

## DocFormer: End-to-End Transformer for Document Understanding

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## Abstract

We present DocFormer - a multi-modal transformer based architecture for the task of Visual Document Understanding (VDU). VDU is a challenging problem which aims to understand documents in their varied formats (forms, receipts etc.) and layouts. In addition, DocFormer is pre-trained in an unsupervised fashion using carefully designed tasks which encourage multi-modal interaction. DocFormer uses text, vision and spatial features and combines them using a novel multi-modal self-attention layer. DocFormer also shares learned spatial embeddings across modalities which makes it easy for the model to correlate text to visual tokens and vice versa. DocFormer is evaluated on 4 different datasets each with strong baselines. DocFormer achieves state-of-the-art results on all of them, sometimes beating models 4x its size (in no. of parameters).

## 1. Introduction

The task of Visual Document Understanding (VDU) aims at understanding digital documents either born as PDF's or as images. VDU focuses on varied document related tasks like entity grouping, sequence labeling, document classification. While modern OCR engines [34] have become good at predicting text from documents, VDU often requires understanding both the structure and layout of documents. The use of text or even text and spatial features alone is not sufficient for this purpose. For the best results, one needs to exploit the text, spatial features and the image. One way to exploit all these features is using transformer models [5, 15, 53]. Transformers have recently been used for VDU [26, 56, 57]. These models differ in how the unsupervised pre-training is done, the way self-attention is modified for the VDU domain or how they fuse modalities (text and/or image and spatial). There have been text only [15], text plus spatial features only [26, 56] approaches for VDU. However, the holy-grail is to fuse all three modalities (text,

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**Figure 1: Snippet of a Document:** Various VDU tasks on this document may include labeling each text token into fixed classes or grouping tokens into a semantic class and finding relationships between tokens e.g. (“DATE PREPARED” → Key and “1/29/74” → Value) or classifying the document into different categories. Note a document could have “other” text e.g. “C-5” which the model should ignore or classify as “other” depending on the task.

visual and spatial features). This is desirable since there is some information in text that visual features miss out (language semantics), and there is some information in visual features that text misses out (text font and visual layout for example).

Multi-modal training in general is difficult since one has to map a piece of text to an arbitrary span of visual content. For example in Figure 1, “ITEM 1” needs to be mapped to the visual region. Said a different way, text describes semantic high-level concept(s) e.g. the word “person” whereas visual features map to the pixels (of a person) in the image. It is not easy to enforce feature correlation across modalities from  $\text{text} \leftrightarrow \text{image}$ . We term this issue as *cross-modality feature correlation* and reference it later to show how DocFormer presents an approach to address this.

DocFormer follows the now common, pre-training and fine-tuning strategy. DocFormer incorporates a novel multi-modal self-attention with shared spatial embeddings in an encoder only transformer architecture. In addition, we pro-

pose three pre-training tasks of which two are novel unsupervised multi-modal tasks: *learning-to-reconstruct* and *multi-modal masked language modeling* task. Details are provided in Section 3. To the best of our knowledge, this is the first approach for doing VDU which does not use bulky pre-trained object-detection networks for visual feature extraction. DocFormer instead uses plain ResNet50 [22] features along with shared spatial (between text and image) embeddings which not only saves memory but also makes it easy for DocFormer to correlate text, visual features via spatial features. DocFormer is trained end-to-end with the visual branch trained from scratch. We now highlight the contributions of our paper:

- A novel multi-modal attention layer capable of fusing text, vision and spatial features in a document.
- Three unsupervised pre-training tasks which encourage multi-modal feature collaboration. Two of these are novel unsupervised multi-modal tasks: *learning-to-reconstruct* task and a *multi-modal masked language modeling* task.
- DocFormer is end-to-end trainable and it does not rely on a pre-trained object detection network for visual features simplifying its architecture. On four varied downstream VDU tasks, DocFormer achieves state of the art results. On some tasks it out-performs large variants of other transformer almost 4x its size (in the number of parameters). In addition, DocFormer does not use custom OCR unlike some of the recent papers [57, 26].

## 2. Background

Document understanding methods in the literature have used various combinations of image, spatial and text features in order to understand and extract information from structurally rich documents such as forms [19, 59, 13], tables [46, 58, 25], receipts [28, 27] and invoices [36, 44, 39]. Finding the optimal way to combine these multi-modal features is an active area of research.

Grid based methods [30, 14] were proposed for invoice images where text pixels are encoded using character or word vector representations and classified into field types such as Invoice Number, Date, Vendor Name and Address etc. using a convolutional neural network.

BERT [15] is a transformer-encoder [53] based neural network that has been shown to work well on language understanding tasks. LayoutLM [56] modified the BERT architecture by adding 2D spatial coordinate embeddings along with 1D position and text token embeddings. They also added visual features for each word token, obtained using a Faster-RCNN and its bounding box coordinates.

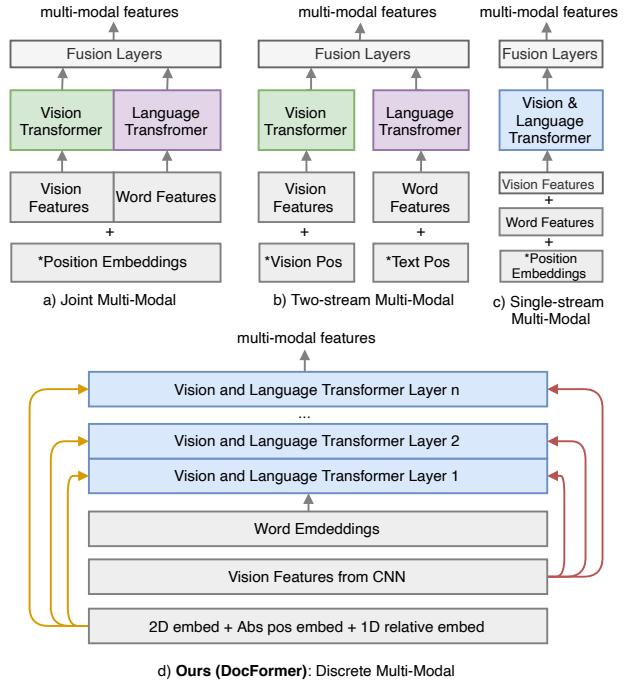


Figure 2: Conceptual Comparisons of **Transformer Multi-Modal Encoder Architectures**: The mechanisms differ in how the modalities are combined. **Type A)** Joint Multi-Modal: like VL-BERT[48], LayoutLMv2[57], VisualBERT [33], MMBT[31], UNITER [9] **Type B)** Two-stream Multi-Modal: CLIP[42], VilBERT[38], **Type C)** Single-stream Multi-Modal, **Type D)** Ours: Discrete Multi-modal. e.g. DocFormer . Note: in each transformer layer, each input modality is self-attended separately. Best viewed in color.

LayoutLM was pre-trained on 11 million unlabeled pages and was then finetuned on several document understanding tasks - form processing, classification and receipt processing. This idea of pre-training on large datasets and then finetuning on several related downstream tasks is also seen in general vision and language understanding work [48, 38, 31, 33] etc. Figure 2 shows a comparison of multi-modal transformer encoder architectures.

Recently, LayoutLMv2 [57] improved over LayoutLM by changing the way visual features are input to the model - treating them as separate tokens as opposed to adding visual features to the corresponding text tokens. Further, additional pre-training tasks were explored to make use of unlabeled document data.

BROS [27] also uses a BERT based encoder, with a graph-based classifier based on SPADE [29], which is used to predict entity relations between text tokens in a document. They also use 2D spatial embeddings added along with text tokens and evaluate their network on forms, receipts document images. Multi-modal transformer encoder-decoder architectures based on T5 [43] have been proposed

recently. Tanaka et al. propose Layout-T5 [50] for a question answering task on a database of web article document images whereas Powalski et al. propose TILT [41] combining convolutional features with the T5 architecture to perform various downstream document understanding tasks.

### 3. Approach

**Conceptual Overview:** We first present a conceptual overview of architectures used in Transformer Encoder Multi-Modal training, illustrated in Figure 2. **(a) Joint Multi-Modal:** VL-BERT [48], LayoutLMv2 [57], VisualBERT [33], MMBT [31]: In this type of architecture, vision and text are concatenated into one long sequence which makes transformers self-attention hard due to the *cross-modality feature correlation* referenced in the introduction. **(b) Two-Stream Multi-Modal** CLIP [42], ViLBERT [38]: It is a plus that each modality is a separate branch which allows one to use an arbitrary model for each branch. However, text and image interact only at the end which is not ideal. It might be better to do early fusion. **(c) Single-stream Multi-Modal:** treats vision features also as tokens (just like language) and adds them with other features. Combining visual features with language tokens this way (simple addition) is unnatural as vision and language features are different types of data. **(d) Discrete Multi-Modal:** In this paper, DocFormer unites visual, text and spatial features. i.e. spatial and visual features are passed as residual connections to each transformer layer. We do this because spatial and visual dependencies might differ across layers. In each transformer layer, visual and language features separately undergo self-attention with shared spatial features. In order to pre-train DocFormer we use a subset of 5 million pages from the IIT-CDIP document collection [32] for pre-training. In order to do multi-modal VDU, we first extract OCR, which gives us text and corresponding word-level bounding boxes for each document. We next describe the model-architecture, followed by the pre-training tasks.

#### 3.1. Model Architecture

DocFormer is an encoder-only transformer architecture. It also has a CNN backbone for visual feature extraction. All components are trained end-to-end. DocFormer enforces deep multi-modal interaction in transformer layers using novel multi-modal self-attention. We describe how three modality features (visual, language and spatial) are prepared before feeding them into transformer layers.

