

Published on STAT 897D (https://onlinecourses.science.psu.edu/stat857)

Home > Analysis of German Credit Data

Analysis of German Credit Data

Data mining is a critical step in knowledge discovery involving theories, methodologies and tools for revealing patterns in data. It is important to understand the rationale behind the methods so that tools and methods have appropriate fit with the data and the objective of pattern recognition. There may be several options for tools available for a data set.



When a bank receives a loan application, based on the applicant's profile the bank has to make a decision regarding whether to go ahead with the loan approval or not. Two types of risks are associated with the bank's decision –

- If the applicant is a good credit risk, i.e. is likely to repay the loan, then not approving the loan to the person results in a loss of business to the bank
- If the applicant is a bad credit risk, i.e. is not likely to repay the loan, then approving the loan to the person results in a financial loss to the bank

Objective of Analysis:

Minimization of risk and maximization of profit on behalf of the bank.

To minimize loss from the bank's perspective, the bank needs a decision rule regarding who to give approval of the loan and who not to. An applicant's demographic and socio-economic profiles are considered by loan managers before a decision is taken regarding his/her loan application.

The German Credit Data contains data on 20 variables and the classification whether an applicant is considered a Good or a Bad credit risk for 1000 loan applicants. Here is a link to the German Credit data (*right-click and "save as"*). A predictive model developed on this data is expected to provide a bank manager guidance for making a decision whether to approve a loan to a prospective applicant based on his/her profiles.

Data Files for this case (right-click and "save as"):

- German Credit data german credit.csv [1]
- Training dataset <u>Training50.csv</u> [2]
- Test dataset <u>Test.csv</u> [3]

The following analytical approaches are taken:

 Logistic regression: The response is binary (Good credit risk or Bad) and several predictors are available.

- Discriminant Analysis:
- Tree-based method and Random Forest

Sample R code for Reading a .csv file

GCD.1 - Exploratory Data Analysis (EDA) and Data Pre-processing

Before getting into any sophisticated analysis, the first step is to do an EDA and data cleaning. Since both categorical and continuous variables are included in the data set, appropriate tables and summary statistics are provided.

Sample R code for creating marginal proportional tables

Proportions of applicants belonging to each classification of a categorical variable are shown in the following table (below). The pink shadings indicate that these levels have too few observations and the levels are merged for final analysis.

Predictor (Categorical)	Levels and Proportions					
Account Balance	No	None	Below	200 DM or		
	Account		200 DM	Above		
(%)	27.40%	26.90%	6.30%	39.40%		
Payment Status	Delayed	Other	Paid Up	No	Previous	
		Credits		Problem	Credits	
				with	Paid	
				current		
				credits		
(%)	4.0%	4.9%	53.0%	8.8%	29.3%	
Savings/Stock Value	None	Below 100	[100, 500)	[500,	Above	
		DM		1000)	1000	
	60.3%	10.3%	6.3%	4.8%	18.3%	
Length of Current	Unemploy	< 1 Year	[1, 4)	[4, 7)	Above 7	
Employment	ed					
	6.2%	17.2%	33.9%	17.4%	25.3%	
Installment %	Above	(25%,	[20%,	Below		
	35%	35%]	25%)	20%	17/2014/199	
	13.6%	23.1%	15.7%	47.6%		
Occupation	Unemploy	Unskilled	Skilled	Executive	1211279	
-	ed,	permanent			17 7.3	
	unskilled	resident				
	2.2%	20%	63%	14.8%		
Sex and Marital Status	Male,	Male Single	Male	Female		
	Divorced		Married/			
			Widowed			
	5.0%	31.0%	54.8%	9.2%		
Duration in Current Address	< 1 Year	[1, 4]	[4, 7)	Above 7		
	13.0%	30.8%	14.9%	41.3%		
Type of Apartment	Free	Rented	Owned			
	17.9%	71.4%	10.7%			
Most Valuable Asset	None	Car	Life	Real		
			Insuranc	Estate		
			е			
	28.2%	23.2%	33.2%	15.4%		
No. of Credits at Bank	1	2 or 3	4 or 5	Above 6		
	63.3%	33.3%	2.8%	0.06%		
Guarantor	None	Co-	Guaranto			
		applicant	r			
	90.7%	4.1%	5.2%			
Concurrent Credits	Other	Dept Stores	None			
	Banks					
	13.9%	4.7%	81.4%			
No of Dependents	3 or More	Less than 3				
	84.5%	15.5%				
Telephone	Yes	No				
	40.4%	59.6%				
Foreign Worker	Yes	No				
	3.7%	96.3%				

Purpose of Credit									
New	Used	Furnitu	Radio/T	Applian	Repair	Vacatio	Retrain	Busine	Other
car	car	re	V	ces		n	ing	SS	
10.3%	18.1%	28%	1.2%	2.2%	5.0%	0.9%	9.7%	1.2%	23.4%

Since most of the predictors are categorical with several levels, the full cross-classification of all variables will lead to zero observations in many cells. Hence we need to reduce the table size. For details of variable names and classification see Appendix 1.

