# 3.1 Alternate Variable Types and Interactions

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## 1 Why Interactions?

Example (HO 3.1.1):  $Y = \text{cycles}, X_1 = \text{charge\_rate}, X_2 = \text{temperature}$ 

All models we have discussed in this class assume that the effects of the explanatory variables are additive.

$$Y_i = \beta_0 + \beta_1 X_{i1} + \beta_2 X_{i2} + \varepsilon_i$$

In other words, the effect of each explanatory variable can be considered **separate** from all other explanatory variables.

What if the **real** effect of  $X_1$  on Y actually depends on  $X_2$  as well?

What would it mean for the effect of charge\_rate on cycles to depend on temperature?

- We "know": higher charge\_rate → lower cycles, and higher temperature → higher cycles
- But maybe: higher charge\_rate and higher temperature → much higher cycles
- "much" higher here: significantly more than could be attributed to the sum of the effects of charge\_rate and temperature only (often called synergy)

Whenever the effect of an explanatory variable  $(X_k)$  on the response (Y) depends on the values of other explantory variables, you have an **interaction effect**.

Metaphor: The bachelorette - the relationship of each potential suitor  $(X_k)$  with the bachelorette (Y) is partially depends upon the other potential suitors.

(Groups) How is an interaction effect different from multicollinearity?

Define an interaction term as a new predictor variable:

$$X_{3} = X_{1} \cdot X_{2}$$

$$Y_{i} = \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}X_{i3} + \varepsilon_{i}$$

$$= \beta_{0} + \beta_{1}X_{i1} + \beta_{2}X_{i2} + \beta_{3}X_{i1}X_{i2} + \varepsilon_{i}$$

Note: sometimes  $\beta_{12}$  instead of  $\beta_3$ 

### 1.1 How to interpret interaction terms?

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_1 X_2 + \varepsilon$$

- if  $X_1$  increases by 1 unit, then we expect an average change of  $\beta_1 + \beta_3 X_2$  in Y
  - the effect of  $X_1$  on Y depends on  $X_2$
  - if the interaction term is non-zero, we *cannot* separate the effect of  $X_1$  from the effect of  $X_2$ . We must consider them jointly (unless  $X_1$  or  $X_2 = 0$ ).

#### 1.2 Best Practices

- Don't check all possible interactions. Only include an interaction term in a linear model if its output is interpretable.
- Include all lower-ordered terms that compose an interaction term, regardless of the significance of the lower interaction term.
  - Prevents forcing lower ordered coefficients to zero.
  - Maintains a flexible response surface and facilitates interpretation.

#### 1.3 Things to remember about interactions:

- Unless the  $X_k$  are standardized, the interaction term  $X_3 = X_1 * X_2$  is likely to be collinear with either  $X_1$  or  $X_2$ .
  - This will ruin inference for the "lower order" terms, but not the interaction term.
- Two-way interactions are often interpretable, but higher order interactions (ex:  $X_4 = X_1 * X_2 * X_3$ ) become difficult to interpret.
  - A plot of residuals from a non-interaction model against the potential interaction term may help to determine inclusion (if a trend is apparent).
- If your problem is best solved by including multiple, high-ordered, interaction terms, then regression trees/random forests is likely a better approach (more in Module 4).

#### 1.4 Polynomial Predictors

- Up to this point, we have limited ourselves to modeling variables that share a linear relationship.
- If a variable  $X_k$  shares a quadratic, or higher-order (often called "curvilinear") relationship with Y, then that means that the effect of  $X_k$  on Y depends upon itself (i.e. interacts with itself).

