

Project Report Template

CRM Application that helps to book a visa slot

1 INTRODUCTION

1.1 Overview

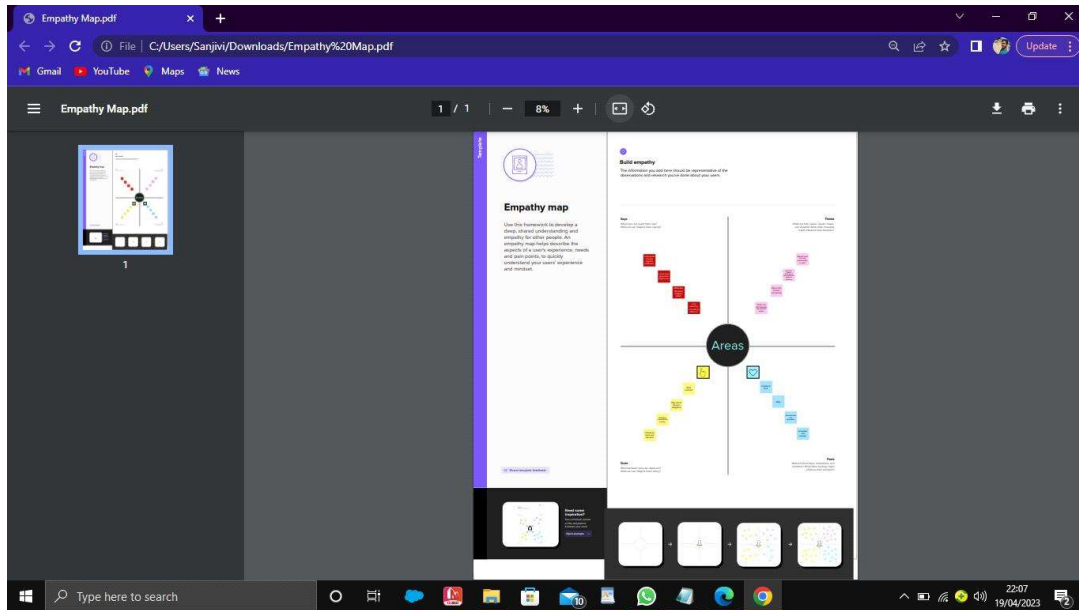
The Creating Salesforce Developer Org is the first step of Project activity and Create username and password is mainly to enter salesforce.com . There are 7 milestone and 9 activities milestone 1 is a creation of organisation milestone 2 has create four objective then the four objective used in customer objects milestone 3 creation of relationship in the relationship between passport and visa milestone 4 has creating the app there are two apps and use the first coustom app milestone 5 has create the user account then search shareing setting in passport object convert to public read and write and milestone 6 create the report then milestone 7 has creating the tashboard finished then summited gitup

