

# Entry Game (Midterm 2013)

Let's consider two very special cases which can be solved using backward induction:

1.  $\alpha = 0$ . In this special case one may consider the game with only two strategies for the first player. Using backward induction: II fights (F), I stays (S).
2.  $\alpha = 1$ . In this special case one may consider the game with only two strategies for the first player. Using backward induction: II quits (Q), I enters (E).

Interesting case  $0 < \alpha < 1$ . First player has 4 strategies (EE, ES, SE, SS), first letter corresponds to the efficient case. If the player I is efficient then it is optimal to enter no matter how the second player plays. Indeed, 0.5 or 1 is better than 0. So strategies SS and SE are strictly dominated by ES and EE correspondingly.

Let's build the matrix of the game (without strictly dominated strategies):

$$\text{Case ES,F: } \alpha(0.5, -0.5) + (1 - \alpha)(0, 1) = \left(\frac{\alpha}{2}, \frac{2-3\alpha}{2}\right)$$

$$\text{Case EE,F: } \alpha(0.5, -0.5) + (1 - \alpha)(-0.5, 0.5) = \left(\frac{2\alpha-1}{2}, \frac{1-2\alpha}{2}\right)$$

$$\text{Case ES,Q: } \alpha(1, 0) + (1 - \alpha)(0, 1) = (\alpha, 1 - \alpha)$$

$$\text{Case EE,Q: } 1, 0$$

I \ II	F	Q
ES	$\frac{\alpha}{2}, \frac{2-3\alpha}{2}$	$\alpha, 1 - \alpha$
EE	$\frac{2\alpha-1}{2}, \frac{1-2\alpha}{2}$	$1, 0$

If  $\alpha \geq 0.5$  then  $EE, Q$  is the only pure NE. In this case beliefs are given by probabilities  $\alpha, 1 - \alpha$ .

If  $\alpha < 0.5$  no pure NE exists. Let's find mixed NE.

Indifference condition for the first player:

$$\frac{\alpha}{2}q + \alpha(1 - q) = \frac{2\alpha - 1}{2}q + (1 - q)$$

and  $q = 2/3$ .

Indifference condition for the second player:

$$p\frac{2-3\alpha}{2} + (1-p)\frac{1-2\alpha}{2} = p(1-\alpha)$$

and  $p = \frac{1-2\alpha}{1-\alpha}$ .

The total probability of entering for the 1st player is  $\alpha + (1 - \alpha)(1 - p) = \alpha + \alpha = 2\alpha$ . So the beliefs are  $(0.5, 0.5)$ .