

SLIDE 1

# **AVO**

Accreditation velocity service for SCIF build/upgrade teams.

SLIDE 2 • PROBLEM

## **Accreditation drag delays revenue and delivery**

- Package prep bottlenecks
- Artifact-chasing chaos
- Authority coordination friction

SLIDE 3 • SOLUTION

## **2-week accreditation sprint**

- Readiness diagnostic
- Artifact rescue workflow
- Authority-ready handoff package

## Revenue

- Fixed sprint fees
- Maintenance retainers
- Portfolio support contracts

SLIDE 5 • ADVANTAGE

## **Fast wedge, deep moat**

High-urgency pain, strong trust barriers, and direct adjacency to current ventures.

SLIDE 6 • ASK

## Near-term milestones

Book 5 discovery calls, close 1 paid pilot, publish repeatable sprint playbook.

## SECURITY & CONFIDENTIALITY

# **Sensitive information protection is core to delivery**

- Emails, blueprints, and package artifacts handled under strict confidentiality
- Need-to-know coordination and least-privilege access handling
- No external sharing without explicit client authorization