1.2 Purpose

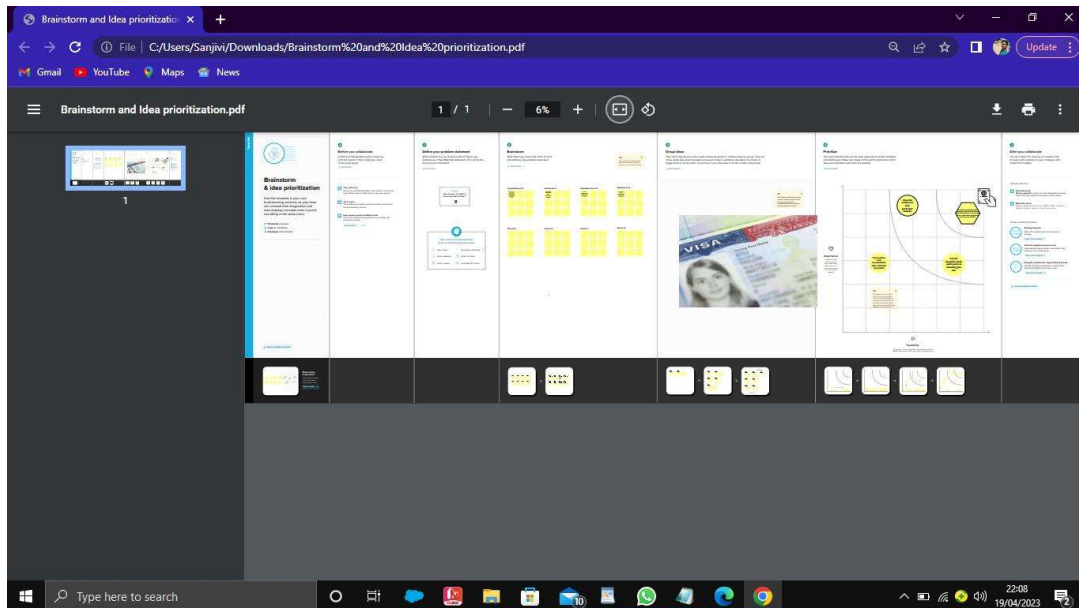
CRM application that helps to book visa slot has used to make passport easy and fast and in this application has low cost and the coustomer has more comfort to use use this apply to visa