**Visual features:** Let  $v \in \mathbb{R}^{3 \times h \times w}$  be the image of a document, which we feed through a ResNet50 convolutional neural network  $f_{cnn}(\theta, v)$ . We extract lower-resolution visual embedding at layer 4 i.e.  $v_{l_4} \in \mathbb{R}^{c \times h_l \times w_l}$ . Typical values at this stage are  $c = 2048$  and  $h_l = \frac{h}{32}, w_l = \frac{w}{32}$  ( $c$  = number of channels and  $h_l$  and  $w_l$  are the height and

width of the features). The transformer encoder expects a flattened sequence as input of  $d$  dimension. So we first apply a  $1 \times 1$  convolution to reduce the channels  $c$  to  $d$ . We then flatten the ResNet features to  $(d, h_l \times w_l)$  and use a linear transformation layer to further convert it to  $(d, N)$  where  $d = 768, N = 512$ . Therefore, we represent the visual embedding as  $\bar{V} = \text{linear}(\text{conv}_{1 \times 1}(f_{cnn}(\theta, v)))$ .

**Language features:** Let  $t$  be the text extracted via OCR from a document image. In order to generate language embeddings, we first tokenize text  $t$  using a word-piece tokenizer [55] to get  $t_{tok}$ , this is then fed through a trainable embedding layer  $W_t$ .  $t_{tok}$  looks like  $[CLS], t_{tok_1}, t_{tok_2}, \dots, t_{tok_n}$  where  $n = 511$ . If the number of tokens in a page is  $> 511$ , we ignore the rest. For a document with fewer than 511 tokens, we pad the sequence with a special  $[PAD]$  token and we ignore the  $[PAD]$  tokens during self-attention computation. We ensure that the text embedding,  $\bar{T} = W_t(t_{tok})$ , is of the same shape as the visual embedding  $\bar{V}$ . Following prior art [57], we initialize  $W_t$  with LayoutLMv1 [56] pre-trained weights.

**Spatial Features:** For each word  $k$  in the text, we also get bounding box coordinates  $b_k = (x_1, y_1, x_2, y_2, x_3, y_3, x_4, y_4)$ . 2D spatial coordinates  $b_k$  provide additional context to the model about the location of a word in relation to the entire document. This helps the model make better sense of the content. For each word, we encode the top-left and bottom-right coordinates using separate layers  $W^x$  and  $W^y$  for  $x$  and  $y$ -coordinates respectively. We also encode more spatial features: bounding box height  $h$ , width  $w$ , the Euclidean distance from each corner of a bounding box to the corresponding corner in the bounding box to its right and the distance between centroids of the bounding boxes, e.g.  $A_{rel} = \{A_{num}^{k+1} - A_{num}^k\}; A \in (x, y); num \in (1, 2, 3, 4, c)$ , where  $c$  is the center of the bounding box. Since transformer layers are permutation-invariant, we also use absolute 1D positional encodings  $P^{abs}$ . We create separate spatial embeddings for visual  $\bar{V}_s$  and language  $\bar{T}_s$  features since spatial dependency could be modality specific. Final spatial embeddings are obtained by summing up all intermediate embeddings. All spatial embeddings are trainable.

$$\begin{aligned} \bar{V}_s &= W_v^x(x_1, x_3, w, A_{rel}^x) + \\ &\quad W_v^y(y_1, y_3, h, A_{rel}^y) + P_v^{abs} \end{aligned} \quad (1)$$

$$\begin{aligned} \bar{T}_s &= W_t^x(x_1, x_3, w, A_{rel}^x) + \\ &\quad W_t^y(y_1, y_3, h, A_{rel}^y) + P_t^{abs} \end{aligned} \quad (2)$$

**Multi-Modal Self-Attention Layer:** We now describe in detail our novel multi-modal self-attention layer. Consider a transformer encoder  $f_{enc}(\eta, \bar{V}, \bar{V}_s, \bar{T}, \bar{T}_s)$ , where  $\eta$  are trainable parameters of the transformer,  $\bar{V}$ ,  $\bar{V}_s$ ,  $\bar{T}$  and  $\bar{T}_s$  are visual, visual-spatial, language and language-spatial

features respectively, and are obtained as described previously. Transformer  $f_{enc}$  outputs a multi-modal feature representation  $\bar{M}$  of the same shape  $d = 768, N = 512$  as each of the input features.

Self-attention, i.e., scaled dot-product attention as introduced in [53], for a single head is defined as querying a dictionary with key-value pairs. i.e. in a transformer layer  $l$  and  $i^{th}$  input token in a feature length of  $L$ .

$$\bar{M}_i^l = \sum_{j=1}^L \frac{\exp(\alpha_{ij})}{\sum_{j'=1}^N \exp(\alpha_{ij'})} (x_j^l W^{V,l}) \quad (3)$$

where  $\alpha_{ij}$  is defined as self-attention which is computed as (attention in layer  $l$  between tokens  $x_i$  and  $x_j$ ).

$$\alpha_{ij} = \frac{1}{\sqrt{d}} (x_i^l W^{Q,l}) (x_j^l W^{K,l})^T \quad (4)$$

Here,  $d$  is the dimension of the hidden representation,  $W^{Q,l}, W^{K,l} \in \mathbb{R}^{d \times d_K}$ , and  $W^V \in \mathbb{R}^{d \times d_V}$  are learned parameter matrices which are not shared among layers or attention heads. Without loss of generality, we remove the dependency on layer  $l$  and get a simplified view of Eq. 4 as:

$$\alpha_{ij} = (x_i W^Q) \cdot (x_j W^K)^T \quad (5)$$

We modify this attention formulation for the multi-modal VDU task. DocFormer tries to infuse the following inductive bias into self-attention formulation: *for most VDU tasks, local features are more important than global ones*. We modify Eq. 5, to add relative features. Specifically, the attention distribution for visual features is:

$$\begin{aligned} \alpha_{ij}^v = & \underbrace{(x_i^v W_v^Q)(x_j^v W_v^K)^T}_{\text{key-query attn.}} + \underbrace{(x_i^v W_v^Q a_{ij})}_{\text{query ID relative attn.}} + \\ & \underbrace{(x_j^v W_v^K a_{ij})}_{\text{key ID relative attn.}} + \underbrace{(\bar{V}_s W_s^Q)(\bar{V}_s W_s^K)}_{\text{visual spatial attn.}} \end{aligned} \quad (6)$$

Here,  $x^v$  denotes visual features,  $W_v^K, W_v^Q$  denote learnable matrices for key, query visual embeddings respectively.  $W_s^K, W_s^Q$  denote learnable matrices for key, query spatial embeddings respectively.  $a_{ij}$  is 1D relative position embedding between tokens  $i, j$  i.e.  $a_{ij} = W_{j-i}^{rel}$  where  $W^{rel}$  learns how token  $i$  attends to  $j$ . We clip the relative attention so DocFormer gives more importance to local features. We get a similar equation for language attention  $\alpha_{ij}^t$ :

$$\begin{aligned} \alpha_{ij}^t = & (x_i W_t^Q)(x_j W_t^K)^T + (x_i W_t^Q a_{ij}) + \\ & (x_j W_t^K a_{ij}) + (\bar{T}_s W_s^Q)(\bar{T}_s W_s^K) \end{aligned} \quad (7)$$

Here,  $x$  is the output of the previous encoder layer, or word embedding layer if  $l = 1$ . An important aspect of Eq. 6 and Eq. 7 is that we share spatial weights in each layer. i.e. the spatial attention weights ( $W_s^Q, W_s^K$ ) are shared across vision and language. This helps the model correlate features across modalities.

Using the visual self-attention computed using Eq. 6 in Eq. 3, gets us spatially aware, self-attended visual features  $\hat{V}_l$ . Similarly using Eq. 7 in Eq. 3, gets us language features  $\hat{T}_l$ . The multi-modal feature output is given by  $\bar{M}_l = \hat{V}_l + \hat{T}_l$ . It should be noted that for layers  $l > 1$ , features  $x$  in Eq. 7 are multi-modal because we combine visual and language features at the output of layer  $l - 1$ . The final  $\bar{M}_{12}$  is consumed by downstream linear layers.

**Why do multi-modal attention this way?** We untie the visual and spatial information and pass them to each layer of transformer. We posit that making visual and spatial information accessible across layers acts as an information residual connection [23, 54] and is beneficial for generating superior multi-modal feature representation hence better addressing the issue of *cross-modality feature correlation*. This is verified in our experiments (Section 4), where we show that DocFormer obtains state-of-the-art performance even when compared to models having four times the number of the parameters in some cases. Further, sharing spatial weights across modalities in each layer gives DocFormer an opportunity to learn cross-modal spatial interactions while also reducing the number of parameters. In Sec. 4, we show that DocFormer is the smallest amongst its class of models, yet it is able to show superior performance. Code in supple.

**Run-time Complexity:** The run-time complexity of DocFormer is of the same order as that of the original self-attention model [53] (for details see supplemental material)

### 3.2. Pre-training

The ability to design new and effective unsupervised pre-training strategies is still an open problem. Our pre-training process involves passing the document image, its extracted OCR text, and its corresponding spatial features. All pre-training tasks were designed such that the network needs the collaboration of both visual and language features, thereby truly learning a superior representation than training with only one of the modalities. See Figure 3 for a high-level overview of the pre-training tasks.

**Multi-Modal Masked Language Modeling (MM-MLM):** This is a modification of the original masked language modeling (MLM) pre-text task introduced in BERT [15], and may be thought of as a text de-noising task i.e. for a text sequence  $t$ , a corrupted sequence is generated  $\tilde{t}$ . The transformer encoder predicts  $\hat{t}$  and is trained with an objective to reconstruct entire sequence. In our case, we use a multi-modal feature embedding  $\bar{M}$  for reconstruction of the text sequence. In prior art [57, 56], for a masked text token, the corresponding visual region was also masked to prevent “cheating”. Instead, we intentionally do not mask visual regions corresponding to [MASK] text. This is to encourage visual features to supplement text features and thus minimize the text reconstruction loss. The masking percentage is the same as originally proposed [15]. Cross-entropy loss

is used for this task ( $L_{MM-MLM}$ ).

