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| WALMART 2.0 |
| ETL PROJECT |
| AWESOME POSSUM | [github](https://github.com/beckyydo/Project-2) |



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|  | Decorative |
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| Group brainstormGROUP MEMBERS  * Hanieh Babaee * Ronald Clarke * May Lacdao * Rebecca Pham * Elizabeth Salas-Martinez | Decorative |
|  | Introduction |
|  | motivation In business, gaining a competitive edge entails an understanding of the business' progress and the factors that affect it. Current technological advancements allow businesses to create business value through data analytics. Retail giants, like Walmart and Amazon, amass huge amounts of data, which, when processed with the right set of tools could provide powerful actionable insights.  For this ETL project, our group decided to expand on our first project and continue working on Walmart datasets. [data sources](#_Data_1) Data sets were retrieved from the following sources:   * Kaggle * data.world * calendarific * Reddit * pypi * Institute for Local Self-Reliance |
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| Icon  Description automatically generated  Logo, company name  Description automatically generated Logo, company name  Description automatically generated |  | methodology |
| extraction CSV   * Datasets:  1. Sales Zip File (5 Years) 2. Online Product Database 3. Walmart Sales 2010-2012 4. Walmart Daily Stock Data 5. Prices, Sales and E-commerce Product Details 6. Growth Profitability and Financial Ratios 7. Walmart Market Share  * Read through jupyter notebook, using the pandas module   JSON   * Dataset: Store Locations * Read through jupyter notebook, using pandas module   API   * Dataset: Holiday * Read through jupyter notebook, using the pandas module * A for loop was created to request get the dates from 2010-2012 in the United States for the 5 holidays that were selected   Python Package   * Dataset: US python package * Module was pip installed in jupyter notebook * The required data were retrieved into dictionary format using the syntax provided by the package developers, which were then exported to csv formats |