2 Problem Definition & Design Thinking

2.1 Empathy Map



2.2 Ideation & Brainstorming Map



3 RESULT

3.1 Data Model

Object name

Fields in the Object

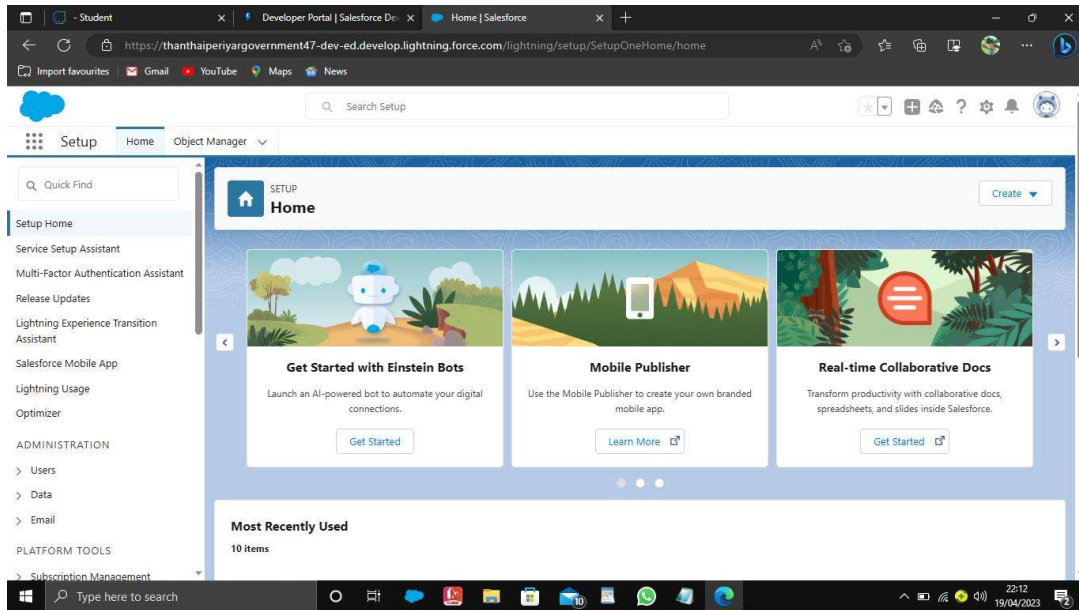
Field label

Data type

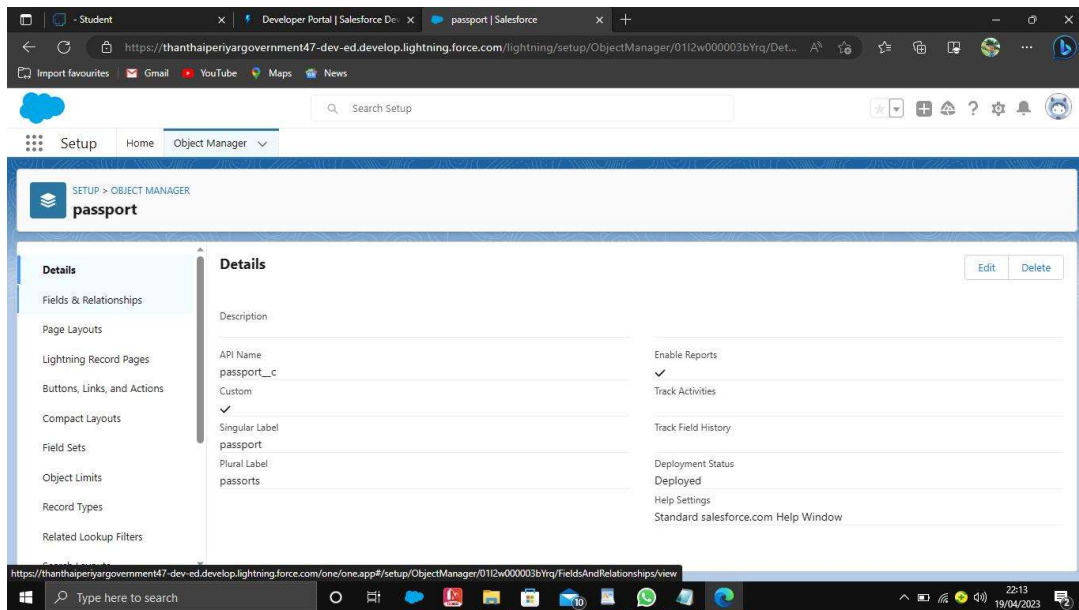
Purpose	Contact Number	Number
	Full Name	Text
	Passport Number	Text
	Perment Address	Text
Visa slot	Location	Text
	Time	Text
	Visa Slot Number	Text
	Passport Number(Master)	Master Detail Relationship
Payment	Payment Mode	Text
	Card Number	Number
	Tranraction ID	Auto Number
	Visa Slot Number (master)	Master Detail Relationship
Reschedule	Location	Text
	Time	Text
	Cancel	Text

3.2 Activity & Screenshot

Activity-1



Activity-2



Activity-3

The screenshot shows the Salesforce Setup interface for the 'visa slot' object. The left sidebar contains navigation links: Details, Fields & Relationships (selected), Page Layouts, Lightning Record Pages, Buttons, Links, and Actions, Compact Layouts, Field Sets, Object Limits, Record Types, and Related Lookup Filters. The main content area is titled 'Fields & Relationships' and shows a table of fields for the 'visa slot' object. The table has columns: FIELD LABEL, FIELD NAME, DATA TYPE, CONTROLLING FIELD, and INDEXED. The fields listed are 'Created By', 'Last Modified By', 'passport number', and 'visa slot Name'.