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_1 X_2 + \beta_4 X_1^2 + \beta_5 X_2^2 + \varepsilon$$

- Handle higher-ordered terms the same way we handle other interaction terms:
  - include lower-order terms
  - standardize to reduce multicollinearity

- coefficient interpretations important: – if  $X_1$  increases by 1 unit (and  $X_2$  held constant), then we expect an average change in Y of  $\beta_1 + \beta_3 X_2 + \beta_4 \cdot (2X_1 + 1)$ 

## 2 Alternate Variable Types

Up to this point we have only focused on quantitative variables:

- Values are represented as numbers where number order and magnitude matters.
- Quantiative variables can be either:
  - Continuous: can take on any value (theoretically infinite number of decimal places) within a range.
  - Discrete: can only take on a discrete (countable) set of values.

We now wish to also consider qualitative variables

- Cannot be measured/ordered on a numerical scale.
- SAS can't recognize words/letters in a regression model, and it will treat a set of numbered factored levels as quantitative (and thus order the levels).
- Because of this, we use **dummy/indicator variables** to include qualitative predictors in a model.

#### 2.1 Dummy Variables

Consider the following student demographic variables (qualitative in bold): (age, height, **Utah** residency status, weight, major college)

Use an indicator variable to include residency status in model

$$X = I_{\text{resident}} = \begin{cases} 1 & \text{if student is resident of Utah} \\ 0 & \text{otherwise} \end{cases}$$

Things get a little more complicated for major college as we have to create multiple dummy variables to represent a single categorical variable:

$$X_1 = I_{\text{College of Science}} = \begin{cases} 1 & \text{if student's major is within the college of science} \\ 0 & \text{otherwise} \end{cases}$$

$$X_2 = I_{\text{College of Engineering}}$$

$$\vdots$$

$$X_7 = I_{\text{School of Business}}$$

(Groups) If there are eight colleges in the University, why would I only have seven dummy variables?

## 3 Example (See HO 3.1.1)

 $Y = \text{months}, X_1 = \text{size}, X_2 = \text{type of firm}$ 

Note that 
$$X_2 = I_{\text{[firm = stock]}} = \begin{cases} 1 & \text{if firm = stock} \\ 0 & \text{otherwise} \end{cases}$$

Model with only qualitative predictor:

$$Y = \beta_0 + \beta_2 X_2 + \varepsilon$$

- equivalent to a two-sample t-test
- special case of one-way ANOVA model (proc glm, STAT 5200)

$$Y_{i,j} = \mu_i + \epsilon_{i,j}, \qquad i = 1, 2; j = 1, \dots, n_i$$
$$= \mu + \alpha_i + \epsilon_{i,j}, \qquad \sum_{i=1}^{2} \alpha_i = 0$$
$$\epsilon_{i,j} \quad iid \quad N(0, \sigma^2)$$

Model with both qualitative and quantitative predictor:

• Additive

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \varepsilon$$

• Interaction

$$Y = \beta_0 + \beta_1 X_1 + \beta_2 X_2 + \beta_3 X_1 X_2 + \varepsilon$$

Note how the additive and interaction models differ: (in the size  $(X_1)$  vs. months (Y) relationship for each firm type)

- Additive:
  - stock  $(X_2 = 1)$ :  $Y = (\beta_0 + \beta_2) + \beta_1 X_1 + \varepsilon$
  - mutual  $(X_2 = 0)$ :  $Y = \beta_0 + \beta_1 X_1 + \varepsilon$
- Interaction

- stock 
$$(X_2 = 1)$$
:  $Y = (\beta_0 + \beta_2) + (\beta_1 + \beta_3)X_1 + \varepsilon$   
- mutual  $(X_2 = 0)$ :  $Y = \beta_0 + \beta_1 X_1 + \varepsilon$ 

Note that the additive model results in two parallel lines, where the difference between stock and mutual firms are separated by a constant distance  $\beta_2$ . Whereas in the interaction model, both the slope and the intercept are different.

### 3.1 Note on interactions between qualitative predictors.

- possibly very interesting
- numerically much easier in [two-way] ANOVA setting (proc glm, STAT 5200), as ANOVA doesn't require the use of dummy variables.