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The Good News is Short Interest

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Introduction

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Question

Is the absense of short selling informative about future returns?

Introduction

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Overview

- Portfolios of lightly shorted stocks have large and significant abnormal returns
- Both bad and good news known to short sellers are not incorporated into prices
- Short sellers can identify overvalued stocks and can adequately avoid undervalued stocks

Background

- Short sale constraints can inhibit bad news being incorporated into prices
- Miller (1977) Stock prices too high on average because of over optimism
- Hong and Stein (2003) short sale constraints can promote market crashes
- Diamond and Verrecchia (1987) rational investors know negative info is withheld, account for bad news
- Desai et al. (1995), Senchack and Starks (1993) High SIR stocks underperform

Background

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Previous focus

Negative information and short selling

Contribution

- What about lightly shorted stocks?
- Is it true that short selling is highly constrained for these stocks?
- Or are short sellers actively avoiding these stocks?
 - If no constraints, perhaps low shorting makes for good news

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Short Interest Ratio

- Monthly snapshot of percentage of shares outstanding sold short
 - Some contradictory claims regarding SIR
 - Many studies affirm high SIR is associated with negative returns and under performance
- Data from June 1988 to December 2005 on NYSE, Amex, and Nasdaq

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Other

- CRSP monthly returns, trading volumes, shares outstanding and end-of-month prices
- Compustat financial information from annual industrial files
- Common stock, listed for at least one year

- Exclude data with missing monthly returns, trading volume, shares outstanding, or EOM prices
- 930,109 stock-month obs
- 634,583 from Nasdaq
- 285,541 from NYSE
- 9,985 from Amex
- Avg of 4,400 firms per month

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SIR Measures

- 1 Aggregate number of shorted shares
- 2 Aggregate short interest ratio (aggregate shorting as percentage of total shares outstanding)
- 3 Median days-to-cover ratio (SIR divided by share turnover)

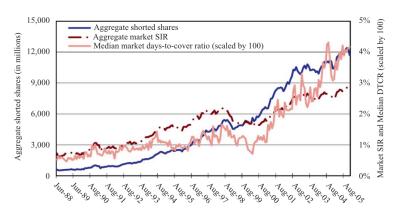


Figure 1: Time-Series market aggregate shorted shares, SIR, and median days-to-cover ratio

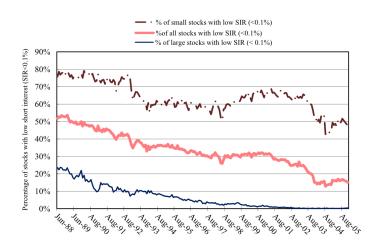


Figure 2: Time-series of percentage of stocks with short interest below 0.1%

Method

- Test for abnormal returns during calendar month following WSJ publications of SIR data
- Create portfolios of lightly and heavily shorted stocks
 - 99th, 95th, 90th, 10th, 5th, 1st percentiles for SIR
- Use Fama-French-Carhart Four Factor model to test for abnormal returns for portfolios
- Use both equal and value weighted portfolios

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Notable Results

- Large, significant positive abnormal returns for lightly shorted stock portfolio
- Lightly shorted portfolio contains small cap value stocks
- Long/short portfolio has positive returns and negative beta
- Equal weighted has stronger results than value weighted portfolio

| Portfolios/# Stocks | Raw ret. | Excess ret. | Intercept | RMRF | SMB | HML | MOM |
|-------------------------|--------------------|------------------------|----------------|--------|--------|--------|--------|
| Panel A: Monthly equal- | weighted returns o | f high and low SIR sto | ock portfolios | | | | |
| SIR 99% | -0.001 | -0.005 | -0.012 | 1.359 | 1.239 | -0.202 | -0.282 |
| # 45 Stocks | | | <.001 | < .001 | < .001 | 0.041 | <.001 |
| SIR 95% | 0.004 | 0.000 | -0.005 | 1.303 | 1.102 | -0.144 | -0.387 |
| # 221 Stocks | | | 0.002 | <.001 | < .001 | 0.019 | <.001 |
| SIR 90% | 0.005 | 0.002 | -0.004 | 1.298 | 1.001 | -0.087 | -0.381 |
| # 441 Stocks | | | 0.007 | < .001 | < .001 | 0.084 | < .001 |
| SIR1% | 0.021 | 0.017 | 0.014 | 0.563 | 0.701 | 0.383 | -0.319 |
| # 232 Stocks | | | < .001 | < .001 | < .001 | < .001 | < .001 |
| SIR 5% | 0.020 | 0.017 | 0.013 | 0.592 | 0.722 | 0.415 | -0.282 |
| # 302 Stocks | | | < .001 | < .001 | < .001 | < .001 | < .001 |
| SIR10% | 0.020 | 0.017 | 0.013 | 0.607 | 0.769 | 0.412 | -0.251 |
| # 473 Stocks | | | <.001 | <.001 | < .001 | <.001 | <.001 |
| SIR1%-SIR99% | 0.022 | | 0.026 | -0.796 | -0.538 | 0.585 | -0.037 |
| | | | <.001 | <.001 | <.001 | <.001 | 0.581 |
| SIR5%-SIR95% | 0.017 | | 0.019 | -0.710 | -0.380 | 0.558 | 0.105 |
| | | | < .001 | <.001 | < .001 | < .001 | 0.026 |
| SIR10%-SIR90% | 0.015 | | 0.016 | -0.690 | -0.233 | 0.499 | 0.130 |
| | | | < .001 | < .001 | < .001 | < .001 | 0.002 |