Depending on the cell proportions given in the one-way table above two or more cells are merged for several categorical predictors. We present below the final classification for the predictors that may potentially have any influence on Creditability

- Account Balance: No account (1), None (No balance) (2), Some Balance (3)
- Payment Status: Some Problems (1), Paid Up (2), No Problems (in this bank) (3)
- Savings/Stock Value: None, Below 100 DM, [100, 1000] DM, Above 1000 DM
- Employment Length: Below 1 year (including unemployed), [1, 4), [4, 7), Above 7
- Sex/Marital Status: Male Divorced/Single, Male Married/Widowed, Female
- No of Credits at this bank: 1, More than 1
- Guarantor: None, Yes
- Concurrent Credits: Other Banks or Dept Stores, None
- ForeignWorker variable may be dropped from the study
- Purpose of Credit: New car, Used car, Home Related, Other

Cross-tabulation of the 9 predictors as defined above with Creditability is shown below. The proportions shown in the cells are column proportions and so are the marginal proportions. For example, 30% of 1000 applicants have no account and another 30% have no balance while 40% have some balance in their account. Among those who have no account 135 are found to be Creditable and 139 are found to be Non-Creditable. In the group with no balance in their account, 40% were found to be on-Creditable whereas in the group having some balance only 1% are found to be Non-Creditable.

Sample R code for creating K1 x K2 contingency table.

	Account.Bal	lance		
Creditability	1	2	3	Row Total
0	135 0.5	105 0.4	60 0.1	300
1	139 0.5	164 0.6	397 0.9	700
Column Total	274 0.3	269 0.3	457 0.4	1000

Payment.Status.of.Previous.Credit						
Creditability	1	2	3	Row Total		
0	53 0.6	169 0.3	78 0.2	300		
1	36 0.4	361 0.7	303 0.8	700		
Column Total	89 0.1	530 0.5	381 0.4	1000		

	Value.Savir	ngs.Stocks			
Creditability	1	2	3	4	Row Total
0	217 0.4	34 0.3	17 0.2	32 0.2	300
1	386 0.6	69 0.7	94 0.8	151 0.8	700
Column Total	603 0.6	103 0.1	111 0.1	183 0.2	1000

Length.of.current.employment						
Creditability	1	2	3	4	Row Total	
0	93	104	39	64	300	
	0.4	0.3	0.2	0.3		
1	141	235	135	189	700	
	0.6	0.7	0.8	0.7	 	
Column Total	234	339	174	253	1000	
	0.2	0.3	0.2	0.3		

Sex & Marit	tal.Status			
Creditability	1	2	3	Row Total
0	129 0.4	146 0.3	25 0.3	300
1	231 0.6	402 0.7	67 0.7	700
Column Total	360 0.4	548 0.5	92 0.1	1000

	No.of.Credi	ts.at.this.E	
Creditability	1	2	Row Total
0	200 0.3	100 0.3	300
1	433 0.7	267 0.7	700
Column Total	633 0.6	367 0.4	1000

Guarantors						
Creditability	1	2	Row Total			
0	272 0.3	28 0.3	300			
1	635 0.7	65 0.7	700			
Column Total	907 0.9	93 0.1	1000			

	Concurrent	Credita	
Creditability	1	2	Row Total
0	76 0.4	224 0.3	300
1	110 0.6	590 0.7	700
Column Total	186 0.2	814 0.8	1000

	Type.of.apa	artment		
Creditability	1	2	3	Row Total
0	70 0.4	186 0.3	44 0.4	300
1	109 0.6	528 0.7	63 0.6	700
Column Total	179 0.2	714 0.7	107 0.1	1000

No.of.dep	pendents		
Creditability	1	2	Row Total
0	254 0.3	46 0.3	300
1	591 0.7	109 0.7	700
Column Total	845 0.8	155 0.2	1000

Creditability	Purpose	2	3	4	Row Total
credicability					
0	17 0.2	58 0.3	96 0.3	129 0.4	300
1	86 0.8	123 0.7	268 0.7	223 0.6	700
Column Total	103 0.1	181 0.2	364 0.4	352 0.4	1000

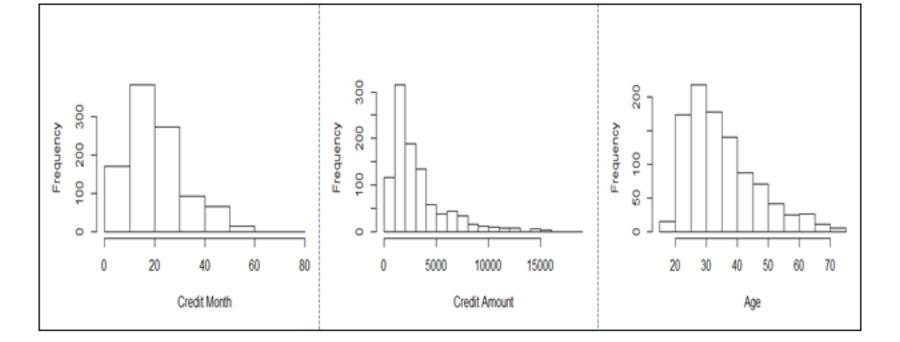
	Instalment.	.per.cent			
Creditability	1	2	3	4	Row Total
0	34 0.2	62 0.3	45 0.3	159 0.3	300
1	102 0.8	169 0.7	112 0.7	317 0.7	700
Column Total	136 0.1	231 0.2	157 0.2	476 0.5	1000

