

# Introductory Macroeconomics

## Lecture 17: international trade, part one

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# This Lecture

- Core concepts in international trade
  - absolute/comparative advantage
  - production possibilities curve
  - how trade occurs and gains from trade
- BOFAH chapter 16

# Key Questions in International Trade

- What are the gains from trade?
- What is the direction of trade? That is, which goods are exported and imported?
  - Australia exports mineral resources, China manufactured goods, and Japan automobiles
- Who are the winners and losers from trade?
- What are the effects of protection policies?

# Absolute/Comparative Advantage

- Absolute advantage:

A worker (or economy) has an absolute advantage in producing a good if she/he is capable of producing *more of the good in the same amount of time* than the others

	shirts	pants
A	10	7
B	5	4

absolute advantage in producing shirts & pants

- Comparative advantage:

A worker (or economy) has a comparative advantage in producing a good if she/he is capable of producing at a *lower opportunity cost* than the others

— opportunity cost is what we give up to undertake an action

- As we will see, it is a comparative advantage that leads to specialisation of workers, opening a room for trade between workers

## Example

- Assume that Bart and Lisa work 8 hours per day

	Meat Pies	Tomato Sauce
Bart	15 min	60 min
Lisa	10 min	15 min

**Table:** Number of minutes to produce one unit of a good

- Assume that Bart and Lisa cannot produce pies and sauce at the same time

	Meat Pies	Tomato Sauce
Bart	32	8
Lisa	48	32

**Table:** Maximum amount of goods produced in one day

Bart 32 pies give up 8 sauce  
 1 pie  $\frac{1}{4}$  sauce  
 1 sauce 4 pie  
 Lisa 48 pies give up 32 sauce  
 1 pie  $\frac{32}{48} = \frac{2}{3}$   
 1 sauce 1.5 pie

## Absolute/Comparative Advantage

- Lisa has an absolute advantage in producing both pies and sauce

	Meat Pies	Tomato Sauce
Bart	0.25 units of sauce	4 pies
Lisa	0.67 units of sauce	1.5 pies

**Table:** Opportunity cost of production

- Bart has a comparative advantage in producing meat pies
- Lisa has a comparative advantage in producing tomato sauce
- *Specialisation* refers to a situation in which a worker focuses on producing a product that she/he has a comparative advantage of

# Specialisation in Autarky

↑ Bart & Lisa produce pie & sauce.

- Is specialisation better than no specialisation for the (autarky) economy?

- **Autarky** means a country (economy) that is closed to the rest of the world

- A metric for evaluating the effect of specialisation is the (aggregate consumption level)

Agg C under specialisation > Agg C under no specialisation  
⇒ specialisation is better than no specialisation

- assume that pies and sauce are perfect complements ⇒ 6 pies & 0 sauce → 0 utility  
3 pies & 3 sauce → + utility
- we should compare the aggregate consumption level of the economy with no specialisation to that of the economy with a specialisation

Aggregate consumption  
= Bart's consumption  
+ Lisa's consumption

perfect complement:  
good that must be consumed  
with another good.

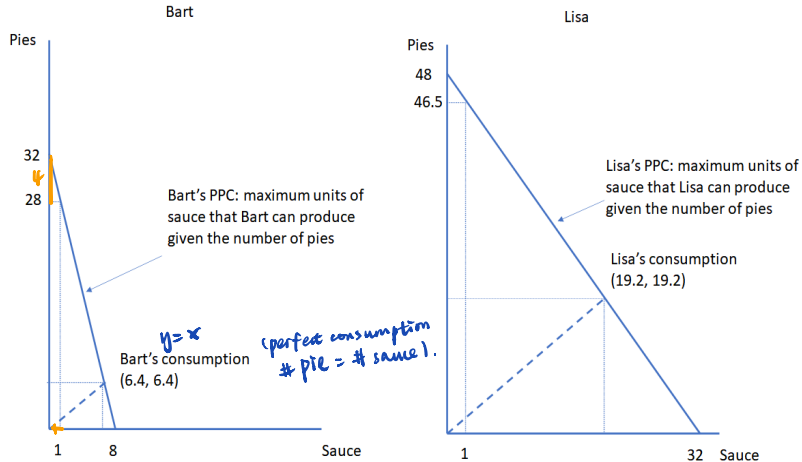
# Production Possibilities Curve

- *Production possibilities curve* (PPC) is a graph that describes the maximum amount of one good that can be produced for each level of production of the other good
  - maximum number of pies produced given  $n$  units of sauce  
 $n = 0, 1, 2, \dots$  when Bar produces 0 sauce, he can produce 32 pies
  - maximum units of sauce produced given  $n$  number of pies  
 $n = 0, 1, 2, \dots$



# PPC for Individuals

PPC  $y = -4x + 32$   
 $y = x$   
 $5x = 32$   
 $x = 6.4$   
 $y = 6.4$



# Aggregate Consumption: No Specialisation

- Bart's consumption
  - perfect complements assumption implies that the units of pies consumed and the units of sauce consumed must be the same
  - the units of pies and sauce consumed,  $x$ , solve

