

Ethiocommerce
partnership proposal for
government

Introduction To Ethiocommerce

As you know there is a market gap between producer and user that is why the prices goes up in recent 5 years. We are thinking to fill this gap by connecting producer to the user from both intra and inter countries, so we made the platform called Ethiocommerce to call it in easy words You can say EC.

Why We Need Ethiocommerce in Ethiopia?

Well Ethiocommerce is not simple computer programmed code but it is large scale computer program architecture and takes up to 4 months to fully accomplish the Ethiocommerce Ecosystem with both management mobile app and website that a user uses it is like amazon large scale ethiocommerce but to solve the problem of current inflation in Ethiopia that is why we called it Ethiocommerce.

What types of problems can be solved by Ethiocommerce?

The problem we are trying to solve is clear and so helpful and there are two main problems and those problems are transportation expenditures and existing large amount of intermediaries in Ethiopian market specially when a good is imported.



We see that a lot of people going to market to buy products that are not quality products and with large amount of money, with less faith if the good degrades or has high amount of durability. We are trying to solve this problem and ensuring proper delivery system to postal office.



Melikt Belay: The founder of Ethiocommerce and both complex system architecture office management mobile app and user web app are built by him with out AI.

Ethiocommerce system architecture

Ethiocommerce uses complex softwares that can manage the ecosystem. let's mention the technologies and professions that we use in Ethiocommerceⁱ



Next JS



Redis



Node + Express



React native



Postgrsql



Elastic search



Flask



Redux



AI/ML Engineering



Cyber Security Engineering

And we also support other technologies that can keep our ecosystem fast and secure to our system.

i) *Ethiocommerce is a large scale Ethiopian's amazon*

What We Need From Government to start work in Ethiocommerce

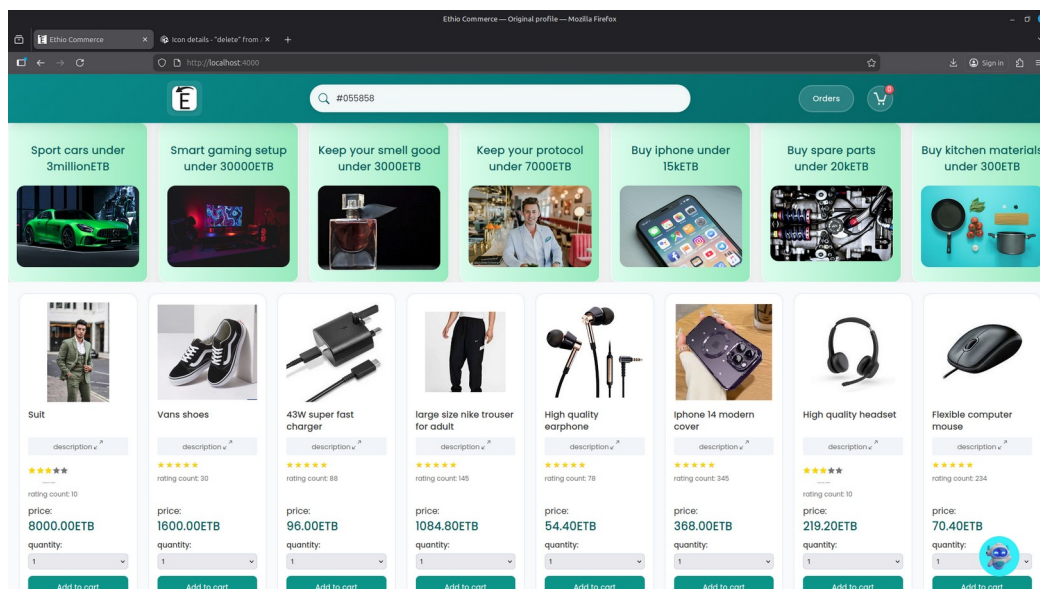
- **Business registration and license**
- **physical security:** this is what we need to cover from the attacks of intermediaries while we are struggling for Ethiopian people.
- **Theft and hacking prison rights:** We must teach those hackers it is a government supported ecosystem and fear them to don't even try it other wise we have their finger prints.
- **Copy Right**
- **Renting office:** We are asking for renting office for 1 year in Addis Ababa.
- **Telebirr API:** We want telebirr API to integrate payment.
- **Import license:** We want import license to import goods direct from their company and sell them to the Ethiopian's society's.