Summary for the continuous variables:

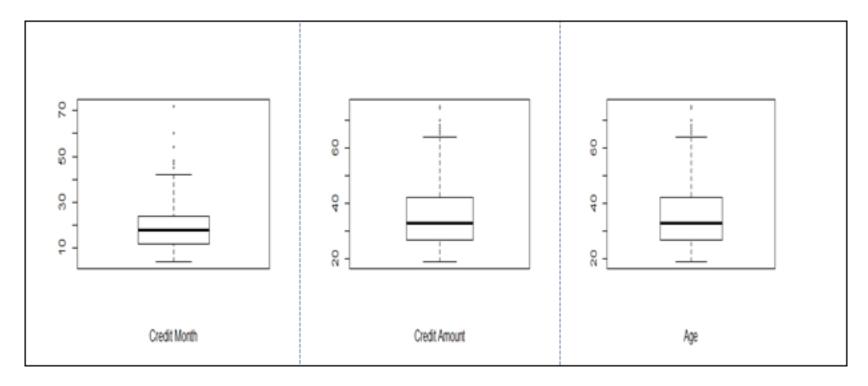
Sample R code for Descriptive Statistics.

Predictor (Continuous)	Min	Q1	Median	Q3	Max	Mean	SD
Duration of Credit (Month)	4	12	18	24	72	20.9	12.06
Amount of Credit (DM)	250	1366	2320	3972	18420	3271	2822.7 5
Age (of Applicant)	19	27	33	42	75	35.54	11.35

Distribution of the continuous variables:



All the three variables show marked positive skewness. Boxplots bear this out even more clearly.



In preparation of predictors to use in building a logistic regression model, we consider bivariate association of the response (Creditability) with the categorical predictors.

GCD.2 - Towards Building a Logistic Regression Model

Since the number of predictors in this problem is not very high, it is possible to look into the dependency of the response (Creditability) on each of them individually. The following table summarizes the chi-square *p*-values for each contingency table. Note that among the sample of size 1000, 700 were Creditable and 300 Non-Creditable. This classification is based on the Bank's opinion on the actual applicants.

Predictor	Chi-square P-value
Account Balance (Nominal)	< 0.001
Payment Status (Nominal)	< 0.001
Purpose (Nominal)	< 0.001
Savings/Stock Value	< 0.001
Length of Current Employment	< 0.001
Installment %	0.14
Sex and Marital Status (Nominal)	0.01
Duration in Current Address (Nominal)	0.86
Type of Apartment	< 0.001
Most Valuable Asset (Nominal)	< 0.001
No of Credits at Bank	0.15
Guarantor	0.98
Occupation	0.42
Concurrent Credits (Nominal)	< 0.001
No of Dependents	0.92
Telephone	0.28

Predictors	Mean (Creditworthy Group)	Mean (Noncreditworthy Group)	P-value (T-test)
Duration of Credit (Month)	19.0	24.9	< 0.001
Amount of Cedit (DM)	3928.1	2985.4	< 0.001
Age	33.9	36.2	0.003

Only significant predictors are to be included in the logistic regression model. Since there are 1000 observations 50:50 cross-validation scheme is tried:

Model Building with 50:50 Cross-validation

Sample R code for 50:50 cross-validation data creation.

1000 observations are randomly partitioned into two equal sized subsets – Training and Test data. A logistic model is fit to the Training set.

Results are given below, shaded rows indicate variables not significant at 10% level.

Sample R code forfor Logistic Model building with Training data and assessing for Test data.

Coefficients of Base Model				
	Estimate	Std. Error	z value	Pr(> z)
(Intercept)	0.81	1.12	0.73	0.47
Account.Balance2	0.28	0.30	0.95	0.34
Account.Balance3	1.30	0.31	4.25	0.00
Payment.Status.of.Previous.Credit2	0.70	0.45	1.54	0.12
Payment.Status.of.Previous.Credit3	1.61	0.48	3.38	0.00
Purpose2	-1.08	0.57	-1.91	0.06
Purpose3	-1.24	0.53	-2.34	0.02
Purpose4	-1.67	0.51	-3.25	0.00
Value.Savings.Stocks	0.25	0.11	2.34	0.02
Length.of.current.employment	0.19	0.12	1.58	0.11
SexMarital.Status2	0.64	0.27	2.42	0.02
SexMarital.Status3	0.45	0.41	1.12	0.26
Most.valuable.available.asset2	-0.45	0.35	-1.28	0.20
Most.valuable.available.asset3	-0.20	0.31	-0.67	0.51
Most.valuable.available.asset4	-1.04	0.59	-1.77	0.08
Type.of.apartment2	0.07	0.31	0.21	0.83
Type.of.apartment3	0.34	0.68	0.49	0.62
Concurrent.Credits	0.56	0.30	1.86	0.06
Instalment.per.cent	-0.32	0.12	-2.68	0.01
No.of.Credits.at.this.Bank	-0.48	0.33	-1.47	0.14
Duration.of.Creditmonth.	-0.02	0.01	-1.40	0.16
Credit. Amount	0.00	0.00	-2.64	0.01

