.3% |
| \$1,000           | 10.4%                            | 7.6%  | 6.6%  | 5.1% | 3.6% | 2.7% | 2.3% |
| \$1,500           | 13.0%                            | 9.8%  | 8.5%  | 6.6% | 4.7% | 3.6% | 3.1% |
| \$2,000           | 15.0%                            | 11.5% | 10.0% | 7.9% | 5.7% | 4.4% | 3.8% |
| \$2,500           | 16.8%                            | 13.0% | 11.4% | 9.0% | 6.6% | 5.2% | 4.4% |

**Basis of premium** applicable in accordance with **Basic Manual** footnote instructions for Code 7370 -- "Taxicab Co.":

|                                |          |
|--------------------------------|----------|
| Employee operated vehicle..... | \$70,400 |
| Leased or rented vehicle.....  | \$46,900 |

**Catastrophe (other than Certified Acts of Terrorism) - (Advisory Loss Cost).....** 0.02

**Maximum Weekly Payroll** applicable in accordance with **Basic Manual** footnote instructions for Code 9178 -- "Athletic Sports or Park: Non-Contact Sports," and Code 9179 -- "Athletic Sports or Park: Contact Sports" ..... \$3,600

**Maximum Weekly Payroll** applicable in accordance with **Basic Manual** Rule 2-E-1:  
 Executive officers in the construction industry..... \$1,330  
 All other executive officers..... \$3,600

**Minimum Weekly Payroll** applicable in accordance with **Basic Manual** Rule 2-E-1:  
 Executive officers in the construction industry..... \$450  
 All other executive officers..... \$900

**Premium Determination for Partners and Sole Proprietors** in accordance with **Basic Manual** Rule 2-E-3 (Annual Payroll) ..... \$46,900

**Premium Determination for Partners and Sole Proprietors (Construction Industry Only):**  
**Minimum Annual Payroll** applicable in accordance with **Basic Manual** Rule 2-E-3..... \$23,400  
**Maximum Annual Payroll** applicable in accordance with **Basic Manual** Rule 2-E-3..... \$68,900

**Terrorism - (Advisory Loss Cost) ..... 0.005**

**United States Longshore and Harbor Workers' Compensation Coverage Percentage** applicable only in connection with **Basic Manual** Rule 3-A-4..... 147%

(Multiply a Non-F classification loss cost by a factor of 2.47 to adjust for differences in benefits and loss-based expenses. This factor is the product of the adjustment for differences in benefits (2.33) and the adjustment for differences in loss-based expenses (1.059).)

**Experience Rating Eligibility**

A risk qualifies for experience rating on an intrastate basis when it meets the premium eligibility requirements for the state in which it operates. The eligibility amount varies by rating effective date. The **Experience Rating Plan Manual** should be referenced for the latest approved eligibility amounts by state and by effective date.



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Proposed Assigned Risk Rates and Rating Values

The following pages include proposed assigned risk rates and rating values:

- Assigned risk rates, minimum premium, expected loss rates, and d-ratios by class code, along with associated footnotes
- Miscellaneous values, such as:
  - Maximum and minimum weekly payroll applicable for select class codes
  - Premium determination for Partners and Sole Proprietors
  - Terrorism rate
  - United States Longshore and Harbor Workers' Compensation Coverage Percentage

# WORKERS COMPENSATION AND EMPLOYERS LIABILITY

# TENNESSEE

Effective March 1, 2018

## APPLICABLE TO ASSIGNED RISK POLICIES ONLY

| CLASS CODE | RATE   | MIN PREM | ELR    | D RATIO | CLASS CODE | RATE  | MIN PREM | ELR  | D RATIO | CLASS CODE | RATE   | MIN PREM | ELR   | D RATIO |
|------------|--------|----------|--------|---------|------------|-------|----------|------|---------|------------|--------|----------|-------|---------|
| 0005       | 2.99   | 758      | 1.17   | 0.41    | 2003       | 3.52  | 864      | 1.44 | 0.43    | 2702*      | 101.19 | 1250     | 30.33 | 0.26    |
| 0008       | 3.57   | 874      | 1.36   | 0.38    | 2014       | 5.35  | 1230     | 1.94 | 0.35    | 2705X*     | 27.26  | 1250     | 9.62  | 0.34    |
| 0016       | 7.31   | 1250     | 2.56   | 0.33    | 2016       | 4.26  | 1012     | 1.74 | 0.46    | 2709       | 15.07  | 1250     | 5.41  | 0.34    |
| 0034       | 3.26   | 812      | 1.30   | 0.42    | 2021       | 3.50  | 860      | 1.32 | 0.38    | 2710       | 13.86  | 1250     | 4.58  | 0.29    |
| 0035       | 2.84   | 728      | 1.16   | 0.45    | 2039       | 2.97  | 754      | 1.24 | 0.47    | 2714       | 5.42   | 1244     | 2.24  | 0.46    |
| 0036       | 3.78   | 916      | 1.50   | 0.42    | 2041       | 2.70  | 700      | 1.12 | 0.47    | 2731       | 4.19   | 998      | 1.49  | 0.34    |
| 0037       | 3.64   | 888      | 1.36   | 0.37    | 2065       | 2.29  | 618      | 0.92 | 0.43    | 2735       | 5.13   | 1186     | 2.07  | 0.45    |
| 0042       | 5.78   | 1250     | 2.18   | 0.38    | 2070       | 5.47  | 1250     | 2.24 | 0.43    | 2759       | 6.25   | 1250     | 2.56  | 0.46    |
| 0050       | 4.58   | 1076     | 1.85   | 0.43    | 2081       | 4.14  | 988      | 1.63 | 0.42    | 2790       | 1.76   | 512      | 0.71  | 0.45    |
| 0059D      | 0.46   | —        | 0.07   | 0.35    | 2089       | 4.15  | 990      | 1.65 | 0.42    | 2797       | 4.05   | 970      | 1.62  | 0.42    |
| 0065D      | 0.09   | —        | 0.02   | 0.34    | 2095       | 3.33  | 826      | 1.31 | 0.42    | 2799       | 6.24   | 1250     | 2.40  | 0.39    |
| 0066D      | 0.09   | —        | 0.02   | 0.35    | 2105       | 4.12  | 984      | 1.67 | 0.45    | 2802       | 5.09   | 1178     | 1.96  | 0.38    |
| 0067D      | 0.09   | —        | 0.02   | 0.35    | 2110       | 2.61  | 682      | 1.07 | 0.46    | 2835       | 2.68   | 696      | 1.16  | 0.51    |
| 0079       | 3.74   | 908      | 1.31   | 0.33    | 2111       | 3.20  | 800      | 1.31 | 0.46    | 2836       | 2.34   | 628      | 1.01  | 0.50    |
| 0083       | 5.76   | 1250     | 2.30   | 0.42    | 2112       | 3.21  | 802      | 1.32 | 0.46    | 2841       | 4.94   | 1148     | 2.01  | 0.45    |
| 0106       | 9.18   | 1250     | 3.12   | 0.30    | 2114       | 3.40  | 840      | 1.39 | 0.45    | 2881       | 3.76   | 912      | 1.63  | 0.51    |
| 0113       | 3.59   | 878      | 1.44   | 0.42    | 2121       | 1.81  | 522      | 0.72 | 0.42    | 2883       | 4.68   | 1096     | 1.86  | 0.42    |
| 0170       | 2.29   | 618      | 0.92   | 0.42    | 2130       | 1.78  | 516      | 0.72 | 0.43    | 2913X      | 3.47   | 854      | 1.49  | 0.50    |
| 0251       | 3.52   | 864      | 1.42   | 0.43    | 2131       | 1.86  | 532      | 0.77 | 0.44    | 2915       | 2.89   | 738      | 1.12  | 0.39    |
| 0400       | —      | —        | 0.80   | 0.38    | 2143       | 2.08  | 576      | 0.86 | 0.46    | 2916       | 5.49   | 1250     | 1.84  | 0.29    |
| 0401       | 12.94  | A        | 4.48   | 0.30    | 2157       | 4.53  | 1066     | 1.85 | 0.44    | 2923       | 2.58   | 676      | 1.07  | 0.46    |
| 0771N      | 0.68   | —        | —      | —       | 2172       | 1.95  | 550      | 0.76 | 0.39    | 2942       | —      | —        | 0.68  | 0.49    |
| 0908P      | 109.00 | 269      | 44.44  | 0.43    | 2174       | 3.13  | 786      | 1.28 | 0.45    | 2960       | 4.05   | 970      | 1.65  | 0.43    |
| 0913P      | 376.00 | 536      | 152.49 | 0.43    | 2211       | 11.69 | 1250     | 4.17 | 0.34    | 3004       | 2.61   | 682      | 0.93  | 0.34    |
| 0917       | 4.85   | 1130     | 1.98   | 0.46    | 2220       | 2.46  | 652      | 1.01 | 0.43    | 3018       | 3.52   | 864      | 1.26  | 0.34    |
| 1005*      | 6.28   | 1250     | 1.72   | 0.30    | 2286       | 1.83  | 526      | 0.76 | 0.46    | 3022       | 3.16   | 792      | 1.32  | 0.47    |
| 1016X*     | 20.39  | 1250     | 5.68   | 0.30    | 2288       | 3.91  | 942      | 1.59 | 0.45    | 3027       | 3.26   | 812      | 1.17  | 0.34    |
| 1164D      | 6.10   | 1250     | 1.85   | 0.28    | 2300       | —     | —        | 1.28 | 0.42    | 3028       | 5.59   | 1250     | 2.22  | 0.42    |
| 1165D      | 10.51  | 1250     | 3.41   | 0.28    | 2302       | 1.79  | 518      | 0.71 | 0.42    | 3030       | 8.53   | 1250     | 3.00  | 0.33    |
| 1320       | 1.78   | 516      | 0.60   | 0.30    | 2305       | 2.15  | 590      | 0.84 | 0.39    | 3040       | 7.01   | 1250     | 2.50  | 0.34    |
| 1322       | 12.80  | 1250     | 4.23   | 0.29    | 2361       | 2.41  | 642      | 0.94 | 0.41    | 3041       | 4.51   | 1062     | 1.79  | 0.42    |
| 1429       | —      | —        | 1.90   | 0.30    | 2362       | 1.79  | 518      | 0.71 | 0.42    | 3042       | 4.58   | 1076     | 1.79  | 0.39    |
| 1430       | 5.21   | 1202     | 1.86   | 0.34    | 2380       | 2.43  | 646      | 0.96 | 0.42    | 3064       | 4.36   | 1032     | 1.75  | 0.43    |
| 1438X      | 5.59   | 1250     | 1.90   | 0.30    | 2386       | —     | —        | 1.28 | 0.42    | 3069       | —      | —        | 1.63  | 0.43    |
| 1452       | 2.80   | 720      | 1.00   | 0.34    | 2388       | 1.64  | 488      | 0.66 | 0.45    | 3076       | 4.05   | 970      | 1.63  | 0.43    |
| 1463       | 13.11  | 1250     | 4.47   | 0.30    | 2402       | 2.80  | 720      | 1.01 | 0.35    | 3081D      | 3.59   | 878      | 1.28  | 0.35    |
| 1472       | 4.44   | 1048     | 1.48   | 0.29    | 2413       | 3.32  | 824      | 1.31 | 0.42    | 3082D      | 3.88   | 936      | 1.34  | 0.34    |
| 1604X      | 4.46   | 1052     | 1.65   | 0.36    | 2416       | 1.81  | 522      | 0.73 | 0.43    | 3085D      | 3.88   | 936      | 1.38  | 0.35    |
| 1624D      | 4.40   | 1040     | 1.51   | 0.30    | 2417       | 1.59  | 478      | 0.64 | 0.42    | 3110       | 4.72   | 1104     | 1.90  | 0.43    |
| 1642       | 2.34   | 628      | 0.86   | 0.35    | 2501       | 3.25  | 810      | 1.28 | 0.42    | 3111       | 2.89   | 738      | 1.15  | 0.42    |
| 1654       | 5.52   | 1250     | 2.02   | 0.35    | 2503       | 1.67  | 494      | 0.69 | 0.46    | 3113       | 2.24   | 608      | 0.91  | 0.43    |
| 1655       | —      | —        | 0.86   | 0.35    | 2534       | —     | —        | 1.28 | 0.42    | 3114       | 2.48   | 656      | 0.99  | 0.42    |
| 1699       | 2.80   | 720      | 1.01   | 0.35    | 2570       | 5.30  | 1220     | 2.16 | 0.45    | 3118       | 2.02   | 564      | 0.84  | 0.47    |
| 1701       | 4.14   | 988      | 1.49   | 0.35    | 2585       | 4.65  | 1090     | 1.91 | 0.46    | 3119       | 0.79   | 318      | 0.34  | 0.51    |
| 1710D      | 4.17   | 994      | 1.50   | 0.35    | 2586       | 2.63  | 686      | 1.06 | 0.42    | 3122       | 2.03   | 566      | 0.83  | 0.46    |
| 1741       | —      | —        | 1.49   | 0.35    | 2587       | 2.19  | 598      | 0.92 | 0.47    | 3126       | 2.58   | 676      | 1.02  | 0.42    |
| 1747       | 1.97   | 554      | 0.72   | 0.35    | 2589       | 2.38  | 636      | 0.95 | 0.42    | 3131       | 1.81   | 522      | 0.72  | 0.42    |
| 1748       | 4.97   | 1154     | 1.74   | 0.33    | 2600       | 4.14  | 988      | 1.74 | 0.47    | 3132       | 3.54   | 868      | 1.38  | 0.41    |
| 1803D      | 5.89   | 1250     | 1.90   | 0.30    | 2623       | 8.89  | 1250     | 3.39 | 0.38    | 3145       | 2.56   | 672      | 1.01  | 0.42    |
| 1852       | —      | —        | 0.71   | 0.26    | 2651       | 1.20  | 400      | 0.49 | 0.46    | 3146       | 3.37   | 834      | 1.34  | 0.42    |
| 1853       | —      | —        | 1.49   | 0.35    | 2660       | 2.55  | 670      | 1.03 | 0.45    | 3169       | 3.13   | 786      | 1.25  | 0.42    |
| 1860       | —      | —        | 1.26   | 0.43    | 2670       | 2.34  | 628      | 0.99 | 0.50    | 3175       | —      | —        | 1.25  | 0.42    |
| 1924       | 2.61   | 682      | 1.09   | 0.46    | 2683       | 1.95  | 550      | 0.78 | 0.44    | 3179       | 2.12   | 584      | 0.87  | 0.46    |
| 1925       | 2.97   | 754      | 1.15   | 0.39    | 2688       | 3.14  | 788      | 1.31 | 0.47    | 3180       | 3.09   | 778      | 1.28  | 0.46    |
| 2002       | 4.14   | 988      | 1.63   | 0.44    | 2701       | 19.74 | 1250     | 6.95 | 0.34    | 3188       | 2.38   | 636      | 0.98  | 0.46    |

\* Refer to the Footnotes Page for additional information on this class code.

# WORKERS COMPENSATION AND EMPLOYERS LIABILITY

# TENNESSEE

Effective March 1, 2018

## APPLICABLE TO ASSIGNED RISK POLICIES ONLY

| CLASS CODE | RATE | MIN PREM | ELR  | D RATIO | CLASS CODE | RATE | MIN PREM | ELR  | D RATIO | CLASS CODE | RATE  | MIN PREM | ELR  | D RATIO |
|------------|------|----------|------|---------|------------|------|----------|------|---------|------------|-------|----------|------|---------|
| 3220       | 2.20 | 600      | 0.88 | 0.42    | 3865       | 1.52 | 464      | 0.64 | 0.49    | 4581       | 0.82  | 324      | 0.27 | 0.29    |
| 3223       | —    | —        | 1.28 | 0.46    | 3881       | 4.07 | 974      | 1.63 | 0.42    | 4583       | 4.10  | 980      | 1.38 | 0.29    |
| 3224       | 3.42 | 844      | 1.46 | 0.48    | 4000       | 4.60 | 1080     | 1.60 | 0.31    | 4611       | 1.59  | 478      | 0.65 | 0.45    |
| 3227       | 2.70 | 700      | 1.13 | 0.47    | 4021       | 7.61 | 1250     | 2.70 | 0.34    | 4635       | 3.06  | 772      | 0.95 | 0.28    |
| 3240       | 2.91 | 742      | 1.19 | 0.46    | 4024D      | 5.78 | 1250     | 1.96 | 0.32    | 4653       | 1.54  | 468      | 0.64 | 0.47    |
| 3241       | 3.06 | 772      | 1.24 | 0.43    | 4034       | 6.90 | 1250     | 2.48 | 0.34    | 4665       | 6.36  | 1250     | 2.27 | 0.34    |
| 3255       | 2.32 | 624      | 1.01 | 0.51    | 4036       | 2.84 | 728      | 1.01 | 0.34    | 4670       | 6.19  | 1250     | 2.20 | 0.34    |
| 3257       | 2.77 | 714      | 1.10 | 0.42    | 4038       | 2.87 | 734      | 1.27 | 0.52    | 4683       | 4.36  | 1032     | 1.80 | 0.44    |
| 3270       | 3.21 | 802      | 1.28 | 0.42    | 4053       | —    | —        | 1.24 | 0.42    | 4686       | 2.32  | 624      | 0.83 | 0.34    |
| 3300       | 5.04 | 1168     | 1.98 | 0.41    | 4061       | —    | —        | 1.24 | 0.42    | 4692       | 0.60  | 280      | 0.25 | 0.47    |
| 3303       | 6.49 | 1250     | 2.59 | 0.44    | 4062       | 3.11 | 782      | 1.24 | 0.42    | 4693       | 1.04  | 368      | 0.41 | 0.42    |
| 3307       | 4.39 | 1038     | 1.76 | 0.42    | 4101       | 3.50 | 860      | 1.34 | 0.38    | 4703       | 1.83  | 526      | 0.75 | 0.44    |
| 3315       | 4.22 | 1004     | 1.77 | 0.47    | 4109       | 0.75 | 310      | 0.31 | 0.47    | 4717       | 3.09  | 778      | 1.39 | 0.53    |
| 3334       | 1.98 | 556      | 0.81 | 0.43    | 4110       | 0.99 | 358      | 0.39 | 0.42    | 4720       | 2.87  | 734      | 1.13 | 0.42    |
| 3336       | 2.73 | 706      | 0.99 | 0.35    | 4111       | 1.88 | 536      | 0.75 | 0.45    | 4740       | 1.73  | 506      | 0.64 | 0.36    |
| 3365       | 5.25 | 1210     | 1.92 | 0.35    | 4113       | —    | —        | 0.75 | 0.45    | 4741       | 3.76  | 912      | 1.51 | 0.43    |
| 3372       | 4.12 | 984      | 1.56 | 0.38    | 4114       | 2.89 | 738      | 1.16 | 0.43    | 4751       | 1.73  | 506      | 0.62 | 0.34    |
| 3373       | 4.87 | 1134     | 1.96 | 0.43    | 4130       | 4.58 | 1076     | 1.84 | 0.42    | 4761       | —     | —        | 1.20 | 0.28    |
| 3383       | 1.93 | 546      | 0.81 | 0.47    | 4131       | 4.90 | 1140     | 1.99 | 0.45    | 4771N      | 3.88  | 1072     | 1.20 | 0.28    |
| 3385       | 0.80 | 320      | 0.34 | 0.47    | 4133       | 2.91 | 742      | 1.16 | 0.44    | 4777       | 5.06  | 1172     | 1.58 | 0.28    |
| 3400       | 4.24 | 1008     | 1.62 | 0.38    | 4149       | 1.64 | 488      | 0.71 | 0.51    | 4825       | 1.01  | 362      | 0.36 | 0.34    |
| 3507       | 2.61 | 682      | 1.06 | 0.43    | 4206       | 4.48 | 1056     | 1.82 | 0.43    | 4828       | 2.43  | 646      | 0.92 | 0.38    |
| 3515       | 2.60 | 680      | 1.02 | 0.42    | 4207       | 1.69 | 498      | 0.62 | 0.36    | 4829       | 1.50  | 460      | 0.51 | 0.30    |
| 3548       | 1.32 | 424      | 0.52 | 0.42    | 4239       | 2.68 | 696      | 0.99 | 0.36    | 4902       | 3.13  | 786      | 1.28 | 0.46    |
| 3559       | 4.00 | 960      | 1.58 | 0.42    | 4240       | 3.42 | 844      | 1.39 | 0.45    | 4923       | 2.43  | 646      | 0.93 | 0.40    |
| 3565       | —    | —        | 0.51 | 0.46    | 4243       | 2.20 | 600      | 0.89 | 0.43    | 5020       | 7.91  | 1250     | 2.86 | 0.35    |
| 3574       | 1.25 | 410      | 0.51 | 0.46    | 4244       | 2.46 | 652      | 0.99 | 0.42    | 5022       | 9.48  | 1250     | 3.22 | 0.30    |
| 3581       | 0.92 | 344      | 0.38 | 0.46    | 4250       | 2.51 | 662      | 1.02 | 0.43    | 5037       | 31.75 | 1250     | 9.72 | 0.27    |
| 3612       | 1.91 | 542      | 0.74 | 0.39    | 4251       | 2.73 | 706      | 1.12 | 0.43    | 5040       | 8.80  | 1250     | 2.76 | 0.29    |
| 3620       | 3.73 | 906      | 1.33 | 0.34    | 4263       | 2.46 | 652      | 0.97 | 0.42    | 5057       | 4.12  | 984      | 1.28 | 0.28    |
| 3629       | 1.61 | 482      | 0.67 | 0.46    | 4273       | 3.40 | 840      | 1.37 | 0.43    | 5059       | 18.47 | 1250     | 5.66 | 0.27    |
| 3632       | 3.95 | 950      | 1.51 | 0.38    | 4279       | 3.13 | 786      | 1.26 | 0.43    | 5069X      | 16.24 | 1250     | 5.10 | 0.29    |
| 3634       | 3.33 | 826      | 1.41 | 0.48    | 4282       | —    | —        | 1.26 | 0.43    | 5102X      | 6.17  | 1250     | 2.08 | 0.29    |
| 3635       | 2.67 | 694      | 1.06 | 0.42    | 4283       | 2.03 | 566      | 0.81 | 0.42    | 5146       | 5.67  | 1250     | 2.05 | 0.35    |
| 3638       | 2.22 | 604      | 0.91 | 0.45    | 4299       | 2.08 | 576      | 0.87 | 0.47    | 5160       | 2.79  | 718      | 0.97 | 0.31    |
| 3639X      | 2.97 | 754      | 0.91 | 0.27    | 4304       | 5.61 | 1250     | 2.12 | 0.38    | 5183       | 2.70  | 700      | 0.98 | 0.35    |
| 3642       | 1.26 | 412      | 0.51 | 0.43    | 4307       | 1.97 | 554      | 0.85 | 0.50    | 5188       | 3.71  | 902      | 1.35 | 0.35    |
| 3643       | 2.43 | 646      | 0.98 | 0.43    | 4351       | 1.01 | 362      | 0.40 | 0.42    | 5190       | 3.04  | 768      | 1.11 | 0.35    |
| 3647       | 3.78 | 916      | 1.47 | 0.39    | 4352       | 1.93 | 546      | 0.79 | 0.45    | 5191       | 1.04  | 368      | 0.42 | 0.43    |
| 3648       | 1.52 | 464      | 0.62 | 0.46    | 4360       | 1.20 | 400      | 0.50 | 0.47    | 5192       | 3.13  | 786      | 1.26 | 0.43    |
| 3681       | 0.82 | 324      | 0.34 | 0.46    | 4361       | 1.32 | 424      | 0.54 | 0.45    | 5213       | 7.98  | 1250     | 2.73 | 0.30    |
| 3685       | 1.11 | 382      | 0.45 | 0.46    | 4410       | 3.16 | 792      | 1.28 | 0.43    | 5215       | 5.52  | 1250     | 2.15 | 0.39    |
| 3719       | 1.37 | 434      | 0.44 | 0.29    | 4420       | 3.59 | 878      | 1.24 | 0.30    | 5221       | 5.61  | 1250     | 2.00 | 0.34    |
| 3724       | 4.41 | 1042     | 1.54 | 0.31    | 4431       | 1.66 | 492      | 0.71 | 0.50    | 5222       | 10.19 | 1250     | 3.48 | 0.30    |
| 3726       | 4.24 | 1008     | 1.38 | 0.30    | 4432       | 1.59 | 478      | 0.68 | 0.49    | 5223       | 5.49  | 1250     | 1.97 | 0.35    |
| 3803       | 1.98 | 556      | 0.80 | 0.43    | 4439       | —    | —        | 0.82 | 0.43    | 5348       | 4.20  | 1000     | 1.52 | 0.35    |
| 3807       | 2.60 | 680      | 1.07 | 0.46    | 4452       | 4.49 | 1058     | 1.74 | 0.41    | 5402       | 5.54  | 1250     | 2.28 | 0.46    |
| 3808       | 2.24 | 608      | 0.87 | 0.39    | 4459       | 2.75 | 710      | 1.10 | 0.42    | 5403X      | 7.98  | 1250     | 2.69 | 0.29    |
| 3821       | 6.44 | 1250     | 2.45 | 0.38    | 4470       | 2.36 | 632      | 0.96 | 0.43    | 5437       | 6.49  | 1250     | 2.34 | 0.35    |
| 3822       | 4.03 | 966      | 1.51 | 0.37    | 4484       | 3.11 | 782      | 1.24 | 0.42    | 5443       | 3.32  | 824      | 1.32 | 0.42    |
| 3824       | 4.89 | 1138     | 1.87 | 0.38    | 4493       | 3.71 | 902      | 1.49 | 0.43    | 5445       | 7.06  | 1250     | 2.41 | 0.30    |
| 3826       | 0.75 | 310      | 0.31 | 0.43    | 4511       | 0.56 | 272      | 0.21 | 0.38    | 5462       | 8.32  | 1250     | 2.96 | 0.34    |
| 3827       | 3.50 | 860      | 1.31 | 0.37    | 4557       | 2.41 | 642      | 0.99 | 0.46    | 5472       | 5.01  | 1162     | 1.58 | 0.29    |
| 3830       | 1.69 | 498      | 0.66 | 0.39    | 4558       | 2.03 | 566      | 0.82 | 0.43    | 5473       | 6.02  | 1250     | 1.87 | 0.28    |
| 3851       | 4.19 | 998      | 1.75 | 0.47    | 4568       | 2.44 | 648      | 0.88 | 0.35    | 5474       | 6.80  | 1250     | 2.29 | 0.29    |

\* Refer to the Footnotes Page for additional information on this class code.



# WORKERS COMPENSATION AND EMPLOYERS LIABILITY

# TENNESSEE

Effective March 1, 2018

## APPLICABLE TO ASSIGNED RISK POLICIES ONLY

| CLASS CODE | RATE  | MIN PREM | ELR  | D RATIO | CLASS CODE | RATE  | MIN PREM | ELR  | D RATIO | CLASS CODE | RATE | MIN PREM | ELR  | D RATIO |
|------------|-------|----------|------|---------|------------|-------|----------|------|---------|------------|------|----------|------|---------|
| 5478       | 4.82  | 1124     | 1.73 | 0.35    | 6845F      | 8.20  | 1250     | 2.33 | 0.25    | 7515       | 1.42 | 444      | 0.44 | 0.28    |
| 5479       | 6.19  | 1250     | 2.39 | 0.39    | 6854       | 4.92  | 1144     | 1.55 | 0.29    | 7520       | 3.71 | 902      | 1.47 | 0.42    |
| 5480       | 9.37  | 1250     | 3.36 | 0.32    | 6872F      | 12.05 | 1250     | 3.43 | 0.25    | 7538       | 7.90 | 1250     | 2.44 | 0.28    |
| 5491       | 1.97  | 554      | 0.67 | 0.30    | 6874F      | 21.28 | 1250     | 6.05 | 0.25    | 7539       | 3.66 | 892      | 1.23 | 0.29    |
| 5506       | 8.25  | 1250     | 2.58 | 0.28    | 6882       | 3.59  | 878      | 1.12 | 0.28    | 7540       | 7.18 | 1250     | 2.24 | 0.28    |
| 5507       | 3.83  | 926      | 1.31 | 0.30    | 6884       | 8.94  | 1250     | 2.97 | 0.31    | 7580       | 3.45 | 850      | 1.28 | 0.36    |
| 5508D      | 11.77 | 1250     | 4.31 | 0.35    | 7016M      | 2.02  | 564      | 0.65 | 0.30    | 7590       | 3.08 | 776      | 1.18 | 0.38    |
| 5535       | 5.79  | 1250     | 2.09 | 0.35    | 7024M      | 2.24  | 608      | 0.72 | 0.30    | 7600       | 6.20 | 1250     | 2.28 | 0.35    |
| 5537       | 4.99  | 1158     | 1.80 | 0.35    | 7038M      | 6.75  | 1250     | 1.97 | 0.25    | 7601       | —    | —        | 2.28 | 0.35    |
| 5539X      | 16.51 | 1250     | 5.88 | 0.34    | 7046M      | 9.40  | 1250     | 3.07 | 0.30    | 7605       | 2.67 | 694      | 0.96 | 0.35    |
| 5551       | 21.52 | 1250     | 6.45 | 0.26    | 7047M      | 4.92  | 1144     | 1.48 | 0.30    | 7610       | 0.46 | 252      | 0.17 | 0.39    |
| 5604X      | 2.38  | 636      | 0.82 | 0.30    | 7050M      | 16.51 | 1250     | 4.51 | 0.25    | 7611       | —    | —        | 2.28 | 0.35    |
| 5606       | 1.35  | 430      | 0.46 | 0.30    | 7090M      | 7.50  | 1250     | 2.19 | 0.25    | 7612       | —    | —        | 2.28 | 0.35    |
| 5610       | 6.19  | 1250     | 2.47 | 0.42    | 7098M      | 10.44 | 1250     | 3.41 | 0.30    | 7613       | —    | —        | 2.28 | 0.35    |
| 5613X      | 10.22 | 1250     | 4.09 | 0.42    | 7099M      | 22.97 | 1250     | 7.03 | 0.30    | 7705       | 6.08 | 1250     | 2.33 | 0.38    |
| 5645       | 18.59 | 1250     | 6.14 | 0.29    | 7133       | 2.41  | 642      | 0.82 | 0.30    | 7710       | 5.66 | 1250     | 1.90 | 0.29    |
| 5651       | —     | —        | 6.14 | 0.29    | 7151M      | 2.92  | 744      | 0.99 | 0.30    | 7711       | 5.66 | 1250     | 1.90 | 0.29    |
| 5703       | 19.02 | 1250     | 6.81 | 0.34    | 7152M      | 7.16  | 1250     | 2.28 | 0.30    | 7720       | 3.06 | 772      | 1.07 | 0.33    |
| 5705       | 28.45 | 1250     | 9.95 | 0.33    | 7153M      | 3.25  | 810      | 1.10 | 0.30    | 7855       | 4.03 | 966      | 1.44 | 0.34    |
| 5951       | 0.50  | 260      | 0.20 | 0.45    | 7219       | 7.59  | 1250     | 2.63 | 0.31    | 8001       | 2.00 | 560      | 0.81 | 0.45    |
| 6003       | 5.73  | 1250     | 2.11 | 0.36    | 7222       | 8.39  | 1250     | 3.12 | 0.36    | 8002       | 2.07 | 574      | 0.80 | 0.41    |
| 6005       | 4.97  | 1154     | 1.76 | 0.34    | 7225       | 6.63  | 1250     | 2.44 | 0.36    | 8006       | 2.75 | 710      | 1.08 | 0.41    |
| 6017       | —     | —        | 2.73 | 0.30    | 7228       | —     | —        | 2.63 | 0.31    | 8008       | 1.37 | 434      | 0.55 | 0.45    |
| 6018       | 2.12  | 584      | 0.81 | 0.38    | 7229       | —     | —        | 2.63 | 0.31    | 8010       | 1.91 | 542      | 0.78 | 0.45    |
| 6045       | 4.20  | 1000     | 1.59 | 0.37    | 7230       | 8.20  | 1250     | 3.18 | 0.39    | 8013       | 0.39 | 238      | 0.15 | 0.41    |
| 6204       | 9.48  | 1250     | 3.24 | 0.30    | 7231       | 7.09  | 1250     | 2.81 | 0.40    | 8015       | 0.79 | 318      | 0.31 | 0.42    |
| 6206       | 2.65  | 690      | 0.83 | 0.29    | 7232       | 8.29  | 1250     | 2.96 | 0.32    | 8017       | 1.47 | 454      | 0.60 | 0.45    |
| 6213       | 1.97  | 554      | 0.68 | 0.31    | 7309F      | 11.21 | 1250     | 3.19 | 0.25    | 8018       | 2.60 | 680      | 1.07 | 0.46    |
| 6214       | 1.97  | 554      | 0.61 | 0.28    | 7313F      | 4.41  | 1042     | 1.25 | 0.25    | 8021       | 2.84 | 728      | 1.13 | 0.42    |
| 6216       | 7.69  | 1250     | 2.48 | 0.30    | 7317F      | 11.50 | 1250     | 3.27 | 0.26    | 8031       | 2.63 | 686      | 1.03 | 0.41    |
| 6217       | 6.14  | 1250     | 2.08 | 0.30    | 7327F      | 26.80 | 1250     | 7.63 | 0.24    | 8032       | 2.12 | 584      | 0.86 | 0.45    |
| 6229       | 4.32  | 1024     | 1.46 | 0.29    | 7333M      | 2.19  | 598      | 0.70 | 0.30    | 8033       | 1.93 | 546      | 0.76 | 0.42    |
| 6233       | 2.89  | 738      | 1.01 | 0.31    | 7335M      | 2.43  | 646      | 0.78 | 0.30    | 8037       | 2.32 | 624      | 0.96 | 0.46    |
| 6235       | 10.95 | 1250     | 3.44 | 0.29    | 7337M      | 5.33  | 1226     | 1.61 | 0.30    | 8039       | 1.54 | 468      | 0.62 | 0.45    |
| 6236       | 8.75  | 1250     | 3.19 | 0.35    | 7350F      | 17.07 | 1250     | 5.18 | 0.27    | 8044       | 2.61 | 682      | 1.00 | 0.38    |
| 6237       | 1.78  | 516      | 0.65 | 0.35    | 7360       | 3.40  | 840      | 1.23 | 0.35    | 8045       | 0.44 | 248      | 0.18 | 0.46    |
| 6251D      | 5.57  | 1250     | 1.98 | 0.32    | 7370       | 4.99  | 1158     | 2.00 | 0.42    | 8046       | 2.24 | 608      | 0.88 | 0.41    |
| 6252D      | 5.89  | 1250     | 1.85 | 0.29    | 7380       | 5.95  | 1250     | 2.31 | 0.39    | 8047       | 0.67 | 294      | 0.28 | 0.46    |
| 6260       | —     | —        | 1.98 | 0.32    | 7382       | 4.90  | 1140     | 1.93 | 0.41    | 8058       | 2.34 | 628      | 0.92 | 0.41    |
| 6306       | 9.48  | 1250     | 3.14 | 0.29    | 7390       | 7.33  | 1250     | 2.89 | 0.42    | 8061       | —    | —        | 1.08 | 0.41    |
| 6319       | 5.86  | 1250     | 2.00 | 0.30    | 7394M      | 3.01  | 762      | 0.95 | 0.29    | 8072       | 0.75 | 310      | 0.31 | 0.45    |
| 6325       | 3.32  | 824      | 1.14 | 0.30    | 7395M      | 3.33  | 826      | 1.05 | 0.29    | 8102       | 2.24 | 608      | 0.92 | 0.46    |
| 6400       | 7.88  | 1250     | 2.99 | 0.38    | 7398M      | 7.33  | 1250     | 2.16 | 0.29    | 8103       | 2.12 | 584      | 0.80 | 0.38    |
| 6503       | 1.90  | 540      | 0.78 | 0.46    | 7402       | 0.15  | 190      | 0.06 | 0.43    | 8105       | —    | —        | 1.07 | 0.46    |
| 6504       | 2.68  | 696      | 1.11 | 0.46    | 7403       | 4.38  | 1036     | 1.58 | 0.35    | 8106       | 5.88 | 1250     | 2.11 | 0.34    |
| 6702M*     | 4.90  | 1140     | 1.75 | 0.34    | 7405N      | 0.50  | 314      | 0.18 | 0.35    | 8107       | 4.19 | 998      | 1.50 | 0.34    |
| 6703M*     | 11.98 | 1250     | 4.01 | 0.34    | 7420       | 6.60  | 1250     | 2.16 | 0.31    | 8111       | 1.71 | 502      | 0.69 | 0.43    |
| 6704M*     | 5.45  | 1250     | 1.94 | 0.34    | 7421       | 1.33  | 426      | 0.47 | 0.32    | 8116       | 2.91 | 742      | 1.17 | 0.43    |
| 6801F      | 4.51  | 1062     | 1.41 | 0.32    | 7422       | 1.30  | 420      | 0.41 | 0.29    | 8203       | 8.96 | 1250     | 3.52 | 0.42    |
| 6811       | 5.38  | 1236     | 1.97 | 0.35    | 7425       | 1.93  | 546      | 0.65 | 0.32    | 8204       | 5.25 | 1210     | 1.83 | 0.33    |
| 6824F      | 14.83 | 1250     | 4.51 | 0.27    | 7431N      | 0.80  | 406      | 0.26 | 0.30    | 8209       | 4.39 | 1038     | 1.76 | 0.42    |
| 6826F      | 6.08  | 1250     | 1.90 | 0.32    | 7445N      | 0.27  | —        | —    | —       | 8215       | 3.18 | 796      | 1.13 | 0.34    |
| 6834       | 2.60  | 680      | 1.00 | 0.38    | 7453N      | 0.43  | —        | —    | —       | 8227       | 5.37 | 1234     | 1.64 | 0.27    |
| 6836       | 4.56  | 1072     | 1.61 | 0.34    | 7500X      | 3.14  | 788      | 1.11 | 0.34    | 8232       | 5.42 | 1244     | 1.95 | 0.34    |
| 6843F      | 4.68  | 1096     | 1.33 | 0.25    | 7502       | 3.61  | 882      | 1.27 | 0.34    | 8233       | 3.04 | 768      | 1.12 | 0.36    |

\* Refer to the Footnotes Page for additional information on this class code.