**Learn To Reconstruct (LTR):** In this novel pre-text task, we do the image version of the MM-MLM task, i.e. we do an image reconstruction task. The multi-modal feature predicted by DocFormer is passed through a shallow decoder to reconstruct the image (the same dimension as the input image). In this case this task is similar to an auto-encoder image reconstruction but with multi-modal features. The intuition is that in the presence of both image and text features, the image reconstruction would need the collaboration of both modalities. We employ a smooth-L1 loss between the reconstructed image and original input image ( $L_{LTR}$ ).

**Text Describes Image (TDI):** In this task, we try to teach the network if a given piece of text describes a document image. For this, we pool the multi-modal features using a linear layer to predict a binary answer. This task differs from the above two tasks in that this task infuses the global pooled features into the network (as opposed to MM-MLM and LTR focusing purely on local features). In a batch, 80% of the time the correct text and image are paired, for the remaining 20% the wrong image is paired with the text. A binary cross-entropy loss ( $L_{TDI}$ ) is used for this task. Since the 20% negative pair scenario interferes with the LTR task (for a text  $\leftrightarrow$  image pair mismatch the pair reconstruction loss would be high), the LTR loss is ignored for cases where there is a mismatch.

The final pre-training loss  $L_{pt} = \lambda L_{MM-MLM} + \beta L_{LTR} + \gamma L_{TDI}$ . In practice  $\lambda = 5$ ,  $\beta = 1$  and  $\gamma = 5$ . DocFormer is pre-trained for 5 epochs, then we remove all three task heads. We add one linear projection head and fine-tune all components of the model for all downstream tasks.

## 4. Experiments

For all experiments, we fine-tune on the training set and report numbers on the corresponding test/validation dataset. No dataset specific hyper-parameter tuning was done. We treat this as a plus and our reported numbers could be higher if dataset specific fine-tuning was done. For all downstream tasks, we use the official provided annotations unless otherwise stated. A common theme amongst these datasets is the relatively small amount of training data (most with  $< 1000$  samples). We posit that pre-training is much more helpful in such scenarios and helps measure the generalization capability of DocFormer.

**Notations:** Tables 1, 2, 3, 4, use the following notation. T: Text features, S: spatial features. I: image features. **Bold** indicates SOTA. Underline indicates second best.  $\dagger$  denotes the use of Encoder + Decoder transformer layers. \* signifies approximate estimation.

**Implementation details:** We summarize details for pre-training and fine-tuning in Table 1 in supplemental. We em-

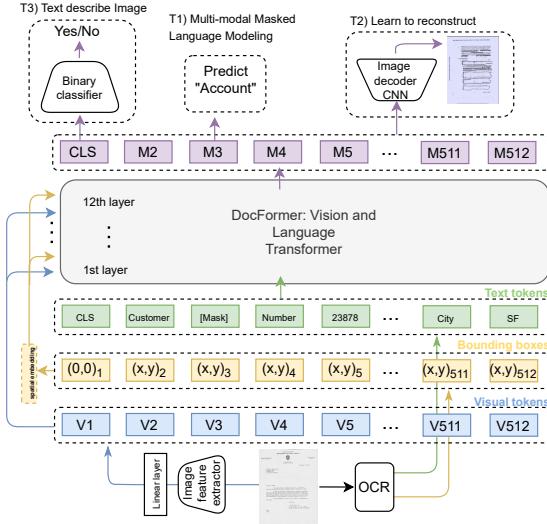


Figure 3: DocFormer **pre-training methodology**. High level overview. Note: First bounding box token corresponding to [CLS], is meant for entire page coordinates.

phasize the importance of warm-up steps and learning rate scale. We found that these settings have a non-trivial impact on pre-training result as well as downstream task performance. We used Pytorch [40] and the Huggingface library [52].

**Models:** We employ the commonly used terminology for transformer encoder models - *base* with 12 transformer layers (768 hidden state and 12 attention heads) and *large* with 24 transformer layers (1024 hidden state and 16 attention heads). We show that DocFormer -base gets SOTA for three of the 4 tasks beating even large models and for the 4th task is close to a large model. In addition to the multi-modal DocFormer , we also present a text and spatial DocFormer by pre-training DocFormer multi-modally but fine-tuning with only text and spatial features. We do this to show the flexibility of our model and show that during pre-training visual features were infused into DocFormer leading it to do better than pure text and spatial models.

### 4.1. Sequence Labeling Task

FUNSD [18] dataset is a form understanding task. It contains 199 noisy documents (149 train, 50 test) which are scanned and annotated. We focus on the semantic entity-labeling task (i.e., group tokens which belong to the same class). We measure entity-level performance using F1 score shown in Table 1. DocFormer -base achieves 83.34% F1 score which is better than comparable models: LayoutLMv2-base (+0.58), BROS (+2.13), LayoutLMv1-base (+4.07). Story repeats for DocFormer -large inspite of it trained only with 5M pages.

**FUNSD performance vs Pre-training samples:** We also measure the performance of DocFormer -base with in-

Model	#param (M)	Precision	Recall	F1
<i>methods based on only text / (text + spatial) features:</i>				
BERT-base [15]	109	54.69	61.71	60.26
RoBERTa-base [35]	125	63.49	69.75	66.48
UniLMv2-base [4]	125	63.49	69.75	66.48
LayoutLMv1-base [56]	113	76.12	81.55	78.66
BROS-base [26]	139	80.56	81.88	81.21
BERT-large [15]	340	61.13	70.85	65.63
RoBERTa-large [35]	355	67.80	73.91	70.72
UniLMv2-large [4]	355	67.80	73.91	70.72
LayoutLMv1-large [56]	343	75.36	80.61	77.89
 <i>methods based on image + text + spatial features:</i>				
LayoutLMv1-base [56]	160	76.77	81.95	79.27
LayoutLMv2-base [57]	200	80.29	85.39	82.76
LayoutLMv2-large [57]	426	83.24	85.19	84.20
DocFormer-base (T+S)	149	77.63	83.69	80.54
DocFormer-base (I+T+S)	183	80.76	86.09	83.34
DocFormer-large (T+S)	536	81.33	85.44	83.33
<b>DocFormer-large (I+T+S)</b>	536	82.29	86.94	<b>84.55</b>

Table 1: **FUNSD comparison:** DocFormer does better than models its size and compares well with even larger models

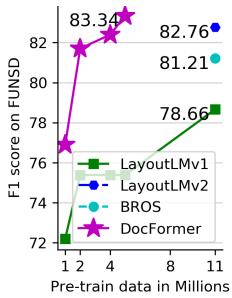


Figure 4: **Amount of Pre-training matters:** *x*-axis is the number of pre-training samples needed. *y*-axis is the F1-score on FUNSD task. DocFormer -base gets 83.34 after pre-training on only 5M pages and outperforms current SOTA LayoutLMv2-base’s 82.76 which was pretrained on more than 2x more data.

creasing number of pre-training samples. As seen in Figure 4, our base model achieves state-of-the-art performance of 83.34 F1-score in-spite of being pre-trained with only 5M documents. Previous SOTA needed more than 2x pre-training documents (11M) to achieve (82.76). Also DocFormer converges faster.

**DocFormer performance without images:** Please note DocFormer -base T+S model which was pre-trained with (I+T+S) but was fine-tuned on FUNSD without Images gives F1 of 80.54 which is +1.88% higher than a LayoutLMv1 (78.66%) which was purely pre-trained and fine-tuned on T+S. We hypothesize that DocFormer was infused with visual features during pre-training and is better than text-only pre-trained models.

## 4.2. Document Classification Task

For this task we use pooled features to predict a classification label for a document. The RVL-CDIP [20] dataset consists of 400,000 grayscale images in 16 classes, with 25,000 images per class. Overall there are 320,000 training images, 40,000 validation images, and 40,000 test images. We report performance on test and eval metric is the overall classification accuracy. In line with prior art [57, 26] text and layout information is extracted using Textract OCR.

DocFormer -base achieves state-of-the-art performance of 96.17%. DocFormer gives superior performance to all existing base and large transformer variants. Some models greater than 4x in number of parameters (TILT-large, 780M parameters gives 94.02% (-2.15% gap).

Model	#param (M)	Accuracy (%)
<i>methods based on only images:</i>		
CNN ensemble [20]	*60	89.80
VGG-16 [1]	138	88.33
AlexNet [51]	61	90.94
GoogLeNet [10]	13	90.70
Single Vision model [11]	*140	91.11
Ensemble [11]	-	92.21
InceptionResNetV2 [49]	56	92.63
LadderNet [45]	-	92.77
 <i>methods based on text / (text + spatial) features:</i>		
BERT-base [15]	110	89.81
UniLMv2-base [4]	125	90.06
LayoutLMv1-base [56]	113	91.78
BROS-base † [26]	139	95.58
 <i>methods based on image + text + spatial features:</i>		
BERT-large [15]	340	89.92
UniLMv2-large [4]	355	90.20
LayoutLMv1-large [56]	343	91.90
 <i>methods based on text / (text + spatial) features:</i>		
Single Modal [12]	-	93.03
Ensemble [12]	-	93.07
TILT-base † [41]	230	93.50
LayoutLMv1-base [56]	160	94.42
LayoutLMv2-base [57]	200	95.25
 <i>methods based on image + text + spatial features:</i>		
LayoutLMv1-large [56]	390	94.43
TILT-large † [41]	780	94.02
LayoutLMv2-large [57]	426	95.65
<b>DocFormer-base (I+T+S)</b>	183	<b>96.17</b>
DocFormer-large (I+T+S)	536	95.50

Table 2: **RVL-CDIP dataset [20] comparison:** We report classification accuracy on the test set. DocFormer gets the highest classification accuracy and outperforms TILT-large by +2.15 which is almost 4x its size.

## 4.3. Entity Extraction Task

We report performance on two different entity extraction datasets:

**CORD Dataset** [47]: consists of receipts. It defines 30 fields under 4 categories. The task is to label each word to the right field. The evaluation metric is entity-level F1. We use the provided OCR annotations and bounding boxes for fine-tuning (Table 3). DocFormer -base achieves 96.33% F1 on this dataset besting all prior \*-base and virtually all \*-large variants tying with TILT-large [41] which has higher number of parameters. DocFormer -large achieves 96.99% besting all other \*-large variants achieving SOTA.