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| TRANSFORMATION Sales Zip File  For both sales and price, the day columns were transposed so the sales and prices changes can be viewed by row. The dataset did not specify when the data was collected so it was impossible to determine the exact start or end date of the data. After doing some research it was discovered that Walmart is closed only on Christmas Day. It was then determined that there were days with 0 sales for all items and they were 365 days apart, one range being 366 days apart likely due to a leap year. This helped determine what day and month the sales were during. The only thing that could not be determined was the year but knowing the day and month can help in identifying trends and how sales is impacted from price changes. After determining the date, day and month were included into the dataset. Columns such as state\_id and cat\_id (category) were also included in replacement of their strings to help reduce storage space. Since the product ID was a string, to reduce storage a product ID table was created with integer id values. Various columns were also deleted as there was not much information regarding it and their values. After cleaning it resulted in the below table:   * SALES TABLE * UNIQUE PRODUCT ID TABLE * STATE ID TABLE * CAT ID TABLE   For the price file, a similar process was done like the sales dataset. Item, category, and state were replaced with their integer ID. The day and month were also included in the dataset. The dataset for the price changes is huge and to gain insightful information it was decided that instead of showing price changes in every day a “Markup” and “Markdown” column was created. These columns would count the numbers of markdown and markup every 6 months over the 5 years. It was decided to work initially with 6 months to simplify the data but next time every month may be considered instead to have a more detailed look at price changes. This was calculated by sort the dataset by the product name and day. If the next row price increase it would be counted as a Markup, if the next row was lower then it would be counted as a Markdown, and if there was no change it would continue onto the next row without counting anything. The function would sum these counts and then reset the sum once it reached 6 months and this process would iterate. From this function it resulted in the following table: PRICE MAKRUP MARKDOWN TABLE (6 MONTH/5 YEARS).  Online Product Database  Various columns were deleted such as URL link, UPC and timestamp of data collection. The columns were deleted due to not being able to gain insightful information from them. The main columns cleaned was the categories column as it was formatted to include all its sub-categories. It was decided to focus on categories and not the sub-categories as the other datasets did not have the column so the online product database alone would not be enough to get important findings from sub-categories. After splitting the first category from the column, the categories column was overwritten with only the first category. Once that was completed the string was then replaced with a category integer ID. The cleaned table is the following: ONLINE PRODUCT TABLE.  Walmart Sales 2010-2012  The 3 datasets including features, stores, and training were inner merge on stores to eliminate NA’s. After columns were deleted such as the price markdown columns due to majority of the values being NA’s and it was not determined what the values meant for stores. The data was also broken down from store and category level but due to the category being a category integer ID and being unable to determine the actual category, it was decided to group the weekly sales by store to remove category.  API Holiday  The holiday table required no transformation or cleaning as the data frame was created during the extraction process of getting the holiday dates from the holiday API. This table was used to merge on the Walmart sales 2010-2012 dataset to identify when holidays occurs and how it impacted the weekly sales.  Walmart Daily Stock Data  The data was filtered on the beginning and end data of the 2010-2012 Walmart dataset. Since the stock data is daily, a week column was added to identify the day that follow under that week. This was done using the datetime and timedelta module and function.  e-Commerce Product Details  Initially, the Walmart e-commerce category data (which was a composite field of up to 6 levels of category descriptions) was separated and normalized in category level tables. A table that ‘mapped’ the categories was created.  To further reduce the size of this data, a single e-commerce table comprised only of the first category level and sale price data were retained. This category level is sufficient for mapping to the existing data.  Walmart Json Data  A function was created to see the data types and total NAN values and their percentage for each column. The function showed that the Walmart.json has around 15% NAN values for openDate and less than a percent null values for timezone and since these two columns will not be included in the analysis, they left intact to use other information of those rows. Then it filtered by storeType to include just the Walmart Supercenter and Walmart and relevant columns had selected from it with the name of store database. The column STATE and ID of state\_id data were renamed to state and state\_id and then it was merged with store on state.  Walmart Market Share  First the data types were determined. The '%' sign were removed from the values in the 'MARKET\_SHARE' column, then datatype was converted from object to integer.  The values (AP style state abbreviations) in ‘STATE’ column were replaced with the FIPS state codes, using the 'id\_code' dictionary created prior.  The ‘STATE’ column renamed to ‘STATE\_ID’ and set it as index for the final dataframe.  Walmart, Amazon, Target and Costco Financial Database  The first step was to transpose the table, switching index with columns. Since first column was set to index and the dates were positioned as the column names on the first row, when applying df.T to each dataset the dates then became the indexes and the categories became the columns. So, the index was then reset using df.reset\_index(inplace=True) on each dataframe. This resulted in a new column with the dates, however, they were under a column named “index” so those column names needed to be changed to “Date”. Each dataset also included some values for TTM (Trailing Twelve Months) which muddied the desired clarity so they were dropped using df[:-1]. The Target dataset also had figures for 2020, so those were dropped with df[:-2]. To take a look at which categories had the most complete data, a df.dropna() was performed on each. Taking a look at the resulting dataframes, the categories that remained in all 4 datasets were considered for further transformation and analysis. The categories decided on were:   * Revenue in Millions of USD * Net Income in Millions of USD * Earnings Per Share in USD   The next issue was that the dates were presented as a year-month pair. Some of the datasets had different months, but the figures remained consistent. In order to have consistent data for a date on which to merge, the months were removed using a dt.strftime(%Y) function. Once the dates were consistent, the tables were ready for a merge along the Date column. Merging two tables at a time, columns were renamed to distinguish Walmart, Amazon, Target, and Costco's category columns respectively. All four tables were merged into one. The Target dataframe unfortunately did not have any values for 2010, so an outer join had to be performed to merge that into the main merged table. The last step was separating the merged table into the three desired tables. This was accomplished by creating new dataframes for each category and selecting the relevant columns to group together with each including Date as the first column. From there, the five dataframes had their indexes set as “Date” to provide a key for the rest of the data so they can be related to each other and any other data linked by a year value for date. |  |  |

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| LOADING After finalizing the tables, an engine was created to load the tables to ElephantSQL, using a connection string. To hide the username and password for the connection, the string was saved into a separate file named ‘config’. In addition, a .gitignore file was created in the root folder to ignore the config file in the checkpoints. For most of the tables, a df.to\_sql() was performed with distinguishing names, a connection to the engine, parameter if\_exists='append' and index=True.  For the large tables such as sales, prices range, price changes, and product ecommerce, datasets were loaded in SQL using psycopg2 and StringIO. Due to the performance of sqlalchemy being slow with huge datasets, this led to a search for a more efficient way to load the tables. By using StringIO, the data frames could be stored in csv in memory and read in chunks into PostgreSQL using COPY STDIN. Based on time estimates, this was at least 20 times faster for the long tables (originally 80+ million rows).  After all the tables were loaded into the database, a primary key was added to various tables that had an integer IDs as a column. With the final tables loaded, a final check using the table names function was run to ensure that the tables were successfully added to the database. Lastly, the engine was closed to avoid any errors or conflicts. |