# WORKERS COMPENSATION AND EMPLOYERS LIABILITY

TENNESSEE

Effective March 1, 2018

## APPLICABLE TO ASSIGNED RISK POLICIES ONLY

| CLASS CODE | RATE  | MIN PREM | ELR  | D RATIO | CLASS CODE | RATE  | MIN PREM | ELR  | D RATIO | CLASS CODE | RATE | MIN PREM | ELR | D RATIO |
|------------|-------|----------|------|---------|------------|-------|----------|------|---------|------------|------|----------|-----|---------|
| 8235       | 6.51  | 1250     | 2.54 | 0.41    | 8864       | 2.00  | 560      | 0.78 | 0.41    |            |      |          |     |         |
| 8263       | 5.78  | 1250     | 2.14 | 0.37    | 8868       | 0.34  | 228      | 0.14 | 0.45    |            |      |          |     |         |
| 8264       | 4.72  | 1104     | 1.68 | 0.34    | 8869       | 1.01  | 362      | 0.40 | 0.44    |            |      |          |     |         |
| 8265       | 5.61  | 1250     | 1.90 | 0.30    | 8871       | 0.10  | 180      | 0.04 | 0.47    |            |      |          |     |         |
| 8279       | 5.74  | 1250     | 1.92 | 0.29    | 8901       | 0.22  | 204      | 0.09 | 0.39    |            |      |          |     |         |
|            |       |          |      |         |            |       |          |      |         |            |      |          |     |         |
| 8288       | 10.19 | 1250     | 3.47 | 0.32    | 9012       | 1.21  | 402      | 0.46 | 0.38    |            |      |          |     |         |
| 8291       | 3.86  | 932      | 1.48 | 0.38    | 9014       | 2.73  | 706      | 1.08 | 0.42    |            |      |          |     |         |
| 8292       | 2.77  | 714      | 1.10 | 0.42    | 9015       | 2.97  | 754      | 1.19 | 0.43    |            |      |          |     |         |
| 8293       | 8.05  | 1250     | 2.88 | 0.34    | 9016       | 2.26  | 612      | 0.88 | 0.41    |            |      |          |     |         |
| 8295       | —     | —        | 0.80 | 0.38    | 9019       | 1.76  | 512      | 0.62 | 0.34    |            |      |          |     |         |
|            |       |          |      |         |            |       |          |      |         |            |      |          |     |         |
| 8304       | 5.06  | 1172     | 1.79 | 0.34    | 9033       | 1.95  | 550      | 0.78 | 0.43    |            |      |          |     |         |
| 8350       | 6.31  | 1250     | 2.17 | 0.30    | 9040       | 4.38  | 1036     | 1.77 | 0.45    |            |      |          |     |         |
| 8380X      | 2.73  | 706      | 1.05 | 0.38    | 9052       | 2.07  | 574      | 0.83 | 0.45    |            |      |          |     |         |
| 8381       | 3.08  | 776      | 1.14 | 0.37    | 9058       | 1.62  | 484      | 0.69 | 0.49    |            |      |          |     |         |
| 8385       | 2.60  | 680      | 0.92 | 0.34    | 9060       | 1.71  | 502      | 0.69 | 0.45    |            |      |          |     |         |
|            |       |          |      |         |            |       |          |      |         |            |      |          |     |         |
| 8392       | 2.43  | 646      | 0.94 | 0.41    | 9061       | 1.25  | 410      | 0.54 | 0.50    |            |      |          |     |         |
| 8393       | 1.74  | 508      | 0.70 | 0.43    | 9063       | 0.94  | 348      | 0.37 | 0.44    |            |      |          |     |         |
| 8500       | 6.87  | 1250     | 2.43 | 0.34    | 9077F      | 4.44  | 1048     | 1.47 | 0.42    |            |      |          |     |         |
| 8601       | 0.31  | 222      | 0.12 | 0.39    | 9082       | 1.26  | 412      | 0.54 | 0.49    |            |      |          |     |         |
| 8602       | 1.32  | 424      | 0.51 | 0.38    | 9083       | 1.26  | 412      | 0.53 | 0.49    |            |      |          |     |         |
|            |       |          |      |         |            |       |          |      |         |            |      |          |     |         |
| 8603       | 0.07  | 174      | 0.03 | 0.42    | 9084       | 1.79  | 518      | 0.71 | 0.41    |            |      |          |     |         |
| 8606       | 2.02  | 564      | 0.69 | 0.30    | 9088a      | a     | a        | a    | a       |            |      |          |     |         |
| 8709F      | 6.51  | 1250     | 1.85 | 0.25    | 9089       | 2.08  | 576      | 0.84 | 0.45    |            |      |          |     |         |
| 8719       | 3.14  | 788      | 0.99 | 0.29    | 9093       | 1.52  | 464      | 0.61 | 0.44    |            |      |          |     |         |
| 8720       | 1.45  | 450      | 0.52 | 0.34    | 9101       | 3.02  | 764      | 1.22 | 0.45    |            |      |          |     |         |
|            |       |          |      |         |            |       |          |      |         |            |      |          |     |         |
| 8721       | 0.26  | 212      | 0.10 | 0.35    | 9102       | 3.11  | 782      | 1.24 | 0.42    |            |      |          |     |         |
| 8723       | 0.22  | 204      | 0.09 | 0.43    | 9154X      | 1.79  | 518      | 0.71 | 0.42    |            |      |          |     |         |
| 8725       | 3.21  | 802      | 1.13 | 0.33    | 9156       | 1.59  | 478      | 0.60 | 0.38    |            |      |          |     |         |
| 8726F      | 3.30  | 820      | 1.03 | 0.32    | 9170       | 11.09 | 1250     | 3.31 | 0.26    |            |      |          |     |         |
| 8734M      | 0.48  | 256      | 0.17 | 0.35    | 9178       | 5.21  | 1202     | 2.14 | 0.48    |            |      |          |     |         |
|            |       |          |      |         |            |       |          |      |         |            |      |          |     |         |
| 8737M      | 0.44  | 248      | 0.16 | 0.35    | 9179       | 9.47  | 1250     | 3.84 | 0.45    |            |      |          |     |         |
| 8738M      | 1.06  | 372      | 0.36 | 0.35    | 9180       | 6.39  | 1250     | 2.19 | 0.32    |            |      |          |     |         |
| 8742       | 0.36  | 232      | 0.13 | 0.35    | 9182       | 2.22  | 604      | 0.86 | 0.41    |            |      |          |     |         |
| 8745       | 4.03  | 966      | 1.53 | 0.38    | 9186       | 17.18 | 1250     | 5.59 | 0.28    |            |      |          |     |         |
| 8748X      | 0.50  | 260      | 0.19 | 0.39    | 9220       | 5.13  | 1186     | 1.96 | 0.38    |            |      |          |     |         |
|            |       |          |      |         |            |       |          |      |         |            |      |          |     |         |
| 8755       | 0.29  | 218      | 0.10 | 0.34    | 9402       | 5.61  | 1250     | 2.06 | 0.35    |            |      |          |     |         |
| 8799       | 0.56  | 272      | 0.22 | 0.42    | 9403       | 8.24  | 1250     | 2.83 | 0.30    |            |      |          |     |         |
| 8800       | 1.37  | 434      | 0.59 | 0.51    | 9410       | 2.27  | 614      | 0.91 | 0.42    |            |      |          |     |         |
| 8803       | 0.07  | 174      | 0.03 | 0.34    | 9501       | 3.37  | 834      | 1.28 | 0.38    |            |      |          |     |         |
| 8805M      | 0.24  | 208      | 0.09 | 0.42    | 9505       | 3.35  | 830      | 1.29 | 0.39    |            |      |          |     |         |
|            |       |          |      |         |            |       |          |      |         |            |      |          |     |         |
| 8810       | 0.17  | 194      | 0.07 | 0.42    | 9516       | 4.85  | 1130     | 1.76 | 0.35    |            |      |          |     |         |
| 8814M      | 0.21  | 202      | 0.08 | 0.42    | 9519       | 5.40  | 1240     | 1.96 | 0.35    |            |      |          |     |         |
| 8815M      | 0.51  | 262      | 0.19 | 0.42    | 9521       | 3.23  | 806      | 1.15 | 0.34    |            |      |          |     |         |
| 8820       | 0.21  | 202      | 0.08 | 0.37    | 9522       | 2.89  | 738      | 1.14 | 0.42    |            |      |          |     |         |
| 8824       | 4.15  | 990      | 1.66 | 0.44    | 9534       | 4.14  | 988      | 1.42 | 0.30    |            |      |          |     |         |
|            |       |          |      |         |            |       |          |      |         |            |      |          |     |         |
| 8825       | 1.81  | 522      | 0.78 | 0.50    | 9554       | 10.92 | 1250     | 3.69 | 0.29    |            |      |          |     |         |
| 8826       | 2.19  | 598      | 0.86 | 0.42    | 9586       | 0.53  | 266      | 0.23 | 0.50    |            |      |          |     |         |
| 8829       | 2.44  | 648      | 0.96 | 0.41    | 9600       | 2.63  | 686      | 1.11 | 0.47    |            |      |          |     |         |
| 8831       | 1.35  | 430      | 0.52 | 0.41    | 9620       | 0.94  | 348      | 0.36 | 0.38    |            |      |          |     |         |
| 8832       | 0.31  | 222      | 0.12 | 0.42    |            |       |          |      |         |            |      |          |     |         |
|            |       |          |      |         |            |       |          |      |         |            |      |          |     |         |
| 8833       | 1.20  | 400      | 0.48 | 0.42    |            |       |          |      |         |            |      |          |     |         |
| 8835       | 2.70  | 700      | 1.09 | 0.43    |            |       |          |      |         |            |      |          |     |         |
| 8842       | 2.65  | 690      | 1.03 | 0.41    |            |       |          |      |         |            |      |          |     |         |
| 8855       | 0.21  | 202      | 0.08 | 0.42    |            |       |          |      |         |            |      |          |     |         |
| 8856       | 0.34  | 228      | 0.14 | 0.44    |            |       |          |      |         |            |      |          |     |         |

\* Refer to the Footnotes Page for additional information on this class code.

Effective March 1, 2018  
**APPLICABLE TO ASSIGNED RISK POLICIES ONLY**

**FOOTNOTES**

- A Minimum Premium \$100 per ginning location for policy minimum premium computation.
- a Rate for each individual risk must be obtained from NCCI Customer Service or the Rating Organization having jurisdiction.
- D Rate for classification already includes the specific disease loading shown in the table below. See **Basic Manual** Rule 3-A-7.

| Code No. | Disease Loading | Symbol | Code No. | Disease Loading | Symbol | Code No. | Disease Loading | Symbol |
|----------|-----------------|--------|----------|-----------------|--------|----------|-----------------|--------|
| 0059D    | 0.46            | S      | 1624D    | 0.02            | S      | 4024D    | 0.05            | S      |
| 0065D    | 0.09            | S      | 1710D    | 0.05            | S      | 5508D    | 0.05            | S      |
| 0066D    | 0.09            | S      | 1803D    | 0.27            | S      | 6251D    | 0.03            | S      |
| 0067D    | 0.09            | S      | 3081D    | 0.05            | S      | 6252D    | 0.03            | S      |
| 1164D    | 0.12            | S      | 3082D    | 0.10            | S      |          |                 |        |
| 1165D    | 0.10            | S      | 3085D    | 0.07            | S      |          |                 |        |

S=Silica

- F Rate provides for coverage under the United States Longshore and Harbor Workers Compensation Act and its extensions. Rate includes a provision for USL&HW Assessment.
- M Risks are subject to Admiralty Law or Federal Employers Liability Act (FELA). However, the published rate is for risks that voluntarily purchase standard workers compensation and employers liability coverage. A provision for the USL&HW Assessment is included for those classifications under Program II USL Act. The listed codes of 6702, 6703, 6704, 7151, 7152, 7153, 8734, 8737, 8738, 8805, 8814, and 8815 under the Federal Employers' Liability Act (FELA) for employees of interstate railroads are not applicable in the residual market.
- N This code is part of a ratable / non-ratable group shown below. The statistical non-ratable code and corresponding rate are applied in addition to the basic classification when determining premium.

| Class Code | Non-Ratable Element Code |
|------------|--------------------------|
| 4771       | 0771                     |
| 7405       | 7445                     |
| 7431       | 7453                     |

- P Classification is computed on a per capita basis.
- X Refer to special classification phraseology in these pages which is applicable in this state.

**\* Class Codes with Specific Footnotes**

- 1005 Rate includes a non-ratable disease element of \$0.98. (For coverage written separately for federal benefits only, \$0.96. For coverage written separately for state benefits only, \$0.02.)
- 1016 Rate includes a non-ratable disease element of \$2.94. (For coverage written separately for federal benefits only, \$2.87. For coverage written separately for state benefits only, \$0.07.)
- 2702,2705 An upset payroll of \$10.00 per cord shall be used for premium computation when payroll records are not available.
- 6702 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way - no work on elevated railroads. Otherwise, assign appropriate construction or erection code rate and elr each x 1.215.
- 6703 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way - no work on elevated railroads. Otherwise, assign appropriate construction or erection class rate x 2.97 and elr x 2.782.
- 6704 Rate and rating values only appropriate for laying or relaying of tracks or maintenance of way - no work on elevated railroads. Otherwise, assign appropriate construction or erection class rate and elr each x 1.35.

Effective March 1, 2018  
**APPLICABLE TO ASSIGNED RISK POLICIES ONLY**

**MISCELLANEOUS VALUES**

**Basis of premium** applicable in accordance with **Basic Manual** footnote instructions for Code 7370 --

"Taxicab Co.":

|                                |          |
|--------------------------------|----------|
| Employee operated vehicle..... | \$70,400 |
| Leased or rented vehicle.....  | \$46,900 |

**Catastrophe (other than Certified Acts of Terrorism) - (Assigned Risk).....** 0.03

**Expense Constant** applicable in accordance with **Basic Manual** Rule 3-A-11..... \$160

**Loss Sensitive Rating Plan (LSRP) -** The factors which are used in the calculation of the LSRP are as follows:

|                        |       |                          |      |
|------------------------|-------|--------------------------|------|
| Basic Premium Factor   | 0.40  | Loss Development Factors |      |
| Minimum Premium Factor | 0.75  | 1st Adjustment           | 0.19 |
| Maximum Premium Factor | 1.75  | 2nd Adjustment           | 0.16 |
| Loss Conversion Factor | 1.197 | 3rd Adjustment           | 0.13 |
| Tax Multiplier         | 1.046 | 4th Adjustment           | 0.11 |

**Maximum Weekly Payroll** applicable in accordance with **Basic Manual** footnote instructions for Code 9178 -- "Athletic Sports or Park: Non-Contact Sports," and Code 9179 -- "Athletic Sports or

Park: Contact Sports" ..... \$3,600

**Maximum Weekly Payroll** applicable in accordance with **Basic Manual** Rule 2-E-1:

|  |         |
|--|---------|
| Executive officers in the construction industry..... | \$1,330 |
| All other executive officers.....                    | \$3,600 |

**Minimum Weekly Payroll** applicable in accordance with **Basic Manual** Rule 2-E-1:

|  |       |
|--|-------|
| Executive officers in the construction industry..... | \$450 |
| All other executive officers.....                    | \$900 |

**Premium Determination for Partners and Sole Proprietors** in accordance with **Basic Manual**

Rule 2-E-3 (Annual Payroll) ..... \$46,900

**Premium Determination for Partners and Sole Proprietors (Construction Industry Only):**

|  |          |
|--|----------|
| <b>Minimum Payroll</b> applicable in accordance with <b>Basic Manual</b> Rule 2-E-3..... | \$23,400 |
| <b>Maximum Payroll</b> applicable in accordance with <b>Basic Manual</b> Rule 2-E-3..... | \$68,900 |

**Terrorism - (Assigned Risk).....** 0.01

**United States Longshore and Harbor Workers' Compensation Coverage Percentage** applicable

only in connection with **Basic Manual** Rule 3-A-4..... 147%

(Multiply a Non-F classification rate by a factor of 2.47 to adjust for differences in benefits and loss-based expenses. This factor is the product of the adjustment for differences in state and federal benefits (2.33) and the adjustment for differences in state and federal loss-based expenses (1.059).)

**Experience Rating Eligibility**

A risk qualifies for experience rating on an intrastate basis when it meets the premium eligibility requirements for the state in which it operates. The eligibility amount varies by rating effective date. The **Experience Rating Plan Manual** should be referenced for the latest approved eligibility amounts by state and by effective date.



## **Tennessee**

### **Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018**

### **Proposed Values for Inclusion in the Experience Rating Plan Manual**

The following pages include proposed values for the Experience Rating Plan Manual:

- Table of Weighting Values
- Table of Ballast Values
- Experience rating premium eligibility amounts

*Effective March 1, 2018*  
**TABLE OF WEIGHTING VALUES**  
**APPLICABLE TO ALL POLICIES**  
*Experience Rating Program - ERA*

| Expected Losses |    |           | Weighting Values | Expected Losses |          |             | Weighting Values |
|-----------------|----|-----------|------------------|-----------------|----------|-------------|------------------|
| 0               | -- | 1,790     | 0.04             | 1,009,661       | --       | 1,065,353   | 0.44             |
| 1,791           | -- | 7,238     | 0.05             | 1,065,354       | --       | 1,124,270   | 0.45             |
| 7,239           | -- | 12,802    | 0.06             | 1,124,271       | --       | 1,186,700   | 0.46             |
| 12,803          | -- | 18,486    | 0.07             | 1,186,701       | --       | 1,252,969   | 0.47             |
| 18,487          | -- | 24,295    | 0.08             | 1,252,970       | --       | 1,323,441   | 0.48             |
| 24,296          | -- | 40,635    | 0.09             | 1,323,442       | --       | 1,398,531   | 0.49             |
| 40,636          | -- | 60,487    | 0.10             | 1,398,532       | --       | 1,478,707   | 0.50             |
| 60,488          | -- | 78,145    | 0.11             | 1,478,708       | --       | 1,564,507   | 0.51             |
| 78,146          | -- | 95,338    | 0.12             | 1,564,508       | --       | 1,656,544   | 0.52             |
| 95,339          | -- | 112,534   | 0.13             | 1,656,545       | --       | 1,755,524   | 0.53             |
| 112,535         | -- | 129,941   | 0.14             | 1,755,525       | --       | 1,862,263   | 0.54             |
| 129,942         | -- | 147,678   | 0.15             | 1,862,264       | --       | 1,977,714   | 0.55             |
| 147,679         | -- | 165,825   | 0.16             | 1,977,715       | --       | 2,102,986   | 0.56             |
| 165,826         | -- | 184,442   | 0.17             | 2,102,987       | --       | 2,239,391   | 0.57             |
| 184,443         | -- | 203,579   | 0.18             | 2,239,392       | --       | 2,388,482   | 0.58             |
| 203,580         | -- | 223,281   | 0.19             | 2,388,483       | --       | 2,552,115   | 0.59             |
| 223,282         | -- | 243,592   | 0.20             | 2,552,116       | --       | 2,732,529   | 0.60             |
| 243,593         | -- | 264,552   | 0.21             | 2,732,530       | --       | 2,932,443   | 0.61             |
| 264,553         | -- | 286,205   | 0.22             | 2,932,444       | --       | 3,155,203   | 0.62             |
| 286,206         | -- | 308,592   | 0.23             | 3,155,204       | --       | 3,404,960   | 0.63             |
| 308,593         | -- | 331,760   | 0.24             | 3,404,961       | --       | 3,686,941   | 0.64             |
| 331,761         | -- | 355,754   | 0.25             | 3,686,942       | --       | 4,007,814   | 0.65             |
| 355,755         | -- | 380,625   | 0.26             | 4,007,815       | --       | 4,376,219   | 0.66             |
| 380,626         | -- | 406,425   | 0.27             | 4,376,220       | --       | 4,803,567   | 0.67             |
| 406,426         | -- | 433,212   | 0.28             | 4,803,568       | --       | 5,305,233   | 0.68             |
| 433,213         | -- | 461,045   | 0.29             | 5,305,234       | --       | 5,902,451   | 0.69             |
| 461,046         | -- | 489,991   | 0.30             | 5,902,452       | --       | 6,625,395   | 0.70             |
| 489,992         | -- | 520,118   | 0.31             | 6,625,396       | --       | 7,518,440   | 0.71             |
| 520,119         | -- | 551,504   | 0.32             | 7,518,441       | --       | 8,649,626   | 0.72             |
| 551,505         | -- | 584,230   | 0.33             | 8,649,627       | --       | 10,128,865  | 0.73             |
| 584,231         | -- | 618,386   | 0.34             | 10,128,866      | --       | 12,146,003  | 0.74             |
| 618,387         | -- | 654,069   | 0.35             | 12,146,004      | --       | 15,059,642  | 0.75             |
| 654,070         | -- | 691,385   | 0.36             | 15,059,643      | --       | 19,638,210  | 0.76             |
| 691,386         | -- | 730,450   | 0.37             | 19,638,211      | --       | 27,879,622  | 0.77             |
| 730,451         | -- | 771,391   | 0.38             | 27,879,623      | --       | 47,109,568  | 0.78             |
| 771,392         | -- | 814,349   | 0.39             | 47,109,569      | --       | 143,259,252 | 0.79             |
| 814,350         | -- | 859,475   | 0.40             | 143,259,253     | AND OVER |             | 0.80             |
| 859,476         | -- | 906,941   | 0.41             |                 |          |             |                  |
| 906,942         | -- | 956,933   | 0.42             |                 |          |             |                  |
| 956,934         | -- | 1,009,660 | 0.43             |                 |          |             |                  |

|  |             |
|--|-------------|
| (a) G . . . . .  | 8.55        |
| (b) State Per Claim Accident Limitation . . . . .  | \$213,500   |
| (c) State Multiple Claim Accident Limitation . . . . .   | \$427,000   |
| (d) USL&HW Per Claim Accident Limitation . . . . .   | \$831,500   |
| (e) USL&HW Multiple Claim Accident Limitation . . . . .  | \$1,663,000 |
| (f) Employers Liability Accident Limitation . . . . .  | \$55,000    |
| (g) Primary/Excess Loss Split Point . . . . .  | \$16,500    |
| (h) USL&HW Act -- Expected Loss Factor -- Non-F Classes . . . . .                                  | 2.30        |
| <i>(Multiply a Non-F classification ELR by the USL&amp;HW Act - Expected Loss Factor of 2.30.)</i> |             |

Effective March 1, 2018

**TABLE OF BALLAST VALUES**  
**APPLICABLE TO ALL POLICIES**  
*Experience Rating Plan - ERA*

| Expected Losses |    |           | Ballast Values | Expected Losses |    |           | Ballast Values | Expected Losses |    |           | Ballast Values |
|-----------------|----|-----------|----------------|-----------------|----|-----------|----------------|-----------------|----|-----------|----------------|
| 0               | -- | 45,989    | 21,375         | 1,475,739       | -- | 1,518,464 | 171,000        | 2,971,555       | -- | 3,014,298 | 320,625        |
| 45,990          | -- | 79,151    | 25,650         | 1,518,465       | -- | 1,561,191 | 175,275        | 3,014,299       | -- | 3,057,042 | 324,900        |
| 79,152          | -- | 117,255   | 29,925         | 1,561,192       | -- | 1,603,919 | 179,550        | 3,057,043       | -- | 3,099,786 | 329,175        |
| 117,256         | -- | 157,452   | 34,200         | 1,603,920       | -- | 1,646,649 | 183,825        | 3,099,787       | -- | 3,142,531 | 333,450        |
| 157,453         | -- | 198,627   | 38,475         | 1,646,650       | -- | 1,689,379 | 188,100        | 3,142,532       | -- | 3,185,275 | 337,725        |
|                 |    |           |                |                 |    |           |                |                 |    |           |                |
| 198,628         | -- | 240,318   | 42,750         | 1,689,380       | -- | 1,732,111 | 192,375        | 3,185,276       | -- | 3,228,020 | 342,000        |
| 240,319         | -- | 282,312   | 47,025         | 1,732,112       | -- | 1,774,843 | 196,650        | 3,228,021       | -- | 3,270,765 | 346,275        |
| 282,313         | -- | 324,496   | 51,300         | 1,774,844       | -- | 1,817,576 | 200,925        | 3,270,766       | -- | 3,313,510 | 350,550        |
| 324,497         | -- | 366,806   | 55,575         | 1,817,577       | -- | 1,860,310 | 205,200        | 3,313,511       | -- | 3,356,255 | 354,825        |
| 366,807         | -- | 409,206   | 59,850         | 1,860,311       | -- | 1,903,045 | 209,475        | 3,356,256       | -- | 3,399,000 | 359,100        |
|                 |    |           |                |                 |    |           |                |                 |    |           |                |
| 409,207         | -- | 451,670   | 64,125         | 1,903,046       | -- | 1,945,780 | 213,750        | 3,399,001       | -- | 3,441,746 | 363,375        |
| 451,671         | -- | 494,182   | 68,400         | 1,945,781       | -- | 1,988,516 | 218,025        | 3,441,747       | -- | 3,484,491 | 367,650        |
| 494,183         | -- | 536,732   | 72,675         | 1,988,517       | -- | 2,031,252 | 222,300        | 3,484,492       | -- | 3,527,237 | 371,925        |
| 536,733         | -- | 579,310   | 76,950         | 2,031,253       | -- | 2,073,990 | 226,575        | 3,527,238       | -- | 3,569,982 | 376,200        |
| 579,311         | -- | 621,912   | 81,225         | 2,073,991       | -- | 2,116,727 | 230,850        | 3,569,983       | -- | 3,612,728 | 380,475        |
|                 |    |           |                |                 |    |           |                |                 |    |           |                |
| 621,913         | -- | 664,532   | 85,500         | 2,116,728       | -- | 2,159,465 | 235,125        | 3,612,729       | -- | 3,655,474 | 384,750        |
| 664,533         | -- | 707,168   | 89,775         | 2,159,466       | -- | 2,202,204 | 239,400        | 3,655,475       | -- | 3,698,220 | 389,025        |
| 707,169         | -- | 749,817   | 94,050         | 2,202,205       | -- | 2,244,943 | 243,675        | 3,698,221       | -- | 3,740,966 | 393,300        |
| 749,818         | -- | 792,477   | 98,325         | 2,244,944       | -- | 2,287,682 | 247,950        | 3,740,967       | -- | 3,783,712 | 397,575        |
| 792,478         | -- | 835,145   | 102,600        | 2,287,683       | -- | 2,330,422 | 252,225        | 3,783,713       | -- | 3,826,458 | 401,850        |
|                 |    |           |                |                 |    |           |                |                 |    |           |                |
| 835,146         | -- | 877,822   | 106,875        | 2,330,423       | -- | 2,373,162 | 256,500        | 3,826,459       | -- | 3,869,205 | 406,125        |
| 877,823         | -- | 920,505   | 111,150        | 2,373,163       | -- | 2,415,903 | 260,775        | 3,869,206       | -- | 3,911,951 | 410,400        |
| 920,506         | -- | 963,194   | 115,425        | 2,415,904       | -- | 2,458,644 | 265,050        | 3,911,952       | -- | 3,954,697 | 414,675        |
| 963,195         | -- | 1,005,889 | 119,700        | 2,458,645       | -- | 2,501,385 | 269,325        | 3,954,698       | -- | 3,997,444 | 418,950        |
| 1,005,890       | -- | 1,048,588 | 123,975        | 2,501,386       | -- | 2,544,126 | 273,600        | 3,997,445       | -- | 4,040,191 | 423,225        |
|                 |    |           |                |                 |    |           |                |                 |    |           |                |
| 1,048,589       | -- | 1,091,290 | 128,250        | 2,544,127       | -- | 2,586,868 | 277,875        | 4,040,192       | -- | 4,082,625 | 427,500        |
| 1,091,291       | -- | 1,133,997 | 132,525        | 2,586,869       | -- | 2,629,610 | 282,150        |                 |    |           |                |
| 1,133,998       | -- | 1,176,706 | 136,800        | 2,629,611       | -- | 2,672,352 | 286,425        |                 |    |           |                |
| 1,176,707       | -- | 1,219,418 | 141,075        | 2,672,353       | -- | 2,715,095 | 290,700        |                 |    |           |                |
| 1,219,419       | -- | 1,262,133 | 145,350        | 2,715,096       | -- | 2,757,837 | 294,975        |                 |    |           |                |
|                 |    |           |                |                 |    |           |                |                 |    |           |                |
| 1,262,134       | -- | 1,304,850 | 149,625        | 2,757,838       | -- | 2,800,580 | 299,250        |                 |    |           |                |
| 1,304,851       | -- | 1,347,570 | 153,900        | 2,800,581       | -- | 2,843,323 | 303,525        |                 |    |           |                |
| 1,347,571       | -- | 1,390,291 | 158,175        | 2,843,324       | -- | 2,886,067 | 307,800        |                 |    |           |                |
| 1,390,292       | -- | 1,433,014 | 162,450        | 2,886,068       | -- | 2,928,810 | 312,075        |                 |    |           |                |
| 1,433,015       | -- | 1,475,738 | 166,725        | 2,928,811       | -- | 2,971,554 | 316,350        |                 |    |           |                |

For Expected Losses greater than \$4,082,625, the Ballast Value can be calculated using the following formula (rounded to the nearest 1):

$$\text{Ballast} = (0.10)(\text{Expected Losses}) + 2500(\text{Expected Losses})(8.55) / (\text{Expected Losses} + (700)(8.55))$$

$$G = 8.55$$

# NATIONAL COUNCIL ON COMPENSATION INSURANCE, INC.

## TENNESSEE—UPDATE TO EXPERIENCE RATING PREMIUM ELIGIBILITY AMOUNTS

### EXPERIENCE RATING PLAN MANUAL—2003 EDITION RULE 2—EXPERIENCE RATING ELEMENTS AND FORMULA A. PREMIUM ELIGIBILITY

#### 2. State Subject Premium Eligibility Amounts

A risk qualifies for experience rating when its subject premium, developed in its experience period, meets or exceeds the minimum eligibility amount shown in the State Table of Subject Premium Eligibility Amounts in Rule 2-A-2-c. *Refer to Rule 2-E-1 to determine a risk's experience period.*

- a. A risk qualifies for experience rating if its data within the most recent 24 months of the experience period develops a subject premium of at least the amount shown in Column A.
- b. A risk may not qualify according to Rule 2-A-2-a. If it has more than the amount of experience referenced in Rule 2-A-2-a, then to qualify for experience rating the risk must develop an average annual subject premium of at least the amount shown in Column B. *Refer to Rule 2-A-3 to determine average annual subject premium.*
- c. A risk's rating effective date determines the applicable Column A and Column B subject premium eligibility amounts required to qualify for experience rating. *Refer to Rule 2-B for rating effective date determination.*

| State Table of Subject Premium Eligibility Amounts |                       |               |               |
|--|-----------------------|---------------|---------------|
| State  | Rating Effective Date | Column A (\$) | Column B (\$) |
| TN   | 9/1/18 and after      | 9,500         | 4,750         |
|  | 9/1/17 - 8/31/18      | 9,000         | 4,500         |
|  | 8/31/17 and before    | 9,000         | 4,500         |

NOTE: This exhibit revises the Tennessee experience rating subject premium eligibility amounts shown in the State Table of Subject Premium Eligibility Amounts in NCCI's *Experience Rating Plan Manual* national Rule 2-A-2. The content shown in this table is not a complete replacement of the existing State Table of Subject Premium Eligibility Amounts. The premium eligibility amounts are applicable to all policies.





