

BEAU B. KRAMER

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EXPERIENCE

UNIVERSITY OF CALIFORNIA, BERKELEY

BERKELEY, CA

Masters of Information and Data Science GPA: 3.9/ 4.0

EXPECTED GRADUATION MAY 2019

- **Relevant Coursework:** Python for Data Science, Research Design and Applications for Data and Analysis, Statistics for Data Science, Fundamentals of Data Engineering, Applied Machine Learning, Experiments and Causality, Statistical Methods for Discrete Response, Time Series, and Panel Data, Natural Language Processing with Deep Learning
- **Selected Projects:** Dynamic Clustering with Equity Fundamentals, Eigenfolios, Market Space Analogies with K-means, Automated Essay Grading with Deep Learning, Python Translation of “Quantitative Investment Portfolio Analytics In R”

ICONIQ CAPITAL

SAN FRANCISCO, CA

Financial Analyst

MARCH 2015 – MAY 2016

- Managed institutional sized portfolios incorporating allocation, concentration, and liquidity
- Constructed target allocation and planned transition for clients, including migrating multi-hundred million dollar bond portfolios
- Created custom pitch books for prospective clients communicating firm’s value, analyzing current holdings, and presenting solutions
- Performed trades in the implementation of client portfolios as well as trades for pooled proprietary vehicles
- Performed quantitative and qualitative analysis of client portfolios to drive decision making
- Created ad-hoc analyses in response to client requests to guide their decision making processes
- Member of central reporting team responsible for updating data on private investment vehicles in Addepar database

UBS FINANCIAL SERVICES, INC.

SAN JOSE, CA

Wealth Strategy Associate, Silicon Valley Investment Group

JANUARY 2014 – MARCH 2015

- Responsible for management of private client portfolios underneath Sr. Wealth Strategy Associate
- Constructed and refined client asset allocations with Sr. Wealth Strategy Associate
- Performed trades in the implementation and rebalancing of client portfolios
- Performed due diligence of prospective investment vehicles and interviewed portfolio managers
- Constructed and reviewed 10b5-1 trading plans for Section 16 Officers of corporate clients
- Coordinated with Wealth Planning Analyst in delivery of financial plans to clients

GOLDMAN SACHS GROUP, INC.

SALT LAKE CITY, UT

Business Analyst, Biotech Team

JUNE 2013-OCTOBER 2013

- Fulfilled model-building and information-flow role for smid-cap biotech team
- Responsible for detailed note-taking on calls with ownership and subject-matter experts to provide color to Senior Analyst
- Responsible for disseminating new research items to sensitive client list in a timely manner

UBS FINANCIAL SERVICES, INC.

SAN JOSE, CA

Intern, Silicon Valley Investment Group

JULY 2012 – MARCH 2013

ALCHEMY VENTURES, INC.

SAN MATEO, CA

Intern

MARCH 2011 – AUGUST 2011

WELLS FARGO & COMPANY

SAN FRANCISCO, CA

Intern, Wealth Brokerage Retirement and vSafe Group

JULY 2010 – SEPTEMBER 2010

LICENSES & CERTIFICATIONS

CFA INSTITUTE

- Passed all 3 Levels of CFA Examinations
- **Relevant Coursework:** Ethical and Professional Standards, Investment Tools, Quantitative Methods, Economics, Financial Reporting & Analysis, Corporate Finance, Portfolio Management, Asset Valuation (Equity, Fixed Income, Derivatives, Alternatives)

FINRA Series 7, Series 63, Series 65

Certifications & Training: Breaking Into Wall Street Financial Modeling Course

EDUCATION

SANTA CLARA UNIVERSITY

SANTA CLARA, CA

Bachelor of Science in Commerce with a Major in Finance GPA: 3.9/ 4.0

JUNE 2013

- **Relevant Coursework:** New Venture Finance, Entrepreneurial Finance, International Finance, Investments, Corporate Finance, Managerial & Financial Accounting, Aggregate Economic Theory, Statistics, Micro/Macro/International Economics, Leadership
- **Awards:** Leavey Business Scholar (Top 10% of all Leavey School of Business students), Dean’s List (All Academic Quarters)

SKILLS

Programming: Python, R, SQL, Matlab, Spark

Software: Git, Github, Microsoft Office, Docker