R output:

Null deviance: 598.536 on 499 degrees of freedom Residual deviance: 464.01 on 477 degrees of freedom

AIC: 510.01

Removing the nonsignificant variables a second logistic regression is fit to the data.

Coefficients of Final Model				
	Estimate	Std. Error	z value	Pr(> z)
(Intercept)	0.85	0.88	0.96	0.34
Account.Balance2	0.27	0.29	0.91	0.36
Account.Balance3	1.30	0.30	4.32	0.00
Payment.Status.of.Previous.Credit2	0.90	0.44	2.04	0.04
Payment.Status.of.Previous.Credit3	1.55	0.45	3.40	0.00
Purpose2	-1.17	0.56	-2.08	0.04
Purpose3	-1.32	0.53	-2.47	0.01
Purpose4	-1.75	0.52	-3.37	0.00
Value.Savings.Stocks	0.28	0.11	2.57	0.01
SexMarital.Status2	0.72	0.26	2.80	0.01
SexMarital.Status3	0.40	0.41	0.99	0.32
Most.valuable.available.asset2	-0.41	0.35	-1.18	0.24
Most.valuable.available.asset3	-0.27	0.30	-0.89	0.37
Most.valuable.available.asset4	-0.73	0.39	-1.86	0.06
Concurrent.Credits	0.48	0.30	1.61	0.11
Instalment.per.cent	-0.34	0.12	-2.97	0.00
Credit. Amount	0.00	0.00	-4.01	0.00

R output:

Null deviance: 598.53 on 499 degrees of freedom

Residual deviance: 472.12 on 483 degrees of freedom

AIC: 506.12

Need to remove another variable to come up with a model where all predictors are significant at 10% level.

Coefficients of Final Model				
	Estimate	Std. Error	z value	Pr(> z)
(Intercept)	1.55	0.77	2.01	0.04
Account.Balance2	0.28	0.29	0.94	0.35
Account.Balance3	1.30	0.30	4.36	0.00
Payment.Status.of.Previous.Credit2	1.08	0.43	2.52	0.01
Payment.Status.of.Previous.Credit3	1.69	0.45	3.77	0.00
Purpose2	-1.19	0.56	-2.14	0.03
Purpose3	-1.32	0.53	-2.49	0.01
Purpose4	-1.76	0.51	-3.41	0.00
Value.Savings.Stocks	0.29	0.11	2.68	0.01
SexMarital.Status2	0.71	0.26	2.78	0.01
SexMarital.Status3	0.40	0.40	0.98	0.33
Most.valuable.available.asset2	-0.40	0.34	-1.17	0.24
Most.valuable.available.asset3	-0.27	0.30	-0.91	0.36
Most.valuable.available.asset4	-0.75	0.39	-1.91	0.06
Instalment.per.cent	-0.34	0.12	-2.93	0.00
Credit. Amount	0.00	0.00	-4.03	0.00

R output:

Null deviance: 598.53 on 499 degrees of freedom

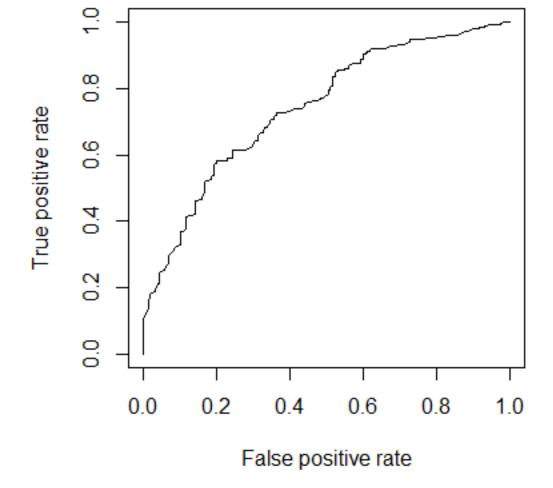
Residual deviance: 474.67 on 484 degrees of freedom

AIC: 506.67

This model is recommended as the final model based on the Training Data. Final performance of a model is evaluated by considering the classification power. Following are a few tables defined at different thresholds of classification.