**Kleister-NDA** [17]: dataset consists of legal NDA documents. The task with Kleister-NDA data is to extract the values of four fixed labels. The approach needs to learn to ignore unrelated text. This dataset is challenging since it

Model	#param (M)	Precision	Recall	F1
<i>methods based on only text / (text + spatial) features:</i>				
BERT-base [15]	109	88.33	91.07	89.68
UniLMv2-base [4]	125	89.87	91.98	90.92
SPADE [29]	-	-	-	91.50
LayoutLMv1-base [56]	113	94.37	95.08	94.72
BROS-base † [26]	139	95.58	95.14	95.36
BERT-large [15]	340	88.86	91.68	90.25
UniLMv2-large [4]	355	91.23	92.89	92.05
LayoutLMv1-large [56]	343	94.32	95.54	94.93
<i>methods based on image + text + spatial features:</i>				
LayoutLMv2-base [57]	200	94.53	95.39	94.95
TILT-base † [41]	230	-	-	95.11
LayoutLMv2-large [57]	426	95.65	96.37	96.01
TILT-large † [41]	780	-	-	96.33
DocFormer-base (T+S)	149	94.82	95.07	94.95
DocFormer-base (I+T+S)	183	96.52	96.14	96.33
DocFormer-large (T+S)	502	96.46	96.14	96.30
<b>DocFormer-large (I+T+S)</b>	<b>536</b>	<b>97.25</b>	<b>96.74</b>	<b>96.99</b>

Table 3: **CORD dataset [47] comparison.** We present entity-level Precision, Recall, F1 on test set.

has some “decoy” text, for which no label should be given. Also, there might be more than one value given for a given label and all values need to be extracted. In line with prior art we measure F1-score on validation data (since ground truth is not provided for test data). Also we extract OCR and apply heuristics to create train/validation ground-truth on OCR (Table 4).

Model	#param (M)	F1
<i>methods based on only text / (text + spatial) features:</i>		
LAMBERT [16]	-	75.7
RoBERTa [35]	125	76.7
BERT-base [15]	110	77.9
UniLMv2-base [4]	125	79.5
LayoutLMv1-base [56]	113	82.7
BERT-large [15]	340	79.1
UniLMv2-large [4]	355	81.8
LayoutLMv1-large [56]	343	83.4
<i>methods based on image + text + spatial features:</i>		
LayoutLMv2-base [57]	200	83.3
LayoutLMv2-large [57]	426	85.2
DocFormer -base (T+S)	149	82.1
<b>DocFormer -base (I+T+S)</b>	<b>183</b>	<b>85.8</b>

Table 4: **Kleister-NDA dataset [17] comparison:** We present entity-level Precision, Recall, F1 on validation set. DocFormer gives the best performance, out-performing other \*-large models trained with 2.5x the learning capacity.

#### 4.4. More Experiments

We conduct further analysis on the behavior of DocFormer pertaining to pre-training tasks, network structure and spatial embedding weight sharing.

**Shared or Independent Spatial embeddings?** One of the benefits of our proposed DocFormer multi-modal self-attention architecture (Fig. 2 and Eq. 6,7) is that sharing spatial embeddings across vision and language makes it easier for the model to learn feature-correlation across modalities. We see ablation on this aspect in Table 5.

Configuration	Num Params	FUNSD (F1)	CORD (F1)
w. shared spatial Eq. 6,7	183 M	76.9	93.36
w/o shared spatial	198 M	75.58 (-1.32)	92.51 (-0.85)

Table 5: **Spatial Weight Sharing:** In w/o shared spatial, vision and language get their own spatial weights  $W_s$ .

**Do our pre-training tasks help?** Pretraining is essential for *low-to-medium* data regimes (FUNSD and CORD), but even for downstream tasks with a lot of training samples (RVL-CDIP) it helps to improve performance and convergence (Table 6).

Dataset	Train samples	with pre-train then 100 epochs (F1)	w/o pre-train 100 epochs (F1)
FUNSD [18]	149	83.34	4.18
CORD [47]	800	96.33	0.54
RVL-CDIP [20]	320,000	96.17	93.95

Table 6: **Effect of Pre-training**

**Does a deeper projection head help?** So far we used a single linear layer for downstream evaluation as is common practice [21, 8, 6, 7, 3] to compare against prior art. Recent publications [7, 3] in self-supervision show that a deeper projection head with ReLU activation acts as a one-way filter to enrich the representation space. We adapt this practice and see if a deeper projection head (fc → ReLU → Layer-Norm → fc) can improve downstream performance. Table 7 shows that in the *low-to-medium* data regime adding a more powerful projection head is harmful and could lead to over-fitting. For the *medium-to-large* downstream task data regime, adding a deeper projection head is beneficial.

Dataset	Train samples	Linear head (F1)	Deeper head (F1)
FUNSD [18]	149	83.34	82.93 (-0.41)
CORD [47]	800	96.33	96.87 (+0.54)
RVL-CDIP [20]	320,000	96.17	96.85 (+0.68)

Table 7: **Deeper Projection Head**

#### 4.5. Ablation Study

Since it takes a long time to pre-train on the entire 5M pages and to minimize environmental impact [24], we do all ablation experiments in Table 8 and 9 by pre-training with only 1M documents for 5 epochs. In both Table 8 and 9, we show performance in addition to the previous row in the table. Impact due to adding that component is shown in brackets. We can see in Table 8 that each of our pre-training tasks have something to contribute to the downstream task



Figure 5: **DocFormer Qualitative Examples:** From DocFormer on FUNSD test-set DocFormer 83.34 F1 vs LayoutLMv1 78.66 F1. **Legend:** Red: Header-label, Blue: Question, Green: Answer. **Row 1:** “TARGET” is a Header-label which is very visual in nature. DocFormer correctly classifies it whereas a text + spatial model misses such visual cues. **Row 2:** This is a challenging scenario. Notice the word “Research” behind the signature. Text + spatial model gets confused and mis-classifies “Research” as Header, whereas DocFormer figured out that “Research” is part of “Marketing Research Director” in spite of visual occlusions. **Row 3:** Notice “Approvals” is partially hidden behind DATE. In spite of that DocFormer correctly labelled “APPROVALS” as Question, where as text+spatial model incorrectly labels it as Header. Best viewed in color and digitally. Snippets are from FUNSD file 86079776\_9777, 89856243, and 87125460.

performance. The contribution also seem to vary depending on the nature of the downstream task.

Pre-training task	FUNSD (F1)	CORD (F1)
DocFormer + MLM	72.40	90.58
DocFormer + MM-MLM	73.91 (+1.51)	90.98 (+0.4)
+ Learn to Reconstruct (LTR)	74.68 (+0.77)	92.61 (+1.63)
+ Text describes Image (TDI)	76.90 (+2.23)	93.36 (+0.75)
final (DocFormer )	76.90	93.36

Table 8: **Ablation on pre-training tasks:** We show the impact of various pre-training tasks on two downstream tasks. MLM: masked language modeling [15]. MM-MLM: multi-modal MLM described in Section 3.

**DocFormer architecture ablation:** In this ablation we look at the impact of various architectural components of DocFormer . Depending on the down-stream task the impact of the proposed multi-modal self-attention varies from 3.89% to 1.08%. This shows that the proposed architecture has indeed learned to fuse multiple modalities.

Model / Component	FUNSD (F1)	CORD (F1)
Text only model (BERT-base)	61.56	89.23
+ spatial features	73.01 (+11.45)	92.28 (+3.05)
+ multi-modal self-attention	76.90 (+3.89)	93.36 (+1.08)
final (DocFormer )	76.90	93.36

Table 9: **Ablation on DocFormer Components:** We show the impact of various architectural components used in DocFormer on two downstream tasks (FUNSD and CORD).

**Qualitative Analysis:** We share some qualitative examples of the predictions from DocFormer . Figure 5 shows some sequence labeling predictions on the FUNSD dataset. (more examples are in the supplemental).

## 5. Conclusion

In this work, we present DocFormer , a multi-modal end-to-end trainable transformer based model for various Visual Document Understanding tasks. We presented the novel multi-modal attention and two novel vision-plus-language pre-training tasks that allows DocFormer to learn effectively without labeled supervision. We have shown experimentally that DocFormer indeed learns generalized features through its unsupervised pre-training by matching or surpassing existing state-of-the-art results on 4 datasets that cover a variety of document types. We emphasize that DocFormer showed superior performance against strong baselines in-spite of being one of the smallest model (in terms of # of parameters) in its class.

In the future, we plan to improve DocFormer’s generalizability in multi-lingual settings as well as for more document types such as info-graphics, maps, and web-pages.

## 6. Supplemental

This is the supplemental material for the main DocFormer paper [2]. Please read the main paper for model formulation, performance numbers on various datasets and further analysis and ablation.

## 6.1. Implementation Details

We present all the hyper-parameters in Table 10 used for pre-training and fine-tuning DocFormer . We fine-tune on downstream tasks on the same number of epochs as prior art [56, 57, 26]: FUNSD [18], Kleister-NDA [17] datasets were fine-tuned for 100 epochs. CORD [47] for 200 epochs. RVL-CDIP [20] for 30 epochs. For Key, Query 1-D relative local attention we choose a span of 8 i.e. for a particular multi-modal feature, DocFormer gives more attention 8 tokens to its left and right.

Hyper-Parameter	Pre-training	Fine-tuning
Epochs	5	varies
Learning rate	5E-05	2.5E-05
Warm-up	10% iters	0
Gradient Clipping	1.0	1.0
Gradient agg.	False	False
Optimizer	AdamW[37]	AdamW[37]
Lower case	True	True
Sequence length	512	512
Encoder layers	12	12
32-bit mixed precision	True	True
Batch size	9 per GPU	4 per GPU
GPU hardware	A100 (40GB)	V100 (16GB)
Training Num. Samples	5M	varies
Training time	17 hours/epoch	varies

Table 10: **Implementation Details:** Hyper-parameters used for pre-training DocFormer and fine-tuning for downstream tasks. Training epochs vary for down-stream tasks.

