



Says

What have we heard them say?  
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?

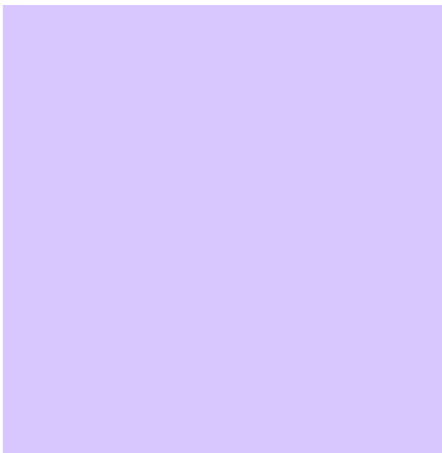
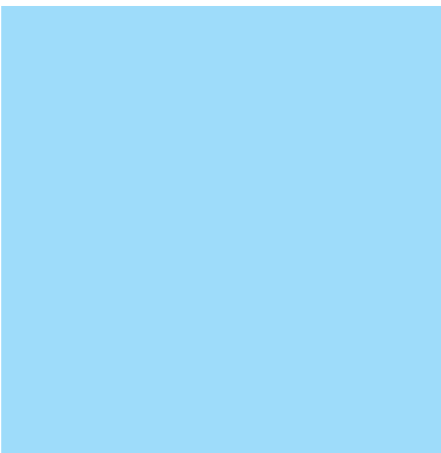


what is analysis?

how can the analysis be improved?

what is distribution?

what is the purpose of distribution plan?



how do you analysis?

able to determine the development of the analytical method .

how does make distribution for products.

economic growth of a particular supply can be traced.



Does

What behavior have we observed?  
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?