If you do this for us, nothing can stop us from starting Ethiocommerce.

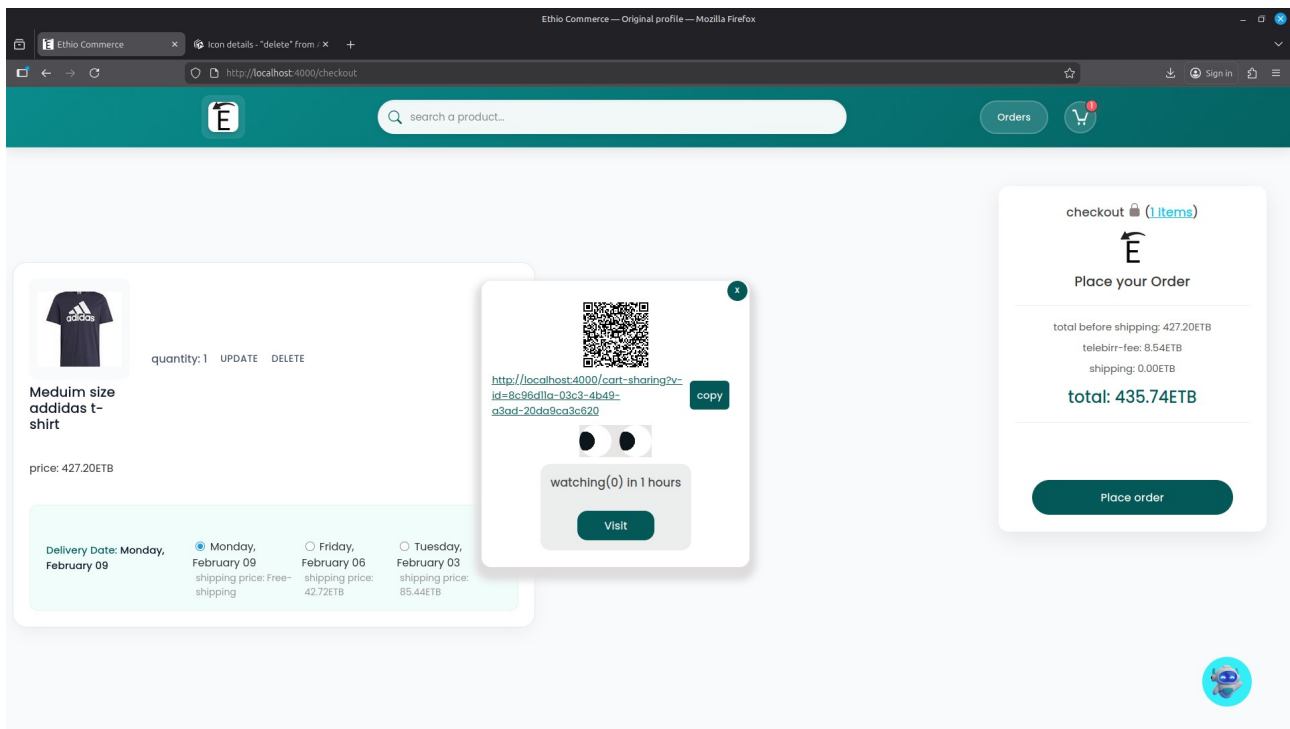
What makes Ethiocommerce special to other online Ethiopian markets?

1. **Large Computer Programmed:** this types of softwares are so complex and have complex DSA and system structure, even in world this types of softwares are so rare. And everything is automated.
2. **Cart sharing:** You can share your cart to your friends or families, control who view your cart (time, username, places they see)
3. **Multi Language:** Ethiocommerce supports English, Oromigna and Amharic, so almost anybody in Ethiopia can use it.
4. **Speed:** Both management and web app are fast and uses cache.
5. **Delivery:** We deliver ordered products to postal office of ordered country.
6. **Offers:** We offer specially when holidays comes up to 7 days.
7. **Local payment support:** we use local payment systems like telebirr, CBE, awash, m-pesa , etc
- ...
8. **simplicity:** while it is a complex app you can use it as simple application because all features and systems are not necessary to use Ethiocommerce.
9. **Prices:** prices are not affected by intermediaries because we sell the products directly to the end users in Ethiopia.
10. **Simplifies users life with place order button**