## 6.2. Run-time Complexity Analysis

Since we propose a variant of the self-attention [53] operation, we compute the train and inference run-time analysis in big-o notation.

Layer Type	Run-time Complexity	Seq. Complexity
Convolution	$O(k \cdot n \cdot d^2)$	$O(1)$
Recurrent	$O(n \cdot d^2)$	$O(n)$
Self-Attention	$O(n^2 \cdot d)$	$O(1)$
Self-Attention (relative)	$O(r \cdot n \cdot d)$	$O(1)$
DocFormer MMSA	$2 \cdot [O(n^2 \cdot d)]$	$O(1)$

Table 11: **Complexity analysis:** Here  $n$  is the sequence length,  $d$  is the representation dimension,  $k$  is the kernel size of convolutions and  $r$  the size of the neighborhood in restricted self-attention. Omitting number of attention heads  $h$  for brevity. Here assume  $h = 1$ . In addition, MMSA: multi-modal self-attention.

Please note that the full run-time complexity for DocFormer has been abridged as the self-attention is the most significant operation (keeping in line with big-O notation). In addition, the presence of 2 is to signify the unique MMSA operation proposed in this paper, where multi-modal feature from each layer is added with image and spatial features (see Section 3.1). We see that DocFormer’s multi-modal self-attention (Section 3.1) is an efficient way

to do multi-modal learning.

## 6.3. Pseudo-code

We present a rough pseudo-code for our novel multi-modal self-attention (MMSA) as described in section 3.1. We believe the pseudo-code would aid an independent researcher to better replicate our proposed novelty. Please note omitting dropout and layer norm at the end for brevity.

```

1  ##Multi Modal Self Attention
2
3  #text kqv embeddings
4  key1 = Linear(d_model, n_head * d_k)
5  query1 = Linear(d_model, n_head * d_k)
6  value1 = Linear(d_model, n_head * d_v)
7
8  #image kqv embeddings
9  key2 = Linear(d_model, n_head * d_k)
10 query2 = Linear(d_model, n_head * d_k)
11 value2 = Linear(d_model, n_head * d_v)
12
13 #spatial embeddings. note! shared by text, image
14 key3 = Linear(d_model, n_head * d_k)
15 query3 = Linear(d_model, n_head * d_k)
16
17 #See Eq. 6 and 7 in main paper for formulation
18 def multi_modal_self_attention(emb, img_feat,
19     spatial_feat):
20
21     #self-attention of text (and prev. layers subseq.)
22     k1,q1,v1 = emb,emb,emb
23     k1 = rearr(key1(k1), 'b t (head k) -> head b t k')
24     q1 = rearr(query1(q1), 'b l (head k) -> head b l k')
25     v1 = rearr(value1(v1), 'b t (head v) -> head b t v')
26     attn1 = einsum('hblk,hbtk->hblt', [q1,k1])/sqrt(q1.
27     shape[-1])
28
29     #1D relative pos. (query, key)
30     #note rel_pos_embed1 is learnt relative pos emb. nxn
31     rel_pos_key1 = einsum('bhrd,lrd->bhrl', k1,
32         rel_pos_embed1)
33     rel_pos_query1 = einsum('bhld,lrd->bhlr', q1,
34         rel_pos_embed1)
35
36     #shared spatial - text/hidden features
37     sp_k1, sp_q1 = spatial_feat, spatial_feat
38     sp_k1=rearr(key3(sp_k1),'b t (head k) -> head b t k')
39     sp_q1=rearr(query3(sp_q1),'b l (head k)->head b l k')
40     text_only_spatial_scores = einsum('hblk,hbtk->hblt', [
41         sp_q1,sp_k1])/sqrt(sp_q1.shape[-1])
42
43     text_attn_scores = attn1 + rel_pos_key1 +
44         rel_pos_query1 + text_only_spatial_scores
45
46     #-----
47     #Self-attn of image (repeat of above for img feat)
48     k2,q2,v2 = img_feat,img_feat,img_feat
49     k2 = rearr(key2(k2), 'b t (head k) -> head b t k')
50     q2 = rearr(query2(q2), 'b l (head k) -> head b l k')
51     v2 = rearr(value2(v2), 'b t (head v) -> head b t v')
52     attn2 = einsum('hblk,hbtk->hblt', [q2,k2])/sqrt(q2.
53     shape[-1])
54
55     #1D relative pos. (query, key)
56     #note rel_pos_embed1 is learnt relative pos emb. nxn
57     rel_pos_key2 = einsum('bhrd,lrd->bhrl', k2,
58         rel_pos_embed2)
59     rel_pos_query2 = einsum('bhld,lrd->bhlr', q2,
60         rel_pos_embed2)
61
62     #shared spatial - img features
63     sp_k2, sp_q2 = spatial_feat, spatial_feat
64     sp_k2=rearr(key3(sp_k2),'b t (head k) -> head b t k')
65     sp_q2=rearr(query3(sp_q2),'b l (head k)->head b l k')
66     img_only_spatial_scores = einsum('hblk,hbtk->hblt', [
67         sp_q2,sp_k2])/sqrt(sp_q2.shape[-1])

```

```

58
59     img_attn_scores = attn2 + rel_pos_key2 +
60             rel_pos_query2 + img_only_spatial_scores
61
62     #---- attended output: multi-modal
63     text_attn_probs = dropout(softmax(dim=-1) (
64         text_attn_scores))
65     img_attn_probs = dropout(softmax(dim=-1) (
66         img_attn_scores))
67
68     text_ctxt = einsum('hb1t,hb1v->hb1v', [text_attn_probs
69                         , v1])
70     img_ctxt = einsum('hb1t,hb1v->hb1v', [img_attn_probs,
71                         v2])
72     context = text_ctxt + img_ctxt
73
74     return context

```

## 6.4. DocFormer Architecture for Downstream Tasks

DocFormer is pre-trained as mentioned in section 3.2. After training it for 5 epochs, we remove the pre-training multi-task heads and use DocFormer (including the visual branch) as a backbone. We simply add a trainable linear-head which predicts the appropriate number of classes which is dataset specific. Please see Figure 6 for architecture modifications for downstream tasks.

## 6.5. DocFormer Multi-Modal Self-Attention

In Figure 7 we show a more detailed visual representation of the novel multi-modal self-attention introduced in this paper. For reference we also show the original self-attention used by Vaswani et al. [53].

## 6.6. FUNSD Vizualizations

DocFormer achieves state-of-the-art performance of 83.34% F1-score (see Section 4.1) on FUNSD [18] dataset amongst other multi-modal models its size. In this sub-section we look at more visualizations by DocFormer on the test-set. One important aspect of this VDU we would like to mention is the OCR is not in human reading-order.

Please note that, we search for and present cases where mistakes were made by DocFormer with the aim of understanding mistakes. Legend for the colors used in images is, Header-label: **Red**, Question: **Blue**, Answer: **Green**, Other: Grey color. Please see Figures 8, 9, 10.

In Figure 11, we show one specific pattern that DocFormer learns through its novel multi-modal self-attention. We show that DocFormer automatically learns repetitive local patterns even though it was not explicitly taught this.

## 6.7. CORD Visualizations

DocFormer matches the state-of-the-art performance of 96.33% F1-score on CORD [47] dataset (previous state-of-the-art model TILT-large consists of 780M parameters almost 4x the size of DocFormer ). Please see Section 4.3 in the main paper.

In this sub-section we look at CORD [47] visualizations by DocFormer . We explicitly show hard-cases where DocFormer does well, see Figures 12, 13, 14, 15, 16. In order to be transparent, we also show an error scenario in Figure 17. Legend for the colors in images is, Menu items: **Red**, Total: **Blue**, Sub-total (pre-tax): **Green**, Void-menu: Cyan color, Other: grey.

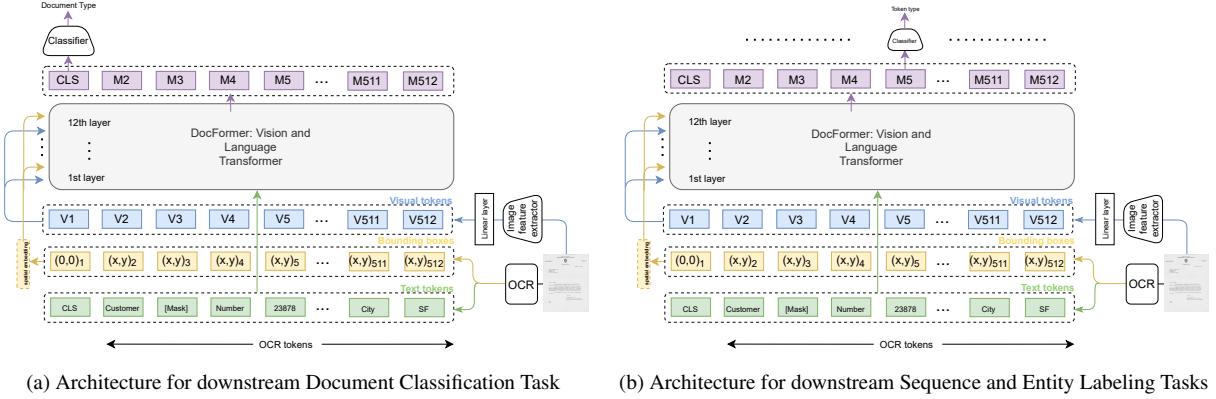


Figure 6: **DocFormer architecture for various downstream tasks:** Image on **Left** (a) is the architecture for document classification [CLS] is a pooling layer ( $fn \rightarrow \text{ReLU} \rightarrow fn$ ) to get a pooled representation used for document classification task. Image on **Right** (b) is the architecture used for entity and sequence labeling tasks. Note, only a single linear layer is added for all downstream tasks. Also, all components of DocFormer are fine-tuned for each of the downstream tasks.