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| results |
| database The final database is hosted in ElephantSQL. tables Our final tables are:   1. Category ID: Category Description, Category ID 2. State ID: State ID, State 3. Sales (5 Year): 4. Walmart Market Share: State ID, City, Population, Market Share 5. Financial Information Comparison Tables (3):    1. Revenue    2. Earnings per share    3. Net income 6. Walmart Store Listing: 7. Holiday: Holiday Name, Holiday Date 8. Walmart Sales Data 2010-2012: 9. Price Changes: 10. Online Product Database: 11. Daily Stock Prices and Volume:   Table  Description automatically generated  Figure . Walmart Sales Data from 2010-2012 |

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|  | challenges Datasets and Data sources   * Walmart Sales 2010-2012: This dataset only included location details for Walmart stores. It also included information about other store types unrelated to Walmart. * Sales Zip File: This dataset contained several unknowns and unnamed variables. The format of the data required extensive manipulation to create columns by day for sales data, making the data extraction difficult. Despite the cleaning process, the dataset was still over 500MB and over 18 million rows. * Financial Data re. Walmart, Amazon, Target and COSTCO: A more thorough month-by-month or week-by-week breakdown of the stats would be more helpful in providing more granular tracking of each corporation's trajectory. This would also afford more opportunities to aggregate specific data for more focused ranges of time. * Market Share Data by Region: Pre-processing was required to obtain the Walmart Market Share data. The data is originally in pdf and jpg format and needed OCR technology, to retrieve information from jpg and save it in .csv format. * Online Product Database: The e-commerce dataset has 30,000 rows and appears to be a sample from a larger file. We decided to only use the first level of the e-commerce category, since the price/sales data are categorized at a similar level.   ETL Process   * Storage and Database creation: Too many tables were generated, leading to storage issues * Github: Intermediary files were added to .gitignore to free up space |

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| future goals  * Analyze the data and determine any actionable insights or trends * Be able to use a cloud database with larger storage capacity and load * Relate the e-commerce sales to other datasets using the the ‘category’ key * Webscrape the Walmart website or online shopping platform especially with respect to categories for merchandise being sold * Examine sales and price changes for each month |  |



**DATA SOURCES**

### Data 1

Link: <https://www.kaggle.com/naresh31/walmart-recruiting-store-sales-forecasting>  
Data Source: Kaggle  
Data Type: csv  
Description: Store sales from 2010-2012 containing various socio economic variables, dates & holidays. (CONT. PROJECT 1)  
Key Columns: Date (Day), Store #, Dept #, Sales, CPI, Fuel Price, Temperature, Is\_Holiday

### Data 2

Link: <https://www.kaggle.com/aayushkandpal/walmart-inc-stock-data-19722020-latest>  
Data Source: Kaggle  
Data Type: csv  
Description: Stock analysis for Walmart from 1972 through 2020  
Key Columns: Date (Day), Open Price, Close Price

### Data 3

Link: <https://www.kaggle.com/ulrich07/walmartadd?select=sales_aug.csv>  
Data Source: Kaggle  
Data Type: csv  
Description: Sales in different categories  
Key Columns: id, item\_id, state\_id, sales1

### Data 4

Link:<https://gist.githubusercontent.com/anonymous/83803696b0e3430a52f1/raw/29f2b252981659dfa6ad51922c8155e66ac261b2/walmart.json>  
Data Source: reddit.com  
Data Type: .json  
Description: Store names, timezone, and location  
Key Columns: ID, storeType, timeZone, openDate, name, postalCode, address1, city, state, country, latitude, longitude, phoneNumber

### Data 5

Link: <https://www.kaggle.com/britneyia/fromcsv>  
Data Source: Kaggle  
Data Type: csv  
Description: Financial Data from Walmart, Amazon, Target and Costco from last 10 years.

### Data 6

Link: <https://ilsr.org/walmarts-monopolization-of-local-grocery-markets/#_edn14>  
Data Source: Institute for Local Self-Reliance  
Data Type: csv  
Description: Market share percentage of metro or micro region  
Key Columns: City, State, Population, Market Share %

### Data7

Link: <https://pypi.org/project/us/>

Data Source: pypi  
Data Type: python package  
Description: US and state metadata  
Key Columns: City, State, Population, Market Share %