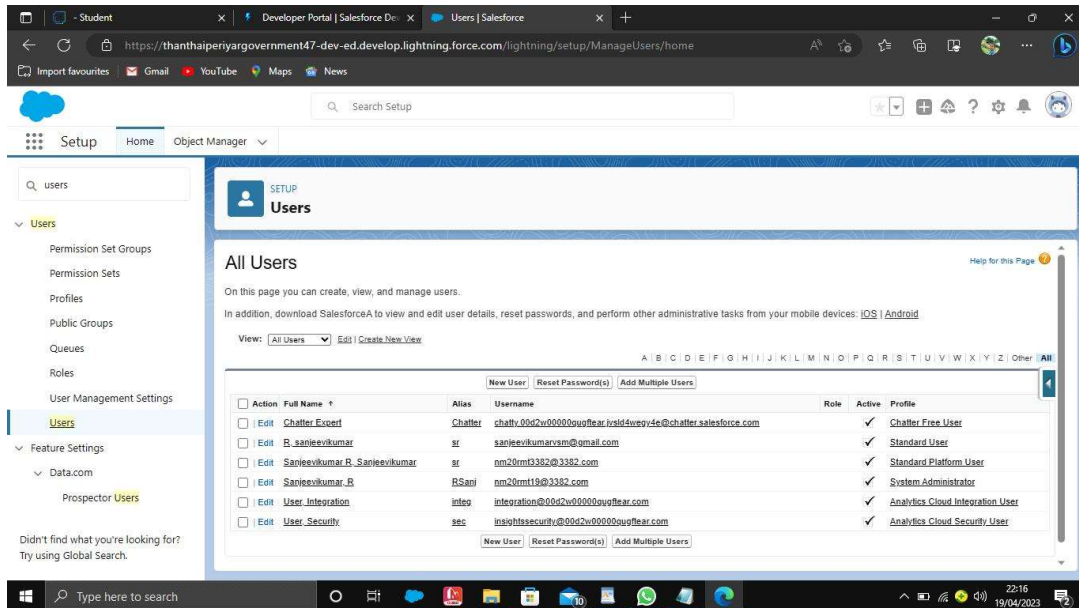
FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Created By	CreatedBy	Lookup(User)		
Last Modified By	LastModifiedBy	Lookup(User)		
passport number	passport_number__c	Master-Detail(passport)		✓
visa slot Name	Name	Text(80)		✓

Activity-4

The screenshot shows the Salesforce Setup interface for the App Manager. The left sidebar contains navigation links: Setup, Home, Object Manager, and App Manager (selected). The main content area is titled 'App Manager' and shows a table of installed apps. The table has columns: App Name, Developer Name, Description, Last Modified, App Type, and Visibility. The apps listed are 'All Tabs', 'Analytics Studio', 'App Launcher', 'Bolt Solutions', 'book my visa', 'Book my visa', 'Chatter Desktop', 'Chatter Mobile for BlackBerry', 'Community', and 'Content'.

App Name	Developer Name	Description	Last Modified	App Type	Visibility
1 All Tabs	AllTabSet		15/02/2023, 1:46 pm	Classic	
2 Analytics Studio	Insights	Build CRM Analytics dashboards and apps	15/02/2023, 1:46 pm	Classic	✓
3 App Launcher	AppLauncher	App Launcher tabs	15/02/2023, 1:46 pm	Classic	✓
4 Bolt Solutions	LightningBolt	Discover and manage business solutions d...	15/02/2023, 1:48 pm	Lightning	✓
5 book my visa	book_my_visa		14/03/2023, 4:42 pm	Lightning	✓
6 Book my visa	Sanjeevikumar		27/03/2023, 11:56 am	Lightning	✓
7 Chatter Desktop	Chatter_Desktop	Chatter Desktop is an Adobe AIR-based de...	15/02/2023, 2:05 pm	Connected (Managed)	
8 Chatter Mobile for BlackBerry	Chatter_for_BlackBer...	The Salesforce.com Chatter Mobile app lets...	15/02/2023, 2:06 pm	Connected (Managed)	
9 Community	Community	Salesforce CRM Communities	15/02/2023, 1:46 pm	Classic	✓
10 Content	Content	Salesforce CRM Content	15/02/2023, 1:46 pm	Classic	✓