## **Tennessee**

### **Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018**

### **Proposed Values for Inclusion in the Retrospective Rating Plan Manual**

The following pages include values for inclusion in the Retrospective Rating Plan Manual:

- Hazard group differentials
- Table of expected loss ranges
- Excess loss pure premium factors
- Retrospective pure premium development factors

**RETROSPECTIVE RATING PLAN MANUAL  
STATE SPECIAL RATING VALUES**

**TENNESSEE**

*Effective March 1, 2018*

**1. Hazard Group Differentials**

| <b>A</b> | <b>B</b> | <b>C</b> | <b>D</b> | <b>E</b> | <b>F</b> | <b>G</b> |
|----------|----------|----------|----------|----------|----------|----------|
| 1.94     | 1.54     | 1.41     | 1.19     | 0.99     | 0.82     | 0.69     |

**2. 2013 Table of Expected Loss Ranges**

Effective January 1, 2013

**3.**

**Excess Loss Pure Premium Factors**  
(Applicable to New and Renewal Policies)

| <b>Per Accident<br/>Limitation</b> | <b>Hazard Groups</b> |          |          |          |          |          |          |
|------------------------------------|----------------------|----------|----------|----------|----------|----------|----------|
|                                    | <b>A</b>             | <b>B</b> | <b>C</b> | <b>D</b> | <b>E</b> | <b>F</b> | <b>G</b> |
| \$10,000                           | 0.570                | 0.615    | 0.636    | 0.668    | 0.700    | 0.722    | 0.738    |
| \$15,000                           | 0.518                | 0.567    | 0.590    | 0.626    | 0.662    | 0.688    | 0.709    |
| \$20,000                           | 0.476                | 0.528    | 0.553    | 0.591    | 0.630    | 0.659    | 0.683    |
| \$25,000                           | 0.442                | 0.496    | 0.521    | 0.560    | 0.601    | 0.633    | 0.660    |
| \$30,000                           | 0.413                | 0.467    | 0.493    | 0.534    | 0.576    | 0.609    | 0.639    |
| \$35,000                           | 0.388                | 0.443    | 0.469    | 0.510    | 0.554    | 0.588    | 0.620    |
| \$40,000                           | 0.366                | 0.421    | 0.448    | 0.489    | 0.534    | 0.569    | 0.603    |
| \$50,000                           | 0.330                | 0.385    | 0.412    | 0.453    | 0.499    | 0.536    | 0.573    |
| \$75,000                           | 0.267                | 0.319    | 0.346    | 0.386    | 0.433    | 0.471    | 0.513    |
| \$100,000                          | 0.225                | 0.274    | 0.300    | 0.339    | 0.385    | 0.423    | 0.468    |
| \$125,000                          | 0.196                | 0.242    | 0.267    | 0.303    | 0.349    | 0.386    | 0.433    |
| \$150,000                          | 0.173                | 0.217    | 0.242    | 0.276    | 0.321    | 0.356    | 0.404    |
| \$175,000                          | 0.156                | 0.197    | 0.221    | 0.254    | 0.297    | 0.331    | 0.380    |
| \$200,000                          | 0.141                | 0.181    | 0.204    | 0.235    | 0.278    | 0.310    | 0.359    |
| \$225,000                          | 0.130                | 0.168    | 0.190    | 0.220    | 0.261    | 0.293    | 0.342    |
| \$250,000                          | 0.120                | 0.156    | 0.178    | 0.206    | 0.247    | 0.277    | 0.326    |
| \$275,000                          | 0.111                | 0.146    | 0.168    | 0.195    | 0.234    | 0.263    | 0.313    |
| \$300,000                          | 0.104                | 0.138    | 0.159    | 0.185    | 0.223    | 0.251    | 0.300    |
| \$325,000                          | 0.097                | 0.130    | 0.151    | 0.176    | 0.213    | 0.241    | 0.289    |
| \$350,000                          | 0.091                | 0.123    | 0.143    | 0.168    | 0.205    | 0.231    | 0.280    |
| \$375,000                          | 0.086                | 0.117    | 0.137    | 0.160    | 0.197    | 0.222    | 0.270    |
| \$400,000                          | 0.082                | 0.112    | 0.131    | 0.154    | 0.189    | 0.214    | 0.262    |
| \$425,000                          | 0.078                | 0.107    | 0.126    | 0.148    | 0.183    | 0.207    | 0.254    |
| \$450,000                          | 0.074                | 0.102    | 0.121    | 0.142    | 0.177    | 0.200    | 0.247    |
| \$475,000                          | 0.071                | 0.098    | 0.117    | 0.137    | 0.171    | 0.194    | 0.241    |
| \$500,000                          | 0.067                | 0.094    | 0.112    | 0.133    | 0.166    | 0.188    | 0.235    |
| \$600,000                          | 0.057                | 0.082    | 0.099    | 0.117    | 0.148    | 0.168    | 0.214    |
| \$700,000                          | 0.050                | 0.072    | 0.088    | 0.105    | 0.134    | 0.153    | 0.197    |
| \$800,000                          | 0.044                | 0.065    | 0.080    | 0.095    | 0.123    | 0.140    | 0.184    |
| \$900,000                          | 0.039                | 0.058    | 0.073    | 0.087    | 0.114    | 0.130    | 0.172    |
| \$1,000,000                        | 0.035                | 0.053    | 0.067    | 0.080    | 0.106    | 0.121    | 0.163    |
| \$2,000,000                        | 0.017                | 0.028    | 0.037    | 0.046    | 0.064    | 0.074    | 0.107    |
| \$3,000,000                        | 0.010                | 0.019    | 0.025    | 0.032    | 0.046    | 0.054    | 0.081    |
| \$4,000,000                        | 0.007                | 0.013    | 0.019    | 0.024    | 0.035    | 0.042    | 0.065    |
| \$5,000,000                        | 0.005                | 0.010    | 0.014    | 0.019    | 0.028    | 0.034    | 0.054    |
| \$6,000,000                        | 0.004                | 0.008    | 0.012    | 0.015    | 0.023    | 0.028    | 0.045    |
| \$7,000,000                        | 0.003                | 0.007    | 0.010    | 0.012    | 0.019    | 0.024    | 0.039    |
| \$8,000,000                        | 0.003                | 0.005    | 0.008    | 0.010    | 0.016    | 0.020    | 0.034    |
| \$9,000,000                        | 0.002                | 0.005    | 0.007    | 0.009    | 0.014    | 0.018    | 0.029    |
| \$10,000,000                       | 0.002                | 0.004    | 0.006    | 0.008    | 0.012    | 0.015    | 0.026    |

Effective March 1, 2018

**Excess Loss and Allocated  
Expense Pure Premium Factors**  
(Applicable to New and Renewal Policies)

| Per Accident<br>Limitation | Hazard Groups |       |       |       |       |       |       |
|----------------------------|---------------|-------|-------|-------|-------|-------|-------|
|                            | A             | B     | C     | D     | E     | F     | G     |
| \$10,000                   | 0.661         | 0.710 | 0.732 | 0.766 | 0.800 | 0.824 | 0.840 |
| \$15,000                   | 0.604         | 0.658 | 0.683 | 0.721 | 0.760 | 0.788 | 0.809 |
| \$20,000                   | 0.559         | 0.616 | 0.642 | 0.683 | 0.725 | 0.757 | 0.781 |
| \$25,000                   | 0.521         | 0.580 | 0.607 | 0.650 | 0.695 | 0.729 | 0.757 |
| \$30,000                   | 0.489         | 0.549 | 0.577 | 0.621 | 0.668 | 0.704 | 0.734 |
| \$35,000                   | 0.462         | 0.522 | 0.551 | 0.596 | 0.644 | 0.681 | 0.714 |
| \$40,000                   | 0.438         | 0.498 | 0.527 | 0.573 | 0.622 | 0.660 | 0.695 |
| \$50,000                   | 0.397         | 0.458 | 0.487 | 0.533 | 0.583 | 0.623 | 0.662 |
| \$75,000                   | 0.326         | 0.384 | 0.413 | 0.458 | 0.510 | 0.552 | 0.596 |
| \$100,000                  | 0.279         | 0.334 | 0.363 | 0.405 | 0.457 | 0.498 | 0.546 |
| \$125,000                  | 0.245         | 0.297 | 0.325 | 0.365 | 0.416 | 0.457 | 0.507 |
| \$150,000                  | 0.219         | 0.269 | 0.296 | 0.334 | 0.384 | 0.423 | 0.475 |
| \$175,000                  | 0.198         | 0.246 | 0.272 | 0.309 | 0.358 | 0.396 | 0.448 |
| \$200,000                  | 0.181         | 0.227 | 0.253 | 0.288 | 0.335 | 0.372 | 0.425 |
| \$225,000                  | 0.167         | 0.211 | 0.236 | 0.270 | 0.316 | 0.352 | 0.405 |
| \$250,000                  | 0.155         | 0.198 | 0.222 | 0.255 | 0.300 | 0.334 | 0.388 |
| \$275,000                  | 0.145         | 0.186 | 0.210 | 0.241 | 0.286 | 0.319 | 0.372 |
| \$300,000                  | 0.136         | 0.175 | 0.199 | 0.229 | 0.273 | 0.305 | 0.358 |
| \$325,000                  | 0.128         | 0.166 | 0.189 | 0.219 | 0.261 | 0.293 | 0.346 |
| \$350,000                  | 0.121         | 0.158 | 0.181 | 0.209 | 0.251 | 0.281 | 0.334 |
| \$375,000                  | 0.115         | 0.151 | 0.173 | 0.200 | 0.242 | 0.271 | 0.324 |
| \$400,000                  | 0.109         | 0.144 | 0.166 | 0.193 | 0.233 | 0.262 | 0.314 |
| \$425,000                  | 0.104         | 0.138 | 0.160 | 0.185 | 0.225 | 0.253 | 0.305 |
| \$450,000                  | 0.099         | 0.133 | 0.154 | 0.179 | 0.218 | 0.245 | 0.297 |
| \$475,000                  | 0.095         | 0.127 | 0.148 | 0.173 | 0.211 | 0.238 | 0.290 |
| \$500,000                  | 0.091         | 0.123 | 0.143 | 0.167 | 0.205 | 0.231 | 0.282 |
| \$600,000                  | 0.078         | 0.107 | 0.126 | 0.148 | 0.184 | 0.208 | 0.258 |
| \$700,000                  | 0.068         | 0.095 | 0.113 | 0.133 | 0.167 | 0.189 | 0.239 |
| \$800,000                  | 0.060         | 0.085 | 0.102 | 0.121 | 0.153 | 0.174 | 0.222 |
| \$900,000                  | 0.054         | 0.077 | 0.094 | 0.111 | 0.142 | 0.162 | 0.209 |
| \$1,000,000                | 0.049         | 0.071 | 0.086 | 0.103 | 0.132 | 0.151 | 0.197 |
| \$2,000,000                | 0.024         | 0.038 | 0.048 | 0.059 | 0.080 | 0.093 | 0.130 |
| \$3,000,000                | 0.015         | 0.025 | 0.033 | 0.041 | 0.057 | 0.067 | 0.099 |
| \$4,000,000                | 0.010         | 0.018 | 0.024 | 0.030 | 0.044 | 0.052 | 0.079 |
| \$5,000,000                | 0.008         | 0.014 | 0.019 | 0.024 | 0.035 | 0.042 | 0.065 |
| \$6,000,000                | 0.006         | 0.011 | 0.015 | 0.019 | 0.029 | 0.035 | 0.055 |
| \$7,000,000                | 0.005         | 0.009 | 0.012 | 0.016 | 0.024 | 0.030 | 0.047 |
| \$8,000,000                | 0.004         | 0.007 | 0.010 | 0.013 | 0.021 | 0.026 | 0.041 |
| \$9,000,000                | 0.003         | 0.006 | 0.009 | 0.011 | 0.018 | 0.022 | 0.036 |
| \$10,000,000               | 0.003         | 0.005 | 0.008 | 0.010 | 0.015 | 0.019 | 0.032 |

4.

**Retrospective Pure Premium Development Factors**

| With Loss Limit |             |             | Without Loss Limit |             |             | 4th & Subsequent<br>Adjustment |
|-----------------|-------------|-------------|--------------------|-------------|-------------|--------------------------------|
| 1st<br>Adj.     | 2nd<br>Adj. | 3rd<br>Adj. | 1st<br>Adj.        | 2nd<br>Adj. | 3rd<br>Adj. |                                |
| 0.08            | 0.06        | 0.05        | 0.23               | 0.20        | 0.16        | 0.00                           |



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### **Part 3    Supporting Exhibits**

- Exhibit I: Determination of the Indicated Loss Cost Level Change
- Exhibit II: Workers Compensation Loss Adjustment Expense
- Appendix A: Factors Underlying the Proposed Loss Cost Level Change
- Appendix B: Calculations Underlying the Loss Cost Change by Classification
- Appendix C: Memoranda for Laws and Assessments
- Appendix D: Determination of Assigned Risk Rates



## Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

### Exhibit I – Determination of Indicated Loss Cost Level Change

NCCI uses the following general methodology to determine the indicated change based on experience, trend, and benefits for each of the policy years in the experience period:

1. Standard earned premium at Designated Statistical Reporting (DSR) level is developed to ultimate and on-leveled to the current approved rate/loss cost level
2. Reported indemnity and medical losses are limited by a large loss threshold, developed to ultimate using limited development factors, and on-leveled to a common benefit level to yield adjusted limited losses
3. Limited indemnity and medical cost ratios excluding trend and benefits are calculated as adjusted losses (step 2) divided by premium available for benefit costs (step 1)
4. Trend factors are applied to the indemnity and medical cost ratios to reflect expected differences between the historical experience years and the effective period of the proposed filing
5. An excess provision is applied to adjust the limited cost ratios to an unlimited basis
6. A factor is applied to reflect the impact of proposed indemnity and medical benefit changes
7. The projected unlimited indemnity and medical cost ratios including benefit changes are added to yield the indicated change based on experience, trend, and benefits

The indicated change based on experience, trend, and benefits for this filing is calculated as the average of the indicated changes for each of the individual policy years in the experience period. Lastly, the impact of the change in loss-based expenses is applied. The detailed calculations can be found on the following pages.



## TENNESSEE

### EXHIBIT I

#### Determination of Indicated Loss Cost Level Change

##### Section A - Policy Year 2015 Experience

###### Premium:

|   |               |
|---|---------------|
| (1) Standard Earned Premium Developed to Ultimate (Appendix A-II) | \$586,254,981 |
| (2) Premium On-level Factor (Appendix A-I)                        | 0.656         |
| (3) Pure Premium Available for Benefit Costs = (1) x (2)          | \$384,583,268 |

###### Indemnity Benefit Cost:

|  |               |
|--|---------------|
| (4) Limited Indemnity Losses Developed to Ultimate (Appendix A-II)                 | \$114,024,390 |
| (5) Indemnity Loss On-level Factor (Appendix A-I)                                  | 1.010         |
| (6) Adjusted Limited Indemnity Losses = (4) x (5)                                  | \$115,164,634 |
| (7) Adjusted Limited Indemnity Cost Ratio excluding Trend and Benefits = (6) / (3) | 0.299         |
| (8) Factor to Reflect Indemnity Trend (Appendix A-III)                             | 0.834         |
| (9) Projected Limited Indemnity Cost Ratio = (7) x (8)                             | 0.249         |
| (10) Factor to Adjust Indemnity Cost Ratio to an Unlimited Basis (Appendix A-II)   | 1.011         |
| (11) Projected Indemnity Cost Ratio = (9) x (10)                                   | 0.252         |
| (12) Factor to Reflect Proposed Changes in Indemnity Benefits (Appendix C)         | 1.003         |
| (13) Projected Indemnity Cost Ratio including Benefit Changes = (11) x (12)        | 0.253         |

###### Medical Benefit Cost:

|  |               |
|--|---------------|
| (14) Limited Medical Losses Developed to Ultimate (Appendix A-II)                  | \$254,530,385 |
| (15) Medical Loss On-level Factor (Appendix A-I)                                   | 0.964         |
| (16) Adjusted Limited Medical Losses = (14) x (15)                                 | \$245,367,291 |
| (17) Adjusted Limited Medical Cost Ratio excluding Trend and Benefits = (16) / (3) | 0.638         |
| (18) Factor to Reflect Medical Trend (Appendix A-III)                              | 0.937         |
| (19) Projected Limited Medical Cost Ratio = (17) x (18)                            | 0.598         |
| (20) Factor to Adjust Medical Cost Ratio to an Unlimited Basis (Appendix A-II)     | 1.011         |
| (21) Projected Medical Cost Ratio = (19) x (20)                                    | 0.605         |
| (22) Factor to Reflect Proposed Changes in Medical Benefits (Appendix C)           | 1.006         |
| (23) Projected Medical Cost Ratio including Benefit Changes = (21) x (22)          | 0.609         |

###### Total Benefit Cost:

|   |       |
|---|-------|
| (24) Indicated Change Based on Experience, Trend and Benefits = (13) + (23) | 0.862 |
|---|-------|



## TENNESSEE

### EXHIBIT I

#### Determination of Indicated Loss Cost Level Change

##### Section B - Policy Year 2014 Experience

###### Premium:

|   |               |
|---|---------------|
| (1) Standard Earned Premium Developed to Ultimate (Appendix A-II) | \$598,951,623 |
| (2) Premium On-level Factor (Appendix A-I)                        | 0.600         |
| (3) Pure Premium Available for Benefit Costs = (1) x (2)          | \$359,370,974 |

###### Indemnity Benefit Cost:

|  |               |
|--|---------------|
| (4) Limited Indemnity Losses Developed to Ultimate (Appendix A-II)                 | \$120,682,340 |
| (5) Indemnity Loss On-level Factor (Appendix A-I)                                  | 0.979         |
| (6) Adjusted Limited Indemnity Losses = (4) x (5)                                  | \$118,148,011 |
| (7) Adjusted Limited Indemnity Cost Ratio excluding Trend and Benefits = (6) / (3) | 0.329         |
| (8) Factor to Reflect Indemnity Trend (Appendix A-III)                             | 0.788         |
| (9) Projected Limited Indemnity Cost Ratio = (7) x (8)                             | 0.259         |
| (10) Factor to Adjust Indemnity Cost Ratio to an Unlimited Basis (Appendix A-II)   | 1.011         |
| (11) Projected Indemnity Cost Ratio = (9) x (10)                                   | 0.262         |
| (12) Factor to Reflect Proposed Changes in Indemnity Benefits (Appendix C)         | 1.003         |
| (13) Projected Indemnity Cost Ratio including Benefit Changes = (11) x (12)        | 0.263         |

###### Medical Benefit Cost:

|  |               |
|--|---------------|
| (14) Limited Medical Losses Developed to Ultimate (Appendix A-II)                  | \$250,121,306 |
| (15) Medical Loss On-level Factor (Appendix A-I)                                   | 0.966         |
| (16) Adjusted Limited Medical Losses = (14) x (15)                                 | \$241,617,182 |
| (17) Adjusted Limited Medical Cost Ratio excluding Trend and Benefits = (16) / (3) | 0.672         |
| (18) Factor to Reflect Medical Trend (Appendix A-III)                              | 0.918         |
| (19) Projected Limited Medical Cost Ratio = (17) x (18)                            | 0.617         |
| (20) Factor to Adjust Medical Cost Ratio to an Unlimited Basis (Appendix A-II)     | 1.011         |
| (21) Projected Medical Cost Ratio = (19) x (20)                                    | 0.624         |
| (22) Factor to Reflect Proposed Changes in Medical Benefits (Appendix C)           | 1.006         |
| (23) Projected Medical Cost Ratio including Benefit Changes = (21) x (22)          | 0.628         |

###### Total Benefit Cost:

|   |       |
|---|-------|
| (24) Indicated Change Based on Experience, Trend and Benefits = (13) + (23) | 0.891 |
|---|-------|



## TENNESSEE

### EXHIBIT I

#### Determination of Indicated Loss Cost Level Change

##### Section C - Indicated Change Based on Experience, Trend, and Benefits

|   |       |
|---|-------|
| (1) Policy Year 2015 Indicated Change Based on Experience, Trend, and Benefits  | 0.862 |
| (2) Policy Year 2014 Indicated Change Based on Experience, Trend, and Benefits  | 0.891 |
| (3) Indicated Change Based on Experience, Trend, and Benefits = $[(1)+(2)] / 2$ | 0.877 |

##### Section D - Application of the Change in Loss-based Expenses

|  |       |
|--|-------|
| (1) Indicated Loss Cost Level Change   | 0.877 |
| (2) Effect of the Change in Loss-based Expenses (Exhibit II)                           | 0.997 |
| (3) Indicated Change Modified to Reflect the Change in Loss-based Expenses = (1) x (2) | 0.874 |

##### Section E - Distribution of Overall Loss Cost Level Change to Industry Groups

Industry Group Differentials (Appendix A-V):

|                   |       |
|-------------------|-------|
| Manufacturing     | 1.015 |
| Contracting       | 0.972 |
| Office & Clerical | 0.993 |
| Goods & Services  | 0.997 |
| Miscellaneous     | 1.014 |

Applying these industry group differentials to the final overall loss cost level change produces the changes in loss cost level proposed for each group as shown:

| Industry Group    | (1)<br>Final Overall<br>Loss Cost<br>Level Change | (2)<br>Industry<br>Group<br>Differential | (3) = (1) x (2)<br>Final Loss Cost<br>Level Change<br>by Industry Group |          |
|-------------------|---|--|---|----------|
| Manufacturing     | 0.874   | 1.015                                    | 0.887   | (-11.3%) |
| Contracting       | 0.874   | 0.972                                    | 0.850   | (-15.0%) |
| Office & Clerical | 0.874   | 0.993                                    | 0.868   | (-13.2%) |
| Goods & Services  | 0.874   | 0.997                                    | 0.871   | (-12.9%) |
| Miscellaneous     | 0.874   | 1.014                                    | 0.886   | (-11.4%) |
| Overall           | 0.874   | 1.000                                    | 0.874   | (-12.6%) |





**Exhibit II – Workers Compensation Loss Adjustment Expenses**

The proposed loss costs include a provision for loss adjustment expenses (LAE). LAE is included in the loss costs by using a ratio of loss adjustment expense dollars to loss dollars (called the LAE provision). These expenses are directly associated with the handling of workers compensation claims. The LAE provision is comprised of two components: Defense and Cost Containment Expenses (DCCE) and Adjusting and Other Expenses (AOE).

NCCI uses the following general methodology to determine the proposed LAE provision based on data for private carriers.

1. Using data obtained from the NCCI Call for Loss Adjustment Expense, accident year developed LAE ratios are calculated on a countrywide basis, including separate DCCE and AOE ratio components.
2. A Tennessee-to-countrywide DCCE relativity is selected based on NAIC Annual Statement data.
3. The Tennessee-specific DCCE ratio is calculated by multiplying the countrywide-selected DCCE ratio by the Tennessee-to-countrywide DCCE relativity.
4. Given the nature of AOE, it cannot be allocated to a specific claim, and hence cannot be accurately attributed to specific states. Therefore, the Tennessee-specific AOE ratio reflects the latest selected countrywide provision.

The calculation of the loss-based expense provision is shown on the following page.



## TENNESSEE

### EXHIBIT II

#### Workers Compensation Loss-based Expense Provision

##### Section A - Determination of Loss Adjustment Expense Provision

NCCI has computed the loss adjustment expense allowance on an accident year basis using data obtained from the NCCI Call for Loss Adjustment Expense. For this filing, NCCI proposes a 19.7% loss adjustment expense allowance as a percentage of incurred losses.

| Accident Year   | Accident Year Developed LAE Ratio | Accident Year Developed DCCE Ratio | Accident Year Developed AOE Ratio |
|---|-----------------------------------|------------------------------------|-----------------------------------|
| 2012  | 20.0%                             | 13.1%                              | 6.9%                              |
| 2013  | 20.6%                             | 13.2%                              | 7.4%                              |
| 2014  | 21.0%                             | 13.6%                              | 7.4%                              |
| 2015  | 20.5%                             | 13.2%                              | 7.3%                              |
| 2016  | 20.5%                             | 13.2%                              | 7.3%                              |
| Countrywide selected:                                 | 20.6%                             | 13.3%                              | 7.3%                              |
| <b>Tennessee selected:</b><br>(12.4% = 13.3% x 0.929) | <b>19.7%</b>                      | <b>12.4%</b>                       | <b>7.3%</b>                       |

##### Section B - Determination of Tennessee DCCE Relativity

|   |            |
|---|------------|
| (1a) Tennessee paid losses (in '000s)   | 1,199,278  |
| (1b) Tennessee paid DCCE (in '000s)     | 141,190    |
| (1c) Ratio (1b)/(1a)                    | 11.8%      |
| (2a) Countrywide paid losses (in '000s) | 70,418,167 |
| (2b) Countrywide paid DCCE (in '000s)   | 8,933,288  |
| (2c) Ratio (2b)/(2a)                    | 12.7%      |
| (3) Tennessee DCCE relativity (1c)/(2c) | 0.929      |

##### Section C - Proposed Change in Tennessee Loss Adjustment Expense Provision

|                                      |       |
|--------------------------------------|-------|
| (1) Current Tennessee LAE Provision  | 20.1% |
| (2) Proposed Tennessee LAE Provision | 19.7% |
| (3) Proposed Change in LAE Provision | 0.997 |
| = [1.0 + (2)] / [1.0 + (1)] - 1      | -0.3% |

##### Notes

NAIC Annual Statement data is used in the above calculations. The countrywide figures exclude state funds.



## Appendix A – Factors Underlying the Proposed Loss Cost Level Change

### Appendix A-I Determination of Policy Year On-level Factors

NCCI uses premium and loss on-level factors to adjust historical policy year experience to current loss cost/rate and benefit levels, respectively.

Premium on-level factors are adjustment factors that reflect the cumulative impact of all premium level changes that have occurred during and after the individual year being on-leveled. To calculate a weighted average, NCCI utilizes a monthly premium distribution for Tennessee based on an analysis of policies reported in the Unit Statistical Data, which was updated for this filing. Additional adjustments applied as part of the premium on-level factor calculation include:

- Adjustment for Expense Constant Removal: This factor removes premium collected via the charged expense constant.
- Adjustment for Expense Removal: This factor is applied to remove expenses from the reported assigned risk and voluntary DSR level premium totals—serving to make the separate market premiums more comparable.
- Uncollectable Premium Provision Adjustment to Gross Premium Factor – This factor is applied to the assigned risk market premium in states where it is necessary to account for the difference between gross premium as reported and the ultimate premium that is collected.
- Experience Rating Off-Balance Adjustment Factor: This factor reflects the relative difference between the average experience rating modification for the historical year being on-leveled and the average experience rating modification targeted in the filing.

Loss on-level factors are adjustment factors that reflect the cumulative impact of all benefit level changes that have occurred during and after the individual year of data being on-leveled.

Note: For NCCI ratemaking purposes, proposed benefit level changes that (i) do not impact the experience period of the filing and (ii) have not yet been approved are included in Exhibit I, rather than in the loss on-level calculation.



# TENNESSEE

## APPENDIX A-I

### Determination of Policy Year On-level Factors

#### Section A - Factor Adjusting 2015 Policy Year Assigned Risk Premium to Present Assigned Risk Level

|      |          | (1)               | (2)              | (3)    | (4)             | (5)                                       | (6)                                 | (7)                      | (8)                              | (9)                                       |
|------|----------|-------------------|------------------|--------|-----------------|---|-------------------------------------|--------------------------|----------------------------------|---|
|      | Date     | Rate Level Change | Cumulative Index | Weight | Product (2)x(3) | Adj. Factor Present Index/ Sum Column (4) | Adj. For Expense Constant Removal @ | Adj. For Expense Removal | UPP Adj. to Gross Premium Factor | Premium Adjustment Factor (5)x(6)x(7)x(8) |
| BOTH | 07/01/14 | Base              | 1.000            | 0.217  | 0.217           | 0.926                                     | 0.965                               | 0.632                    | 0.969                            | 0.547                                     |
| NR   | 03/01/15 | 0.930             | 0.930            | 0.783  | 0.728           |   |                                     |                          |                                  |   |
| NR   | 03/01/16 | 1.042             | 0.969            |        |                 |   |                                     |                          |                                  |   |
| NR   | 08/28/16 | 0.973             | 0.943            |        |                 |   |                                     |                          |                                  |   |
| NR   | 03/01/17 | 0.928^            | 0.875            |        |                 |   |                                     |                          |                                  |   |
|      |          |                   |                  |        | 0.945           |   |                                     |                          |                                  |   |

#### Section B - Factor Adjusting 2015 Policy Year Voluntary Premium to Present Voluntary Level

|      |          | (1)                    | (2)              | (3)    | (4)             | (5)                                       | (6)                                 | (7)                      | (8)                              | (9)                                       |
|------|----------|------------------------|------------------|--------|-----------------|---|-------------------------------------|--------------------------|----------------------------------|---|
|      | Date     | Loss Cost Level Change | Cumulative Index | Weight | Product (2)x(3) | Adj. Factor Present Index/ Sum Column (4) | Adj. For Expense Constant Removal @ | Adj. For Expense Removal | UPP Adj. to Gross Premium Factor | Premium Adjustment Factor (5)x(6)x(7)x(8) |
| BOTH | 07/01/14 | Base                   | 1.000            | 0.217  | 0.217           | 0.826                                     | 1.000                               | 0.833                    | 1.000                            | 0.688                                     |
| NR   | 03/01/15 | 0.918                  | 0.918            | 0.783  | 0.719           |   |                                     |                          |                                  |   |
| NR   | 03/01/16 | 0.991                  | 0.910            |        |                 |   |                                     |                          |                                  |   |
| NR   | 08/28/16 | 0.973                  | 0.885            |        |                 |   |                                     |                          |                                  |   |
| NR   | 03/01/17 | 0.874                  | 0.773            |        |                 |   |                                     |                          |                                  |   |
|      |          |                        |                  |        | 0.936           |   |                                     |                          |                                  |   |

#### Section C - Factor Adjusting 2015 Policy Year Assigned Risk Premium and Voluntary Premium to Present Statewide Level

|     |   |       |
|-----|---|-------|
| (1) | Assigned Risk Market Share PY 2015                            | 0.126 |
| (2) | Voluntary Market Share PY 2015                                | 0.874 |
| (3) | Assigned Risk Standard Premium Adjustment Factor (See Sec. A) | 0.547 |
| (4) | Voluntary Standard Premium Adjustment Factor (See Sec. B)     | 0.688 |
| (5) | Premium Adjustment Factor = [(1)x(3)]/1.359+(2)x(4) #         | 0.652 |
| (6) | Experience Rating Off-balance Adjustment Factor*              | 1.006 |
| (7) | Final Premium Adjustment Factor = (5)x(6)                     | 0.656 |

NR New and renewal business.

^ Combined impact of switching from tabular surcharge plan to ARAP(1.037) and assigned risk rate level change(0.893)

@ Eliminates premium derived from expense constants.

# Current premium index (assigned risk-to-voluntary) = 1.359

\* = 1.006 = 0.953 / 0.947 = (Targeted Off-balance) / (Off-balance for Policy Year 2015)



# TENNESSEE

## APPENDIX A-I

### Determination of Policy Year On-level Factors

#### Section D - Factor Adjusting 2015 Policy Year Indemnity Losses to Present Benefit Level

|          | (1)                  | (2)              | (3)    | (4)             | (5)                                       |
|----------|----------------------|------------------|--------|-----------------|---|
| Date     | Benefit Level Change | Cumulative Index | Weight | Product (2)x(3) | Adj. Factor Present Index/ Sum Column (4) |
| 01/01/15 | Base                 | 1.000            | 0.175  | 0.175           | 1.010                                     |
| 07/01/15 | 1.003                | 1.003            | 0.412  | 0.413           |   |
| 01/01/16 | 1.000                | 1.003            | 0.325  | 0.326           |   |
| 07/01/16 | 1.010                | 1.013            | 0.051  | 0.052           |   |
| 08/28/16 | 1.000                | 1.013            | 0.037  | 0.037           |   |
|          |                      |                  |        | 1.003           |   |

#### Section E - Factor Adjusting 2015 Policy Year Medical Losses to Present Benefit Level

|          | (1)                  | (2)              | (3)    | (4)             | (5)                                       |
|----------|----------------------|------------------|--------|-----------------|---|
| Date     | Benefit Level Change | Cumulative Index | Weight | Product (2)x(3) | Adj. Factor Present Index/ Sum Column (4) |
| 01/01/15 | Base                 | 1.000            | 0.175  | 0.175           | 0.964                                     |
| 07/01/15 | 1.000                | 1.000            | 0.412  | 0.412           |   |
| 01/01/16 | 1.001                | 1.001            | 0.325  | 0.325           |   |
| 07/01/16 | 1.000                | 1.001            | 0.051  | 0.051           |   |
| 08/28/16 | 0.962                | 0.963            | 0.037  | 0.036           |   |
|          |                      |                  |        | 0.999           |   |



# TENNESSEE

## APPENDIX A-I

### Determination of Policy Year On-level Factors

#### Section F - Factor Adjusting 2014 Policy Year Assigned Risk Premium to Present Assigned Risk Level

|               | (1)                     | (2)                 | (3)    | (4)                | (5)   | (6)  | (7)                            | (8)                                       | (9)  |
|---------------|-------------------------|---------------------|--------|--------------------|---|--|--------------------------------|---|--|
|               | Rate<br>Level<br>Change | Cumulative<br>Index | Weight | Product<br>(2)x(3) | Adj. Factor<br>Present Index/<br>Sum Column (4) | Adj. For<br>Expense<br>Constant<br>Removal @ | Adj. For<br>Expense<br>Removal | UPP Adj.<br>to Gross<br>Premium<br>Factor | Premium<br>Adjustment<br>Factor<br>(5)x(6)x(7)x(8) |
| NR 03/01/13   | Base                    | 1.000               | 0.104  | 0.104              | 0.856   | 0.968  | 0.632                          | 0.969                                     | 0.508  |
| NR 03/01/14   | 0.955                   | 0.955               | 0.071  | 0.068              |   |  |                                |   |  |
| BOTH 07/01/14 | 0.941                   | 0.941               | 0.113  | 0.106              |   |  |                                |   |  |
| BOTH 07/01/14 | 0.941                   | 0.899               | 0.712  | 0.640              |   |  |                                |   |  |
| NR 03/01/15   | 0.930                   | 0.836               |        |                    |   |  |                                |   |  |
| NR 03/01/16   | 1.042                   | 0.871               |        |                    |   |  |                                |   |  |
| NR 08/28/16   | 0.973                   | 0.847               |        |                    |   |  |                                |   |  |
| NR 03/01/17   | 0.928^                  | 0.786               |        |                    |   |  |                                |   |  |
|               |                         |                     |        | 0.918              |   |  |                                |   |  |

#### Section G - Factor Adjusting 2014 Policy Year Voluntary Premium to Present Voluntary Level

|               | (1)                          | (2)                 | (3)    | (4)                | (5)   | (6)  | (7)                            | (8)                                       | (9)  |
|---------------|------------------------------|---------------------|--------|--------------------|---|--|--------------------------------|---|--|
|               | Loss Cost<br>Level<br>Change | Cumulative<br>Index | Weight | Product<br>(2)x(3) | Adj. Factor<br>Present Index/<br>Sum Column (4) | Adj. For<br>Expense<br>Constant<br>Removal @ | Adj. For<br>Expense<br>Removal | UPP Adj.<br>to Gross<br>Premium<br>Factor | Premium<br>Adjustment<br>Factor<br>(5)x(6)x(7)x(8) |
| NR 03/01/13   | Base                         | 1.000               | 0.104  | 0.104              | 0.752   | 1.000  | 0.833                          | 1.000                                     | 0.626  |
| NR 03/01/14   | 0.931                        | 0.931               | 0.071  | 0.066              |   |  |                                |   |  |
| BOTH 07/01/14 | 0.941                        | 0.941               | 0.113  | 0.106              |   |  |                                |   |  |
| BOTH 07/01/14 | 0.941                        | 0.876               | 0.712  | 0.624              |   |  |                                |   |  |
| NR 03/01/15   | 0.918                        | 0.804               |        |                    |   |  |                                |   |  |
| NR 03/01/16   | 0.991                        | 0.797               |        |                    |   |  |                                |   |  |
| NR 08/28/16   | 0.973                        | 0.775               |        |                    |   |  |                                |   |  |
| NR 03/01/17   | 0.874                        | 0.677               |        |                    |   |  |                                |   |  |
|               |                              |                     |        | 0.900              |   |  |                                |   |  |

#### Section H - Factor Adjusting 2014 Policy Year Assigned Risk Premium and Voluntary Premium to Present Statewide Level

|   |       |
|---|-------|
| (1) Assigned Risk Market Share PY 2014                            | 0.122 |
| (2) Voluntary Market Share PY 2014                                | 0.878 |
| (3) Assigned Risk Standard Premium Adjustment Factor (See Sec. F) | 0.508 |
| (4) Voluntary Standard Premium Adjustment Factor (See Sec. G)     | 0.626 |
| (5) Premium Adjustment Factor = [(1)x(3)]/1.359+(2)x(4) #         | 0.596 |
| (6) Experience Rating Off-balance Adjustment Factor*              | 1.007 |
| (7) Final Premium Adjustment Factor = (5)x(6)                     | 0.600 |

NR New and renewal business.