Figure 3: Regression Analysis of monthly returns on Equal Weighted Portfolios

| Portfolios/# Stocks | Raw ret. | Excess ret. | Intercept | RMRF | SMB | HML | MOM |
|-------------------------|--------------------|------------------------|---------------|--------|--------|--------|--------|
| Panel B: Monthly value- | weighted returns o | f high and low SIR sto | ck portfolios | | | | |
| SIR 99% | 0.004 | 0.001 | -0.009 | 1.436 | 0.985 | -0.298 | -0.030 |
| # 45 Stocks | | | 0.005 | < .001 | <.001 | 0.007 | 0.642 |
| SIR 95% | 0.010 | 0.006 | -0.001 | 1.358 | 0.584 | -0.380 | -0.040 |
| # 221 Stocks | | | 0.452 | < .001 | < .001 | < .001 | 0.276 |
| SIR 90% | 0.011 | 0.007 | 0.000 | 1.332 | 0.448 | -0.319 | -0.101 |
| # 441 Stocks | | | 0.937 | < .001 | < .001 | < .001 | 0.001 |
| SIR1% | 0.013 | 0.009 | 0.005 | 0.544 | 0.521 | 0.484 | -0.128 |
| # 232 Stocks | | | 0.003 | < .001 | < .001 | < .001 | <.001 |
| SIR 5% | 0.014 | 0.010 | 0.005 | 0.590 | 0.543 | 0.514 | -0.110 |
| # 302 Stocks | | | 0.001 | <.001 | < .001 | <.001 | <.001 |
| SIR10% | 0.014 | 0.010 | 0.004 | 0.614 | 0.566 | 0.510 | -0.090 |
| # 473 Stocks | | | 0.002 | <.001 | < .001 | < .001 | 0.002 |
| SIR1%-SIR99% | 0.009 | | 0.013 | -0.892 | -0.464 | 0.782 | -0.099 |
| | | | <.001 | < .001 | < .001 | < .001 | 0.149 |
| SIR5%-SIR95% | 0.004 | | 0.006 | -0.767 | -0.041 | 0.894 | -0.069 |
| | | | 0.013 | <.001 | 0.561 | <.001 | 0.179 |
| SIR10%-SIR90% | 0.003 | | 0.004 | -0.718 | 0.118 | 0.830 | 0.011 |
| | | | 0.049 | < .001 | 0.060 | < .001 | 0.811 |

Figure 4: Regression Analysis of monthly returns on Value Weighted Portfolios

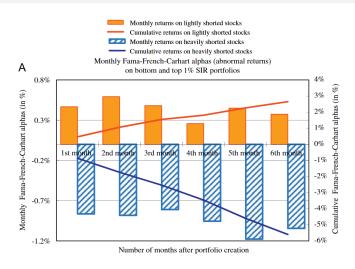


Figure 5: Monthly alphas on equal weighted portfolios

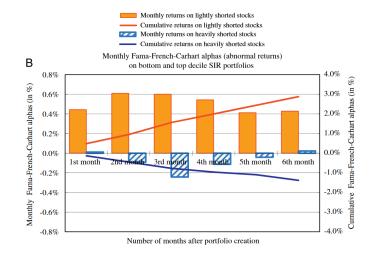


Figure 6: Monthly alphas on value weighted portfolios

NYSE-Amex vs Nasdaq

- Nasdaq-only returns similar to baseline due to size
- NYSE-Amex sample has smaller returns
 - Not all abnormal returns are significant
- Stocks more heavily shorted in smaller NYSE portfolio
- But, results are more attributed to trading activity and firm size then venue

NYSE-Amex vs Nasdaq

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Details

- NYSE-Amex Equal Weighted
 - Lightly shorted stocks have sig. positive excess returns 0.4% per month for SIR 5% and 10%
 - SIR 1% is not significant
 - 1% minus 99% is significant with 2.1% excess return and beta -0.659
- NYSE-Amex Value Weighted
 - Not significant
 - Long/short portfolio still has significant return, with beta -0.682

Subperiod Results

- Returns do not appear period specific with 48 month rolling returns
- Rolling betas appear quite stable as well
 - Heavy shorted stocks 1.2 to 1.4 with tight standard errors
 - Lightly shorted stocks 0.4 to 0.8 with tight standard errors
- Dividing into two subperiods give similar results to one whole period

