CONTACT

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ally/
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Poulsbo, WA

SKILLS

- HTML
- CSS
- JavaScript
- Web API's
- Third-Party API's
- · Server-Side API's
- OOP, Node.js
- · Express, SQL
- ORM
- MVC
- NoSQL
- MongoDB
- PWA
- React
- MERN

SUMMARY

Highly motivated full stack web developer with a strong background in customer service and sales. Skilled in HTML, CSS, JavaScript, React< and Node.js. With a passion for creating dynamic and user-friendly websites, I am dedicated to delivering high-quality solutions that meet and exceed client expectations. Possessing excellent problem-solving and collaboration abilities, I am eager to leverage my technical skills and customer service experience to contribute to a dynamic and innovative team.

WORK EXPERIENCE

Pet Care Specialist

Run Dog Run

Jul. 2022 - Dec. 2022 Kingston, Wa

- Provide excellent care for dogs, including administering medication and ensuing rest and play throughout the day.
- Maintain a clean and safe facility, spot and prevent safety issues, and handle positive and challenging dog interactions.
- Interact with customers, check dogs in and out, and answer general questions.
- Administer medications if required.

Sales Consultant

HEAR.COM

Feb. 2022 – Jun. 2022 Remote

- High volume of outbound calls and provide individual solutions to customers based on their needs.
- Strong sales skills over the phone, with a proven track record of success.
- Demonstrate an ability to communicate with empathy and compassion, and connect with people on a personal level.
- Worked in a unique, content-driven, and top-performing work culture with a high degree of autonomy and responsibility.

Preschool Teacher

Martha and Mary

Aug. 2021 – Oct. 2021 Poulsbo, WA

- Manage 3-year-old preschool classrooms.
- Create and implement weekly lesson plans.
- Maintain open communication with parents by providing weekly reports on children's activities.

WORK EXPERIENCE

EDUCATION

UC Berkeley Extension

Online

Dec. 2022 - Mar. 2023

Full Stack web development bootcamp.

San Jose City College

San Jose, CA 2013 - 2015 Early childhood education.

College Of the Redwoods

Eureka, CA 2010 - 2011 Early childhood education.

Yuba

Associate Teacher Certificate

Clearlake, CA 2004 - 2009 Early childhood education.

Starbucks Barista

Safeway

May 2021 - Aug. 2021 Poulsbo, WA

- Strong work ethic and attention to detail in all tasks, no matter the size.
- Ability to work collaboratively in a team environment and provide exceptional customer service.
- Eagerness to learn and adapt to new technologies and techniques.
- Excellent communication skills to work effectively with team members and stakeholders.

Real Estate Agent

Coldwell Banker

Jun. 2019 - Feb. 2020 Port Orchard, WA

- Evaluate and list properties for sale or rent, developed marketing strategies and executed them on various platforms to attract potential buyers or renters.
- Conducted property viewing, negotiated offers, and finalized sales/lease agreements while ensuring compliance with legal and regulatory requirements.
- Maintain and update property databases, handle customer inquiries, and provide ongoing support to clients throughout the transaction process.
- Develop and maintain relationships with clients, other agents, and industry
 professionals to expand the network and foster repeat business.

Private Client Banker Relationship Banker Personal Banker

JP Morgan Chase Bank N.A.

Dec. 2015 - June 2019 Bremerton, WA Oct. 2020 - May 2021 Bainbridge, WA

Private Client Banker

- Manage complete banking relationships for a select group of affluent clients and other customers in the branch.
- Actively acquire new clients by soliciting referrals and developing internal and external sources.
- Utilize an advice-based approach to ensure clients receive the best products and services for their financial needs.
- Connect clients to experts who can help them with specialized financial needs.
- · Adhere to policies, procedures, and regulatory banking requirements.