^ Combined impact of switching from tabular surcharge plan to ARAP(1.037) and assigned risk rate level change (0.893)

@ Eliminates premium derived from expense constants.

# Current premium index (assigned risk-to-voluntary) = 1.359

\* = 1.007 = 0.953 / 0.946 = (Targeted Off-balance) / (Off-balance for Policy Year 2014)



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APPENDIX A-I

Determination of Policy Year On-level Factors

Section I - Factor Adjusting 2014 Policy Year Indemnity Losses to Present Benefit Level

|          | (1)                  | (2)              | (3)    | (4)             | (5)                                       |
|----------|----------------------|------------------|--------|-----------------|---|
| Date     | Benefit Level Change | Cumulative Index | Weight | Product (2)x(3) | Adj. Factor Present Index/ Sum Column (4) |
| 01/01/14 | Base                 | 1.000            | 0.175  | 0.175           | 0.979                                     |
| 07/01/14 | 0.837                | 0.837            | 0.413  | 0.346           |   |
| 01/01/15 | 1.000                | 0.837            | 0.325  | 0.272           |   |
| 07/01/15 | 1.003                | 0.840            | 0.087  | 0.073           |   |
| 01/01/16 | 1.000                | 0.840            |        |                 |   |
| 07/01/16 | 1.010                | 0.848            |        |                 |   |
| 08/28/16 | 1.000                | 0.848            |        |                 |   |
|          |                      |                  |        | 0.866           |   |

Section J - Factor Adjusting 2014 Policy Year Medical Losses to Present Benefit Level

|          | (1)                  | (2)              | (3)    | (4)             | (5)                                       |
|----------|----------------------|------------------|--------|-----------------|---|
| Date     | Benefit Level Change | Cumulative Index | Weight | Product (2)x(3) | Adj. Factor Present Index/ Sum Column (4) |
| 01/01/14 | Base                 | 1.000            | 0.175  | 0.175           | 0.966                                     |
| 07/01/14 | 1.000                | 1.000            | 0.413  | 0.413           |   |
| 01/01/15 | 1.005                | 1.005            | 0.325  | 0.327           |   |
| 07/01/15 | 1.000                | 1.005            | 0.087  | 0.087           |   |
| 01/01/16 | 1.001                | 1.006            |        |                 |   |
| 07/01/16 | 1.000                | 1.006            |        |                 |   |
| 08/28/16 | 0.962                | 0.968            |        |                 |   |
|          |                      |                  |        | 1.002           |   |



## Appendix A – Factors Underlying the Proposed Loss Cost Level Change

### Appendix A-II Determination of Premium and Losses Developed to an Ultimate Report

Development factors are used to project premium and limited losses to an ultimate report. In general, the ultimate development factors are based on a chain-ladder approach that utilizes average link ratios for several maturities and the application of a tail factor, as shown in Appendix A-II Sections A through J.

#### Limited Large Loss Methodology

In order to limit volatility on the loss cost/rate indications due to the impact of extraordinary large losses, a limited large loss methodology is used in Tennessee. A base threshold for the large loss limitation is determined by the volume of premium in the state as well as the number of years used in the experience period. The base threshold proposed in this filing is \$7,994,236, based on the volume of premium in policy years 2013 and 2014 underlying the currently approved filing that utilizes data valued as of 12/31/2015. The base threshold is detrended by policy year to reflect the inflationary impact on claim costs due to wage inflation. The wage index used as a basis for these calculations is the Tennessee average weekly wages from the Quarterly Census of Employment and Wages (QCEW). Detrended thresholds are used in the experience period, trend period, and loss development period. Indemnity and medical losses are limited at the detrended large loss threshold corresponding to their Policy Year, as shown in Appendix A-II Section L.

Limited indemnity and medical losses used to calculate the ultimate losses are shown in Appendix A-II Section A.

After developing limited indemnity and medical losses to an ultimate report, a statewide excess ratio at the base threshold is used to adjust the limited losses to an unlimited basis. The proposed excess ratio in this filing is 1.1%, as shown in Appendix A-II Section K.

#### Development Factors

For premium development, link ratios are used from 1st report through 5th report. It is assumed that no further development occurs after the 5th report.

For indemnity and medical loss development, link ratios calculated from limited losses are used from 1<sup>st</sup> report through the 19<sup>th</sup> report.

For indemnity and medical loss development past the 19<sup>th</sup> report, a “tail” factor is used to reflect all future expected emergence. The calculation of indemnity and medical paid + case 19<sup>th</sup>-to-ultimate tail factors utilize all available experience for the years prior to the tail attachment point. Tail factors are calculated for the most recent ten available policy years, each relying on losses in older policy years as well as a factor to adjust for the differences in the volume of losses between the policy years. Tail factors are calculated separately for indemnity and medical





**Appendix A – Factors Underlying the Proposed Loss Cost Level Change**

losses by comparing the changes in the volume of policy year losses that occur on policy years reported after a nineteenth report to the volume of policy year losses at the nineteenth report, along with the application of a growth adjustment factor.

Since unlimited losses are used for the tail factor, they are adjusted to a limited basis as shown in Appendix A-II Section H.



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### APPENDIX A-II

#### Determination of Premium and Losses Developed to an Ultimate Report

##### Section A - Premium and Loss Summary Valued as of 12/31/2016

###### Policy Year 2015

|  |               |
|--|---------------|
| (1) Standard Earned Premium  | \$582,179,723 |
| (2) Factor to Develop Premium to Ultimate  | 1.007         |
| (3) Standard Earned Premium Developed to Ultimate = (1)x(2)                        | \$586,254,981 |
| (4) Limited Indemnity Paid Losses  | \$47,853,229  |
| (5) Limited Indemnity Paid Development Factor to Ultimate                          | 2.354         |
| (6) Limited Indemnity Paid Losses Developed to Ultimate = (4)x(5)                  | \$112,646,501 |
| (7) Limited Indemnity Paid+Case Losses   | \$90,440,657  |
| (8) Limited Indemnity Paid+Case Development Factor to Ultimate                     | 1.276         |
| (9) Limited Indemnity Paid+Case Losses Developed to Ultimate = (7)x(8)             | \$115,402,278 |
| (10) Policy Year 2015 Limited Indemnity Losses Developed to Ultimate = [(6)+(9)]/2 | \$114,024,390 |
| (11) Limited Medical Paid Losses   | \$119,622,226 |
| (12) Limited Medical Paid Development Factor to Ultimate                           | 2.141         |
| (13) Limited Medical Paid Losses Developed to Ultimate = (11)x(12)                 | \$256,111,186 |
| (14) Limited Medical Paid+Case Losses  | \$189,475,344 |
| (15) Limited Medical Paid+Case Development Factor to Ultimate                      | 1.335         |
| (16) Limited Medical Paid+Case Losses Developed to Ultimate = (14)x(15)            | \$252,949,584 |
| (17) Policy Year 2015 Limited Medical Losses Developed to Ultimate = [(13)+(16)]/2 | \$254,530,385 |

###### Policy Year 2014

|  |               |
|--|---------------|
| (1) Standard Earned Premium  | \$598,951,623 |
| (2) Factor to Develop Premium to Ultimate  | 1.000         |
| (3) Standard Earned Premium Developed to Ultimate = (1)x(2)                        | \$598,951,623 |
| (4) Limited Indemnity Paid Losses  | \$81,304,589  |
| (5) Limited Indemnity Paid Development Factor to Ultimate                          | 1.488         |
| (6) Limited Indemnity Paid Losses Developed to Ultimate = (4)x(5)                  | \$120,981,228 |
| (7) Limited Indemnity Paid+Case Losses   | \$107,102,714 |
| (8) Limited Indemnity Paid+Case Development Factor to Ultimate                     | 1.124         |
| (9) Limited Indemnity Paid+Case Losses Developed to Ultimate = (7)x(8)             | \$120,383,451 |
| (10) Policy Year 2014 Limited Indemnity Losses Developed to Ultimate = [(6)+(9)]/2 | \$120,682,340 |
| (11) Limited Medical Paid Losses   | \$146,146,568 |
| (12) Limited Medical Paid Development Factor to Ultimate                           | 1.748         |
| (13) Limited Medical Paid Losses Developed to Ultimate = (11)x(12)                 | \$255,464,201 |
| (14) Limited Medical Paid+Case Losses  | \$186,426,817 |
| (15) Limited Medical Paid+Case Development Factor to Ultimate                      | 1.313         |
| (16) Limited Medical Paid+Case Losses Developed to Ultimate = (14)x(15)            | \$244,778,411 |
| (17) Policy Year 2014 Limited Medical Losses Developed to Ultimate = [(13)+(16)]/2 | \$250,121,306 |



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### APPENDIX A-II

#### Determination of Premium and Losses Developed to an Ultimate Report

##### Section B - Premium Development Factors

| <u>Policy<br/>Year</u> | <u>1st/2nd</u> | <u>Policy<br/>Year</u> | <u>2nd/3rd</u> | <u>Policy<br/>Year</u> | <u>3rd/4th</u> | <u>Policy<br/>Year</u> | <u>4th/5th</u> |
|------------------------|----------------|------------------------|----------------|------------------------|----------------|------------------------|----------------|
| 2012                   | 1.006          | 2011                   | 1.000          | 2010                   | 1.000          | 2009                   | 1.000          |
| 2013                   | 1.005          | 2012                   | 0.999          | 2011                   | 1.000          | 2010                   | 1.000          |
| 2014                   | 1.011          | 2013                   | 1.000          | 2012                   | 1.000          | 2011                   | 1.000          |
| Average                | 1.007          | Average                | 1.000          | Average                | 1.000          | Average                | 1.000          |

##### Summary of Premium Development Factors

| <u>1st/5th</u> | <u>2nd/5th</u> | <u>3rd/5th</u> | <u>4th/5th</u> |
|----------------|----------------|----------------|----------------|
| 1.007          | 1.000          | 1.000          | 1.000          |



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## APPENDIX A-II

### Determination of Premium and Losses Developed to an Ultimate Report

#### Section C - Limited Indemnity Paid Loss Development Factors

| <u>Policy Year</u> | <u>1st/2nd</u>   | <u>Policy Year</u> | <u>2nd/3rd</u>   | <u>Policy Year</u> | <u>3rd/4th</u>   | <u>Policy Year</u> | <u>4th/5th</u>   |
|--------------------|------------------|--------------------|------------------|--------------------|------------------|--------------------|------------------|
| 2013               | 1.636            | 2012               | 1.215            | 2011               | 1.104            | 2010               | 1.038            |
| 2014               | 1.527            | 2013               | 1.216            | 2012               | 1.080            | 2011               | 1.043            |
| Average            | 1.582            | Average            | 1.216            | Average            | 1.092            | Average            | 1.041            |
| <u>Policy Year</u> | <u>5th/6th</u>   | <u>Policy Year</u> | <u>6th/7th</u>   | <u>Policy Year</u> | <u>7th/8th</u>   | <u>Policy Year</u> | <u>8th/9th</u>   |
| 2009               | 1.025            | 2008               | 1.013            | 2007               | 1.011            | 2006               | 1.004            |
| 2010               | 1.019            | 2009               | 1.016            | 2008               | 1.009            | 2007               | 1.003            |
| Average            | 1.022            | Average            | 1.015            | Average            | 1.010            | Average            | 1.004            |
| <u>Policy Year</u> | <u>9th/10th</u>  | <u>Policy Year</u> | <u>10th/11th</u> | <u>Policy Year</u> | <u>11th/12th</u> | <u>Policy Year</u> | <u>12th/13th</u> |
| 2005               | 1.004            | 2004               | 1.003            | 2003               | 1.001            | 2002               | 1.003            |
| 2006               | 1.003            | 2005               | 1.002            | 2004               | 1.004            | 2003               | 1.001            |
| Average            | 1.004            | Average            | 1.003            | Average            | 1.003            | Average            | 1.002            |
| <u>Policy Year</u> | <u>13th/14th</u> | <u>Policy Year</u> | <u>14th/15th</u> | <u>Policy Year</u> | <u>15th/16th</u> | <u>Policy Year</u> | <u>16th/17th</u> |
| 2001               | 1.001            | 2000               | 1.001            | 1999               | 1.001            | 1998               | 1.000            |
| 2002               | 0.999            | 2001               | 1.001            | 2000               | 1.001            | 1999               | 1.000            |
| Average            | 1.000            | Average            | 1.001            | Average            | 1.001            | Average            | 1.000            |
| <u>Policy Year</u> | <u>17th/18th</u> | <u>Policy Year</u> | <u>18th/19th</u> |                    |                  |                    |                  |
| 1997               | 1.001            | 1996               | 1.001            |                    |                  |                    |                  |
| 1998               | 1.000            | 1997               | 1.001            |                    |                  |                    |                  |
| Average            | 1.001            | Average            | 1.001            |                    |                  |                    |                  |



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## APPENDIX A-II

### Determination of Premium and Losses Developed to an Ultimate Report

#### Section D - Limited Medical Paid Loss Development Factors

| <u>Policy Year</u> | <u>1st/2nd</u>   | <u>Policy Year</u> | <u>2nd/3rd</u>   | <u>Policy Year</u> | <u>3rd/4th</u>   | <u>Policy Year</u> | <u>4th/5th</u>   |
|--------------------|------------------|--------------------|------------------|--------------------|------------------|--------------------|------------------|
| 2013               | 1.221            | 2012               | 1.070            | 2011               | 1.047            | 2010               | 1.036            |
| 2014               | 1.229            | 2013               | 1.073            | 2012               | 1.037            | 2011               | 1.027            |
| Average            | 1.225            | Average            | 1.072            | Average            | 1.042            | Average            | 1.032            |
| <u>Policy Year</u> | <u>5th/6th</u>   | <u>Policy Year</u> | <u>6th/7th</u>   | <u>Policy Year</u> | <u>7th/8th</u>   | <u>Policy Year</u> | <u>8th/9th</u>   |
| 2009               | 1.037            | 2008               | 1.044            | 2007               | 1.040            | 2006               | 1.033            |
| 2010               | 1.035            | 2009               | 1.028            | 2008               | 1.027            | 2007               | 1.023            |
| Average            | 1.036            | Average            | 1.036            | Average            | 1.034            | Average            | 1.028            |
| <u>Policy Year</u> | <u>9th/10th</u>  | <u>Policy Year</u> | <u>10th/11th</u> | <u>Policy Year</u> | <u>11th/12th</u> | <u>Policy Year</u> | <u>12th/13th</u> |
| 2005               | 1.023            | 2004               | 1.021            | 2003               | 1.014            | 2002               | 1.021            |
| 2006               | 1.021            | 2005               | 1.024            | 2004               | 1.016            | 2003               | 1.017            |
| Average            | 1.022            | Average            | 1.023            | Average            | 1.015            | Average            | 1.019            |
| <u>Policy Year</u> | <u>13th/14th</u> | <u>Policy Year</u> | <u>14th/15th</u> | <u>Policy Year</u> | <u>15th/16th</u> | <u>Policy Year</u> | <u>16th/17th</u> |
| 2001               | 1.010            | 2000               | 1.011            | 1999               | 1.009            | 1998               | 1.013            |
| 2002               | 1.005            | 2001               | 1.009            | 2000               | 1.008            | 1999               | 1.011            |
| Average            | 1.008            | Average            | 1.010            | Average            | 1.009            | Average            | 1.012            |
| <u>Policy Year</u> | <u>17th/18th</u> | <u>Policy Year</u> | <u>18th/19th</u> |                    |                  |                    |                  |
| 1997               | 1.010            | 1996               | 1.018            |                    |                  |                    |                  |
| 1998               | 1.010            | 1997               | 1.009            |                    |                  |                    |                  |
| Average            | 1.010            | Average            | 1.014            |                    |                  |                    |                  |



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## APPENDIX A-II

### Determination of Premium and Losses Developed to an Ultimate Report

#### Section E - Limited Indemnity Paid + Case Loss Development Factors

| Policy Year | <u>1st/2nd</u>   | Policy Year | <u>2nd/3rd</u>   | Policy Year | <u>3rd/4th</u>   | Policy Year | <u>4th/5th</u>   |
|-------------|------------------|-------------|------------------|-------------|------------------|-------------|------------------|
| 2010        | 1.202            | 2009        | 1.058            | 2008        | 1.036            | 2007        | 1.018            |
| 2011        | 1.158            | 2010        | 1.083            | 2009        | 1.027            | 2008        | 1.014            |
| 2012        | 1.152            | 2011        | 1.049            | 2010        | 1.025            | 2009        | 1.013            |
| 2013        | 1.102            | 2012        | 1.068            | 2011        | 1.025            | 2010        | 1.012            |
| 2014        | 1.061            | 2013        | 1.052            | 2012        | 1.015            | 2011        | 1.006            |
| Average     | 1.135            | Average     | 1.062            | Average     | 1.026            | Average     | 1.013            |
| Policy Year | <u>5th/6th</u>   | Policy Year | <u>6th/7th</u>   | Policy Year | <u>7th/8th</u>   | Policy Year | <u>8th/9th</u>   |
| 2006        | 1.003            | 2005        | 1.005            | 2004        | 1.002            | 2003        | 1.002            |
| 2007        | 0.999            | 2006        | 1.006            | 2005        | 1.005            | 2004        | 1.009            |
| 2008        | 1.003            | 2007        | 1.009            | 2006        | 1.001            | 2005        | 1.005            |
| 2009        | 1.010            | 2008        | 1.005            | 2007        | 1.004            | 2006        | 1.000            |
| 2010        | 1.004            | 2009        | 1.006            | 2008        | 1.002            | 2007        | 0.996            |
| Average     | 1.004            | Average     | 1.006            | Average     | 1.003            | Average     | 1.002            |
| Policy Year | <u>9th/10th</u>  | Policy Year | <u>10th/11th</u> | Policy Year | <u>11th/12th</u> | Policy Year | <u>12th/13th</u> |
| 2002        | 0.999            | 2001        | 0.999            | 2000        | 0.997            | 1999        | 1.001            |
| 2003        | 0.999            | 2002        | 0.999            | 2001        | 0.999            | 2000        | 0.999            |
| 2004        | 1.002            | 2003        | 1.000            | 2002        | 1.000            | 2001        | 1.001            |
| 2005        | 1.001            | 2004        | 1.000            | 2003        | 1.001            | 2002        | 0.999            |
| 2006        | 1.001            | 2005        | 1.001            | 2004        | 1.002            | 2003        | 1.000            |
| Average     | 1.000            | Average     | 1.000            | Average     | 1.000            | Average     | 1.000            |
| Policy Year | <u>13th/14th</u> | Policy Year | <u>14th/15th</u> | Policy Year | <u>15th/16th</u> | Policy Year | <u>16th/17th</u> |
| 1998        | 1.001            | 1997        | 1.001            | 1996        | 1.000            | 1995        | 1.002            |
| 1999        | 1.001            | 1998        | 0.999            | 1997        | 1.001            | 1996        | 0.997            |
| 2000        | 1.001            | 1999        | 1.000            | 1998        | 0.998            | 1997        | 1.003            |
| 2001        | 1.000            | 2000        | 1.002            | 1999        | 1.000            | 1998        | 0.999            |
| 2002        | 0.999            | 2001        | 1.000            | 2000        | 0.999            | 1999        | 1.000            |
| Average     | 1.000            | Average     | 1.000            | Average     | 1.000            | Average     | 1.000            |
| Policy Year | <u>17th/18th</u> | Policy Year | <u>18th/19th</u> |             |                  |             |                  |
| 1994        | 1.000            | 1993        | 1.000            |             |                  |             |                  |
| 1995        | 1.001            | 1994        | 1.000            |             |                  |             |                  |
| 1996        | 1.000            | 1995        | 1.003            |             |                  |             |                  |
| 1997        | 0.999            | 1996        | 0.999            |             |                  |             |                  |
| 1998        | 1.000            | 1997        | 1.001            |             |                  |             |                  |
| Average     | 1.000            | Average     | 1.001            |             |                  |             |                  |



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## APPENDIX A-II

### Determination of Premium and Losses Developed to an Ultimate Report

#### Section F - Limited Medical Paid + Case Loss Development Factors

| Policy Year   | <u>1st/2nd</u>   | Policy Year | <u>2nd/3rd</u>   | Policy Year | <u>3rd/4th</u>   | Policy Year | <u>4th/5th</u>   |
|---|------------------|-------------|------------------|-------------|------------------|-------------|------------------|
| 2010  | 1.058            | 2009        | 1.012            | 2008        | 1.045            | 2007        | 1.059            |
| 2011  | 1.037            | 2010        | 1.078            | 2009        | 1.041            | 2008        | 1.041            |
| 2012  | 1.029            | 2011        | 1.043            | 2010        | 1.059            | 2009        | 1.031            |
| 2013  | 0.955            | 2012        | 1.028            | 2011        | 1.037            | 2010        | 1.023            |
| 2014  | 0.986            | 2013        | 1.029            | 2012        | 1.017            | 2011        | 1.000            |
| Average*  | 1.017            | Average     | 1.038            | Average     | 1.040            | Average     | 1.031            |
| * Excludes the years with the lowest and highest factors. |                  |             |                  |             |                  |             |                  |
| Policy Year   | <u>5th/6th</u>   | Policy Year | <u>6th/7th</u>   | Policy Year | <u>7th/8th</u>   | Policy Year | <u>8th/9th</u>   |
| 2006  | 1.056            | 2005        | 1.033            | 2004        | 1.006            | 2003        | 1.021            |
| 2007  | 1.038            | 2006        | 1.028            | 2005        | 1.017            | 2004        | 1.015            |
| 2008  | 1.054            | 2007        | 1.040            | 2006        | 1.034            | 2005        | 1.034            |
| 2009  | 1.013            | 2008        | 1.029            | 2007        | 1.024            | 2006        | 1.000            |
| 2010  | 1.019            | 2009        | 1.014            | 2008        | 0.989            | 2007        | 1.023            |
| Average   | 1.036            | Average     | 1.029            | Average     | 1.014            | Average     | 1.019            |
| Policy Year   | <u>9th/10th</u>  | Policy Year | <u>10th/11th</u> | Policy Year | <u>11th/12th</u> | Policy Year | <u>12th/13th</u> |
| 2002  | 1.015            | 2001        | 1.000            | 2000        | 1.006            | 1999        | 1.008            |
| 2003  | 0.994            | 2002        | 0.989            | 2001        | 0.994            | 2000        | 1.011            |
| 2004  | 1.017            | 2003        | 1.011            | 2002        | 0.995            | 2001        | 1.017            |
| 2005  | 1.022            | 2004        | 1.008            | 2003        | 1.023            | 2002        | 1.006            |
| 2006  | 1.012            | 2005        | 1.000            | 2004        | 1.001            | 2003        | 0.998            |
| Average   | 1.012            | Average     | 1.002            | Average     | 1.004            | Average     | 1.008            |
| Policy Year   | <u>13th/14th</u> | Policy Year | <u>14th/15th</u> | Policy Year | <u>15th/16th</u> | Policy Year | <u>16th/17th</u> |
| 1998  | 1.018            | 1997        | 1.006            | 1996        | 0.989            | 1995        | 1.018            |
| 1999  | 1.000            | 1998        | 1.009            | 1997        | 1.006            | 1996        | 1.001            |
| 2000  | 1.015            | 1999        | 1.007            | 1998        | 1.001            | 1997        | 1.000            |
| 2001  | 1.018            | 2000        | 1.000            | 1999        | 1.003            | 1998        | 1.006            |
| 2002  | 1.002            | 2001        | 1.006            | 2000        | 0.997            | 1999        | 1.005            |
| Average   | 1.011            | Average     | 1.006            | Average     | 0.999            | Average     | 1.006            |
| Policy Year   | <u>17th/18th</u> | Policy Year | <u>18th/19th</u> |             |                  |             |                  |
| 1994  | 1.007            | 1993        | 0.967            |             |                  |             |                  |
| 1995  | 1.002            | 1994        | 1.013            |             |                  |             |                  |
| 1996  | 0.996            | 1995        | 1.006            |             |                  |             |                  |
| 1997  | 0.989            | 1996        | 0.992            |             |                  |             |                  |
| 1998  | 1.001            | 1997        | 1.006            |             |                  |             |                  |
| Average   | 0.999            | Average     | 0.997            |             |                  |             |                  |



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## APPENDIX A-II

### Determination of Premium and Losses Developed to an Ultimate Report

#### Section G - Determination of Policy Year Loss Development Factors (19th-to-Ultimate Report)

##### Indemnity Paid+Case Data for Matching Companies

| (1)<br>Policy<br>Year | (2)<br><u>Losses for Policy Year</u><br>19th Report | (3)<br><u>Losses for Policy Year</u><br>20th Report | (4)<br><u>Losses for All Prior Policy Years</u><br>Previous | (5)<br><u>Losses for All Prior Policy Years</u><br>Current | (6)<br>Factor to<br>Adjust Losses<br>for Prior Policy Years | (7)<br>Indicated<br>19th-to-Ult Development<br>for Policy Year |
|-----------------------|---|---|---|--|---|--|
| 1987                  | 168,528,560   | 168,659,604   | 1,038,268,681   | 1,039,114,928  | 0.460   | 1.012  |
| 1988                  | 199,316,668   | 199,528,480   | 1,161,239,240   | 1,162,372,220  | 0.434   | 1.014  |
| 1989                  | 213,445,957   | 213,457,838   | 1,397,647,429   | 1,397,200,057  | 0.463   | 0.996  |
| 1990                  | 225,878,047   | 225,912,249   | 1,555,373,043   | 1,555,226,004  | 0.495   | 0.999  |
| 1991                  | 216,974,067   | 217,008,426   | 1,768,789,305   | 1,769,290,269  | 0.591   | 1.004  |
| 1992                  | 187,255,580   | 187,154,996   | 1,986,228,385   | 1,985,318,508  | 0.770   | 0.993  |
| 1993                  | 158,868,560   | 158,863,379   | 2,172,422,665   | 2,173,312,271  | 0.990   | 1.006  |
| 1994                  | 144,789,155   | 144,813,818   | 2,329,107,595   | 2,329,292,246  | 1.146   | 1.001  |
| 1995                  | 125,356,885   | 125,212,112   | 2,465,552,482   | 2,465,751,190  | 1.373   | 1.000  |
| 1996                  | 113,254,864   | 113,321,178   | 2,588,593,729   | 2,588,832,333  | 1.540   | 1.002  |

Selected Indemnity 19th-to-Ultimate Loss Development Factor 1.003

##### Medical Paid+Case Data for Matching Companies

| (8)<br>Policy<br>Year | (9)<br><u>Losses for Policy Year</u><br>19th Report | (10)<br><u>Losses for Policy Year</u><br>20th Report | (11)<br><u>Losses for All Prior Policy Years</u><br>Previous | (12)<br><u>Losses for All Prior Policy Years</u><br>Current | (13)<br>Factor to<br>Adjust Losses<br>for Prior Policy Years | (14)<br>Indicated<br>19th-to-Ult Development<br>for Policy Year |
|-----------------------|---|--|--|---|--|---|
| 1987                  | 164,467,365   | 162,461,704  | 865,678,819  | 878,116,997   | 0.459  | 1.153   |
| 1988                  | 182,921,698   | 183,545,609  | 997,250,592  | 995,239,904   | 0.462  | 0.980   |
| 1989                  | 225,291,337   | 226,021,148  | 1,211,362,184  | 1,214,244,464   | 0.424  | 1.033   |
| 1990                  | 218,194,938   | 220,935,501  | 1,392,845,639  | 1,390,129,098   | 0.511  | 0.988   |
| 1991                  | 217,678,034   | 218,639,691  | 1,600,049,877  | 1,608,536,398   | 0.589  | 1.071   |
| 1992                  | 199,039,379   | 201,626,629  | 1,827,097,236  | 1,834,386,231   | 0.724  | 1.064   |
| 1993                  | 179,589,256   | 179,545,203  | 2,034,904,275  | 2,039,772,626   | 0.881  | 1.031   |
| 1994                  | 179,487,560   | 179,692,722  | 2,216,530,190  | 2,222,781,181   | 0.935  | 1.038   |
| 1995                  | 166,318,640   | 166,771,950  | 2,393,018,576  | 2,397,554,094   | 1.066  | 1.028   |
| 1996                  | 137,615,320   | 136,817,106  | 2,562,381,410  | 2,560,122,364   | 1.332  | 0.982   |

Selected Medical 19th-to-Ultimate Loss Development Factor 1.035

$$(7) = 1 + [(3)-(2) + ((5)-(4)) / (6)] / (2)$$

$$(14) = 1 + [(10)-(9) + ((12)-(11)) / (13)] / (9)$$

Columns (4) and (11) are valued as of the date at which the given policy year is at a 19th report.

Columns (5) and (12) are valued as of the date at which the given policy year is at a 20th report.





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### APPENDIX A-II

#### Determination of Premium and Losses Developed to an Ultimate Report

##### Section H - Derivation of Policy Year Limited 19th-to-Ultimate Loss Development Factors

| <u>Policy Year</u> | <u>Indemnity Paid-to-Paid + Case Ratio<br/>19th Report</u> | <u>Medical Paid-to-Paid + Case Ratio<br/>19th Report</u> |
|--------------------|--|--|
| 1993               | 0.998  | 0.963  |
| 1994               | 0.997  | 0.899  |
| 1995               | 0.984  | 0.876  |
| 1996               | 0.997  | 0.899  |
| 1997               | 0.993  | 0.883  |
| Selected           | 0.994  | 0.889  |

|  | <u>Indemnity</u> | <u>Medical</u> |
|--|------------------|----------------|
| (1) Paid+Case 19th-to-Ultimate Loss Development Factor (Section G)             | 1.003            | 1.035          |
| (2) Factor to Adjust 19th-to-Ultimate Development Factor to a Limited Basis    | 0.755            | 0.755          |
| (3) Limited Paid+Case 19th-to-Ultimate Loss Development Factor = [(1)-1]x(2)+1 | 1.002            | 1.026          |
| (4) Limited Paid-to-Paid+Case Ratio (Section H)                                | 0.994            | 0.889          |
| (5) Limited Paid 19th-to-Ultimate Loss Development Factor = (3) / (4)          | 1.008            | 1.154          |

##### Section I - Summary of Limited Paid Loss Development Factors

| <u>Report</u> | (1)<br><u>Indemnity Paid Loss Development<br/>to Next Report</u> | (2)<br><u>to Ultimate</u> | <u>Report</u> | (3)<br><u>Medical Paid Loss Development<br/>to Next Report</u> | (4)<br><u>to Ultimate</u> |
|---------------|--|---------------------------|---------------|--|---------------------------|
| 1st           | 1.582  | 2.354                     | 1st           | 1.225  | 2.141                     |
| 2nd           | 1.216  | 1.488                     | 2nd           | 1.072  | 1.748                     |
| 3rd           | 1.092  | 1.224                     | 3rd           | 1.042  | 1.631                     |
| 4th           | 1.041  | 1.121                     | 4th           | 1.032  | 1.565                     |
| 5th           | 1.022  | 1.077                     | 5th           | 1.036  | 1.516                     |
| 6th           | 1.015  | 1.054                     | 6th           | 1.036  | 1.463                     |
| 7th           | 1.010  | 1.038                     | 7th           | 1.034  | 1.412                     |
| 8th           | 1.004  | 1.028                     | 8th           | 1.028  | 1.366                     |
| 9th           | 1.004  | 1.024                     | 9th           | 1.022  | 1.329                     |
| 10th          | 1.003  | 1.020                     | 10th          | 1.023  | 1.300                     |
| 11th          | 1.003  | 1.017                     | 11th          | 1.015  | 1.271                     |
| 12th          | 1.002  | 1.014                     | 12th          | 1.019  | 1.252                     |
| 13th          | 1.000  | 1.012                     | 13th          | 1.008  | 1.229                     |
| 14th          | 1.001  | 1.012                     | 14th          | 1.010  | 1.219                     |
| 15th          | 1.001  | 1.011                     | 15th          | 1.009  | 1.207                     |
| 16th          | 1.000  | 1.010                     | 16th          | 1.012  | 1.196                     |
| 17th          | 1.001  | 1.010                     | 17th          | 1.010  | 1.182                     |
| 18th          | 1.001  | 1.009                     | 18th          | 1.014  | 1.170                     |
| 19th          |  | 1.008                     | 19th          |  | 1.154                     |

(2) = Cumulative upward product of column (1).