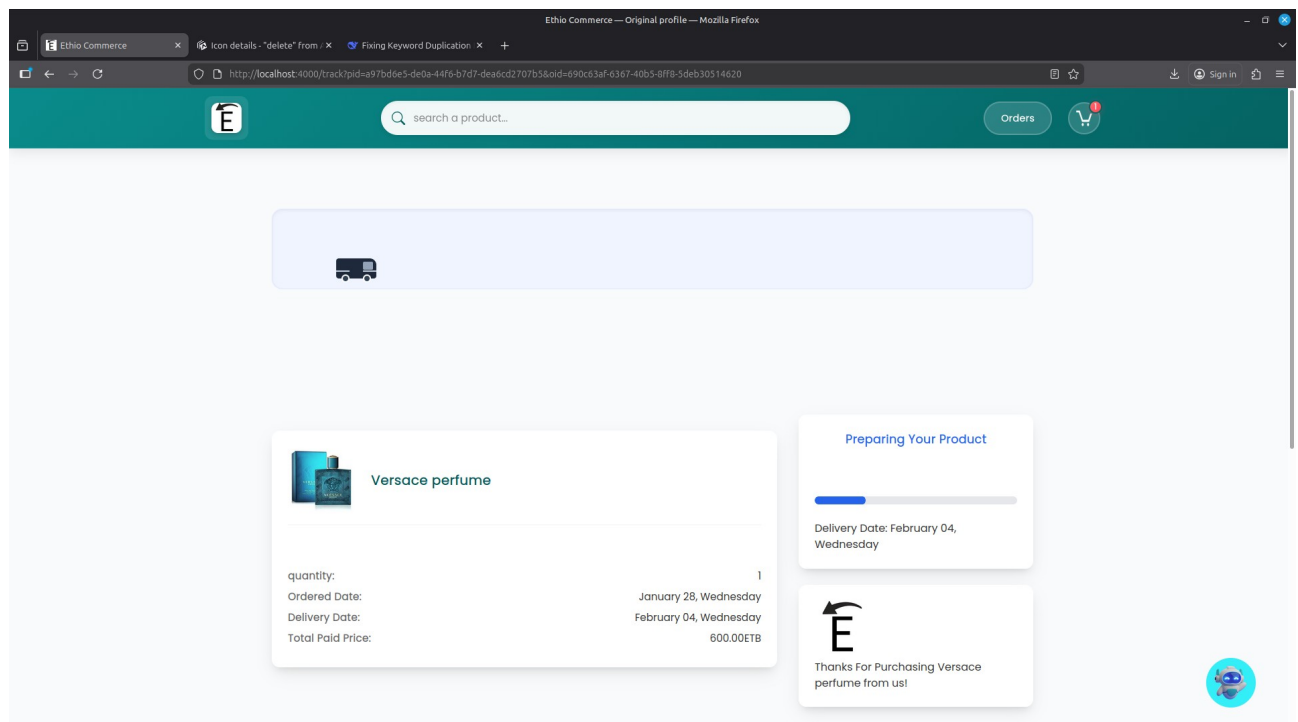
since Ethiocommerce is not published yet we can show you the screen shots for web app and can not see you the management app because of security.



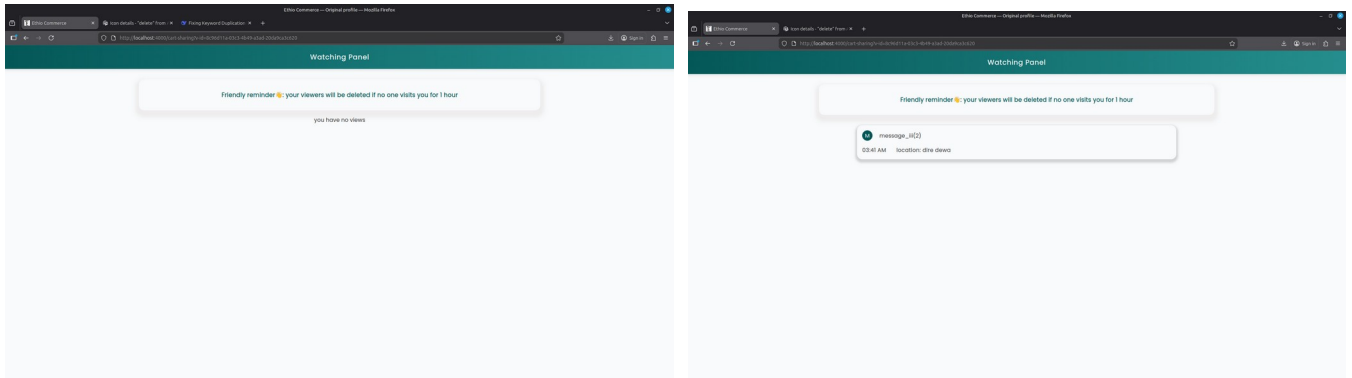
Users can browse what ever products they like and add to cart.



