

SLIDE 1

AVO

Accreditation velocity service for SCIF build/upgrade teams.

SLIDE 2 • PROBLEM

Accreditation drag delays revenue and delivery

- Package prep bottlenecks
- Artifact-chasing chaos
- Authority coordination friction

SLIDE 3 • SOLUTION

2-week accreditation sprint

- Readiness diagnostic
- Artifact rescue workflow
- Authority-ready handoff package

Revenue

- Fixed sprint fees
- Maintenance retainers
- Portfolio support contracts

SLIDE 5 • ADVANTAGE

Fast wedge, deep moat

High-urgency pain, strong trust barriers, and direct adjacency to current ventures.

SLIDE 6 • ASK

Near-term milestones

Book 5 discovery calls, close 1 paid pilot, publish repeatable sprint playbook.