(4) = Cumulative upward product of column (3).



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## APPENDIX A-II

### Determination of Premium and Losses Developed to an Ultimate Report

#### Section J - Summary of Limited Paid+Case Loss Development Factors

| Report | (1)  | (2)         |
|--------|--|-------------|
|        | Indemnity Paid+Case Loss Development<br>to Next Report | to Ultimate |
| 1st    | 1.135  | 1.276       |
| 2nd    | 1.062  | 1.124       |
| 3rd    | 1.026  | 1.058       |
| 4th    | 1.013  | 1.031       |
| 5th    | 1.004  | 1.018       |
| 6th    | 1.006  | 1.014       |
| 7th    | 1.003  | 1.008       |
| 8th    | 1.002  | 1.005       |
| 9th    | 1.000  | 1.003       |
| 10th   | 1.000  | 1.003       |
| 11th   | 1.000  | 1.003       |
| 12th   | 1.000  | 1.003       |
| 13th   | 1.000  | 1.003       |
| 14th   | 1.000  | 1.003       |
| 15th   | 1.000  | 1.003       |
| 16th   | 1.000  | 1.003       |
| 17th   | 1.000  | 1.003       |
| 18th   | 1.001  | 1.003       |
| 19th   |  | 1.002       |

| Report | (3)  | (4)         |
|--------|--|-------------|
|        | Medical Paid+Case Loss Development<br>to Next Report | to Ultimate |
| 1st    | 1.017  | 1.335       |
| 2nd    | 1.038  | 1.313       |
| 3rd    | 1.040  | 1.265       |
| 4th    | 1.031  | 1.216       |
| 5th    | 1.036  | 1.179       |
| 6th    | 1.029  | 1.138       |
| 7th    | 1.014  | 1.106       |
| 8th    | 1.019  | 1.091       |
| 9th    | 1.012  | 1.071       |
| 10th   | 1.002  | 1.058       |
| 11th   | 1.004  | 1.056       |
| 12th   | 1.008  | 1.052       |
| 13th   | 1.011  | 1.044       |
| 14th   | 1.006  | 1.033       |
| 15th   | 0.999  | 1.027       |
| 16th   | 1.006  | 1.028       |
| 17th   | 0.999  | 1.022       |
| 18th   | 0.997  | 1.023       |
| 19th   |  | 1.026       |

(2) = Cumulative upward product of column (1).

(4) = Cumulative upward product of column (3).



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### APPENDIX A-II

#### Determination of Premium and Losses Developed to an Ultimate Report

##### Section K - Factor to Adjust Limited Losses to an Unlimited Basis

|  |           |
|--|-----------|
| (1) Threshold at the Midpoint of the Loss Cost Effective Period*                                       | 7,994,236 |
| (2) Statewide Excess Ratio for (1)   | 0.011     |
| (3) Market Share for Carriers Missing from Large Loss and Catastrophe Call                             | 0.000     |
| (4) Factor to Adjust Limited Losses to an Unlimited Basis = $1.0 / \{1.0 - [(2) \times (1.0 - (3))]\}$ | 1.011     |

##### Section L - Policy Year Large Loss Limits

| Experience<br>Year | Policy Year<br>Detrended<br>Limit |
|--------------------|-----------------------------------|
| 2015               | 7,074,509                         |
| 2014               | 6,881,888                         |
| 2013               | 6,691,574                         |
| 2012               | 6,624,722                         |
| 2011               | 6,479,685                         |
| 2010               | 6,302,541                         |
| 2009               | 6,120,897                         |
| 2008               | 6,010,109                         |
| 2007               | 5,916,131                         |
| 2006               | 5,724,973                         |
| 2005               | 5,478,290                         |
| 2004               | 5,279,958                         |
| 2003               | 5,097,594                         |
| 2002               | 4,923,474                         |
| 2001               | 4,773,489                         |
| 2000               | 4,629,960                         |
| 1999               | 4,475,688                         |
| 1998               | 4,315,996                         |
| 1997               | 4,136,745                         |
| 1996               | 3,936,487                         |
| 1995               | 3,765,197                         |
| 1994               | 3,616,369                         |
| 1993               | 3,495,903                         |

\* February 16, 2019 is the midpoint of the effective period for which the revised loss costs are being proposed.



## Appendix A – Factors Underlying the Proposed Loss Cost Level Change

### Appendix A-III Trend Factors

NCCI separately analyzes a measure of the number of workplace injuries (claim frequency) and the average indemnity and medical costs of each of these injuries (claim severity). Premium, lost-time claim counts, and losses used in these frequency and severity calculations are developed to ultimate and adjusted for changes in the level of workers' wages over time using the United States Bureau of Labor Statistics Quarterly Census of Employment and Wages for Tennessee. Note that medical-only claim counts are excluded from the claim frequency and severity calculations, but the losses associated with medical-only claims are included.

While claim frequency and average costs per case are reviewed separately, NCCI selects annual indemnity and medical loss ratio trend factors based on an analysis of historical indemnity and medical loss ratios, along with other pertinent considerations, including, but not limited to, changes in system benefits and administration, economic environment, credibility of state data, and prior trend approach and selection.

The lost-time claim frequency, average costs per case, and loss ratios for Policy Years 2001 through 2015 are shown in Appendix A-III, along with the impact of the trend selection for each policy year in the experience period. The trend lengths displayed in Section B(3) are calculated by comparing the average accident date for the effective period of the proposed loss costs to each of the policy years in the experience period. The average accident dates are based on a Tennessee distribution of policy writings by month and assume a uniform probability of loss over the coverage period.



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### APPENDIX A-III

#### Policy Year Trend Factors

##### Section A - Summary of Policy Year Data

| (1)         | (2)                        | (3)                           | (4)         | (5)                         | (6)         |
|-------------|----------------------------|-------------------------------|-------------|-----------------------------|-------------|
| Policy Year | Lost-Time Claim Frequency* | Indemnity Avg Cost Per Case*^ | Loss Ratio^ | Medical Avg Cost Per Case*^ | Loss Ratio^ |
| 2001        | 27.700                     | 23,836                        | 0.672       | 29,194                      | 0.820       |
| 2002        | 26.910                     | 22,688                        | 0.610       | 30,347                      | 0.818       |
| 2003        | 26.936                     | 23,309                        | 0.628       | 32,683                      | 0.881       |
| 2004        | 25.928                     | 22,691                        | 0.587       | 34,740                      | 0.903       |
| 2005        | 25.075                     | 21,718                        | 0.543       | 34,681                      | 0.868       |
| 2006        | 24.932                     | 23,024                        | 0.576       | 34,912                      | 0.880       |
| 2007        | 24.701                     | 21,873                        | 0.543       | 37,295                      | 0.925       |
| 2008        | 23.473                     | 21,262                        | 0.498       | 35,379                      | 0.832       |
| 2009        | 24.394                     | 20,464                        | 0.499       | 36,406                      | 0.888       |
| 2010        | 26.040                     | 18,747                        | 0.488       | 32,221                      | 0.839       |
| 2011        | 23.492                     | 17,992                        | 0.423       | 30,939                      | 0.727       |
| 2012        | 22.840                     | 17,454                        | 0.399       | 33,246                      | 0.759       |
| 2013        | 21.075                     | 16,927                        | 0.357       | 33,994                      | 0.717       |
| 2014        | 20.448                     | 16,067                        | 0.329       | 32,869                      | 0.672       |
| 2015        | 18.631                     | 16,075                        | 0.299       | 34,249                      | 0.638       |

\* Figures have been adjusted to the common wage level.

^ Based on an average of paid and paid+case losses.

##### Section B - Summary of Annual Trend Factors

|  | Indemnity        | Medical        |
|--|------------------|----------------|
| (1) Current Approved Annual Loss Ratio Trend Factor                                      | 0.950            | 0.985          |
| (2) Selected Annual Loss Ratio Trend Factor  | <b>0.945</b>     | <b>0.980</b>   |
| (3) Length of Trend Period from Midpoint of Policy Year to Midpoint of Effective Period: |                  |                |
|  | <u>Years</u>     |                |
| Policy Year 2014   | 4.217            |                |
| Policy Year 2015   | 3.217            |                |
| (4) Trend Factor Applied to Experience Year = (2) ^ (3)                                  |                  |                |
|  | <u>Indemnity</u> | <u>Medical</u> |
| Policy Year 2014   | 0.788            | 0.918          |
| Policy Year 2015   | 0.834            | 0.937          |



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### APPENDIX A-IV

#### Derivation of Industry Group Differentials

Industry group differentials are used to more equitably distribute the overall loss cost level change based on the individual experience of each industry group. The payroll, losses and claim counts used in the calculations below are from NCCI's Workers Compensation Statistical Plan (WCSP) data.

#### I. Expected Losses

The current expected losses (columns (1) and (2)) are the payroll extended by the pure premiums underlying the latest approved loss costs. The proposed expected losses (3) are the current expected losses adjusted to the proposed level. These adjustments include the proposed experience, trend, benefit and, if applicable, loss-based expense changes as well as any miscellaneous premium adjustments.

| Industry Group    | (1)<br>Latest Year<br>Current Expected<br>Losses Prior to<br>Adjustment for<br>Change in<br>Off-Balance | (2)<br>Five Year<br>Current Expected<br>Losses Prior to<br>Adjustment for<br>Change in<br>Off-Balance | (3)<br>Five Year<br>Proposed Expected<br>Losses Prior to<br>Adjustment for<br>Change in<br>Off-Balance | (4)<br>Current<br>Ratio of<br>Manual to<br>Standard<br>Premium | (5)<br>Proposed<br>Ratio of<br>Manual to<br>Standard<br>Premium |
|-------------------|---|---|--|--|---|
| Manufacturing     | 196,668,053   | 874,580,247   | 765,291,630  | 1.124  | 1.152   |
| Contracting       | 149,534,707   | 656,291,402   | 574,268,734  | 1.112  | 1.114   |
| Office & Clerical | 85,562,584  | 384,077,036   | 336,116,809  | 1.091  | 1.106   |
| Goods & Services  | 247,467,053   | 1,115,131,088   | 975,922,291  | 1.018  | 1.033   |
| Miscellaneous     | 190,655,100   | 881,741,766   | 771,456,563  | 1.063  | 1.068   |
| Statewide         | 869,887,496   | 3,911,821,539   | 3,423,056,027  |  |   |

| Industry Group    | (6)<br>Latest Year<br>Current Expected<br>Losses Adjusted<br>for Change in<br>Off-Balance<br>(1)x(4)/(5) | (7)<br>Five Year<br>Current Expected<br>Losses Adjusted<br>for Change in<br>Off-Balance<br>(2)x(4)/(5) | (8)<br>Five Year<br>Proposed Expected<br>Losses Adjusted<br>for Change in<br>Off-Balance<br>(3)x(4)/(5) | (9)<br>Current/<br>Proposed<br>(7)/(8) | (10)<br>Adjustment to<br>Proposed for<br>Current<br>Relativity<br>(9)IG/(9)SW |
|-------------------|--|--|---|--|---|
| Manufacturing     | 191,887,927  | 853,323,088  | 746,690,792   | 1.143                                  | 1.000   |
| Contracting       | 149,266,242  | 655,113,141  | 573,237,731   | 1.143                                  | 1.000   |
| Office & Clerical | 84,402,151   | 378,868,034  | 331,558,263   | 1.143                                  | 1.000   |
| Goods & Services  | 243,873,630  | 1,098,938,478  | 961,751,106   | 1.143                                  | 1.000   |
| Miscellaneous     | 189,762,520  | 877,613,762  | 767,844,875   | 1.143                                  | 1.000   |
| Statewide         | 859,192,470  | 3,863,856,503  | 3,381,082,767   | 1.143                                  |   |



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### APPENDIX A-IV

#### II. Industry Group Differentials

To calculate the converted indicated balanced losses (11) the reported losses are limited to \$500,000 for a single claim occurrence and \$1,500,000 for each multiple claim occurrence. After the application of limited development, trend and benefit factors, the limited losses are brought to an unlimited level through the application of the expected excess provision. The proposed experience change, applicable loss-based expenses and any miscellaneous premium adjustments are applied to calculate the indicated losses. These indicated losses are then balanced to the expected losses using the factors shown in Appendix B-I, Section A-3.

| Industry Group    | (11)<br>Converted<br>Indicated<br>Balanced Losses | (12)<br>Indicated/<br>Expected Ratio<br>(11)/[(8)x(10)] | (13)<br>Indicated<br>Differential<br>(12)IG/(12)SW | (14)<br>Lost-Time<br>Claim Counts |
|-------------------|---|---|--|-----------------------------------|
| Manufacturing     | 756,893,043                                       | 1.014   | 1.016  | 17,448                            |
| Contracting       | 553,130,369                                       | 0.965   | 0.967  | 8,035                             |
| Office & Clerical | 328,239,829                                       | 0.990   | 0.992  | 6,811                             |
| Goods & Services  | 957,450,971                                       | 0.996   | 0.998  | 25,706                            |
| Miscellaneous     | 777,846,493                                       | 1.013   | 1.015  | 15,137                            |
| Statewide         | 3,373,560,705                                     | 0.998   |  |                                   |

| Industry Group    | (15)<br>Full Credibility<br>Standard<br>for Lost-Time<br>Claim Counts | (16)<br>Credibility<br>Minimum of<br>1.000 and<br>((14)/(15))^0.5 | (17)<br>Credibility Weighted<br>Indicated/Expected<br>Ratio<br>[(16)IGx(12)IG] +<br>[1-(16)IG]x(12)SW* | (18)<br>Final<br>Industry Group<br>Differential<br>(17)IG/(17)SW |
|-------------------|---|---|--|--|
| Manufacturing     | 12,000  | 1.00  | 1.014  | 1.015  |
| Contracting       | 12,000  | 0.82  | 0.971  | 0.972  |
| Office & Clerical | 12,000  | 0.75  | 0.992  | 0.993  |
| Goods & Services  | 12,000  | 1.00  | 0.996  | 0.997  |
| Miscellaneous     | 12,000  | 1.00  | 1.013  | 1.014  |
| Statewide         |   |   | 0.999  | 1.000  |

\*Statewide ratio (column 17) =  $\Sigma_{IG}[(6)x(17)] \div \Sigma_{IG}(6)$



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Appendix B – Calculations Underlying the Loss Cost Change by Classification

NCCI separately determines voluntary loss costs for each workers compensation classification. The proposed change from the current loss cost will vary depending on the classification. The following are the general steps utilized to determine the individual classification loss costs:

1. Calculate industry group differentials, which are used to more equitably distribute the proposed overall average loss cost level change based on the individual experience of each industry group
2. For each classification, determine the indicated pure premiums based on the most recently-available five policy periods of Tennessee payroll and loss experience
3. Indicated pure premiums are credibility-weighted with present on rate level pure premiums and national pure premiums to generate derived by formula pure premiums
4. Final adjustments include the application of a test correction factor, the ratio of manual-to-standard premium, and swing limits.





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### APPENDIX B-I

#### Distribution of Loss Cost Level Change to Occupational Classification

After determining the required changes in the overall loss cost level for the state and by industry group, the next step in the ratemaking procedure is to distribute these changes among the various occupational classifications. In order to do this, the pure premiums by classification must be adjusted, by policy period, industry group, or on an overall basis, to incorporate the changes proposed in the filing. There are three sets of pure premiums for each classification: indicated, present on rate level, and national pure premiums.

#### Section A – Calculation of Indicated Pure Premiums

The indicated pure premiums are calculated from the payroll and loss data reported, by class code and policy period, in the Workers Compensation Statistical Plan (WCSP) for the latest available five policy periods. Various adjustments are made to these pure premiums to put them at the level proposed in this filing (Sections A-1 to A-3).

#### Section A-1 – Calculation of Primary Conversion Factors

##### 1. Limited Loss Development Factors

The following factors are applied to develop the losses from first through fifth report to an ultimate basis.

| Policy Period | Indemnity         |                       | Medical           |                       |
|---------------|-------------------|-----------------------|-------------------|-----------------------|
|               | Likely-to-Develop | Not-Likely-to-Develop | Likely-to-Develop | Not-Likely-to-Develop |
| 6/10-5/11     | 1.023             | 1.013                 | 1.345             | 1.079                 |
| 6/11-5/12     | 1.039             | 1.027                 | 1.430             | 1.104                 |
| 6/12-5/13     | 1.081             | 1.056                 | 1.537             | 1.128                 |
| 6/13-5/14     | 1.188             | 1.114                 | 1.661             | 1.149                 |
| 6/14-5/15     | 1.540             | 1.251                 | 1.817             | 1.146                 |

##### 2. Factors to Adjust to the Proposed Trend Level

The proposed trend factors are applied to adjust the losses to the proposed level.

| Policy Period | Indemnity | Medical |
|---------------|-----------|---------|
| 6/10-5/11     | 0.645     | 0.855   |
| 6/11-5/12     | 0.683     | 0.873   |
| 6/12-5/13     | 0.723     | 0.890   |
| 6/13-5/14     | 0.765     | 0.909   |
| 6/14-5/15     | 0.809     | 0.927   |

##### 3. Factors to Adjust to the July 1, 2017 Benefit Level

The following factors are applied to adjust the losses to the proposed benefit level.

| Policy Period | Fatal | Permanent Total (P.T.) | Permanent Partial (P.P.) | Temporary Total (T.T.) | Medical |
|---------------|-------|------------------------|--------------------------|------------------------|---------|
| 6/10-5/11     | 1.253 | 1.042                  | 0.794                    | 1.033                  | 0.907   |
| 6/11-5/12     | 1.226 | 1.033                  | 0.787                    | 1.027                  | 0.932   |
| 6/12-5/13     | 1.200 | 1.026                  | 0.781                    | 1.021                  | 0.972   |
| 6/13-5/14     | 1.130 | 1.018                  | 0.855                    | 1.015                  | 0.973   |
| 6/14-5/15     | 1.059 | 1.015                  | 1.012                    | 1.012                  | 0.970   |



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### APPENDIX B-I

#### 4. Primary Conversion Factors: Indicated Pure Premiums

The factors above, contained within Section A-1, are combined multiplicatively, resulting in the following factors for the Likely-to-Develop (L) and Not-Likely-to-Develop (NL) groupings.

| Policy Period | Fatal (L) | Fatal (NL) | P.T.* | P.P. (L) | P.P. (NL) | T.T. (L) | T.T. (NL) | Medical (L) | Medical (NL) |
|---------------|-----------|------------|-------|----------|-----------|----------|-----------|-------------|--------------|
| 6/10-5/11     | 0.827     | 0.819      | 0.688 | 0.524    | 0.519     | 0.682    | 0.675     | 1.043       | 0.837        |
| 6/11-5/12     | 0.870     | 0.860      | 0.733 | 0.558    | 0.552     | 0.729    | 0.720     | 1.163       | 0.898        |
| 6/12-5/13     | 0.938     | 0.916      | 0.802 | 0.610    | 0.596     | 0.798    | 0.780     | 1.330       | 0.976        |
| 6/13-5/14     | 1.027     | 0.963      | 0.925 | 0.777    | 0.729     | 0.922    | 0.865     | 1.469       | 1.016        |
| 6/14-5/15     | 1.319     | 1.072      | 1.265 | 1.261    | 1.024     | 1.261    | 1.024     | 1.634       | 1.030        |

\* Permanent total losses are always assigned to the Likely-to-Develop grouping.

#### Section A-2 – Expected Excess Provision and Redistribution

After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of excess loss factors by hazard group. These factors are shown below.

| Hazard Group                       | A     | B     | C     | D     | E     | F     | G     |
|------------------------------------|-------|-------|-------|-------|-------|-------|-------|
| (1)<br>Excess Ratios               | 0.075 | 0.107 | 0.128 | 0.152 | 0.192 | 0.219 | 0.276 |
| (2)<br>Excess Factors<br>1/(1-(1)) | 1.081 | 1.120 | 1.147 | 1.179 | 1.238 | 1.280 | 1.381 |

As the excess loss factors are on a combined (indemnity and medical) basis, a portion (40%) of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses. Since a portion of the expected excess losses are redistributed in an additive manner, the expected excess factors shown above cannot be combined multiplicatively with either the primary or secondary loss conversion factors.



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### APPENDIX B-I

#### Section A-3 – Calculation of Secondary Conversion Factors

##### 1. Factors to Adjust for Proposed Industry Group Differentials

The following factors are applied to adjust the indicated industry group differentials for the effects of credibility weighting the industry group differentials and weighting the differentials by the latest year expected losses.

|                              | Manufacturing | Contracting | Office and Clerical | Goods and Services | Miscellaneous |
|------------------------------|---------------|-------------|---------------------|--------------------|---------------|
| (1) Indicated Differentials* | 1.016         | 0.967       | 0.992               | 0.998              | 1.015         |
| (2) Final Differentials**    | 1.015         | 0.972       | 0.993               | 0.997              | 1.014         |
| (3) Adjustment (2)/(1)       | 0.999         | 1.005       | 1.001               | 0.999              | 0.999         |

\*See Appendix A-IV, column (13).

\*\*See Appendix A-IV, column (18).

##### 2. Factors to Balance Indicated to Expected Losses

The expected losses are calculated as the pure premium underlying the current loss costs, adjusted to the proposed level and adjusted for the Experience Rating Plan off-balance. The indicated losses are balanced to the expected losses by applying the following factors.

| Policy Period | (1)<br>Adjustment of<br>Indicated Losses<br>to Pure Premium<br>at Proposed<br>Level | (2)<br>Current Ratio of<br>Manual to<br>Standard<br>Premium | (3)<br>Proposed Ratio of<br>Manual to<br>Standard<br>Premium | (4)<br>Off-balance<br>Adjustment<br>(2)/(3) | (5)<br>Balancing<br>Indicated to<br>Expected Losses<br>(1)x(4) |
|---------------|---|---|--|---|--|
| 6/10-5/11     | 1.010   | 1.074   | 1.056  | 1.017                                       | 1.027  |
| 6/11-5/12     | 1.035   | 1.075   | 1.066  | 1.008                                       | 1.043  |
| 6/12-5/13     | 1.034   | 1.074   | 1.088  | 0.987                                       | 1.021  |
| 6/13-5/14     | 1.085   | 1.075   | 1.111  | 0.968                                       | 1.050  |
| 6/14-5/15     | 1.140   | 1.075   | 1.126  | 0.955                                       | 1.089  |

##### 3. Adjustment for Experience Change

A factor of 0.890 is applied to adjust for the experience change in the proposed loss cost level.

##### 4. Factor to Reflect the Proposed Loss-Based Expense Provisions

A factor of 1.197 is applied to include the proposed loss-based expense provisions.

##### 5. Secondary Conversion Factors: Indicated Pure Premiums

The factors above, contained within section A-3, are combined multiplicatively, resulting in the following factors:

| Policy Period | Manufacturing | Contracting | Office and Clerical | Goods and Services | Miscellaneous |
|---------------|---------------|-------------|---------------------|--------------------|---------------|
| 6/10-5/11     | 1.093         | 1.100       | 1.095               | 1.093              | 1.093         |
| 6/11-5/12     | 1.110         | 1.117       | 1.112               | 1.110              | 1.110         |
| 6/12-5/13     | 1.087         | 1.093       | 1.089               | 1.087              | 1.087         |
| 6/13-5/14     | 1.117         | 1.124       | 1.120               | 1.117              | 1.117         |
| 6/14-5/15     | 1.159         | 1.166       | 1.161               | 1.159              | 1.159         |



## TENNESSEE

### APPENDIX B-I

#### Section B – Calculation of Present on Rate Level Pure Premiums

The present on rate level pure premiums are the pure premiums underlying the current loss costs, adjusted to the proposed level. The data sources for the above-captioned pure premiums are the partial pure premiums underlying the current loss costs.

##### 1. Adjustment for Experience Change

A factor of 0.890 is applied to adjust for the experience change in the proposed loss cost level.

##### 2. Factors to Adjust to the Proposed Trend Level

The pure premiums underlying the current loss costs contain the current trend. The change in trend factors, 0.981 and 0.981, for indemnity and medical, respectively, are applied to adjust to the proposed trend level.

##### 3. Factors to Adjust to the July 1, 2017 Benefit Level

The pure premiums underlying the current loss costs are at the current August 28, 2016 level. The following factors are applied to adjust to the proposed benefit level.

| Effective Date              | Indemnity | Medical |
|-----------------------------|-----------|---------|
| January 1, 2017             | 1.000     | 1.006   |
| May 18, 2017                | 1.000     | 1.000   |
| July 1, 2017                | 1.003     | 1.000   |
| Combined Benefit Adjustment | 1.003     | 1.006   |

##### 4. Factors to Include the Proposed Loss-Based Expense Provisions

The pure premiums underlying the current loss costs include the current loss-based expense provisions and must be adjusted to the proposed level.

|                              | (a) Current |         | (b) Proposed |         |
|------------------------------|-------------|---------|--------------|---------|
|                              | Indemnity   | Medical | Indemnity    | Medical |
| (1) Loss Adjustment Expense  | 1.201       | 1.201   | 1.197        | 1.197   |
| (2) Loss-based Assessment    | 1.000       | 1.000   | 1.000        | 1.000   |
| (3) = (1) + (2) – 1.000      | 1.201       | 1.201   | 1.197        | 1.197   |
| (4) Overall Change (3b)/(3a) |             |         | 0.997        | 0.997   |

##### 5. Adjustment to Obtain Expected Losses

The pure premiums underlying the current loss costs reflect the current Experience Rating Plan off-balance. The change in off-balance must be applied.

| Industry Group    | (1)<br>Current Ratio of<br>Manual to Standard<br>Premium | (2)<br>Proposed Ratio of<br>Manual to Standard<br>Premium | (3)<br>Off-balance<br>Adjustment<br>(1)/(2) |
|-------------------|--|---|---|
| Manufacturing     | 1.124  | 1.152   | 0.976                                       |
| Contracting       | 1.112  | 1.114   | 0.998                                       |
| Office & Clerical | 1.091  | 1.106   | 0.986                                       |
| Goods & Services  | 1.018  | 1.033   | 0.985                                       |
| Miscellaneous     | 1.063  | 1.068   | 0.995                                       |



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### APPENDIX B-I

#### 6. Factors to Adjust for Proposed Industry Group Differentials

The pure premiums underlying the current loss costs are adjusted by the proposed industry group differentials.

| Industry Group    | (1)<br>Final<br>Differential* | (2)<br>Adjustment to Proposed for<br>Current Relativities** | (3)<br>Adjusted Differential<br>(1)x(2) |
|-------------------|-------------------------------|---|---|
| Manufacturing     | 1.015                         | 1.000   | 1.015                                   |
| Contracting       | 0.972                         | 1.000   | 0.972                                   |
| Office & Clerical | 0.993                         | 1.000   | 0.993                                   |
| Goods & Services  | 0.997                         | 1.000   | 0.997                                   |
| Miscellaneous     | 1.014                         | 1.000   | 1.000***                                |

\*See Appendix A-IV, column (18).

\*\*See Appendix A-IV, column (10).

\*\*\*Set equal to 1.000 per the directive of the Tennessee Department of Commerce and Insurance.

#### 7. Combined Conversion Factors

The factors above, contained within Section B, are combined multiplicatively, resulting in the following factors.

| Industry Group    | Indemnity | Medical |
|-------------------|-----------|---------|
| Manufacturing     | 0.865     | 0.868   |
| Contracting       | 0.847     | 0.850   |
| Office & Clerical | 0.855     | 0.858   |
| Goods & Services  | 0.857     | 0.860   |
| Miscellaneous     | 0.869     | 0.872   |



## TENNESSEE

### APPENDIX B-I

#### Section C – Calculation of National Pure Premiums

Finally, there are the national pure premiums, which reflect the countrywide experience for each classification adjusted to state conditions. These pure premiums reflect the countrywide experience for each classification as indicated by the latest available individual classification experience for all states for which the National Council on Compensation Insurance compiles workers compensation data.

Countrywide data is adjusted to Tennessee conditions in four steps. First, statewide indicated pure premiums are determined for Tennessee. Second, using Tennessee payrolls as weights, corresponding statewide-average pure premiums are computed for each remaining state. Third, the ratios of Tennessee statewide pure premiums to those for other states are used as adjustment factors to convert losses for other states to a basis that is consistent with the Tennessee indicated pure premiums. The quotient of the countrywide total of such adjusted losses divided by the total countrywide payroll for the classification is the initial pure premium indicated by national relativity. Finally, national pure premiums are balanced to the level of the state indicated pure premiums to ensure unbiased derived by formula pure premiums. Indemnity and medical pure premiums are computed separately.

#### Section D – Calculation of Derived by Formula Pure Premiums

The indicated, present on rate level and national pure premiums are credibility weighted, and the resulting derived by formula pure premiums are used to determine the final class loss costs.

As for the preceding pure premiums, separate computations are performed for each partial pure premium: indemnity and medical. Each partial formula pure premium is derived by the weighting of the indicated, present on rate level and national partial pure premiums. The weight assigned to the policy year indicated pure premium varies in one-percent intervals from zero percent to one hundred percent, depending upon the volume of expected losses (i.e. the product of the underlying pure premiums and the payroll in hundreds). To achieve full state credibility, a classification must have expected losses of at least: \$12,563,779 for indemnity and \$12,812,818 for medical.

The partial credibilities formula is:

$$z = [ (\text{expected losses}) / (\text{full credibility standard}) ]^{0.4}$$

For the national pure premiums, credibility is determined from the number of lost-time claims. Full credibility standards are: 1,150 lost-time claims for indemnity and 1,000 lost-time claims for medical.

Partial credibilities are assigned using a credibility formula similar to that used for indicated pure premiums but based on the number of national cases. In no case is the national credibility permitted to exceed 50% of the complement of the state credibility.

National Credibility equals the smaller of:

$$[ (\text{national cases}) / (\text{full credibility standard}) ]^{0.4} \text{ and } [ (1 - \text{state credibility}) / 2 ]$$

The residual credibility (100% minus the sum of the state and national credibilities) is assigned to the present on rate level pure premium.

For example, if the state credibility is 40%, the national pure premium is assigned a maximum credibility of 30%  $((100 - 40) / 2)$ . The remainder is assigned to the present on rate level pure premium.

The total pure premium shown on the attached Appendix B-III is obtained by adding the indemnity and medical partial pure premiums obtained above and rounding the sum to two decimal places.



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### APPENDIX B-II

#### Adjustments to Obtain Loss Costs

The following items are combined with the derived by formula pure premium to obtain the proposed loss cost:

##### 1. Test Correction Factor

The payrolls are now extended by the loss costs presently in effect and by the indicated loss costs to determine if the required change in manual premium level as calculated in Exhibit I has been achieved. Since at first this calculation may not yield the required results, an iterative process is initiated which continuously tests the proposed loss costs including tentative test correction factors until the required change in manual premium level is obtained. The test correction factor is applied to the derived by formula pure premiums.

The factors referred to above are set out as follows:

|                   | Test Correction Factor |
|-------------------|------------------------|
| Manufacturing     | 1.0058                 |
| Contracting       | 1.0017                 |
| Office & Clerical | 1.0043                 |
| Goods & Services  | 0.9997                 |
| Miscellaneous     | 1.0109                 |

##### 2. Ratios of Manual to Standard Premiums

The ratios of manual to standard premiums by industry group have also been excluded from the classification experience, and it is necessary to apply these factors to the derived by formula pure premiums.

|                   | Ratio of Manual to Standard Premiums |
|-------------------|--------------------------------------|
| Manufacturing     | 1.152                                |
| Contracting       | 1.114                                |
| Office & Clerical | 1.106                                |
| Goods & Services  | 1.033                                |
| Miscellaneous     | 1.068                                |

##### 3. Disease Loadings

The proposed manual loss costs shown in this filing include specific disease loadings for those classifications where they apply. The proposed specific disease loadings are shown on the footnotes page.



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### APPENDIX B-II

#### 4. Swing Limits

As a further step, a test is made to make certain that the proposed loss costs fall within the following departures from the present loss costs:

|                   |                             |
|-------------------|-----------------------------|
| Manufacturing     | from 14% above to 36% below |
| Contracting       | from 10% above to 40% below |
| Office & Clerical | from 12% above to 38% below |
| Goods & Services  | from 12% above to 38% below |
| Miscellaneous     | from 14% above to 36% below |

These limits have been calculated in accordance with the following formula:

Max. Deviation = Effect of the final change in loss cost level by industry group plus or minus 25% rounded to the nearest 1%.

The product of the swing limits and the present loss cost sets bounds for the proposed loss cost. If the calculated loss cost falls outside of the bounds, the closest bound is chosen as the proposed loss cost. When a code is limited, the underlying pure premiums are adjusted to reflect the limited loss cost. The classifications which have been so limited are shown below. Note that classifications that are subject to special handling may fall outside of the swing limits.

An illustrative example showing the calculation of a proposed manual class loss cost is attached as Appendix B-III. This example demonstrates the manner in which the partial pure premiums are combined to produce a total pure premium, and shows the steps in the calculation at which the rounding takes place. The loss costs for other classifications are calculated in the same manner.