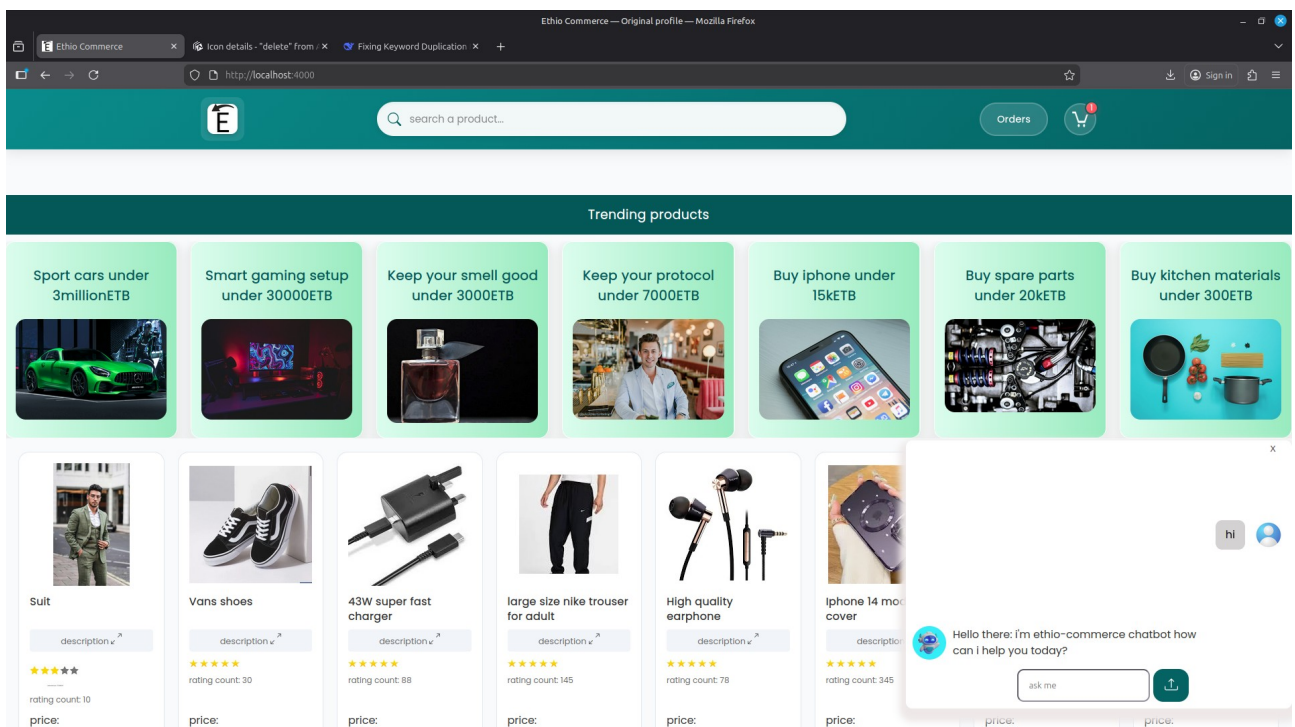
Users can share their carts with both qrcode and link. And order their products in their cart items and pay shipping based on delivery date and quantity of products and also pay to telebirr transaction percentages.