WORK EXPERIENCE

Personal Banker

- Engage clients and manage lobby traffic to provide exceptional customer experiences.
- Process everyday transactions accurately and efficiently while complying with policies and regulations.
- Educate clients on technology self-service options and introduce them to licensed bankers for additional opportunities.
- Build relationships with clients by sharing product knowledge and solutions, assisting with new account openings when needed.

Relationship Banker

- Build and maintain strong relationships with customers by providing them with tailored financial solutions.
- Proactively manage and meet with assigned customers in person and over the phone.
- Collaborate with financial specialists to connect customers with specialized financial services.
- Adhere to policies, procedures, and regulatory banking requirements.
- Engage and partner with team members to offer the most appropriate products.
- Ability to learn products, services, and procedures quickly and accurately.
- · Professional, thorough, and organized with strong follow-up skills.

Stocking Associate Department Manager

Walmart

Mar 2020 - Sept 2020 Poulsbo, CA

Department Manager

- Proven ability to exceed customer expectations by utilizing a variety of resources and asking targeted questions to understand customer needs.
- Take ownership of work and consistently meet expectations by identifying necessary steps and improving processes as needed.
- Facilitated inventory coordination for the Home Goods department.
- Analyzed seasonal data to devise effective product placement strategies.
- Maintain accurate Home Goods department inventory to facilitate timely order placement.
- · Boosted sales by effectively placing and managing products.

Stocking Associate

- Adapt quickly to changing work demands and technologies, remaining focused on delivering high-quality results.
- Consistently makes effective decisions, utilizing policies, procedures, and data to inform choices and identify potential issues.
- Collaborate with a team to efficiently unload delivery trucks and stock merchandise on the sales floor.





WORK EXPERIENCE

Preschool Teacher

Challanger

Aug 2014- - Dec. 2015 Sunnyvalle, CA

- · Prioritize student safety and well-being while managing classroom behavior in line with Challenger's philosophy.
- · Establish and nurture strong relationships with parents through effective communication and trust-building strategies.
- Successfully implement the Challenger School curriculum while maintaining high classroom standards and providing engaging lessons.
- Produce detailed quarterly progress reports to track student development and informa decision-making for parents and administrators.
- Demonstrate exceptional professionalism, attention to detail, and interpersonal skills in all aspects of teaching and classroom management.

Preschool Teacher

Kidz Achademy

Apr. 2013 - Aug -2014 San Jose, CA

- . Develop and implement a customized curriculum to meet the individual needs of pre-kindergarten students.
- Organize and execute educational field trips for both in-class students and those attending the preschool's daycare.
- Successfully led a school-age summer class, allowing students to explore their interests and develop a passion for learning.
- Demonstrated strong organization, communication, and leadership skills while fostering a positive learning environment.

Barista

Starbucks

Jul. 2014 - Aug. 2014 Cupertino, CA

- Proven ability to work collaboratively in a team environment while maintaining a focus on quality and attention to detail.
- Strong interpersonal and communication skills to effectively engage with and understand customer needs.
- Demonstrate an ability to quickly learn and understand new processes and procedures, as well as carry out oral and written instructions.
- · Maintain a clean and organized workspace. Ensuring a safe and secure environment for customers and coworkers.
- · Ability to multitask and perform various tasks within a fast-paced, energetic work environment.





WORK EXPERIENCE

Associate manager Sales Associate

Famous Footwear

Feb. 2010- Apr. 2013 Gilroy, CA

Associate Manger

- Led daily store operations, including managing the sales floor, supervising associates, and achieving sales targets.
- Recruit, onboard, and train new team members, ensuring adherence to company best practices and resources.
- Collaborate with store managers to create sales-based schedules and minimize shrinkage, while passing quarterly audits.

Sales Associate

- Provide excellent customer service and personalized attention to each customer, fostering strong connections.
- Work collaboratively with a team to efficiently stock merchandise on the sales
 floor.
- Quickly adjust to evolving work requirements and technologies, while concentrating on delivering exceptional outcomes.