Test Data		50% Th	ıreshold	75% Thr	eshold	40% Th	reshold
		Creditable	Non-	Creditable	Non-	Creditable	Non-
			Creditable		Creditable		Creditable
Creditable	343	274	69	147	196	308	35
Non-	157	128	29	77	80	143	14
Creditable							
Total	500	Accuracy = (274+29)/500	Accuracy = (1	47+80)/500	Accuracy =	
		= 60.6%		= 45%		(308+14)/50	00 = 64%

Following figure shows the performance of the classifier through ROC curve.



GCD.3 - Applying Discriminant Analysis

For discriminant analysis all the predictors are not used. Only the continuous variables and the ordinal variables are used as for the nominal variables there will be no concept of group means and linear discriminants will be difficult to interpret. The predictors are assumed to have a multivariate normal distribution.

Sample R code for Discriminant Analysis.

Prior probability was taken as observed in the Training sample:

71.4% Creditable and 28.6% Non-creditable

Group Means	Creditable	Non-
		Creditable
Value. Savings. Stocks	2.00	1.57
Length.of.current.employment	2.53	2.26
Concurrent.Credits	1.87	1.75
Instalment.per.cent	2.95	3.09
No.of.Credits.at.this.Bank	1.37	1.32
Credit.Amount	2897.58	4102.17
Duration.of.Creditmonth.	19.93	25.59
Duration.in.Current.address	2.81	2.87
Ageyears.	35.93	34.29

Linear Discriminant Analysis

Variables	Coefficients of
	Linear
	Discriminants
Value. Savings. Stocks	0.41
Length.of.current.employment	0.31
Concurrent.Credits	1.06
Instalment.per.cent	-0.32
No.of.Credits.at.this.Bank	0.22
Credit.Amount	0.00
Duration.of.Creditmonth.	-0.03
Duration.in.Current.address	-0.22
Ageyears.	0.01

	Classified		
Test Data	Creditable	Non-Creditable	
Creditable	290	53	
Non-Creditable	143	14	
	Accuracy = (290+14)/500 = 60.8%		

Quadratic Discriminant Analysis

	Classified			
Test Data	Creditable	Non-Creditable		
Creditable	266	77		
Non-Creditable	132	25		
	Accuracy = (266+25)/500 = 58.2%			

Neither logistic regression nor discriminant analysis is performing well for this data. The reason DA may not do well is that, most of the predictors are categorical and nominal predictors are not used in this analysis.

GCD.4 - Applying Tree-Based Methods

Sample R code for <u>Tree method.</u>

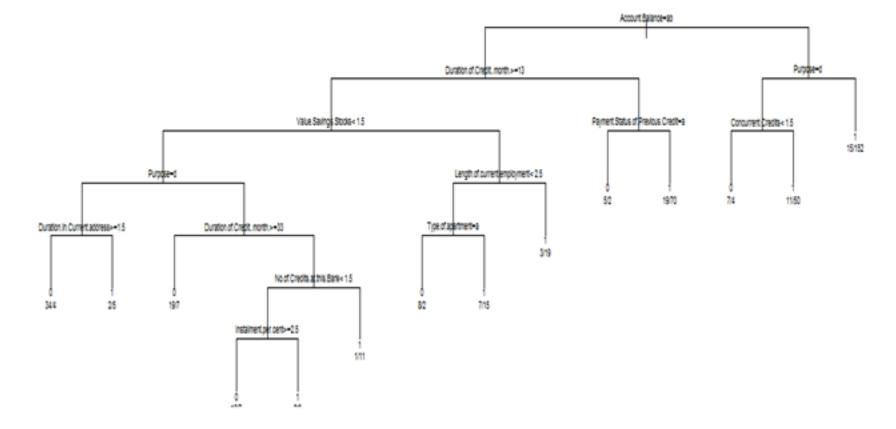
Both categorical and continuous predictors are used for binary classification. Using rpart{library=rpart}, the following tree is obtained without any pruning.

```
R output:
   n = 500
   node), split, n, loss, yval, (yprob)
   * denotes terminal node
   1) root 500 143 1 (0.28600000 0.71400000)
   2) Account.Balance=1,2 261 110 1 (0.42145594 0.57854406)
   4) Duration.of.Credit..month.>=13 165 79 0 (0.52121212 0.47878788)
   8) Value.Savings.Stocks< 1.5 111 43 0 (0.61261261 0.38738739)
   16) Purpose=4 45 9 0 (0.8000000 0.20000000)
   32) Duration.in.Current.address>=1.5 38 4 0 (0.89473684 0.10526316)
   *
   33) Duration.in.Current.address< 1.5 7 2 1 (0.28571429 0.71428571) *
   17) Purpose=1,2,3 66 32 1 (0.48484848 0.51515152)
   34) Duration.of.Credit..month.>=33 26 7 0 (0.73076923 0.26923077) *
   35) Duration.of.Credit..month.< 33 40 13 1 (0.32500000 0.67500000)
   70) No.of.Credits.at.this.Bank< 1.5 28 12 1 (0.42857143 0.57142857)
   140) Instalment.per.cent>=2.5 17 7 0 (0.58823529 0.41176471) *
   141) Instalment.per.cent< 2.5 11 2 1 (0.18181818 0.81818182) *
   71) No.of.Credits.at.this.Bank>=1.5 12 1 1 (0.08333333 0.91666667) *
   9) Value.Savings.Stocks>=1.5 54 18 1 (0.33333333 0.66666667)
   18) Length.of.current.employment< 2.5 32 15 1 (0.46875000
   0.53125000)
   36) Type.of.apartment=1 10 2 0 (0.80000000 0.20000000) *
   37) Type.of.apartment=2,3 22 7 1 (0.31818182 0.68181818) *
   19) Length.of.current.employment>=2.5 22 3 1 (0.13636364 0.86363636)
   *
   5) Duration.of.Credit..month.< 13 96 24 1 (0.25000000 0.75000000)
   10) Payment.Status.of.Previous.Credit=1 7 2 0 (0.71428571
   0.28571429) *
   11) Payment.Status.of.Previous.Credit=2,3 89 19 1 (0.21348315
   0.78651685) *
   3) Account.Balance=3 239 33 1 (0.13807531 0.86192469)
```

