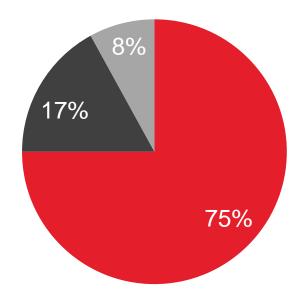
## **Turnover of New Equipment**

ASSUMPTIONS	
Retirement Rate	7%
Cooler CAGR	5.9%
2010 MEC kWh/d	4.46

- Coolers 2011 Total ICE 10.1MM
- Venders 2011 Total ICE 2.3 MM
- Fountain
  2011 Total ICE
  1.1MM



## Variable Speed Compressors

Cost an average of \$70 each (incremental)

Saves \$113/year

Total incremental investment (through 2020): \$1.03 billion

Annualized avg. savings: \$1.66 billion/year

## LED Lighting

Cost an average of \$42 each (incremental)

Saves \$19/year

Total incremental investment (through 2020): \$617 million

Annualized avg. savings: \$279 million/year

## Energy Management Devices

Cost an average of \$40 each (incremental)

Saves \$78/year

Total incremental investment (through 2020): \$588 million

Annualized avg. savings: \$1.15 billion/year

CONFIDENTIAL