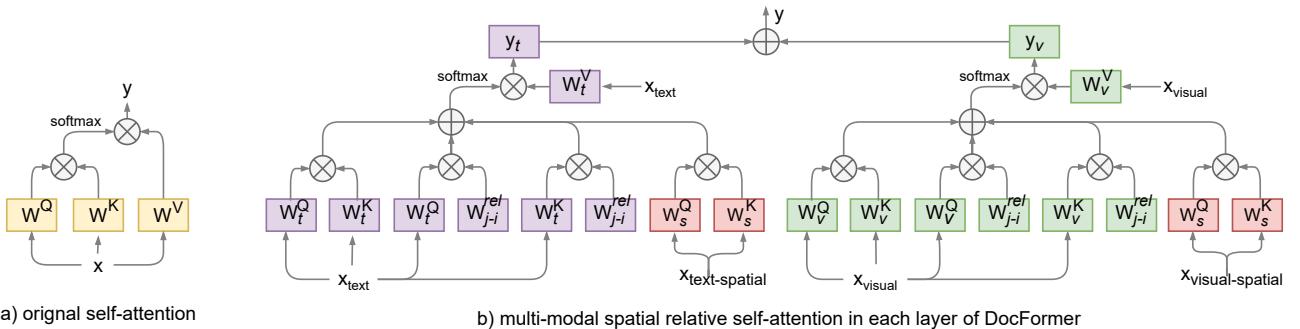


Figure 7: **Multi-Modal Self-Attention Layer:** the image **a) Left** shows the traditional self-attention proposed in Vaswani et al [53]. Note the multi-head attention and feed-forward layers are omitted for brevity. Cross ( $\otimes$ ) is matrix-multiplication and (+) is element-wise addition. **b) Right** shows the proposed multi-modal self-attention layer. This comprises each layer of DocFormer . Notice, the spatial weights across text, vision are shared (RED color), thus helping DocFormer address the *cross-modality feature correlation* issue commonly faced in multi-modal training. The notation is consistent with Equations 1-7 in the main paper. Best viewed in color.

NEW COMPETITIVE PRODUCTS		(MLR)
REPORTED BY:	BOBBY MILLIS, REGIONAL SALES MGR., INDIANAPOLIS, IN	
DATE:	8/10/90	TIME:
SOURCE OF INFORMATION:	HALL, RODECAP, NORLESVILLE, IN	
MANUFACTURER:	B & W	
BRAND NAME:	VICEROY KING BOX AND VICEROY LIGHTS KING BOX	
TYPE OF PRODUCT:		
SIZE OR SIZES:		
LIST PRICE:		
EXTENT OF DISTRIBUTION:		
OTHER INFORMATION:	SEE ATTACHED INFORMATION SHEET	
<small>cc:</small> A. H. Tech R. H. Crout M. A. Peterson T. H. Mau L. Gordon J. P. Macandrea G. Telford F. J. Schultz A. W. Spears N. P. McFadie T. L. Achon P. J. McCann A. J. Bisacolo J. J. Tarulli L. H. Kersh J. R. Slater S. T. Jones R. S. Goldbrunner E. R. Harrow		
82837252		

NEW COMPETITIVE PRODUCTS		(MLR)
REPORTED BY:	BOBBY MILLIS, REGIONAL SALES MGR., INDIANAPOLIS, IN	
DATE:	8/10/90	TIME:
SOURCE OF INFORMATION:	HALL, RODECAP, NORLESVILLE, IN	
MANUFACTURER:	B & W	
BRAND NAME:	VICEROY KING BOX AND VICEROY LIGHTS KING BOX	
TYPE OF PRODUCT:		
SIZE OR SIZES:		
LIST PRICE:		
EXTENT OF DISTRIBUTION:		
OTHER INFORMATION:	SEE ATTACHED INFORMATION SHEET	
<small>cc:</small> A. H. Tech R. H. Crout M. A. Peterson T. H. Mau L. Gordon J. P. Macandrea G. Telford F. J. Schultz A. W. Spears N. P. McFadie T. L. Achon P. J. McCann A. J. Bisacolo J. J. Tarulli L. H. Kersh J. R. Slater S. T. Jones R. S. Goldbrunner E. R. Harrow		
82837252		

(a) Ground Truth

(b) DocFormer predictions

Figure 8: DocFormer perfect predictions for 82837252 testfile of FUNSD dataset: Left image shows GT and right image is the prediction made by DocFormer which perfectly matches with GT. Best viewed in color.

**COMPETITIVE PRODUCT INTRODUCTION  
PROGRESS REPORT**

TO:	Sam Zolo	MANUFACTURER:	B&W
FROM:	DJ Landro	BRAND:	Kool Waterfall
DATE:	2-Dec-97	TYPE OF PACKINGS:	All Packings

**REPORTING PERIODS:** Oct \_\_\_\_\_ Nov **X** Dec \_\_\_\_\_ Jan \_\_\_\_\_

**TEST MARKET GEOGRAPHY:** Divisions 621 and 627 (W. J. C. P. I. A.)

**PRICE POINT:** FULL \$ RIV \$ (Indicate Distributor's Cost Per Carton)

**SALES FORCE INVOLVEMENT:**  
They have crew-worked distribution, and it is reported that they may crew-work it again. Sales force has been busy promoting old style packs to clean up inventory. All POS is being converted to '91 Kool.

**DISTRIBUTORS - ACCEPTANCE/INTRO TERMS/INTRO DEALS/INVOLVEMENT:**  
All accounts have the new packaging. It was not a problem obtaining new distribution. All accounts appear to have 100% distribution of new packings.

**CHAINS - ACCEPTANCE/MERCHANDISING:**  
This has not been a problem. New packaging is just following up on the old "packaging".

**INDEPENDENTS - ACCEPTANCE/MERCHANDISING:**  
Very well received. The old packs are being consolidated and promoted in select retail locations at 40¢ off/\$4.00 off cartons.

**ADVERTISING - EFFECTIVENESS OF P.O.S.:**  
The theme "BT" Kool has replaced all previous POS. They have effectively replaced all old POS. New door signage, hour signs, poster mats, and clocks have the new design. '91 Kool also appears on billboards in Illinois.

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(a) Ground Truth

**COMPETITIVE PRODUCT INTRODUCTION  
PROGRESS REPORT**

TO:	Sam Zolo	MANUFACTURER:	B&W
FROM:	DJ Landro	BRAND:	Kool Waterfall
DATE:	2-Dec-97	TYPE OF PACKINGS:	All Packings

**REPORTING PERIODS:** Oct \_\_\_\_\_ Nov **X** Dec \_\_\_\_\_ Jan \_\_\_\_\_

**TEST MARKET GEOGRAPHY:** Divisions 621 and 627 (W. J. C. P. I. A.)

**PRICE POINT:** FULL \$ RIV \$ (Indicate Distributor's Cost Per Carton)

**SALES FORCE INVOLVEMENT:**  
They have crew-worked distribution, and it is reported that they may crew-work it again. Sales force has been busy promoting old style packs to clean up inventory. All POS is being converted to '91 Kool.

**DISTRIBUTORS - ACCEPTANCE/INTRO TERMS/INTRO DEALS/INVOLVEMENT:**  
All accounts have the new packaging. It was not a problem obtaining new distribution. All accounts appear to have 100% distribution of new packings.

**CHAINS - ACCEPTANCE/MERCHANDISING:**  
This has not been a problem. New packaging is just following up on the old "packaging".

**INDEPENDENTS - ACCEPTANCE/MERCHANDISING:**  
Very well received. The old packs are being consolidated and promoted in select retail locations at 40¢ off/\$4.00 off cartons.

**ADVERTISING - EFFECTIVENESS OF P.O.S.:**  
The theme "BT" Kool has replaced all previous POS. They have effectively replaced all old POS. New door signage, hour signs, poster mats, and clocks have the new design. '91 Kool also appears on billboards in Illinois.

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(b) DocFormer predictions

Figure 9: **DocFormer slightly bad predictions for 82250337\_0338 testfile on FUNSD dataset:** Based on the predictions on the right (b), we can see that DocFormer was able to classify most of the sequence correctly. However, if we look at the orange bounding boxes we can spot the errors. "(Indicate Distributor's Cost per Carton)" is tagged as Other text in ground-truth but DocFormer incorrectly classified part of the tokens as **Question**. Best if viewed digitally and in color.

10675

**STOUT INDUSTRIES, INC.**  
6425 W. FLORISSANT AVE. ST. LOUIS, MO 63136 • (314) 385-2280

**PROPOSAL**

TO	Lorillard Corporation	FOR	Metal "Pack" Plaque
ADDRESS	656 Fifth Avenue	DATE	October 16, 1987
CITY	New York		
STATE	New York 10103	MR. A. D. Steinberg	REPRESENTATIVE
Attn:	Mr. Robert Kennedy		

*It is our pleasure to propose the following:*

ITEM: **Wexler Davidson Metal Plaque** SIZE: **17 $\frac{1}{2}$  x 23 $\frac{1}{4}$ "**  
**MATERIAL:**  STEEL  ALUMINUM  OTHER **GAUGE:** **.025"**

COLORS: **Transparent gold, opaque black, white and orange**  
**BASE COLOR:** **Aluminum** **SINGLE FACE**  **DOUBLE FACE**

HOLES: **YES**  **NO** **NUMBER OF:** **4**  
**CORNERS:** **ROUND**  **SQUARE**  **ANGLE**  **CUT TO SHAPE**

EDGES: **HEMMED**  **CURLED**  **EMBOSSED**  **BEADED BORDER**   
**STAMP FRAME**  **RIGHT ANGLE BEND**  **BACK FRAME**

PACKING PER CARTON: **10** PER CRATE **PER BUNDLE**  
**OTHER:** **Price is based on reproduction of customer supplied "Pack" box.**  
**Toolings:** **Form die, brass emboss die to achieve detail on eagle.**

QUANTITIES: **500 Plaques** **One time tooling @ \$3,015.00**  
**PRICE:** **\$9.18 each** **Steel tips** **\$1,045.00**  
**DROP SHIPPING:** **PER SHIPMENT** **TOTAL: 8650**

**BILLING:**  **BILL AS MANUFACTURE**  **BILL AS SHIP FOR**  **6 MOS.**  **12 MOS.**  
**WAREHOUSING:**  **SHIP IMMEDIATELY**  **6 MOS. WHERE**  **12 MOS. WHERE**  
**DROP SHIPPING:** **PER SHIPMENT** **TOTAL: 8650**

**CONDITIONS:**  
 These prices will be updated periodically. From date of order; no reflect charges on material and labor costs.  
 Price and terms quoted herein are not subject to verbal changes unless confirmed on writing by the home office of this company in ST. LOUIS, MO. All  
 commercial discounts are subject to written confirmation by the home office of this company in ST. LOUIS, MO.  
 Purchase agreement is understood to the extent of 10% of the quantity ordered.  
 Any taxes or governmental charges which that seller may be required to pay incidental upon the production sale storage or delivery, under any existing or  
 future law, will be paid by the buyer. Payment will be made in accordance with the payment terms set forth on the sales quote demand.  
 FOR ST. LOUIS, MISSOURI: Shippers own truck shipped freight collect.  
 At 10% service charge will be added on freight costs for all prepat shipments involving 3 or more pieces.