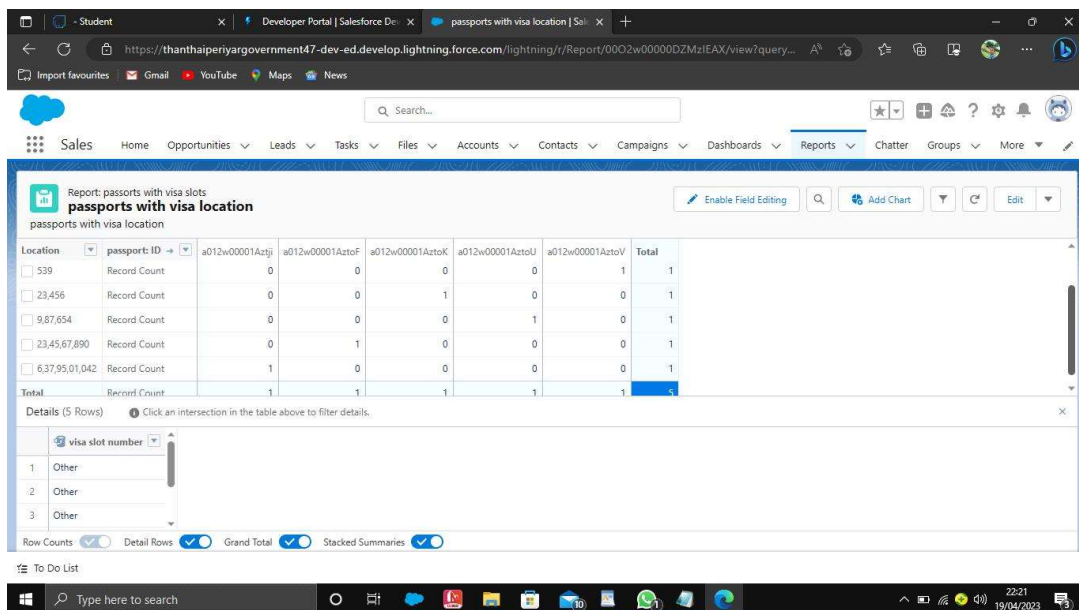
Activity-5



The screenshot shows the Salesforce Setup interface for managing users. The left sidebar contains navigation options like Users, Permission Set Groups, Profiles, Public Groups, Queues, Roles, and User Management Settings. The main content area is titled 'All Users' and provides instructions on how to create, view, and manage users. It includes a table of existing users with columns for Action, Full Name, Alias, Username, Role, Active status, and Profile. The table lists several users, including Chatter, Sanjeev Kumar, and System Administrator.

Action	Full Name	Alias	Username	Role	Active	Profile
Edit	Chatter, Export	Chatter	chatter_00d2w000000uqfear	Chatter Free User	✓	Chatter Free User
Edit	R. Sanjeev Kumar	rs	sanjeev.kumar.v@gmail.com	Standard User	✓	Standard User
Edit	Sanjeev Kumar, R. Sanjeev Kumar	rs	nm20mt3382@3382.com	Standard Platform User	✓	Standard Platform User
Edit	Sanjeev Kumar, R.	RSanj	nm20mt19@3382.com	System Administrator	✓	System Administrator
Edit	User, Integration	intep	integration@00d2w000000uqfear.com	Analytics Cloud Integration User	✓	Analytics Cloud Integration User
Edit	User, Security	sec	insightsecurity@00d2w000000uqfear.com	Analytics Cloud Security User	✓	Analytics Cloud Security User