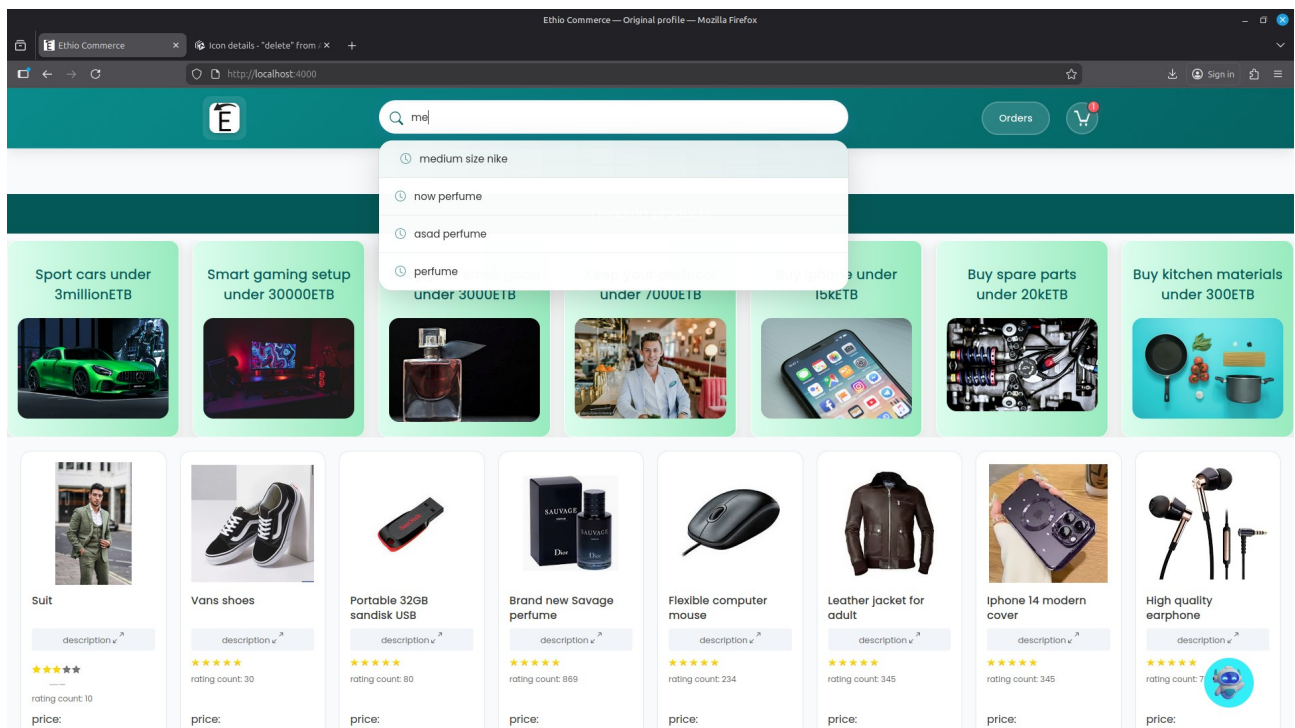
Users can see their orders status by tracking their orders.



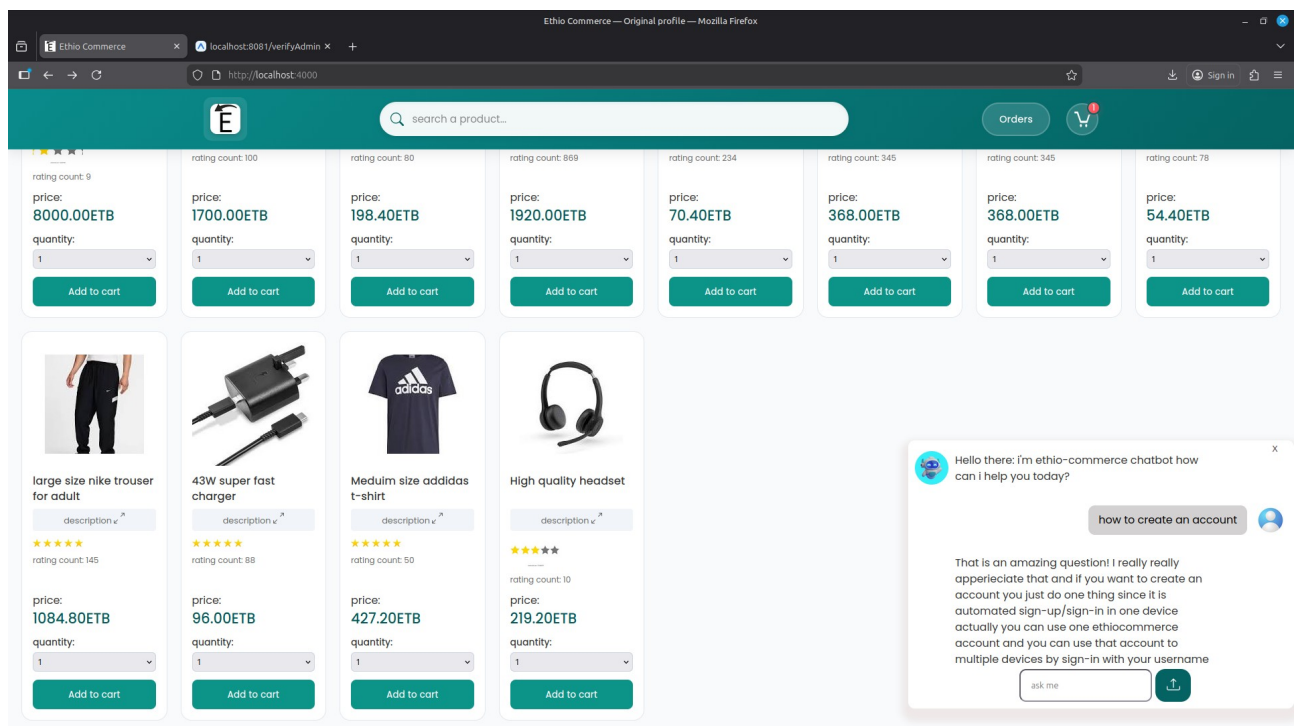
Users can control who, where and when their cart is seen.