6) Purpose=4 72 18 1 (0.25000000 0.75000000)

7) Purpose=1,2,3 167 15 1 (0.08982036 0.91017964) *

12) Concurrent.Credits< 1.5 11 4 0 (0.63636364 0.36363636) * 13) Concurrent.Credits>=1.5 61 11 1 (0.18032787 0.81967213) *



Applying the procedure on Test data, classification probability shows improvement.

	Classified			
Test Data	Creditable	Non-Creditable		
Creditable	291	93		
Non- Creditable	52	64		
	Accuracy = (291+64)/500 = 71%			

The CP table is as follows:

	СР	nsplit	rel error	xerror	xstd
1	0.058	0.000	1.000	1.000	0.071
2	0.049	3.000	0.825	1.000	0.071
3	0.021	5.000	0.727	0.902	0.068
4	0.010	9.000	0.643	0.895	0.068
5	0.010	13.000	0.601	0.930	0.069

Following is the result for pruning the above tree for cross-validated classification error rate 90%.

```
Duration of Cepit, month.>+13

133256

Value Savings Stoder 1.5

Payment Status of Previous Cestina

Fluorese d

Length of current amployments 2.5

5.2

1970

Duration in Current address**1.5

Duration of Cestit, month.>+13

Type of agatiment*s

3.19
```

n = 500

```
node), split, n, loss, yval, (yprob)
 * denotes terminal node
```

```
1) root 500 143 1 (0.2860000 0.7140000)
```

- 2) Account.Balance=1,2 261 110 1 (0.4214559 0.5785441)
- 4) Duration.of.Credit..month.>=13 165 79 0 (0.5212121 0.4787879)
- 8) Value.Savings.Stocks< 1.5 111 43 0 (0.6126126 0.3873874)
- 16) Purpose=4 45 9 0 (0.8000000 0.2000000)
- 32) Duration.in.Current.address>=1.5 38 4 0 (0.8947368 0.1052632) *
- 33) Duration.in.Current.address< 1.5 7 2 1 (0.2857143 0.7142857) *
- 17) Purpose=1,2,3 66 32 1 (0.4848485 0.5151515)
- 34) Duration.of.Credit..month.>=33 26 7 0 (0.7307692 0.2692308) *
- 35) Duration.of.Credit..month.< 33 40 13 1 (0.3250000 0.6750000) *
- 9) Value.Savings.Stocks>=1.5 54 18 1 (0.3333333 0.6666667)
- 18) Length.of.current.employment< 2.5 32 15 1 (0.4687500 0.5312500)
- 36) Type.of.apartment=1 10 2 0 (0.8000000 0.2000000) *
- 37) Type.of.apartment=2,3 22 7 1 (0.3181818 0.6818182) *
- 19) Length.of.current.employment>=2.5 22 3 1 (0.1363636 0.8636364) *
- 5) Duration.of.Credit..month.< 13 96 24 1 (0.2500000 0.7500000)
- 10) Payment.Status.of.Previous.Credit=1 7 2 0 (0.7142857 0.2857143)
- 11) Payment.Status.of.Previous.Credit=2,3 89 19 1 (0.2134831
- 0.7865169) *
- 3) Account.Balance=3 239 33 1 (0.1380753 0.8619247) *

There is minor improvement in accuracy % also

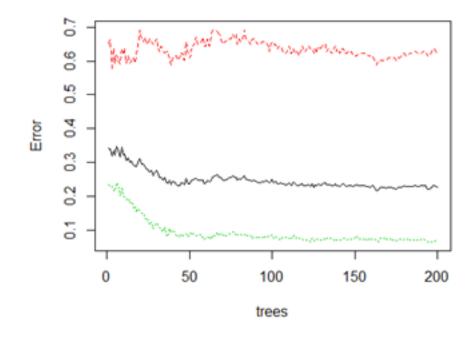
	Classified			
Test Data	Creditable	Non-Creditable		
Creditable	315	114		
Non- Creditable	28	43		
	Accuracy = (315+43)/500 = 71.6%			

Conclusion: For this data set tree-based method seems to be working better than logistic regression or discriminant analysis.

