

Heyab Ahmed

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CAREER OBJECTIVE: To gain employment in international trading, importing/ exporting, logistics or any customer service role. I have had 10 years experience in buying and selling different good (plasticware-clothing) logistics and project managing large contracts for different companies. As such I have many industry contact across Middle East, China and Europe, and I speak Mandarin, Arabic and English.

KEY SKILLS

- Strategic Planning and Coordination
- Economic management(data analysis, project management)
- Accounting
- Logistics
- Computer literate (Excel , Word etc)
- Eye for detail
- Customer service focus
- Very good communication skills
- Fluent in Arabic, Mandarin and English
- Great people skills
- Ability to work in an online environment
- Hard working and honest

WORK EXPERIENCE

General Manager, Financial Director

2013-2016

Yiwu- Kuabang Trading Company

Saudi Arabia Import and Export company for a variety of goods.

Key responsibilities:

- Completely manage the Chinese clients
- Translator
- Buying and selling on behalf of clients (organising shipping of goods after sales)
- Quality control.

Business Development Manager

2013-2016

Kingston International Trading Company

Chinese Import and Export company for commodities and logistics

Key responsibilities:

- Looked after clients logistics needs
- Managed warehouse operations
- Quality control.

Business Development Manager

2014- 2016

Hangzhou Lin Jian clothing Ltd

Company manufactures women's clothing

Key responsibilities:

- Account Manager for major clients
- Quality Control
- Translator (for all clients within the company)

Business Development Manager

2014-2016

Taizhou Shuangjian Plastic Company Ltd.

Manufacturing and selling plastic ware to companies in Europe, USA, Canada, Australia, Africa, Korea and Japan

Key responsibilities:

- Seek clients and sell company products
- Account manage
- Translator
- Visit other companies to compare quality and price of similiar products

Business Development Manager

2008- 2013

Jiaxing Eagle Textile Products

Company manufactures Arabic head scarves

Key responsibilities:

- Account Manager for major clients
- Use Alibaba Application (online buying and selling)
- Quality Control
- Translator (for all clients within the company)

EDUCATION

St George TAFE College

Certificate IV International Trade

2017

Taiz University

Yemen

Bachelor of Economics (Administration Science)

2006

PERSONAL INTERESTS

Sport and recreational activities, traveling, cooking, reading and movies.

REFEREES

Available on request