TERMS = NET 10 DAYS  
 A service charge of 1% per month will be applied to all unpaid balances over 30 days.

**STOUT INDUSTRIES, INC.** *[Signature]*

87528380

(a) Ground Truth

10675

**STOUT INDUSTRIES, INC.**  
6425 W. FLORISSANT AVE. ST. LOUIS, MO 63136 • (314) 385-2280

**PROPOSAL**

TO	Lorillard Corporation	FOR	Metal "Pack" Plaque
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COLORS: **Transparent gold, opaque black, white and orange**  
**BASE COLOR:** **Aluminum** **SINGLE FACE**  **DOUBLE FACE**

HOLES: **YES**  **NO** **NUMBER OF:** **4**  
**CORNERS:** **ROUND**  **SQUARE**  **ANGLE**  **CUT TO SHAPE**

EDGES: **HEMMED**  **CURLED**  **EMBOSSED**  **BEADED BORDER**   
**STAMP FRAME**  **RIGHT ANGLE BEND**  **BACK FRAME**

PACKING PER CARTON: **10** PER CRATE **PER BUNDLE**  
**OTHER:** **Price is based on reproduction of customer supplied "Pack" box.**  
**Toolings:** **Form die, brass emboss die to achieve detail on eagle.**

QUANTITIES: **500 Plaques** **One time tooling @ \$3,015.00**  
**PRICE:** **\$9.18 each** **Steel tips** **\$1,045.00**  
**DROP SHIPPING:** **PER SHIPMENT** **TOTAL: 8650**

**BILLING:**  **BILL AS MANUFACTURE**  **BILL AS SHIP FOR**  **6 MOS.**  **12 MOS.**  
**WAREHOUSING:**  **SHIP IMMEDIATELY**  **6 MOS. WHERE**  **12 MOS. WHERE**  
**DROP SHIPPING:** **PER SHIPMENT** **TOTAL: 8650**

**CONDITIONS:**  
 These prices will be updated periodically. From date of order; no reflect charges on material and labor costs.  
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 Any taxes or governmental charges which that seller may be required to pay incidental upon the production sale storage or delivery, under any existing or  
 future law, will be paid by the buyer. Payment will be made in accordance with the payment terms set forth on the sales quote demand.  
 FOR ST. LOUIS, MISSOURI: Shippers own truck shipped freight collect.  
 At 10% service charge will be added on freight costs for all prepat shipments involving 3 or more pieces.

TERMS = NET 10 DAYS  
 A service charge of 1% per month will be applied to all unpaid balances over 30 days.

**STOUT INDUSTRIES, INC.** *[Signature]*

87528380

(b) DocFormer predictions

Figure 10: **DocFormer slightly bad predictions for 87528380 testfile on FUNSD dataset:** Here, we focus the readers attention on two specific scenarios: FUNSD dataset has been known to have ground-truth annotation issues. We find on the left image the orange highlighted box "8650" is incorrectly annotated in GT as "other" text, however DocFormer correctly predicts it as "answer" token for the question "total". **Scenario 2:** The orange highlighted boxes on the right image are tokens which are actually sub-headers but DocFormer mis-classifies as "question" tokens. In this case, DocFormer likely gave more weight-age to language features and not so much to visual features and so ended up mis-classifying. We would like to point out that this is an ambiguous example as the language in mis-classified regions do look like "questions". Best viewed in color.

08/17/97 10:55 003 641 1888 LORILLARD FIELD 001

**TO:** K. Al-Saboun  
**FROM:** T. D. Blaney  
**MAY 12** **JUN 09** **SUM 09** **SEP 10** X  
**SUBJECT:** OLD GOLD MENTHOL LIGHTS & ULTRA LIGHTS 100's - PROGRESS REPORT

**REGIONS:**

**ONLY IF PARTIAL REGION CONTINUE WITH DIVISION'S SCOPE**

<b>DIVISION:</b>	<b>Portland</b>	X REPS: 6	<b>DIVISION: Seattle South</b>	X REPS: 7
<b>DIVISION:</b>	<b>Seattle</b>	X REPS: 28	<b>DIVISION: Seattle North</b>	X REPS: 6
<b>DIVISION:</b>	<b>Omaha</b>	X REPS: 1	<b>DIVISION: Atlanta</b>	X REPS: 4

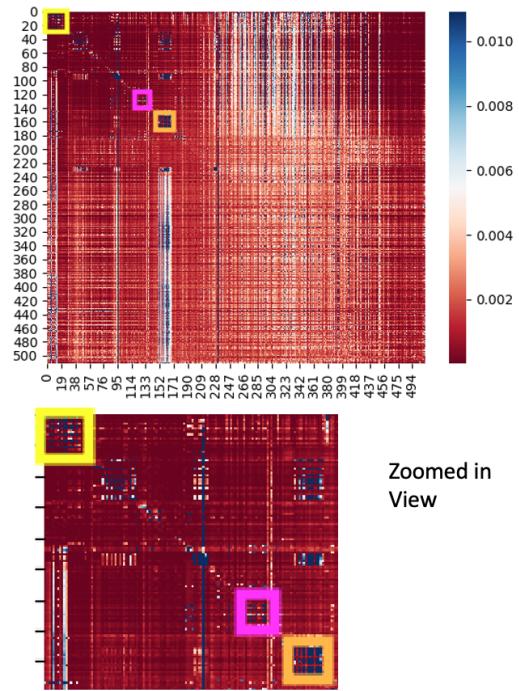
**DIRECT ACCOUNTS AND CHAINS HEADQUARTERED WITHIN THE REGION**  
**(15 + STORES) STOCKING NO OLD GOLD MENTHOL LIGHTS OR ULTRA LIGHTS 100's**

<b>ACCOUNT/CHAIN</b>	<b>INDIANA</b>	<b>KANSAS CITY</b>	<b>MINNEAPOLIS</b>	<b>ST. LOUIS</b>	<b>WICHITA</b>
Best Mart	1007 / 8	225			
Foster - Portland	801 / 8	27			
Mod-O-Clover	207 / 2	16			
Gas Gas	860 / 9	30			
Gas Gas	826 / 8	31			
Zip Trig	106 / 6	16			
Maverick	77 / 8	19			

8220067

Page 1 of 3 Pages

(a) Example FUNSD document with Ground Truth overlays



Zoomed in View

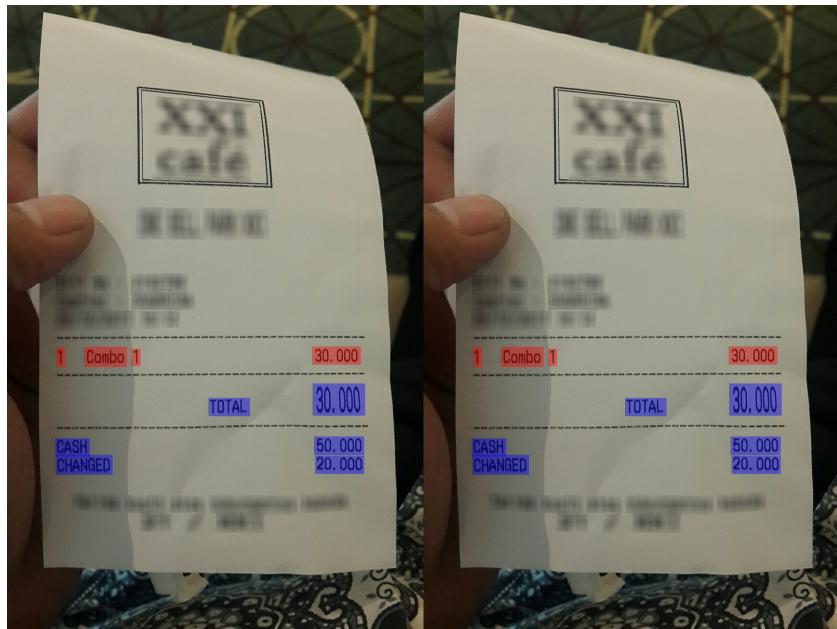
(b) DocFormer prediction self-attention heatmap (last encoder layer, 2nd head). DocFormer has up to 512 tokens in each layer. Each point on the image shows the strength of attention from a token on the y-axis to a token on the x-axis. The bluer colors show more attention and the red less attention.

**Figure 11: DocFormer learns repetition and regularity:** the **yellow** and **purple** boxes in the left figure matches the **yellow** and **purple** boxes in the right figure. The OCR is not in reading order. Hence the six occurrences of “DIVISION” appear together in front (among the top 25) - **yellow** box in Figure b) and they correspond to the **yellow** boxes in Figure a). Similarly, the **purple** box in Figure b) corresponds to the **purple** boxes in Figure a). DocFormer is able to pick up such repetitions as strong self-attention signals (blue colored pixels in the right self-attention figure) that help the model solve the task. This example shows that regular indentation and spacing help DocFormer understand the form better just as they would help humans parse a form. The **orange** boxed region in the heatmap also shows strong self-attention. We think that is due to DocFormer representing the blob of text as a single paragraph (in this case, as background text). Best viewed digitally and in color.