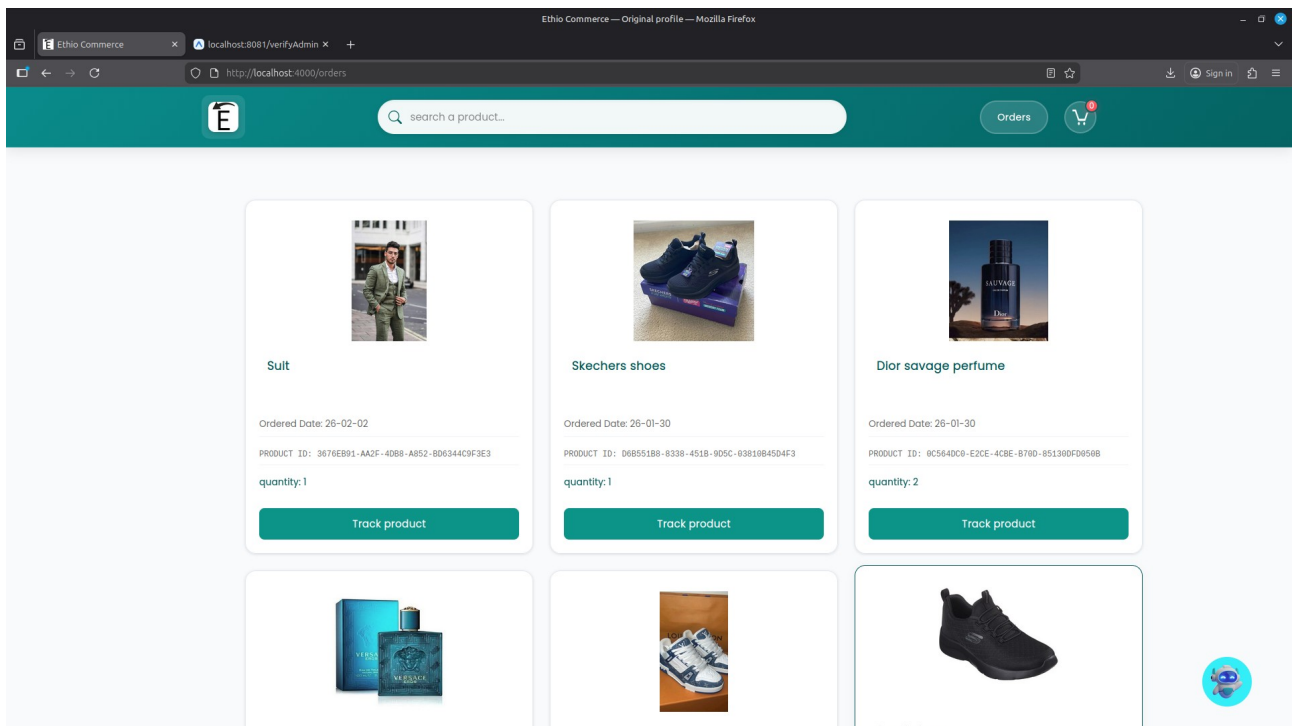
Users can ask whatever questions they have directly to the chatbot.