#### List of Classifications Limited by the Upper Swing

#### List of Classifications Limited by the Lower Swing

1322 2002 3132 4240 4741 5604 5705 6005  
7711 8235 8856 9186

4024 4420





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### APPENDIX B-III

#### Derivation of Proposed Loss Cost - Code 8810

As previously explained in Appendix B-I, the indicated pure premiums are developed by adjusting the limited losses by a set of conversion factors. The converted losses are then summarized into indemnity and medical and then divided by payroll (in hundreds). The derivation of the indicated pure premium for the above-captioned classification follows:

#### LIMITED LOSSES (Workers Compensation Statistical Plan)

| Policy Period       | Fatal Likely | Fatal Not-Likely | Permanent Total | Permanent Partial Likely | Permanent Partial Not-Likely | Temporary Total Likely | Temporary Total Not-Likely | Medical Likely | Medical Not-Likely |
|---------------------|--------------|------------------|-----------------|--------------------------|------------------------------|------------------------|----------------------------|----------------|--------------------|
| 06/01/10 - 05/31/11 | 0            | 660,807          | 0               | 1,653,980                | 3,459,781                    | 786,736                | 1,592,772                  | 2,670,470      | 8,321,841          |
| 06/01/11 - 05/31/12 | 0            | 452,866          | 0               | 1,807,337                | 3,070,995                    | 770,064                | 1,690,299                  | 2,692,672      | 8,303,195          |
| 06/01/12 - 05/31/13 | 0            | 124,152          | 0               | 1,146,472                | 2,933,247                    | 1,009,333              | 1,582,964                  | 2,961,716      | 7,536,595          |
| 06/01/13 - 05/31/14 | 0            | 334,000          | 0               | 982,790                  | 2,424,886                    | 583,383                | 1,837,628                  | 2,175,660      | 8,314,934          |
| 06/01/14 - 05/31/15 | 0            | 0                | 16,534          | 662,356                  | 1,393,084                    | 470,848                | 1,474,628                  | 2,342,145      | 7,191,999          |

#### PRIMARY CONVERSION FACTORS (Appendix B-I, Section A-1)

| Policy Period       | Fatal Likely | Fatal Not-Likely | Permanent Total | Permanent Partial Likely | Permanent Partial Not-Likely | Temporary Total Likely | Temporary Total Not-Likely | Medical Likely | Medical Not-Likely |
|---------------------|--------------|------------------|-----------------|--------------------------|------------------------------|------------------------|----------------------------|----------------|--------------------|
| 06/01/10 - 05/31/11 | 0.827        | 0.819            | 0.688           | 0.524                    | 0.519                        | 0.682                  | 0.675                      | 1.043          | 0.837              |
| 06/01/11 - 05/31/12 | 0.870        | 0.860            | 0.733           | 0.558                    | 0.552                        | 0.729                  | 0.720                      | 1.163          | 0.898              |
| 06/01/12 - 05/31/13 | 0.938        | 0.916            | 0.802           | 0.610                    | 0.596                        | 0.798                  | 0.780                      | 1.330          | 0.976              |
| 06/01/13 - 05/31/14 | 1.027        | 0.963            | 0.925           | 0.777                    | 0.729                        | 0.922                  | 0.865                      | 1.469          | 1.016              |
| 06/01/14 - 05/31/15 | 1.319        | 1.072            | 1.265           | 1.261                    | 1.024                        | 1.261                  | 1.024                      | 1.634          | 1.030              |

#### EXPECTED EXCESS PROVISION AND REDISTRIBUTION (Appendix B-I, Section A-2)

After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of a hazard group-specific excess loss factor. The factor is shown below:

|               |                 |
|---------------|-----------------|
|               | HAZARD GROUP: C |
| Excess Factor | 1.147           |

As the excess loss factor is on a combined (indemnity and medical) basis, the following portion of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses:

|                  |     |
|------------------|-----|
| Redistribution % | 40% |
|------------------|-----|



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## APPENDIX B-III

### Derivation of Proposed Loss Cost - Code 8810

#### EXPECTED UNLIMITED LOSSES (Limited Losses x Primary Conversion Factors, then adjusted for the Excess Provision and Redistribution)

| Policy Period       | Fatal Likely | Fatal Not-Likely | Permanent Total | Permanent Partial Likely | Permanent Partial Not-Likely | Temporary Total Likely | Temporary Total Not-Likely | Medical Likely | Medical Not-Likely |
|---------------------|--------------|------------------|-----------------|--------------------------|------------------------------|------------------------|----------------------------|----------------|--------------------|
| 06/01/10 - 05/31/11 | 0            | 588,866          | 0               | 943,018                  | 1,953,773                    | 583,810                | 1,169,811                  | 3,276,543      | 8,188,156          |
| 06/01/11 - 05/31/12 | 0            | 423,766          | 0               | 1,097,316                | 1,844,490                    | 610,819                | 1,324,201                  | 3,683,435      | 8,744,626          |
| 06/01/12 - 05/31/13 | 0            | 123,739          | 0               | 760,942                  | 1,902,186                    | 876,387                | 1,343,457                  | 4,605,651      | 8,617,277          |
| 06/01/13 - 05/31/14 | 0            | 349,970          | 0               | 830,883                  | 1,923,433                    | 585,252                | 1,729,545                  | 3,741,608      | 9,904,053          |
| 06/01/14 - 05/31/15 | 0            | 0                | 22,758          | 908,793                  | 1,552,156                    | 646,031                | 1,643,011                  | 4,473,967      | 8,667,556          |

#### SECONDARY CONVERSION FACTORS (Appendix B-I, Section A-3)

| Policy Period       | INDUSTRY GROUP:<br>Office and Clerical |
|---------------------|--|
| 06/01/10 - 05/31/11 | 1.095                                  |
| 06/01/11 - 05/31/12 | 1.112                                  |
| 06/01/12 - 05/31/13 | 1.089                                  |
| 06/01/13 - 05/31/14 | 1.120                                  |
| 06/01/14 - 05/31/15 | 1.161                                  |

#### PAYROLL, FINAL CONVERTED LOSSES (Expected Unlimited Losses x Secondary Conversion Factors)

| Policy Period          | Payroll         | Indemnity Likely | Indemnity Not-Likely | Medical Likely | Medical Not-Likely | Total Indemnity | Total Medical | Total       |
|------------------------|-----------------|------------------|----------------------|----------------|--------------------|-----------------|---------------|-------------|
| 06/01/10 - 05/31/11    | 21,484,178,517  | 1,671,877        | 4,065,133            | 3,587,815      | 8,966,031          | 5,737,010       | 12,553,846    | 18,290,856  |
| 06/01/11 - 05/31/12    | 22,631,976,175  | 1,899,446        | 3,994,812            | 4,095,980      | 9,724,024          | 5,894,258       | 13,820,004    | 19,714,262  |
| 06/01/12 - 05/31/13    | 20,811,669,042  | 1,783,051        | 3,669,257            | 5,015,554      | 9,384,215          | 5,452,308       | 14,399,769    | 19,852,077  |
| 06/01/13 - 05/31/14    | 21,347,716,813  | 1,586,071        | 4,483,302            | 4,190,601      | 11,092,539         | 6,069,373       | 15,283,140    | 21,352,513  |
| 06/01/14 - 05/31/15    | 22,688,375,176  | 1,831,573        | 3,709,589            | 5,194,276      | 10,063,033         | 5,541,162       | 15,257,309    | 20,798,471  |
| Total                  | 108,963,915,723 | 8,772,018        | 19,922,093           | 22,084,226     | 49,229,842         | 28,694,111      | 71,314,068    | 100,008,179 |
| INDICATED PURE PREMIUM |                 |                  |                      |                |                    | 0.026           | 0.065         | 0.09        |

The present on rate level pure premiums are developed by adjusting the pure premiums underlying the current loss cost by the conversion factors calculated in Appendix B-I. The derivation of the present on rate level pure premiums for the above-captioned classification follows:

|   | Indemnity | Medical | Total |
|---|-----------|---------|-------|
| Pure Premiums Underlying Current Loss Cost              | 0.027     | 0.073   | 0.10  |
| Conversion Factors (App. B-I, Section B)                | 0.855     | 0.858   | xxx   |
| <b>PURE PREMIUMS PRESENT ON RATE LEVEL</b>              |           |         |       |
| <b>(Underlying Pure Premiums) x (Conversion Factor)</b> | 0.023     | 0.063   | 0.09  |



## TENNESSEE

### APPENDIX B-III

#### Derivation of Proposed Loss Cost - Code 8810 Industry Group - Office and Clerical, Hazard Group - C

The loss cost for the above-captioned classification is derived as follows:

|  | <u>Indemnity</u> | <u>Medical</u> | <u>Total</u> |
|--|------------------|----------------|--------------|
| 1. Indicated Pure Premium  | 0.026            | 0.065          | 0.09         |
| 2. Pure Premium Indicated by National Relativity   | 0.023            | 0.060          | 0.08         |
| 3. Pure Premium Present on Rate Level  | 0.023            | 0.063          | 0.09         |
| 4. State Credibilities   | 100%             | 100%           | xxx          |
| 5. National Credibilities  | 0%               | 0%             | xxx          |
| 6. Residual Credibilities = 100% - (4) - (5)   | 0%               | 0%             | xxx          |
| 7. Derived by Formula Pure Premiums<br>= (1) x (4) + (2) x (5) + (3) x (6)                             | 0.026            | 0.065          | 0.09         |
| 8. Test Correction Factor  | 1.0043           | 1.0043         | xxx          |
| 9. Underlying Pure Premiums = (7) x (8) *  | 0.025            | 0.065          | 0.09         |
| 10. Ratio of Manual to Standard Premium  |                  |                | 1.106        |
| 11. Loss Cost = (9) x (10)   |                  |                | 0.10         |
| 12. Loss Cost Within Swing Limits  |                  |                | 0.10         |
| Current Loss Cost x Swing Limits   |                  |                |              |
| a) Lower bound = 0.11 x 0.620 = 0.07   |                  |                |              |
| b) Upper bound = 0.11 x 1.120 = 0.12   |                  |                |              |
| 13. Pure Premiums Underlying Proposed Loss Cost*<br>= ((13TOT) / (9TOT)) x (9) , (13TOT) = (12) / (10) | 0.025            | 0.065          | 0.09         |
| 14. Disease, Catastrophe and/or Miscellaneous Loadings   |                  |                | 0.00         |
| 15. Final Loaded Loss Cost   |                  |                | 0.10         |

\* Indemnity pure premium is adjusted for the rounded total pure premium:  
Indemnity Pure Premium = Total Pure Premium - Medical Pure Premium



## TENNESSEE

### APPENDIX B-IV

#### I. Determination and Distribution of Premium Level Change to “F” Classifications

The Workers Compensation Statistical Plan (WCSP) data is used to determine the overall “F” classifications (F-class) premium level change as well as the individual change by the various classifications. There are three sets of pure premiums for each classification: indicated, present on rate level, and national pure premiums. All sets of pure premiums are adjusted to the common proposed level that is explained further in this exhibit. These three sets of pure premiums are credibility weighted and the results, the derived by formula pure premiums, are adjusted for additional proposed components (Section II) to determine the indicated loss costs. The payrolls are extended by the loss costs presently in effect and by the indicated loss costs. The loss costs are limited to the swing limits based on 25% above and 25% below the current loss costs. This results in the indicated loss cost level change of -12.8%.

#### Section A – Calculation of F-Class Indicated Pure Premiums

The payroll and loss data reported are from the WCSP data by class code for the latest available five policy periods.

##### Section A-1 – Calculation of Primary Conversion Factors

##### 1. Factors to Adjust to the Proposed Benefit Levels

The state losses are adjusted to the July 1, 2017 state law level. The federal losses are adjusted to the October 1, 2016 federal law level.

##### STATE ACT

| Policy Period | Fatal | Permanent Total (P.T.) | Permanent Partial (P.P.) | Temporary Total (T.T.) | Medical |
|---------------|-------|------------------------|--------------------------|------------------------|---------|
| 1/10 - 12/10  | 1.263 | 1.045                  | 0.796                    | 1.036                  | 0.920   |
| 1/11 - 12/11  | 1.238 | 1.036                  | 0.789                    | 1.030                  | 0.909   |
| 1/12 - 12/12  | 1.215 | 1.031                  | 0.785                    | 1.024                  | 0.959   |
| 1/13 - 12/13  | 1.174 | 1.022                  | 0.795                    | 1.017                  | 0.973   |
| 1/14 - 12/14  | 1.079 | 1.016                  | 0.963                    | 1.013                  | 0.972   |

##### FEDERAL ACT

| Policy Period | Fatal | Permanent Total (P.T.) | Permanent Partial (P.P.) | Temporary Total (T.T.) | Medical |
|---------------|-------|------------------------|--------------------------|------------------------|---------|
| 1/10 - 12/10  | 1.028 | 1.023                  | 1.009                    | 1.023                  | 1.000   |
| 1/11 - 12/11  | 1.023 | 1.019                  | 1.008                    | 1.019                  | 1.000   |
| 1/12 - 12/12  | 1.017 | 1.015                  | 1.006                    | 1.015                  | 1.000   |
| 1/13 - 12/13  | 1.013 | 1.011                  | 1.004                    | 1.011                  | 1.000   |
| 1/14 - 12/14  | 1.010 | 1.008                  | 1.003                    | 1.008                  | 1.000   |

##### 2. Factors to Adjust to the Proposed Trend Level

The following factors are applied to trend the losses in each policy year to the proposed rating year. The selected annual trends utilized were 0.945 and 0.980 for indemnity and medical, respectively.

| Policy Period | Indemnity | Medical |
|---------------|-----------|---------|
| 1/10 - 12/10  | 0.628     | 0.847   |
| 1/11 - 12/11  | 0.665     | 0.864   |
| 1/12 - 12/12  | 0.704     | 0.882   |
| 1/13 - 12/13  | 0.744     | 0.900   |
| 1/14 - 12/14  | 0.788     | 0.918   |



## TENNESSEE

### APPENDIX B-IV

#### Section A-1 Calculation of Primary Conversion Factors (continued)

##### 3. Limited Loss Development Factors

The following factors are applied to develop the losses from first through fifth report to an ultimate basis utilizing countrywide data.

| Policy Period | Indemnity         |                       | Medical           |                       |
|---------------|-------------------|-----------------------|-------------------|-----------------------|
|               | Likely-to-Develop | Not-Likely-to-Develop | Likely-to-Develop | Not-Likely-to-Develop |
| 1/10 - 12/10  | 1.107             | 1.021                 | 1.205             | 1.017                 |
| 1/11 - 12/11  | 1.152             | 1.038                 | 1.213             | 1.021                 |
| 1/12 - 12/12  | 1.260             | 1.097                 | 1.277             | 1.044                 |
| 1/13 - 12/13  | 1.455             | 1.214                 | 1.365             | 1.049                 |
| 1/14 - 12/14  | 2.500             | 1.747                 | 1.680             | 1.113                 |

##### 4. Primary Conversion Factors = (1) x (2) x (3)

The factors above contained within Section A-1, are combined multiplicatively, resulting in the following factors for the Likely-to-Develop (L) and Not-Likely-to-Develop (NL) groupings.

##### STATE ACT

| Policy Period | Fatal (L) | Fatal (NL) | P.T.* | P.P. (L) | P.P. (NL) | T.T. (L) | T.T. (NL) | Medical (L) | Medical (NL) |
|---------------|-----------|------------|-------|----------|-----------|----------|-----------|-------------|--------------|
| 1/10 - 12/10  | 0.878     | 0.810      | 0.726 | 0.553    | 0.510     | 0.720    | 0.664     | 0.939       | 0.792        |
| 1/11 - 12/11  | 0.948     | 0.855      | 0.794 | 0.604    | 0.545     | 0.789    | 0.711     | 0.953       | 0.802        |
| 1/12 - 12/12  | 1.078     | 0.938      | 0.915 | 0.696    | 0.606     | 0.908    | 0.791     | 1.080       | 0.883        |
| 1/13 - 12/13  | 1.271     | 1.060      | 1.106 | 0.861    | 0.718     | 1.101    | 0.919     | 1.195       | 0.919        |
| 1/14 - 12/14  | 2.126     | 1.485      | 2.002 | 1.897    | 1.326     | 1.996    | 1.395     | 1.499       | 0.993        |

##### FEDERAL ACT

| Policy Period | Fatal (L) | Fatal (NL) | P.T.* | P.P. (L) | P.P. (NL) | T.T. (L) | T.T. (NL) | Medical (L) | Medical (NL) |
|---------------|-----------|------------|-------|----------|-----------|----------|-----------|-------------|--------------|
| 1/10 - 12/10  | 0.715     | 0.659      | 0.711 | 0.701    | 0.647     | 0.711    | 0.656     | 1.021       | 0.861        |
| 1/11 - 12/11  | 0.784     | 0.706      | 0.781 | 0.772    | 0.696     | 0.781    | 0.703     | 1.048       | 0.882        |
| 1/12 - 12/12  | 0.902     | 0.785      | 0.900 | 0.892    | 0.777     | 0.900    | 0.784     | 1.126       | 0.921        |
| 1/13 - 12/13  | 1.097     | 0.915      | 1.094 | 1.087    | 0.907     | 1.094    | 0.913     | 1.229       | 0.944        |
| 1/14 - 12/14  | 1.990     | 1.390      | 1.986 | 1.976    | 1.381     | 1.986    | 1.388     | 1.542       | 1.022        |

\* Permanent Total losses are always assigned to the Likely-to-Develop grouping.



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### APPENDIX B-IV

#### Section A-2 – Expected Excess Provision and Redistribution

To reduce distortions in individual class loss cost indications, individual claim amounts are subject to a maximum limit of \$500,000. Multiple claim accidents are limited to three times the individual claim loss limitation. After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of excess loss factors by hazard group. These factors are shown below.

| Hazard Group                       | A     | B     | C     | D     | E     | F     | G     |
|------------------------------------|-------|-------|-------|-------|-------|-------|-------|
| (1)<br>Excess Ratios               | 0.075 | 0.107 | 0.128 | 0.152 | 0.192 | 0.219 | 0.276 |
| (2)<br>Excess Factors<br>1/(1-(1)) | 1.081 | 1.120 | 1.147 | 1.179 | 1.238 | 1.280 | 1.381 |

As the excess loss factors are on a combined (indemnity and medical) basis, a portion (40%) of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses. Since a portion of the expected excess losses are redistributed in an additive manner, the expected excess factors shown above cannot be combined multiplicatively with either the primary or secondary loss conversion factors.

#### Section A-3 – Calculation of Secondary Conversion Factors

The following factors are applied to include the proposed loss-based expenses. The state losses are adjusted to reflect the proposed loss-based expenses. The federal losses are adjusted to reflect the proposed USL&HW Special Fund Assessment and loss adjustment expense. The combined\*\* factors are based on a combined indemnity and medical loss-weighted average of the above loss-based expenses by policy period.

| Policy Period | State Act | Federal Act |
|---------------|-----------|-------------|
| 1/10 - 12/10  | 1.197     | 1.218       |
| 1/11 - 12/11  | 1.197     | 1.212       |
| 1/12 - 12/12  | 1.197     | 1.239       |
| 1/13 - 12/13  | 1.197     | 1.235       |
| 1/14 - 12/14  | 1.197     | 1.251       |

\*\* See Section B.3 for the indemnity and medical breakdown of the proposed loss-based expenses.



**TENNESSEE**  
**APPENDIX B-IV**

**Section B – Present on Rate Level**

**1. Benefits**

The current underlying pure premiums are at the current August 28, 2016 state and October 1, 2015 federal law levels. These pure premiums are adjusted to reflect the weighted effect of state and federal laws which bring losses to the proposed July 1, 2017 state and October 1, 2016 federal law levels. The distribution of state and federal losses in regard to total losses was used to determine the weighted effects.

|                       |       |
|-----------------------|-------|
| State Weight (St%)    | 0.184 |
| Federal Weight (Fed%) | 0.816 |

|  | Indemnity | Medical | Total |
|--|-----------|---------|-------|
| (a) State Laws                             | 1.003     | 1.006   | 1.005 |
| (b) Federal Laws                           | 1.002     | 1.000   | 1.001 |
| (c) Weighted Laws = [(a)xSt%] + [(b)xFed%] | 1.002     | 1.001   | 1.002 |

**2. Trend**

Since the trend in the current underlying pure premiums is adequate for the current rating year, additional trend is applied to bring the underlyings to the proposed rating year.

|           |         |
|-----------|---------|
| Indemnity | Medical |
| 0.945     | 0.980   |



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**APPENDIX B-IV**

**Section B – Present on Rate Level (continued)**

**3. Loss-Based Expenses**

The current underlying pure premiums are adjusted to reflect the change in the weighted effect of the loss-based expense provisions.

Proposed:

| STATE ACT                   |           |         |       |
|-----------------------------|-----------|---------|-------|
|                             | Indemnity | Medical | Total |
| (a) Loss Adjustment Expense | 1.197     | 1.197   | 1.197 |
| (b) Loss-Based Assessment   | 1.000     | 1.000   | 1.000 |
| (c) Total = (a) + (b) - 1   | 1.197     | 1.197   | 1.197 |

| FEDERAL ACT                 |           |         |       |
|-----------------------------|-----------|---------|-------|
|                             | Indemnity | Medical | Total |
| (d) Loss Adjustment Expense | 1.197     | 1.197   | 1.197 |
| (e) Loss-Based Assessment   | 1.119     | 1.000   | 1.071 |
| (f) Total = (d) + (e) - 1   | 1.316     | 1.197   | 1.268 |

|  | Indemnity | Medical | Total |
|--|-----------|---------|-------|
| (g) Weighted Proposed Expenses =<br>[(c) x St%] + [(f) x Fed%] | 1.294     | 1.197   | 1.255 |

Current:

| STATE ACT                   |           |         |       |
|-----------------------------|-----------|---------|-------|
|                             | Indemnity | Medical | Total |
| (h) Loss Adjustment Expense | 1.201     | 1.201   | 1.201 |
| (i) Loss-Based Assessment   | 1.000     | 1.000   | 1.000 |
| (j) Total = (h) + (i) - 1   | 1.201     | 1.201   | 1.201 |

| FEDERAL ACT                 |           |         |       |
|-----------------------------|-----------|---------|-------|
|                             | Indemnity | Medical | Total |
| (k) Loss Adjustment Expense | 1.201     | 1.201   | 1.201 |
| (l) Loss-Based Assessment   | 1.116     | 1.000   | 1.064 |
| (m) Total = (k) + (l) - 1   | 1.317     | 1.201   | 1.265 |

|   | Indemnity | Medical | Total |
|---|-----------|---------|-------|
| (n) Weighted Current Expenses =<br>[(j) x St%] + [(m) x Fed%] | 1.296     | 1.201   | 1.253 |

Change:

|   | Indemnity | Medical | Total |
|---|-----------|---------|-------|
| Weighted Expense Change in<br>Loss-Based Expenses = [(g) / (n)] | 0.998     | 0.997   | 1.002 |

**4. Conversion Factors = (1) x (2) x (3)**

The factors have been applied multiplicatively resulting in the following factors.

| Indemnity | Medical |
|-----------|---------|
| 0.945     | 0.978   |





## TENNESSEE

### APPENDIX B-IV

#### Section C – National Pure Premiums

The latest three years of state and federal losses for states in which NCCI compiles workers compensation data are separately adjusted to the same level as the indicated and present on rate level pure premiums.

#### Class Code 9077

For Code 9077, the indicated, national and present on rate level pure premiums were calculated as described previously in Sections A, B and C but using the non-appropriated benefit changes and the federal loss-based expenses.

#### Section D – Derived by Formula Pure Premiums

The derived by formula pure premiums are calculated by a process similar to that of the industrial codes, which is described in Appendix B-I, Section D. To achieve full state credibility, a classification must have expected losses of at least: \$43,027,000 for indemnity and \$22,797,200 for medical.

### II. Calculation of Proposed Loss Costs

The following items are combined with the derived by formula pure premiums to obtain the proposed loss cost:

|                                  |               |
|----------------------------------|---------------|
| <b>A. Test Correction Factor</b> | <b>1.0000</b> |
|----------------------------------|---------------|

|   |              |
|---|--------------|
| <b>B. Ratio of Manual Premium to Earned Premium</b> | <b>1.112</b> |
| (determined on a countrywide basis)                 |              |

#### C. Swing Limits

No classifications were adjusted on account of swing limits.:



# TENNESSEE

## APPENDIX B-IV

### Derivation of Proposed Loss Cost - Code 7317

The indicated pure premiums are developed by adjusting the limited losses by a set of conversion factors. The converted losses are then summarized into indemnity and medical and then divided by payroll (in hundreds). The derivation of the indicated pure premium for the above-captioned classification follows:

#### STATE ACT - LIMITED LOSSES (Workers Compensation Statistical Plan)

| Policy Period       | Fatal Likely | Fatal Not-Likely | Permanent Total | Permanent Partial Likely | Permanent Partial Not-Likely | Temporary Total Likely | Temporary Total Not-Likely | Medical Likely | Medical Not-Likely |
|---------------------|--------------|------------------|-----------------|--------------------------|------------------------------|------------------------|----------------------------|----------------|--------------------|
| 01/01/10 - 12/31/10 | 0            | 0                | 0               | 0                        | 26,621                       | 0                      | 0                          | 0              | 24,766             |
| 01/01/11 - 12/31/11 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 0                          | 0              | 0                  |
| 01/01/12 - 12/31/12 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 0                          | 0              | 0                  |
| 01/01/13 - 12/31/13 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 0                          | 0              | 0                  |
| 01/01/14 - 12/31/14 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 0                          | 0              | 0                  |

#### FEDERAL ACT - LIMITED LOSSES (Workers Compensation Statistical Plan)

| Policy Period       | Fatal Likely | Fatal Not-Likely | Permanent Total | Permanent Partial Likely | Permanent Partial Not-Likely | Temporary Total Likely | Temporary Total Not-Likely | Medical Likely | Medical Not-Likely |
|---------------------|--------------|------------------|-----------------|--------------------------|------------------------------|------------------------|----------------------------|----------------|--------------------|
| 01/01/10 - 12/31/10 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 0                          | 0              | 0                  |
| 01/01/11 - 12/31/11 | 0            | 0                | 0               | 659                      | 0                            | 0                      | 0                          | 21,197         | 0                  |
| 01/01/12 - 12/31/12 | 0            | 0                | 0               | 0                        | 27,973                       | 0                      | 0                          | 0              | 27,794             |
| 01/01/13 - 12/31/13 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 0                          | 0              | 0                  |
| 01/01/14 - 12/31/14 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 16,570                     | 0              | 20,000             |

#### STATE ACT - PRIMARY PARTIAL CONVERSION FACTORS (Appendix B-IV, Section A-1)

| Policy Period       | Fatal Likely | Fatal Not-Likely | Permanent Total | Permanent Partial Likely | Permanent Partial Not-Likely | Temporary Total Likely | Temporary Total Not-Likely | Medical Likely | Medical Not-Likely |
|---------------------|--------------|------------------|-----------------|--------------------------|------------------------------|------------------------|----------------------------|----------------|--------------------|
| 01/01/10 - 12/31/10 | 0.878        | 0.810            | 0.726           | 0.553                    | 0.510                        | 0.720                  | 0.664                      | 0.939          | 0.792              |
| 01/01/11 - 12/31/11 | 0.948        | 0.855            | 0.794           | 0.604                    | 0.545                        | 0.789                  | 0.711                      | 0.953          | 0.802              |
| 01/01/12 - 12/31/12 | 1.078        | 0.938            | 0.915           | 0.696                    | 0.606                        | 0.908                  | 0.791                      | 1.080          | 0.883              |
| 01/01/13 - 12/31/13 | 1.271        | 1.060            | 1.106           | 0.861                    | 0.718                        | 1.101                  | 0.919                      | 1.195          | 0.919              |
| 01/01/14 - 12/31/14 | 2.126        | 1.485            | 2.002           | 1.897                    | 1.326                        | 1.996                  | 1.395                      | 1.499          | 0.993              |

#### FEDERAL ACT - PRIMARY PARTIAL CONVERSION FACTORS (Appendix B-IV, Section A-1)

| Policy Period       | Fatal Likely | Fatal Not-Likely | Permanent Total | Permanent Partial Likely | Permanent Partial Not-Likely | Temporary Total Likely | Temporary Total Not-Likely | Medical Likely | Medical Not-Likely |
|---------------------|--------------|------------------|-----------------|--------------------------|------------------------------|------------------------|----------------------------|----------------|--------------------|
| 01/01/10 - 12/31/10 | 0.715        | 0.659            | 0.711           | 0.701                    | 0.647                        | 0.711                  | 0.656                      | 1.021          | 0.861              |
| 01/01/11 - 12/31/11 | 0.784        | 0.706            | 0.781           | 0.772                    | 0.696                        | 0.781                  | 0.703                      | 1.048          | 0.882              |
| 01/01/12 - 12/31/12 | 0.902        | 0.785            | 0.900           | 0.892                    | 0.777                        | 0.900                  | 0.784                      | 1.126          | 0.921              |
| 01/01/13 - 12/31/13 | 1.097        | 0.915            | 1.094           | 1.087                    | 0.907                        | 1.094                  | 0.913                      | 1.229          | 0.944              |
| 01/01/14 - 12/31/14 | 1.990        | 1.390            | 1.986           | 1.976                    | 1.381                        | 1.986                  | 1.388                      | 1.542          | 1.022              |



# TENNESSEE

## APPENDIX B-IV

### Derivation of Proposed Loss Cost - Code 7317

#### EXPECTED EXCESS PROVISION AND REDISTRIBUTION (Appendix B-IV, Section A-2)

After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of a hazard group-specific excess loss factor. The factor is shown below:

| HAZARD GROUP: G |       |
|-----------------|-------|
| Excess Factor   | 1.381 |

As the excess loss factor is on a combined (indemnity and medical) basis, the following portion of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses:

|                  |     |
|------------------|-----|
| Redistribution % | 40% |
|------------------|-----|

#### STATE ACT - EXPECTED UNLIM LOSSES (Lim Losses x Primary Conv Factors, then adjusted for the Excess Provision and Redistribution)

| Policy Period       | Fatal Likely | Fatal Not-Likely | Permanent Total | Permanent Partial Likely | Permanent Partial Not-Likely | Temporary Total Likely | Temporary Total Not-Likely | Medical Likely | Medical Not-Likely |
|---------------------|--------------|------------------|-----------------|--------------------------|------------------------------|------------------------|----------------------------|----------------|--------------------|
| 01/01/10 - 12/31/10 | 0            | 0                | 0               | 0                        | 16,683                       | 0                      | 0                          | 0              | 29,163             |
| 01/01/11 - 12/31/11 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 0                          | 0              | 0                  |
| 01/01/12 - 12/31/12 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 0                          | 0              | 0                  |
| 01/01/13 - 12/31/13 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 0                          | 0              | 0                  |
| 01/01/14 - 12/31/14 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 0                          | 0              | 0                  |

#### FEDERAL ACT - EXPECTED UNLIM LOSSES (Lim Losses x Primary Conv Factors, then adjusted for the Excess Provision and Redistribution)

| Policy Period       | Fatal Likely | Fatal Not-Likely | Permanent Total | Permanent Partial Likely | Permanent Partial Not-Likely | Temporary Total Likely | Temporary Total Not-Likely | Medical Likely | Medical Not-Likely |
|---------------------|--------------|------------------|-----------------|--------------------------|------------------------------|------------------------|----------------------------|----------------|--------------------|
| 01/01/10 - 12/31/10 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 0                          | 0              | 0                  |
| 01/01/11 - 12/31/11 | 0            | 0                | 0               | 625                      | 0                            | 0                      | 0                          | 30,760         | 0                  |
| 01/01/12 - 12/31/12 | 0            | 0                | 0               | 0                        | 26,707                       | 0                      | 0                          | 0              | 38,670             |
| 01/01/13 - 12/31/13 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 0                          | 0              | 0                  |
| 01/01/14 - 12/31/14 | 0            | 0                | 0               | 0                        | 0                            | 0                      | 28,260                     | 0              | 31,739             |

#### STATE ACT - SECONDARY CONVERSION FACTORS (Appendix B-IV, Section A-3)

| Policy Period       | INDUSTRY GROUP:<br>F-Class |
|---------------------|----------------------------|
| 01/01/10 - 12/31/10 | 1.197                      |
| 01/01/11 - 12/31/11 | 1.197                      |
| 01/01/12 - 12/31/12 | 1.197                      |
| 01/01/13 - 12/31/13 | 1.197                      |
| 01/01/14 - 12/31/14 | 1.197                      |

#### FEDERAL ACT - SECONDARY CONVERSION FACTORS (Appendix B-IV, Section A-3)

| Policy Period       | INDUSTRY GROUP:<br>F-Class |
|---------------------|----------------------------|
| 01/01/10 - 12/31/10 | 1.218                      |
| 01/01/11 - 12/31/11 | 1.212                      |
| 01/01/12 - 12/31/12 | 1.239                      |
| 01/01/13 - 12/31/13 | 1.235                      |
| 01/01/14 - 12/31/14 | 1.251                      |



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## APPENDIX B-IV

### Derivation of Proposed Loss Cost - Code 7317

#### TOTAL - PAYROLL, FINAL CONVERTED LOSSES

| Policy Period          | Payroll   | Indemnity<br>Likely | Indemnity<br>Not-Likely | Medical<br>Likely | Medical<br>Not-Likely | Total<br>Indemnity | Total<br>Medical | Total   |
|------------------------|-----------|---------------------|-------------------------|-------------------|-----------------------|--------------------|------------------|---------|
| 01/01/10 - 12/31/10    | 1,692,041 | 0                   | 19,970                  | 0                 | 34,908                | 19,970             | 34,908           | 54,878  |
| 01/01/11 - 12/31/11    | 1,459,482 | 758                 | 0                       | 37,281            | 0                     | 758                | 37,281           | 38,039  |
| 01/01/12 - 12/31/12    | 1,377,193 | 0                   | 33,090                  | 0                 | 47,912                | 33,090             | 47,912           | 81,002  |
| 01/01/13 - 12/31/13    | 1,361,708 | 0                   | 0                       | 0                 | 0                     | 0                  | 0                | 0       |
| 01/01/14 - 12/31/14    | 1,649,749 | 0                   | 35,353                  | 0                 | 39,705                | 35,353             | 39,705           | 75,058  |
| Total                  | 7,540,173 | 758                 | 88,413                  | 37,281            | 122,525               | 89,171             | 159,806          | 248,977 |
| INDICATED PURE PREMIUM |           |                     |                         |                   |                       | 1.183              | 2.119            | 3.30    |

The present on rate level pure premiums are developed by adjusting the pure premiums underlying the current loss cost by the conversion factors. The derivation of the present on rate level pure premiums for the above-captioned classification follows:

|   | Indemnity | Medical | Total |
|---|-----------|---------|-------|
| Pure Premiums Underlying Current Loss Cost  | 3.438     | 3.102   | 6.54  |
| Conversion Factors (Section B)  | 0.945     | 0.978   | xxx   |
| <b>PURE PREMIUMS PRESENT ON RATE LEVEL</b><br><b>(Underlying Pure Premiums) x (Conversion Factor)</b> | 3.249     | 3.034   | 6.28  |