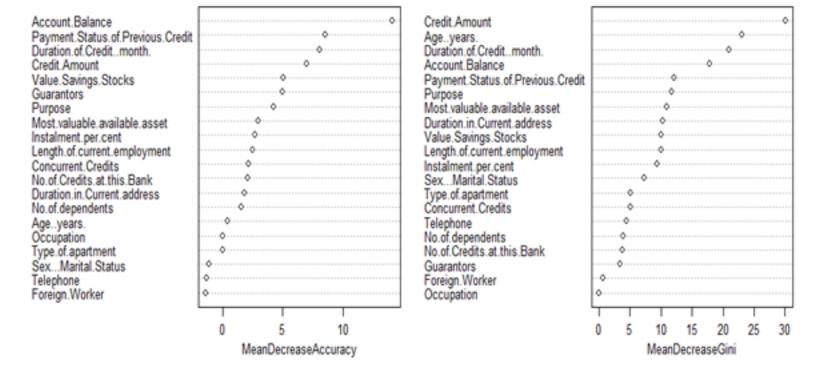
GCD.5 - Random Forest

Sample R code for Random Forest.

Completely unsupervised random forest method on Training data with *ntree* = 200 leads to the following error plot:



Importance of predictors are given in the following dotplot.



which gives rise to the following classification table:

	Classified		
Test Data	Creditable	Non-	
		Creditable	
Creditable	321	111	
Non-	22	46	
Creditable			
	Accuracy = (321+46)/500 = 73.4%		

With judicious choice of more important predictors, further improvement in accuracy is possible. But as improvement is slight, no attempt is made for supervised random forest.

GCD.6 - Cost-Profit Consideration

Ultimately these statistical decisions must be translated into profit consideration for the bank. Let us assume that a correct decision of the bank would result in 35% profit at the end of 5 years. A correct decision here means that the bank predicts an application to be good or credit-worthy and it actually turns out to be credit worthy. When the opposite is true, i.e. bank predicts the application to be good but it turns out to be bad credit, then the loss is 100%. If the bank predicts an application to be non-creditworthy, then loan facility is not extended to that applicant and bank does not incur any loss (opportunity loss is not considered here). The cost matrix, therefore, is as follows:

		Predicted			
		Creditworthy	Non-Creditworthy		
A -41	Creditworthy	+0.35	0		
Actual	Non-Creditworthy	- 1.00	0		

Out of 1000 applicants, 70% are creditworthy. A loan manager without any model would incur [0.7*0.35 + 0.3 (-1)] = -0.055 or 0.055 unit loss. If the average loan amount is 3200 DM

(approximately), then the total loss will be 1760000 DM and per applicant loss is 176 DM.

Logistic regression model performance:

	Prediction by Logistic Regression		Prediction by DA		Prediction	D	
Actual	50%	75%	40%	Limana Ourdentia		by Tree	Random Forest
Actual	Threshold	Threshold	Threshold	Linear	Quadratic	by free	rotest
	Creditable	Creditable	Creditable	Creditable	Creditable	Creditable	Creditable
Creditable	0.548	0.294	0.616	0.58	0.532	0.63	0.642
Non-Creditable	0.256	0.154	0.286	0.286	0.264	0.056	0.044
Per applicant	-0.0642	-0.0511	-0.0704	-0.083	-0.0778	0.1645	0.1807
profit							

Tree-based classification and random forest show a per unit profit; other methods are not doing well.

GCD - Appendix - Description of Dataset

Variable	Description	Cotogorios	Score	rel. frequency in % for	
		Categories		good credits	bad credits
kredit	Creditability: 1 : credit-worthy 0 : not credit-worthy				
	Balance of current account	no balance or debit	2	35.00	23.43
		0 <= < 200 DM	3	4.67	7.00
laufkont		>= 200 DM or checking account for at least 1 year	4	15.33	49.71
		no running account	1	45.00	19.86

laufzeit	Duration in months (me	tric)			
		<=6	10	3.00	10.43
		6 < <= 12	9	22.33	30.00
		12 < <= 18	8	18.67	18.71
		18 < <= 24	7	22.00	22.57
dlaufzeit	Duration in months	24 < <= 30	6	6.33	5.43
GIGGIZCIC	(categorized)	30 < <= 36	5	12.67	6.86
		36 < <= 42	4	1.67	1.71
		42 < <= 48	3	10.67	3.14
		48 < <= 54	2	0.33	0.14
		> 54	1	2.33	1.00
		no previous credits / paid back all previous credits	2	56.33	51.57
		paid back previous credits at this bank	4	16.67	34.71
moral	Payment of previous credits	no problems with current credits at this bank	3	9.33	8.57

		hesitant payment of previous credits	0	8.33	2.14	
		problematic running account / there are further credits running but at other banks	1	9.33	3.00	
		new car	1	5.67	12.29	
		used car	2	19.33	17.57	
		items of furniture	3	20.67	31.14	
	Purpose of credit	radio / television	4	1.33	1.14	
		household appliances	5	2.67	2.00	
verw		repair	6	7.33	4.00	
		education	7	0.00	0.00	
		vacation	8	0.33	1.14	
		retraining	9	11.33	9.00	
		business	10	1.67	1.00	
		other	0	29.67	20.71	
Hoehe (Credit)	Amount of credit in "Deutsche Mark" (metric)					