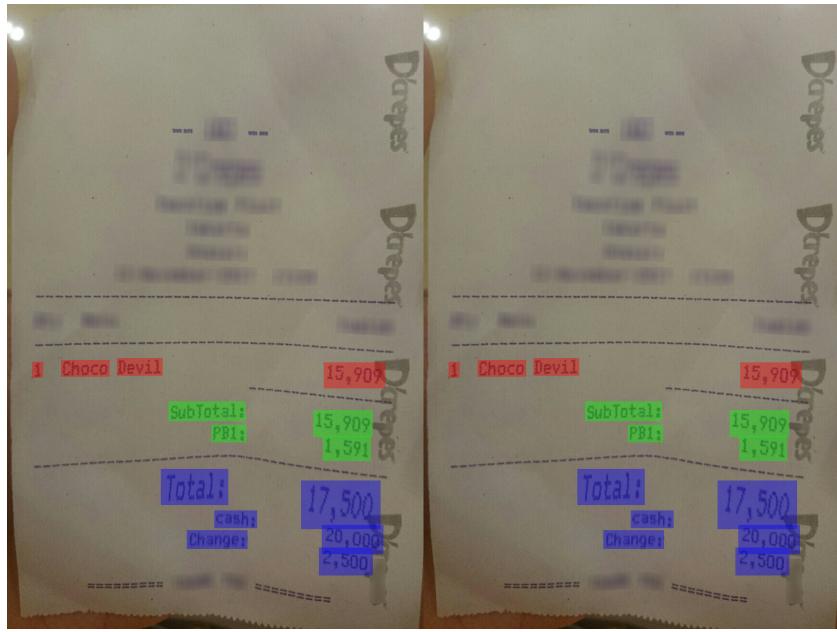
(a) Ground Truth (left) and DocFormer predictions (right)

Figure 12: **DocFormer predictions on CORD:** For file receipt\_00053 (a) shows both ground-truth and predictions. DocFormer predicted correctly all the entity regions in the image. Best if viewed digitally and in color.



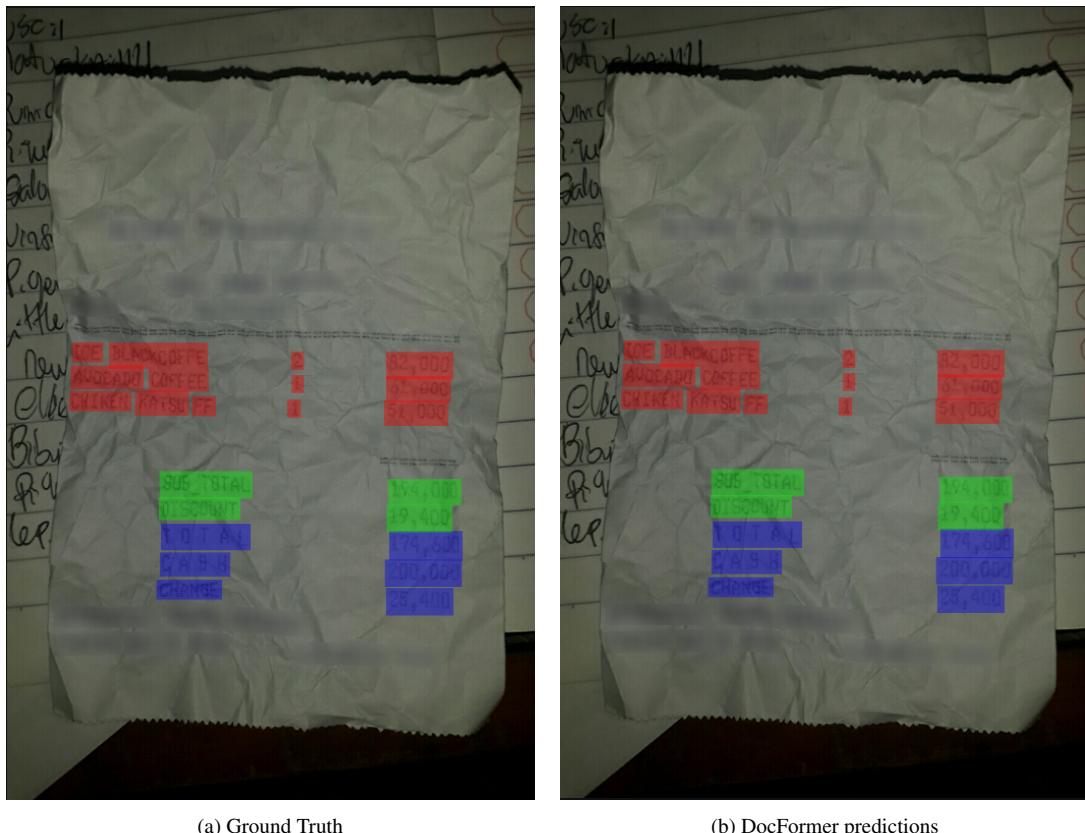
(a) Ground Truth (left) and DocFormer predictions (right)

Figure 13: **DocFormer predictions on CORD:** For file receipt\_00044. Best if viewed digitally and in color.



(a) Ground Truth (left) and DocFormer predictions (right)

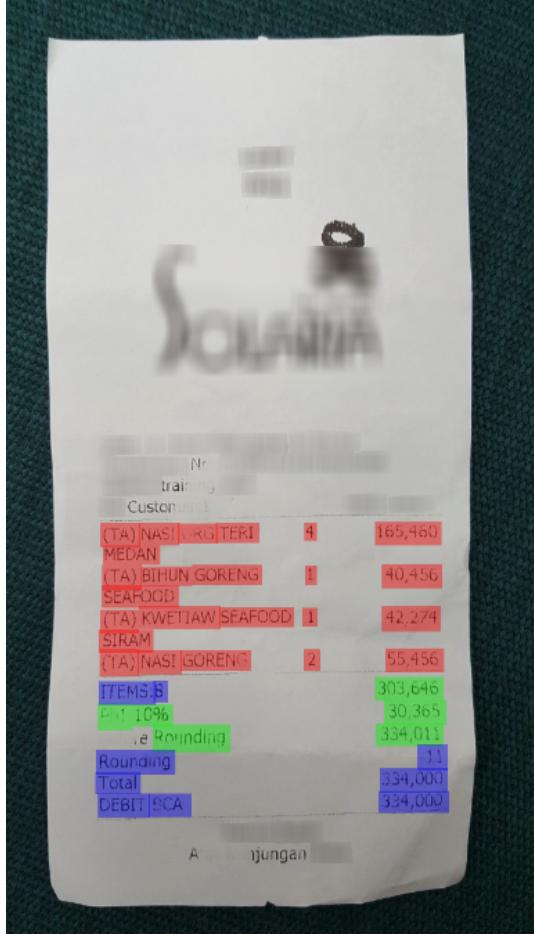
Figure 14: **DocFormer predictions on CORD**: For file receipt\_00072. Best if viewed digitally and in color.



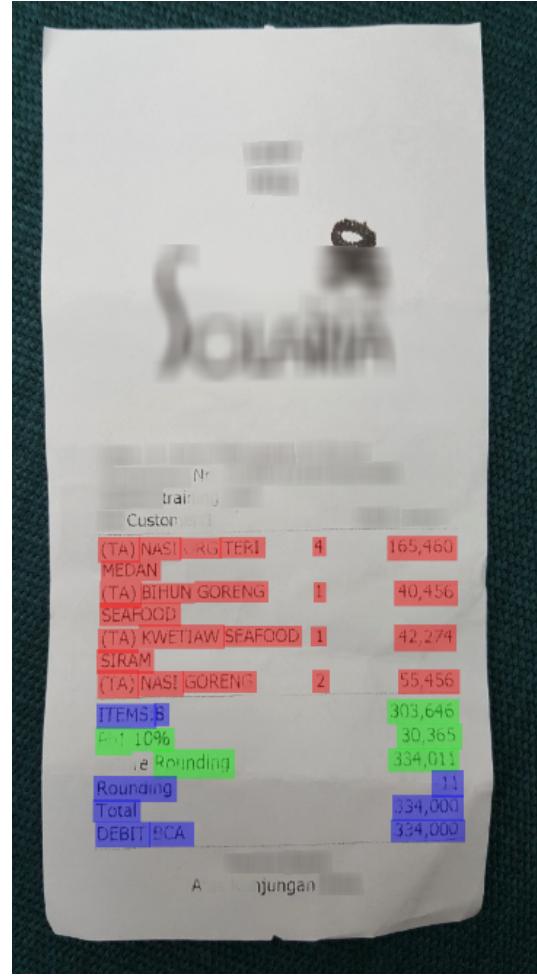
(a) Ground Truth

(b) DocFormer predictions

Figure 15: **DocFormer perfect predictions on CORD dataset**: Left image shows GT and right image is the prediction for file receipt\_00004 made by DocFormer which perfectly matches with the GT despite the presence of distortion and background text.



(a) Ground Truth



(b) DocFormer predictions

Figure 16: **DocFormer perfect predictions on CORD dataset:** Left image shows GT and right image is the prediction for file receipt\_00051 made by DocFormer which perfectly matches with GT. Note that the faded out text which is hard to OCR is correctly classified due to multi-modal self-attention features.



(a) Ground Truth



(b) DocFormer predictions

Figure 17: **DocFormer Partially correct predictions on CORD dataset:** Left image shows GT and right image is the prediction for file receipt\_00085 made by DocFormer with a misclassification of tokens of category SUBTOTAL with TOTAL items. This could be due to the rarity of SUBTOTAL tokens appearing below TOTAL tokens which DocFormer may not have encountered during training.

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