



Says

What have we heard them say?  
What can we imagine them saying?

The shortage of affordable housing has affected millions around the world ,particularly those with low and moderate incomes, and led to slum proliferation and ghettoisation, and gentrification

such as high demand for housing, limited availability of land, and high taxes and fees. Additionally, the economic growth and development of these cities also plays a role in driving up prices

Housing is different from other commodities of human need. Because housing prices keep increasing

Housing prices in the metros seem to be going up at an alarming rate. It's getting harder to find cheaper options.” How to prevent it ?

Home prices go lower during the late fall and winter, when most people are focusing on holidays and less people are home-shopping. During late fall and winter, some sellers who were holding out for more money may be willing to negotiate a lower price.

House prices vary from city to city due to a variety of factors, including differences in local economies, job markets, and population density. Other factors that can affect house prices include the availability of homes for sale, interest rates, and the overall state of the housing market.



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?

What is the most likely cause for falling housing prices?  
Rising interest, Economic recession / high unemployment. Fall in bank lending and fall in availability of mortgages (making it difficult to buy)

What is the most likely cause for high housing prices? When demand increases or supply decreases, prices go up. In the absence of a natural disaster, which can decrease the supply of homes, real estate prices rise when demand outpaces supply.

What is the best measure of housing prices? Suburbs that have similar properties tend to have similar sales prices; therefore the median house price is likely to be a more accurate indicator.

The demand for properties in metropolitan areas is high, and the prices reflect the market dynamics

The housing market is of great importance to the economy. House construction and renovation boost the economy by increasing in aggregate expenditures, employment and the volume of house sales. They also stimulate the demand for related industries such as household durable

There has never been any chance of decrement in prices of properties in metrocities of India except at the time of demonetization. These rates are so high just because of the uncontrolled population. And I can assure you that this is no-way going down.



Does

What behavior have we observed?  
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?