		<=500	10	1.00	2.14	
		500 < <= 1000	9	11.33	9.14	
		1000 < <= 1500	8	17.00	19.86	
		1500 < <= 2500	7	19.67	24.57	
dhoehe	Amount of credit in	2500 < <= 5000	6	25.00	28.57	
		5000 < <= 7500	5	11.33	9.71	
		7500 < <= 10000	4	6.67	3.71	
		10000 < <= 15000	3	7.00	2.00	
		15000 < <= 20000	2	1.00	0.29	
		> 20000	1	0.00	0.00	
		< 100,- DM	2	11.33	9.86	
		100,- <= < 500,- DM	3	3.67	7.43	
sparkont	Value of savings or stocks	500,- <= < 1000,- DM	4	2.00	6.00	
		>= 1000,- DM	5	10.67	21.57	

		not available / no savings	1	72.33	55.14
		unemployed	1	7.67	5.57
		<= 1 year	2	23.33	14.57
beszeit	Has been employed by current employer for	1 <= < 4 years	3	34.67	33.57
		4 <= < 7 years	4	13.00	19.29
		>= 7 years	5	21.33	27.00
		>= 35	1	11.33	14.57
rate	Instalment in % of available income	25 <= < 35	2	20.67	24.14
		20 <= < 25	3	15.00	16.00
		< 20	4	53.00	45.29
		male: divorced / living apart	1	6.67	4.29
famges	Marital Status / Sex	male: single	2	36.33	28.72
		male: married / widowed	3	48.67	57.43
		female:	4	8.33	9.57
		none	1	90.67	90.71

buerge	Further debtors / Guarantors	Co-Applicant	2	6.00	3.29	
		Guarantor	3	3.33	6.00	
wohnzeit	Living in current household for	< 1 year	1	12.00	13.43	
		1 <= < 4 years	2	32.33	30.14	
		4 <= < 7 years	3	14.33	15.14	
		>= 7 years	4	41.33	41.29	
		Ownership of house or land	4	22.33	12.43	
verm	Most valuable available assets	Savings contract with a building society / Life insurance	3	34.00	32.86	
		Car / Other	2	23.67	23.00	
		not available / no assets	1	20.00	31.71	
alter	Age in years (metric)					
		0 <= <= 25	1	26.67	15.71	
		26 <= <= 39	2	47.33	52.72	
dalter	Age in years (categorized)	40 <= <= 59	3	21.67	26.14	

		60 <= <= 64	5	2.33	3.00
		>= 65	4	2.00	2.43
weitkred	Further running credits	at other banks	1	19.00	11.71
		at department store or mail order house	2	6.33	4.00
		no further running credits	3	74.67	84.29
wohn	Type of apartment	rented flat	2	62.00	75.43
		owner-occupied flat	3	14.67	9.14
		free apartment	1	23.33	15.57
bishkred	Number of previous credits at this bank (including the running one)	one	1	66.67	61.86
		two or three	2	30.67	34.43
		four or five	3	2.00	3.14
		six or more	4	0.67	0.57
		unemployed / unskilled with no permanent residence	1	2.33	2.14
		unskilled with permanent residence	2	18.67	20.57

beruf	Occupation				
		skilled worker / skilled employee / minor civil servant	3	62.00	63.43
		executive / self-employed / higher civil servant	4	17.00	13.86
pers	Number of persons entitled to maintenance	0 to 2	2	84.67	84.43
		3 and more	1	15.33	15.57
telef	Telephone	no	1	62.33	58.43
		yes	2	37.67	41.57
gastarb	Foreign worker	yes	1	1.33	4.71
		no	2	98.67	95.29

Data and additional description may be found here:

http://www.stat.uni-muenchen.de/service/datenarchiv/kredit/kredit_e.html [4]

Source URL: https://onlinecourses.science.psu.edu/stat857/node/215

Links:

- [1] https://onlinecourses.science.psu.edu/stat857/sites/onlinecourses.science.psu.edu.stat857/files/german_credit.csv
- [2] https://onlinecourses.science.psu.edu/stat857/sites/onlinecourses.science.psu.edu.stat857/files/Training50.csv
- [3] https://onlinecourses.science.psu.edu/stat857/sites/onlinecourses.science.psu.edu.stat857/files/Test50.csv
- [4] http://www.stat.uni-muenchen.de/service/datenarchiv/kredit/kredit_e.html