Bhumin Nandani

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# Career Objective

Highly motivated and self-driven international business management graduate with a keen interest in logistics and supply chain management. Familiar with quality control, inventory management and project management tools. Excellent communication skills, fastidious, and highly effective in the completion of tasks. A driven individual and strong team player.

# Knowledge and Skills

|  |  |  |  |
| --- | --- | --- | --- |
| * Business Development * Enterprise Resource Planning | * Risk Management * Warehouse Management |  |  |
| * Agile Methodology | * Costing & Estimation |
| * Research & Data collection * Inventory management techniques | * Quality Control * SAP |  |  |

# Education

**Master of International Business** 02/2016 to 12/2017

La Trobe University

**Bachelor of Commerce** 06/2011 to 06/2017

Mumbai University

# Academic Projects

**International Project Management** 06/2017 to 11/2017

La Trobe University

Business Plan was developed to reach goal of installing solar project in East Timor along with financial forecasts and focusing on Marketing, teamwork, communication and budgeting.

* Project execution plan framework of solar project in East Timor which was initiated by ATA. I Analysed on Project Management Plan which is related to material planning, which was imported from Australia and other countries. I learnt about how system works and how to manage project overseas. Outcome was successful and people are using happily and satisfied with the product as per survey done by the organisation.
* Case study about Airbus 380 and The Boeing 787. Survey was on problems which they faced during start up. Research was done on how material was supplied and how much expenses they bared to make. Initially they incurred huge loss but after The Boeing got success because they coming up with new planes with changes and improvements.

**Procurement and Supply Chain Management**

* I did research on how supply chain of the Cadbury works and what kind of issues they face related to supply of materials and product. Company always comes with huge promotion by giving discounts, half price and provides free chocolates during certain events.
* I did analyses on Supply chain Management and Marketing of Haigh’s Chocolate in Australia and how it works. Outcome or profits was improved when new generation of Haigh’s came in the business.

# Work Experience

**Bar Attendant (casual)** 12/2017 to Present

MCG and Flemington Racecourse

**Duties and Responsibilities:**

* Providing friendly and prompt service of food and beverages to patrons
* Monitoring cash registers and collecting payments for drinks and food
* Demonstrating ability to keep the bar organized, stocked and clean
* Developing excellent customer relations.

**Direct Sales Representative** 05/2016 to 01/2017

Marketing of Led Lights (Victorian Government)

**Duties and Responsibilities:**

* Suggested client about advantages of LED lights
* Consistently hit and exceeded sales goals by a minimum 20%.
* Provided quality service to existing customers and acquired new customers through cold contacting, networking and account management
* Learnt consultative selling skills to identify opportunities, overcome objections and close sales

# References

Available upon request.