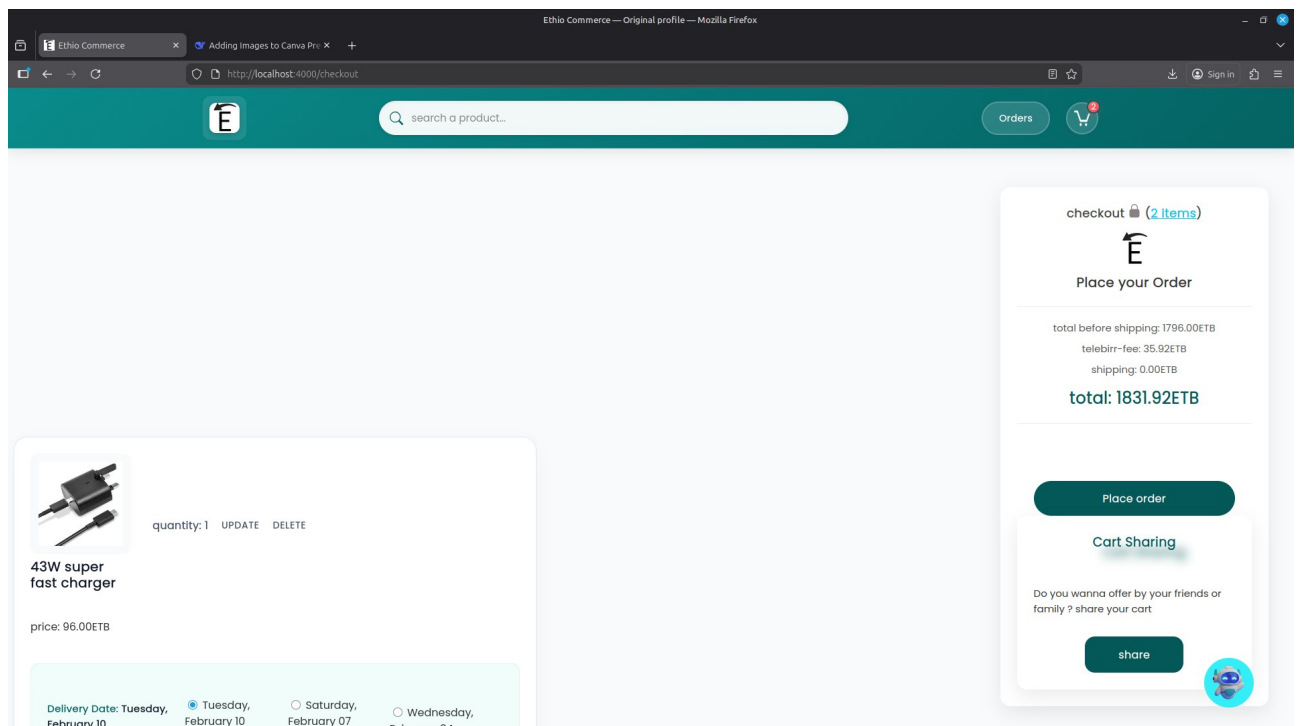
Users can search products or use categories(suggestions) to find what they are look for.



Users can even ask a detailed question directly to the chatbot.



Users can view their order history.



This is where we want to integrate telebirr API.

Ethiocommerce Cart Of "message_iii"



Meduim size addidas t-shirt

Price: 427.20ETB

Quantity: 1

Cart Added Date: February 02, 2026

Delivery-Date: February 09, 2026

Shipping Price: 0.00ETB

Payment Summary

Total: 435.74ETB

TotalBeforeShipping: 427.20ETB

Telebirr Fee: 8.54ETB

Shipping: 0.00ETB

Place order

Users can even order for another user by qrcode or linked they sent!.

What We Typically needed After this Proposal

- **physical security**
- **Theft and hacking prison rights**
- **Copy Right**
- **Rented office**
- **Telebirr API**
- **Import License**
- **TAX declaration(by percent)**

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**Do You wanna read deep about Ethiocommerce? See our power point.
[visit our power point](#)**