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### APPENDIX B-IV

#### Derivation of Proposed Loss Cost - Code 7317

Industry Group - F-Class, Hazard Group - G

The loss cost for the above-captioned classification is derived as follows:

|  | <u>Indemnity</u> | <u>Medical</u> | <u>Total</u> |
|--|------------------|----------------|--------------|
| 1. Indicated Pure Premium  | 1.183            | 2.119          | 3.30         |
| 2. Pure Premium Indicated by National Relativity   | 3.575            | 3.193          | 6.77         |
| 3. Pure Premium Present on Rate Level  | 3.249            | 3.034          | 6.28         |
| 4. State Credibilities   | 13%              | 16%            | xxx          |
| 5. National Credibilities  | 36%              | 39%            | xxx          |
| 6. Residual Credibilities = 100% - (4) - (5)   | 51%              | 45%            | xxx          |
| 7. Derived by Formula Pure Premiums<br>= (1) x (4) + (2) x (5) + (3) x (6)                             | 3.098            | 2.950          | 6.05         |
| 8. Test Correction Factor  | 1.0000           | 1.0000         | xxx          |
| 9. Underlying Pure Premiums = (7) x (8) *  | 3.100            | 2.950          | 6.05         |
| 10. Ratio of Manual to Standard Premium  |                  |                | 1.112        |
| 11. Loss Cost = (9) x (10)   |                  |                | 6.73         |
| 12. Loss Cost Within Swing Limits  |                  |                | 6.73         |
| Current Loss Cost x Swing Limits   |                  |                |              |
| a) Lower bound = 7.08 x 0.750 = 5.31   |                  |                |              |
| b) Upper bound = 7.08 x 1.250 = 8.85   |                  |                |              |
| 13. Pure Premiums Underlying Proposed Loss Cost*<br>= ((13TOT) / (9TOT)) x (9) , (13TOT) = (12) / (10) | 3.100            | 2.950          | 6.05         |
| 14. Disease, Catastrophe and/or Miscellaneous Loadings   |                  |                | 0.00         |
| 15. Final Loaded Loss Cost   |                  |                | 6.73         |

\* Indemnity pure premium is adjusted for the rounded total pure premium:  
Indemnity Pure Premium = Total Pure Premium - Medical Pure Premium



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### APPENDIX B-V

#### Derivation of Proposed Traumatic Loss Cost - Code 1016

As previously explained in Appendix B-I, the indicated pure premiums are developed by adjusting the limited losses by a set of conversion factors. The converted losses are then summarized into indemnity and medical and then divided by payroll (in hundreds). The derivation of the indicated pure premium for classification 1016 follows:

#### LIMITED LOSSES (Workers Compensation Statistical Plan)

| Policy Period       | Fatal Likely | Fatal Not-Likely | Permanent Total | Permanent Partial Likely | Permanent Partial Not-Likely | Temporary Total Likely | Temporary Total Not-Likely | Medical Likely | Medical Not-Likely |
|---------------------|--------------|------------------|-----------------|--------------------------|------------------------------|------------------------|----------------------------|----------------|--------------------|
| 06/01/10 - 05/31/11 | 0            | 0                | 0               | 158,486                  | 120,828                      | 91,765                 | 254                        | 92,867         | 41,298             |
| 06/01/11 - 05/31/12 | 0            | 329,905          | 0               | 185,000                  | 238,088                      | 0                      | 15,225                     | 143            | 106,201            |
| 06/01/12 - 05/31/13 | 0            | 0                | 0               | 142,782                  | 178,565                      | 0                      | 9,077                      | 40,222         | 114,032            |
| 06/01/13 - 05/31/14 | 0            | 0                | 0               | 37,500                   | 76,834                       | 4,114                  | 430                        | 70,539         | 41,623             |
| 06/01/14 - 05/31/15 | 0            | 0                | 0               | 62,000                   | 24,678                       | 0                      | 0                          | 42,500         | 14,101             |

#### PRIMARY PARTIAL CONVERSION FACTORS (Appendix B-I, Section A-1)

| Policy Period       | Fatal Likely | Fatal Not-Likely | Permanent Total | Permanent Partial Likely | Permanent Partial Not-Likely | Temporary Total Likely | Temporary Total Not-Likely | Medical Likely | Medical Not-Likely |
|---------------------|--------------|------------------|-----------------|--------------------------|------------------------------|------------------------|----------------------------|----------------|--------------------|
| 06/01/10 - 05/31/11 | 0.827        | 0.819            | 0.688           | 0.524                    | 0.519                        | 0.682                  | 0.675                      | 1.043          | 0.837              |
| 06/01/11 - 05/31/12 | 0.870        | 0.860            | 0.733           | 0.558                    | 0.552                        | 0.729                  | 0.720                      | 1.163          | 0.898              |
| 06/01/12 - 05/31/13 | 0.938        | 0.916            | 0.802           | 0.610                    | 0.596                        | 0.798                  | 0.780                      | 1.330          | 0.976              |
| 06/01/13 - 05/31/14 | 1.027        | 0.963            | 0.925           | 0.777                    | 0.729                        | 0.922                  | 0.865                      | 1.469          | 1.016              |
| 06/01/14 - 05/31/15 | 1.319        | 1.072            | 1.265           | 1.261                    | 1.024                        | 1.261                  | 1.024                      | 1.634          | 1.030              |

#### EXPECTED EXCESS PROVISION AND REDISTRIBUTION (Appendix B-I, Section A-2)

After the application of the primary conversion factors, the limited losses are brought to an expected unlimited level through the application of a hazard group-specific excess loss factor. The factor is shown below:

|               |                 |
|---------------|-----------------|
|               | HAZARD GROUP: G |
| Excess Factor | 1.381           |

As the excess loss factor is on a combined (indemnity and medical) basis, the following portion of the indemnity expected excess losses are redistributed to medical in order to more accurately allocate expected excess losses:

|                  |     |
|------------------|-----|
| Redistribution % | 40% |
|------------------|-----|



# TENNESSEE

## APPENDIX B-V

### Derivation of Proposed Traumatic Loss Cost - Code 1016

#### EXPECTED UNLIMITED LOSSES (Limited Losses x Primary Conversion Factors, then adjusted for the Excess Provision and Redistribution)

| Policy Period       | Fatal Likely | Fatal Not-Likely | Permanent Total | Permanent Partial Likely | Permanent Partial Not-Likely | Temporary Total Likely | Temporary Total Not-Likely | Medical Likely | Medical Not-Likely |
|---------------------|--------------|------------------|-----------------|--------------------------|------------------------------|------------------------|----------------------------|----------------|--------------------|
| 06/01/10 - 05/31/11 | 0            | 0                | 0               | 102,042                  | 77,054                       | 76,899                 | 210                        | 155,992        | 57,331             |
| 06/01/11 - 05/31/12 | 0            | 348,613          | 0               | 126,842                  | 161,486                      | 0                      | 13,469                     | 15,970         | 196,699            |
| 06/01/12 - 05/31/13 | 0            | 0                | 0               | 107,019                  | 130,768                      | 0                      | 8,699                      | 87,169         | 171,030            |
| 06/01/13 - 05/31/14 | 0            | 0                | 0               | 35,803                   | 68,824                       | 4,661                  | 457                        | 148,146        | 67,008             |
| 06/01/14 - 05/31/15 | 0            | 0                | 0               | 96,064                   | 31,050                       | 0                      | 0                          | 107,841        | 23,914             |

#### SECONDARY PARTIAL CONVERSION FACTOR (Loss-based expense, if applicable)

|                    | Indemnity | Medical |
|--------------------|-----------|---------|
| Loss Based Expense | 1.197     | 1.197   |

#### PAYROLL, FINAL CONVERTED LOSSES (Expected Unlimited Losses x Loss-Based Expenses, if applicable)

| Policy Period          | Payroll    | Indemnity Likely | Indemnity Not-Likely | Medical Likely | Medical Not-Likely | Total Indemnity | Total Medical | Total     |
|------------------------|------------|------------------|----------------------|----------------|--------------------|-----------------|---------------|-----------|
| 06/01/10 - 05/31/11    | 6,703,550  | 214,192          | 92,485               | 186,722        | 68,625             | 306,677         | 255,348       | 562,025   |
| 06/01/11 - 05/31/12    | 7,880,820  | 151,830          | 626,711              | 19,116         | 235,449            | 778,541         | 254,565       | 1,033,106 |
| 06/01/12 - 05/31/13    | 8,082,988  | 128,102          | 166,942              | 104,341        | 204,723            | 295,044         | 309,064       | 604,108   |
| 06/01/13 - 05/31/14    | 7,004,952  | 48,435           | 82,929               | 177,331        | 80,209             | 131,365         | 257,539       | 388,904   |
| 06/01/14 - 05/31/15    | 6,375,963  | 114,989          | 37,167               | 129,086        | 28,625             | 152,155         | 157,711       | 309,866   |
| Total                  | 36,048,273 | 657,548          | 1,006,234            | 616,596        | 617,630            | 1,663,782       | 1,234,227     | 2,898,009 |
| INDICATED PURE PREMIUM |            |                  |                      |                |                    | 4.615           | 3.424         | 8.04      |

The present on rate level pure premiums are developed by adjusting the pure premiums underlying the current loss cost by the conversion factors calculated in Appendix B-I. The derivation of the present on rate level pure premiums for the above-captioned classification follows:

|   | Indemnity | Medical | Total |
|---|-----------|---------|-------|
| Pure Premiums Underlying Current Loss Cost  | 5.743     | 7.057   | 12.80 |
| Conversion Factors *  | 0.981     | 0.984   | xxx   |
| <b>PURE PREMIUMS PRESENT ON RATE LEVEL</b><br><b>(Underlying Pure Premiums) x (Conversion Factor)</b> | 5.634     | 6.944   | 12.58 |

\* Conversion factors only adjust for changes in trend, benefit, and if applicable, loss-based expense provision.



## TENNESSEE

### APPENDIX B-V

#### Derivation of Proposed Traumatic Loss Cost - Code 1016

COAL MINING—NOC, Hazard Group - G

The traumatic loss cost for classification 1016 is derived as follows:

|  | <u>Indemnity</u> | <u>Medical</u> | <u>Total</u> |
|--|------------------|----------------|--------------|
| 1. Indicated Pure Premium  | 4.615            | 3.424          | 8.04         |
| 2. Pure Premium Indicated by National Relativity   | 2.512            | 3.253          | 5.77         |
| 3. Pure Premium Present on Rate Level  | 5.634            | 6.944          | 12.58        |
| 4. State Credibilities†  | 34%              | 45%            | xxx          |
| 5. National Credibilities  | 33%              | 27%            | xxx          |
| 6. Residual Credibilities = 100% - (4) - (5)   | 33%              | 28%            | xxx          |
| 7. Derived by Formula Pure Premiums<br>= (1) x (4) + (2) x (5) + (3) x (6)                             | 4.257            | 4.363          | 8.62         |
| 8. Voluntary Offset  | 1.000            | 1.000          | xxx          |
| 9. Underlying Pure Premiums = (7) x (8) *  | 4.257            | 4.363          | 8.62         |
| 10. Ratio of Manual to Standard Premium  |                  |                | 1.068        |
| 11. Loss Cost = (9) x (10)   |                  |                | 9.21         |
| 12. Loss Cost Within Swing Limits  |                  |                | 10.21        |
| Current Loss Cost x Swing Limits   |                  |                |              |
| a) Lower bound = 13.61 x 0.75 = 10.21  |                  |                |              |
| b) Upper bound = 13.61 x 1.25 = 17.01  |                  |                |              |
| 13. Pure Premiums Underlying Proposed Loss Cost*<br>= ((13TOT) / (9TOT)) x (9) , (13TOT) = (12) / (10) | 4.721            | 4.839          | 9.56         |
| 14. Proposed Traumatic Loss Cost   |                  |                | 10.21        |

† To achieve full state credibility, the classification must have expected losses of at least: \$30,516,264 for indemnity, and \$18,526,296 for medical.

\* Indemnity pure premium is adjusted for the rounded total pure premium:

Indemnity Pure Premium = Total Pure Premium - Medical Pure Premium





## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Appendix C – Memoranda for Laws and Assessments

Appendix C provides details on changes affecting workers compensation benefit costs that are not yet reflected in the on-level factors shown in Appendix A-I. Such changes may result from annual updates in the state average weekly wage, medical reimbursement levels, or other recurring changes that directly affect worker compensation benefit levels. In addition, changes to the administration of the workers compensation system, including benefit levels, may result from specific regulatory, legislative, or judicial action.

The following changes affecting State benefit levels are detailed in this section of the filing:

- Analysis of Tennessee Medical Fee Schedule Update, Effective January 1, 2017
- Analysis of Enacted Tennessee Senate Bill (SB) 297
- Change in Tennessee's Minimum and Maximum Weekly Benefits, Effective July 1, 2017
- Longshore and Harbor Workers' Compensation Act
  - Change in the Minimum and Maximum Weekly Benefits, Effective October 1, 2016
  - Annual Assessment



## TENNESSEE

### Appendix C-I

#### **Analysis of Tennessee Medical Fee Schedule Update Effective January 1, 2017**

**NCCI estimates that the changes to the Tennessee Medical Fee Schedule that became effective January 1, 2017, will result in a +0.4% impact on Tennessee workers compensation system costs.**

#### **Summary of Changes**

Changes to the Tennessee Medical Fee Schedule (MFS) (Chapters 0800-2-17, 0800-2-18, 0800-2-19) that became effective January 1, 2017, are described below:

- Updated the physician fee schedule to be based on the 2017 Medicare Resource-Based Relative Value Scale (RBRVS) and Tennessee-specific conversion factors (CF) by physician service category. The previous physician fee schedule was based on the 2016 RBRVS and Tennessee-specific CFs.
- Updated the Hospital Outpatient and Ambulatory Surgical Center (ASC) fee schedule
  - Updated Ambulatory Payment Classification payment rates to be based on 2017 Medicare Addendum B. Previous reimbursement rates were based on 2016 Medicare Addendum B.
- Updated the Durable Medical Equipment (DME), Medical Supplies, and Orthotics and Prosthetics fee schedules
  - Updated the maximum allowable reimbursements (MARs) to be based on 2017 Medicare rates. Previous MARs were based on 2016 Medicare rates.
- Updated the Ambulance Services fee schedule
  - Updated the maximum reimbursements for ambulance services to be capped at the lesser of the submitted charges or 150% of the 2017 Medicare rate. The previous maximum reimbursements were capped at the lesser of the submitted charges or 150% of the 2016 Medicare rate.

#### **Actuarial Analysis**

NCCI's methodology to evaluate the impact of medical fee schedule changes includes three major steps:

1. Calculate the percentage change in maximum reimbursements.
  - Compare the prior and revised maximum reimbursements by procedure code and determine the percentage change by procedure code.
  - Calculate the weighted-average percentage change in maximum reimbursements for the fee schedule using observed payments by procedure code as weights.



## TENNESSEE

### Appendix C-I

#### Analysis of Tennessee Medical Fee Schedule Update Effective January 1, 2017

2. Determine the price level change as a result of the revised fee schedule
  - NCCI research by Frank Schmid and Nathan Lord (2013), "The Impact of Physician Fee Schedule Changes in Workers Compensation: Evidence from 31 States", suggests that a portion of a change in maximum reimbursements is realized on payments impacted by the change.
    - In response to a fee schedule decrease, NCCI research indicates that payments decline by approximately 50% of the fee schedule change.
    - In response to a fee schedule increase, NCCI research indicates that payments increase by approximately 80% of the fee schedule change and the magnitude of the response depends on the relative difference between actual payments and fee schedule maximums (i.e. the price departure).  
The formula used to determine the percent realized for fee schedule increases is  $80\% \times (1.10 + 1.20 \times (\text{price departure}))$ .
3. Determine the share of costs that are subject to the fee schedule
  - The share is based on a combination of fields, such as procedure code, provider type, and place of service, as reported on the NCCI Medical Data Call, to categorize payments that are subject to the fee schedule.

In this analysis, NCCI relies primarily on two data sources:

- Detailed medical data underlying the calculations in this analysis are based on NCCI's Medical Data Call for Tennessee for Service Year 2015.
- The share of benefit costs attributed to medical benefits is based on NCCI's Financial Call data for Tennessee from the latest two policy years projected to the effective date of the benefit changes.

#### Physician Fee Schedule

In Tennessee, payments for physician services represent 38.5% of total medical costs. To calculate the percentage change in maximums for physician services, we calculate the percentage change in maximum for each procedure code. The overall change in maximums for physician services is a weighted average of the percentage change in MAR (revised MAR / prior MAR) by procedure code weighted by the observed payments by procedure code as reported on NCCI's Medical Data Call, for Tennessee for Service Year 2015. The overall weighted-average percentage change in MAR is +0.4%.

The impact by category is shown in the following table.

| Physician Practice Category | Share of Physician Costs | Percentage Change in MAR |
|-----------------------------|--------------------------|--------------------------|
| Anesthesia                  | 5.2%                     | 0.0%                     |
| Surgery                     | 21.4%                    | 0.0%                     |
| Radiology                   | 9.0%                     | +1.0%                    |



## TENNESSEE

### Appendix C-I

#### Analysis of Tennessee Medical Fee Schedule Update Effective January 1, 2017

|   |               |              |
|---|---------------|--------------|
| Pathology & Laboratory                  | 2.1%          | +0.6%        |
| Evaluation & Management                 | 23.8%         | +0.4%        |
| Medicine                                | 23.1%         | +1.0%        |
| Other HCPCS*                            | 0.4%          | +0.1%        |
| Physician Payments with no specific MAR | 15.0%         | -            |
| <b>Total Physician Costs</b>            | <b>100.0%</b> | <b>+0.4%</b> |

\*Healthcare Common Procedure Coding System

Since the overall average maximum reimbursement for physician services increased, the percentage expected to be realized from the fee schedule increase is estimated according to the formula  $80\% \times (1.10 + 1.20 \times (\text{price departure}))$ . The observed price departure for physician payments is -12.0%<sup>1</sup>. The price realization factor is estimated to be 76% ( $= 80\% \times (1.10 + 1.20 \times (-0.12))$ ). The impact on physician payments due to the physician fee schedule change is +0.3% ( $= +0.4\% \times 0.76$ ).

The above impact of +0.3% is then multiplied by the Tennessee percentage of medical costs attributed to physician payments (38.5%) to arrive at the impact on medical costs of +0.1%. This is then multiplied by the percentage of Tennessee benefit costs attributed to medical benefits (69.3%) to arrive at a +0.1% impact on overall workers compensation costs in Tennessee.

#### Hospital Outpatient

In Tennessee, payments for hospital outpatient services represent 10.7% of total medical costs. To calculate the percentage change in maximums for hospital outpatient services, we calculate the percentage change in maximum for each procedure code. The overall change in maximums for hospital outpatient services is a weighted average of the percentage change in MAR (revised MAR / prior MAR) by procedure code, weighted by the observed payments by procedure code as reported on NCCI's Medical Data Call, for Tennessee for Service Year 2015. The overall weighted-average percentage change in MAR is +3.5%.

Note that Medicare rules for outpatient services contain a comprehensive payment policy that packages payment for adjunctive and secondary items, services, and procedures into the primary procedure under certain circumstances. For this analysis, the experience is aggregated according to the packaging rules reflected under Medicare, if applicable.

Since the overall average maximum reimbursement for hospital outpatient services increased, the percentage expected to be realized from the fee schedule increase is calculated according to the formula  $80\% \times (1.10 + 1.20 \times (\text{price departure}))$ . Since a reliable price departure could not be determined, a price realization factor of 80% was assumed. The impact on hospital outpatient payments due to the hospital outpatient fee schedule change is +2.8% ( $= +3.5\% \times 0.80$ ).

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<sup>1</sup> A departure of -12.0% implies that the ratio of actual payments to the fee schedule maximums is 0.88.



## TENNESSEE

### Appendix C-I

#### **Analysis of Tennessee Medical Fee Schedule Update Effective January 1, 2017**

The above impact of +2.8% is then multiplied by the Tennessee percentage of medical costs attributed to hospital outpatient payments (10.7%) to arrive at the impact on medical costs of +0.3%. This is then multiplied by the percentage of Tennessee benefit costs attributed to medical benefits (69.3%) to arrive at a +0.2% impact on overall workers compensation costs in Tennessee.

#### Ambulatory Surgical Center (ASC)

In Tennessee, payments for ASC services represent 7.0% of total medical costs. The impact on ASC services due to the adoption of the 2017 Medicare values is calculated in an analogous manner to the hospital outpatient fee schedule change. The overall weighted-average percentage change in MAR is +2.9%.

Since the overall average maximum reimbursement for ASC services increased, the percentage expected to be realized from the fee schedule increase is calculated according to the formula  $80\% \times (1.10 + 1.20 \times (\text{price departure}))$ . Since a reliable price departure could not be determined, a price realization factor of 80% was assumed. The impact on ASC payments due to the ASC fee schedule change is +2.3% ( $= +2.9\% \times 0.80$ ).

The above impact of +2.3% is then multiplied by the Tennessee percentage of medical costs attributed to ASC payments (7.0%) to arrive at the impact on medical costs of +0.2%. This is then multiplied by the percentage of Tennessee benefit costs attributed to medical benefits (69.3%) to arrive at a +0.1% impact on overall workers compensation costs in Tennessee.

#### DME, Medical Supplies, and Orthotics and Prosthetics

In Tennessee, payments for DME, Medical Supplies, and Orthotics and Prosthetics services represent 8.3% of total medical costs. To calculate the percentage change in maximums for these services, we calculate the percentage change in maximum for each code. The overall change in maximums is a weighted average of the percentage change in MAR (revised MAR / prior MAR) by code weighted by the observed payments by code as reported on NCCI's Medical Data Call, for Tennessee for Service Year 2015. The overall weighted-average percentage change in MAR is -0.7%.

Since the overall average maximum reimbursement for DME, Medical Supplies, and Orthotics and Prosthetics services decreased, NCCI expects that 50% of the decrease will be realized. The impact on DME, Medical Supplies, and Orthotics and Prosthetics payments due to the fee schedule change is -0.4% ( $= -0.7\% \times 0.50$ ).



## TENNESSEE

### Appendix C-I

#### Analysis of Tennessee Medical Fee Schedule Update Effective January 1, 2017

The above impact of -0.4% is then multiplied by the Tennessee percentage of medical costs attributed to DME, Medical Supplies, and Orthotics and Prosthetics payments (8.3%) to arrive at a negligible<sup>2</sup> decrease on medical costs and overall workers compensation costs in Tennessee.

#### Ambulance Services

In Tennessee, payments for ambulance services subject to the fee schedule represent 1.2% of total medical costs. To calculate the percentage change in maximums for ambulance services, we calculate the percentage change in maximum for each procedure code. The overall change in maximums for ambulance services is a weighted average of the percentage change in MAR (revised MAR / prior MAR) by code weighted by the observed payments by code as reported on NCCI's Medical Data Call, for Tennessee for Service Year 2015. The overall weighted-average percentage change in MAR is +0.8%.

Since the overall average maximum reimbursement for ambulance services increased, the percentage expected to be realized from the fee schedule increase is calculated according to the formula  $80\% \times (1.10 + 1.20 \times (\text{price departure}))$ . Since a reliable price departure could not be determined, a price realization factor of 80% was assumed. The impact on ambulance payments due to the ambulance fee schedule change is +0.6% ( $= +0.8\% \times 0.80$ ).

The above impact of +0.6% is then multiplied by the Tennessee percentage of medical costs attributed to ambulance payments (1.2%) to arrive at a negligible increase on medical costs and overall workers compensation costs in Tennessee.

#### Summary of Impacts

The impacts from the changes to the Tennessee medical fee schedule are summarized below:

|                     | (A)<br><br>Impact on<br>Type of<br>Service | (B)<br><br>Share of<br>Medical Costs | (C)<br><br>Impact on<br>Medical Costs<br><br>(A) x (B) | (D)<br><br>Impact on<br>Overall Costs<br><br>(C) x (2) |
|---------------------|--|--------------------------------------|--|--|
| Physician           | +0.3%                                      | 38.5%                                | +0.1%  | +0.1%  |
| Hospital Outpatient | +2.8%                                      | 10.7%                                | +0.3%  | +0.2%  |
| ASC                 | +2.3%                                      | 7.0%                                 | +0.2%  | +0.1%  |

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<sup>2</sup> Negligible is defined in this document to be an impact on overall system costs of less than 0.1%.



## TENNESSEE

### Appendix C-I

#### Analysis of Tennessee Medical Fee Schedule Update Effective January 1, 2017

|   |       |      |                     |                     |
|---|-------|------|---------------------|---------------------|
| <b>DME, Medical Supplies, and Orthotics and Prosthetics</b>   | -0.4% | 8.3% | Negligible Decrease | Negligible Decrease |
| <b>Ambulance</b>  | +0.6% | 1.2% | Negligible Increase | Negligible Increase |
| (1) Total Impact on Tennessee Medical Costs   |       |      | <b>+0.6%</b>        |                     |
| (2) Medical Costs as a Percentage of Overall Workers Compensation Benefit Costs in Tennessee            |       |      |                     | 69.3%               |
| <b>(3) Total Impact on Overall Workers Compensation System Costs in Tennessee</b><br><b>= (1) x (2)</b> |       |      |                     | <b>+0.4%</b>        |



## TENNESSEE

### Appendix C-II

#### Analysis of Enacted Tennessee Senate Bill 297

**Tennessee Senate Bill (SB) 297 raises the maximum burial benefit from \$7,500 to \$10,000, effective May 18, 2017. NCCI estimates that SB 297 will result in a negligible<sup>1</sup> impact on overall workers compensation (WC) system costs in Tennessee.**

#### Summary of SB 297

Prior to enacted SB 297, if an employee's death results from a compensable workplace accident, the employer was liable for burial expenses up to maximum of \$7,500, in addition to other indemnity and medical benefits required by Tennessee WC statutes. Effective May 18, 2017, the maximum burial benefit in Tennessee increased to \$10,000.

SB 297 also limits the system of utilization review to exclude diagnostic procedures and diagnostic studies under certain listed conditions, and specifies that recommended invasive procedures shall be subject to utilization review at any time. Additionally, SB 297 changes the mileage allowance for employers providing a physician to the employee from a 100-mile radius to a 125-mile radius of the employee's community of residence.

#### Actuarial Analysis

In analyzing the cost impact of raising the maximum burial benefit, NCCI compared total fatal indemnity costs payable under both the prior and revised maximum burial benefit provisions. To determine the fatal indemnity benefits payable under each, NCCI estimated fatal dependency benefits using a countrywide distribution for the number dependents and their corresponding average ages, and assuming that all fatal claims receive the maximum burial benefit before and after the enactment of SB 297.

The impact on overall WC system costs in Tennessee from increasing the maximum burial benefit to \$10,000 is summarized in the table below:

| Type of Injury    | Percentage of Losses <sup>2</sup> | Overall Impact (%) |
|-------------------|-----------------------------------|--------------------|
| Fatal             | 1.3%                              | +0.9               |
| Permanent Total   | 0.4%                              | 0.0                |
| Permanent Partial | 16.3%                             | 0.0                |
| Temporary Total   | 12.3%                             | 0.0                |
| Total Indemnity   | 30.3%                             | +0.0 <sup>3</sup>  |
| Total Medical     | 69.7%                             | 0.0                |
| Total             | 100.0%                            | +0.0 <sup>3</sup>  |

The provisions affecting utilization review and for the mileage allowance are expected to have a negligible impact on overall WC systems costs in Tennessee.

<sup>1</sup> Negligible in this context means an impact on overall system costs of less than 0.1%.

<sup>2</sup> Proportions within indemnity are based on losses for policies effective during the 24-month period ending 05/31/2014 on the 08/28/2016 law level and developed to an ultimate basis by type of injury. Indemnity/Medical split is based on Policy Years 2014 and 2015 from Financial Data, projected to 05/18/2017.

<sup>3</sup> Weighted average.





## TENNESSEE

### APPENDIX C-III

#### Change in the Minimum and Maximum Weekly Benefits, Effective July 1, 2017

In Tennessee, maximum and, for certain benefit types, minimum workers compensation indemnity benefit provisions are dependent upon the state average weekly wage (SAWW). The impacts summarized in the table below result from anticipated changes in workers compensation costs due to the change in the SAWW from \$888.00 ("current") to \$902.00 ("revised"), and apply to injuries occurring on or after July 1, 2017.

The approach used in calculating the effects of a change in the SAWW is as follows:

1. Obtain the latest available SAWW from the Tennessee Department of Labor and Workforce Development.
2. Calculate the minimum and maximum benefits by benefit payment type that are dependent upon and expressed as a percentage of the current and revised SAWW.
3. Using a countrywide distribution of workers and their wages<sup>1</sup>, indexed to the Tennessee average weekly wage<sup>2</sup>, determine expected current and revised average weekly benefits by benefit payment type (and dependency type, as appropriate)<sup>3</sup>.
4. Use the above-calculated average weekly benefits to determine the indemnity benefit costs for each injury type (Fatal, Permanent Total, Permanent Partial, and Temporary Total)<sup>4</sup> prior to and subsequent to the change in the SAWW. Calculate the ratio of the revised indemnity benefit costs to current indemnity benefit costs for each injury type to determine the impact by injury type from the change in the SAWW.
5. Determine the indemnity cost distribution by injury type<sup>5</sup>.
6. Using the indemnity cost distribution (Step 5) and the effects by injury type (Step 4), calculate the effect of the change in SAWW on total indemnity benefit costs.
7. Multiply the impact on total indemnity benefit costs (Step 6) by the percentage of losses attributed to indemnity benefits<sup>6</sup> to determine the impact of the change in the SAWW on overall benefit costs.

| Type of Injury    | Percentage of Losses | Effect (%) |
|-------------------|----------------------|------------|
| Fatal             | 1.4%                 | + 1.3      |
| Permanent Total   | 0.4%                 | + 0.3      |
| Permanent Partial | 16.2%                | + 0.3      |
| Temporary Total   | 12.3%                | + 0.2      |
| Total Indemnity   | 30.3%                | + 0.3      |
| Medical           | 69.7%                | 0.0        |
| Total             | 100.0%               | + 0.1      |

<sup>1</sup> Based on NCCI Detailed Claim Information data.

<sup>2</sup> Forecasted using the Bureau of Labor Statistics Quarterly Census of Employment and Wages, for all private sector employment, and adjusted to reflect injured workers.

<sup>3</sup> For states where the rate of compensation is based on spendable wages, state and federal tax withholding tables are used in conjunction with pertinent assumptions (e.g., number of dependents).

<sup>4</sup> Various distributions based on internal and external data are employed in determining the impact by type of injury. For example, for Fatal injuries, a countrywide distribution of average ages and dependents by type (e.g., spouse, spouse with one child, parent, etc.) is used in calculating mortality-adjusted annuity values under both the current and revised weekly maximum benefits, with the likelihood of remarriage incorporated as applicable.

<sup>5</sup> NCCI Unit Statistical Plan data for the 24-month policy period ending 05/31/2014 on the 05/18/2017 law level and developed to an ultimate basis by type of injury.

<sup>6</sup> NCCI Financial Call data for Tennessee for Policy Years 2014 and 2015 projected to 07/01/2017.



## TENNESSEE

### APPENDIX C-IV

#### Longshore and Harbor Workers' Compensation Act

#### Change in the Minimum and Maximum Weekly Benefits, Effective October 1, 2016

In the Longshore And Harbor Workers' Compensation Act, maximum and, for certain benefit types, minimum workers compensation indemnity benefit provisions are dependent upon the national average weekly wage (NAWW). The impacts summarized in the table below result from anticipated changes in workers compensation costs due to the change in the NAWW from \$703.00 ("current") to \$718.24 ("revised"), and apply to injuries occurring on or after October 1, 2016.

The approach used in calculating the effects of a change in the NAWW is as follows:

1. Obtain the latest available NAWW from the United States Department of Labor, Division of Longshore and Harbor Workers' Compensation (DLHWC).
2. Calculate the minimum and maximum benefits by benefit payment type that are dependent upon and expressed as a percentage of the current and revised NAWW.
3. Using a countrywide distribution of workers and their wages<sup>1</sup>, indexed to the Longshore And Harbor Workers' Compensation Act average weekly wage<sup>2</sup>, determine expected current and revised average weekly benefits by benefit payment type (and dependency type, as appropriate)<sup>3</sup>.
4. Use the above-calculated average weekly benefits to determine the indemnity benefit costs for each injury type (Fatal, Permanent Total, Permanent Partial, and Temporary Total)<sup>4</sup> prior to and subsequent to the change in the NAWW. Calculate the ratio of the revised indemnity benefit costs to current indemnity benefit costs for each injury type to determine the impact by injury type from the change in the NAWW.
5. Determine the indemnity cost distribution by injury type<sup>5</sup>.
6. Using the indemnity cost distribution (Step 5) and the effects by injury type (Step 4), calculate the effect of the change in NAWW on total indemnity benefit costs.
7. Multiply the impact on total indemnity benefit costs (Step 6) by the percentage of losses attributed to indemnity benefits to determine the impact of the change in the NAWW on overall benefit costs.

| Type of Injury    | Percentage of Losses | Effect (%) |
|-------------------|----------------------|------------|
| Fatal             | 3.8%                 | + 0.4      |
| Permanent Total   | 2.2%                 | + 0.3      |
| Permanent Partial | 45.7%                | + 0.1      |
| Temporary Total   | 8.1%                 | + 0.3      |
| Total Indemnity   | 59.8%                | + 0.2      |
| Medical           | 40.2%                | 0.0        |
| Total             | 100.0%               | + 0.1      |

<sup>1</sup> Based on NCCI Detailed Claim Information data.

<sup>2</sup> Bureau of Labor Statistics Quarterly Census of Employment and Wages, for all private sector employment, and adjusted to reflect injured workers.

<sup>3</sup> For states where the rate of compensation is based on spendable wages, state and federal tax withholding tables are used in conjunction with pertinent assumptions (e.g., number of dependents).

<sup>4</sup> Various distributions based on internal and external data are employed in determining the impact by type of injury. For example, for Fatal injuries, a countrywide distribution of average ages and dependents by type (e.g., spouse, spouse with one child, parent, etc.) is used in calculating mortality-adjusted annuity values under both the current and revised weekly maximum benefits, with the likelihood of remarriage incorporated as applicable.

<sup>5</sup> NCCI Unit Statistical Plan data for the 36-month policy period ending 12/31/2013 on the 10/01/2015 law level and developed to an ultimate basis by type of injury.



## TENNESSEE

### APPENDIX C-V

#### U.S. Longshore and Harbor Workers' Compensation Act Assessment

The F-class and Program II, Option II maritime class voluntary loss costs and assigned risk rates include the following provision for the federal assessment:

|  |             |
|--|-------------|
| 1.) Estimated Total Expense Needed for 2017 *                    | 114,000,000 |
| 2.) Compensation Payments Reported (on indemnity only) in 2016 * | 959,394,551 |
| 3.) Assessment Rate on Indemnity Losses (1) / (2)                | 11.9%       |

#### Breakdown of Losses Under the Longshore and Harbor Workers Act

|   |            |
|---|------------|
| 4.) Indemnity Losses (Combination of 1st through 3rd reports) # | 44,796,736 |
| 5.) Medical Losses (Combination of 1st through 3rd reports) #   | 30,153,455 |
| 6.) Total Losses (4) + (5)                                      | 74,950,191 |
| 7.) Assessment Rate on Total Losses { (3) x (4) } / (6)         | 7.1%       |

\* Source: U.S. Department of Labor

# Source: On-leveled and developed USL&HW losses - statistical plan data



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Appendix D – Determination of the Assigned Risk Rate Change

##### Overall Proposed Change to Assigned Risk Rate Level

NCCI applies an assigned risk loss cost multiplier to the voluntary market loss costs/rates to convert to assigned risk rates. This factor accounts for differences in the components included in the assigned risk rates versus the voluntary market loss costs/rates. The key components of the assigned risk loss cost multiplier are the assigned risk differential, assigned risk expenses, and uncollectible premium provision (UPP). Voluntary market loss-based expenses must also be removed in the calculation, since the servicing carrier allowance already contemplates these expenses for the assigned risk market. Thus, the assigned risk loss cost multiplier formula is as follows:

$$\text{Assigned Risk Loss Cost Multiplier} = (\text{AR Differential}) \div (\text{Voluntary LAE}) \div (\text{PLR}) \times \text{UPP}$$

This filing proposes a 0.5% increase in the assigned risk loss cost multiplier from 1.700 to 1.709. After applying the proposed change in the assigned risk loss cost multiplier to the proposed change in voluntary loss costs, NCCI is proposing an overall average decrease of 12.2% to the current assigned risk rate level. The detailed calculation can be found in Appendix D – Section A.