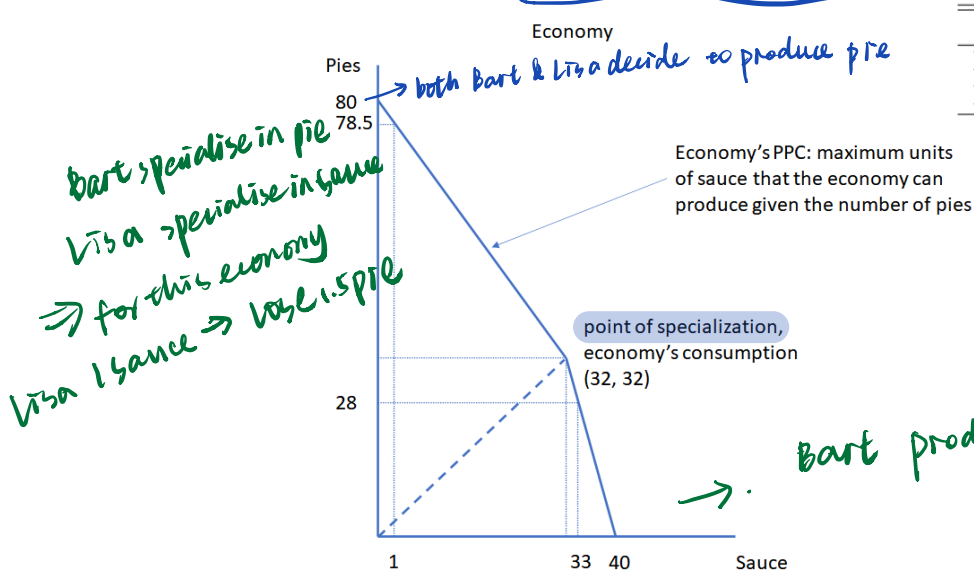
$$x = 32 - \frac{32}{8}x$$

- Lisa's consumption: self exercise
- Aggregate consumption in the economy with no specialization is 24.6 (= 6.4 + 19.2) units of pies and sauce (24.6, 24.6).

# Outcome of Specialisation

- When Bart specialises in pies, and Lisa specialises in sauce, aggregate consumption increases relative to that in an environment with no specialisation  
*page 5. Bart produce 32 pies. Lisa produce 32 sauce  
⇒ in aggregate 32 unit of pie & sauce.*
  - 32 units of pies and sauce under specialisation whereas 24.6 units under no specialisation
- Gains from specialisation applies to the international environment
  - World's total pie is larger when each country specialises in goods that it has a comparative advantage of
- It turns out that the point of specialisation is a point that maximizes the economy's utility

# PPC for a Two-Worker Economy



	Meat Pies	Tomato Sauce
Bart	0.25 <u>32</u> 8h x $\frac{60 \text{ min}}{15 \text{ min}}$	8 <u>4</u>
Lisa	<u>3</u> 48	<u>32</u> 1.5

→ Bart produce 1 pie → lose 0.25 sauce  
28 pies → 7 sauces

## How Individuals Can Benefit

- We have seen that specialisation increases the total consumption level in the economy, making the economy better off
- How can individuals be better off under specialisation?
  - they must trade with each other through a market

Bart purchase sauce from Lisa by selling pies

Lisa purchase pies from Bart by selling sauce

## How Trade Occurs: Example

- Assume that the market price of one unit of sauce is 3 pies

- For Lisa, to attain one unit of sauce,

1) self produce  
2) purchase from Bart

- produce one unit of sauce by forgoing 1.5 units of pies *better*  
– > purchase one unit of sauce by paying 3 units of pies

$1.5 < 3$   
opportunity cost < market price

*action:* – Lisa produces sauce and purchases pies from Bart

- For Bart, to attain one unit of sauce,

1) self produce

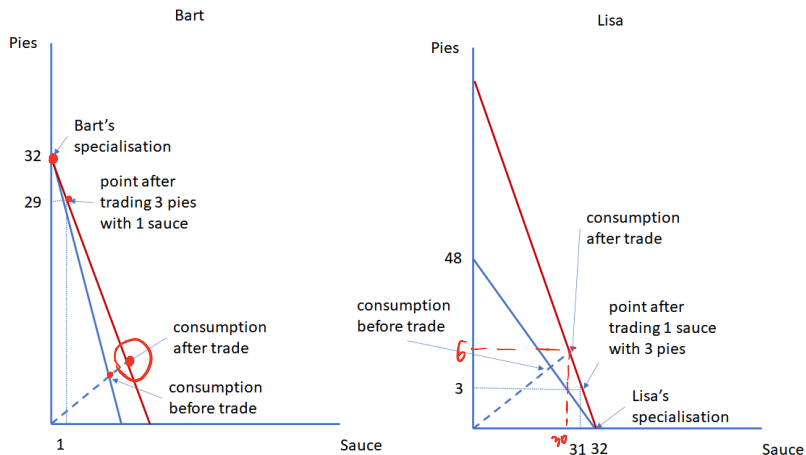
- produce one unit of sauce by forgoing 4 units of pies  
– < purchase one unit of sauce by paying 3 units of pies *better*  
– 2) purchase from Lisa

$3 < 4$

- Bart produces pies and purchases sauce from Lisa

# Gains from Trade for Individuals

- Red line describes attainable bundles from trade



## Next Lecture

- More on international trade
  - direction of trade: which goods are imported and exported
  - winners and losers
  - protection policies: tariffs