Subperiod Results

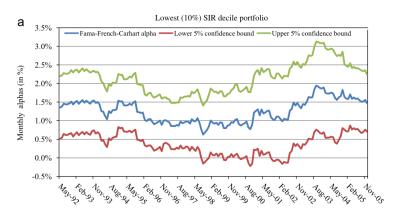


Figure 7: FF-Carhart alphas on rolling 48 month intervals Lowest decile

Subperiod Results

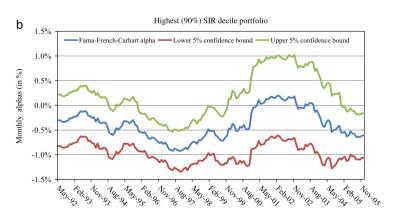


Figure 8: FF-Carhart alphas on rolling 48 month intervals Highest decile

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- High SIR stocks have larger market caps
- High SIR stocks have higher prices
- High SIR stocks have lower B/M ratios
- High SIR stocks have lower median earnings yields and median profit margins
- High SIR stocks have weaker fundamentals, and are more heavily traded

Does this imply that size and liquidity are driving results?

| | Low SIR stocks | | High SIR stocks | | Means t-test | Sign test |
|-------------------------|----------------|--------|-----------------|---------|--------------|-----------|
| | Mean | Median | Mean | Median | p-value | p-value |
| Market capitalization | 58.312 | 28.848 | 1,125.094 | 410.403 | <.001 | <.001 |
| Total sales | 93.857 | 37.235 | 1,233.294 | 299.407 | <.001 | < .001 |
| Book-to-market (equity) | 0.998 | 0.831 | 0.612 | 0.427 | <.001 | < .001 |
| Book-to-market (asset) | 0.932 | 0.868 | 0.569 | 0.507 | <.001 | < .001 |
| Debt-equity ratio | 1.563 | 0.416 | 2.462 | 0.545 | <.001 | < .001 |
| Earnings-price ratio | -0.149 | 0.038 | -0.170 | 0.026 | 0.154 | < .001 |
| Profit margin | -0.724 | 0.026 | -5.547 | 0.029 | <.001 | 0.051 |
| Turnover | 0.035 | 0.019 | 0.274 | 0.182 | <.001 | < .001 |
| SIR | 0.000 | 0.000 | 0.089 | 0.071 | N/A | N/A |
| Share price | 8.619 | 5.303 | 22.594 | 18.357 | <.001 | <.001 |

Figure 9: Comparison of Low/High SIR firms

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Concerning size, breakpoints in construction of SMB may be of issue. All smaller Nasdaq stocks ended up in a single portfolio

Joint Effects of Size and Trading

- Construct size and trading intensity with 4x4x4 sort on:
 - Size
 - 2 Turnover
 - 3 SIR

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Process

- Look at entire sample
- Leave out Nasdaq
- 3 Leave out NYSE-Amex

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For three smaller size quartiles:

- Large abnormal returns for low SIR stocks in higher turnover groups
- returns in low SIR and larger than returns on high SIR portfolios across all turnover quantiles

For large size quartile:

- weaker results across the board, but still significant results
- portfolio with long high turnover, low SIR, and short high turnover, high SIR has 1.9% monthly return

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For NYSE only stocks, results are much the same

- long/short portfolio with high turnover has 2.6% monthly abnormal return
- Significant negative abnormal returns in highly shorted stocks are outside largest quartile

Overall, results most pronounced in smaller stocks

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For Nasdaq only stocks:

- Most shorted portfolios tend not to have significant abnormal returns
- Least shorted portfolios have significant positive returns for all but one portfolio
 - Smallest, highest turnover have highest returns

- For low SIR stocks, high turnover is important
- Also, smaller firms is important Venue does not appear to matter

Robustness

- Nasdaq bubble period of 1998 2000
 - Exclude cheap stocks and dates 1998 2000
 - large, positive abnormal returns for low SIR, high turnover stocks
- Optionable Stocks
 - Stocks without options more difficult to short
 - Low short interest could be a function of constraints
 - Eliminating stocks with options still gives consistent results (eliminates large firms)

Robustness

- Lagging
 - smaller results in some value-weighting, but still significant
- Momentum
 - Divide winners from losers, sharpens results especially for low SIR

Robustness

- Positive information in low short interest stock could precede the short interest
- Look at large decrease in short interest (25%) across three months for each stock
- Level of short interest is persistent
- Conclusions unaffected by excluding stocks with larger changes in SIR

Summary and Extensions

- Short sellers can not only identify overvalued stocks but undervalued ones too
- Stocks are highly traded (high turnover) despite being small, so constraints don't appear problematic
- Does the act of focusing on losers necessarily bring the ability to identify winners?
 - Why don't short sellers arbitrage this away?
- Repeat study with longer time period, Recession included