##### Assigned Risk Differential

The assigned risk loss cost differential reflects the fact that the collective experience for employers in the assigned risk market is typically worse than that of employers in the statewide market. Loss ratios are calculated for both the (i) assigned risk market and (ii) statewide market by individual year as follows:

$$\frac{(\text{total on – leveled losses})}{(\text{total on – leveled, developed standard premium at the voluntary level})}$$

Loss ratio relativities are reviewed for ten individual years so that changes in the actual differentials can be observed over a long period of time. When selecting the assigned risk differential, the impact of additional premium that is already expected to be generated due to other assigned risk programs (e.g., removal of premium discounts, Assigned Risk Adjustment Program) is also considered.

Based on this year's analysis, NCCI is proposing to change the currently-approved assigned risk differential of 1.250 to 1.350. The data underlying this selection is shown in Appendix D – Section B.



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Appendix D – Determination of the Assigned Risk Rate Change

##### Assigned Risk Expenses

The provision for assigned risk expenses is based on the following components:

- Servicing Carrier Allowance (SCA) – the market-based cost paid to the servicing carriers as a percentage of final collected net premium that is intended to compensate for expenses incurred in handling the assigned risk business. The average SCA is determined through a competitive bid process and reflects items such as general expense, production expense (excluding commission), loss adjustment expense and certain assessments.
- Premium Taxes not included in the Servicing Carrier Allowance
- Assigned Risk Administration Expense – reflects NCCI Plan Administration Expenses, NWCRA Pool Administration Expenses, and Servicing Carrier Other Expenses. It is selected based on a review of expenses as a percentage of premium over the past ten years.
- Average Commission – based on a weighted average of the most recently available two policy years
- Profit and Contingency Provision

Note that the expense components that are based on net premium are converted to a standard premium basis excluding the impact of expense constants. Then the total assigned risk expenses are used to determine the Permissible Loss Ratio (PLR):

$$PLR = 100\% - (\text{provision for Assigned Risk Expenses})$$

Based on our analysis this year, a decrease of 7.2% to the current assigned risk expense level is being proposed.

##### Uncollectible Premium Provision

The purpose of the uncollectible premium provision is to make available sufficient funds in the rate structure to offset the policy premium ultimately determined to be uncollectible. NCCI recommends maintaining the uncollectible premium provision of 1.032.



## TENNESSEE

### APPENDIX D

#### Determination of Assigned Risk Rate Level Change

##### Section A - Derivation of the Assigned Risk Loss Cost Multiplier

This filing proposes a -12.2% overall average change to the current assigned risk rate level. For all classifications, an assigned risk multiplier is applied to the voluntary loss costs proposed effective March 1, 2018 in order to convert to assigned risk rates.

|  |               |
|--|---------------|
| (1) Current Assigned Risk Loss Cost Multiplier   | 1.700         |
| (2) Proposed Assigned Risk Loss Cost Differential (Section B)                              | 1.350         |
| (3) Proposed Voluntary Loss-based Expense Provision (Exhibit II)                           | 19.7%         |
| (4) Indicated Assigned Risk Permissible Loss Ratio (Section C)                             | 68.1%         |
| (5) Proposed Uncollectible Premium Provision   | 1.032         |
| (6) Indicated Assigned Risk Loss Cost Multiplier = $\{[(2) / [1.0 + (3)]] / (4)\} * (5)$   | 1.709         |
| (7) Indicated Change in the Assigned Risk Loss Cost Multiplier = $[(6) / (1)] - 1.0$       | 0.5%          |
| (8) Proposed Voluntary Loss Cost Level Change (Exhibit I)                                  | -12.6%        |
| (9) Indicated Assigned Risk Rate Level Change = $\{[1.0 + (7)] \times [1.0 + (8)]\} - 1.0$ | <b>-12.2%</b> |



TENNESSEE

APPENDIX D

Determination of Assigned Risk Rates

Section B - Derivation of Assigned Risk Differential

| Policy Year  | (1)<br>Standard<br>Pure<br>Premiums | (2)<br>Unlimited<br>Undeveloped<br>Paid+Case<br>Losses | (3)<br>Ratio of<br>Losses to<br>Premiums<br>(2)/(1) | (4)<br>Indicated<br>Assigned Risk<br>Pure Prem Diff<br>(Std Basis) |
|--|-------------------------------------|--|---|--|
| <b>I. Assigned Risk Experience Valued as of 12/31/2016</b>                 |                                     |  |   |  |
| 2006   | 22,726,482                          | 44,997,827   | 1.980   |  |
| 2007   | 16,917,290                          | 38,462,913   | 2.274   |  |
| 2008   | 12,295,300                          | 26,798,398   | 2.180   |  |
| 2009   | 11,338,280                          | 23,871,531   | 2.105   |  |
| 2010   | 11,999,968                          | 30,187,487   | 2.516   |  |
| 2011   | 14,889,329                          | 22,948,838   | 1.541   |  |
| 2012   | 17,511,661                          | 21,196,175   | 1.210   |  |
| 2013   | 22,125,090                          | 24,809,482   | 1.121   |  |
| 2014   | 28,014,658                          | 34,896,662   | 1.246   |  |
| 2015   | 30,461,925                          | 32,901,125   | 1.080   |  |
| <b>II. Statewide Experience Valued as of 12/31/2016</b>                    |                                     |  |   |  |
| 2006   | 301,166,547                         | 416,271,579  | 1.382   | 1.433  |
| 2007   | 314,377,816                         | 438,084,094  | 1.393   | 1.632  |
| 2008   | 305,957,573                         | 371,697,904  | 1.215   | 1.794  |
| 2009   | 292,659,698                         | 361,955,748  | 1.237   | 1.702  |
| 2010   | 310,793,680                         | 364,576,845  | 1.173   | 2.145  |
| 2011   | 326,201,223                         | 314,736,750  | 0.965   | 1.597  |
| 2012   | 327,343,851                         | 315,612,635  | 0.964   | 1.255  |
| 2013   | 337,409,832                         | 294,289,027  | 0.872   | 1.286  |
| 2014   | 356,766,320                         | 284,941,862  | 0.799   | 1.559  |
| 2015   | 382,463,225                         | 273,999,296  | 0.716   | 1.508  |
| (a) Indicated Differential in Standard Premium Based on Experience         |                                     |  |   | 1.591  |
| (b) Estimated Impact of Standard Premium Programs in Rate Effective Period |                                     |  |   | 1.359  |
| (c) Indicated Change in Assigned Risk Differential                         |                                     |  |   | 1.171  |
| =(a)/(b)   |                                     |  |   |  |



## TENNESSEE

### APPENDIX D

#### Determination of Assigned Risk Rates

##### Section C - Expense Components of Assigned Risk Rate

The assigned risk expense provision including loss-based expenses is derived directly from the servicing carrier allowance, since this is the market-based cost to the assigned risk plan to have the plan serviced. The average commission rate, the profit and contingency provision, a provision for administrative expenses, and all taxes and assessments not included in the servicing carrier allowance must be added to the allowance to derive an average expense provision as a percentage of standard premium excluding the expense constants.

|   | <u>Expense Provisions</u><br><u>Underlying Proposed Rates</u> |
|---|---|
| (1) Expense Constant  | \$160   |
| (2) Weighted-Average of Servicing Carrier Allowance Bids  | 20.2%   |
| (3) Premium Tax   | 4.0%  |
| (4) Assigned Risk Administration Expense<br>(Selected Based on a Review of Approved Provisions in Other States)   | 4.0%  |
| (5) Expense Constant Premium as a Percentage of Standard Premium<br>Excluding the Expense Constant (See Section D)  | 2.9%  |
| (6) Servicing Carrier Allowance, Taxes and Administrative Expense<br>Converted to a Standard Premium Excluding Expense Constant Basis<br>$= [(2) + (3) + (4)] \times [1 + (5)] - (5)$ | 26.1%   |
| (7) Average Commission (See Section D)  | 5.8%  |
| (8) Profit and Contingency Provision  | 0.0%  |
| (9) Total Expense Provision in Rate<br>$= (6) + (7) + (8)$  | 31.9%   |
| (10) Permissible Loss Ratio in Rate<br>$= 100\% - (9)$  | 68.1%   |
| (11) Current Permissible Loss Ratio in Rate   | 63.2%   |
| (12) Impact on Rate due to Change in Expenses<br>$= (0.632 / 0.681) - 1$  | -7.2%   |





## TENNESSEE

### APPENDIX D

#### Determination of Assigned Risk Rates

#### Section D - Derivation of Premium Discount, Expense Constant and Commission as a Percentage of Premium

Premium Distribution by Layer for Assigned Risk Policies for Policy Years 2015 & 2016

|                                      | (1)                                  | (2)  | (3) <sup>1</sup>                 |
|--------------------------------------|--------------------------------------|--|----------------------------------|
| Portion of Total<br>Standard Premium | Standard<br>Premium<br>Incl Exp Cnst | Standard<br>Premium<br>Incl Exp Cnst<br>Distribution | Commission<br>Scale <sup>2</sup> |
| First \$1000                         | 18,518,110                           | 15.7%  | 8.0%                             |
| Next \$4,000                         | 29,728,879                           | 25.1%  | 6.0%                             |
| Next \$95,000                        | 62,287,068                           | 52.7%  | 5.0%                             |
| Next \$400,000                       | 7,678,856                            | 6.5%   | 3.0%                             |
| Over \$500,000                       | 105                                  | 0.0%   | 3.0%                             |
| Total                                | 118,213,018                          | 100.0%   | 5.6%                             |

(4) Expense Constant Premium as % of Standard Premium Excluding Expense Constant <sup>3</sup> = 2.9%

(5) Average Commission as % of Standard Premium Excluding Expense Constant <sup>4</sup> = 5.8%

<sup>1</sup> Totals represent weighted averages based on column (2).

<sup>2</sup> Commissions paid in Tennessee are based on standard premium excluding expense constant premium.  
Source of the commission scale is NCCI's Basic Manual, Rule 4-H-6.

<sup>3</sup> Based on assigned risk policy and premium totals for policy years 2015 and 2016 using the dominant state method for the classification of multistate policies.

<sup>4</sup> (5) = (3)total \* [1 + (4)]



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Part 4 Additional Information

- Definitions
- NCCI Affiliate List
- Key Contacts



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Definitions

**Accident Year (AY):** A loss accounting definition in which experience is summarized by the calendar year in which an accident occurred.

**Calendar Year (CY):**

1. The 12-month period beginning January 1 and ending December 31.
2. Method of accounting for all financial transactions occurring during a specific year.

**Case Reserves:** Reserves that an insurance company establishes for specific (known) claims.

**DSR Level Premium:** The standard earned premium that would result if business were written at NCCI state-approved loss costs or rates instead of at the company rates. It is the common benchmark level at which carriers report premium on the Financial Calls.

**Frequency:** The number of lost-time claims per million dollars of on-leveled, wage-adjusted premium.

**Incurred Claim Count:** The total of all claims reported, whether open or closed, as of a given valuation date. An indemnity claim is associated with a payment or case reserve for an indemnity loss (i.e., lost work time-related benefits) and excludes claims closed without an indemnity payment.

**Lost-time Claims:** Claims where an injured employee has received wage replacement benefits due to a compensable workplace injury.

**Limited Losses:** Losses that result after the application of NCCI's large loss procedure—in which individual large claims are limited to jurisdiction and year-specific large loss thresholds.

**On-Level Factor:** Applied to historical premiums and losses to adjust the historical experience to reflect approved loss cost/rate level changes as well as statutory benefit level changes implemented since that time.

**Paid+Case Losses:** The sum of paid losses and case reserves. Also known as “case incurred losses.”

**Paid Losses:** Losses that an insurance company has paid as a result of claim activity.

**Policy Year:**

- The one-year period beginning with the effective date or anniversary of a policy.
- A premium and loss accounting definition in which experience is summarized for all policies with effective dates in a given calendar year period.

**Severity:** The average cost per case (claim) calculated as ultimate losses divided by ultimate lost-time claim counts.



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### Definitions

**Ultimate Development Factor:** For an aggregation of data, an estimate of the development that will occur between the data's current valuation date and the time when all claims are closed.

**Unlimited Losses:** Losses that have not been limited to jurisdiction and year-specific large loss thresholds as part of NCCI's large loss procedure.

**Valuation Date:** The date that premiums and losses are evaluated for reporting purposes. Premiums and losses may change over time from initial estimates to final values. Therefore, interim snapshots have associated valuation dates.

**Wage Level Adjustment Factor:** The ratio of the average workers' wages during the most recent time period to the average workers' wages during a historical time period.



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### NCCI Affiliate List

|  |   |
|--|---|
| A M C O INSURANCE COMPANY                          | BENCHMARK INSURANCE COMPANY                 |
| ACADIA INSURANCE COMPANY                           | BERKLEY NATIONAL INSURANCE COMPANY          |
| ACCIDENT FUND GENERAL INS CO                       | BERKLEY REGIONAL INS CO                     |
| ACCIDENT FUND INS CO OF AMERICA                    | BERKSHIRE HATHAWAY DIRECT INSURANCE COMPANY |
| ACCIDENT FUND NATIONAL INS CO                      | BERKSHIRE HATHAWAY HOMESTATE INS CO         |
| ACCIDENT INSURANCE COMPANY INC                     | BITCO GENERAL INSURANCE CORPORATION         |
| ACE AMERICAN INSURANCE COMPANY                     | BITCO NATIONAL INSURANCE COMPANY            |
| ACE FIRE UNDERWRITERS INSURANCE COMPANY            | BLOOMINGTON COMPENSATION INS CO             |
| ACE PROPERTY & CASUALTY INSURANCE COMPANY          | BRICKSTREET MUTUAL INS CO                   |
| ACIG INS CO  | BRIDGEFIELD CASUALTY INS CO                 |
| ACUITY A MUTUAL INS COMPANY                        | BRIDGEFIELD EMPLOYERS INS CO                |
| ADVANTAGE WC INSURANCE CO                          | BRIERFIELD INS CO                           |
| AGRI GENERAL INS CO                                | BROOKWOOD INSURANCE COMPANY                 |
| AIG ASSURANCE COMPANY                              | BROTHERHOOD MUTUAL INS CO                   |
| AIG PROPERTY CASUALTY COMPANY                      | BUILDERS MUTUAL INS CO                      |
| AIU INSURANCE CO (NATIONAL UNION FIRE OF PITTS PA) | BUILDERS PREMIER INS CO                     |
| ALL AMERICA INS CO                                 | BUSINESSFIRST INS COMPANY                   |
| ALLIED EASTERN IND CO                              | CALIFORNIA INSURANCE COMPANY                |
| ALLIED INSURANCE COMPANY OF AMERICA                | CAROLINA CASUALTY INS CO                    |
| ALLIED PROPERTY AND CASUALTY INS CO                | CAROLINA MUTUAL INSURANCE INC               |
| ALLMERICA FINANCIAL ALLIANCE INS CO                | CENTRAL MUTUAL INS CO                       |
| ALLMERICA FINANCIAL BENEFIT INS CO                 | CHARTER OAK FIRE INS CO                     |
| AMERICAN ALTERNATIVE INSURANCE CORPORATION         | CHEROKEE INS CO                             |
| AMERICAN AUTOMOBILE INSURANCE CO                   | CHUBB INDEMNITY INS CO                      |
| AMERICAN BUILDERS INSURANCE COMPANY                | CHUBB NATIONAL INS CO                       |
| AMERICAN CASUALTY COMPANY OF READING P A           | CHURCH MUTUAL INS CO                        |
| AMERICAN COMPENSATION INS CO                       | CINCINNATI CASUALTY COMPANY                 |
| AMERICAN ECONOMY INS CO                            | CINCINNATI INDEMNITY COMPANY                |
| AMERICAN FAMILY HOME INS CO                        | CINCINNATI INS CO                           |
| AMERICAN FIRE AND CASUALTY CO                      | CITIZENS INS CO OF AMERICA                  |
| AMERICAN GUARANTEE AND LIABILITY INS CO            | COLONIAL AMERICAN CASUALTY & SURETY CO      |
| AMERICAN HOME ASSUR CO-NATIONAL UNION FIRE OF PIT  | COLUMBIA NATIONAL INS CO                    |
| AMERICAN INS CO                                    | COMMERCE AND INDUSTRY INS CO                |
| AMERICAN INTERSTATE INS CO                         | CONSOLIDATED INS CO                         |
| AMERICAN MINING INS CO                             | CONTINENTAL CASUALTY CO                     |
| AMERICAN MODERN HOME INS CO                        | CONTINENTAL INDEMNITY CO                    |
| AMERICAN NATIONAL PROPERTY AND CASUALTY CO         | CONTINENTAL INS CO                          |
| AMERICAN RESOURCES INS CO                          | CONTINENTAL WESTERN INSURANCE COMPANY       |
| AMERICAN SELECT INS CO                             | CRUM AND FORSTER INDEMNITY CO               |
| AMERICAN STATES INS CO A SAFECO COMPANY            | CYPRESS INSURANCE COMPANY                   |
| AMERICAN ZURICH INS CO                             | DAKOTA TRUCK UNDERWRITERS                   |
| AMERISURE INS CO                                   | DEPOSITORS INS CO                           |
| AMERISURE MUTUAL INS CO                            | DISCOVER PROPERTY & CASUALTY INS CO         |
| AMERISURE PARTNERS INS CO                          | DONEGAL MUTUAL INS CO                       |
| AMFED CASUALTY INS CO                              | EASTERN ADVANTAGE ASSURANCE COMPANY         |
| AMFED NATIONAL INSURANCE COMPANY                   | EASTERN ALLIANCE INSURANCE COMPANY          |
| AMGUARD INS CO                                     | EASTGUARD INS CO                            |
| AMTRUST INSURANCE CO OF KS INC                     | ELECTRIC INS CO                             |
| ANSUR AMERICA                                      | EMC PROPERTY & CASUALTY COMPANY             |
| ARCH INSURANCE COMPANY                             | EMCASCO INS CO                              |
| ARGONAUT GREAT CENTRAL INS CO                      | EMPLOYERS ASSURANCE COMPANY                 |
| ARGONAUT INS CO                                    | EMPLOYERS COMPENSATION INS CO               |
| ARGONAUT MIDWEST INS CO                            | EMPLOYERS INS CO OF WAUSAU                  |
| ASHMERE INSURANCE COMPANY                          | EMPLOYERS MUTUAL CASUALTY CO                |
| ASSOCIATED INDEMNITY CORP                          | EMPLOYERS PREFERRED INS CO                  |
| ASSOCIATION CASUALTY INS CO                        | ENDURANCE AMERICAN INS CO                   |
| ATLANTIC SPECIALTY INS CO (ONEBEACON)              | ENDURANCE ASSURANCE CORPORATION             |
| ATLANTIC STATES INS CO                             | ERIE INS CO                                 |
| AUTO OWNERS INS CO                                 | ERIE INS CO OF NY                           |
| BANKERS STANDARD INS CO                            | ERIE INS EXCHANGE                           |



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### NCCI Affiliate List

|  |  |
|--|--|
| ERIE INS PROPERTY AND CASUALTY CO      | GUIDEONE MUTUAL INS CO                           |
| EVEREST DENALI INSURANCE COMPANY       | HANOVER AMERICAN INS CO                          |
| EVEREST NATIONAL INS CO                | HANOVER INS CO                                   |
| EVEREST PREMIER INSURANCE COMPANY      | HARFORD MUTUAL INS CO                            |
| EVEREST REINSURANCE CO DIRECT          | HARLEYSVILLE INSURANCE COMPANY                   |
| EXCELSIOR INSURANCE COMPANY            | HARLEYSVILLE PREFERRED INSURANCE CO              |
| EXECUTIVE RISK INDEMNITY INC           | HARLEYSVILLE WORCESTER INSURANCE CO              |
| EXPLORER INS CO                        | HARTFORD ACCIDENT AND INDEMNITY CO               |
| FALLS LAKE NATIONAL INSURANCE CO       | HARTFORD CASUALTY INS CO                         |
| FARMERS INSURANCE EXCHANGE             | HARTFORD FIRE INSURANCE CO                       |
| FARMINGTON CASUALTY COMPANY            | HARTFORD INS CO OF IL                            |
| FARMLAND MUTUAL INSURANCE COMPANY      | HARTFORD INS CO OF MIDWEST                       |
| FCCI INSURANCE COMPANY                 | HARTFORD INS CO OF THE SOUTHEAST                 |
| FEDERAL INSURANCE COMPANY              | HARTFORD UNDERWRITERS INS CO                     |
| FEDERATED MUTUAL INS CO                | HDI GLOBAL INSURANCE COMPANY                     |
| FEDERATED RESERVE INSURANCE CO         | ILLINOIS NATIONAL INSURANCE COMPANY              |
| FEDERATED RURAL ELECTRIC INS EXCHANGE  | IMPERIUM INSURANCE COMPANY                       |
| FEDERATED SERVICE INS CO               | INDEMNITY INS CO OF N AMERICA (INA INS) (CT GEN) |
| FFVA MUTUAL INSURANCE COMPANY          | INDIANA INSURANCE COMPANY                        |
| FIDELITY & DEPOSIT COMPANY OF MARYLAND | INS CO OF NORTH AMERICA                          |
| FIDELITY & GUARANTY INS UNDERWRITERS   | INS CO OF THE STATE PA                           |
| FIDELITY & GUARANTY INSURANCE CO       | INS CO OF THE WEST                               |
| FIRE INS EXCHANGE                      | INTREPID INSURANCE COMPANY                       |
| FIREMANS FUND INSURANCE CO             | KEY RISK INS CO                                  |
| FIREMENS INS CO OF WASHINGTON DC       | LAFAYETTE INS CO                                 |
| FIRST DAKOTA INDEMNITY CO              | LIBERTY INS CORP                                 |
| FIRST LIBERTY INS CORP                 | LIBERTY INSURANCE UNDERWRITERS INC               |
| FIRST NATIONAL INS CO OF AMERICA       | LIBERTY MUTUAL FIRE INS CO                       |
| FIRST NONPROFIT INS CO                 | LIBERTY MUTUAL INS CO                            |
| FIRSTCOMP INSURANCE CO                 | LION INSURANCE COMPANY                           |
| FIRSTLINE NATIONAL INSURANCE COMPANY   | LM INS CORP                                      |
| FLAGSHIP CITY INS CO                   | MA BAY INS CO                                    |
| FLORISTS MUTUAL INSURANCE CO           | MAG MUTUAL INS CO                                |
| FOREMOST INS CO GRAND RAPIDS MICHIGAN  | MAIN STREET AMERICA ASSURANCE CO                 |
| FOREMOST PROPERTY & CAS INS            | MANUFACTURERS ALLIANCE INS CO                    |
| FOREMOST SIGNATURE INS CO              | MARKEL AMERICAN INSURANCE CO                     |
| FORESTRY MUTUAL INS CO                 | MARKEL INSURANCE CO                              |
| FRANK WINSTON CRUM INSURANCE CO        | MEMIC INDEMNITY CO                               |
| FRANKENMUTH MUTUAL INS CO              | MERIDIAN SECURITY INSURANCE COMPANY              |
| GA CASUALTY AND SURETY CO              | MID CENTURY INS CO                               |
| GENERAL CASUALTY COMPANY OF WISCONSIN  | MIDDLESEX INS CO                                 |
| GENERAL INS CO OF AMERICA              | MIDSOUTH MUTUAL INSURANCE COMPANY                |
| GENESIS INS CO                         | MIDVALE INDEMNITY COMPANY                        |
| GRAIN DEALERS MUTUAL INS CO            | MIDWEST BUILDERS CASUALTY MUTUAL COMPANY         |
| GRANGE MUTUAL CASUALTY CO              | MIDWEST EMPLOYERS CASUALTY CO                    |
| GRANITE STATE INSURANCE COMPANY        | MIDWEST INS CO                                   |
| GRAPHIC ARTS MUTUAL INS CO             | MILBANK INSURANCE COMPANY                        |
| GRAY INS CO                            | MILWAUKEE CASUALTY INSURANCE CO (AMTRUST GROUP)  |
| GREAT AMERICAN ALLIANCE INS CO         | MITSUI SUMITOMO INS CO OF AMERICA                |
| GREAT AMERICAN ASSURANCE COMPANY       | MITSUI SUMITOMO INS USA INC                      |
| GREAT AMERICAN INS CO OF NY            | MONROE GUARANTY INS CO                           |
| GREAT AMERICAN INSURANCE COMPANY       | MONTGOMERY MUTUAL INSURANCE COMPANY              |
| GREAT AMERICAN SPIRIT INS CO           | MOTORISTS COMMERCIAL MUTUAL INSURANCE COMPANY    |
| GREAT DIVIDE INSURANCE COMPANY         | NATIONAL AMERICAN INS CO                         |
| GREAT MIDWEST INS CO                   | NATIONAL BUILDERS INSURANCE COMPANY              |
| GREAT NORTHERN INS CO                  | NATIONAL CASUALTY CO                             |
| GREAT WEST CASUALTY COMPANY            | NATIONAL FIRE INS CO OF HARTFORD                 |
| GREENWICH INS CO                       | NATIONAL INTERSTATE INS CO                       |
| GUARANTEE INS CO                       | NATIONAL LIABILITY & FIRE INSURANCE CO           |
| GUIDEONE ELITE INS CO                  | NATIONAL SURETY CORP                             |



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### NCCI Affiliate List

|   |   |
|---|---|
| NATIONAL TRUST INS CO                       | SAFECO INS CO OF AMERICA                      |
| NATIONAL UNION FIRE INS CO OF PITTSBURGH PA | SAFETY FIRST INS CO                           |
| NATIONWIDE AGRIBUSINESS INS CO              | SAFETY NATIONAL CASUALTY CORP                 |
| NATIONWIDE GENERAL INSURANCE CO             | SAGAMORE INSURANCE CO                         |
| NATIONWIDE MUTUAL FIRE INS CO               | SAMSUNG FIRE AND MARINE INS CO LTD USB        |
| NATIONWIDE MUTUAL INS CO                    | SEABRIGHT INSURANCE CO                        |
| NATIONWIDE PROPERTY AND CASUALTY INS CO     | SECURITY NATIONAL INS CO (AMTRUST GROUP)      |
| NETHERLANDS INSURANCE COMPANY               | SELECT INS CO                                 |
| NEW HAMPSHIRE INSURANCE COMPANY             | SELECTIVE INS CO OF SC                        |
| NEW YORK MARINE AND GENERAL INSURANCE CO    | SELECTIVE INS CO OF THE SOUTHEAST             |
| NGM INSURANCE COMPANY                       | SELECTIVE INSURANCE COMPANY OF AMERICA        |
| NORGUARD INS CO                             | SELECTIVE WAY INS CO                          |
| NORTH AMERICAN ELITE INSURANCE CO           | SENECA INSURANCE CO                           |
| NORTH AMERICAN SPECIALTY INS CO             | SENTINEL INS CO                               |
| NORTH POINTE INS CO                         | SENTRY CASUALTY CO                            |
| NORTH RIVER INS CO                          | SENTRY INSURANCE A MUTUAL CO                  |
| NORTHSTONE INSURANCE COMPANY                | SENTRY SELECT INSURANCE COMPANY               |
| NOVA CASUALTY COMPANY                       | SEQUOIA INSURANCE CO                          |
| OAK RIVER INSURANCE COMPANY                 | SFM MUTUAL INS CO                             |
| OBI AMERICA INSURANCE COMPANY               | SILVER OAK CASUALTY INC                       |
| OBI NATIONAL INSURANCE COMPANY              | SOCIETY INSURANCE A MUTUAL COMPANY            |
| OH CASUALTY INS CO                          | SOMPO AMERICA FIRE & MARINE INSURANCE COMPANY |
| OH FARMERS INS CO                           | SOMPO AMERICA INSURANCE COMPANY               |
| OHIO SECURITY INS CO                        | SOUTHERN FIRE & CASUALTY CO                   |
| OLD DOMINION INS CO                         | SOUTHERN GUARANTY INSURANCE CO                |
| OLD REPUBLIC GENERAL INSURANCE CORPORATION  | SOUTHERN INS CO                               |
| OLD REPUBLIC INS CO                         | SOUTHERN INS CO OF VA                         |
| OWNERS INSURANCE COMPANY                    | SOUTHERN MUTUAL CHURCH INSURANCE CO           |
| PA MANUFACTURERS ASSN INS CO                | SOUTHERN PILOT INSURANCE COMPANY              |
| PA MANUFACTURERS INDEMNITY CO               | SOUTHERN STATES INS EXCHANGE                  |
| PA NATIONAL MUTUAL CAS INS CO               | SOUTHERN TRUST INS CO                         |
| PACIFIC EMPLOYERS INS CO                    | ST PAUL FIRE AND MARINE INS CO                |
| PACIFIC INDEMNITY CO                        | ST PAUL GUARDIAN INS CO                       |
| PATRONS MUTUAL INS CO OF CT                 | ST PAUL MERCURY INS CO                        |
| PEERLESS INDEMNITY INS CO                   | ST PAUL PROTECTIVE INS CO                     |
| PEERLESS INSURANCE COMPANY                  | STANDARD FIRE INSURANCE COMPANY               |
| PENINSULA INS CO                            | STAR INS CO                                   |
| PENN MILLERS INS CO                         | STARNET INSURANCE COMPANY                     |
| PENN NATIONAL SECURITY INS CO               | STARR INDEMNITY AND LIABILITY CO              |
| PENNSYLVANIA INSURANCE COMPANY              | STARSTONE NATIONAL INSURANCE COMPANY          |
| PETROLEUM CASUALTY CO                       | STATE AUTO PROPERTY AND CASUALTY INS CO       |
| PHARMACISTS MUTUAL INS CO                   | STATE AUTOMOBILE MUTUAL INS CO                |
| PHOENIX INS CO                              | STATE FARM FIRE AND CASUALTY CO               |
| PINNACLEPOINT INSURANCE COMPANY             | STATE NATIONAL INSURANCE COMPANY              |
| PLAZA INSURANCE CO                          | STEADPOINT INSURANCE COMPANY                  |
| PRAETORIAN INSURANCE COMPANY                | STONEWOOD INSURANCE CO                        |
| PREFERRED PROFESSIONAL INSURANCE COMPANY    | STONINGTON INS CO                             |
| PREMIER GROUP INS CO                        | SUMMITPOINT INSURANCE COMPANY                 |
| PREVISOR INSURANCE COMPANY                  | SUNZ INSURANCE COMPANY                        |
| PROPERTY AND CASUALTY INS CO OF HARTFORD    | SYNERGY INS CO                                |
| PROTECTIVE INS CO                           | T H E INSURANCE COMPANY                       |
| QBE INSURANCE CORPORATION                   | TECHNOLOGY INSURANCE CO                       |
| REDWOOD FIRE & CASUALTY INS CO              | THE TRAVELERS CASUALTY COMPANY                |
| REGENT INSURANCE COMPANY                    | TNUS INSURANCE CO                             |
| REPUBLIC FRANKLIN INS CO                    | TOKIO MARINE AMERICA INSURANCE CO             |
| REPUBLIC INDEMNITY CO OF CA                 | TRANS PACIFIC INS CO                          |
| REPUBLIC INDEMNITY COMPANY OF AMERICA       | TRANSGUARD INS CO OF AMERICA INC              |
| RIVERPORT INSURANCE COMPANY                 | TRANSPORTATION INS CO                         |
| RLI INSURANCE COMPANY                       | TRAVELERS CASUALTY & SURETY CO OF AMERICA     |
| RURAL TRUST INSURANCE COMPANY               | TRAVELERS CASUALTY AND SURETY CO              |



## Tennessee

### Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018

#### NCCI Affiliate List

TRAVELERS CASUALTY INS CO OF AMERICA  
TRAVELERS COMMERCIAL CASUALTY CO  
TRAVELERS INDEMNITY CO  
TRAVELERS INDEMNITY CO OF AMERICA  
TRAVELERS INDEMNITY CO OF CT  
TRAVELERS INSURANCE CO  
TRAVELERS PROPERTY CASUALTY CO OF AMERICA  
TRI STATE INSURANCE COMPANY OF MINNESOTA  
TRIANGLE INSURANCE COMPANY INC  
TRIUMPH CASUALTY COMPANY  
TRUCK INSURANCE EXCHANGE  
TRUMBULL INS CO  
TRUSTGARD INSURANCE COMPANY  
TWIN CITY FIRE INS CO  
UNIGARD INDEMNITY CO  
UNIGARD INS CO  
UNION INS CO OF PROVIDENCE  
UNION INSURANCE COMPANY  
UNITED FIRE AND CASUALTY CO  
UNITED STATES FIDELITY AND GUARANTY CO  
UNITED WI INS CO  
US FIRE INS CO  
UTICA MUTUAL INS CO  
UTICA NATIONAL ASSURANCE CO  
VALLEY FORGE INS CO  
VANLINER INS CO  
VANTAPRO SPECIALTY INS CO  
VIGILANT INS CO  
WASHINGTON INTERNATIONAL INSURANCE COMPANY  
WAUSAU UNDERWRITERS INSURANCE COMPANY  
WESCO INSURANCE COMPANY (AMTRUST GROUP)  
WEST AMERICAN INS CO  
WEST BEND MUTUAL INS CO  
WESTFIELD INS CO  
WESTFIELD NATIONAL INS CO  
WESTPORT INSURANCE CORPORATION  
WILLIAMSBURG NATIONAL INS CO  
WORK FIRST CASUALTY CO  
XL INS CO OF NY INC  
XL INSURANCE AMERICA INC  
XL SPECIALTY INS CO  
ZENITH INS CO  
ZNAT INS CO  
ZURICH AMERICAN INS CO  
ZURICH AMERICAN INS CO OF IL





## **Tennessee**

### **Voluntary Loss Cost and Assigned Risk Rate Filing – March 1, 2018**

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