Activity-6

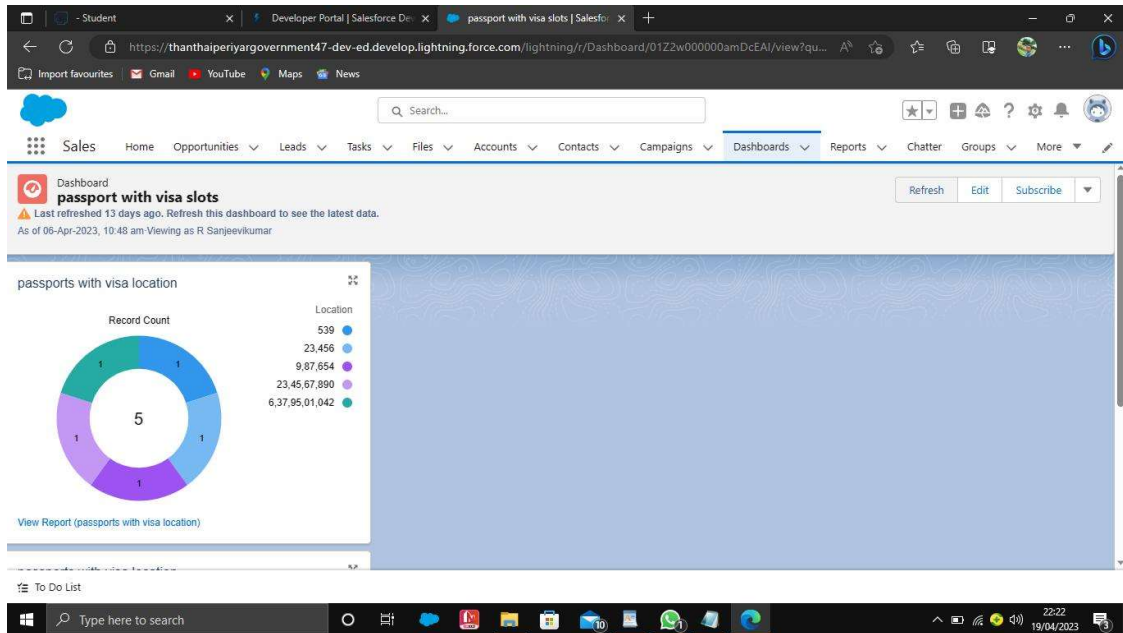


The screenshot displays a Salesforce report titled 'passports with visa location'. The report shows a table with columns for Location, passport: ID, and various record counts. The table includes data for different locations and their corresponding record counts. Below the table, there is a 'Details' section showing the 'visa slot number' for each record. The report also includes a 'To Do List' section at the bottom.

Location	passport: ID	a012w00001Aztg	a012w00001AztF	a012w00001AztK	a012w00001AztL	a012w00001AztV	Total
539	Record Count	0	0	0	0	1	1
23,456	Record Count	0	0	1	0	0	1
9,87,654	Record Count	0	0	0	1	0	1
23,45,67,890	Record Count	0	1	0	0	0	1
6,37,95,01,042	Record Count	1	0	0	0	0	1
Total	Record Count	1	1	1	1	1	5

Activity-7

Act



4 Trailhead Profile Public URL

Team Lead - <https://trailblazer.me/id/rsanjeevikumar>

Team Member 1 - <https://trailblazer.me/id/k20rmt09>

Team Member 2 - <https://trailblazer.me/id/nmakr>

Team Member 3 - <https://trailblazer.me/id/kkumars22>

5 ADVANTAGES & DISADVANTAGE

Advantages:

- In this application is used to easily apply visa
- This CRM application can fast responsible customers questions
- Very short time to apply visa
- This application is too fast
- It's helpful to improve customer service
- It's used to increase business and reduce cost

APPLICATIONS

- The areas where this solution can be applied

Disadvantages:

- It's visa solt website is expensive
- It's poor usability of this CRM application
- That has lack of customization
- This application has very complexity

7 CONCLUSION

Despite the disadvantages listed above, there are plenty of benefits to using a CRM system in your business. By choosing the right CRM system and taking the time to learn how to use it effectively, you can maximize the benefits that it has to offer. These were the advantages and disadvantages of CRM program and when analyzed the advantages and disadvantages, the advantages outweighs the disadvantages! This means that ultimately a CRM would be very beneficial for a business this are all the conclusion of CRM application of visa solt

8 FUTURE SCOPE

companies will be able to pivot to meet the changing needs and trends — driven by customer expectations. The fundamental purpose of a CRM system is to improve the customer experience. Executing on this objective is the most sure-fire way to see positive results across your business. When you make improved customer satisfaction the main goal for your CRM, all other objectives work to support this goal. CRM software consolidates customer information into a single repository so users can better organize and manage relationships, automates common processes, and provides tools to monitor performance and productivity.